



Metro™

**OPERATIONS COMMITTEE
JULY 17, 2008**

SUBJECT: SAFETY GLOVES

ACTION: AWARD CONTRACT FOR SAFETY GLOVES

RECOMMENDATION

Authorize the Chief Executive Officer to award a 36-month, firm fixed price contract under Bid Number 08-0015 to the following lowest responsive, responsible bidders for safety gloves for an amount not to exceed \$1,005,798, inclusive of sales tax and one-year option.

- A. Stag Enterprise, Inc., for line items #10 through #12 (glass handling glove) for a total contract value of \$65,020 inclusive of sales tax;
- B. Extreme Safety, for line items #6 through #9 (hyflex foam glove), #14 (blacksmith glove) and #15 (cotton/canvas glove) for a total contract value of \$370,289 inclusive of sales tax, and
- C. Coast to Coast Safety, Inc., for line items #1 through #5 (nitrile glove), #13 (hood style glove) and #16 (welding glove) for a total contract value of \$570,489 inclusive of sales tax.

RATIONALE

Safety Gloves are used throughout the agency to provide hand protection from chemicals, greases and oils, for personnel working in various locations and conditions, particularly Maintenance, Stores and General Services responsible for the receipt and handling of materials, and upkeep and maintenance of the revenue fleet and facilities. This procurement will ensure that we have available the necessary apparel required for the safe handling of various products, and continuity of supply at the lowest cost during this contract period.

The safety gloves will be maintained in inventory and managed by Material Management. Each of the Service Sector operating divisions and Rail divisions maintain safety gloves in their stock rooms based on their individual consumption requirements. As the gloves are issued the appropriate Sector's budget project numbers and accounts are charged.

FINANCIAL IMPACT

The funding of \$335,266 for safety gloves is included in the FY09 budget in multiple bus, rail and administrative cost centers and multiple bus, rail and administrative projects under Line Item 50499 Materials and Supplies. Since this is a multi-year contract, the cost center managers and Chief Administrative Services Officer will be accountable for budgeting the cost in future fiscal years. In FY08, a total amount of \$327,266 was expended on this category.

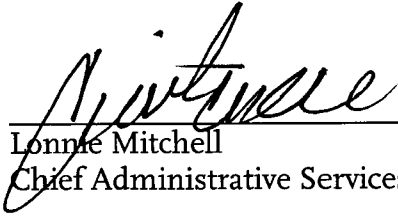
ALTERNATIVES CONSIDERED

The alternative is not to award the contract and continue to procure safety gloves on an as-needed basis at a higher cost. This approach is not recommended since it does not provide a commitment from the suppliers or the glove manufacturers to ensure availability and price stability.

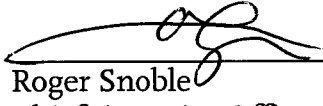
ATTACHMENTS

- A. Procurement Summary
 - A-1 Procurement History
 - A-2 List of Subcontractors
- B. Bid Tabulation

Prepared By: T. Allen, Procurement Planning Administrator
C. Kaminski, Material Control Manager



Lonnie Mitchell
Chief Administrative Services Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

SAFETY GLOVES

1.	Contract Number: 08-0015		
2.	Recommended Vendors: Stag Enterprise, Inc., 383 Wilbanks Drive, Ball Ground, GA 30107 Extreme Safety, 1007 E. Dominguez Street #L, Carson, CA 90746 Coast to Coast Safety, Inc., 21730 S. Wilmington Ave., 206, Long Beach, CA 90810		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$1,059,736	Estimated Amount: \$1,059,736	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Fixed Price		
5.	Procurement Dates:		
	A. Issued: 3/13/08		
	B. Advertised: 3/13/08		
	C. Pre-bid Conference: N/A		
	D. Proposals/Bids Due: 5/14/08		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: Yes		
6.	Small Business Participation: 0%		
	A. Bid/Proposal Goal: 0% No goal recommended.	Date Small Business Evaluation Completed:	
	B. Small Business Commitment: No goal recommended.		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 82	Bids/Proposals Picked up: 9	Bids/Proposals Received: 11
8.	Evaluation Information:		
	A. Bidders/Proposers Names:	Bid/Proposal Amount:	Best and Final Offer Amount:
	1. Moore Medical	\$ 183,078.72	N/A
	2. JoeD Inc.	\$ 196,963.34	
	3. Summit Glove, Inc.	\$ 362,085.08	
	4. Calolympic Glove & Safety	\$ 394,692.49	
	5. Calolympic Glove & Safety	\$ 398,052.74	
	6. Calolympic Glove & Safety	\$ 428,249.81	
	7. Bay Medical Company	\$ 550,840.56	
	8. Extreme Safety	\$1,068,742.38	
	9. Coast to Coast Safety Inc.	\$1,199,235.50	
	10. Stag Enterprise Inc.	\$1,690,529.51	
	11. Sunbelt Sports Paint	\$2,016,114.90	
	B. Evaluation Methodology: Selection of the lowest responsive, responsible bidder.		

