

April 20, 2011

Mr. Dorval Carter Chief Counsel Federal Transit Administration East Building, 5th Floor 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

REQUEST FOR FTA POSITION ON PROPOSED MODIFICATION TO NEW LIGHT RAIL VEHICLES P3010 REQUEST FOR PROPOSALS

Dear Mr. Carter:

We are writing to request the Federal Transit Administration's (FTA) position on whether Los Angeles County Metropolitan Transportation Authority's (LACMTA) current Request for Proposals (RFP) for New Light Rail Vehicles P3010, could be modified so that it may be consistent with FTA guidelines.

Under this modification, LACMTA would require all RFP respondents to prepare and present an employment plan to help the citizens of Los Angeles County access new jobs created by the manufacture and LACMTA purchase of these railcars, which would be reviewed as a matter of responsiveness. This employment plan would correspond to the description below and would allow LACMTA to consider the quality of the plan as one of a number of other responsiveness factors when evaluating proposals and determining which proposal represents the "Best Value" for LACMTA in its decision to award the railcar contract. We would propose to eliminate the granting of specific points for the plan or any aspect of the plan, but rather to allow our source selection committee to consider the quality and comprehensiveness of the plan and how the plan proposes to maximize jobs in Los Angeles County.

If Proposers' employment plans are deemed responsive to the employment plan requirement, LACMTA would then use the value of the proposed newly created jobs as part of its Best Value trade-off analysis. LACMTA would limit the trade-off analysis to only those elements in the employment plan that are quantitative and that can be monetized.

Under this proposed approach, LACMTA would ask all respondents to modify their existing submitted proposals to describe the employment plan that they would intend to use to fulfill this contract and to specifically outline the following:

- 1) Demonstrate the company's understanding of employment and job market conditions in Los Angeles County, including an understanding of and plans for coordinating with applicable publicly and privately funded workforce development, apprenticeship and training programs.
- 2) Provide the number of Full-Time Equivalent (FTE) jobs proposed to be created under the plan, its direct dollar value to the contract, and the contractual commitment the Proposer will make to achieve that level of job creation in Los Angeles County; and
- 3) Describe the quality and range of employment opportunities proposed to be created under the plan, including the extent to which the plan is likely to produce long-term employment in skilled or trade labor.

We would very much appreciate a response to this letter before May 15, 2011. Such a timely response would give LACMTA an opportunity to request revised proposals from the current Proposers and to minimize the effect of that delay to our source selection process.

Thank you for considering our request.

Sincerely,

Arthur T. Leahy

Chief Executive Officer

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cc: Peter Rogoff, FTA Administrator Leslie Rogers, FTA Regional Administrator, Region IX