

MTA Distributes Metro Business Outlook's August Issue

(Aug. 23) The August issue of Metro Business Outlook, an MTA publication directed toward vendors and contractors, is being distributed this week.

Articles in this issue discuss the MTA's \$250 million Call for Projects, updated vendor information available on the agency's Internet web site and results of the most recent report to the Federal Transit Administration on the MTA's Disadvantaged Business Enterprise (DBE) awards.

Metro Business Outlook is a monthly publication of the MTA's Vendor Services Department.

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AUGUST
ISSUE OF
METRO
BUSINESS
OUTLOOK



Metro Business Outlook

METROPOLITAN TRANSPORTATION AUTHORITY

AUGUST 2000

MTA APPROVES \$250 MILLION FOR CALL FOR PROJECTS

The MTA Board of Directors recently approved the allocation of \$250.7 million in special Call for Projects funding for a variety of local transportation improvement projects. Projects such as bikeways, transit centers, pedestrian improvements, freeway gap closures and carpool lanes, arterial widenings, signal synchronization and new bus and shuttle purchases are scheduled to receive federal funding.

An unanticipated \$179.7 million in gas tax funding for this special Call for Projects became available for Los Angeles County when Governor Davis announced his Transportation 2000 Initiative last February and Assembly Bill 1012 was passed.

Continued next column ➤

The Metro Business Outlook (MBO) is a monthly newsletter published by the Vendor Services department to promote awareness of MTA contracting opportunities. Vendors can also receive current contract opportunity information 24 hours-a-day via the Internet by accessing the MTA Home Page at www.mta.net. If your company would like to be on MTA's vendor database fax your request to 213-922-1007, or fill the VIP form out electronically on the MTA Home Page.

Assembly Bill 1012 allowed MTA to advance \$71 million from future Call for Projects.

Over 243 project applications totaling \$1.9 billion were submitted by the 88 cities which comprise Los Angeles County, the County itself, Caltrans and MTA. The \$250.7 million will fund 82 regionally significant transportation improvement projects, which will be transmitted by the Southern California Association of Governments this month to the California Transportation Commission for review and adoption in September and to the U.S. Department of Transportation in mid-2001.

The last regular Call for Projects, held in the spring of 1999, approved 196 projects at a cost of approximately \$500 million. Some of the projects included:

- Installation of safety quad gates at grade crossings along the Metro Blue Line
- Improvements to the congested 405-101 freeway interchange in the San Fernando Valley, including adding an auxiliary lane and widening a connecting lane
- New westbound 134 freeway on-ramp - Hollywood Way in Burbank
- Improve traffic signals at 59 intersections in Eagle Rock.

◆ *Continued on the back page (Call for Projects)*

www.mta.net PROVIDES UP-TO-DATE VENDOR INFORMATION

The MTA web site offers vendors the best opportunity to stay abreast of contract opportunities. Many new features have been added to MTA's web page in the past year. There are several areas you may find useful.

The *Metro Business Outlook* (MBO) is mailed to all vendors on MTA's bid list and includes current and upcoming solicitation information. However, due to delays such as printing, labeling and mailing the newsletter, delivery of the MBO can take as many as 10 days from the time it is finalized. The solicitation information posted on MTA's web site is updated 2 - 3 times per week.

There are also menus on MTA's web site that allow vendors to view Board meeting agenda's and schedules, bid results, notice of intent to award contracts and a recap of Board actions, including contract awards and change orders. Vendors can also download many bid and proposal documents.

To access the information, go to www.mta.net and select 'Contracting Opportunities' from the 'MTA Corporate Information' menu. You will be offered options such as Open Bids & Solicitations, Bid

◆ *Continued on the back page (www.mta.net)*

OPEN SOLICITATION SUMMARY REPORT - AUGUST 2000

ALL INFORMATION BELOW IS SUBJECT TO CHANGE. If you are interested in any of the projects listed below, please call the phone/fax number associated with the procurement. Area code is 213. Bids/Proposals must be received by MTA on or before due date/time. Explanation of codes:

CA= Contract Administrator

ISS= Issue date

NUM= Solicitation Number

PRE= Pre-Bid/Proposal Conference date, if any

TBD= To Be Determined

DUE= Latest date bid can be accepted

REGIONAL REBUILD CENTER HEAVY MAINT.