9.	Protest Information:	
	A. Protest Period End Date: 7/22/08	
	B. Protest Receipt Date: N/A	
	C. Disposition of Protest Date: N/A	
10.	Contract Administrator: Tanya Allen	Telephone Number: 213/922-1018
11.	Project Manager: Cathy Kaminski	Telephone Number: 213/922-5713

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

SAFETY GLOVES

A. Background on Contractor

The responsive and responsible low bidder, Stag Enterprise, Inc. for line items #10 through #12, is located in Ball Ground, Georgia, and has been in the safety and industrial supplies business since 1993. Stag Enterprise, Inc. has provided safety and industrial supplies to other agencies, including Los Angeles Department of Water & Power (LADWP), Metropolitan Atlanta Rapid Transit Authority, General Services Administration (GSA), Defense Logistics Agency (DLA), Georgia Power, Boeing Aircraft, Continental Airlines and Lockheed Martin. Stag Enterprise, Inc. will be a first time vendor doing business with us

The responsive and responsible low bidder, Coast to Coast Safety, Inc. for line items #1 through #5, #13 and #16 is located in Long Beach, California, and has been in the safety supplies business since 1989. Coast to Coast Safety, Inc. also specializes in OSHA compliance, fall protection and safety surveys. Coast to Coast Safety, Inc. has provided safety supplies to other agencies, including Los Angeles Department of Water and Power (LADWP), City and County of San Diego. In the past, Coast to Coast Safety, Inc. has provided satisfactory service and delivery of safety products to us.

The responsive and responsible low bidder, Extreme Safety for line items #6 through #9, #14 and #15 is located in Carson, California, and has been in the safety supplies business since 1992. Extreme Safety has provided safety supplies to other agencies, including LADWP, Los Angeles County and State of California. In the past, Coast to Coast Safety, Inc. has provided satisfactory service and delivery of safety products to Metro.

B. Procurement Background

Evaluation of the 11 bids received was based on our approved manufacturer part numbers and technical evaluation performed by Quality Assurance. Moore Medical Bid #1, JoeD, Inc. Bid #2, and Calolympic Glove & Safety Bids #4 through #6 were determined to be non-responsive to the solicitation requirements as set forth below in Section C.

The Diversity and Economic Opportunity Department did not recommend a Disadvantaged Anticipated Levels of Participation (DALP) participation goal for this procurement.

C. Evaluation Criteria

Technical review and selection of the lowest responsive, responsible bidder.

