



**Metro**

Metropolitan Transportation Authority

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**31**

CONSTRUCTION COMMITTEE  
APRIL 21, 2005

PROJECT: METRO ORANGE LINE

CONTRACT: C0768, BICYCLE LOCKER AND RACK PROCUREMENT  
JOHNSON BARNES & FINCH, INC.

ACTION: AUTHORIZE THE CHIEF EXECUTIVE OFFICER TO AWARD AND  
EXECUTE A CONTRACT FOR BICYCLE LOCKERS AND RACKS  
FOR THE METRO ORANGE LINE

RECOMMENDATION

Authorize the Chief Executive Officer to award and execute a firm fixed price Contract C0768 with the lowest responsive and responsible bidder for the supply of bicycle lockers and racks in the amount of \$234,628.

Within Construction Committee authority:  Yes  No  N/A

RATIONALE

In February 2003, the Board of Directors awarded Contract CO675 Design/Build for the Metro Orange Line, which requires LACMTA to furnish bicycle lockers and racks to the C0675 Contractor for installation. In July 2004, the Board of Directors increased the life of project budget for the Bikeway portion of the Metro Orange Line Project for bikeway enhancements, which included bicycle lockers and racks.

Bicycle lockers and bicycle racks are being procured separately under competitively bid Contract C0768, which provides for the purchase of a total of 104 bicycle lockers and 78 bicycle racks. This equipment will provide a means for Orange Line customers who arrive at a station by bicycle, to safely secure their bicycles at the station before boarding a Metro Liner bus. Eight bicycle lockers and six bicycle racks will be installed at each of the 13 full-featured Orange Line stations along the Metro-owned right of way.

## FINANCIAL IMPACT

The funding of \$234,628 for this action is included in the FY05 Capital Budget of \$5.8 million within budget Cost Center No. 8510 for project 800114 Metro Orange Line Bikeway Project, under line item 53101 for Acquisition, Building and Structures. The life of project budget was revised by the Board of Directors in July 2004 to \$10.6 million and is not impacted by this action. Since this is a multi-year project, the cost center manager and Chief Capital Management Officer will be accountable for budgeting the project costs in future years consistent with the Board of Directors adopted total budget. Funding sources for Project 800114 are Federal.

Potential for Cost Recovery:       Yes       No      N/A     

## ALTERNATIVES CONSIDERED

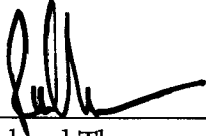
The Board of Directors may reject this recommendation and decide not to provide bicycle parking at Orange Line Stations. However, LACMTA's goal of promoting bike-to-transit use would be adversely affected. Studies have shown that secure bicycle parking promotes bicycle usage. Shifting park-and-ride users to bike-and-ride users represents economic, environmental and customer benefits to LACMTA. Currently, Planning is emphasizing bike-to-transit trips. LACMTA could also decide to provide bicycle racks only thereby reducing costs. However, some bicycle patrons would be discouraged from riding their bicycle if they could not leave it securely parked.

The Board of Directors may reject this recommendation and direct staff to re-bid the contract. This approach is not recommended because it would delay installation and is not anticipated to significantly decrease the cost of procurement.

## ATTACHMENTS

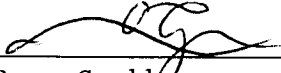
- A. Procurement Summary
- A1. Bid Tabulation
- A2. List of Subcontractors

Prepared by:      Hitesh Patel, Deputy Project Manager  
                         Roger F. Dames, Deputy Executive Officer, Project Manager



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Richard Thorpe  
Chief Capital Management Officer  
Construction Project Management



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Roger Snoble  
Chief Executive Officer

**BOARD REPORT ATTACHMENT A  
PROCUREMENT SUMMARY**

Contract No. C0768 Bicycle Metal Lockers and Racks

1.	Contract Number: C0768		
2.	Recommended Vendor: Johnson Barnes, & Finch Inc.		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$234,628	Recommended Price: \$234,628	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: FFP		
5.	Procurement Dates:		
	A. Issued: 2/16/2005		
	B. Advertised: 2/24/05		
	C. Pre-proposal Conference: N/A		
	D. Proposals Due: 3/16/05		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: 3/25/05		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 0% (Goal Not Recommended by DE&OD))	Date Small Business Evaluation Completed: N/A	
	B. Small Business Commitment: 0%		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: N/A	Bids/Proposals Picked up: 13	Bids/Proposals Received: 4
8.	Evaluation Information:		
	A. Bidders/Proposers Names:  <u>Sunshine-U-Lok</u> <u>Johnson Barnes &amp; Finch Inc.</u> <u>Hannan Specialties</u> <u>Madrax</u>	<u>Bid/Proposal Amount:</u> \$154,277 \$234,628 \$220,967 \$ 6,689	<u>Best and Final Offer Amount:</u> N/A
	B. Evaluation Methodology: Sealed Bid Describe Methodology Details are in Attachment A-1.C		
9.	Protest Information:		
	A. Protest Period End Date: April 21, 2005		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Valerie Dean	Telephone Number: (213) 922-1032	
11.	Project Manager: Roger F. Dames	Telephone Number: (213) 922-7280	

BOARD REPORT ATTACHMENT A-1  
PROCUREMENT HISTORY

BICYCLE METAL LOCKERS AND RACKS

A. Background on Contractor

Johnson Barnes & Finch, Inc, 9749 Cactus Street, Lakeside, CA 92040, has been in business 20 years. Major area of expertise is Building Specialties (ie, installation of bike lockers, acoustics, drywall, etc.). Johnson Barnes & Finch has not done business with Metro, however their Subcontractor "Creative Pipe" provided the bicycle locker currently being used on Parking Level 1 at One Gateway Plaza. Similar lockers have been provided to the City of Irvine and the City of Pasadena.

B. Procurement Background

The type of procurement was a sealed bid. The Invitation For Bid (IFB) at the time it was issued included installation of the bike racks and lockers. A survey of the companies that obtained the IFB package confirmed that only one company was interested in responding to the IFB. In order to encourage competition the installation scope of work was deleted by Amendment to the IFB. Consequently this procurement is for the assembled equipment only.

C. Evaluation of Proposals

The recommended award is to the lowest responsive and responsible bidder. Metro received four bids and three were found to be non-responsive. Sunshine-U-Lok provided a bid that modified the IFB Statement of Work. Hannan Specialites, Inc. did not provide all the required forms and submittal requirements of the IFB. Trilary, Inc./MADRAX modified the IFB Statement of Work with a partial bid for the bike racks only and submitted an incomplete pricing form.

D. Cost/Price Analysis Explanation of Variances

The recommended price has been determined to be fair and reasonable based upon the engineers estimate, taking into account that the estimate did not include the recent hike in material costs (i.e. steel, fuel) and a risk analysis of the cost of a delay claim by the C0675 installation contractor if the lockers are not delivered as scheduled.

BOARD REPORT ATTACHMENT A-2  
LIST OF SUBCONTRACTORS  
BICYCLE METAL LOCKERS AND RACKS

PRIME CONTRACTOR – List the recommended contractor or joint venture team members, if multiple recommended contractors, list each separately with respective subcontractors.

Small Business Commitment

0%

Other Subcontractors

Creative Pipe