



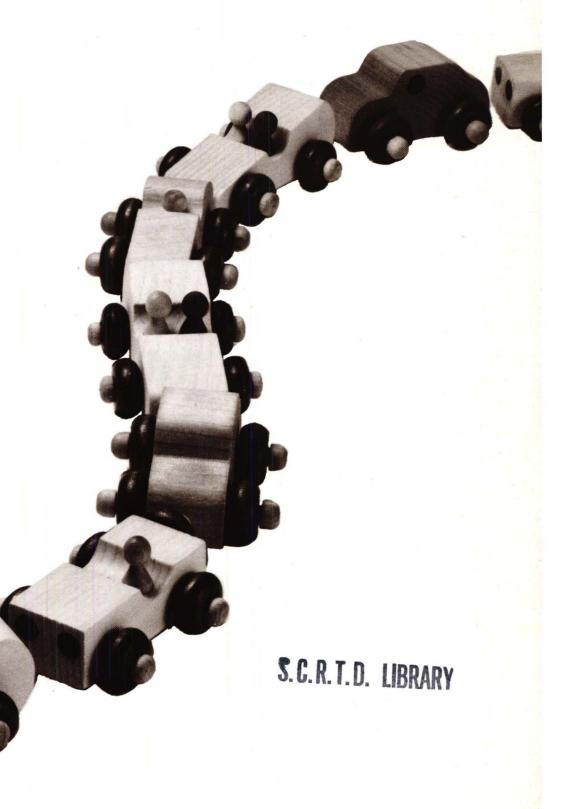
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National Task Force on Ridesharing

Tom Bradley, Chairman Mayor of Los Angeles Los Angeles, California (Alternate: Julie Sgarzi)

00669

HE 5620 •C3 N38 T. F. Bradshaw
President
Atlantic Richfield
Company
Los Angeles, California
(Alternate: Steve
Giovanisci)

Thomas W. Bradshaw, Jr. Secretary
Department of
Transportation
Raleigh, North Carolina
(Alternate: David King)

Roy M. Coughlin*
Staff Specialist for
Environmental Affairs
Southern New England
Telephone Company
Hartford, Connecticut

VJack Derby
Statewide Ridesharing
Coordinator
California Department of
Transportation
Sacramento, California

Richard H. Erickson Manager Safety, Health and Security Hallmark Cards, Inc. Kansas City, Missouri

Ella T. Grasso Governor of Connecticut Hartford, Connecticut (Alternate: Richard Bradley)

*Vice-chairman

Ray Herzog Chairman of the Board 3M Company St. Paul, Minnesota (Alternate: Robert D. Owens)

Robert D. Kilpatrick
President and Chief
Executive Officer
Connecticut General Life
Insurance Company
Bloomfield, Connecticut
(Alternate: Robert E.
Patricelli)

Jim Lowe Manager, Employee Services IBM Armonk, New York

Dale W. Luehring
 General Manager
 Golden Gate Bridge
 Highway and
 Transportation District
 San Francisco, California
 (Alternate: Richard Ribner)

John A. Mahony Manager, Office Services SmithKline Corporation Philadelphia, Pennsylvania

Dan Maroney, Jr.
President, Amalgamated
Transit Union
Washington, D.C.

Louis R. Nickinello House of Representatives Boston, Massachusetts

Clarence J. Shallbetter President Ridesharing, Inc. St. Paul, Minnesota

David J. Sherwood President Prudential Insurance Company of America Newark, New Jersey (Alternate: Ed Zazzarino) Richard Somerville Transportation Program Manager Texas Medical Center Houston, Texas

Stan Stokey
Transportation Specialis
Tennessee Valley Autho
Knoxville, Tennessee
(Alternate: Telfair Brooke
III)

Jeanette Williams Councilwoman Seattle City Council Seattle, Washington

Committee chairperson Report Drafting—

Richard Bradley
Marketing—
Clarence Shallbetter
Legislation—
Louis Nickinello
Insurance—
David Sherwood
Institutional Issues—
Thomas Bradshaw, J
Awards—Stan Stokey

U.S. Department of Transportation

Task Force Support St Barbara K. Reichart, Secretary to the Task Force James A. Bautz Deborah R. Blanc Paul Fish Judith Kaplan Robert Redmond

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mericans today have an unprecedented degree of personal mobility brought about almost entirely by the automobile. Our mobility has influenced the design of our cities and the pattern of our lifestyles but the cost has been tremendous. Our highway system is heavily congested. Our cities are shrouded in smog created in large part by auto emissions. Our energy resources are dwindling, forcing a dangerous dependence on uncertain foreign fuel sources.

Faced with these problems, we must reevaluate our traditional approach to transportation. Greater emphasis must be placed on transportation strategies that make optimum use of existing facilities and control our energy demand. One alternative which has proven its ability to increase highway capacity while reducing fuel consumption, traffic congestion, and air pollution is ridesharing.

In recognizing the enormous potential of ridesharing, President Jimmy Carter announced the formation of the National Task Force on Ridesharing on October 25, 1979. The Task Force, chaired by Mayor Tom Bradley of Los Angeles, was given the charge to:

- 1. Promote ridesharing among business and government leaders.
- 2. Assist in the removal of institutional barriers to ridesharing.
- 3. Provide a continuing dialogue between the public and private sector.
- 4. Make specific recommendations to increase the use and effectiveness of ridesharing.

Since cooperation between the public and private sector is essential to the effective implementation of any ridesharing program, the Task Force includes business, industry, labor leaders, transportation professionals and state and local elected officials.

The Task Force recognizes this partnership as one of the most critical elements in developing an effective ridesharing program. Another key factor, the Task Force believes, is that ridesharing is an integral, complementary part of a comprehensive transportation system. The Task Force believes this complementary approach will lead to not transportation planning and operating mechanisms will achieve the multiple goals of energy conservation urban and economic development and environment protection.

The Task Force has concentrated its effort on one aspect of automobile transportation—the daily commuter trip. Commuting accounts for nearly 40 percent of all automobile trips and consumes 34 percent of our daily automotive gasoline consumptic At present, approximately 80 percent of all commute who use a vehicle drive alone, thus wasting an enormous transportation resource.

In analyzing the commuter trip, the Task Force has focused on four specific areas: policy and planning, incentives and obstacles, marketing and promotion, capital facilities that encourage ridesharing. Drawing upon their experiences with various aspects of transportation from planning to implementation, the Force developed specific recommendations to incret the participation in and effectiveness of ridesharing all levels. The major recommendations are summarized in the following table.

Throughout its report and recommendations the Tarroce has emphasized five primary ideas:

- 1. Ridesharing offers multiple benefits for individual private organizations, Federal, state and local governments, and society in general.
- 2. Ridesharing is an essential element of a comprehensive transportation system that complem public transit services.
- 3. Ridesharing is gaining acceptance by both the public and private sectors as a transportation and management strategy that makes economic sense.
- 4. An effective partnership between the public and private sectors is essential to the development of a successful ridesharing effort.
- 5. Elimination of obstacles to ridesharing in the area regulation, insurance and fuel allocation is of major importance.

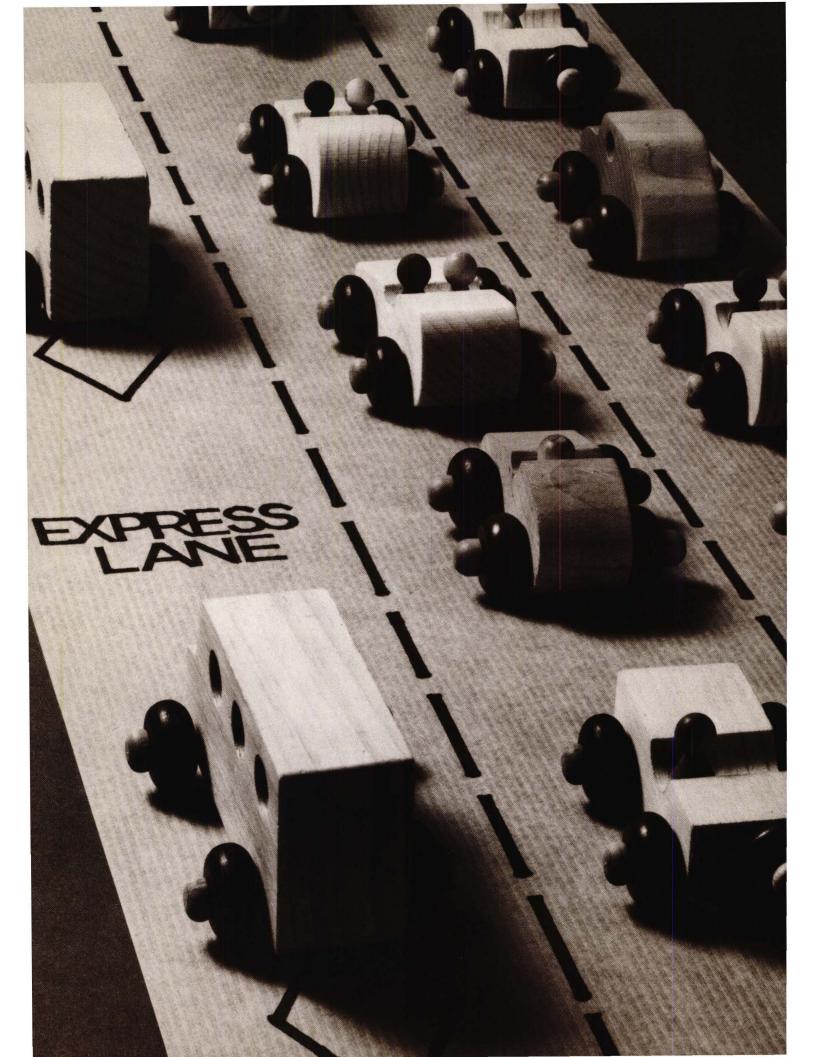
The Task Force believes these ideas evoke a single clear message:

