## Deficit Management Plan

## Discussions

April 2007

## Metro

## Current Situation

Not enough money to pay for what we operate

- Lived beyond "our means" by $\$ 641$ million over past 5 years
-Amount is equal to Expo Phase 1
Deficit is $\$ 1.8$ billion over next ten years

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## Impacts

If no action taken to eliminate the deficit METRO will not be able to:

Add any new transit service in violation of the New Service Plan
Operate the Eastside Gold Line or Expo Phase 1

As of now, without new revenues or cost reductions, we will run out of money in FY09

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## What Deficit Management Goals Should Do

## Balance between fare subsidies and service improvements

Fare subsidies use money which could:

- Implement the New Services Plan - Metro Rapid
- Improve bus and rail service quality
- Build or operate Expo II, Crenshaw, Orange N/S, Wilshire BRT, subway extensions or any new service


## Deficit Reduction Goals

- Continue to improve service productivity and efficiency
- Increase services for Metro customers
- Maintain bus and rail purchases and facilities capital programs
Eliminate the deficit in 5 years
"Live within our means" i.e., no backfilling with onetime revenues
- Attain fare recovery ratio of at least $38 \%$


## Deficit Resolution Variables

Reduce Spending

- Administrative
- Capital
- Service Delivery

Increase Revenue

- New Taxes
- FAP Change
- Fund Balances
- Fares


## Recommended Strategy

## Eliminate the deficit in 5 years:

- Implement the "New Services Plan" and Metro

Connections

- Maintain capital program per FY07 10-year forecast
- Increase seat capacity with purchases of larger buses
- Lower fuel budget based on FY07 experience
- Implement CNG fuel hedging program
- Use PC40\% in excess of MOSIP
- Adopt a multi-year fare change program
- FY08 fare change on July 1, 2007
- Second fare change on January 1, 2009
- FY12 fare change on July 1, 2011 (structure TBD)


## Fares, Gasoline \& CPI

Fares, Gasoline, CPI


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## \$2.00 Fares Today



## \$2.00 Fares Today (Cont'd)



## \$2.00 Fares Today (Cont'd)



## Fare Recovery Benchmarks

| Transit Agency |
| :--- |
| APTA Peer Group  Fare Recovery Ratio Ave fare/boarding <br> AC Transit Bus   <br> Chicago Transit Bus \& Rail $19.70 \%$ $\$ 0.69$ <br> New York City Transit Bus \& Rail $45.20 \%$ $\$ 0.85$ <br> OCTA Bus $59.20 \%$ $\$ 0.96$ <br> SEPTA (Philadelphia) Bus \& Rail $23.30 \%$ $\$ 0.59$ <br>   $40.00 \%$ $\$ 0.97$ <br> Metro (FY07 Budget) Bus \& Rail   <br>   $24.70 \%$ $\$ 0.59$ <br> Other Large Systems    <br> MBTA (Boston) Bus \& Rail  $\$ 0.77$ <br> WMATA (Wash, DC) Bus \& Rail $28.90 \%$ $\$ 1.06$ <br> BART Rail $40.80 \%$ $\$ 2.25$ <br> New Jersey Transit Bus \& Rail $49.10 \%$ $\$ 2.36$ <br> San Francisco Bus \& Rail $38.30 \%$ $\$ 0.53$ |

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## Fare Recovery Ratio

Fare Recovery Ratio
1988-2006


Fare Recovery Ratio
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## Multi-year Fare Change Program

Recommend that Board act on two phase fare change

- ${ }^{\text {st }}$ phase effective on July 1, 2007
- $2^{\text {nd }}$ phase effective on January 1, 2009

A third fare change will be required on July 1 , 2011, structure to be determined

## Fare Structure Recommendation for July 1, 2007

- Preserves base fare at $\$ 1.25$, lowest in the country for major metropolitan areas
- Establishes reasonable and consistent relationships among pass products based on usage
- Changes senior age from 62 to 65 over three years
- Eliminates semi-monthly pass
- Sets tokens and Owl service at base fare


