



Metro

Los Angeles County
Metropolitan Transportation Authority

One Gateway Plaza
Los Angeles, CA 90012-2952

213.92
metro

44

**OPERATIONS COMMITTEE
NOVEMBER 19, 2008**

SUBJECT: SANDPAPER AND DISCS

ACTION: AWARD CONTRACT FOR SANDPAPER AND DISCS

RECOMMENDATION

Authorize the Chief Executive Officer to award a 36-month, indefinite delivery/indefinite quantity, firm fixed price contract under Bid Number 10-0003 to W.I.S.E., Inc. the lowest responsive, responsible bidder for sandpaper, sanding and grinding discs for an amount not to exceed \$382,408, inclusive of sales tax and two one-year options.

RATIONALE

Sand paper and sanding and grinding discs are used primarily in the paint and body shop to paint buses as part of the scheduled bus refurbishment program, and to repair buses that have been in accidents. This procurement will ensure that we have available the necessary products required for maintaining the bus fleet, at the lowest cost during this contract period.

The contract to be awarded is a "requirements type" agreement in which we commit to order only from the awardee, up to the specified quantity for a specific duration of time, but there is no obligation or commitment for us to order any or all of the sand paper, and sanding and grinding discs that may be anticipated. The bid quantities are estimates only, with deliveries to be ordered and released as required.

The sand paper products and sanding and grinding discs will be maintained in inventory and managed by Material Management. As the sand paper and sanding and grinding discs are issued, the appropriate budget project numbers and accounts are charged

FINANCIAL IMPACT

The funding of \$64,902 for sand paper, sanding and grinding discs is included in the FY10 budget in various cost centers for Bus and Rail Operations. The sand paper, sanding and grinding discs will be funded from each Cost Center's budget line item number 50445, M/S Tools & Expendable Equipment and 50431, M/S Buildings and Grounds. Since this is a multi-year contract, the Cost Center Managers and Executive Officer will be accountable for budgeting the cost in future fiscal years. In FY09, a total amount of \$115,047 was expended on these items.

Impacts to Bus and Rail Enterprise Fund Operating and Capital Budgets

The funding for this acquisition will come from various Enterprise Fund sources, such as, fares, sales taxes, and TDA4. These funds are eligible to be used for bus and rail operations or bus and rail capital projects. No other sources of funds were considered for this project because these are the designated funds available for bus and rail operations. This procurement is part of the on-going maintenance costs of the bus and rail maintenance programs.

ALTERNATIVES CONSIDERED

The alternative is not to award the contract and continue to procure sandpaper and discs on an as-needed basis at a higher cost. This approach is not recommended since it does not provide a commitment from the suppliers or the manufacturers to ensure availability and price stability.

ATTACHMENTS

- A. Procurement Summary
 - A-1 Procurement History
 - A-2 List of Subcontractors
- B. Bid Tabulation

Prepared By: T. Allen, Procurement Planning Administrator
J. Roberts, Deputy Executive Office, Operations

Carolyn Flowers

Carolyn Flowers
Chief Operations Officer

Arthur T. Leahy

Arthur T. Leahy
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

SANDPAPER AND DISCS

1.	Contract Number: 10-0003		
2.	Recommended Vendor: W.I.S.E. Inc., 7649 San Fernando Road, Sun Valley, CA 91352		
3.	Cost/Price Analysis Information:		
	1. Bid/Proposed Price: \$ 382,408	Estimated Amount: \$ 382,408	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Fixed Price		
5.	Procurement Dates:		
	A. Issued: 6/18/09		
	B. Advertised: 6/19/09		
	C. Pre-bid Conference: N/A		
	D. Proposals/Bids Due: 8/19/09		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: Yes		
6.	Small Business Participation: 0%		
	A. Bid/Proposal Goal: 0% No DALP goal recommended	Date Small Business Evaluation Completed:	
	Small Business Commitment: No DALP goal recommended		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 27	Bids/Proposals Picked up: 4	Bids/Proposals Received: 4
8.	Evaluation Information:		
	A. Bidders/Proposers Names:	<u>Bid/Proposal Amount:</u>	<u>Best and Final Offer Amount:</u>
	1. Fountain Valley Paints	\$347,961	N/A
	2. W.I.S.E., Inc.	\$382,408	
	3. R.S. Hughes	\$305,575	
	4. Packing Systems	\$476,636	
	B. Evaluation Methodology: Selection of the lowest responsive, responsible bidder.		
9.	Protest Information:		
	A. Protest Period End Date: 11/25/09		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Tanya Allen	Telephone Number: 213/922-1018	
11.	Project Manager: Cathy Kaminski	Telephone Number: 213/922-5713	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

