# Metro Ridership Plan

Taking ridership to the next level

Executive Management & Audit Committee October 18, 2007



# Plan Background

- Aug. 2006 Board requested plan
  - -grow ridership 5% annually
- Jan. 2007 66 Concepts presented
- Plan reviewed with sector councils
- Concepts refined and prioritized
- July 2007 Implemented Fare Change
- September 2007 Revised Plan
- TAP integration



#### What it takes to create a customer

**Awareness** 

Perception

Consideration

Investigation

Trial

**Evaluation** 



#### **Plan Overview**

- Five-year plan
- Core strategies:
  - 1) Optimize service performance
  - 2) Target high ridership return areas
  - 3) Improve information exchange



### Challenges

- Limited resources
- Limited flexibility in modifying service
- Unknown impacts of fare change



# 1) Optimizing Service performance

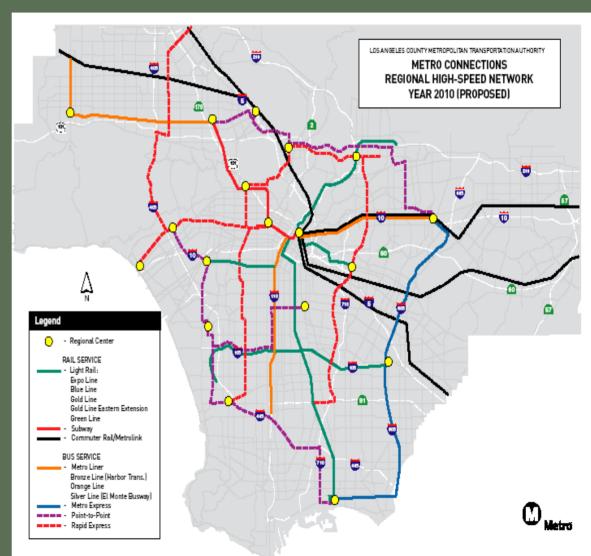
#### **Metro Connections**

- Reorienting system
  - From downtown to regional activity centers
- Expanding high speed network
  - Rail; Metro Liner; Express; Rapid/Rapid Express
  - Point-to-point
- Improving scheduling
  - Matching capacity to demand
  - Improving running times
- Reducing service duplication
- Increasing system seating capacity



#### **Metro Connections in concept**

- Serve activity centers
- High-speed linkages
- Frequent service
- New markets





#### **Metro Connections in action**

#### **Marketing Great Service**

- "12-Minute Map"
- 35% of Lines
- 70% Boardings





## 2) Target High-Ridership Return Areas

- Expand business participation in programs
- Enroll more schools in student pass programs
- Directly market to new residents
- Target discretionary riders in active corridors
- Expand EZ regional pass concept to Day Pass



### 3) Improve Information Exchange

- Improve system signage
- Implement information standards
- Provide 24-hr trip planning capabilities
- Explore technology for next-trip information
- Improve operator & customer service training
- Expand Internet capabilities



### **Potential Plan Impacts**

- 5% ridership growth
- 11.6 million more boardings
- \$7.9 million in additional revenue



### **Next Steps**

- Establish new ridership baseline
- Continue Metro Connections Implementation
- Build on current ridership efforts
- Integrate TAP implementation
- Implement plan as part of budget process
- Report to board with progress

