# Chief Communications Officer Report

**Executive Management and Audit Committee January 15, 2009** 



### **LACCD Campuses I-TAP Media Event**

- Press Conference 1/16
- I-TAP Program Media Events for all Nine LACCD Campuses
- All Full-time Students
  - 27,755 Projected Participants
  - -\$4.4 Million Revenue per Year



#### **Employer Sales Update**

metro net

# You ride. Your boss pays.



Get your company to buy your pass. Call 213.922.2811.

- \$22k Revenue in December 2008
- \$1.9 Million Revenue in Calendar Year 2008
  - -460 Sites
  - 11,217 TAP Cards
- Over 80% Renewal Rate to Date



#### **New TAP Campaign**

- Countywide Campaign
  - -400 Bus King Ads
  - 160 Bus Shelters
  - 10: Radio
  - Metro Briefs
  - Onboard Advertising
  - Press Event w/ Mayor





#### L.A. LIVE Cross Promotion



- On Board Destination Promotion
- Venue Advertising
- L.A. LIVE Website
- Press Event



## **Advertising Revenue Update**

- New McDonalds Ads on Trains in January
- High Level of Guaranteed Revenue
- FY09 Bus/Rail Guaranteed Revenue:
  \$23.3 Million





#### **Sector Promotions**



- Promotions
  - Direct Mail
  - Newspaper Ads
- Lines
  - 577X
  - **183**

- **-715**
- **-534**



#### FastLanes Demonstration Project Outreach



- 12-Agency Technical Advisory Group Meetings
- **USDOT National Evaluation Workshop**
- Multiple Briefings
- Scheduled Corridor Advisory Group Meetings as follows:
  - I-10 Corridor, February 2
  - I-110N Corridor, February 3
  - I-110S Corridor, February 5