SANDPAPER AND DISCS

A. Background on Contractor

The responsive and responsible low bidder, W.I.S.E., Inc., is located in Sun Valley, CA, has been in the industrial tools and supplies business since 1955. W.I.S.E., Inc. has provided industrial tools and supplies to other agencies, including Los Angeles Unified School District, City of Santa Monica, City Glendale, County of Los Angeles, Department of Water and Power. In the past, W.I.S.E., Inc. has provided satisfactory service and delivery of industrial tools and supplies to us.

B. Procurement Background

Evaluation of the four bids received was based on our approved manufacturer part numbers. Bid #1, Fountain Valley Paints was determined to be non-responsive to the solicitation requirements as set forth below in Section C.

In accordance with the bid specifications, we reserve the right to award on an item by item basis, aggregate of items or total bid. Because of the high number of individual sandpaper and sanding and grinding products that are used and maintained in our inventory we selected 80% of the highest used items and the other 20% with minimal consumption would be purchased based on catalog pricing. W.I.S.E. Inc. has offered a discount off of the catalog of 40%; therefore, considering the administrative costs associated with managing multiple contracts for individual items, it was determined to be in our best interest to award the contract to the lowest bidder for the total bid.

The Diversity and Economic Opportunity Department did not recommend a Disadvantaged Anticipated Levels of Participation (DALP) participation goal for this procurement.

C. Evaluation Criteria

Technical review and selection of the lowest responsive, responsible bidder.

Bidder #1	Fountain Valley Paints in the amount of \$347,961 is non-responsive to bid specifications because bidder submitted a conditional bid that prices for Options 1 and 2 were subject to change.
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Bidder #2	W.I.S.E., Inc. in the amount of \$382,048 is in full compliance to the technical and the bid specifications
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Bidder #3 R. S. Hughes in the amount of \$305,575 is in full compliance to the specifications but did not bid on all items.

Bidder #4 Packing Systems in the amount of \$476,636 is in full compliance to the specifications but did not bid on all items.

D. Cost/Price Analysis Explanation of Variances

The recommended bid price of \$382,408 has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidder. Price savings based on historical figures is \$5,529.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

SANDPAPER AND DISCS

PRIME CONTRACTOR – W.I.S.E., Inc.

Small Business Commitment

Other Subcontractors

N/A

N/A

Total Commitment 0%

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

Bid No: 100003 Sand Paper

Bids Out: 06/18/09 Total 27
 Bids Opened: 08/19/09 Total 4
 Advertisement Date(s): 06/19/09
 Newspaper: Daily News