- Bidder #1 Moore Medical in the amount of \$183,079 is non-responsive to bid specifications because bidder only submitted a bid for a 12-month period. Moore Medical is also non-responsive to the technical specifications because the company did not submit sample gloves for approval during the testing period.
- Bidder #2 JoeD Inc. in the amount of \$196,963 is non-responsive to bid specifications because bidder only submitted a bid for 12-month period. JoeD, Inc. is in full compliance to the technical specifications.
- Bidder #3 Summit Glove, Inc. in the amount of \$362,085 is in full compliance to the technical and the bid specifications.
- Bidder #4 Calolympic Glove & Safety in the amount of \$394,692 is non-responsive to bid specifications because bidder only submitted a bid for 12-month period. Calolympic Glove & Safety is in full compliance to the technical specifications.
- Bidder #5 Calolympic Glove & Safety in the amount of \$398,053 is non-responsive to bid specifications because bidder only submitted a bid for 12-month period. Calolympic Glove & Safety is in full compliance to the technical specifications.
- Bidder #6 Calolympic Glove & Safety in the amount of \$428,250 is non-responsive to bid specifications because bidder only submitted a bid for 12-month period. Calolympic Glove & Safety is in full compliance to the technical specifications
- Bidder #7 Bay Medical Company in the amount of \$550,841 is in full compliance to the bid specifications but non-responsive to the technical specification because they did not submit sample gloves for approval during the testing period.
- Bidder #8 Extreme Safety in the amount of \$1,068,742 is in full compliance to the technical and the bid specifications.
- Bidder #9 Coast to Coast Safety, Inc. in the amount of \$1,199,236 is in full compliance to the technical and the bid specifications.
- Bidder #10 Stag Enterprise, Inc. in the amount of \$1,690,530 is in full compliance to the technical and the bid specifications.
- Bidder #11 Sunbelt Sports Paint the amount of \$2,016,115 is in full compliance to the technical and the bid specifications.

D. **Cost/Price Analysis Explanation of Variances**

The recommended bid price of \$1,005,798 has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidder. The projected cost savings for the 36-month period is \$190,445.00

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

SAFETY GLOVES

PRIME CONTRACTOR – Extreme Safety, Coast-to-Coast Safety, & Stag Enterprise

Small Business Commitment

Other Subcontractors

N/A

N/A

Total Commitment 0%

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

Bid No: 080015 Safety Gloves