Ridesharing works. It offers significant benefits to individuals, employers, and society in general. It expresses a philosophy not of sacrifice but of efficie a philosophy and practice that is inherent in the American way of life.

ummary of Task Force Recommendations

	Federal	State and Local	Employers
licy anning	 Develop a supportive federal ridesharing policy. Clarify the ridesharing responsibilities of all involved federal agencies including DOT, DOE and EPA. Expand federal support for ridesharing activities including increased funding for ridesharing projects. 	 Develop a supportive ridesharing policy including adoption of the model ridesharing law. Designate a ridesharing coordinator for each state and create a state ridesharing task force. Coordinate all state and local ridesharing activities. Implement and encourage effective ridesharing programs. Eliminate or modify laws that inhibit ridesharing activities. 	 Incorporate ridesharing considerations in all decisions involving capital investment, land use, and company policy. Implement effective ridesharing programs for employees. Encourage and support ridesharing activities of other employers.
centives	 Adopt legislation to provide ridesharing tax incentives (such as an investment tax credit) to employers, individuals and third partys. Authorize the use of interstate funds for all ridesharing activities. Appropriate discretionary funds for the development of innovative ridesharing programs. Adopt fuel allocation plans to insure the availability of fuel for ridesharing activities. 	 Adopt legislation to provide ridesharing tax incentives to individuals, employers and third parties. Adopt a program of incentives such as preferential registration of vanpools. Adopt the model ridesharing law. Adopt fuel allocation plans to insure the availability of fuel for ridesharing activities. 	 Provide a wide range or ridesharing incentives to employees such as preferential parking, flexible working hours and vanpool financing.
nrketing	 Expand federal ridesharing promotional activities. Coordinate promotional activities of various federal agencies. Expand federal technical assistance programs. 	 Expand state and local ridesharing promotional activities. Promote all state and local promotional activities through the state ridesharing coordinator. Develop and implement strategies to obtain participation in ridesharing activities by employers (particularly small employers) and individuals. 	 Promote ridesharing among other employers and in the community. Incorporate ridesharing promotion into all other promotional activities such as public relations and prod- uct advertising.
lesharing cilities	 Develop a funding source for construction of preferential HOV* facilities such as fringe parking and HOV lanes. Authorize federal funds for operation of HOV facilities (including the cost of enforcement). 	 Implement preferential treatment for HOV*s on existing commuter facilities such as preferential onramps. Implement preferential pricing for HOV's on existing commuter facilities such as toll roads and bridges. Implement preferential parking management policies for HOV's on existing on and off street parking facilities. 	 Provide facilities to encourage employee ridesharing such as preferential parking for HOV*s, ridesharing information centers, and parking facilities accessible to vans.

th occupancy vehicles i.e., carpools, vanpools and buses.



IDESHARING: PAST, PRESENT, AND FUTURE

sharing and Energy Conservation Goals ericans consume 17.2 million barrels of petroleum h day. Transportation, from jet airliners to prcycles, uses 80 percent of this oil with the lion's re consumed by highway vehicles—cars, trucks, buses. The private automobile accounts for 67 cent of all gasoline and highway diesel fuel. his rich appetite for gasoline reflects increased sumer incomes and choices and is fed in part by use and development patterns that force a endence upon the automobile. Consequently, 90 ent of all trips Americans take are made by onal automobile. This means that almost every time eone leaves home to go to work, to shop, to school, a sporting event, the private automobile is the ns of travel. And, on the average, that automobile es only 1.4 people. This unparalleled degree of onal mobility has been achieved at considerable in terms of energy and financial resources and, in y urban areas, environmental quality. or the routine back-and-forth "commute" trip. ricans use about 1.8 million barrels of motor fuel working day. Thus, commuting—the most typical of the private car—uses 34 percent of daily motive fuel consumption.

1975, about 73 million Americans commuted to in some type of public or private vehicle: 16 million carpools or vanpools, 5 million rode bus or rail it, and 52 million drove back and forth to work 3. The 16 million Americans who already carpool or ool, 20 percent of all commuters who use a vehicle, aving the nation about 14 million gallons of line each working day or about 3.5 billion gallons a Conversely, the drive-alone commuters are porting about 150 million empty seats which sent a huge unused transportation resource and

enefits and Accomplishments of Ridesharing

For Individuals: Much of today's ridesharing is the result of commuters taking it upon themselves to find others to share the cost or the burden of traveling to and from work. Since World War II, many Americans have discovered personal benefits in ridesharing—such as saving an estimated \$480-\$800 a year, reducing wear and tear on the personal automobile as well as the driver, having a guaranteed comfortable seat often with door-to-door service, creating positive social relationships with fellow riders, and contributing to community environmental and energy goals. Carpool and vanpool alternatives are especially significant in the growing number of employment sites located in suburbs that cannot be cost effectively served by mass transit.

73 Million Commuters





For Employers: More recently, employers have begin to recognize the very real benefits ridesharing offers. Following the example of the 3M Company in St. Pau Minnesota, employers—especially private corporations—have turned to ridesharing to help:

- Retain skilled personnel after a relocation move
- Expand potential labor markets
- Enhance job appeal
- Attract people to entry-level jobs
- o Meet Affirmative Action, Equal **Employment Opportunity goals**
- Expand a physical plant on site without acquiring more land
- Reduce employee parking needs; increase space available for customer and visitor parking or other purposes
- Respond to social and community needs.

The 3M Company estimates it has saved millions of dollars since it started a vanpool program to take the pressure off its St. Paul parking facilities that were feeling the effects of a large increase in the number (employees.

Similarly, the Tennessee Valley Authority estimates its over 500 vanpools and 60 buspools have saved the agency \$10 million by reducing the need to build additional parking and highway facilities to accommodate employees' cars. In short, employers beginning to realize the economic consequences of parking with some estimated costs for construction a land running as high as \$1,000 per surface space ar \$15,000 per space for a multi-story parking garage.

Other private corporations, such as the Prudential Insurance Company of America, have instituted employee transportation programs in part to give employees a more economical alternative than the private automobile. The company estimates that 32 percent of its employees at its Newark, New Jersey, headquarters ride in carpools or vanpools, and anot 55 percent use public transit. Only 10 percent of Prudential's Newark work force are in driver-only automobiles.

Operating in a suburban setting not easily served public mass transit, Connecticut General Life Insurai Company has chartered buses since 1957 and now 44 percent of its home office employees in private ridesharing arrangements. Connecticut General and State of Connecticut have now co-funded a non-prof corporation for ridesharing services to employers



52 Million Drove to Work Alone

roughout greater Hartford. On the West Coast, the ajority of Atlantic Richfield Company's employees in as Angeles commute to work by sharing rides or using ablic transportation. ARCO has subsidized employee as fares since 1973 and, in 1976, joined forces with her private and public organizations to create an eawide vanpool program.

Employer involvement in employee ridesharing ograms has grown from just a handful in the early 370's to more than 350 active sponsors today. In the ea of employer-sponsored vanpool programs alone, e number of employers launching such programs has sen doubling in each of the past 2 years. To accurage employees to rideshare, increasingly, aployers in both the private and public sectors are oviding incentives such as preferential locations or tes for parking, flexible working hours, and convenient ayroll deductions for transit passes (sometimes absidized) or other ridesharing costs.

pr the public: The interest of Federal, state, and local ficials in ridesharing, especially in its carpooling and inpooling forms, has largely followed the initiative of ivate individuals and employers. Finite public financial sources, combined with environmental quality and iergy concerns, compel public policymakers to find iergy-efficient and economical ways to use existing cilities more efficiently and provide mobility that is impatible with other social goals. This concept, known

Transportation System Management, seeks to aximize the use of private as well as public resources increase the efficiency, especially the people-moving iciency, of existing transportation facilities such as ghways and vehicles. As the nation approaches the mpletion of its network of streets and highways, the phasis is shifting away from building ever more road pacity to achieving better utilizing of the existing stem.