Item No.	MTA Part No.	Description	Est. Qty	Unit	Fountain Valley Paints		W.I.S.E., Inc.		R. S. Hugues		Packing Systems	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
12 MONTH												
1	147946	Pad - Sanding 6" OD 5/16" shank	48	EA	\$16.67	\$800.16	\$16.07	\$771.36	\$16.08	\$771.84	\$16.61	\$797.28
2	147944	Paper - Sanding #80D Grit 6" Wide	456	EA	\$67.50	\$30,780.00	\$74.02	\$33,753.12	\$74.81	\$34,113.36	\$128.92	\$58,787.52
3	149374	Paper - Sand 6" 150 Grit Roll	384	EA	\$60.67	\$23,297.28	\$64.16	\$24,637.44	\$64.84	\$24,898.56	\$68.40	\$26,265.60
4	149375	Paper - Sand 6" 100 Grit	156	EA	\$43.35	\$6,762.60	\$47.31	\$7,380.36	\$46.83	\$7,305.48	\$48.87	\$7,523.72
5	149669	Paper - Sanding 6" DA 150 Grit	36	EA	\$65.39	\$2,354.04	\$59.45	\$2,140.20	\$60.80	\$2,188.80	\$61.41	\$2,210.76
6	149670	Paper - Sanding 6" DA 100 Grit	36	EA	\$65.39	\$2,354.04	\$59.45	\$2,140.20	\$60.80	\$2,188.80	\$61.41	\$2,210.76
7	149671	Paper - Sanding 6" DA 80 Grit	48	EA	\$101.60	\$2,476.80	\$88.57	\$2,811.36	\$84.06	\$2,594.88	\$100.98	\$4,847.04
8	149672	Paper - Sanding 6" DA 40 Grit	12	EA	\$51.20	\$1,214.40	\$97.77	\$1,173.24	\$1.00	\$12.00	\$100.98	\$1,211.76
9	146929	Disc - Sanding 5" 180 Grit No Fill	96	EA	\$41.90	\$4,022.40	\$45.73	\$4,390.08	\$45.26	\$4,344.96	\$47.24	\$4,535.04
10	146324	Disc - Sanding 7" DIA x 7/8" 36 Grit	1332	EA	\$2.12	\$2,823.84	\$1.86	\$2,477.52	\$1.86	\$2,477.52	\$1.93	\$2,570.76
11	146930	Disc - Sanding, 5" 100 Grit	60	EA	\$29.95	\$1,797.00	\$32.66	\$1,959.60	\$29.22	\$1,753.20	\$33.73	\$2,023.80
12	148121	Disc - Sanding 8" x NH #40E Grit	48	EA	\$84.41	\$4,051.68	\$87.67	\$4,208.16	\$1.75	\$84.00	\$90.56	\$4,346.88
13	148122	Disc - Sanding 8" x NH #80D Grit	72	EA	\$67.59	\$4,866.48	\$66.81	\$4,810.32	\$1.32	\$95.04	\$69.01	\$4,968.72
14	149410	Disc - Sandpaper 24 Grit 2" Dia	12	EA	\$24.39	\$292.68	\$26.61	\$319.32	\$1.13	\$13.56	\$27.49	\$329.88
15	149412	Disc - Sandpaper 36 Grit 2" Dia	48	EA	\$23.11	\$1,109.28	\$25.23	\$1,211.04	\$1.11	\$53.28	\$26.06	\$1,250.88
16	161449	Disc - Sandpaper 50 Grit 6" Dia	12	EA	\$21.91	\$262.92	\$23.90	\$286.80	\$1.01	\$12.12	\$24.70	\$296.40
17	161482	Disc - Sandpaper 150A 6" Dia	60	EA	\$66.75	\$4,005.00	\$68.32	\$4,099.20	\$69.88	\$4,192.80	\$70.57	\$4,234.20
18	146328	Disc - Grinding 3" x 1-1/16" x 3/8"	5784	EA	\$0.61	\$3,528.24	\$0.52	\$3,007.68	no bid	\$0.00	no bid	\$0.00
19	146327	Disc - Grinding 3" x 1/8" x 3/8"	372	EA	\$0.61	\$226.92	\$0.71	\$264.12	no bid	\$0.00	no bid	\$0.00
20	149407	Disc- Grinding 36 Grit Roloc 3" Dia	156	EA	\$26.67	\$4,160.52	\$29.11	\$4,541.16	\$1.17	\$182.52	\$30.08	\$4,692.48
21	149408	Disc- Grinding 24 Grit Roloc 3" Dia	60	EA	\$28.89	\$1,733.40	\$31.74	\$1,904.40	\$1.32	\$79.20	\$32.58	\$1,954.80
22	149409	Disc-Grinding 50 Grit Roloc 3" Dia	96	EA	\$23.92	\$2,296.32	\$26.46	\$2,540.16	\$1.05	\$100.80	\$26.98	\$2,590.08
23	149713	Disc - Grinding 2" Lockit #80	312	EA	\$0.50	\$156.00	\$0.45	\$140.40	no bid	\$0.00	no bid	\$0.00
24	149714	Disc - Grinding 2" Lockit #36	576	EA	\$0.56	\$322.56	\$0.51	\$293.76	no bid	\$0.00	no bid	\$0.00
12 Month Sub Total						\$105,694.56		\$111,261.00		\$87,462.72		\$137,748.36
Sales Tax 9.75%								\$10,847.95		\$8,527.62		\$13,430.47
Total 12 Month						\$115,999.78		\$122,108.95		\$95,990.34		\$151,178.83