Bids Out: 03/13/08 Total 82
 Bids Opened: 05/14/08 Total 9
 Advertisement Date(s): 03/13/08
 Newspaper: Daily News

Item No.	Description	MTA Part No.	Est. Qty	Unit	JoeD Inc.		Moore Medical		Summit Glove Inc.		Bay Medical Co.		Calolympic Glove & Safety (A)		Calolympic Glove & Safety (B)	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
24 MONTH																
1	Glove - Small 12" 8 mil Powder Free Nitrile 50 per box	149538	72	BXS		No Bid		No Bid	\$4.99	\$359.28	\$5.39	\$388.08		No Bid		No Bid
2	Glove - Medium 12" 8 mil Powder Free Nitrile 50 per box	149539	10,200	BXS		No Bid		No Bid	\$4.99	\$50,898.00	\$5.39	\$54,978.00		No Bid		No Bid
3	Glove - Large 12" 8 mil Powder Free, Nitrile 50 per box	149540	19,800	BXS		No Bid		No Bid	\$4.99	\$98,802.00	\$5.39	\$106,722.00		No Bid		No Bid
4	Glove - X - Large 12" 8 mil Powder Free, Nitrile 50 per box	149541	20,160	BXS		No Bid		No Bid	\$4.99	\$100,598.40	\$5.39	\$108,662.40		No Bid		No Bid
5	Glove - XX-Large 12" 8 mil Powder Free, Nitrile 50 per box	149542	16,800	BXS		No Bid		No Bid	\$4.99	\$83,832.00	\$5.39	\$90,552.00		No Bid		No Bid
6	Glove - Ansel Hyflex Foam Size 8	178968	480	DZ		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
7	Glove - Ansel Hyflex Foam Size 9	149753	4,200	DZ		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
8	Glove - Ansel Hyflex Foam Size 10	149752	3,840	DZ		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
9	Gloves - Ansell Mens Radiator Shop	147554	96	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
10	Glove - Glass Handling Medium Perfect Fit Glove Tuff-Coat II Kevlar Glove Latex Palm launderable	161535	2,880	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
11	Glove-Glass Handling Large Glove Latex Perfect Fit Glove Tuff-Cuff II Kevlar Glove Latex Palm launderable	161536	5,040	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
12	Glove - Glass Handling X-Large Perfect Fit Glove Tuff-Coat II Kevlar Glove Latex Palm launderable	161537	6,000	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
13	Hood Style	146389	3,240	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
14	Gloves - Safety Blacksmith	146391	56,400	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
15	Gloves - White 8 oz. 100% Cotton Canvas Medium Wrist Knit	146398	259,200	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
16	Gloves - Welding MIG Tillman	149549	288	PR		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
					Sub Total 24 Month	\$0.00	\$0.00	\$0.00		\$334,489.68		\$361,302.48		\$0.00		\$0.00
					Sales Tax 8.25 %	\$0.00	\$0.00	\$0.00		\$27,595.40		\$29,807.45		\$0.00		\$0.00
					Total 24 Month	\$0.00	\$0.00	\$0.00		\$362,085.08		\$391,109.93		\$0.00		\$0.00