BUS PARTS CLEANING WASHER UNITS

DUE: 08/17/00 ISS: 07/11/00

NUM: OP34105329

CA: MICHAEL LOLLER/BID DOCS-FAX 922-1004

SALE OF USED BUS OPERATOR SEATS

DUE: 08/18/00 ISS: 07/20/00

NUM: 08-0018-S

CA: TEJ KHARBANDA/BID DOCS-FAX 922-1005

DIV. 4 PAVEMENT REPLACEMENT

DUE: 08/25/00 ISS: 07/20/00

NUM: C0648

CA: MIKE HOLGUIN/BID DOCS-FAX 922-1004

CNG FUEL CYLINDERS & MOUNTING BRACKETS

DUE: 08/29/00 ISS: 04/03/00

NUM: 040026

CA: JAN MILLER/BID DOCS-FAX 922-7392

SALE OF USED VOITH TRANSMISSIONS, ENGINES, ENGINE BLOCKS

DUE: 08/30/00 ISS: 07/27/00

NUM: 08-0030-S

CA: TEJ KHARBANDA/BID DOCS-FAX 922-1005

SPHERICAL BEARINGS

DUE: 8/30/00 ISS: 06/09/00

NUM: 07-0019

CA: SHERRI JACKSON/BID DOCS-FAX 922-1006

VOITH TRANSMISSION PARTS

DUE: 08/31/00 ISS: 07/25/00 PRE: 8/15/00

NUM: 08-0031

CA: FRANK CLARKE/BID DOCS-FAX 922-1005

PROVIDE TRACTION MOTORS FOR BLUE LINE RAIL VEHICLES

DUE: 9/05/00 ISS: 06/09/00

NUM: 09-0005

CA: SHERRI JACKSON/BID DOCS-FAX 922-1006

LOSS PORTFOLIO TRANSFER

DUE: 09/06/00 ISS: 08/15/00

NUM: PS53100957

CA: GARY BRESLAU/BID DOCS-FAX 922-1005

DESIGN, PRODUCE, ASSIST IN INSTALL OF GRAPHIC OVERLAYS FOR TICKET VENDING MACHINES

DUE: 09/07/00 ISS: 08/10/00

NUM: PS54300959

CA: FRANK FOSTER/BID DOCS-FAX 922-7370

CONSTRUCT CANOPY, DISPOSE OF WASTE, PROVIDE BARICADES, WARNING SIGNS, ETC.

DUE: 09/07/00 ISS: 08/07/00

NUM: C0647

CA: FRANK FOSTER/BID DOCS-FAX 922-7370

UNIVERSAL FARE SYSTEM

DUE: TBD ISS: 05/31/00

NUM: OP-002

CA: DON DWYER/BID DOCS-FAX 922-7536

TRACTION MOTOR REBUILD / OVERHAUL

DUE: TBD ISS: 06/29/00

NUM: OP39402521

CA: JIM NOLAN/BID DOCS-FAX 922-1006

HIGHWAY CALL BOX SERVICE ANALYSIS

DUE: ON HOLD ISS: 02/09/00

NUM: 0-0035-1035

CA: ED KICHI/BID DOCS-FAX 922-1005

GES BENCH PER SPECS ON FILE AT THE MTA

DUE: TBD ISS: TBD/00

NUM: E0111

CA: DON SEAWELL/BID DOCS-FAX 922-1004

MTA CONTRACTS AWARDED AT JUNE 2000 BOARD MEETING

Each month details of contracts awarded at MTA Board meetings, including type of contract, name and number of contract, winning company and dollar amount, are published in the space below. All projects approved by the board are in excess of \$25,000. Change Orders and contract extensions are not included in the list below - to review those actions visit MTA's web page at www.mta.net and click on 'Recap of Actions' under the **MTA Board Information** heading.

