

**United States** Department of **Transportation** 



# Marketing Information **Package**

Office of Small and Disadvantaged **Business Utilization (OSDBU)** 

400 7th Street, SW - Room 9414 Washington D.C. 20590

Telephone: Fax:

(202)366-1930, (800) 532-1169 (202)366-7538

**Revised: November 1995** 



### THE SECRETARY OF TRANSPORTATION WASHINGTON, D.C. 20590

January 12, 1994

# POLICY STATEMENT DISADVANTAGED BUSINESS ENTERPRISE PROGRAM

Small and disadvantaged business entrepreneurs provide vital contributions to our country's economic health and well being and play an important role in our Nation's transportation industry. These entrepreneurs continue to bring products and services into our economy providing training and jobs for thousands of workers.

President Clinton has made it a high priority of the Administration to bring more economic opportunity to the disadvantaged business community. I fully support his concern and commit this Department's best efforts on behalf of minority and women entrepreneurship and the goals and objectives of the Department's Small and Disadvantaged Business Enterprise (DBE) Program.

Historically, the Department has provided opportunities to small and disadvantaged entrepreneurs. However, the Department must continue to expand opportunities for these entrepreneurs to participate fully in all DOT direct funded procurements and DOT-assisted contracts of state and local transportation agencies.

I expect that each DOT procurement and program office and each DOT-assisted state and local transportation agency will give priority and emphasis to ensuring the maximum utilization of small and disadvantaged entrepreneurs in its procurements. This commitment must be supported by vigorous outreach efforts, monitoring DBE program achievements at all levels of the Department. I also expect that each DOT operating administration will strive to set higher procurement goals for small and disadvantaged entrepreneurs and to actively support the DOT programs available to the DBE community.

To assist the procurement and program offices, the departmental Office of Small and Disadvantaged Business Utilization (OSDBU) has several programs designed to provide assistance to disadvantaged businesses in obtaining transportation-related procurements, such as the DOT Short-Term Lending Program, DOT Bonding Assistance Program, and Conference Outreach Program.

Small and disadvantaged entrepreneurs deserve the best environment in which to strive and advance. Therefore, coordination and cooperation between OSDBU and the DOT operating administrations is necessary to ensure that these entrepreneurs receive every available opportunity to participate in the DOT-funded and -assisted programs.

Lederai -

Federico Peña





Office of the Secretary of Transportation

400 Seventh St., S.W. Washington, D.C. 20590

Dear Entrepreneur:

One of the primary objectives of the Office of Small and Disadvantaged Business Utilization is to provide information to small and disadvantaged business enterprises (DBEs), including minority and women-owned firms, concerning participation in the Department of Transportation's (DOT) procurement opportunities.

To assist you in your marketing efforts, we have developed this Marketing Package. Included in the package, you will find the most current DOT Procurement Forecast and information on the DOT's Short Term Lending and Bonding Assistance Programs. The Procurement Forecast can be a very valuable marketing and informational tool as it contains the following information for each planned procurement:

- the procuring office and phone number
- brief description of the procurement
- estimated dollar range
- anticipated solicitation date

If you identify any potential procurement opportunities from the forecast, please follow-up with the referenced Small and Disadvantaged Business Liaison personnel for the procuring agency. The OSDBU liaison officers are listed on page 45 of Contracting with the Department of Transportation under Tab B.

The DOT's Short Term Lending Program is designed to offer certified DBEs an opportunity to obtain a line of credit at prime interest rates to finance accounts receivable arising from transportation related projects. The maximum line of credit is \$500,000. Through the Bonding Assistance Program certified DBEs can apply to obtain bid, performance or payment bonds for transportation related projects. The maximum bond amount is \$1,000,000 per project. Additional information concerning both programs is contained under Tab C.

I wish you very much success in your business endeavors and I hope you will find the information helpful.

incerely,

Luz A. Hopewell Director Office of Small and Disadvantaged Business Utilization

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# DOT Electronic Bulletin Board / Internet Access

Information on the DOT Office of Small and Disadvantaged Business Utilization (OSDBU), is now accessible via Internet and through direct dial up. OSDBU offers information electronically as part of the Department of Transportation's connection to the Information Superhighway. DOT's connection is via the (Internet accessible) Gopher server and World Wide Web Server.

The DOT Gopher Server is a text based information storage device (basically a very large hard disk) that is accessible to the public by one of two methods. The first, for those who do not have Internet access, is simply done by dialing **1-800-665-6087**. Any common public communications software such as Procomm will allow direct dial-up access to the DOT Gopher. For those with Internet access, the command

"gopher gopher.dot.gov"

will also provide a direct connection. Once inside the gopher, maneuvering around is menu driven, and very easy.

The DOT's World Wide Web server is the graphics based information storage medium which offers all of the features of the gopher, but also offers many advanced features such as graphics, video, sound and imaging. At this time, access to the Web is only available to those who have Internet access (and appropriate software) by employing the command:

# "http://www.dot.gov"

As with the gopher, once inside, maneuvering around is menu driven and very user friendly.

DOT also has an anonymous File Transfer Protocol (FTP) server which can be reached with the command:

"ftp ftp.dot.gov"

The user should login in as "anonymous" and use their Internet E-Mail address as the password. All files on the DOT gopher can be downloaded using the ftp application.



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LOSPREP.SDB	-	Liaison Outreach & Services Program (LOSP) Regional Representatives

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OILSPILL.DOT	-	Contracting for Oil Spill and Chemical Incident Response - U.S. Coast Guard
SUBDIRECT.DOT	-	Small Business Subcontracting Directory
FORECAST.DOT	-	1996 Procurement Forcast

# C. The DBE Program - DOT Assistance Programs

DBEPROG.DBE	-	The DOT Disadvantaged Business Enterprise Program
HIWAYLAW.DBE	-	Intermodal Surface Transportation Efficiency Act of 1991
AIRLAW.DBE	-	Airport and Airway Improvement Act (AAIA) of 1992.
DBECERT.DBE	-	State DBE Certification Officers
DBERAIL.DBE	-	DBE Liaison Officers Title V Railroads



# **OSDBU's - Bonding & Lending Assistance Program**

LENDFACT.DBE	-	DOT Short-Term Lending Program (Fact Sheet)
STLQUEST.DBE	-	Most Often Asked Questions about the DOT Short-Term Lending Program
BONDFACT.DBE	-	DOT Bonding Assistance Program (Fact Sheet)
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# D. Department of Transportation Solicitation Mailing List Applications

SF129GEN.129	-	Solicitation Mailing List Applications
FEBBS.129	-	Federal Highway Bulletin Board System
NIC129.129	-	The DOT National Information Clearinghouse (NIC)
SICCODE 129	-	Standard Industrial Classsification (SIC) Codes

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MBDC.TAS	-	MBDA Minority Business Development Centers
SBA7(J).TAS	-	SBA Management & Technical Assistance 7(J) Program
DODPTA.TAS	-	DOD Procurement Technical Assistance (PTA) Cooperative Agreement Program

# F. General Information

OSDBUDIR.GEN	-	Directors of OSDBU
SBAPUR.GEN	-	Procurement Center Representatives, Washington DC area
NHTSAFE.GEN	-	NHTSA Safework: Small Businesses and Highway Traffic Safety
SBA8(a).GEN		SBA Section 8(A) ProgramFact Sheet
PASS.GEN	-	SBA Procurement Automated Source Selection (PASS)
25QUEST.GEN	-	Twenty-Five Most Asked Questions About Federal Procurement
8AQUEST.GEN	-	The Most Frequently Asked Questions About The 8(a) Program



# Additional Information Available Upon Request

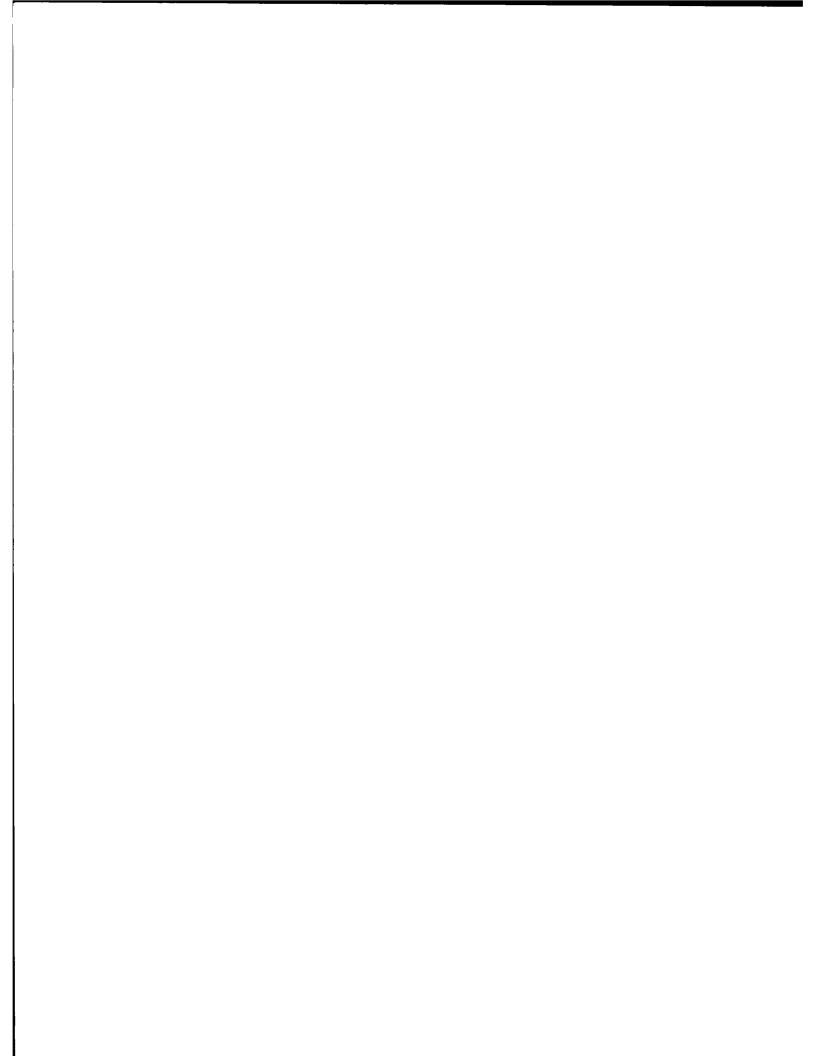
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U.S. DOT Small Purchasing Officials
U.S. DOT Standard Industrial Classification (SIC) Codes with Size Standards
DBE Liaison Officers Transit Agencies
DBE Liaison Officers Airports
DOT Short-Term Lending Program Application
DOT Bonding Assistance Program Application
DOT Small Business Innovation Research (SBIR) 96 (Closing date: May 1996)
DOT DBE Program Regulations - 49 CFR 23
U.S. SBA National Directory of Procurement Center Representative Staffs - March 1993
Standard Form 129 Codes for: Federal Procurement Data System (FPDS)

United States Coast Guard (USCG)

National Highway Traffic Safety Administration (NHTSA)

Federal Aviation Administration (FAA)







# A.

# A. INTRODUCTION TO DEPARTMENT OF TRANSPORTATION

OVERVIEW.SDB

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- U.S. Department of Transportation Overview
- OSDBU.SDB
- OSDBU Office Of Small Disadvantaged Business Utilization
- LOSPREP.SDB
- Liaison Outreach & Services Program (LOSP) Regional Representatives

# U.S. Department of Transportation Overview

The United States Department of Transportation was formed in April 1967, and consists of seven Administrations representing the various transportation modes, plus the U.S. Coast Guard, the St. Lawrence Seaway Development Corporation and the Office of the Secretary.

The Department serves as the focal point in the Federal Government for the coordinated national Transportation Policy. It is responsible for transportation safety improvements and enforcement, international transportation agreements and the continuity of transportation services in the public interest. The Department also prepares and proposes all legislation relating to transportation, coordinates transportation issues with other concerned agencies, and provides technical assistance to the states and cities in support of transportation programs and objectives.

Through the Office of the Secretary and each of the Operating Administrations, the Department acquires equipment and services for its functional elements and disburses funds to the states and municipal authorities for transportation purposes.

The Department has over 100,000 employees, including Coast Guard personnel, located throughout the world. These include specialists in many areas such as air traffic control, highway engineering, rail safety, hazardous materials, auto and truck safety, and program administration.

The United States Department of Transportation Operating Administrations include:

- U.S. Coast Guard
- Federal Aviation Administration
- Federal Highway Administration
- Federal Railroad Administration
- National Highway Traffic Safety Administration
- Federal Transit Administration
- · Saint Lawrence Seaway Development Corporation
- Maritime Administration
- · Research and Special Programs Administration

U.S. Department of Transportation 400 Seventh Street, SW Washington, DC 20590 Telephone: (202) 366-4000

U.S. Small Business Administration Procurement Center Representative Reg. Holloway, MBA DOT S-42 400 7th Street, SW, Rm 9410 Washington, DC 20590 Telephone: (202) 366-5325 (800) 532-1169



# *The Office of Small and Disadvantaged Business Utilization (OSDBU)*

# Overview

The United States Department of Transportation (DOT) established the Office of Small and Disadvantaged Business Utilization in accordance with Public Law 95-507, an amendment to the Small Business Act and the Small Business Investment Act of 1958. This office is responsible for implementing and monitoring the Department's goals for small and disadvantaged businesses. Under the Office of Small and Disadvantaged Business Utilization (OSDBU) are the Direct Contracting/Financial Assistance Division (DC/FA) and the Minority Business Resource Center (MBRC).

DOT's Small and Disadvantaged Business Program is designed to ensure that all small businesses, including small minority firms, have an equitable opportunity to participate in DOT's procurement programs, and that they do receive a fair share of the resulting contract awards. The status of a business entity as "small" is determined by the criteria established for each industry by the Small Business Administration (SBA) size standards as published in the regulation of the SBA (Title 13, CFR Part 121).

In keeping with national policy, DOT works closely with the Department of Commerce, Minority Business Development Agency on minority business matters and with the SBA in assisting small firms owned and controlled by socially and economically disadvantaged individuals. Economically or socially disadvantaged individuals for government procurement purposes include, Black Americans, Hispanic Americans, Native Americans, (American Indians, Eskimos, Aleuts, or native Hawaiians); Asia Pacific Americans (persons with origins from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, U.S. Trust Territory of the Pacific Islands, Northern Mariana Islands, Laos, Cambodia, or Taiwan); Asian Indian Americans (persons with origins from India, Pakistan or Bangladesh); and members of other groups designated by the SBA under 13 CFR 124.105(d).

# OSDBU Program

The OSDBU is responsible for the development and implementation of an effective program of activities directed at ensuring minority, women-owned and small and disadvantaged business participation in the Department's direct procurement and federal financial assistance activities.