In authorizing the use of Federal-aid highway funds ridesharing purposes—such as supporting carpool d vanpool projects and providing highway incentives ch as preferential bus and carpool lanes and fringe rking areas—the Congress has declared a national licy to promote commuter modes of transportation at save energy and reduce traffic congestion. In rrying out this national policy, carpools and vanpools e viewed as effective economic development tools d integral parts of a balanced transportation system at can complement and enhance the efforts of public d private transit services to provide an alternative to single occupancy automobile. Carpools and npools most notably provide alternatives for persons o are not conveniently served by transit service. State, regional, and local officials have likewise ibraced the concept of Transportation System inagement and the significant role ridesharing

programs can play in meeting social objectives. The political acceptance of carpool and vanpool ridesharing programs as an important transportation management strategy is growing as an increasing number of public officials experience its benefits and cost-effectiveness. For example, the Golden Gate Bridge, Highway and Transportation District in the San Francisco area, launched an extensive ridesharing campaign in 1970 to increase the number of commuters using the Golden Gate Bridge without having to add more lanes. Today, 10,000 more commuters use the bridge each day but the number of vehicles is virtually the same as 10 years ago. Currently, 72 percent of peak hour commuters ride in public transit vehicles, carpools, vanpools, or chartered "club" buses. And, it is estimated that ridesharing has improved air quality by reducing air pollutants by more than 2,790 tons a year.

In the Seattle metropolitan region, the Seattle/King County ridesharing program provides matching assistance and direct support services to area employers in addition to operating a 130-vehicle vanpool program.

Evaluation of a typical ridesharing program with areawide employment of 454,000 shows average impacts of:

- Saving 986,000 gallons of gasoline each year
- Eliminating 12.7 vehicle miles of travel of 1.2 percent of areawide total commuting vehicle miles of travel
- Reducing yearly vehicle operating costs by \$1.1 million
- Eliminating the need for 2,977 commuter parking spaces
- Improving air quality
- Eliminating some need for increased highway capacity
- Providing additional land for development or open space

Gasoline consumption in the nation has been falling since 1977 showing that Americans are clearly willing to conserve. Americans will be using 7.3 billion gallons of gasoline *less* in 1980 than in 1978. Ridesharing will be a major factor in this savings with 1500-2000 new ridesharers a month joining employer ridesharing programs alone. This increased energy savings through ridesharing translates to 6.2 million gallons a day (147,000 barrels a day) and is an important step toward achieving the 1985 conservation goal of 400,000 barrels a day.

he National Task Force on Ridesharing
In establishing this goal, the President has taken several steps, including creating a National Task Force on Ridesharing. In the past year the National Task Force has focused attention on actions that could be taken by employers, private industry, public agencies, public officials, and others to increase the number of Americans ridesharing. Building upon and complementing the efforts of others in both the private and public sectors, the National Task Force has:

Established the National Ridesharing Information
 Center with a toll free telephone number—(800)
 424-9184. The center is housed within DOT
 Headquarters, and serves as a link for information and referral to both the public and private sectors.

 Established an Executive Loan Program, coordinated through the National Ridesharing Information Center, to help organizations start or expand ridesharing

programs.

o Launched a major ridesharing initiative (the "20/20" program) in which the President asked private and public employers to have at least 20 percent of their employees ridesharing by the end of 1980. If they are already at 20 percent or higher, employers are asked to increase the number of employees already participating by 20 percent.

 Formed a national network of ridesharing experts from the private and public sectors to share their

expertise.

 Gained support from the National Conference of State Legislatures for state enactment of a model ridesharing law to reduce legal barriers.

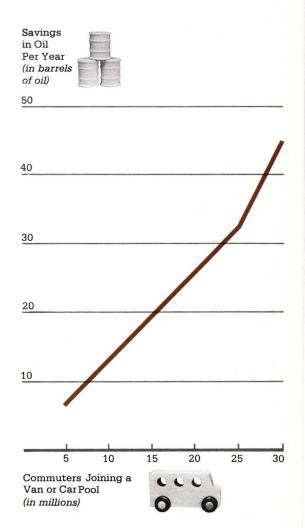
 Endorsed proposed legislation to include driver incentive mileage as legitimate vanpool use in order to be eligible for the investment tax credit for vanpools and to expand this incentive to include multi-employer vanpools and third-party operators.

In these accomplishments, the Task Force has been acutely conscious of the need for effective communication between the private and public sectors. It is only through such dialogue and mutual support that ridesharing's full potential can be realized.

rivate and Public Partnership

Efforts to conserve energy through ridesharing basical come down to influencing a person's decision about how to travel—especially how to commute to work. The partnership between the public and private sectors is one of the most critical aspects of developing successful ridesharing programs. In some cases, each plays a separate role which complements the other; in other cases, there is joint responsibility. This partnershi represents a distinct departure from the way mobility has been encouraged or discouraged in the past. The Task Force views this positively and recognizes that it in everyone's interest to save energy, improve the environment, and use capital resources more efficiently

To understand this partnership and its differing—albeit complementary—nature, a definition of ridesharing is helpful. In its most general sense, ridesharing means two or more persons traveling by any mode, including but not limited to: carpooling; vanpooling; public or private bus pooling; taxi pooling; shared-ride taxi, jitney, and public transit. In its more familiar form, ridesharing refers to the commuter work trip, although ridesharing for non-work trips—such as



I to recreation and shopping areas—is increasingly non.

ccessful ridesharing implies greater support for ased use of public transportation; for the provision th occupancy vehicles lanes and other preferential nent that provides rewards and incentives for haring; for the development of parking agement strategies in urban areas; for the ction of automobile use in certain parts of cities; in general, the promotion of more people-moving ency in all highway passenger vehicles. many instances, carpools and vanpools are the first nost important step that people take toward ting their dependency on single-occupancy autos. as demand increases and cost-effective transit -hour capacity can be provided, transit services be feasible. In cities such as Portland, Seattle, ton, and Washington, D.C., carpool programs have fied potential transit service markets and have directly responsible for the addition of new bus s. Carpools and vanpools can also help reduce the hour overcrowding problems that many transit ators now face as the price of gasoline rises. In less ely populated areas and for suburb-to-suburb , carpools and vanpools can serve locations that ot economically served by fixed-route transit. it is a significant form of ridesharing, and should omoted wherever it provides economical and ive service. Investments in public transit to we service may be needed to maintain and and into locations where significant cost and energy iveness can be achieved through additional

is, carpooling and vanpooling efforts augment transit services and broaden the alternative to single-occupant automobiles. Embracing a tion of ridesharing that includes all modes, and it high priority for public and private action is itial to aid in the allocation of resources—physical, and human— for ridesharing purposes. omprehensive view of ridesharing fosters the on of new institutional and coordination anisms to achieve the multiple goals of energy rvation, urban transportation and development, fficient private and public economic investment.

oles and Responsibilities

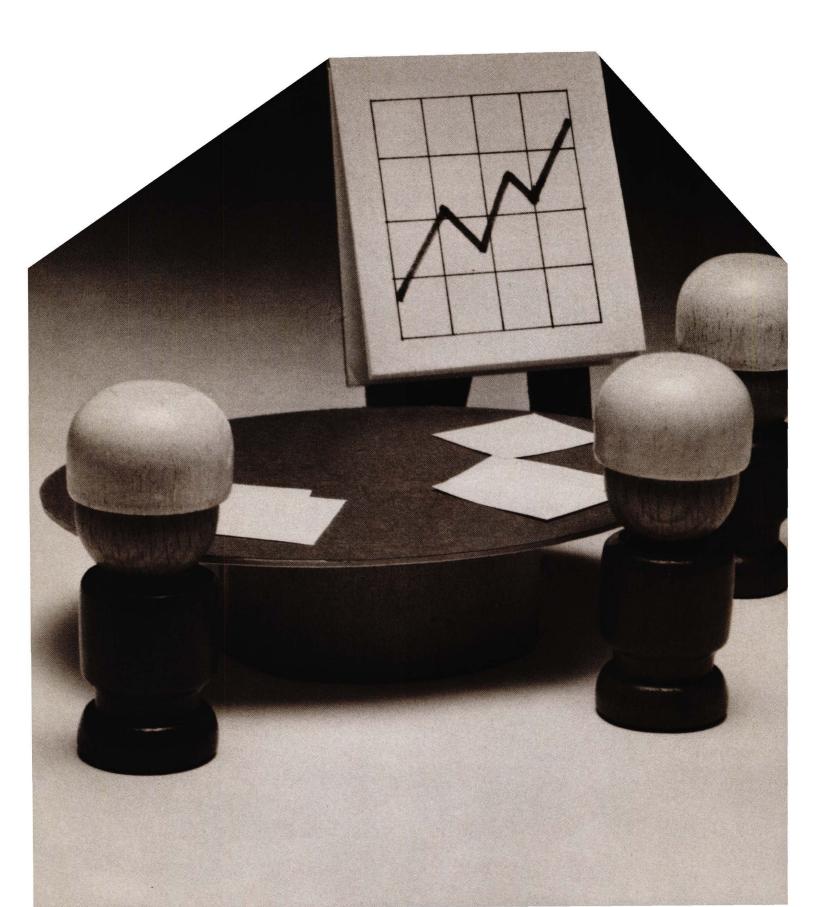
There is no one single approach to operating and administering ridesharing programs that can be universally applied across the country. For example, it may be appropriate and effective for a state agency to offer to match individuals as they renew their driver's licenses, or to offer the use of its computer for "batch matching" of employees at a corporation. In another locale, it may be much more efficient for such matching to be done by a local business organization, a regional ridesharing agency, or through a private corporation. And, while it may be more efficient that such matching be done through a private corporation or business organization, it may be of value for government to contribute resources necessary to make this happen.