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

Bid No: 100003 Sand Paper

Bids Out: 06/18/09 Total 27
 Bids Opened: 08/19/09 Total 4
 Advertisement Date(s): 06/19/09
 Newspaper: Daily News

Item No.	MTA Part No.	Description	Est. Qty	Unit	Fountain Valley Paints		W.I.S.E., Inc.		R. S. Hugues		Packing Systems	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
OPTION 1 (12 MONTH)												
1	147946	Pad - Sanding 6" OD 5/16" shank	48	EA	\$16.67	\$800.16	\$16.80	\$806.40	\$17.01	\$816.48	\$17.44	\$837.12
2	147944	Paper - Sanding #80D Grit 6" Wide	456	EA	\$67.50	\$30,780.00	\$78.13	\$35,627.28	\$79.01	\$36,028.56	\$135.37	\$61,728.72
3	149374	Paper - Sand 6" 150 Grit Roll	384	EA	\$60.67	\$23,297.28	\$67.73	\$26,008.32	\$68.49	\$26,300.16	\$71.82	\$27,578.88
4	149375	Paper - Sand 6" 100 Grit	156	EA	\$43.35	\$6,762.60	\$49.46	\$7,715.76	\$49.49	\$7,720.44	\$51.32	\$8,005.92
5	149669	Paper - Sanding 6" DA 150 Grit	36	EA	\$65.39	\$2,354.04	\$62.15	\$2,237.40	\$64.38	\$2,317.68	\$64.48	\$2,321.28
6	149670	Paper - Sanding 6" DA 100 Grit	36	EA	\$65.39	\$2,354.04	\$62.15	\$2,237.40	\$64.38	\$2,317.68	\$64.48	\$2,321.28
7	149671	Paper - Sanding 6" DA 80 Grit	48	EA	\$51.60	\$2,476.80	\$61.23	\$2,939.04	\$57.24	\$2,747.52	\$106.03	\$5,089.44
8	149672	Paper - Sanding 6" DA 40 Grit	12	EA	\$101.20	\$1,214.40	\$102.21	\$1,226.52	\$1.06	\$12.72	\$106.03	\$1,272.36
9	146929	Disc - Sanding 5" 180 Grit No Fill	96	EA	\$41.90	\$4,022.40	\$47.80	\$4,588.80	\$47.83	\$4,591.68	\$49.61	\$4,762.56
10	146324	Disc - Sanding 7" DIA x 7/8" 36 Grit	1332	EA	\$2.12	\$2,823.84	\$1.94	\$2,584.08	\$1.97	\$2,624.04	\$2.03	\$2,703.96
11	146930	Disc - Sanding, 5" 100 Grit	60	EA	\$29.95	\$1,797.00	\$34.15	\$2,049.00	\$29.22	\$1,753.20	\$35.42	\$2,125.20