The OSDBU monitors all DOT procurement activities that involve the participation of minority, disadvantaged, women and small business entrepreneurs, including the goal setting and procurement practices of DOT financial assistance recipients; namely, state and local transportation agencies. It also negotiates direct procurement goals with all DOT Operating Administration and the SBA. Mediating and resolving sensitive procurement related issues are also a function of the OSDBU.

# Minority Business Resource Center

The MBRC provides assistance in obtaining short-term working capital and bonding for disadvantaged, minority, and women-owned businesses. The Short Term Lending Program enables DBE/MBE/WBEs to obtain accounts receivable financing for transportation-related projects at prime interest rates. The Bonding Assistance Program provides an opportunity for DBE/MBE/WBEs to obtain bid, performance, and payment bonds for transportation related contracts.



Firms may consider utilizing the services of the U.S. Department of Commerce, Minority Business Development Centers (MBDCs) or the state supportive services contractors of state DOTs as possible sources for assistance or guidance in preparing a loan application package. The program will also accept loan packages developed by private resources and organizations.

Both programs have the same basic eligibility requirements. These are: (1) the applicant must hold a current, valid certification as a DBE, MBE, or WBE from an agency applying DOT certification requirements or be 8a certified by the SBA and, (2) the firm must possess a transportation-related contract which supports the application.

The MBRC also operates the Liaison Outreach and Services Program through minority chambers of commerce and trade associations the National Information Clearinghouse (NIC) and granted internship programs in conjunction with historically black colleges and universities and Hispanic serving institutions.

### For Further Information

Department of Transportation Director, Office of Small and Disadvantaged Business Utilization (S-40) 400 7th Street, S.W., Room 9410 Washington, DC 20590 Telephone: (800) 532-1169 (202) 366-1930 FAX: (202) 366-7538



#### U.S. DEPARTMENT OF TRANSPORTATION LIAISON OUTREACH AND SERVICES PROGRAM-LOSP US DOT Office of Small & Disadvantaged Business Utilization (OSDBU)

#### LOSP Overview

The LOSP establishes a communications link between DOT, its grantees, recipients, contractors, subcontractors and the small and/or disadvantaged business community. It increases awareness of DOT contracting opportunities and financial assistance programs by disseminating DOT marketing materials and relevant information at selected conferences, seminars and marketplace events. It develops and/or strengthens linkages with state DOT's, local transportation agencies, transportation prime contractors and others to encourage small and small disadvantaged business participation in DOT and transportation-related programs. The following is a list of the LOSP Regional Directors.

#### LOSP Manager - David Benton

U.S. Department of Transportation, OSDBU 400 7th Street, SW, Room 9414 Washington, DC 20590 Telephone: *(800) 532-1169* (202) 366-8527 FAX: (202) 366-7228

#### **REGION I - Bruce Young-Candelaria**

Hispanic-American Chamber of Commerce (HACC) 283 Franklin Street Boston, MA 02110 Telephone: *(800) 431-1045* (617) 350-5233 FAX: (617) 350-5101 ME, NH, VT, MA, CT, RI

#### REGION III & IV - Enrique Carrillo

Latin Chamber of Commerce (LCC),USA 2350 Coral Way, Suite 301 Miami, FL 33145 Telephone: *(800) 448-2585* (305) 860-0780 FAX: (305) 860-0580 NC, SC, GA, AL, FL, MS, TN, KT, VA, WV, MD, PR,

#### REGION V & VII - Jean L. Conyers

Metropolitan Chamber of Commerce (MCC) Great Pace 3306 Flushing Road Flint, MI 48504 Telephone: *(800)* 672-5516 (810) 235-5514 FAX: (810) 235-4407 MI, MN, IA, OH, WI, IL, IN, MO, KA, NE

#### REGION VI - Barabara Burton

Texas Association of Minority Business Enterprises (TAMBE) P.O. Box 6206 (\*) Austin, TX 78762 Telephone: *(800) 322-0447* (512) 322-0177 FAX: (512) 440-4952 TX, OK, LA, AR, NM

REGION VIII - Richard Pierce American Indian Science & Engineering Society (AISES) 5661 Airport Blvd Boulder, CO 80301 Telephone: (800) 250-3111 (303) 939-0023 FAX: (303) 939-8150 CO, WY, MT, ND, SD, UT

#### REGION IX - Israel Torres

Arizona Hispanic Chamber of Commerce (AHCC) 2400 N. Central Avenue, Suite 303 Phoenix, AZ 85004 Telephone: *(800) 742-8269* (602) 252-1101 FAX: (602) 252-6110 CA, NV, AZ, NM, HA, GU

#### REGION X - Cheri Dalgaard

Women Construction Owners & Executives (WCOE) P.O. Box 1835 (\*) Seattle, WA 98111 Telephone: *(800) 355-2193* (206) 764-5375 FAX: (206) 764-5838 WA, OR, ID, AK

#### (\*) Shipping Addresses : Region VI - First Interstate Bank

2028 E. Ben White Blvd Austin, TX 78762

Region X - 6770 E. Marginal Way, S. Seattle, WA 98108

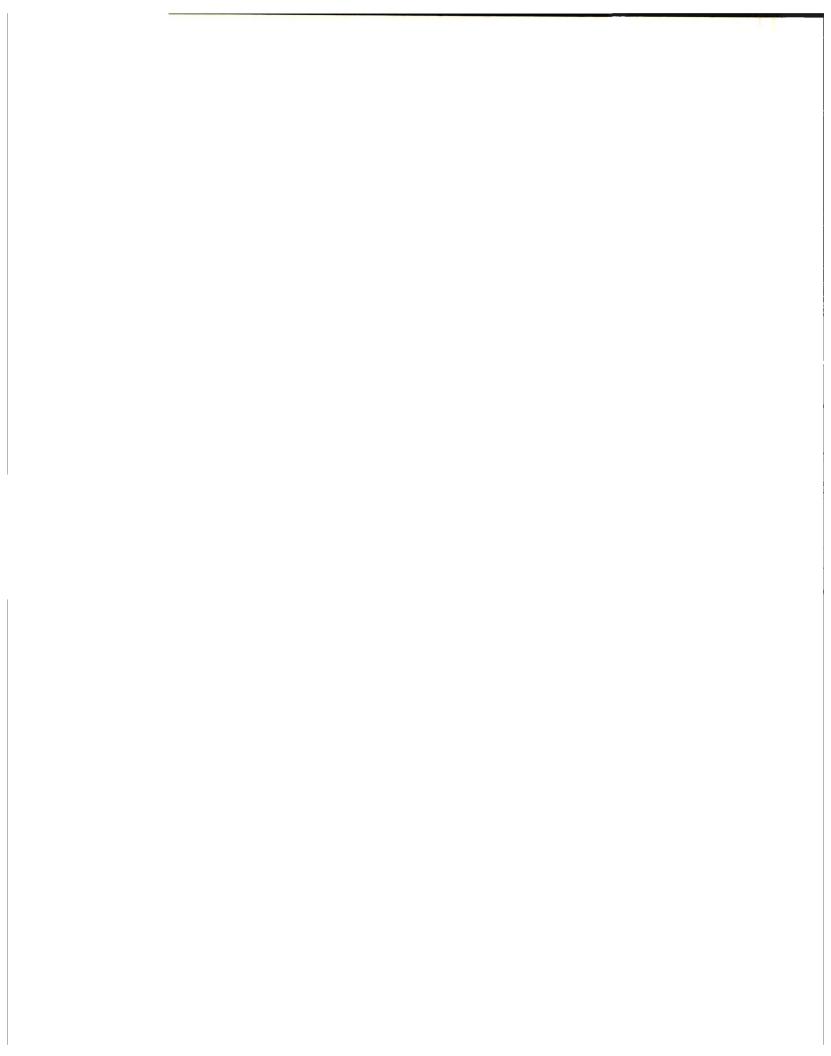


# **B. CONTRACTING WITH DEPARTMENT OF TRANSPORTATION**

CONTRACT.DOT	Contracting with the United States Department of Transportation
DEMOPROG.DOT	P.L. 100-656 Small Business Competitiveness Demonstration ProgramFact Sheet
OILSPILL.DOT -	Contracting for Oil Spill and Chemical Incident Response - U.S. Coast Guard
SUBDIRECT.DOT	Small Business Subcontracting Directory
FORECAST.DOT	1995 Procurement Forcast

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Contracting with DOT





U.S. Department of Transportation

Office of the Secretary of Transportation

# CONTRACTING

# WITH THE UNITED STATES

# **DEPARTMENT OF TRANSPORTATION**



# CONTRACTING WITH THE UNITED STATES DEPARTMENT OF TRANSPORTATION (DOT) NOVEMBER 1995

This pamphlet has been prepared to assist you, the prospective contractor, in the process of doing business with DOT. It intends to tell you who we are, where we are, and what we buy. Perhaps more importantly, we hope to assist you in marketing your products or services to the department. We welcome your personal or written inquiries concerning our contracting program.

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# DEPARTMENTAL OVERVIEW

The United States Department of Transportation (DOT) was formed in April 1967, and consists of ten Operating Administrations representing the various transportation modes:

- Federal Aviation Administration
- Federal Highway Administration
- Federal Railroad Administration
- Federal Transit Administration
- Maritime Administration
- National Highway Traffic Safety Administration
- Office of the Secretary
- Research and Special Programs Administration
- Saint Lawrence Seaway Development Corporation
- United States Coast Guard

The Department serves as the focal point in the Federal Government for a coordinated national transportation policy. It is responsible for transportation safety improvements and enforcement, international transportation agreements and the continuity of transportation services in the public interest. The Department also prepares and proposes all legislation relating to transportation, coordinates transportation issues with other concerned agencies, and provides technical assistance to the states and cities in support of transportation programs and objectives.

Through the various Operating Administrations, which comprise the Department, equipment and services are acquired to fulfill mission objectives and funds are disbursed to the states and municipal authorities for transportation purposes.

The Department has approximately 109,000 employees, including Coast Guard personnel, located throughout the world. These include specialists in many areas such as air traffic control, highway engineering, rail safety, hazardous materials, automobile, boat, and truck safety, and program administration.



**U.S. DEPARTMENT OF TRANSPORTATION** SECRETARY DEPUTY SECRETARY OFFICE OF SMALL & DISADVANTAGED BUSINESS OFFICE OF COMMERCIAL SPACE TRANSPORTATION BOARD OF OFFICE OF EXECUTIVE OFFICE OF CIVIL OFFICE OF CONTRACT INTELLIGENCE AND SECURITY SECRETARY RIGHTS UTILIZATION ASSISTANT SECRETARY FOR POLICY AND ASSISTANT SECRETARY FOR GOVERNMENTAL ASSISTANT SECRETARY FOR ASSISTANT ASSISTANT OFFICE OF GENERAL SECRETARY FOR ADMINISTRATION SECRETARY FOR PUBLIC AFFAIRS INSPECTOR GENERAL BUDGET AND PROGRAMS COUNSEL INTERNATIONAL AFFAIRS SAINT NATIONAL HIGHWAY TRAFFIC RESEARCH FEDERAL RAILROAD BUREAU OF TRANSPORTATION STATISTICSADMIII. FEDERAL AVIATION FEDERAL FEDERAL LAWRENCE AND SPECIAL PROGRAMS ADMIN. U.S. COAST MARITIME HIGHWAY TRANSIT SEAWAY GUARD ADMIN. ADMIN. ADMIN. ADMIN. ADMIN. DEVELOP. AFETY ADMI COD

Contracting with DOT

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November 1995

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# GENERAL CONTRACTING INFORMATION

# Regulations Governing DOT Acquisitions

Departmental acquisition activities are governed by the "Federal Acquisition Regulation" (FAR). The FAR is codified as Chapter 1 of Title 48, Code of Federal Regulations. The FAR implements various statutes and regulations, such as those dealing with small business and fair labor practices, which impact upon the contracting process. For matters peculiar to its own acquisitions, DOT has issued the "Transportation Acquisition Regulation" (TAR). The objectives of the FAR and TAR are to:

- Assure the efficient and effective expenditure of Government funds.
- Optimize the opportunity for attainment of program objectives.
- Obtain adequate and effective competition in the acquisition of goods and services.
- Assure impartial, equitable, and thorough evaluation of bids and proposals and other information received.
- Select the best proposal(s).
- Negotiate fair and reasonable contracts giving appropriate consideration to work to be performed, schedule, and cost.
- Achieve effective administration of contracts in accordance with the statements of work and terms and conditions.

Any firm wishing to do business with the Federal Government should have ready access to the FAR. A copy may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, telephone (202) 512-1800.

# Bidder's Mailing List (Reference FAR Subpart 14.2)

The contracting process is usually initiated when a particular program or project office develops a requirement and submits a request to the contracting office. The assigned Contracting Officer will then identify potential sources and prepare an appropriate solicitation in the form of a Sealed Bid or Request for Proposal.

An important step in the contracting process is the proper identification of a company and its capabilities to each of the DOT activities with which a firm may wish to do business. A " Solicitation Mailing List Application," Standard Form (SF) 129, is available for this purpose. In submitting the SF-129, sufficient supplemental information should be provided to ensure that the firm's products and capabilities are fully understood. This action will place the firm on the bidder's mailing list at the contracting office, but does not necessarily qualify it for specific requirements which may arise. Each contracting office maintains a separate file of SF-129.

# Commerce Business Daily (Reference FAR Subpart 5.2)

Most proposed Department contracting actions exceeding \$25,000, must be publicized in the "Commerce Business Daily" (CBD) prior to release of a solicitation. This allows interested firms to contact the acquisition office and request a copy of the solicitation. Reviewing the CBD affords a company the opportunity to selectively and efficiently participate in the contracting process. A subscription to the CBD may be obtained from the Superintendent of Documents, Government Printing Office, Washington, D.C. 20402, telephone (202) 512-1800.



# Contracting Opportunities Information

While most DOT contracting opportunities are advertised in the CBD prior to solicitation, prospective contractors are encouraged to develop a general awareness of DOT's program and acquisition requirements. The Department publishes its annual procurement forecast, which is available through the Department's Small and Disadvantaged Business Office (see page 35). This is especially important in research and development where long-range planning and the allocation of a company's resources are essential. DOT welcomes inquiries and discussions with appropriate company representatives. Inquiries of a general nature or with DOT-wide implications should be addressed to the Director, Office of Acquisition and Grant Management (M-60, 202-366-4285) 400 7th Street SW, Washington, D.C. 20590.