CONTRACTTYPE	DESCRIPTION OF CONTRACT	COMPANY AWARDED	\$ AMOUNT
27-month contract	Provide Diesel Fuel for a 27-month period	Petro Diamond, Inc.	\$31.3 Million inclusive of sales tax (Subject to resolution of protest)
Sole Source contract	Light Rail Vehicle Tire Kits	Penn Machine Co.	\$1,211,805 incl. tax
Firm Fixed Price contract	Purchase of thirteen gasoline powered forklifts	Johnson Lift/Hyster, City of Industry	\$292,849, incl. tax
Firm Fixed Price contract	Procurement of power wash detergent, including storage tanks	Jayne Products, Inc.	\$581,952, incl. tax
Three Multiple award agreements	Temporary Contract Administration Services	LS Gallegos & Associates, Inc., Procurement Services Assoc., Thompson, Cobb, Bazilio & Assoc.	NTE \$750,000
Contract	Provide Engineering Services on the Metro Green Line for a period of 18 months	URS Corporation	NTE \$354,062
3-Year Contracts	13 3-Year contracts to Provide Metro Freeway Service Patrol Service	Al's Towing (Beat 3, 4, 8) Bob & Dave's (Beat 12, 16, 38) Kenny's Auto (Beat 14, 15, 26) Dale's Toe (Beat 19, 20) J&M Towing (Beat 18) Navaro's Towing (Beat 23)	NTE \$13,259,439, subject to resolution of appeal

METROLINK LOOK-AHEAD - AUGUST 2000

Metrolink bid and proposal information is not listed in the Metro Business Outlook. You can find these contract/bid opportunities listed on SCRRA's Internet home page at: www.metrolinktrains.com

BID/PROPOSAL LOOK-AHEAD - AUGUST 2000

THE FOLLOWING PROPOSALS & BIDS ARE SCHEDULED TO BE RELEASED (OR HAVE RECENTLY BEEN RELEASED) IN AUGUST 2000. Some of the release dates are TBD (To Be Determined).

CA/BUYER	PROJECTS
GARY BRESLAU	WAN Support, ADA Graphics
FRANK CLARKE	Voith Transmission Parts
VALERIE DEAN	Re-Roofing Division 3
DON DWYER	Universal Fare System
FRANK FOSTER	Div. 10 East LA Repair Center, Shower & Locker Room Modification Div. 11
VERONICA HARGROVE	HR - Pre-Supervisory Training, Management Development
MIKE HOLGUIN	Pavement Replacement at Division 4
SHERRI JACKSON	Engine Oil, Blue Line Traction Motors
TEJ KHARBANDA	Sale of 54 Surplus Buses, Recaro/Bostrm Bus Operator Seats, Bus Engines, Engines, Transmissions, Engine Blocks, Double Decker Bus Parts, Furniture, Hi SEFAC-Bus Lifts
JERRY KIPER	Construction Management Services
MIKE LOLLER	MBL Fire Alarm System Upgrades at Div. 11, RRC Heavy Maint. Bus Parts Cleaning Washer Units, Hazardous & Non-Hazardous Waste Matrls Disposal
JERRI MCGLOTHERN	Spark Plug Kits for Cummins CNG Engines
TOM MENG	Preventative Maint. Monitoring Program for MTA Transit System Elevtrs/Escltrs
JAN MILLER	CNG Fuel Cylinders and Mounting Bracket Kits
LEYTON MORGAN	Benefits Assessment Database
MARJORIE M.-THREATS	Maintenance & Material Management System (MMMS), On-site Audiometric Testing Services at Various Locations
JIM NOLAN	Blue/Green Line Wheel, Gear Box, Brake Disc & Wheel Bearing Pressing Work
WAYNE OKUBO	Robotic Paint Booth Conversion to Dry Filter System at RRC
IVAN PAGE	Engineering Services: San Fernando Valley Bus Rapid Transit Project & Wilshire Corridor Bus Rapid Transit Project
DON SEAWELL	GES Bench per specs on file at the MTA, Engineering Services Eastside Light Rail Transit Project
KENTAKAHASHI	Document Processing Management System