12	148121	Disc - Sanding 8" x NH #40E Grit	48	EA	\$84.41	\$4,051.68	\$91.65	\$4,399.20	\$1.86	\$89.28	\$95.09	\$4,564.32
13	148122	Disc - Sanding 8" x NH #80D Grit	72	EA	\$67.59	\$4,866.48	\$69.85	\$5,029.20	\$1.40	\$100.80	\$72.46	\$5,217.12
14	149410	Disc - Sandpaper 24 Grit 2" Dia	12	EA	\$24.39	\$292.68	\$27.82	\$333.84	\$1.20	\$14.40	\$28.87	\$346.44
15	149412	Disc - Sandpaper 36 Grit 2" Dia	48	EA	\$23.11	\$1,109.28	\$26.37	\$1,265.76	\$1.12	\$53.76	\$27.37	\$1,313.76
16	161449	Disc - Sandpaper 50 Grit 6" Dia	12	EA	\$21.91	\$262.92	\$24.99	\$299.88	\$1.07	\$12.84	\$25.94	\$311.28
17	161482	Disc - Sandpaper 150A 6" Dia	60	EA	\$66.75	\$4,005.00	\$71.43	\$4,285.80	\$73.99	\$4,439.40	\$74.10	\$4,446.00
18	146328	Disc - Grinding 3" x 1-1/16" x 3/8"	5784	EA	\$0.61	\$3,528.24	\$0.55	\$3,181.20	no bid	\$0.00	no bid	\$0.00
19	146327	Disc - Grinding 3" x 1/8" x 3/8"	372	EA	\$0.61	\$226.92	\$0.74	\$275.28	no bid	\$0.00	no bid	\$0.00
20	149407	Disc- Grinding 36 Grit Roloc 3" Dia	156	EA	\$26.67	\$4,160.52	\$30.43	\$4,747.08	\$1.23	\$191.88	\$31.59	\$4,928.04
21	149408	Disc- Grinding 24 Grid Roloc 3" Dia	60	EA	\$28.89	\$1,733.40	\$33.19	\$1,991.40	\$1.40	\$84.00	\$34.21	\$2,052.60
22	149409	Disc-Grinding 50 Grit Roloc 3" Dia	96	EA	\$23.92	\$2,296.32	\$27.67	\$2,656.32	\$1.11	\$106.56	\$28.33	\$2,719.68
23	149713	Disc - Grinding 2" Lockit #80	312	EA	\$0.50	\$156.00	\$0.47	\$146.64	no bid	\$0.00	no bid	\$0.00
24	149714	Disc - Grinding 2" Lockit #36	576	EA	\$0.56	\$322.56	\$0.53	\$305.28	no bid	\$0.00	no bid	\$0.00
					Option 1 Subtotal		\$105,694.56		\$116,936.88		\$144,645.96	
					Sales Tax 9.75%		\$10,305.22		\$9,001.50		\$14,102.98	
					Option 1 Total		\$115,999.78		\$128,338.23		\$158,748.94	