# Competition Advocates (Reference FAR Subpart 6.5)

The Department fully supports Part 7 of *Public Law 98-369*, Competition in Contracting Act of 1984. As such, the Secretary has appointed a Senior Competition Advocate. Each of the ten Operating Administrations have also appointed Competition Advocates

The Competition Advocates are responsible for challenging barriers to and promoting full and open competition in the acquisition of supplies and services by the Department. The Department's Senior Competition Advocate is:

Ms. Patricia Parrish Department of Transportation Office of the Secretary (M-20) 400 7th St., SW, Room 10320 Washington, DC 20590 Telephone: (202) 366-4747

### Federal Supply Schedule (Reference FAR Subpart 8.4)

Prior to initiating acquisitions from commercial sources, the Contracting Officer must determine whether or not the required supplies or services are available from a Federal Supply Schedule established by the General Services Administration (GSA) or as a common stock item at a GSA supply depot. Firms interested in doing business as a Federal Supply Services contractor should contact a GSA Business Service Center.

### Sealed Bidding (Reference FAR Part 14)

Sealed bidding is a method of contracting that employs competitive bids, public opening of bids, and awards. Each sealed bid includes technical specifications, delivery or completion dates, place and method of delivery, nature and number of reports or manuals which may be required, operational tests and instructions, and other items which should be considered in submitting a bid. The terms and conditions are set forth in detail as are the date, hour, and place where bids will be publicly opened and recorded. Contract clauses are generally incorporated by reference. Unless specifically authorized, a telegraphic or alternate bid will not be considered.

# Negotiated Procurement (Reference FAR Part 15)

Most DOT procurement dollars are spent under negotiated procedures. Compared to sealed bidding, negotiation is a more flexible procedure that includes the receipt of proposals from offerors, permits bargaining, and usually affords offerors an opportunity to revise their offers before award of a contract. Bargaining in the sense of discussion, persuasion, alteration of initial assumptions and positions, and give-and-take may apply to price, schedule, technical requirements, type of contract, or other terms of a proposed contract.



# Unsolicited Proposals (Reference FAR Subpart 15.5)

An unsolicited proposal is an offer initiated and submitted to the DOT by a prospective contractor, without solicitation from the Government, with the objective of obtaining a contract. It is used to submit, for purposes of evaluation, unique or novel ideas or concepts which the prospective contractor has originated, conceived or developed and owns, and which may have application to the work of the Department or one of its administrations. Acceptance of proposals for evaluation does not imply a promise to pay, a recognition of novelty or originality, or any restriction on the use of information contained therein to which the Government would otherwise be entitled. The fact that a requirement follows receipt of, or is based on, an unsolicited proposal does not in and of itself justify sole source contracting. Prospective DOT contractors can make their new ideas and novel concepts known by submitting an unsolicited proposal to any of the contracting offices which buy the type of item being proposed. Historically, the Department has funded very few unsolicited proposals.

# Architect and Engineering Services (A&E) (Reference FAR Subpart 36.6)

Architect-Engineer services are related to construction, alteration, or repair of buildings, bridges, roadways, or other kinds of structures and utility systems. The work may include master planning, engineering studies, preparation of plans and specifications, and supervision and inspection of construction work.

Contracting for A&E services is based on an evaluation of the qualifications of interested firms. The evaluation is performed by an A&E Evaluation Board which selects a minimum of three firms for interview discussions with the Board. For some projects the firms selected for interviews may also be required to prepare written information pertaining to, among other things, relevant experience, technical approach, project schedule, and key personnel. The Board recommends to the appropriate DOT official at least three firms, in order of preference, considered best qualified to perform the required work. Negotiations are conducted with the firm given first preference. If a mutually satisfactory contract cannot be agreed to, negotiations are then initiated with the firm given second preference on the list. Generally, this procedure continues until a contract has been negotiated.

Architect-engineer qualification data is maintained on file by each Operating Administration within the Department. Firms may file data at the headquarters or field installation procurement offices where they desire to do business. This data should be prepared using General Services Administration (GSA) Standard Form 254, "Architect-Engineer and Related Services Questionnaire," which provides a uniform presentation of a firm's general qualifications.

Projects with services estimated to cost \$25,000 or more are announced in the "Commerce Business Daily." These announcements invite interested qualified firms to submit GSA Standard Form 254 "Architect-Engineering and Related Services Questionnaire," if one is not already on file, and GSA Standard Form 255, "Architect-Engineer Related Services for Specific Project," which provides detailed information on a firm's qualifications for a particular project.

# Financial Assistance Programs

The Department, through its Operating Administrations, has joined in cooperative ventures with state and local governments and the private sector to furnish transportation facilities, and to create a better transportation system. This spirit of cooperation and intermodal transportation development has been fostered by the many grant and assistance programs administered by the Department and carried out by the recipient-partners.

Through these programs, the Department distributed over \$19.5 billion each year to help finance thousands of projects across the country. Approximately 85 percent of the assistance dollars was for construction. The major portion of the construction funds is allocated to state highway agencies for highway construction. The balance is provided to local public transit and airport authorities for mass transit and airport facilities. DOT regulations require recipients to formally advertise and award the construction contracts on a competitive basis.



The Office of Small and Disadvantaged Business Utilization and the Supportive Services Program provide assistance to Minority Business Enterprises (MBEs), Disadvantaged Business Enterprises (DBEs) and Women-Owned Business Enterprises (WBEs) to participate in the Department's financial assistance programs.

### Small Business Innovation Research (SBIR) Program

The Small Business Innovation Development Act of 1982 (PL 97-219), reauthorizing legislation (PUB.L. 99-443) and PUB.L. 102-564 (Small Business Research and Development Act), seeks to encourage the initiative of the private sector and to use small business as effectively as possible in meeting Federal research and development objectives. To comply with the statutory obligations of the Act, DOT has established a SBIR Program which conforms to guidelines and regulations provided by the Small Business Administration. Annually, small businesses are solicited to submit innovative research proposals that address high priority requirements of the Department and have potential for commercialization. The DOT SBIR Program is a three-phase process:

**Phase I**: The conduct of feasibility-related experimental or theoretical research or Research and Development (R&D) efforts on specified research topics. The dollar value of the proposal should not exceed \$100,000 and the period of performance may be up to six months. The primary basis for award will be the scientific and technical merit of the proposal and its relevance to DOT requirements. (Only Phase I awardees are eligible to participate in Phase II)

**Phase II**: This phase is the principal research or R&D effort having a period of performance of approximately two years with a dollar value of up to \$750,000. DOT will accept Phase II proposals under the SBIR Program only from firms which have previously received a DOT Phase I award. Awards would be based upon the results achieved in Phase I, the technical merit of the Phase II proposals, potential for commercialization and commitment for follow-on funding from non-federal sources for Phase III.

**Phase III:** This phase is to be conducted by the small businesses with non-Federal funds to pursue commercial applications of the research or R&D funded in Phases I and II by the Department. Phase III may also involve follow-on non-SBIR funded contracts with components of DOT for products or processes for use by the Government.

**Eligibility Requirements:** The organization must qualify as a small business for research or R&D purposes; the primary employment of the principal investigator must be with the proposing firm at the time of award and during the proposed research effort; and the research or R&D work must be performed in the United States and/or possessions.

To be placed on the mailing list for a copy of the annual DOT SBIR Program Solicitation, which is issued during mid-February, or to request other information, please write to:

DOT/SBIR Program Office, DTS-22 U.S. Department of Transportation Research & Special Programs Administration Volpe National Transportation Systems Center 55 Broadway, Kendall Square Cambridge, Massachusetts 02142-1093 ATTN: Dr. George Kovatch, DOT SBIR Program Director Telephone: (617) 494-2051 FAX: (617) 494-2497

### Subcontracting Opportunities

Recognizing that small firms often do not have the carability to perform as a prime contractor on certain large contracts, DOT promotes the involvement of small business at the subcontract level. Special contract clauses which



require the prime contractor to maximize small and minority business subcontracting opportunities are included in large DOT prime contracts in accordance with Public Law 95-507. Small and disadvantaged business firms are encouraged to identify their capabilities to major prime contractors. Information on prime contractors with approved subcontracting plans may be obtained from the OSDBU Direct Contracting and Financial Assistance Division, see page 41.

# Small Business Administration and Preferential Contracting Programs

Preferential contracting was first authorized by the Small Business Act of 1953, which set up the Small Business Administration (SBA) to aid and counsel small businesses and to ensure that small firms receive a fair share of Government contracts. Amendments such as Public Law 95-507 have significantly expanded and strengthened Federal Government contract and subcontract opportunities for small and disadvantaged businesses. The various programs provided under the Act, as amended, are described in the following sections.

Small business firms, especially newly formed organizations, are encouraged to contact their nearest Small Business Administration (SBA) office for assistance and to learn of the many programs and opportunities that are available to them. These include contracting and technical assistance as well as financial and management assistance. Inquiries may also be addressed to the Small Business Administration, 409 Third Street S.W., Washington, D.C. 20416, or to the nearest field office of the SBA.

The "U.S. Government Purchasing and Sales Directory" published by the SBA lists major Federal purchasing offices, including the military services, summarizing what they buy, and provides useful information on selling to the Government. This publication may be purchased from the Superintendent of Documents, Government Printing Office, Washington D.C. 20402, telephone (202) 512-1800.

# Small Business Set-Asides (Reference FAR Subpart 19.5)

This program requires agencies to limit competition on certain contracts to qualified small businesses so that small firms do not have to compete with large ones for the same contracts. However, because the law requires the Government to buy at competitive prices, contracts are set aside when two or more small business firms are expected to bid to ensure adequate competition. SBA establishes size standards which determine a firm's eligibility to bid on set-asides. These standards are established on an industry-by-industry basis, using dollar volume of sales or number of employees, to determine eligibility.

# Small Business-Small Purchase Set-Asides (Reference FAR Subpart 13)

Public Law 99-661 amended the Small Business Act to require that all supplies or services of \$25,000 or less, which are acquired through small purchases procedures, be set aside for small business if the Contracting Officer determines there is reasonable expectation that at least two offers will be received from responsive and responsible offerors. If the value of the solicitation is between \$10,000 and \$25,000, the Contracting Officer must post the solicitation for a period of *not less than ten days*. Such information shall be posted not later than the date the solicitation is issued and remain posted for at least 10 days regardless of the date of award.

In order to assist you in marketing, the names, addresses and telephone numbers of those individuals responsible for small purchases at their contracting activity have been included, along with the location where solicitations are publicly posted at that activity.

# 8(a) Program (Reference FAR Subpart 19.8)

Section 8(a) of the Small Business Act, as amended, authorizes SBA to contract for goods and services with Federal agencies. SBA then subcontracts actual performance of the work to socially and economically disadvantaged small



businesses which have been certified by SBA as eligible to receive these contracts. The major advantage of this program is that it provides Government contracts on a noncompetitive basis to socially and economically disadvantaged small businesses. SBA also offers managerial, technical, and financial support to participating firms.

DOT gives special emphasis to identifying procurement requirements for matching with the capabilities and potential of approved 8(a) firms. Qualifying firms interested in participating in the program should contact the nearest SBA office.

# Labor Surplus Area Set-Asides (Reference FAR Part 20)

A labor surplus area is a geographical area identified by the U.S. Department of Labor (DOL) as an area of concentrated unemployment or underemployment. Under the set-aside program, competition for a contract is limited to labor surplus area concerns. A labor surplus area concern means a firm that together with their first tier subcontractors will perform substantially in a labor surplus area. Performance is substantially in a labor surplus area if the cost incurred under a contract on account of manufacturing, production, or performance of appropriate services in a labor surplus area exceeds 50 percent of the contract price. Contracts are set aside when enough qualified firms are expected to bid to ensure that awards will be made at fair and reasonable prices.

The DOL defines and classifies labor surplus areas. Consult the publication, "Area Trends in Employment and Unemployment," available from the Superintendent of Documents, Government Printing Office, Washington, DC 20402, telephone (202) 512-1800. For technical assistance, or for answers to questions concerning the procedure for classifying labor surplus areas, write to:

U.S. Department of Labor, Employment and Training Administration (TEESS) 200 Constitution Ave., NW Washington, DC 20210 Telephone (202) 219-5257

# FEDERAL AVIATION ADMINISTRATION

The Federal Aviation Administration (FAA) purchases equipment, services, supplies, and supporting spare parts in the aircraft, communications, air navigation, and air traffic control fields.

To perform its primary mission of controlling the nation's airspace, the FAA operates a network of air traffic control towers, air route traffic control centers, and flight service stations. It installs, maintains, and operates the visual and electronic aids necessary for air navigation. Further, the FAA issues and enforces rules, regulations, and standards for the manufacture, operation, and maintenance of aircraft. The agency administers a grant program for development of public use airports and develops standards and technical guidance on airport planning.

In FY 93 the FAA awarded approximately \$2.1 billion in contracts and approximately \$2 billion is planned for FY 94. Major functions of the FAA related to acquisition include the following:

- Develop and implement airport capacity enhancement goals and objectives.
- Fulfill military airspace and air traffic control needs.
- Acquire and provide the systems, procedures, facilities, and devices needed for a safe and efficient system of air navigation and air traffic control to meet the needs of civil aviation.
- Conduct programs in aircraft and aviation safety research and development.
- Conduct aviation education and information programs.
- Perform aeromedical research.
- Support development and testing of improved aircraft, engines, propellers, and appliances.

FAA's Washington headquarters is responsible for agency-wide program planning, direction, control and evaluation. Major acquisitions and most research and development contracts (R&D) are awarded by this office. Some of the equipment includes complete navigational aid systems, radar network systems, display units, aircraft, aircraft landing and aircraft traffic control systems, and computers with supporting software.

FAA R&D contracts range from applied research studies to the demonstrations and testing of new hardware. Research studies cover such subjects as automating air traffic control (both Terminal and Enroute) weather research, and allocating airspace to prevent collisions. The hardware portion of the R&D program includes experimental equipment in the computer, communications, radar, navigational aids, and test equipment areas.

FAA regulatory and air traffic control functions are carried out in approximately 1,000 staffed facilities throughout the United States and in Puerto Rico, Guam, and the Marshall Islands. FAA also maintains approximately 23,000 facilities in the National Airspace System.

Nine regions and two centers are responsible for performing the FAA's field operations within their assigned geographic boundaries.

The FAA regional offices award Architect-Engineer (A&E) construction contracts for such projects as installation of a complete system involving access roads, security fencing, towers, buildings, and the actual installation of a navigational or landing aid system. These construction contracts range up to several million dollars. The regional offices also buy operating supplies, maintenance, and spare parts for emergency repairs of FAA facilities within their regional boundaries.

