



Technician Jeremy Ferreira readies a Canon copier for installation.

PHOTO BY BILL HEARD

Digital Copiers to Replace Photocopiers at Headquarters, Operating Divisions

(Aug. 30) The Canons are rolling! General Services will pull a grand switcheroo on Thursday and Friday – bringing in 164 high-speed Canon copiers to replace the Monroe and Mita copiers in use at the operating divisions and at Headquarters for the past five years.

The new imageRUNNER copiers use digital technology to scan pages into a copier's memory and produce higher-quality images than the old analog copiers - which "photocopied" a page - were capable of providing. The Canons also can function as computer printers. At least one PC on each floor at Headquarters will be networked to a copier.

The MTA has a three-year contract, with two one-year options, with Canon. The agreement includes a guarantee that each machine must be operational 95 percent of the time or the company is required replace it, according to Bob Sanders, manager, Records and Mail Services.

Contract permits upgrades

The MTA has contracted for five models of the copiers - ranging from 20 to 60 copies per minute - and is assigning them based on the monthly volume of copies produced by a department. The contract permits the MTA to upgrade a department's copier if the monthly volume exceeds the copier's limit.

Under the contract with Canon, each copy will cost the MTA 2.45 cents per page, up to a limit of 1.2 million copies per month. Once that limit is exceeded, each copy will cost .007 cents per page.

The new copiers, which have a shorter "paper path," will be less prone to jamming than the old machines, particularly on two-side copy jobs. "Overall, it's a more reliable machine," says Joe Parise, Printing Services supervisor.

Recall a previous job

Among the imageRUNNER's features are functions that allow a user to store a copy job or recall a previous job for more copies. The machine can make a "negative" copy in which black and white images are reversed. It can copy two pages of an open book onto separate sheets in one step.

The machines, which have touch-screen controls, can accept different sizes of sheets in the same copy job, print pages with different margin widths or automatically reduce two, four or eight originals to fit on a single-sided or two-sided page.

Although the control panel indicates the machine has a FAX capability, that function will not be connected, because an incoming FAX would halt a copying job in progress, says Parise.

A Canon technician will be on-site at Headquarters for copy repairs. The company will have technicians on call to service copiers at the operating divisions.

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