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

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					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
OPTION 2 (12 MONTH)												
1	147946	Pad - Sanding 6" OD 5/16" shank	48	EA	\$16.67	\$800.16	\$17.40	\$835.20	\$17.89	\$858.72	\$18.32	\$879.36
2	147944	Paper - Sanding #80D Grit 6" Wide	456	EA	\$67.50	\$30,780.00	\$79.91	\$36,438.96	\$83.71	\$38,171.76	\$142.14	\$64,815.84
3	149374	Paper - Sand 6" 150 Grit Roll	384	EA	\$60.67	\$23,297.28	\$69.27	\$26,599.68	\$72.56	\$27,863.04	\$75.42	\$28,961.28
4	149375	Paper - Sand 6" 100 Grit	156	EA	\$43.35	\$6,762.60	\$51.20	\$7,987.20	\$56.47	\$8,809.32	\$53.89	\$8,406.84
5	149669	Paper - Sanding 6" DA 150 Grit	36	EA	\$65.39	\$2,354.04	\$64.34	\$2,316.24	\$68.40	\$2,462.40	\$67.71	\$2,437.56
6	149670	Paper - Sanding 6" DA 100 Grit	36	EA	\$65.39	\$2,354.04	\$64.34	\$2,316.24	\$68.40	\$2,462.40	\$67.71	\$2,437.56
7	149671	Paper - Sanding 6" DA 80 Grit	48	EA	\$51.60	\$2,476.80	\$63.39	\$3,042.72	\$61.82	\$2,967.36	\$111.34	\$5,344.32
8	149672	Paper - Sanding 6" DA 40 Grit	12	EA	\$101.20	\$1,214.40	\$105.82	\$1,269.84	\$1.13	\$13.56	\$11.34	\$1,336.08
9	149929	Disc - Sanding 5" 180 Grit No Fill	96	EA	\$41.90	\$4,022.40	\$49.49	\$4,751.04	\$50.72	\$4,869.12	\$52.09	\$5,000.64
10	146324	Disc - Sanding 7" DIA x 7/8" 36 Grit	1332	EA	\$2.12	\$2,823.84	\$2.01	\$2,677.32	\$2.09	\$2,783.88	\$2.14	\$2,850.48
11	146930	Disc - Sanding, 5" 100 Grit	60	EA	\$29.95	\$1,797.00	\$35.35	\$2,121.00	\$32.83	\$1,969.80	\$37.20	\$2,232.00
12	148121	Disc - Sanding 8" x NH #40E Grit	48	EA	\$84.41	\$4,051.68	\$94.89	\$4,554.72	\$1.97	\$94.56	\$99.85	\$4,792.80
13	148122	Disc - Sanding 8" x NH #80D Grit	72	EA	\$67.59	\$4,866.48	\$72.31	\$5,206.32	\$1.48	\$106.56	\$76.09	\$5,478.48
14	149410	Disc - Sandpaper 24 Grit 2" Dia	12	EA	\$24.39	\$292.68	\$28.80	\$345.60	\$1.27	\$15.24	\$30.32	\$363.84
15	149412	Disc - Sandpaper 36 Grit 2" Dia	48	EA	\$23.11	\$1,109.28	\$27.30	\$1,310.40	\$1.20	\$57.60	\$28.74	\$1,379.52
16	161449	Disc - Sandpaper 50 Grit 6" Dia	12	EA	\$21.91	\$262.92	\$25.87	\$310.44	\$1.14	\$13.68	\$27.24	\$326.88
17	161482	Disc - Sandpaper 150A 6" Dia	60	EA	\$66.75	\$4,005.00	\$73.95	\$4,437.00	\$78.62	\$4,717.20	\$77.81	\$4,668.60
18	146328	Disc - Grinding 3" x 1-1/16" x 3/8"	5784	EA	\$0.61	\$3,528.24	\$0.56	\$3,239.04	no bid	\$0.00	no bid	\$0.00
19	146327	Disc - Grinding 3" x 1/8" x 3/8"	372	EA	\$0.61	\$226.92	\$0.76	\$282.72	no bid	\$0.00	no bid	\$0.00
20	149407	Disc - Grinding 36 Grit Roloc 3" Dia	156	EA	\$26.67	\$4,160.52	\$31.51	\$4,915.56	\$1.31	\$204.36	\$33.17	\$5,174.52
21	149408	Disc - Grinding 24 Grid Roloc 3" Dia	60	EA	\$28.89	\$1,733.40	\$34.36	\$2,061.60	\$1.49	\$89.40	\$35.92	\$2,155.20
22	149409	Disc - Grinding 50 Grit Roloc 3" Dia	96	EA	\$23.92	\$2,296.32	\$28.64	\$2,749.44	\$1.17	\$112.32	\$29.75	\$2,856.00
23	149713	Disc - Grinding 2" Lockit #80	312	EA	\$0.50	\$156.00	\$0.49	\$152.88	no bid	\$0.00	no bid	\$0.00
24	149714	Disc - Grinding 2" Lockit #36	576	EA	\$0.50	\$288.00	\$0.55	\$316.80	no bid	\$0.00	no bid	\$0.00
Option 2 Subtotal						\$105,660.00		\$120,237.96		\$98,642.28		\$151,897.80
Sales Tax 9.75%						\$10,301.85		\$11,723.20		\$9,617.62		\$14,810.04
Option 2 Total						\$115,961.85		\$131,961.16		\$108,259.90		\$166,707.84
Grand Total						\$347,961.41		\$382,408.33		\$305,574.82		\$476,635.60

I hereby certify W.I.S.E., Inc. as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of \$382,408.

10/26/07
Date

A.A. Bachman

Signature