The FAA has a test and evaluation facility near Atlantic City, New Jersey, that supports the FAA's approved research and development program. The FAA Technical Center provides hardware and software support for the National Airspace System, awards contracts for R&D as well as a large variety of supplies and services to include acquisition of electronic, mechanical and optical equipment or systems, A&E services, construction projects, investigative studies, and engineering in support of its research, development, test, and evaluation mission.



The Mike Monroney Aeronautical Center in Oklahoma City, Oklahoma, is a centralized support facility which conducts centralized training (all air traffic controllers are given their initial training here) and provides central warehousing and supplies. The Center purchases a wide variety of equipment, supplies, services and supporting spare parts for the FAA's fleet of aircraft, communications, air navigation, and air traffic control systems. In addition, acquisitions are made for training activities, including pilot training. Purchases are made from vendors nationwide for central stock at the Center and direct shipment to FAA activities worldwide. The following is a list of the FAA major procurement centers and Regional Offices:

## National Headquarters (Purchases on a National Basis)

Federal Aviation Administration Contract Division, ASU-300 800 Independence Avenue, S.W. Washington, D.C. 20591 Kathy Frost Telephone: (202) 267-3627 John Graham, Sm. Purchases Section Chief Telephone: (202) 267-3617 Room 404\*

## FAA Technical Center

Federal Aviation Administration FAA Technical Center Contracts Branch, ACM-510 Atlantic City International Airport, New Jersey 08405 Bob Loftus, Telephone: (609) 485-5360 4th Floor T&A Building\* Frank Mierzejewski, ACM-501, SADBUS Telephone: (609) 485-4384

#### FAA Small/Disadvantaged Business Utilization (OSDBU) Office:

FAA Headquarters Inez C. Williams, Room 929 Special Assistant for Small/ Disadvantaged Business Utilization, ARA-5 Telephone: (202) 267-8881 Frederick Dendy, ARA-5 Small/Disadvantaged Business Utilization Specialist Telephone: (202) 267-7454 FAX: (202) 267-5071 800 Independence Avenue, SW Washington, DC 20591

### Aeronautical Center

Federal Aviation Administration Mike Monroney Aeronautical CTR AMQ-1 P.O. Box 25082 Oklahoma City, Oklahoma 73125 Catherine Routon, Dir. Office of Acquisition Gerald Lewis, SADBUS Telephone: (405) 954-7700 L.K. Pitchford, Small Purchases AMQ-200 Telephone: (405) 954-7720 Room 308, Multi-Purpose Building\*

## New England Region (Maine, Vermont, New Hampshire, Massachusetts, Connecticut, and Rhode Island)

Federal Aviation Administration Acquisition Mgmt Branch, ANE-55 12 New England Executive Park Burlington, Massachusetts 01803 Kevin Hart, Telephone: (617) 238-7660 Room 103\*

## Eastern Region (New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, and West Virginia)

Federal Aviation Administration Acquisition Management Branch, AEA-55 Fitzgerald Federal Building (Bldg. 111) JFK International Airport Jamaica, New York 11430 Carol Tringali, Section A, Supervisor Cathy DeToma, Section B, Supervisor Telephone: (718) 553-3089 Room 259\*



Southern Region (Kentucky, Tennessee, North Carolina, South Carolina, Mississippi, Alabama, Georgia, Florida, Puerto Rico, and Virgin Islands)

Federal Aviation Administration Acquisition Management Branch, ASO-55 1701 Columbia Avenue College Park, Georgia 30337 Mack Irwin, ASO-55A (SADBUS) Telephone: (404) 305-5770 Room 405 \*

Great Lakes Region (Minnesota, Wisconsin, Michigan, Illinois, Indiana, Ohio, North Dakota, and South Dakota)

Federal Aviation Administration Acquisition Management Branch, AGL-55 2300 East Devon Avenue Des Plaines, Illinois 60018 Telephone (708) 294-7232 Herb Payer, SADBUS (708) 294-7346 Room 458 \*

Central Region (Nebraska, Iowa, Kansas, and Missouri)

Federal Aviation Administration Acquisition Mgmt. Branch, ACE-55 601 East 12th Street, Federal Bldg.1 Kansas City, Missouri 64106 Steven Switzer/Sharon Calabro Telephone: (816) 426-3401, Rm 1524\*

## Southwest Region (Arkansas, Louisiana, Oklahoma, Texas, and New Mexico)

Federal Aviation Administration Acquisition Mgmt. Branch, ASW-55 2601 Meacham Blvd Fort Worth, Texas 76137-0055 Cheryl Thomas, (817) 222-4399 2nd Floor, Building 6\* Western-Pacific Region (Nevada, Arizona, California, Hawaii, Samoa, and Guam)

Federal Aviation Administration Acquisition Mgmt. Branch, AWP-55 Post Office Box 92007 World Way Postal Center Los Angeles, California 90009 B.J. Fisher, (310) 725-7561 Room 5018\*

Northwest-Mountain Region (Idaho, Oregon, Washington, Montana, Wyoming, Colorado, and Utah)

Federal Aviation Administration Acquisition Mgmt. Br., ANM-55 1601 Lind Ave., S.W. Renton, Washington 98055 V. Joyce Nitschke, Small Purchases Telephone (206) 227-2055/57 Art Fregoso, SADBUS, (206) 227-2838 Suite 340\*

## Alaska Region (Alaska)

Federal Aviation Administration Acquisition Mgmt Branch, AAL-55 222 West 7th Avenue, No. 14 Anchorage, Alaska 99513 Carla Shaw Telephone (907) 271-5859 Modular C, 3rd Floor

\* For information regarding small purchases and locations where small purchases are located.



## FAA Airport and Airway Improvement Act

The FAA grants funds to airport authorities for airport development, planning, and noise compatibility projects under the Airport and Airway Improvement Act of 1982, as amended. During FY 1993, 1,434 projects having a total dollar value of 1.8 billion was placed under grant agreement.

Grants are made to municipalities, counties, states, and other entities. Planning funds include those for airport master plans that address aviation needs during a 20-year period. Typical work under a development project includes land acquisition; site preparation; construction, alteration, and repair of runways, taxiways, aprons, and roads within airport boundaries; construction and installation of lighting, utilities, navigational aids, and aviation-related weather reporting equipment; limited terminal development at commercial service airports; aircraft rescue/fire fighting training facilities; and air and water quality projects. Grants may not be made for the constuction of hangars, parking areas for automobiles, for buildings not related to the safety of persons on the airport, or for art objects or decorative landscaping.

Airport grantees are subject to the requirements of the DOT concerning disadvantaged business enterprise (DBE). Currently, more than 1000 airport authorities have implemented programs for participation of DBEs in FAA-assisted contracting. In addition, legislation enacted in 1987 requires that to the maximum extent practicable, DBE's own and operate at least 10% of the concessions doing business at federally funded airports.

Larger commercial service airports, known as "primary" airports, are required to implement a DBE concession plan. A primary airport is one that has more than 10,000 passengers enplaned annually. Currently, 420 primary airports are required to implement a DBE concession plan. Concessions covered by the plan include rental cars, food and beverage services, gift shops, duty free sales, news stands, barbershops, hotels, banks, bookstores, travel agencies, and baggage carts.

Airports are prohibited from entering into long-term concession agreements which grant the exclusive right to operate a concession service, unless provision is made for adequate DBE participation.

Since each airport awards its own contracts, firms wishing to become certified as eligible DBE's are encouraged to make direct contact with individual airports. These airports will be able to advise firms on projected contract ing and concession activities. A listing of all airports having a DBE program is available from:

FAA Headquarters, FAA Office of Civil Rights in Washington DC:

Fanny Rivera Assistant Administrator Office of Civil Rights (ACR-1) Telephone: (202) 267-3254 David Micklin, External/Public Program Specialist (ACR-4) Telephone: (202) 267-3270 Federal Aviation Administration 800 Independence Avenue, S.W. Washington, D.C. 20591



# FEDERAL HIGHWAY ADMINISTRATION

The Federal Highway Administration (FHWA) is responsible for administering the multi-billion dollar Federal-Aid Highway Program and for administering, jointly with the National Highway Traffic Safety Administration, State and community highway safety programs. Under the Federal-Aid Highway Program, FHWA provides financial assistance to State highway agencies for planning, designing, environmental assessments, constructing and rehabilitating the Interstate Highway System, other National Highway System projects, and those transportation related projects eligible for the Surface Transportation Program. Under the Federal-Aid program and State and community highway safety programs, individual States act as the contracting agencies responsible for the expenditure of most of the available funds.

Under the Federal Lands Highway Program and the Emergency Relief Program on Federally-Owned Roads, FHWA is responsible for working with Federal land-owning agencies to design, procure, and administer the construction or improvement of Federal roads. Under these programs, FHWA procures design and construction services and is responsible for the expenditure of available funds.

The FHWA is the recognized authority on highway construction technology and design. Much of its work contributes to advancements in the state-of-the-art in various technologies. Under the Nationally Coordinated Program of Highway Research, Development, and Technology, FHWA coordinates an extensive research, development, and technology transfer program. The coordinated program includes such major categories as safety, Intelligent Vehicle-Highway Systems (IVHS), pavements, structures, materials, policy, planning, environment and right-of-way, and motor carrier transportation. The research program endeavors to improve the quality and durability of highways and streets, reduce construction and maintenance costs, and reduce the negative impacts of highway transportation. The FHWA Technology Transfer Program, designed to encourage the application of new technology by highway agencies, uses contractors with marketing and training skills, as well as technical expertise, to present new technologies. Engineering disciplines involved in FHWA contracts include civil, mechanical, geotechnical, chemical, hydraulic, electrical, environmental, and human factors.

The FHWA is increasing its emphasis on improving traffic safety and reducing congestion through the application of advanced electronic, communications, and sensor techniques. The FHWA is contracting for IVHS operational tests to evaluate technologies and institutional arrangements which can provide user services to motorists and travelers in order to improve safety, air quality, energy conservation and mobility. Each year FHWA solicits for new IVHS operational tests. Additionally, FHWA is partnering with states and cities to undertake planning studies to assess applications of IVHS services and technologies on existing highway infrastructures. Most such tests and studies require consortia of transportation agencies, academic institutions, and private sector organizations to develop joint proposals for such undertakings. When circumstances warrant outside assistance in research work other than through contract agreements, FHWA may solicit participation through grants, cooperative agreements, and collaborative research agreements.

The FHWA responsibility to provide highway and motor carrier safety involves the research and administration of a wide variety of activities, ranging from accident investigation to highway design, improvement and use. The FHWA programs are designed to meet the increasing demands for solutions to urgent safety problems and providing new, longer-range initiatives in safety hardware, driver aids, traffic operations, and systems performance measurement. In addition, FHWA provides technical assistance and advice on highway engineering and administration to foreign nations through the Agency for International Development, the Export-Import Bank, and other international lending institutions.

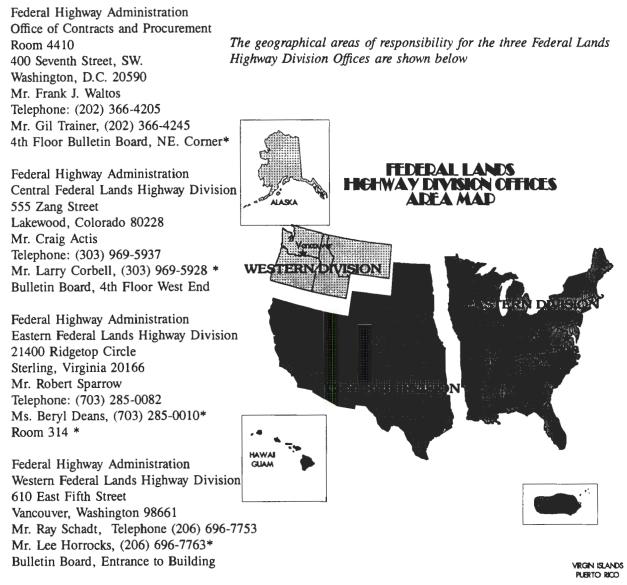
Contracting authority is delegated to the Office of Contracts and Procurement in the Washington Headquarters and to the Eastern, Central, and Western Federal Lands Highway Division Offices. The Office of Contracts and Procurement awards all FHWA R&D contracts and all contracts for services and equipment in support of FHWA highway planning, research, training, and related support services. The Office of Contracts and Procurement procures supplies, materials, equipment, and professional services related to R&D, construction, and other program respon-



sibilities. It also provides procurement services to the Office of Motor Carriers to support the safety and motor transportation mission.

The FHWA Federal Lands Highway Division Offices award contracts for survey, design, and construction of forest highways, park roads and parkways, Indian Reservation roads, Defense Access roads and other roadways that provide access to or within Federal lands. These contracts are awarded by the three division offices located in Sterling, Virginia; Denver, Colorado; and Vancouver, Washington.

## Headquarters and Federal Lands Highway Division Offices



\* For information regarding small purchases/ locations where small purchases are posted.



## Supportive Services Program

The FHWA Disadvantaged Business Enterprise (DBE) Supportive Services Program was developed to help increase DBE participation in Federal-aid highway contacts. Supportive Services activities, which can be performed either in-house or by consultants, is intended to help DBE's compete for contracts or subcontracting opportunities. The services include training, and on-site technical assistance, business management assistance, estimating assistance, and assistance in obtaining necessary financing and bonding. Supportive Service consultants maintain contact with minority organizations, contractors and their associations, and the State Highway DOT's. For additional information about this program, please contact your respective State's DBE Liaison Officer listed at the end of this section.

The FHWA has nine regional offices to provide technical assistance to the States and to provide the States with access to FHWA in administering highway-related issues in the Federal-aid Highway Construction Program.

#### FHWA Regional Offices

Federal Highway Administration Region One Leo W. O'Brien Federal Building Room 719 Clinton Avenue and North Pearl Street Albany, New York 12207-2398 Telephone: (518) 431-4224, Ext. 247

Federal Highway Administration Region Three City Crescent Building 10 S. Howard Street, Suite 4000 Baltimore, Maryland 21201 Telephone: (410) 962-4030/0093

Federal Highway Administration Region Four 1720 Peachtree Road, NW. Suite 200 Atlanta, Georgia 30367 Telephone: (404) 347-4078

Federal Highway Administration Region Five 18209 Dixie Highway Homewood, Illinois 60430-2294 Telephone: (708) 206-3206

Federal Highway Administration Region Six 819 Taylor Street Fort Worth, Texas 76102 Telephone: (817) 334-3741 Federal Highway Administration Region Seven 6301 Rockhill Road Kansas City, Missouri 64131 Telephone: (816) 926-7563

Federal Highway Administration Region Eight 555 Zang Street, Room 400 Lakewood, Colorado 80228 Telephone: (303) 969-6722

Federal Highway Administration Region Nine 201 Mission Street, Suite 2100 San Francisco, California 94105 Telephone: (415) 744-3114/2639/3102

Federal Highway Administration Region Ten KOIN Center, Suite 600 222 SW Columbia Street Portland, Oregon 97201 Telephone: (503) 326-2053



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# FEDERAL RAILROAD ADMINISTRATION

The Federal Railroad Administration (FRA) monitors the safety activities of the nation's railroads through regulations, compliance inspections, and accident investigations. Research includes safety improvement, freight and passenger vehicle systems, freight and passenger economics, and railroad management. From the Washington, D.C. offices, research contracts requiring engineering, economics, and management disciplines are awarded in such areas as vehicle aerodynamics and dynamics, safety systems, intermodal equipment, passenger safety and comfort, equipment utilization, and management information. A small number of ADP service contracts, along with supplies, office equipment and services are awarded.