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

Bid No: 080015 Safety Gloves

Bids Out: 03/13/08 Total 82
 Bids Opened: 05/14/08 Total 9
 Advertisement Date(s): 03/13/08
 Newspaper: Daily News

Item No.	Description	MTA Part No.	Est. Qty	Unit	JoeD Inc.		Moore Medical		Summit Glove Inc.		Bay Medical Co.		Catalympic Glove & Safety (A)		Catalympic Glove & Safety (B)	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
12 MONTH																
1	Glove - Small 12" 8 mil Powder Free Nitrile 50 per box	149538	36	BXS		No Bid	\$4.94	\$177.84	No Bid		\$4.31	\$155.16	\$5.76	\$207.36	\$5.76	\$207.36
2	Glove - Medium 12" 8 mil Powder Free Nitrile 50 per box	149539	5,100	BXS		No Bid	\$4.94	\$25,194.00	No Bid		\$4.31	\$21,981.00	\$5.76	\$29,376.00	\$5.76	\$29,376.00
3	Glove - Large 12" 8 mil Powder Free, Nitrile 50 per box	149540	9,900	BXS		No Bid	\$4.94	\$48,906.00	No Bid		\$4.31	\$42,669.00	\$5.76	\$57,024.00	\$5.76	\$57,024.00
4	Glove - X- Large 12" 8 mil Powder Free, Nitrile 50 per box	149541	10,800	BXS		No Bid	\$4.94	\$53,352.00	No Bid		\$4.31	\$46,548.00	\$5.76	\$62,208.00	\$5.76	\$62,208.00
5	Glove - XX-Large 12" 8 mil Powder Free, Nitrile 50 per box	149542	8,400	BXS		No Bid	\$4.94	\$41,496.00	No Bid		\$4.31	\$36,204.00	\$5.76	\$48,384.00	\$5.76	\$48,384.00
6	Glove - Ansel Hyflex Foam Size 8	178968	240	DZ	\$32.06	\$7,694.40		No Bid	No Bid			No Bid	\$24.65	\$5,916.00	\$24.65	\$5,916.00
7	Glove - Ansel Hyflex Foam Size 9	149753	2,100	DZ	\$32.06	\$67,326.00		No Bid	No Bid			No Bid	\$24.65	\$51,765.00	\$24.65	\$51,765.00
8	Glove - Ansel Hyflex Foam Size 10	149752	1,920	DZ	\$32.06	\$61,555.20		No Bid	No Bid			No Bid	\$24.65	\$47,328.00	\$24.65	\$47,328.00
9	Gloves - Ansell Mens Radiator Shop	147554	48	PR	\$5.50	\$264.00		No Bid	No Bid			No Bid	\$5.35	\$256.90	\$5.35	\$256.90
10	Glove - Glass Handling Medium Perfect Fit Glove Tuft-Coat II Kevlar Glove Latex Palm laundersable	161535	1,440	PR	\$5.37	\$7,732.80		No Bid	No Bid			No Bid	\$1.29	\$1,861.92	\$1.74	\$2,504.16
11	Glove-Glass Handling Large Glove Latex Perfect Fit Glove Tuft-Cuff II Kevlar Glove Latex Palm laundersable	161536	2,520	PR	\$5.37	\$13,532.40		No Bid	No Bid			No Bid	\$1.29	\$3,258.36	\$1.74	\$4,382.28
12	Glove - Glass Handling X-Large Perfect Fit Glove Tuft-Coat II Kevlar Glove Latex Palm laundersable	161537	3,000	PR	\$5.37	\$16,110.00		No Bid	No Bid			No Bid	\$1.29	\$3,879.00	\$1.74	\$5,217.00
13	Gloves - Heavy Duty Neoprene Rubber Hood Style	146389	1,620	PR	\$4.17	\$6,755.40		No Bid	No Bid			No Bid	\$4.04	\$6,539.94	\$4.04	\$6,539.94
14	Gloves - Safety Blacksmith	146391	28,200	PR		No Bid		No Bid	No Bid			No Bid	\$0.58	\$16,356.00	\$0.58	\$16,356.00
15	Gloves - White 8 oz. 100% Cotton Canvas Medium Wrist Knit	146398	129,600	PR		No Bid		No Bid	No Bid			No Bid	\$0.23	\$29,160.00	\$0.23	\$29,160.00
16	Gloves - Welding MIG Tillman	149549	144	PR	\$6.82	\$982.08		No Bid	No Bid			No Bid	\$7.58	\$1,091.52	\$7.58	\$1,091.52
					Sub Total 12 Month			\$181,952.28	\$0.00			\$147,557.16		\$364,612.00		\$367,716.16
					Sales Tax 8.25 %			\$15,011.06	\$0.00			\$12,173.47		\$30,080.49		\$30,396.58
					Total 12 Month			\$196,963.34	\$0.00			\$159,730.63		\$394,692.49		\$398,052.74
					Total 24 Month			\$0.00	\$362,085.08			\$391,109.93		\$0.00		\$0.00
					GRAND TOTAL			\$196,963.34	\$183,078.72			\$550,840.56		\$394,692.49		\$398,052.74