## Pass Relationships - Current

| Pass | Base |  | Rides |  | Price |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Day | \$ 1.25 | X | 2.4 | = | \$ 3.00 |
| Week | \$ 1.25 | X | 11.2 | $=$ | \$ 14.00 |
| Month | \$ 1.25 | X | 41.6 | $=$ | \$ 52.00 |
| Pass | Monthly |  | Pct |  | Price |
| S/D/M | \$ 52.00 | x | 23\% | = | \$ 12.00 |
| K-12 | \$ 52.00 | x | 38\% | $=$ | \$ 20.00 |
| College | \$ 52.00 | x | 58\% | $=$ | \$ 30.00 |

* Add \$6 for Regular EZ, \$17 for S/D/M EZ


## Pass Relationships - July 1, 2007

| Pass | Base |  | Rides |  | Price |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Day | \$ 1.25 | X | 4 | = | \$ 5.00 |
| Week | \$ 1.25 | x | 16 | $=$ | \$20.00 |
| Month | \$ 1.25 | x | 60 | $=$ | \$75.00\% |
| Pass | Monthly |  | Pct |  | Price |
| S/D/M | \$75.00 | X | 50\% | = | \$37.50\% |
| K-12 | \$75.00 | x | 60\% | $=$ | \$45.00 |
| College | \$75.00 | X | 70\% | $=$ | \$52.50 |

* Add \$20 for Regular EZ, \$10 for S/D/M EZ

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## Pass Relationships - January 1, 2009

| Pass | Base |  | Rides | Price |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Day | \$ 2.00 | x | 4 | $=$ | \$ 8.00 |
| Week | \$ 2.00 | x | 16 | $=$ | \$ 32.00 |
| Month | \$ 2.00 | x | 60 | $=$ | \$120.00\% |
| Pass | Monthly |  | Pct |  | Price |
| S/D/M | \$120.00 | X | 50\% | = | \$ 60.00\% |
| K-12 | \$120.00 | x | 60\% | $=$ | \$ 72.00 |
| College | \$120.00 | x | 70\% | $=$ | \$ 84.00 |

* Add \$20 for Regular EZ, \$10 for S/D/M EZ

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## Proposed Fares - Regular

|  |  | Current |  | Proposed 7/1/07 | Proposed 1/1/09 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | $\$$ | 1.25 | $\$$ | 1.25 | $\$$ | 2.00 |
| Token | $\$$ | 1.10 | $\$$ | 1.25 | $\$$ | 2.00 |
| Day | $\$$ | 3.00 | $\$$ | 5.00 | $\$$ | 8.00 |
| Week | $\$$ | 14.00 | $\$$ | 20.00 | $\$$ | 32.00 |
| Semi-month | $\$$ | 27.00 |  | Eliminate |  | Eliminate |
| Month | $\$$ | 52.00 | $\$$ | 75.00 | $\$$ | 120.00 |
| EZ | $\$$ | 58.00 | $\$$ | 95.00 | $\$$ | 140.00 |

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## Proposed Fares - Regular, Other

|  |  | Current | Proposed 7/1/07 | Proposed 1/1/09 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Zone 1 | $\$$ | 0.50 | $\$$ | 0.80 | $\$$ | 1.30 |
| Zone 2 | $\$$ | 1.00 | $\$$ | 1.60 | $\$$ | 2.60 |
|  |  |  | ■ |  |  |  |
| Monthly |  |  |  |  |  |  |
| each zone | $\$$ | 15.00 | $\$$ | 24.00 | $\$$ | 39.00 |
| Owl | $\$$ | 0.75 | $\$$ | 1.25 | $\$$ | 2.00 |
| Metro IAT | $\$$ | 0.25 | $\$$ | 0.50 | $\$$ | 1.00 |