The FRA procurement office is:

Federal Railroad Administration Office of Procurement, (RAD-30) 400 7th St., S.W., Room 8222 Washington, D.C. 20590 Telephone: (202) 366-0563

The FRA Small and Disadvantaged Business Liaison Officers are:

Miles S. Washington, Jr. Director, Office of Civil Rights (ROA-10) Federal Railroad Administration 400 7th Street, S.W. Room 8125 Washington, D.C. 20590 Telephone: (202) 366-9753 Mr. Joseph Kerner Director, Office of Procurement Services (RAD-30) 400 7th Street, SW Room 8222 Washington, DC 20590 Telephone: (202) 366-0563

Small purchases for the FRA are administered by:

Ms. Edna D. Vaughn, RAD-30 400 7th Street, S.W. Room 8222 Washington, D.C. 20590 (202) 366-0561

Small purchase solicitations are posted on the FRA Bulletin Board, near Room 8240.

The FRA also makes Federal funds available to several railroads. For information regarding possible procurement opportunities with the railroads, you may contact Miles S. Washington, Jr. at the address shown above.



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# FEDERAL TRANSIT ADMINISTRATION

The Federal Transit Administration (FTA) administers programs under the Federal Transit Act (as amended), that provide Federal financial assistance to states, local transit systems and planning agencies (grant recipients) for the development of efficient and coordinated mass transit systems throughout the nation. The program includes:

- Acquisition and improvement of facilities and equipment.
- Planning, engineering, and designing of mass transportation projects as part of a comprehensive development plan.
- Training of personnel employed in mass transit.
- Research and training in transportation problems.
- Research, development, and demonstration projects in all phases of mass transportation.
- Project management oversite.

Responsible for maximizing the participation of disadvantaged business enterprises, grant recipients offer a wide range of contracting and procurement opportunities to minority, women-owned and other disadvantaged firms in the areas of professional services, construction, equipment and supplies.

Using FTA funds, transit systems contract with transit vehicle manufacturers (TVMs) to purchase vans, buses and railcars. In the manufacture of such vehicles, TVMs offer contracting opportunities to DBE equipment and components manufacturers and suppliers.

FTA makes its own purchases of professional services, supplies and equipment. Procurement for FTA is conducted by the Washington, D.C., Headquarters office.

Federal Transit Administration Office of Procurement (TAD-40) 400 7th Street, S.W., Room 7405 Washington, D.C. 20590 Telephone: (202) 366-4980 Small Purchases: Ms. Dale C. M. Johnson

Small purchase solicitations are posted on the bulletin board in the corridor outside of Room 7405.

Information on FTA grants to state and local transit agencies and listings of these grant recipients' and TVMs' DBE liaison officers are available from FTA's Office of Civil Rights by contacting:

Mr. Arthur Lopez Acting Director, Office of Civil Rights (TCR-1) Federal Transit Administration 400 7th Street, S.W., Room 7412 Washington, DC 20590 Telephone: (202) 366-4018

or

Ms. Geraldine Head, OSDBU Liaison Officer FTA, Office of Civil Rights 400 7th Street, SW, Room 7412, TCR-5 Washington, DC 20590 Telephone: (202) 366-0796



Data regarding FTA grants made to specific local transit agencies can be obtained from the following FTA regional offices:

# FTA Regional Offices

Region	Regional Administrator	Address	Telephone
MA, ME, NH, RI, VT, CT (except Fairfield Coun	Richard H. Doyle	Transportation Sys Ctr Kendall Square 55 Broadway, Suite 921 Cambridge, MA 02142	(617) 494-2055
NJ, NY CT (Fairfield Co.)	Thomas J. Ryan	26 Federal Plaza Suite 2940 New York, NY 10278	(212) 264-8162
DC, DE, MD, PA VA, WV	Sheldon A. Kinbar	1760 Market Street Suite 500 Philadelphia, PA 19103	(215) 656-6900
AL, FL GA, KY MS, NC, PR, SC, TN	Susan E. Schruth	1720 Peachtree Road, NW Suite 400 Atlanta, GA 30309	(404) 347-3948
IL, IN, MI, MN, OH, WI	Joel P. Ettinger	55 East Monroe Street Room 1415 Chicago, IL 60603	(312) 353-2789
AR, LA, NM, OK, TX	Wilbur E. Hare	524 E. Lamar Blvd Suite 175 Arlington, TX 76011-3900	(317') 860-9663
IA, KS, MO, NE	Lee O. Waddleton	6301 Rockhill Road Suite 303 Kansas City,MO 64131	(816) 523-0204
CO, MT, ND, SD, UT, WY, AZ, NV	Louis F. Mraz, Jr.	Columbine Place Bldg 216 16th street Suite 650 Denver, CO 80202	(303) 844-3242
CA, HI	Leslie Rogers (Acting)	201 Mission Street Suite 2210 San Francisco, CA 94105	(415) 744-3133
AK, ID, OR, WA	Patricia Lavine (Acting)	Jackson Federal Bldg. 915 2nd Avenue Suite 3142 Seattle, WA 98174-1002	(20.6) 220-7954



# MARITIME ADMINISTRATION

The Maritime Administration (MARAD) is responsible for promoting, developing, and maintaining a U.S. Merchant Marine capable of meeting the nation's shipping needs for both domestic and foreign commerce and the national security. MARAD assists the maritime community in the areas of ship design and construction, development of advanced transportation systems and promotion of the use of U.S. flag vessels.

In administering provisions of the Merchant Marine Act of 1970, MARAD actively engages in such key maritime areas as financial assistance, operations, commercial development, and manpower development. MARAD also operates the U.S. Merchant Marine Academy at Kings Point, New York. In addition, MARAD maintains a National Defense Reserve Fleet of merchant ships in three anchorages in the U.S.: James River, Virginia; Beaumont, Texas; Suisun Bay, California; and at various outport locations throughout the continental United States.

The Maritime Administration has contracting requirements for administrative and operational needs at Washington Headquarters, three Regional offices, the U.S. Merchant Marine Academy, and three reserve fleet sites. The Maritime Administration also has requirements for repair of Government-owned vessels under its control. These repair requirements generally require the bidder to be a holder of, or agree to the terms and conditions of, MARAD's Master Lump Sum Repair Agreement (MLSRA). Interested applicants are required to provide information to prove active engagement in the business of domestic ship repair, alteration, conversion, reconversion of or additions to ships. Information relative to applications are periodically published in the "Commerce Business Daily" or may be obtained by contacting the Washington office. Information may be obtained directly from the U.S. Merchant Marine Academy concerning its requirements; individual ship repair and towing requirements information may be obtained from the appropriate regional Contracting Officer; inquiries on other requirements should be directed to the Washington office. Each contracting office maintains its own file of Solicitation Mailing List Applications (SF 129); applicants should transmit a copy to each office of interest.

Maritime Administration Headquarters Office 400 7th Street, S.W. Washington, D.C. 20590 Attn: Office of Acquisition MAR-380 (202) 366-5757, Rita C. Thomas Room 7310 \*

Maritime Administration U.S. Merchant Marine Academy Kings Point, New York 11024-1699 Attn: Procurement Department Furuseth Hall, Room 212 \* (516) 773-5258 Frank Todesco \*

Maritime Administration Western Region Headquarters 201 Mission Street, Suite 2200 San Francisco, CA 94105 Clifford Whitefield, (415) 744-2924 Maritime Administration South Atlantic Region Building 4D, Room 211 \* 7737 Hampton Blvd Norfolk, VA 23505 (804) 441-6393 Judy Bosnengo \*

Maritime Administration Central Region Headquarters 365 Canal Street, Suite 2590 New Orleans, LA 70130-1137 Ronnie Ducombs, (504) 589-6591/6556 \*

\*For information regarding small purchases and locations where small purchases are posted.



Listed below are the supplies and services acquired by all of the Maritime Administration offices, except as noted:

General Industrial Buildings and Warehouses Magnesium Anodes Electric Cable Wire Rope Pumps and Pumping Equipment Motors and Generators Ship Repairing Boat Building and Repairing Tugboat Towing Services Food Services Cleaning and Maintenance \*\* Prepackaged Computer Software \*\* Computer Processing \*\* Data Preparation Services \*\* Marine Research and Development/Maritime Industry Economic and Market Studies Architectural/Marine Engineering Services \*\*

Questions related to the administration of small business programs may be directed to the Headquarters representative; specific inquires related to procurements of an individual field office should be directed to the field SADBU.

# Small and Disadvantaged Business Utilization Representatives (SADBU):

Headquarters	Rita C. Thomas	(202) 366-5757
Western Region	Melvin L. Long	(415) 744-2574
Central Region	Thomas R. Bostic	(504) 589-6583
S. Atlantic Region	Judy Bosnengo	(804) 441-6393
Merchant Marine Academy	James D. Amoroso	(516) 773-5375

\*\* Washington DC office only.



# NATIONAL HIGHWAY TRAFFIC SAFETY ADMINISTRATION

The National Highway Traffic Safety Administration (NHTSA) was established by the Highway Safety Act of 1970 as the successor to the National Highway Safety Bureau, to carry out safety programs under the National Traffic and Motor Vehicle Safety Act of 1966 and the Highway Safety Act of 1966. NHTSA also carries out consumer programs established by the Motor Vehicle Information and Coast Savings Act, as amended.

NHTSA's mandate is to reduce deaths, injuries, and economic losses resulting from motor vehicle crashes. This is accomplished by setting and enforcing safety performance standards for motor vehicles, and through grants to state and local governments to enable them to organize, develop, and implement their highway safety programs more effectively.

NHTSA investigates safety defects in motor vehicles, sets and enforces fuel economy standards, provides leadership to the states and local communities to reduce the threat of drunk drivers, promotes the use of safety belts, child safety seats and automatic protection, investigates odometer fraud, establishes and enforces vehicle theft regulations, and provides consumer information on motor vehicle safety and the crashworthiness of new cars.

NHTSA also conducts research on driver behavior and traffic safety, and develops the most efficient and effective means of bringing about safety improvements.

NHTSA procures research, development, test and evaluation services aimed at establishing safety standards for motor vehicles in interstate commerce, reducing accidents involving motor vehicles and reducing the deaths and injuries occurring in such accidents.

NHTSA contracts with private industry, educational institutions, and nonprofit organizations for studies involving crash protection, crash avoidance, and crash survivability characteristics of vehicles, and for the test and evaluation of vehicle components and accessories.

All NHTSA procurement activities are administered by its Washington, D.C. headquarters:

National Highway Traffic Safety Administration Office of Contracts and Procurement (NAD-30) 400 7th Street, SW, Room 5301 Washington, D.C. 20590 Telephone: (202) 366-0607

Small purchases for NHTSA are administered by: Ms. Eva Freeman, NAD-30 Contracting Officer 400 7th Street, S.W. Room 5301 Washington, D.C. 20590 (202) 366-9569

Small Purchase solicitations are posted in Room 5301.



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# RESEARCH and SPECIAL PROGRAMS ADMINISTRATION

The Research and Special Programs Administration (RSPA) has the responsibility to plan, develop, initiate, and manage programs in all fields of transportation research and development. Particular efforts are made on transportation systems problems, advanced transportation concepts, and on multi-modal transportation. RSPA also develops and maintains vital statistics and a related transportation information data base.

RSPA is composed of the Office of Hazardous Materials Safety, the Office of Pipeline Safety and the Office of Research, Technology and Analysis which is composed in part by the Volpe National Transportation Systems Center, the Office of Emergency Transportation and the Transportation Safety Institute.

The Volpe National Transportation Systems Center, located in Cambridge, Massachusetts, is the Department's multimodal research facility. The Volpe Center develops integrated system approaches to critical transportation issues, particularly those which cut across multiple modes of transportation. The Center does not receive funding via "line-items" in the federal budget - rather it is funded entirely by its customers. Customers include the Department of Transportation and other government departments and agencies. the Volpe Center serves as a bridge between federal, state, and local levels of government and private industry and academia. The Volpe Center is structured to encourage creative exchanges that lead to innovative and cross-disciplinary solutions to complex transportation problems.

The Transportation Safety Institute designs and conducts training programs responsive to the requirements of Government and industry as expressed by the Operating Administrations of the Department.

One of RSPA's most important responsibilities is to assure the continued smooth operation of the nation's civil transportation system in the event of an emergency, including preventing service disruptions caused by national disasters or man-made crises, and facilitation of transportation in support of mobilization. This program, conducted by RSPA's Office of Emergency Transportation, includes the development and implementation of plans and procedures covering the entire spectrum of emergency preparedness.

The Office of University Research and Education provides a central point of contact for the Department with the academic community. Its purpose is to stimulate broad-based university attention to a wide range of transportation issues and problems of intermediate and long term nature. For information on this program, contact Elaine E. Joost, Director, on (202) 366-5442.

The RSPA procurement offices are:

Research and Special Programs Admnistration Office of Management & Administration Contracts and Procurement Division, DMA-30 400 7th Street, S.W., Room 8321 Washington, D.C. 20590 Telephone: (202) 366-5180 RSPA/Volpe Transportation Systems Center Acquisition Division, DTS-852 Kendall Square Cambridge, MA 02142 Telephone: (617) 494-2593



Small purchases for RSPA are administered by:

Mr. Keith Maxwell Research and Special Programs Administration Office of Management and Administration Contracts and Procurement Division, DMA-30 400 7th Street SW, Room 8321 Washington, DC 20590 Telephone: (202) 366-4351 Mr. Orrin Cook, DTS-852 RSPA/Volpe National Transportation Systems Center Building #4, Room 2105 Kendall Square Cambridge, Ma 02142 Telephone: (617) 494-2593

SMALL PURCHASE SOLICITATIONS ARE POSTED IN ROOM 2105, BUILDING 4 OF THE VOLPE TRANSPORTATION SYSTEMS CENTER.