This same flexibility in roles applies to vanpool programs. Some 250 private employers have initiated their own programs and 26 states and regional ridesharing agencies are helping acquire vehicles for vanpool programs. Private vehicle vendors are filling this responsibility in other locales. In the effective marketing of ridesharing, the role of the employer is primary. The most successful programs exist where employers commit staff and promotional material for this purpose on an ongoing basis. At the same time, it may also be appropriate for public agencies and private firms to provide major marketing efforts to inform the general public of the values of ridesharing.

Generally, public officials and agencies exercise responsibility to remove adverse legislation and other administrative, regulatory, and institutional barriers to ridesharing. The public sector can also provide effective incentives such as preferential highway facilities, as well as tax, land use, and regulatory policies that encourage ridesharing. As a major employer itself, government can establish and implement employee ridesharing incentives and programs for its employees thereby serving as a community model.

Since most ridesharing programs currently focus on employee commuter trips, an employer-based ridesharing program is critical. An employer can establish employee incentives, provide services, and maintain education and management support for the kind of program best suited to the needs of that particular company.

Regardless of which partner assumes which role or responsibility, the partners should give early and serious thought to how their policies and practices help or hinder the effectiveness of ridesharing within their organizations and their community.





OLICY AND PLANNING ISSUES

ar policy statements need to be adopted and culated by both public bodies and employers if sharing is to achieve its potential. Existing policies n contain serious contradictions. For example, while organization may commit itself to helping its ployees rideshare, it may have an implied set of king policies and regulations at its facilities that ard single occupant drivers through a system of erential parking spaces based on seniority or by riding use of a car as deferred compensation. As a sequence, the effects of ridesharing are muted. ere ridesharing programs have been most cessful, there is a clear company policy affirmed by management and a commitment to implement the by through executive orders and dedication of staff jurces. These commitments relate to all aspects of a sharing program. Clearly, such programs serve as lels for other private employers as well as for public lovers and policymakers.

ne Task Force believes that any policy statement ald be followed by a commitment to implementation, hich ridesharing programs are given high priority in r public and corporate planning and development vities. It is necessary to establish targets which Id lead to implementation of various projects, to ot a plan to achieve them and to develop a way to itor results. As more large companies and public notices commit resources to promote and finance sharing activities, it is essential that the activities be sloped within frameworks that encourage surement of objectives and establishment of agement guidelines.

desharing should also be a part of other policy and ning activities, particularly those with the objectives inserving energy and capital investment, improving uality, developing effective land-use patterns, and tively stimulating economic development. sharing can be a major tool to achieve some of a objectives, which may be the function of other artments or agencies not directly responsible for sportation. It is critical, therefore, to ensure dination and adequate communication.

RECOMMENDATIONS

Federal

The President

- 1. Assign primary responsibility for ridesharing to Department of Transportation (DOT), and clarify the responsibilities of Federal agencies such as Department of Energy (DOE), General Services Administration (GSA), Department of Commerce (DOC) and Environmental Protection Agency (EPA) for these activities.
- 2. Adopt policies and accelerate programs that will encourage, facilitate and enable Federal employees within all branches of government to share the ride to work.
- **3.** To accomplish the above, establish an interagency council comprised of DOT, DOE, DOC, EPA, and GSA to coordinate ridesharing policies and activities.

The Secretary of Transportation

- **1.** Issue a policy statement on ridesharing that:
- a. Details the importance and priority of ridesharing to overall transportation goals and objectives, and relates the importance of ridesharing to programs such as Transportation System Management and in highway and public transit development programs.
- b. Sets national ridesharing goals.
- c. Identifies the roles of employers, the Federal Government. states and local agencies in achieving goals.

- 2. Ensure that responsibilities for ridesharing programs within DOT are focused and clarified so that increased emphasis on ridesharing exists within the department.
- 3. Modify regulations or, if needed, propose legislative changes relating to annual Transportation Improvement Programs in order to increase the emphasis on ridesharing. Specifically, these Programs should be required to contain information on the status of public and private ridesharing efforts in the area, progress in the past year in reducing the percent of commuters who drive alone, and proposals including capital facilities supportive of ridesharing adopted as elements of the Program.
- 4. Modify the regulations relating to the alternative analysis process affecting all major capital facilities submitted for Federal funding to require consideration of a ridesharing program and facilities that encourage this activity. The alternative analysis should detail what specific consideration was given to carpooling and vanpooling, what ridesharing elements of a program will be implemented and, if not accepted, reasons for rejecting this alternative.

- **5.** Exempt 12-15 passent window vans over 7,000 pounds from current fuel economy standards so the a supply of such vans make ensured.
- 6. Propose an expansior the ridesharing demonst tion and monitoring acti ties of the Department to ascertain the effectivene of various marketing tec. niques, public and priva organizations in delivering ridesharing services, incentives, and capital fac ties in contributing to in creases in ridesharing. T results of this work shou be disseminated as quic as possible to employers states, regional and loca agencies.
- 7. Review current information on performance criteria which can be us to determine the cost ar effectiveness of various marketing, matching, we cle operations, technical assistance and incentive to determine how results can be evaluated by bot employers and organizations delivering these se vices and for controlling public expenditures.
- **8.** Support activities to sure the continued avail bility of buses for transit systems.

The Administrator of the Environmental Protection Agency

Exempt 12-15 passenger window vans over 7,000 pounds from emission c trol standards so that a supply of such vans may ensured.

ites

vernors and/or jislators

Designate a ridesharing rdinator and establish a esharing task force coning largely of employers h experience in ridering and including repentatives of state, renal, and local units of ernment to promote provide advice on ridering in their state.

increase the emphasis priority on ridesharing ming by state transporon departments—parlarly for rural areas, ti-employer locations in an areas and at scatd sites of large employ-Direct, encourage and regional and local autities with responsibilior transportation to pare ridesharing plans commuters in their is.

Adopt policies and imnent programs that will purage, facilitate and ole state employees to e the ride to work.

Strongly encourage er employers—both priand public—to estaba ridesharing program heir employees.

Regional and Local

Public Officials

- **1.** Adopt policies and implement ridesharing programs that will encourage, facilitate and enable their employees to share the ride to work.
- 2. Scrutinize parking, development, and zoning codes and transportation activities to determine how they support or deter ridesharing. This review should examine obstacles such as scattered site and low density commercial and residential development plans and ordinances that make ridesharing difficult. This review should focus on changes to these policies to encourage and reward persons who are ridesharing by facilitating the movement of ridesharing vehicles on roads and streets, providing convenient park-and-ride areas. and priority, low-cost parking for carpools and vanpools near employment centers
- 3. Determine how to contribute effectively to increased ridesharing in their area particularly among those who work for smaller employers or at scattered work sites. This effort should be coordinated with employers providing ridesharing services, local business organizations and the activities of others within the region.
- **4.** Transit operators should plan bus routes in order to serve park-and-ride lots and interface with carpools and vanpools. Transit operators should take an active role to encourage and provide a full range of ridesharing services.