BIDS/PROPOSAL LOOK-AHEAD (CONTINUED)

PHYLLIS WALKER Business Systems Analyst for Integrated HR & Payroll Systems

KEITH WEBSTER Environmental Compliance

THE FOLLOWING WILL BE RELEASED IN THE NEXT FEW MONTHS. NO DATES HAVE BEEN SET.

CA /BUYER

PROJECTS

TANYA ALLEN Heavy Duty Transport Trailer & Tractor

BEVERLY BEAVER Ring Friction Brake Disc, Rail Passenger Seats

JEAN BELVIN Barco LCD Projectors

SUZANNE BERGER Air Conditioning Bus Parts

RICHARD BONINO Cummins L10G-280 Phase III CNG Engines

GARY BRESLAU Financial Data Imaging & Archiving

FRANK CLARKE Paint

DRENA GRAHAM Decals

VERONICA HARGROVE HR - Executive Search Pool, EAP; CPA Audit Pool; HR - Commercial Revenue, (Vending Machines, Coin Changing Machines, Travel)

SHERRI JACKSON Electrical Cable for Blue Line Facilities, Motor Alternator/Static Converters

TEJ KHARBANDA Sale of: Surplus Buses/Obsolete Bus Parts, Buses, Grocery Store Equipment, Used Personal Computers, Furniture

MARIA LECHUGA Repair Ceiling Tiles at 7th Street/Metro Center Station, Develop Technical Specifications for SCADA System

TOM MENG Nine (9) Vehicles, High Resolution Cameras

MARJORIE M.-THREATS Central Cash Counting Facility Design Study

JIM NOLAN Floor Covering Replacement at Divisions 5 and 10, Installation of Six (6) Automatic Lubrication Systems for Div. 11 Car Hoists Metro Blue Line/Green Line LRV Traction Motor Rebuilds (TENTATIVE)

WAYNE OKUBO HVAC Duct Cleaning at MTA Bus Facilities, Fire Suppressn System Testing & Maint., Advanced Transportation Managmnt System(ATMS) System Integrator

RICK OWENS Fog Warning System, Red Line Traction Motor Overhaul, Computer Software Services, RLM - Traction Motor Repairs, GLM -Brake Modifications

JIM WHITTAKER Engine Transmission Parts

TBD Laundry Services/Uniform Rental, Floor Anchors at RRC, Div. 12 Remodelng, ADA Modifications, IBM Advanced Function Printer, Materiel Maintenance Managmnt Systm, Universal Fare System, Central Cleaning Vacuum System

Call for Projects

(Continued from first page)

- Pedestrian improvements at the under-construction Pasadena Light Rail Line stations
- Purchase of shuttles for the City of Norwalk
- Additional parking at the Newhall Metrolink Station for the city of Santa Clarita
- Construction of the Palmdale Transportation Center

- Purchase of low-floor buses for the city of Long Beach
- Installation of bus benches & shelters in Athens/Lennox, East Los Angeles and North County

Guidelines for the year 2001 Call for Projects will be developed later this summer. Criteria used in evaluating applications include determining regional significance and project benefit, cost effectiveness, land use and environmental compatibility, project need, project readiness and benefit to the overall transportation system. ■

www.mta.net

(Continued from first page)

Results, Notice of Intent to Award, Awards, and information about MTA's Pre-Qualification, Lobbyist Registration, and Small Business Enterprise/Certification Programs.

For information about Board meetings, agendas and minutes, select from the 'Board Information' menu.