## Proposed Fares - Senior/Disabled/Medicare

|  |  | Current | Proposed 7/1/07 |  | Proposed 1/1/09 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | $\$$ | 0.45 | $\$$ | 0.60 | $\$$ | 1.00 |
| Zone 1 | $\$$ | 0.25 | $\$$ | 0.40 | $\$$ | 0.65 |
| Zone 2 | $\$$ | 0.50 | $\$$ | 0.80 | $\$$ | 1.30 |
| Month | $\$$ | 12.00 | $\$$ | 37.50 | $\$$ | 60.00 |
| EZ | $\$$ | 29.00 | $\$$ | 47.50 | $\$$ | 70.00 |
| Monthly |  |  |  |  |  |  |
| premium each | $\$$ | 7.50 | $\$$ | 12.00 | $\$$ | 19.50 |
| zone | $\$$ | 0.10 | $\$$ | 0.25 | $\$$ | 0.50 |
| Metro IAT | $\$$ |  |  |  |  |  |

Senior age from 62 to 65 over three years

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## Proposed Fares - Students

| Current | Proposed 7/1/07 |  | Proposed 1/1/09 |  |
| :---: | :---: | :---: | :---: | :---: |
| 20.00 | $\$$ | 45.00 | $\$$ | 72.00 |
| 30.00 | $\$$ | 52.50 | $\$$ | 84.00 |

## Proposed Cost per Ride - Passes

|  |  | Number of Rides per Month |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | Price | 60 | 70 | 80 | 90 | 100 | 110 | 120 | 130 |
| S/D/M | \$37.50 | \$0.63 | \$0.54 | \$0.47 | \$0.42 | \$0.38 | \$0.34 | \$0.31 | \$0.29 |
| Reg | \$75.00 | \$1.25 | \$1.07 | \$0.94 | \$0.83 | \$0.75 | \$0.68 | \$0.63 | \$0.58 |
| EZ | \$95.00 | \$1.58 | \$1.36 | \$1.19 | \$1.06 | \$0.95 | \$0.86 | \$0.79 | \$0.73 |

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## Special Programs - Senior/Disabled

## Metro Discounted Fares

Senior/Disabled Cash Fare

Senior/Disabled Monthly
Pass

EZ S/D

Local Programs
Specialized Dial-a-Ride for the elderly and disabled

Prop A Incentive Program

Access Services

Subsidy
\$ 170,000
$\$ 40,000,000$
$\$ 1,160,000$
\$ 21,400,000
$\$ 5,700,000$
\$ 75,000,000

Discussion
Regular cash fare is $\$ 1.25$. FTA requirement is $50 \%$ offpeak. Current S/D fare is $\$ .045$. Excess subsidy is \$0.17/ boarding. Estimated annual S/D cash boardings are 1 million.

S/D pass is NOT required. 1 million S/D passes are sold annually at $\$ 12$ vs $\$ 52$, subsidy is $\$ 40 /$ pass.

EZ S/D is not required. EZ S/D is \$29 vs \$58, subsidy is $\$ 29$ / pass. 40,000 passes sold annually.

For FY 2005-06, 63 cities and the County of Los Angeles (unincorporated areas) provided Specialized DAR.

Incentive funded projects include Subregional Paratransit service to the Elderly and Disabled. There are 19 projects provided by 17 agencies.

Access Services is responsible for the administration of Access Paratransit, the Americans with Disabilities Act (ADA) mandated paratransit transportation program for Los Angeles County and provides for the mobility of persons with disabilities.

## Special Programs - Students

Metro Discounted

Fares
K-12 Student Pass

Subsidy Discussion
$\$ 16,000,000 \mathrm{~K}-12$ pass is $\$ 20 \mathrm{vs} \$ 52$, subsidy is $\$ 32 /$ pass. 500,000 passes sold annually

College/Voc Pass $\$ 2,200,000$ C/V pass is $\$ 30$ vs $\$ 52$, subsidy is $\$ 22 /$ pass. 100,000 passes sold annually.

Total Subsidies \$ 18,200,000

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Next Steps

- Hold public hearing on fare changes in May
- Approve multi-year fare changes
- Special Board Workshop on FY08 budget in June
- Hold public hearing on FY08 budget at June F\&B Committee meeting
- Adopt FY08 budget at June Board meeting