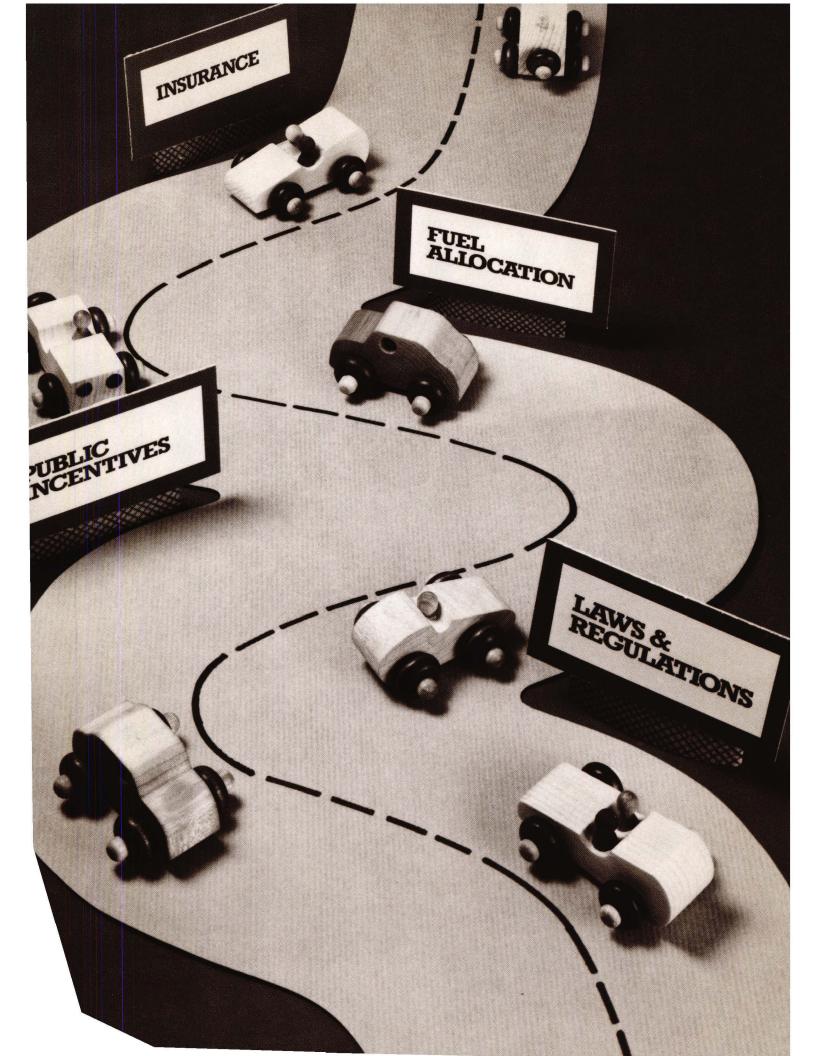
Private

Employers

- 1. Adopt strong ridesharing policies and programs that encourage employees to ride to work. These policies should be communicated to all employees. In adopting these policies and implementation programs, employers should review and consider:
- (a) Plans for parking facilities, the need for additional employee parking and parking policies which can provide recognition of and priority space for poolers. (b) Existing working hour policies which may limit ridesharing opportunities with fellow employees or those of nearby employers. (c) Providing a vanpool and carpool service for employees in conjunction with other employers. (d) Providing incentives to those who ride to work in carpools, vanpools, buspools, and on public transit.
- 2. Establish emergency energy plans containing a strong ridesharing component which will be made operational and rapidly expanded when an emergency exists.
- 3. Determine how to contribute effectively to increased ridesharing in their area, particularly among those who work for smaller employers or at scattered work sites. This should be coordinated with the efforts of ridesharing agencies, local business organizations, and others within the region.

NCENTIVES AND OBSTACLES

The benefits of ridesharing have spurred rapid growth in the implementation of private and public ridesharing programs. This growth has stimulated attention and action to provide incentives to encourage employers, private and public; public agencies; and, ultimately, th individual commuter, to support and become involved ridesharing. Guaranteed gasoline supply in an energy emergency encourages people to vanpool, which, wit its typically longer commute distances and relatively lower vehicle fuel economy, is particularly sensitive to change in fuel availability. Growth has also uncovered many obstacles that hinder effective ridesharing operations. Regulatory policies and practices that classify commuter vanpools and other private ridesharing arrangements as common carriers can severely inhibit ridesharing. Difficulties that individuals and some employers have experienced in obtaining insurance retard the growth of vanpooling.



Public Incentives

Substantial increases in ridesharing can be expected from major marketing and technical assistance efforts that are underway to familiarize major employers with the concept. The Task Force believes the large scale effort needed will be achieved only if the government provides additional financial incentives. Tax incentives to private employers and financial assistance to nonprofit and public employers should be directed toward offsetting part of the cost of administering ridesharing programs, particularly in their initial stages. Employees can be encouraged by incentives provided by employers that are partially offset by Federal tax and financial assistance. These incentives should not be considered taxable income.

Problems in financing vanpools and buspools on the corporate level are entirely different from those affecting the individual or group seeking to secure a loan from a bank or credit union. There are different alternatives available to corporations, public agencies, individuals, and nonprofit organizations. Several options are available to companies in the financing of vans and buses, including a 10 percent investment tax credit applied to the purchase of vehicles. Public agencies, however, are also major employers, and for them the means of financing are more limited. They as well should receive incentives or at least the recognition that ridesharing expenses are an eligible cost of public employers. Individuals and nonprofit organizations have few options for vehicle financing although some forward-thinking financial institutions have provided 100 percent loans at reasonable interest rates.

An important financing option involves using Federal highway and transit funds to support ridesharing programs. Most recently, the Federal Government has been underwriting most of the costs of public and nonprofit agency ridesharing programs. While Federal-aid highway funds can be used, states have made only limited use of these funds for ridesharing programs. State or regional organizations determine how these Federal-aid funds will be used. Since road programs are often of prime importance, not all states have actually decided to channel Federal-aid highway funds into ridesharing activities. A listing of funds available through the U.S. Department of Transportation is presented in Appendix B

RECOMMENDATIONS

Federal

The President and Congress

- 1. Provide tax credits to private employers equal to the amount spent by the employer or a maximum per employee (whichever is less) to offset the cost of administering a ridesharing program.
- 2. Exempt ridesharing incentives provided by employers to employees from taxable employee income. Examples of these incentives include vanpool driver incentives, carpool, vanpool, and buspool financial and parking incentives, and transit ticket discounts.
- 3. Increase the tax credit to 20 percent for corporations that purchase or lease vehicles for commuter vanpooling and buspooling. Where the vans or buses are leased by the firm or individuals, the tax credit must be passed on to the leasee. There should be no further condition attending the qualification for credit.
- **4.** Establish a tax credit for individuals who purchase or lease vehicles for commuter vanpooling. When the vans are leased, the tax credit must be passed on to the leasee.
- **5.** Authorize Federal-aid Interstate highway funds to be used for ridesharing program support, including administrative costs.
- **6.** Appropriate funds to make grants to public and nonprofit employers to offset the cost of administering an employee ridesharing program in a matter similar to the tax credit available to tax paying employers.

7. Increase the funding for national ridesharing demonstrations and broaden the authority for states ar regional areas to use Federal highway funds to include supporting organiza tions set up or responsible for ridesharing programs that assist groups of smal employers and commuter who work at small employ ment sites. Demonstration funds should not be used for ongoing programs or starting programs in new locations similar to those that already exist or are under demonstration.

State and Local

- 1. Exempt vans used in ridesharing arrangements from state and local property, income, excise, or sales taxes.
- **2.** Establish preferential registration procedures for vanpools.

Barriers

Generally, public officials and agencies exercise responsibility to remove legislative, administrative, and institutional obstacle to ridesharing, such as a verse regulation.

■ he Regulatory Problem

e way people choose to travel to work is undergoing great change, and the regulatory environment must so change in order to accommodate more flexible and onomical services such as ridesharing. Regulations ist at the Federal level (Interstate Commerce ommission) for interstate trips, at the state level (public rvice or utility commissions) for interstate trips, and municipal level (transit authority) for local trips. The Surface Transportation Assistance Act of 1978 noved private nonprofit passenger commuter npools (up to 15 seats) from the regulatory authority the ICC, thus removing an important barrier. However, gulatory problems still exist at the state level. While many state legislatures have enacted laws that ectively remove carpooling and vanpooling from the isdiction of state regulatory bodies, other states have ade no such provisions. Thus, in some states carpools d vanpools may be technically operating outside the v. A few states permit vanpools if certain minimal nditions are met. Requirements and conditions for rmits can discourage new pools and reveal (in a legal nse) to insurance companies that a greater level of re may be expected of the driver for a vanpool. The ect of this can be higher insurance costs. The U.S. partment of Transportation developed a model state to remove legal impediments to ridesharing angements in cooperation with the National mmittee on Uniform Traffic Laws and Ordinances to ve as a guide for state legislative bodies to modify te motor carrier laws. The model law includes ecific wording for states to consider in removing rriers in the areas of motor vehicle codes, worker mpensation laws, etc. The Task Force strongly ports such action.

Finally, there are some problems with the operation of spools which state officials must address. All states able their municipalities to operate transit systems, frequently insist that buses operate no farther than city limits or a prescribed number of miles beyond. In sidering the reality of suburban living in the post-rid War II era, this condition severely inhibits the mation of new buspools.