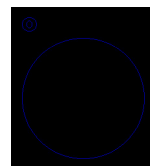
Although MTA uses a newsletter and postcards for bid and RFP notification, the best way to keep current on contracting activities is to regularly visit www.mta.net ■

AUGUST / SEPTEMBER 2000 MEETING DATES (Subject to change)

MEETING	DATE	TIME	LOCATION
CONSTRUCTION COMMITTEE .	8/16, 9/20/00	3:00 pm	Gateway Board Room
OPERATIONS COMMITTEE	8/16, 9/20/00	1:00 pm	Gateway Board Room
MTA BOARD	8/24, 9/28/00	9:30 am	Gateway Board Room

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MTA BUSINESS NETWORK

Published for Disadvantaged, Minority/Women-Owned and Small Business Enterprises

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MTA CERTIFIED AND RECERTIFIED FIRMS

The businesses listed have been certified or re-certified by MTA between the months of June and July 2000. DBE firms are certified in accordance with 49 CFR Part 26.

(C) = New Certified firms
(R) = Re-certified firms
D=Disadvantaged, M=Minority-owned,
W=Women-owned, S=Small Business Enterprises

June 2000

Davis Freight Mngment (R) D/W/SBE

E. Sanqui & Assoc. (R) D/MBE

G.W. Peoples Contrctng(C) D/MBE

Harmon & Son Tire Cntr(R) D/MBE

Hughes Rehabilitation(R) D/WBE

J. Morey Company (C) D/MBE

MC Global Services(C) D/MBE

Mercator Photogrammetric Systems (R) D/MBE

Nelson/Nygaard (R) D/WBE

Pacifica Insulation Co.(R) D/MBE

R. E. Equipment Rental(C) D/WBE

Roger Proulx & Co. (R) D/WBE

Sea/Land Construction & Environmental(R) D/MBE

T. R. Engineering(R) D/MBE

TEC Mngmnt Constltns(R) D/MBE

The WW Designery(C) D/WBE

Top Tempo(C) D/WBE

Western Colima Corp(R) D/MBE

July 2000

Ace Fence Co.(R) DMSW

Compuhope, Inc.(R) MW

Consilium Assoc. (C) S

Dugan&AssocConstrctn(R) DWS

H.C. Assoc.(R) DM

Harmon, Wong & Assoc./
Harmon, Wong & Im,
CPAs(C) DM

Human Perf. Systems(R) W

Integrated Engineering
Mgmt.(C) DWS

Kattlove & Associates(R) W

Kosmont & Assoc.(R) M

Ladowicz & Associates(R) DW

Law Offices of Kristi Weiler
Dean(R) DW

Manutec, Inc.(R) M

McClendon Plumbing &
Heating(C) DM

Metropolitan Express(R) DMS

Nu-Way Security(C) DM

Oasis Office Products(R) DM

Sosa, & Associates(R) DM

The Neiman Group(R) DW

U-Frame-It(R) DMW

Universal Computer
Technologies(R) DM

Valverde Construction(R) M
Veterans Communication

Services, Inc. (C) D

Williams & Tucker
Accountancy Corp(R) DMW

Wilshire Orthopaedic(C) DM ■

SBA OFFERS ONLINE TRAINING

Through a co-sponsoring agreement with Cisco Systems, Inc., the SBA will offer six new online training courses to help small businesses that want to enter or expand into the e-commerce market. The six-course program, *Internet Essentials for Growing Businesses*, is broken down into segments that can be viewed in any order, depending on the need of the customer or particular interest.

According to a study the SBA conducted last year, small businesses that use the Internet generate nearly 30% more revenue than those that do not. The SBA's e-commerce initiatives are aimed at educating and targeting financial and technical assistance to small businesses seeking e-commerce opportunities.