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

Bid No: 080015 Safety Gloves

Bids Out: 03/13/08 Total 82
 Bids Opened: 05/14/08 Total 9
 Advertisement Date(s): 03/13/08
 Newspaper: Daily News

Item No.	Description	MTA Part No.	Est. Qty	Unit	Calolympic Glove & Safety (C)		Extreme Safety		Coast to Coast Safety Inc.		Stag Enterprise Inc.		Sunbelt Sports Paint dba True Colors	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
24 MONTH														
1	Glove - Small 12" 8 mil Powder Free Nitrile 50 per box	149538	72	BXS		No Bid	\$5.27	\$379.44	\$4.67	\$336.24	\$6.86	\$493.92	\$6.10	\$439.20
2	Glove - Medium 12" 8 mil Powder Free Nitrile 50 per box	149539	10,200	BXS		No Bid	\$5.27	\$53,754.00	\$4.67	\$47,634.00	\$6.86	\$69,972.00	\$6.10	\$62,220.00
3	Glove - Large 12" 8 mil Powder Free, Nitrile 50 per box	149540	19,800	BXS		No Bid	\$5.27	\$104,346.00	\$4.67	\$92,466.00	\$6.86	\$135,828.00	\$6.10	\$120,780.00
4	Glove - X- Large 12" 8 mil Powder Free, Nitrile 50 per box	149541	20,160	BXS		No Bid	\$5.27	\$106,243.20	\$4.67	\$94,147.20	\$6.86	\$138,297.60	\$6.10	\$122,976.00
5	Glove - XX-Large 12" 8 mil Powder Free, Nitrile 50 per box	149542	16,800	BXS		No Bid	\$5.27	\$88,536.00	\$4.67	\$78,456.00	\$6.86	\$115,248.00	\$6.10	\$102,480.00
6	Glove - Ansel Hyflex Foam Size 8	178968	480	DZ		No Bid	\$13.95	\$6,696.00	\$23.40	\$11,232.00	\$41.48	\$19,910.40	\$31.80	\$15,264.00
7	Glove - Ansel Hyflex Foam Size 9	149753	4,200	DZ		No Bid	\$13.95	\$58,590.00	\$23.40	\$98,280.00	\$41.48	\$174,216.00	\$31.80	\$133,560.00
8	Glove - Ansel Hyflex Foam Size 10	149752	3,840	DZ		No Bid	\$13.95	\$53,568.00	\$23.40	\$89,856.00	\$41.48	\$159,283.20	\$31.80	\$122,112.00
9	Gloves - Ansell Mens Radiator Shop	147554	96	PR		No Bid	\$5.37	\$515.52	\$5.99	\$575.04		No Bid	\$7.75	\$744.00
10	Glove - Glass Handling Medium Perfect Fit Glove Tuff-Coat II Kevlar Glove Latex Palm launderable	161535	2,880	PR		No Bid	\$4.44	\$12,787.20	\$5.49	\$15,811.20	\$2.80	\$8,064.00	\$8.77	\$25,257.60
11	Glove-Glass Handling Large Glove Latex Perfect Fit Glove Tuff-Cuff II Kevlar Glove Latex Palm launderable	161536	5,040	PR		No Bid	\$4.44	\$22,377.60	\$5.49	\$27,669.60	\$2.80	\$14,112.00	\$8.77	\$44,200.80
12	Glove - Glass Handling X-Large Perfect Fit Glove Tuff-Coat II Kevlar Glove Latex Palm launderable	161537	6,000	PR		No Bid	\$4.44	\$26,640.00	\$5.49	\$32,940.00	\$2.80	\$16,800.00	\$9.33	\$55,980.00
13	Gloves - Heavy Duty Neoprene Rubber Hood Style	146389	3,240	PR		No Bid	\$3.15	\$10,206.00	\$3.09	\$10,011.60	\$4.28	\$13,867.20	\$5.16	\$16,718.40
14	Gloves - Safety Blacksmith	146391	56,400	PR		No Bid	\$0.72	\$40,326.00	\$0.78	\$43,992.00	\$1.00	\$56,400.00	\$1.40	\$78,960.00
15	Gloves - White 8 oz. 100% Cotton Canvas Medium Wrist Knit	146398	259,200	PR		No Bid	\$0.26	\$67,392.00	\$0.29	\$75,168.00	\$0.37	\$95,904.00	\$1.12	\$290,304.00
16	Gloves - Welding MIG Tillman	149549	288	PR		No Bid	\$8.95	\$2,577.60	\$7.99	\$2,301.12		No Bid	\$6.80	\$1,958.40
					Sub Total 24 Month	\$0.00		\$654,934.56		\$720,876.00		\$1,018,396.32		\$1,193,954.40
					Sales Tax 8.25 %	\$0.00		\$54,032.10		\$59,472.27		\$84,017.70		\$98,501.24
					Total 24 Month	\$0.00		\$708,966.66		\$780,348.27		\$1,102,414.02		\$1,292,455.64

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

Bid No: 080015 Safety Gloves

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 Bids Opened: 05/14/08 Total 9
 Advertisement Date(s): 03/13/08
 Newspaper: Daily News