'artial relaxation of some of these laws is already parent, but there exist considerable inertia and conception among those with the authority to effect le spread change. Therefore, the Task Force ommends the following actions:

RECOMMENDATIONS

Federal

The Secretary of Transportation

Continue to inform governors, mayors, and their legislative bodies of specific laws and applicable codes that inhibit ridesharing. These include motor vehicle statutes, insurance regulations, and worker compensation rulings and practices.

State and Local

Legislative Bodies

Review motor vehicle codes and usage laws and, using the model law, amend those sections that negatively affect ridesharing arrangments.

Regulatory Agencies

Review regulatory policies and practices and modify those that inhibit ridesharing.

The National Conference of State Legislatures

- 1. Continue to support adoption of appropriate sections of the model law by member states.
- **2.** Monitor the status of state legislation affecting ridesharing and communicate this information to its membership and other interested parties.

uel Allocation

Guaranteed availability of fuel during energy emergencies is one "incentive" which may be a prerequisite for an effective ridesharing program. Recognizing this, the Task Force in December 1979 proposed amendments to the Department of Energy Special Rule No. 9 on fuel allocation.

The Task Force believed that the Department of Energy rule restricted to bulk purchases of fuel was inadequate and that the mechanics for obtaining fuel were not spelled out. The Task Force outlined certain changes relative to the priority allocation of fuel for vanpools and its distribution at retail outlets. The availability of fuel for transit was already assured.

Most of the comments were incorporated into the fuel rule which became law on January 31. 1980. The allocation regulations now include legitimate commuter vanpools among those uses that are not subject to an allocation fraction. The rule also gives subject gasoline-powered vehicles an allocation of 100 percent of current requirements instead of the former allocation level that used a base period. In addition, it can accommodate the growth in commuter ridesharing and would be especially important should a fuel crisis occur. Issues remaining to be solved include the availability of fuel for carpools and state implementation of specific programs to ensure availability at retail service stations.

RECOMMENDATIONS Federal

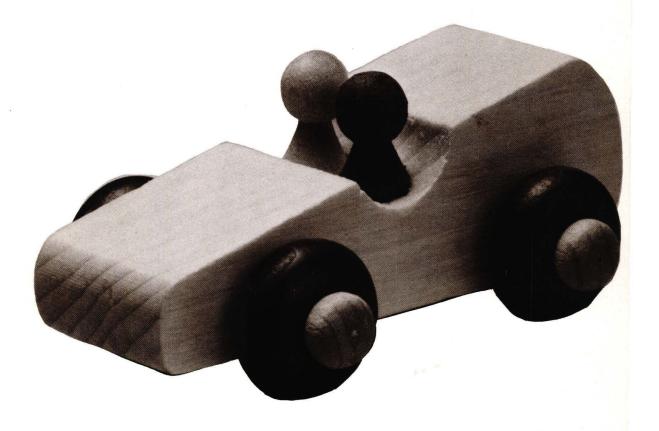
The Secretary of Energy
Develop a model state fuel
allocation plan for vanpools
(and carpools when possible) based on the most
practical plans being devised by states, and disseminate this plan widely
to governors and state fuel
allocation officers to adopt
for use in their own state
plans.

The Secretaries of Energy and Transportation

Consider incurring direct costs associated with the mechanics of the state plan, which could include manufacture or printing of special license plates or decals for vans and carpools and computer hardware and software if appropriate.

State and Local

State officials should develop or endorse state fuel allocation plans that ensure the availability of fuel to ridesharing vehicles, especially all commuter vanpools at retail service stations.



nsurance

w years ago when vanpooling was an experimental of transportation, insurance companies were tant to underwrite coverage for what they eived to be a questionable risk. There were many ons for this hesitancy: the concentration of liability e vehicle, the uncertainty of its legal status as a e of transportation, and the lack of actual loss rience. Many firms (especially small ones) and udal operators had great difficulty insuring their cles. Large employers with fleets experienced little ulty, as they were able to extend their fleet ance to cover vans. Often they self-insured for a on of the risk. It is only recently that the insurance stry has made vanpool coverage more readily able. Two groups who appear to have a problem in ring vanpooling insurance are third-party operators ndividuals who operate vanpools for profit. In order termine the extent of the problem, employers with rams, insurance producers associations, and Task e members were surveyed. The survey results are I in Appendix C.

e Task Force has reviewed the problems and ed actions to help solve these problems. Under etary Goldschmidt's signature, the Task Force to the chief executive officers of the leading alty insurance carriers in June, 1980, requesting to develop a company policy of support for haring and asking for a response to the Secretary eptember 1, 1980, describing the plan they ded to implement. The insurance members of the Force wrote to the insurance casualty trade ciations requesting their support and endorsement. National Ridesharing Program and their support the insurance industry.

RECOMMENDATIONS

The Insurance Industry

The Insurance Industry Through the Companies or Trade Associations

- **1.** Explore the development of a trade association safety group policy which would provide needed coverage.
- **2.** Analyze survey information about ridesharing insurance problems to determine, by states, where particular problems exist and what actions are needed to correct them.
- **3.** Establish a system whereby any company or individual implementing a ridesharing plan can easily acquire information about and assistance in obtaining ridesharing insurance coverage.
- **4.** Conduct training programs for field underwriters to fully familiarize them with carpool and vanpool policies and rates.
- 5. Designate in each company underwriting staff a specialist in ridesharing insurance with the technical knowledge and expertise necessary to write appropriate coverages for vanpooling and carpooling, answer field and home office inquiries, and explore new incentives and plans for these types of risks.

- **6.** Investigate workers compensation and no-fault problems in the area of ridesharing and recommend solutions to state insurance commissioners, legislatures, and trade associations.
- **7.** Encourage premium discount rates for carpooling.

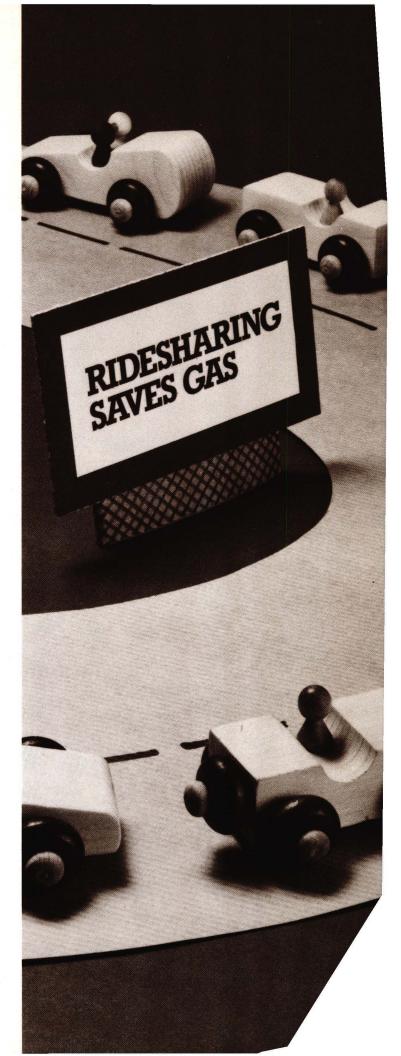
State Insurance Commissioners

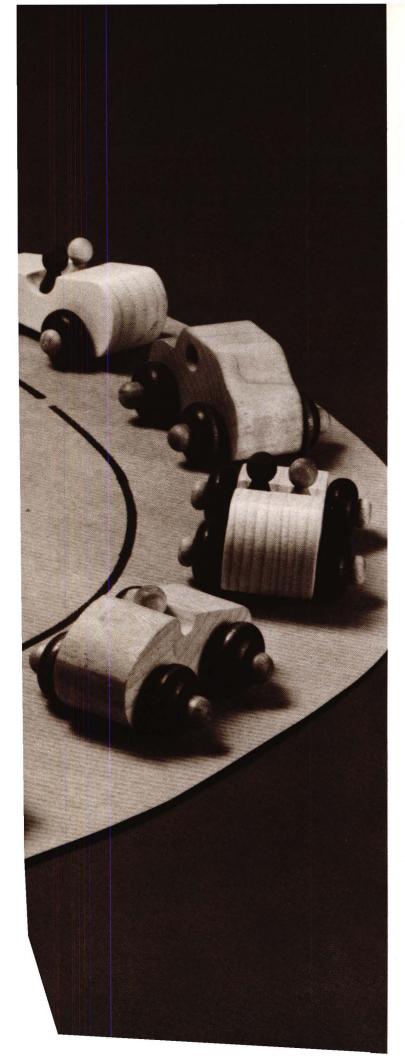
Work with the insurance industry and state legislatures to resolve issues of legal liability relating to ridesharing arrangements. Public utility commission regulations, automobile financial responsibility laws, and other areas should be reviewed for their effect on insurance loss exposure and insurance availability.

ARKETING AND PROMOTION

Ridesharing has been steadily growing over the past several years. This has been due largely to a growing awareness of the benefits of ridesharing, to gasoline shortages and rising fuel costs, and because of the effectiveness of initiatives in the private and public sectors to encourage ridesharing. The growth of ridesharing, however, has not kept up with the growth of automobile use in the United States, and there now exists an urgent need to stimulate greater activity in ridesharing.