#### NATIONAL TRANSPORTATION SYSTEMS CENTER

Transportation Safety Institute P.O. Box 25082 Attn: DTI-10 Oklahoma City, OK 73125-5050 Telephone: (405) 954-3153 Small Purchases: Ms Judy I. Richey Telephone: (405) 954-3159

The Small and Disadvantaged Business Utilization Liaison Officer at RSPA/Volpe Center is:

RSPA/Volpe National Transportation Systems Center, DTS-853 Mary Vitielo, Room 252 Kendall Square Cambridge, MA 02142 Telephone: (617) 494-2389



## UNITED STATES COAST GUARD

The U.S. Coast Guard (USCG) enforces Federal laws on the high seas and U.S. navigable waters, including the U.S. fisheries laws. It performs search and rescue missions, administers the merchant marine safety program, directs boating safety, maintains maritime navigation aids, performs oceanographic research, conducts meteorology and polar operations, regulates pilotage on the Great Lakes, and enforces pollution control. In addition, the Coast Guard, in its role as a military service, maintains a reserve to augment its ranks during wars or national emergencies.

Supplies, equipment and services are procured by Coast Guard Headquarters in Washington, D.C.; two Regional Maintenance and Logistics Commands (MLCs) located at Alameda, California, and Governors Island, New York; two Facilities Design and Construction Centers in Norfolk, Virginia, and Seattle, Washington; six Civil Engineering Units located at Miami, Florida; Cleveland, Ohio; Providence, Rhode Island; Oakland, California; Honolulu, Hawaii and Juneau, Alaska; the Coast Guard Aircraft Repair and Supply Center in Elizabeth City, North Carolina; two Coast Guard Supply Centers in Brooklyn, New York, and Curtis Bay, Maryland; the Coast Guard Academy in New London, Connecticut; two Coast Guard Training Centers located in Cape May, New Jersey, and Petaluma, California; the Coast Guard Reserve Training Center in Yorktown, Virginia; the Coast Guard Aviation Training Center in Mobile, Alabama; and the Coast Guard National Pollution Funds Center in Arlington, Virginia.

In addition to the locations identified above, the Coast Guard has small purchase activities located at Headquarters, the MLCs, at each of the ten district offices, and various other smaller units located throughout the world.

The MLCs are responsible for providing the required support to districts in executing Coast Guard missions. They also provide support for all Headquarters units in their geographical areas. Three divisions within the MLCs contain procurement activities: the Vessel Technical Support Division, the Shore Technical Support Division (of which the Facilities Design and Construction Centers are a part), and the Finance Division. The MLCs contract for navigational aids such as buoys, for the repair and replacement of parts on ships, for the modification of existing vessel equipment to meet new requirements, for the clean-up of oil pollution on rivers and oceans, for the safe disposal of hazardous waste material, for medical equipment and services, and for the construction services needed to support Coast Guard operating units.

As a member of the Armed Forces, the Coast Guard also programs a significant portion of its procurement through the Department of Defense.

The Minority Business Program Officer is located at Coast Guard Headquarters (G-CPM-S/l) with collocated Small and Disadvantaged Business Utilization Specialists (SADBUS) at Headquarters and at each MLC.

Requests for further information concerning Coast Guard small and minority business programs should be addressed to:

Ms. Dani Wildason (G-CPM-S/1) Small Business Liaison Officer (Acting) Room 5119 Telephone: (202) 267-1154



# COAST GUARD HEADQUARTERS

## Procurement Management Division (G-CPM)

Mr. William H. Campbell Director of Finance and Procurement (G-CFP) Head of Coast Guard Contracting, Activity/Competition Advocate, Room 2310 2100 Second Street, SW Washington, DC 20593-0001 Telephone (202) 267-1142 Mr. Richard W. Freethey Chief, Procurement Management Division (G-CPM) (202) 267-1142

Ms. Dani Wildason Small Business Liaison Officer, Acting (G-CPM-S/1) (202) 267-1154

Mr. Edward Urbany Competition Advocate Assistant (G-CPM-S/3) (202) 267-1153

# OFFICE OF ACQUISITION (G-ACS)

Procurement Office Addresses

Commandant (G-ACS) U.S. Coast Guard Headquarters Room 5208 2100 2nd Street, S.W. Washington, D.C. 20593-0001

Ms. Dani Wildason, G-ACS/DW Small and Disadvantaged Business Utilization Specialist (SADBUS), Room 5208 Telephone: (202) 267-2499

## **Items Procured**

Aircraft, Vessels, Educational Services, major electronics equipment, medical equipment and services, and all equipment and supplies to outfit new vessels and aircraft, with emphasis in oceanography and other marine sciences, including pollution control and abatement.



# COAST GUARD ACADEMY

## Procurement Office Addresses

Superintendent (f) U.S. Coast Guard Academy 15 Mohegan Ave. New London, CT 06320-4195 Ms. Joy Simmons / Ms. Elizabeth Dubois Chief of Procurement / SADBUS Telephone: (203) 444-8239

## COAST GUARD RESERVE TRAINING CENTER

#### Procurement Office Addresses

Commanding Officer (fcp-l) U.S. Coast Guard Reserve Training Center Yorktown, VA 23690-9761 LCDR David King / Ms. Barbara Whitley Comptroller / Contracting Officer Telephone: (804) 898-2225 / (804) 898-2332

#### Coast Guard Training Centers

Commanding Officer U.S. Coast Guard Training Center Administration Building, Room 211A Cape May, NJ 08204-5002 Mr. J.F. Nuner Chief of Procurement Telephone: (609) 898-6243

Commanding Officer U.S. Coast Guard Training Center Building 165, Room 5 Petaluma, CA 94952-5000 Lt Pat Flynn / Marilyn Reed Chief of Procurement / SADBUS Telephone: (707) 765-7288 / (707) 765-7290

## Items Procured

Special Studies and Analyses, Utilities, Housekeeping Services (custodial, laundry, food services), Transportation, Research and Development, Education, Maintenance, Repair or Alteration of Real Property, Lease or Rental of Facilities, Environment Supplies and Equipment (water pollution)

## Items Procured

Maintenance, Repair and Rebuilding of Equipment, Maintenance, Repair or Alteration of Real Property (highway streets, bridges, housing), Utilities and Housekeeping Services (ground maintenance, laundry, food services, fuel, guard services), Supplies and Equipment, Training Aids and Devices

Housekeeping Services (custodial, janitorial, food service, garbage collection, laundry, drycleaning), Training Aids and Devices, Maintenance, Repair or Alteration of Real Property (family housing, recreational buildings), Ground Maintenance, Communication Equipment, ADP Services



# COAST GUARD SUPPLY CENTERS

## Procurement Office Addresses

Commanding Officer U.S. Coast Guard Supply Center, Baltimore 707 East Ordinance Road Baltimore, MD 21226-1741 Mr. James McGuirk, Chief of Procurement Telephone: (410) 508-7054 Ms. Catherine Baskin, SADBUS Telephone: (410) 508-7067

#### **Procurement Office Addresses**

Commanding Officer U.S. Coast Guard Supply Center, Curtis Bay Curtis Bay Building 86 Baltimore, MD 21226-1797 Ms. Sue White / Ms. Corrine Sherman Chief of Procurement / SADBUS Telephone: (410) 636-4273 / (410) 636-4386

## AIRCRAFT REPAIR and SUPPLY CENTER

#### **Procurement Office Addresses**

Commanding Officer U.S. Coast Guard Aircraft Repair & Supply Center Building 63 Elizabeth City, NC 27909-5001 Mr. Gus Holzmiller / CWO Dan O'Brien Chief of Procurement / SADBUS Telephone: (919) 335-6436 / (919) 335-6383

## AVIATION TRAINING CENTER

#### Procurement Office Addresses

Commanding Officer U.S. Coast Guard Aviation Training Center Mobile, AL 36608-9682 LCDR Robert Maki, Comptroller Telephone: (334) 639-6300

#### Items Procured

Electrical Equipment (switches, fuses, micro-circuits, relays, cords) Ropes, Cables, Chains and Fittings, Supplies and Services, Medical/Dental Equipment, Instruments and Laboratory Equipment, Lighting Fixtures and Lamps, Ordnance (arms, ammunition).

#### Items Procured

Deck Machinery, Fuel, Fuel Oils Miscellaneous Engines and Components, Diesel Engines and Components, Custodial and Janitorial Services, Power and Hand Pumps, Pipe, Tubing, Hose and Fittings, Valves, Gasses (compressed and liquefied), Electrical Motors

#### Items Procured

Aircraft Parts, Ground Servicing Equipment, Fuel, Fuel Oils, Utilities, Engines, Turbines and Components, Engine Accessories, Maintenance and Repair, ADP Services

#### Items Procured

Training Aids and Devices, Communication Equipment, Radio Headsets for Aircraft, ADP Services, Aviation Supplies, Office Supplies and Equipment. (\$25K Limit).



# Maintenance and Logistics Commands - Technical Support Division (Vessel)

## Procurement Office Addresses

#### Commander (vpl)

U.S. Coast Guard Maintenance and Logistics Command (Atlantic) Governors Island--Building 333-F1, 2nd Floor New York, NY 10004-5085 Mr. John J. Shivikas Chief of Procurement Telephone: (212) 668-3475 Mr. Paul McGinley / Mr. Peter Frechette Small Business Specialist / SADBUS Telephone: (212) 668-3470 / (212) 668-6491

Commander (vpl) U S Coast Guard Maintenance and Logistics Command (Pacific) Coast Guard Island--Building 50-7 Alameda, CA 94501-5100 Ms. Brenda Baker Chief of Procurement and SADBUS Telephone: (510) 437-3391

## The Finance Divisions

## **Procurement Office Addresses**

Commander (fcp) U.S. Coast Guard Maintenance and Logistics Command (Atlantic) Governors Island Building 333, 2nd Floor New York, NY 10004-5082 Mr. John Kmencz Chief of Procurement Telephone: (212) 668-7102

### Items Procured

Dockside Repair, Engine Overhaul, Spare Parts for Vessels, Construction, Ship Repair, Dry-docking of New Vessels

Dockside Repair, Engine Overhaul, Spare Parts for Vessels, Construction, Ship Repair, Dry-docking of New Vessels

## Items Procured

ADP, Housekeeping, Ground Effect Vehicles, Food Services, Supplies and Services, Medical/ Dental Supplies and Equipment Commander (fcp) U.S. Coast Guard Maintenance and Logistics Command (Pacific) Coast Guard Island--Building 54A Alameda, CA 94501-5100 Ms. Pat Walker Chief of Procurement & SADBU\* Telephone: (510) 437-3684

ADP, Housekeeping, Ground Effect Vehicles, Food Services, Supplies and Services, Medical/Dental Supplies and Equipment

Items Procured

## FACILITIES DESIGN and CONSTRUCTION CENTERS

#### Procurement Office Addresses

#### Commanding Officer U. S. Coast Guard Facilities Design and Construction Center - Atlantic 5505 Robin Hood Road, Suite K Norfolk, VA 23513-2400 Mr. Raymond Hayden, Jr. / Ms. Margaret Turner Chief of Procurement / SADBUS\* Telephone:(804) 858-6238 Ext. 293 / Ext. 204

Commanding Officer U.S. Coast Guard Facilities Design and Construction Center-Pacific 915 2nd Avenue, Room 2664 Seattle, Washington 98174-1011 Mr. Don Robertson, Chief of Procurement Telephone: (206) 220-7420 Ms. Margaret M. Laviguer, SADBUS\* Telephone: (206) 220-7424

Structures, Houses, Warehouses, Schools, Building Alterations, A&E Services

Major Construction Projects: Buildings,

Major Construction Projects: Buildings,

Structures, Houses, Warehouses, Schools, Building Alterations, A&E Services

\*Small and Disadvantaged Business Utilization Specialist

## CIVIL ENGINEERING UNITS

Atlantic Area (Mr. Peter Frechette, SADBU Telephone: (212) 668-6491)

Commanding Officer Civil Engineering Unit, Cleveland 1240 East 9th Street, Room 2179 Cleveland, Ohio 44199-2060 Ms. Nancy Thomas, Tel: (216) 522-3934, Ext. 827 Commanding Officer Civil Engineering Unit, Miami Brickell Plaza Federal Bldg, Rm 65 909 SE 1st Avenue Miami, Florida 33131-3050 Ms. Pat Lambert, Tel: (305) 536-4172



Commanding Officer Civil Engineering Unit, Providence Landmark Center, Suite 200 Warwick, Rhode Island 02886 Ms Mary Herman, Contracting Officer Telephone (401) 736-1760

# Pacific Area (Ms. Pat Walker, Procurement & SADBUS Telephone: (510) 437-3684)

Commanding Officer Civil Engineering Unit, Oakland 2000 Embarcadero, Suite 200 Oakland, California 94606-5000 Mr. Bill Obershaw Telephone: (510) 535-7236 Commanding Officer Civil Engineering Unit, Juneau P.O. Box 21747 Juneau, Alaska 99802-1747 Ms. Eva Claveau Telephone: (907) 463-2414

Commanding Officer Civil Engineering Unit, Honolulu PJKK Federal Bldg 300 Ala Moana Blvd., Rm 8122 Honolulu, Hawaii 96850-4982 Ms. Bonnie Hoe Telephone: (808) 541-2150



# COAST GUARD SMALL PURCHASES OFFICES

The Coast Guard offices listed below award small purchase procurements (\$25,000 or less). The solicitation/bid boards are located at or near the rooms provided in each of the addresses below:

Commandant (G-CAS-4) U.S. Coast Guard Headquarters 2100 2nd Street, S.W., Room 3106 Washington, D.C. 20593-0001 Ms. Natika George Telephone: (202) 267-1574

Commander National Pollution Funds Center 4200 Wilson Blvd., Suite 1000 Arlington, VA 22203 Lt. Sam Short Telephone: (703) 235-4720

Commander (ao) First Coast Guard District Coast Guard Building 408 Atlantic Avenue, Room 539 Boston, Massachusetts 02210-2209 Morris Brite Telephone: (617) 223-8253

Commander (aop) Second Coast Guard District 1222 Spruce Street, Room 2.102B. St. Louis, Missouri 63103-2382 Ms. Jane Indihar Telephone: (314) 539-2642, Ext. 372

Commander (aop) Fifth Coast Guard District Federal Building 431 Crawford Street, Room 316 Portsmouth, Virginia 23704-5004 Ms. Louise Griffin Telephone: (804) 398-6347 Commander (aos-2) Seventh Coast Guard District 909 SE 1st Avenue Brickell Plaza Federal Bldg., Room 512 Miami, Florida 33131-3050 Ms. Patricia Rodriguez Telephone: (305) 536-5559

Commander (ao) Eighth Coast Guard District Hale Boggs Federal Building 501 Magazine Street, Room 1240 New Orleans, Louisiana 70130-3396 Ms. Carmen Ziolkovski Telephone: (504) 589-4941

Commander (ao-3) Ninth Coast Guard District 1240 East 9th Street, Room 2117 Cleveland, Ohio 44199-2060 CWO3 J.G. Spaid Telephone: (216) 522-3974

Commander (ao) Eleventh Coast Guard District 501 W. Ocean Blvd Suite 7170 Long Beach, California 90822-5399 Mr. Chris Wolff Telephone: (310) 980-4300, Ext. 184

Commander (ao-2) Thirteenth Coast Guard District 915 2nd Avenue, Room 3402 Seattle, Washington 98174-1067 Ms. Ann Scdoris Telephone: (206) 220-7059 Commander (aop) Fourteenth Coast Guard District Prince Kalanlanaole Federal Building 300 Ala Moana Boulevard, Room 9113 Honolulu, Hawaii 96850-4982 Ms. Tina Spyropoulos Telephone: (808) 541-2155

Commanding Officer U.S. Coast Guard Pay & Personnel Center Federal Building 444 SE Quincy Topeka, Kansas 66683-3591 CWO Robert Smyth Telephone: (913) 295-2980

Commander (aos) Seventeenth Coast Guard District P.O. Box 21747 7th Floor Juneau, Alaska 99802-1747 Ms. Eva Claveau Telephone: (907) 463-2414



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# SAINT LAWRENCE SEAWAY DEVELOPMENT CORPORATION

The Saint Lawrence Seaway Development Corporation (SLSDC) is a wholly government-owned enterprise responsible for the construction, development, operation, and maintenance of that part of the Seaway within the territorial limits of the United States.