Item No.	Description	MTA Part No.	Est. Qty	Unit	Calolympic Glove & Safety (C)		Extreme Safety		Coast to Coast Safety Inc.		Stag Enterprise Inc.		Sunbelt Sports Paint dba True Colors	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
12 MONTH														
1	Glove - Small 12" 8 mil Powder Free Nitrile 50 per box	149538	36	BXS	\$5.76	\$207.36	\$5.26	\$189.36	\$4.91	\$176.76	\$7.21	\$259.56	\$7.00	\$252.00
2	Glove - Medium 12" 8 mil Powder Free Nitrile 50 per box	149539	5,100	BXS	\$5.76	\$29,376.00	\$5.26	\$26,826.00	\$4.91	\$25,041.00	\$7.21	\$36,771.00	\$7.00	\$35,700.00
3	Glove - Large 12" 8 mil Powder Free, Nitrile 50 per box	149540	9,900	BXS	\$5.76	\$57,024.00	\$5.26	\$52,074.00	\$4.91	\$48,609.00	\$7.21	\$71,379.00	\$7.00	\$69,300.00
4	Glove - X-Large 12" 8 mil Powder Free, Nitrile 50 per box	149541	10,800	BXS	\$5.76	\$62,208.00	\$5.26	\$56,808.00	\$4.91	\$53,028.00	\$7.21	\$77,868.00	\$7.00	\$75,600.00
5	Glove - XX-Large 12" 8 mil Powder Free, Nitrile 50 per box	149542	8,400	BXS	\$5.76	\$48,384.00	\$5.26	\$44,184.00	\$4.91	\$41,244.00	\$7.21	\$60,564.00	\$7.00	\$58,800.00
6	Glove - Ansel Hyflex Foam Size 8	178968	240	DZ	\$24.65	\$5,916.00	\$13.95	\$3,348.00	\$24.59	\$5,901.60	\$44.39	\$10,653.60	\$35.88	\$8,611.20
7	Glove - Ansel Hyflex Foam Size 9	149753	2,100	DZ	\$24.65	\$51,765.00	\$13.95	\$29,295.00	\$24.59	\$51,639.00	\$44.39	\$93,219.00	\$35.88	\$75,348.00
8	Glove - Ansel Hyflex Foam Size 10	149752	1,920	DZ	\$24.65	\$47,328.00	\$13.95	\$26,784.00	\$24.59	\$47,212.80	\$44.39	\$85,228.80	\$35.88	\$68,889.60
9	Gloves - Ansell Mens Radiator Shop	147554	48	PR	\$5.35	\$256.90	\$5.37	\$257.76	\$6.29	\$301.92		No Bid	\$7.75	\$372.00
10	Fit Glove - Glass Handling Medium Perfect Latex Palm launderable	161535	1,440	PR	\$5.75	\$8,275.68	\$4.44	\$6,393.60	\$5.78	\$8,323.20	\$3.03	\$4,363.20	\$9.53	\$13,723.20
11	Glove-Glass Handling Large Glove Latex Perfect Fit Glove Tuff-Cuff II Kevlar Glove Latex Palm launderable	161536	2,520	PR	\$5.75	\$14,482.44	\$4.44	\$11,188.80	\$5.78	\$14,565.60	\$3.03	\$7,635.60	\$9.53	\$24,015.60
12	Fit Glove - Glass Handling X-Large Perfect Latex Palm launderable	161537	3,000	PR	\$5.75	\$17,241.00	\$4.44	\$13,320.00	\$5.78	\$17,340.00	\$3.03	\$9,090.00	\$10.10	\$30,300.00
13	Gloves - Heavy Duty Neoprene Rubber Hood Style	146389	1,620	PR	\$4.04	\$6,539.94	\$3.15	\$5,103.00	\$3.26	\$5,281.20	\$4.50	\$7,290.00	\$5.43	\$8,796.60
14	Gloves - Safety Blacksmith	146391	28,200	PR	\$0.58	\$16,356.00	\$0.72	\$20,304.00	\$0.86	\$24,252.00	\$1.10	\$31,020.00	\$1.50	\$42,300.00
15	Gloves - White 8 oz. 100% Cotton Canvas Medium Wrist Knit	146398	129,600	PR	\$0.23	\$29,160.00	\$0.27	\$34,992.00	\$0.33	\$42,768.00	\$0.37	\$47,952.00	\$1.20	\$155,520.00
16	Gloves - Welding MIG Tillman	149549	144	PR	\$7.58	\$1,091.52	\$8.95	\$1,288.80	\$8.88	\$1,278.72		No Bid	\$6.80	\$979.20
Sub Total 12 Month						\$395,611.84		\$332,356.32		\$386,962.80		\$543,293.76		\$668,507.40
Sales Tax 8.25 %						\$32,637.98		\$27,419.40		\$31,924.43		\$44,821.74		\$55,151.86
Total 12 Month						\$428,249.81		\$359,775.72		\$418,887.23		\$588,115.50		\$723,659.26
Total 24 Month						\$0.00		\$708,966.66		\$780,348.27		\$1,102,414.02		\$1,292,455.64
GRAND TOTAL						\$428,249.81		\$1,068,742.38		\$1,199,235.50		\$1,690,529.51		\$2,016,114.90

I hereby certify _____ as being the lowest responsible bidder and recommend the award to them for total price, including sales tax, of \$ _____

_____ Signature

_____ Date