Therefore, a new thrust and direction is needed in marketing and promoting ridesharing throughout the nation. The National Task Force on Ridesharing views marketing as a major factor in achieving the goals and objectives of a national ridesharing movement.





arketing Program Goals and Strategies

The overall goal of a national ridesharing marketing program should be to increase the level of ridesharing to forty percent of all work trips within the next five years.

The success of any ridesharing program heavily depends on the level of commitment by employers, whose rapport and communications with their work force is unparalleled. They also control many of the factors such as working hours, overtime, employee parking and requirements for a car for business purposes that often limit the ability of employees to rideshare to work.

Therefore, the primary marketing goal should be to obtain the support and commitment of employers for a ridesharing program for their employees. Unions can also work to achieve conservation by encouraging their membership to participate in established programs and by taking the leadership to establish and operate programs where there is a need.

The individual employer focus of the overall national marketing program is appropriate for larger employers who have the resources and scale sufficient to organize, administer, and even deliver a set of ridesharing services when they have the commitment to do this. However, smaller employers, who may account for 75 percent of the total work force, often lack both the resources and scale to operate an effective ridesharing program for their employees. This difference in scale, resource, and capability suggests two basic approaches to be used in achieving marketing goals: (1) provide larger employers with information and encouragement to establish ridesharing programs, and (2) develop a mechanism which brings together employees of smaller companies. (This latter step is needed before comparable types of promotion and information directed to larger employers will produce comparable results.)

Another goal of a national marketing program should be to increase awareness of ridesharing and its advantages and benefits to the *general public* and also to targeted *audiences*. This increased awareness can contribute to improved receptivity for specific marketing activities. It also may contribute to positive change in attitude about ridesharing by persons who drive alone.

ramework of a Ridesharing Marketing Program

The national marketing program is built on an understanding of the goals and objectives of the ridesharing effort: what products-services are to be offered, the available resources, the possible providers of these services, and their capability and roles.

A marketing strategy, which is the first part of a marketing plan, needs to address the target markets and how they can be effectively encouraged to participate. The actual marketing tactics consist of the sequence of steps, resources, and techniques employed over a period of time to achieve the objectives.

The marketing framework recommended by the Task Force anticipates significant roles and responsibilities for private employers, the Federal, state, regional, and

local units of government.

From a marketing perspective, after the Task Force recommendations in this report are adopted, there will be considerable additional ridesharing. These recommendations provide a much improved environment for a ridesharing program. Some of them, such as tax credits for employers to offset the cost of administering a ridesharing program, may more directly and immediately affect a marketing program. Others, such as changes in local zoning policies or development of preferential lanes, may take a considerable amount of time or be less initially obvious in their impact.

The adoption of the Task Force's incentive recommendations which directly effect marketing, will also add significantly to the number of Americans using the ridesharing alternative. Larger employers will be stimulated to initiate programs and employees will be encouraged to participate. Without these incentives, short of a national emergency, the results of the proposed marketing program will not only be diminished but also will occur more slowly.

Before and as these incentives occur, however, there is need for a major national marketing and promotional program directed at large employers who are the keystones in any attempt to reach not only their own employees, but also those of smaller employers.

RECOMMENDATIONS

Federal

The Secretary of Tran portation

- 1. Commit additional re sources to accelerate an expand the existing DO marketing program to reach and encourage all large employers to establish and expand ridesha ing programs. In doing this, the DOT should us existing employersponsored programs whassisting other employer in starting their program
- 2. Redirect the DOT pul information efforts from toward radio, and expan the ridesharing campaid of the Department to rea targeted audiences (see pendix) and the general public. The marketing methods used to reach t target market should include: (1) Articles in trac and professional publica tions and journals; (2) E: forts to solicit cooperation from private firms to include ridesharing theme in their institutional and product advertising; (3) recting paid and public service radio advertising the general public at pe drive times; (4) Directin

e of these messages to ourage employers to ride ridesharing prons for their employees.

Istablish continuous lin between the public rmation offices of DOT DOE on their ridesharinformation efforts; increase communicaabout these with all page federal, local agenand firms with active rams.

ncrease the ridesharing nical and training asince efforts and assign onsibilities within the artment to: evelop and maintain eventory of employers active programs ugh a national referral

erform research and lation of various rideing techniques and alative management apches to help advance state of the art of rideing.

ovide technical stance by disseminatnformation on model rams, innovative teches, significant ades in program operaand national/state
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State and LocalRidesharing Task Forces and Coordinators

Assess and make recommendations on alternative organizational arrangements and techniques to effectively obtain participation in ridesharing by employees of smaller employers and at multi-employer locations throughout the state.

Some of the possible options that should be considered include:

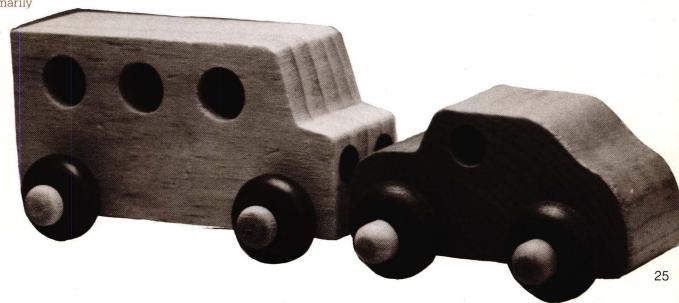
- **1.** Providing smaller employers with a voucher to purchase ridesharing services jointly with other nearby employers.
- **2.** Creating non-profit corporations made up of employers with ridesharing experience to implement services.
- **3.** Encouraging state, regional or local public agencies either themselves or by contract with vendors to provide services.

Governors

Establish and test these alternatives

Private Employers

- 1. Incorporate ridesharing themes into their institutional and product advertising, public information and public relations campaigns.
- 2. Provide leadership and explore ways to advance ridesharing throughout their community and ways they can directly help others, especially smaller employers to establish or expand ridesharing programs.



APITAL FACILITIES TO ENCOURAGE RIDESHARING

Marketing programs, incentives and the elimination of obstacles, all contribute to an expanded awareness of and involvement in commuter ridesharing. Additionally, appropriate design and development of transportation facilities that give priority to ridesharing vehicles can provide strong incentives and encourage ridesharing. High occupancy vehicle treatments such as preferential lanes, freeway ramp metering and bypasses, preferential parking facilities and parking management strategies provide specific benefits to ridesharing by expediting movement and rewarding those who rideshare.

In the early 1970's, a policy and planning framework evolved called Transportation Systems Management. The TSM framework includes a comprehensive range of strategies designed to maximize the efficiency and effective use of existing transportation facilities. Simply, getting the most out of what we have. Traffic signal controls, park and ride lots, priority and low cost parking for ridesharing vehicles, "streets for people" and bicycle paths are now being implemented throughout the country.

Parking regulations, parking management programs and zoning regulations, usually the responsibility of city planning commissions, are additional areas of public sector interest that can positively effect ridesharing. Making more efficient use of land or building space is critical where land and financial resources are limited. Ridesharing offers a new set of tools to decision-makers concerned with these issues in both the public and private sectors. Appropriately developed, parking and zoning regulations can, therefore, encourage high occupancy vehicle use while also contributing to better land and resource management within a community.

Public sector commitment and leadership is critical to the development and operation of capital facilities to support ridesharing. Federal, state and local public agencies bear the principal responsibility for planning and programming these improvements. Priority given to high occupancy vehicles can help to demonstrate a tangible commitment to ridesharing which reinforces and serves as a catalyst to individual decisions to use ridesharing alternatives and to the interest of employers to facilitate employee ridesharing programs. Preferential treatments now implemented provide a strong demonstration of the effectiveness of this public investment.

RECOMMENDATIONS Federal

The President and Congress

- 1. Provide a secure funding resource for a major program for high occupancy vehicle treatments such as preferential carpool/vanpool and bus lanes, ramps, fringe parking facilities, and other highway-related strategies that encourage ridesharing.
- **2.** Permit Federal-aid highway funds to be used to cover the operational costs of high occupancy vehicle treatments including enforcement.

State

State Transportation Agencies

Provide technical assistance and encouragement to local areas for high occupancy vehicle treatments as described above and parking management programs.

Toll Authorities

Implement differential pricing programs to favor ridesharing vehicles on communter utilized toll roads, bridges, and tunnels.