The Seaway Corporation procures various types of lock operating equipment, navigation aids, heavy construction equipment, and maintenance parts and materials.

Procurements also include professional services, research projects, construction, development, testing, and demonstration projects and studies.

A firm interested in selling to SLSDC should direct its inquiries to:

Saint Lawrence Seaway Development Corporation Linda Harding, Contracting Officer 180 Andrews Street Post Office Box 520 Massena, New York 13662-0520 Telephone: (315) 764-3244

Miss Nancy J. Seger is the Purchasing Agent in charge of small purchases. Her telephone number is (315) 764-3267.



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# OFFICE OF THE SECRETARY

The Procurement Operations Division in the Office of the Secretary (OST) procures a wide variety of services and equipment. Economic and management analyses are procured to support local, national and international transportation related topics such as commercial space transportation. OST procures Federal Information Processing (FIP) resources to support the transportation computer center (TCC) which is a government owned contractor operated facility. The TCC provides support to the DOT nation-wide. Services and supplies include, but are not limited to, software/hardware procurement (lease and/or purchase); associated maintenance renewals;programing; and network and database management. In addition, OST procures services and supplies to support the DOT's telecommunication requirements. OST also procures the following: drug testing and collection services; facilities management support for the DOT mailroom, warehouse; operation of the parking garages; guard services for all DOT requirements.

Copies of potential requirements, with an expected value between \$10,000 and the small purchase limitation, are posted on the bulletin board in the corridor next to room 9413.

Small purchases for OST are administered by:

Mr. Dan Telep Small Purchases Team Leader Procurement Operations Division, M-64 400 7th Street, S.W., Room 9413 Washington, D.C. 20590 Telephone: (202) 366-6699

For additional information regarding OST procurement activities, please contact:

Ms. Cynthia Blackmon Office of the Secretary Procurement Operations Division, M-64 400 7th Street, SW, Room 9413 Washington, DC 20590 Telephone: (202) 366-4968



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# OFFICE OF SMALL & DISADVANTAGED BUSINESS UTILIZATION (OSDBU)

## Introduction

The Department has established the Office of Small and Disadvantaged Business Utilization in accordance with Public Law 95-507, an amendment to the Small Business Act and the Small Business Investment Act of 1958. This office is responsible for implementing and monitoring the Department's goals for small and disadvantaged businesses. Under the Office of Small and Disadvantaged Business Utilization (OSDBU) is the Minority Business Resource Center (MBRC).

DOT's Small and Disadvantaged Business Program is designed to ensure that all small businesses, including minority and women-owned firms, have an equitable opportunity to participate in DOT's procurement programs, and that they do in fact receive a fair share of the resulting contract awards. The status of a business entity as "small" is determined by the criteria established for each industry by the Small Business Administration. Size standards are published in the regulation of the Small Business Administration (Title 13, CFR Part 121).

In keeping with national policy, DOT works closely with the Department of Commerce, Minority Business Development Agency on minority business matters and with the Small Business Administration (SBA) in assisting small firms owned and controlled by socially and economically disadvantaged individuals. Economically or socially disadvantaged individuals for government procurement purposes include Black Americans, Hispanic Americans, Native Americans, (American Indians, Eskimos, Aleuts, or Native Hawaiians); Asian Pacific Americans (persons with origins from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, U.S. Trust Territory of the Pacific Islands, Northern Mariana Islands, Laos, Cambodia, or Taiwan); Asian Indian Americans (persons with origins from India, Pakistan or Bangladesh); and members of other groups designated from time to time by the SBA under 13 CFR 124.105(d).

To assist firms whose resources and finances may be limited, the Office of Small and Disadvantaged Business Utilization may be contacted by calling, toll free, 1-800-532-1169.

## OSDBU Program - Overview

The OSDBU is responsible for the development and implementation of an effective program of activities directed at ensuring minority, women-owned and small and disadvantaged business participation in the Department's direct procurement and Federal financial assistance activities.

The OSDBU monitors all Department of Transportation procurement activities that involve the participation of minority, disadvantaged, women and small business entrepreneurs, including the goal setting and procurement practices of DOT financial assistance recipients; namely, state and local transportation agencies. It also negotiates direct procurement goals with all DOT Operating Administrations and the Small Business Administration. Mediating and resolving sensitive procurement related issues are also a function of the OSDBU.

The OSDBU serves an important function in assisting firms in their marketing of the Department and all of its Operating Administrations. To this end, the OSDBU sponsors marketing presentations designed to assist the minority, disadvantaged and women business communities in marketing their firms to DOT. The program is designed to assist firms located outside the Washington metropolitan area, whose representatives have limited time during their marketing visits to the Department. Approximately every six weeks, firms are invited to the DOT headquarters to present their capabilities to procurement and program staff from all Operating Administrations. As a result of the presentations, some firms have been able to identify specific procurement opportunities on which to submit bids.



Marketing advice by the OSDBU also includes counseling firms on procedures for doing business with DOT and inclusion on the bidder's mailing lists and general information on types of business opportunities available at the Department.

The OSDBU activities include:

- Procurement Preference Goals Program
- SBA 8(a) Program
- Small Business Set-aside Program
- Subcontracting Program
- Small Business Innovation Research (SBIR) Program
- Women Business Enterprise Program
- Minority Enterprise Development (MED) Week Program
- Marketing Presentation Program
- Research and Research & Development Goaling Program
- Annual Minority Business Development Program (MBDA-91)
- Advanced Procurement Planning (PL 100-656/Section 501)
- Conference Coordination Assist SBA/PCR in analyzing procurements for 8(a) & Small Business Setasides
- Small Business Competitiveness Demonstration Program
- Review/Comment/Implement Procurement Policies and Legislation
- Assist Firms on Prompt Payment Act Requirements and Rural Area Business Enterprise Development Plan
- Counseling Businesses
- Mediating and Resolving Sensitive Procurement Related Issues
- Financial Assistance Program DBE participation in federally assisted procurements of state and local transportation agencies.

## Minority Business Resource Center (MBRC)

DOT is authorized under Subchapter 11 of the DOT Act, 49 U.S.C. 332, Public Law 97-449, to design and carry out programs to encourage, promote, and assist Small and Disadvantaged Business Enterprises (DBE) to obtain and manage transportation-related contracts, subcontracts, and projects. The OSDBU/MBRC administers two financial assistance programs which provide assistance in obtaining short-term working capital and bonding for Minority Business Enterprises (MBE), women business Enterprises (WBE) and Disadvantaged Business Enterprises (DBE). The OSDBU/MBRC Short Term Lending Program enables MBE/WEB/DBEs to obtain short-term working capital for transportation-related projects at prime interest rates.

The OSDBU/MBRC Bonding Assistance Program provides an opportunity for MBE/WBE/DBEs to obtain bid, performance, and payment bonds for transportation-related contracts.



Both programs have the same basic eligibility requirements. These are: (1) the applicant must hold a current, valid certification as a DBE, MBE, or WBE from an agency applying DOT certification requirements and, (2) the firm must possess a transportation-related contract which supports the application.

Firms may consider utilizing the services of the U.S. Department of Commerce Minority Business Development Centers (MBDCs), SBA Small Business Development Centers or state supportive services contractors as possible sources for assistance and guidance in preparing a loan and bond application package. The program will also accept packages developed by private resources and organizations.

The OSDBU/MBRC Short Term Lending Program is administered under Cooperative Agreements between the DOT and minority banks. The DOT Bonding Assistance Program is operated by the OSDBU/MBRC through Guaranty Agreements with a number of major "Treasury Listed" sureties which provide nationwide access.

## Liaison Outreach and Services Program (LOSP)

The OSDBU has entered into Cooperative Agreements with a number of minority chambers of commerce and trade associations to provide liaison services between the DOT, its grantees, recipients, contractors, subcontractors and minority, women-owned and disadvantaged business enterprises. The Liaison Outreach and Services Program (LOSP) will assist DBEs in securing information concerning DOT procurement opportunities, the short term lending and bonding assistance programs in order to increase the number of DBEs that enter into transportation related contracts.

## Minority College and Universities Program

The OSDBU has entered into Grant Agreements with Historically Black Colleges and Universities (HBCUs) and Hispanic Serving Institutions (HSIs) to support the recipients in the design and implementation of educational programs to encourage, promote, and assist minority entrepreneurs and businesses in obtaining transportation-related contracts. In addition, the agreements support the recipients in providing quality educational experiences, training and employment opportunities to minority students interested in transportation-related careers. This project combines the efforts of Government, HBCUs, HSIs, MBE/WBE/DBE and the private sector in fostering diversity in educational opportunities for college students in the field of transportation and in promoting the interest of MBE/WBE/DBE.

For general information relating to OSDBU programs, please contact:

Department of Transportation Director, Office of Small and Disadvantaged Business Utilization (S-40) 400 7th Street, S.W. Room 9414 Washington, D.C. 20590 Telephone: (202) 366-1902, 1-800-532-1169

# Small Business Specialists or Small and Disadvantaged Business Specialists

At each of its headquarters and field procurement offices, DOT has one or more Small Business Specialists or Small and Disadvantaged Business Specialists (SADBUS). All proposed procurements are reviewed for the participation of small business, including disadvantaged business firms. When possible, specific procurements are set aside exclusively for small business competition. Small firms are also included on the bidder's list of each competitive solicitation. All small firms interested in doing business with DOT are encouraged to utilize the assistance and services offered by the Small and Disadvantaged Business Liaison Officers listed on page 45 and the Small Purchase Officers listed on page 47.



#### Headquarters Small and Disadvantaged Business Liaison Officers:

Office of the Secretary (OST)

Cynthia R. Blackmon, Room 9413 Telephone: (202) 366-4968

#### Federal Aviation Administration (FAA)

United States Coast Guard (USCG)

Inez Williams, Room 929 Telephone: (202) 267-8881

Fred Dendy, Room 929 Telephone: (202) 267-7454 800 Independence Ave., S.W. Washington, D.C. 20591

400 7th Street, S.W.

Washington, D. C. 20590

800 Independence Ave., S.W. Washington, D.C. 20591

> 2100 2nd Street, S.W. Washington, D.C. 20593

> > 400 7th Street, S.W.

Federal Highway Administration (FHWA)

Frank J. Waltos, Room 4404 Telephone: (202) 366-4205

Ms Dani Wildason, Room 5208

Telephone: (202) 267-2499

#### Federal Railroad Administration (FRA)

Miles S. Washington, Jr., Room 8125 Telephone: (202) 366-9753 400 7th Street, S.W. Washington, D. C. 20590

Washington, D. C. 20590

#### National Highway Traffic Safety Administration (NHTSA)

Richard L. Dixon, Room 5301 Telephone: (202) 366-9563 400 7th Street, S.W. Washington, D. C. 20590

#### Federal Transit Administration (FTA)

Dale C. Moore Johnson, Room 7405 Telephone: (202) 366-4980

Geraldine Head, Room 7412 Telephone: (202) 366-4018



Washington, D.C. 20590

400 7th Street, S.W. Washington, D. C. 20590



#### Maritime Administration (MARAD)

Rita Thomas, Room 7310 Telephone: (202) 366-5757 400 7th Street, S.W. Washington, D. C. 20590

#### Research and Special Programs Administration (RSPA)

Keith J. O'Neill, Room 8321 Telephone: (202) 366-5513 400 7th Street, S.W. Washington, D. C. 20590

Mary Vitiello, VNTSC Telephone: (617) 494-2389 Kendall Square Cambridge, Massachusetts 02142

# Saint Lawrence Seaway Development Administration (SLSDA)

Linda Harding Telephone: (315) 764-3236 P. O. Box 520 Massena, New York 13662



# Small Purchase Officials Department of Transportation Headquarters:

## Office of the Secretary

Mr. Mark Welch Procurement Operations Division 400 7th Street, SW., Room 9413 Washington, DC 20590 (202) 366-4971

# United States Coast Guard

Mrs. Natika George, GCAS-4 Chief, Small Purchase Branch 2100 2nd Street, SW., Room 3304 Washington, DC 20593 (202) 267-1578

### Federal Aviation Administration

Ms. Lillie Harris, ASU-360
Supervisor, Contracts and Small Purchases
800 Independence Avenue, SW., Room 402
Washington, DC 20591
(202) 267-3687

#### Federal Highway Administration

Mr. Gilbert Trainer, HCP-42
Chief, Highway Support Services and Small Purchases Administration Branch
400 7th Street, SW., Room 4410
Washington, DC 20590
(202) 366-4245

## National Highway Traffic Safety Administration

Ms. Eva Freeman, NAD-30 Supervisor, Small Purchases 400 7th Street, SW., Room 5301 Washington, DC 20590 (202) 366-9569

### Federal Transit Administration

Ms. Dale Moore Johnson, UAD-40 Contract Specialist 400 7th Street, SW., Room 7405 Washington, DC 20590 (202) 366-4980

### Maritime Administration

Ms. Rita Thomas, MAR 380 Contract Specialist 400 Seventh Street, SW., Room 7310 Washington, DC 20590 (202) 366-5757