The following courses will be offered online:

- The Internet Economy
- Basics of the Internet
- Basics of E-Commerce
- Growing Your Business on the Web
- Integrating Your Business and Technical Plans
- Building Your Business with Web Marketing

The first three courses listed above can be accessed immediately. The SBA will make the other courses available over the next several months.

The courses can be viewed via the latest technology or in text-only version at the SBA's online classroom www.sba.gov/classroom. ■

MTA 3rd QTR REPORT TO FTA FOR FFY 2000

MTA reported 8.9% Disadvantaged Business Enterprise (DBE) Awards and Commitments on its federally-assisted contracts for the third quarter of Federal Fiscal Year (FFY) 2000. The Awards and Commitments quarterly report details contract awards and payments made to DBE primes during the quarter.

The report, submitted in fulfillment of Title 49 CFR Part 26, presented cumulative attainment to date towards MTA's DBE annual goal of 23% and summarized DBE participation for the period April 1 - June 30, 2000.

Total dollars awarded or committed to DBE firms are listed below:

Fed. Assisted Procurement \$\$ per Qtr

Q1 - \$47,011,598
Q2 - \$113,814,388
Q3 - \$206,032,209
Total - \$366,858,195

DBE \$\$ per Quarter

Q1 - \$3,143,837
Q2 - \$11,916,262
Q3 - \$18,281,729
Total - \$33,341,828

Cumulative DBE Participation to date

Q1 - 6.7%
Q2 - 10.5%
Q3 - 8.9%
Total - 9.1% ■

SMALL BUSINESSES AND THE ADA

The Americans with Disabilities Act of 1990 prohibits discrimination and ensures equal opportunity for these individuals in employment, state and local government services, public accommodations, commercial facilities and transportation.

Continued next column ➤

Here are some important facts you should know about the ADA:

Does the ADA apply to small businesses?

Title I of the ADA, which prohibits employment discrimination against qualified individuals with disabilities, applies to employers with 15 or more employees. Title III, which covers public accommodations, applies to all businesses that provide goods and services to the public.

How can I find out what I need to do to comply?

The U.S. Department of Justice operates a toll-free ADA information line 1-800-514-0301 to provide technical assistance to businesses. Also, "The ADA Guide for Small Business," available in English and Spanish, is a free, 15-page illustrated guide that presents an overview of ADA's Title III public accommodation requirements. For a copy of the guide, which includes an overview of the law in a question-and-answer format, call the information line or check the ADA's home page www.usdoj.gov/crt/ada

Can I get financial assistance to help me comply with the ADA?

A special tax credit is available to help smaller employers - \$1 million or less in annual revenues - make accommodations required by the ADA. An eligible small business may take a credit, up to \$5,000 a year, for one-half the cost of "eligible access expenditures" made to comply with the ADA that are more than \$250 but less than \$10,250. Some examples of covered expenses are the costs of removing barriers created by steps, narrow doors, inaccessible parking spaces, restroom facilities and business transportation vehicles.

■



CALENDAR OF EVENTS

AUGUST 23rd

SBA Pre-Qualification Loan Program, 2pm-5pm, to be held at the SBA Business Information Center, 3600 Wilshire Blvd., #L-100, Los Angeles. **Free** parking available. For more information call Ann Davis at 213-251-7253.

AUGUST 24th

Latin Business Association - Seminar: *Communications Tools for Entrepreneurial Success*. For more info call 323-721-4000.

SEPTEMBER 11th

Second Annual ITS America *Show Me the Market* Symposium, Huntington, CA. For more information call Katrina Mayo, 202-484-4549 (www.itsa.org).

SEPTEMBER 11th - 12th

Latin Business Association - *Latin Business Expo*, LA Convention Center. For more information call 323-721-4000.

SEPTEMBER 15th - 17th

Los Angeles *Black Business Expo & Trade Show* - Noon - 8:00pm, Los Angeles Convention Center (Tom Bradley Hall-South Hall), 1201 S. Figueroa St., Los Angeles. For more information call 323-290-4743.

MTA BUSINESS
NETWORK

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