Regional and Local

Public Officials

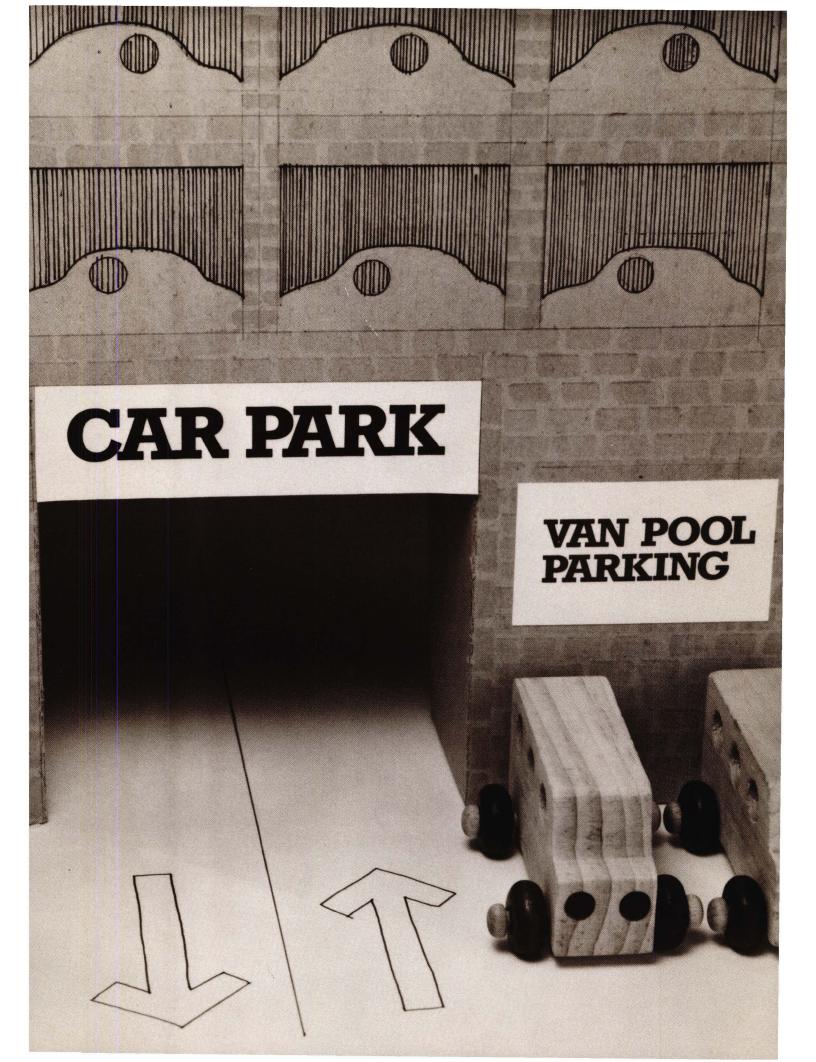
- **1.** Give Federal-aid funding priority to implement high-occupancy vehicle strategies in urban areas over 200,000 population.
- 2. Implement differential pricing programs to favor ridesharing vehicles on bridges, tunnels, and at publicly-owned parking facilities.

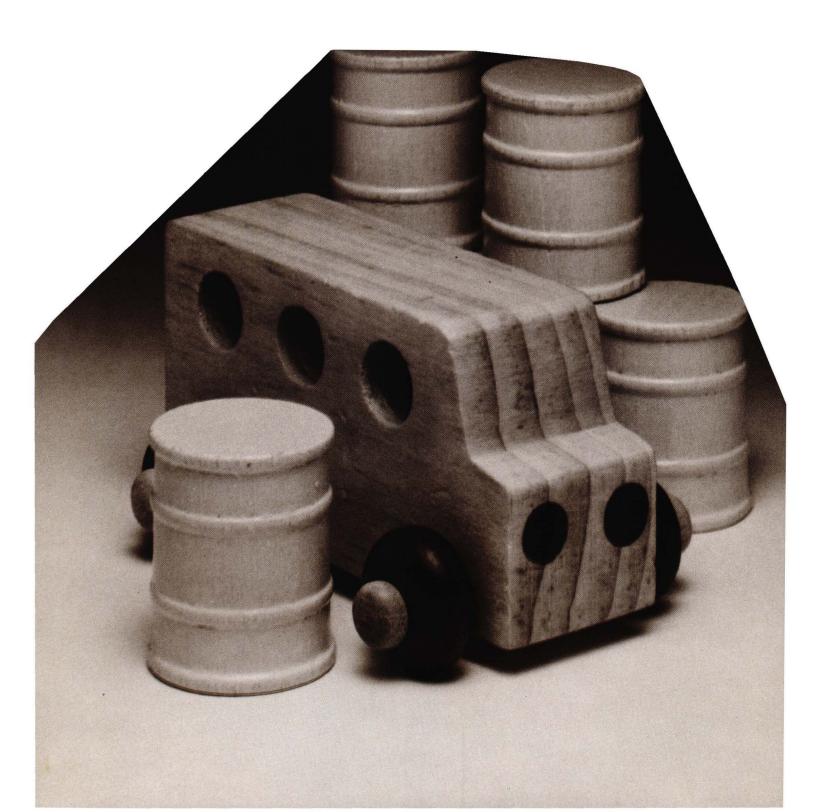
3. Develop and impleme parking management po cies and programs for bo on-street and off-street public or private facilitie including providing preferntial spaces and/or rate and amending zoning or nances and building cod to encourage ridesharing

Private

Employers, Developer Building and Parking Managers

- 1. Provide facilities that encourage ridesharing, such as preferential park ing areas and transit/carpool/vanpool information centers for employees and or the general public.
- **2.** Incorporate facilities which encourage rideshaing when making, planning, or relocating physifacilities.
- **3.** Provide preferential parking spaces and/or ra for ridesharing vehicles a commercial parking lots and garages.
- **4.** Design parking structures to accommodate pasenger vans.





ONCLUSION

uring this year, the Task Force established a framework strategies which will greatly expand ridesharing in s country. Recommendations to various organizations the Federal, state, and local level and to the private ctor are now documented.

The implementation of these measures requires newed commitment and dedication of resources and, some programs, the cost will be substantial. But the ncensus of the Task Force is that the benefits of these ograms will far outweigh the costs involved. The charge of the Task Force to identify means to rease ridesharing and formulate recommendations a been completed. Now it is up to the Congress, ministration, state and local organizations, and siness and industry leaders to follow through to plement programs and provide incentives to do their to meet the goal of increasing the number of sericans who rideshare to 40 percent by 1985.



pendix B

leral Funding Sources for Ridesharing

Federal-aid Primary, Secondary, and Urban Systems ds.

Highway Planning Funds (PL and HPR) can be used upport certain ridesharing functions such as staff I computer matching.

JMTA Section 5 funds may be employed for sharing.

FHWA and UMTA sponsor ridesharing projects as t of the National Ridesharing Demonstration

ditionally there are Department of Energy funds ilable through the states which may be used for sharing promotion including office staffing, and uning activities may be funded through ironmental Protection Agency Section 175 grants.

Appendix C

Results of Insurance Survey

- There is a lack of consistency among the casualty insurance carriers regarding the availability of vanpooling coverage.
- Some field underwriters perceive that there is a lack of interest or an outright reluctance on the part of home office underwriters to write this coverage.
- There is a lack of knowledge about vanpooling coverages, and people are not sure where to get their questions answered.
- There is confusion about the definition of ridesharing and what it really covers.

Appendix D

Target Markets

To achieve the goals of the national marketing program the following target markets should be addressed:

1. Private Employers

Objectives: Motivate employers to initiate strong company-sponsored employee ridesharing programs and to encourage them to provide discounted transit passes for employees who utilize public transit.

2. Public Employers

Objectives: Establish model ridesharing activities and implement ongoing programs for all public sector employer groups.

3. State Governors

Objectives: To involve all state governors in formalized ridesharing efforts and to encourage the establishment of State Ridesharing Task Force and/or Program Coordinators to advance and promote ridesharing programs.

4. Trade Associations and Public Interest Groups

Objectives: Key national and regional employer/trade/professional/energy associations and public interest groups should be identified as instrumental in promoting and organizing ridesharing efforts and in expanding the informational process through publicity to their members and in journals and publications.

5. General Public

Objective: Increase awareness about the advantages and benefits of ridesharing—the need for it, and how obtain assistance in participating.

6. Labor Unions

Objective: Familiarize officials of national labor union with ridesharing programs and solicit their support fo these programs and their assistance in eliminating public and private obstacles.

7. Area Transit Authorities

Objective: Increase communication with local transit authorities and their national associations to elicit the support for ridesharing.

8. Ridesharing Services Organizations

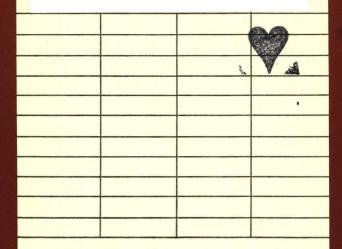
Objective: Increase information exchange between public and private organizations, including employee who operate ridesharing programs, and provide ther with assistance and training.

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National Task Force on Ridesharins.

Ridesharins



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