

ATTACHMENT A  
SUMMARY OF NEGOTIATIONS

**EXPOSITION METRO LINE CONSTRUCTION AUTHORITY  
COST ANALYSIS TO SUPPORT PRE-NEGOTIATION MEMORANDUM**

<b>Contract No.</b>	1-06
<b>Description:</b>	Construction Package A3, Trench Structure
<b>Prepared by:</b>	B. Gandy
<b>Cost Analyst Approval:</b>	V. Asfour

**I. Reference Documents: (attached as necessary):**

(A)	Independent Cost Estimated	Dated:	<u>3/15/2007</u>
(B)	Contractor's Cost Proposal	Dated:	<u>3/23/2007</u>
(C)	Technical Evaluation	Dated:	<u>3/30/2007</u>
(D)	Request for Revised Cost Data	Dated:	<u>4/19/2007</u>
(E)	Revised Cost Data Received	Dated:	<u>4/30/2007</u>

**II. Introduction:** The Contractor's Cost Proposal in the amount of \$47,946,000 was received on 3/23/07 and revised on 4/30/07.  
**The Cost Proposal Covers:** Contractor's Scope of Work for Construction Package A3 Including Contaminated Soils.

**III. Conclusion and Recommendations: (check one, as appropriate)**

- Cost to be negotiated within the proposed and recommended ranges, with cost reductions recommended.
- Cost is acceptable as proposed, no cost reductions recommended.
- Revised Final Cost is acceptable as proposed, cost reductions recommended were made

**Summary Results Of Cost Analysis By Cost Element**

	<u>Contractor's Estimate</u>	<u>Authority's Estimate</u>	<u>Difference</u>
<b>Contractor's Original Proposal</b>			
Construction Package A3	\$ 46,446,000	\$ 32,300,000	\$ 14,146,000
Contaminated Soils	\$ 1,500,000	\$ 1,200,000	\$ 300,000
<b>TOTAL</b>	<u>\$ 47,946,000</u>	<u>\$ 33,500,000</u>	<u>\$ 14,446,000</u>
<b>Contractor's Revised Proposal</b>			
Construction Package A3	\$ 39,121,712	\$ 35,700,431	\$ 3,421,281
Contaminated Soils	\$ 1,200,000	\$ 1,200,000	\$ -
<b>TOTAL</b>	<u>\$ 40,321,712</u>	<u>\$ 36,900,431</u>	<u>\$ 3,421,281</u>
<b>Final Cost</b>			
Construction Package A3	\$ 35,797,359	\$ 35,797,359	\$ -
Contaminated Soils	\$ 1,200,000	\$ 1,200,000	\$ -
<b>TOTAL</b>	<u>\$ 36,997,359</u>	<u>\$ 36,997,359</u>	<u>\$ -</u>

**IV. Record of Negotiations:** Direct labor hours were reviewed in detail and, with exceptions noted on the technical evaluations, recommended reductions were found to be acceptable.