#### Research and Special Programs Administration Mr. Orrin Cook, DTS-852 Transportation Systems Center Small Purchases Building #4, Room 2-295 Kendall Square Cambridge, Massachusetts 02142 (617) 494-2593

# Federal Railroad Administration

Ms. Edna D. Vaughn, RAD-30 Purchasing Agent 400 7th Street, SW., Room 8222 Washington, DC 20590 (202) 366-0564



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# Disadvantaged Business Enterprise (DBE) - States and Possessions:

#### Alabama

Mr. Ronald J. Green Chief, Bureau of Human Resources Alabama Department of Transportation 1409 Coliseum Boulevard Montgomery, Alabama 36130-3050 (334) 242-6336 or 1-800-247-3618

#### Alaska

Ms. Margaret E. Holland DBE Manager Alaska DOT and DBE Office P.O. Box 196900 Anchorage, Alaska 99519-6900 (907) 266-1488

#### Arizona

Ms. Lisa Wormington Administrator, Office of Affirmative Action Arizona DOT 1739 W. Jackson, Room 118 Phoenix, Arizona 85007 (602) 255-7761

#### Arkansas

Mr. Steve Teague Ms. Jane Wilson Arkansas State Highway and Transportation Department P.O. Box 2261 Little Rock, Arkansas 72203 (501) 569-2262

#### California

Ms. Algerine McCray Chief, Office of Civil Rights CALTRANS Division of Civil Rights 1120 N Street, Room 2545 Sacramento, California 95814 (916) 654-7048

#### Connecticut

Ms. Margo S. Kilbon EEO Assurance Bureau of Finance and Administration Connecticut DOT Contract Compliance Unit P.O. Box 317546 Newington, Connecticut 06131-7546 (203) 594-3067

#### Colorado

Guillermo Vidal Executive Director Colorado Dept. of Transportation 4201 East Arkansas Avenue Denver, Colorado 80222 (303) 757-9205

#### Delaware

Mr. Willie E. Jones DOT EEO Liaison Officer Delaware DOT P.O. Box 778 Dover, Delaware 19903 (302) 739-5716

#### District of Columbia

Mr. Jerry Carter Chief, Contract Compliance Division District of Columbia Department of Public Works Office of Contract Administration 2000 14th Street, NW, 5th Floor Washington, DC 20009 (202) 939-8072

#### Florida

Mr. Art Wright Office Manager Florida DOT Haydon Burns Building 3717 Apalachee Parkway Suite G Tallahassee, Florida 32311-0450 (904) 488-3145



#### Georgia

Mr. Robert L. Bradley, EEO Admin. Charles French, Contract Compliance Officer Georgia DOT No. 2 Capitol Square, Rm 262 Atlanta, Georgia 30334-1002 (404) 656-5323

#### Hawaii

Mr. Burt Nishimura Business Management Officer Hawaii DOT 869 Punchbowl Street Honolulu, Hawaii 96813 (808) 587-2133

#### ldaho

Kintu Nnambia Chief, Civil Rights Manager Ms. Sherie Sweaney Civil Rights Affirmative Action Officer State of Idaho ITD P.O. Box 7129 Boise, Idaho 83707 (208) 334-8845

#### Illinois

Ms. R. Beverly Peters Bureau Chief Bureau of Small Business Enterprise Illinois DOT 2300 South Dirksen Parkway, Rm. 319 Springfield, Illinois 62764 (217) 785-5947

#### Indiana

Mr. George Roney Supportive Services Manager Indiana Government Center North 100 North Senate Avenue, Room 855 Indianapolis, Indiana 46204 (317) 233-3563

#### lowa

Mr. Roger Bierdaum Contract Engineer Iowa DOT 800 Lincoln Way Ames, Iowa 50010 (515) 239-1124

#### Kansas

Ms. Sandra Greenwell MBE Liaison Officer Kansas DOT Docking Office Building 915 Harrison Topeka, Kansas 66612 (913) 296-7916

### Kentucky

Mr. Ronald Derricks MBE Liaison Officer Kentucky Transportation Cabinet State Office Building, Room 904 501 High Street Frankfort, Kentucky 40622 (502) 564-3601

#### Louisiana

Ms. Frances Gilson Compliance Programs Director Louisiana DOT & Development P.O. Box 94245 Baton Rouge, Louisiana 70804-9245 (504) 379-1382

#### Maine

Ms. Jane L. Gilbert Director, Office of Equal Opportunity Employee Relations Maine DOT Transportation Building, SHS-16 Augusta, Maine 04333 (207) 287-3576



#### Maryland

Ms. Ruth Roberts Hendricks Maryland DOT P. O. Box 8755--#10 Elm Road BWI Airport, Maryland 21240 (410) 859-7325

#### Massachusetts

Ms Patricia O'Brien Office of Civil Rights Massachusetts Highway Department 10 Park Plaza, Room 5453 Boston, Massachusetts 02116 (617) 973-7823

#### Michigan

Mr. Charles Ford, Administrator Mr. Robert Anderson Assistant Administrator Office of Equal Opportunity Michigan DOT P.O. Box 30050 Lansing, Michigan 48909 (517) 373-6732

#### Minnesota

Ms. Claudia Osterman DBE Liaison Officer Minnesota DOT, EEO Contract Management Office 395 John Ireland Blvd., Room 207 St. Paul, Minnesota 55155 (612) 296-5748

#### Mississippi

Mr. Jim N. Smith MBE Liaison Officer Mississippi Dept. of Transportation Contract Administration Division P.O. Box 1850 Jackson, Mississippi 39215-1850 (601) 359-7700

# Missouri

Shron M. Taegel EEO Administrator Missouri Highway & Transportation Department P.O. Box 270 State Highway Building Jefferson City, Missouri 65102 (314) 751-2859

#### Montana

Sam Prestipino Chief, Civil Rights Bureau Department of Transportation P.O. Box 201001 Helena, Montana 59620 (406) 444-6333

#### Nebraska

Ms. Donna Sears Newell DBE Coordinator Nebraska Department of Roads/ Construction Division/MBO Central Office Building, Room 105 1500 Highway 2, P.O. Box 94759 Lincoln, Nebraska 68509 (402) 479-4531

#### Nevada

Mr. Jim Crawford Contract Compliance Officer Nevada DOT 1263 South Stewart Street Carson City, Nevada 89712 (702) 687-5497

#### New Hampshire

Ms Sandra Drouin Labor Compliance Administrator New Hampshire DOT P.O. Box 483 Concord, New Hampshire 03302-0483 (603) 271-6612

#### New Jersey

Ms Linda Errico DBE Liaison Officer New Jersey DOT 1035 Parkway Avenue, CN600 Trenton, New Jersey 08625 (609) 530-3872

# New Mexico

Mr. Bill Jaramillo DBE & EEO Liaison Officer New Mexico State Highway & Transportation Department 1120 Cerrillos Road, P.O. Box 1149 Santa Fe, New Mexico 87504-1149 (505) 827-1775



#### New York

Tracey Long, Director Office of EEO Development & Compliance New York State DOT 1220 Washington Avenue State Campus, Building 4, Rm. G16 Albany, New York 12232 (518) 457-1134

#### North Carolina

Delano Rackard Director of Civil Rights Division North Carolina DOT P.O. Box 25201 Raleigh, North Carolina 27611 (919) 733-2300

#### North Dakota

Ms. Deborah J. Igoe Civil Rights Officer North Dakota DOT 608 East Boulevard Avenue Bismarck, ND 58505-0700 (701) 224-2576

#### Ohio

Ms. Melanie M. Lackland Deputy Director, Office of Equal Opportunity Ohio DOT 25 South Front Street, Room 708 Columbus, Ohio 43215 (614) 466-2159

#### Oklahoma

Mr. Paul Adams, DBE Liaison Oklahoma DOT 200 NE. 21st Street Oklahoma City, Oklahoma 73105 (405) 521-3957

#### Oregon

Ms. Beatrice M. Hudson Manager, DBE/EEO/ESB Oregon DOT, Transportation Department 112 Transportation Building Salem, Oregon 97310 (503) 986-3290

#### Pennsylvania

Mr. Robert C. Wonderlend Deputy Secretary for Admin. Pennsylvania DOT 1220 Transportation and Safety Bldg. Commonwealth and Forster St. Harrisburg, Pennsylvania 17120 (717) 787-5628

#### Puerto Rico

Mr. Carlos J. Guilbe Director, Office of Civil Rights DOT and Public Works Highway and Transportation Authority P.O. Box 42007 San Juan, Puerto Rico 00940-2007 (809) 722-2625 or 725-1183

#### Rhode Island

Mr. Phillip Kydd Chief, Civil Rights Office Rhode Island DOT 2 Capitol Hill, Room 109 Providence, Rhode Island 02903 (401) 277-3260

#### South Carolina

Mr. B. F. Byrd, Director of Compliance South Carolina DOT P.O. Box 191 Columbia, South Carolina 29202 (803) 737-1372

#### South Dakota

Mr. Dennis W. Hull, Civil Rights Officer South Dakota DOT 700 East Broadway Pierre, South Dakota 57501-2586 (605) 773-4085

#### Tennessee

Mr. Alvin H. Pearson Contract Compliance Director Tennessee DOT James K. Polk Building, Suite 400 505 Deaderick Street Nashville, Tennessee 37243-0347 (615) 741-3681



#### Texas

Mr. Efrem Casarez, Director Business Opportunities Section R. D. Brown, DBE Certification Texas Department of Transportation Dewitt C. Greer State Highway Bldg. 125 E. 11th Street Austin, Texas 78701-2483 (512) 463-8870

#### Utah

Mr. Charles K. Larson Civil Rights Manager Utah DOT 4501 South 2700 West Salt Lake City, Utah 84119-5998 (801) 965-4208

### Vermont

Mr. Carroll E. Witham Compliance Officer Vermont Agency of Transportation 133 State Street Montpelier, Vermont 05633 (802) 828-2644

### Virginia

Mr. Albert W. Coates, Jr.
Assistant Commissioner for Administration
Virginia DOT
1401 East Broad Street, Rm. 309
Richmond, Virginia 23219
(804) 786-9950

#### Washington

Mr. Harold G. Moss Manager of External Civil Rights Washington State DOT Transportation Building 7314 Olympia, Washington 98504 (360) 705-7085

## West Virginia

Mr. Jesse L. Haynes State Capitol Complex Director EEO Division West Virginia Division of Highways Bldg. 5, Room 925, 1900 Kanawha Blvd.East Charleston, West Virginia 25305 (304) 558-3862

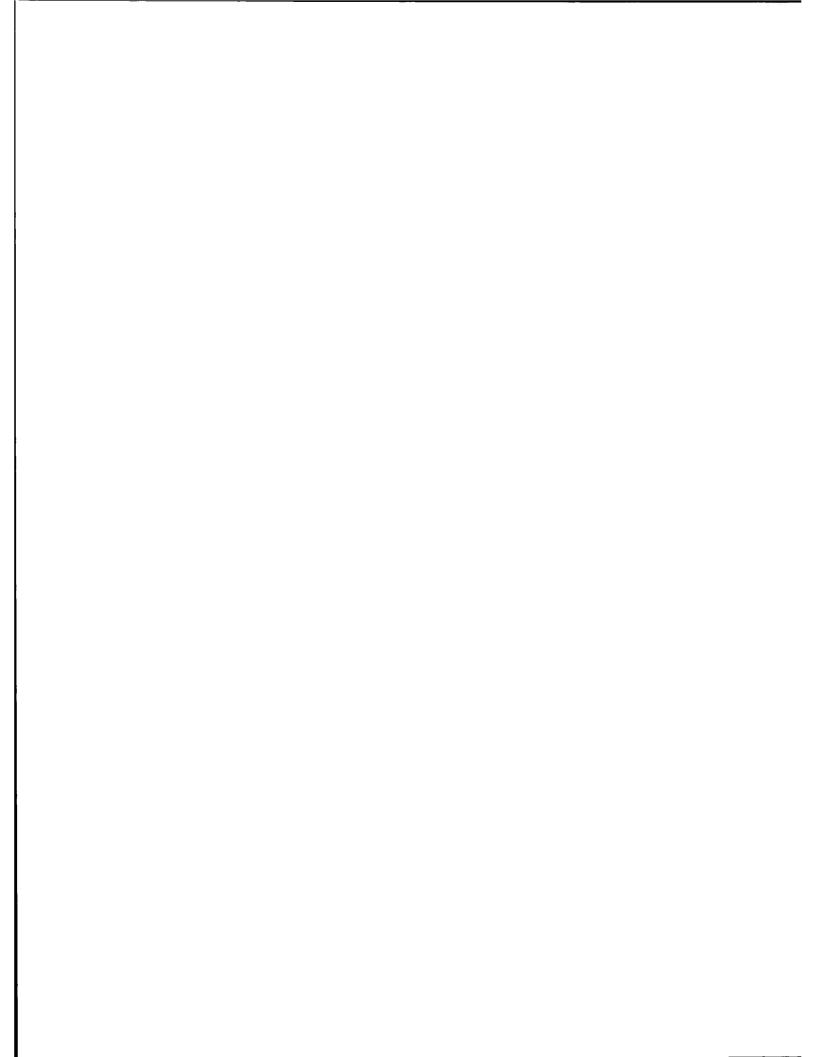
### Wisconsin

Mr. Eugene Johnson Director DBE Program Wisconsin DOT 4802 Sheboygan Avenue--Room 451 P.O. Box 7916 Madison, Wisconsin 53707-7916 (608) 267-9527

# Wyoming

Mr. Kent Lambert External EEO Officer Wyoming Department of Transportation P.O. Box 1708 Cheyenne, Wyoming 82003-1708 (307) 777-4054





# The Small Business Competitiveness Demonstration Program

# Purpose

- a. To test the ability of small businesses to compete successfully in certain industry categories without competition being restricted by the use of small business set-asides. This portion of the program is limited to four designated industry groups (DIGs).
- b. To measure the extent to which awards are made to a new category of small businesses known as emerging small businesses (ESBs), and to provide for certain DIG acquisitions to be reserved for ESB participation only.
- c. To expand small business participation in ten targeted industry categories (TICs) through continued use of set-aside procedures, increased management attention, and specifically tailored acquisition procedures, as implemented through agency procedures.

Program Origin: PL 100-656, Title VII

# Funding Level: N/A

# How the Program Operates

The program will be conducted through September 30, 1996. The procedures for implementing the program are set forth in the Office of Federal Procurement Policy (OFPP) policy directive as amended and test plan as published in the Federal Register on September 12, 1989 and in any participating agency supplements. Pursuant to section 714(a) of PL 100-656, the requirements of the Federal Acquisition Regulation that are inconsistent with the OFPP policy directive and test plan are waived.

The program consists of two major components:

- a. A test of unrestricted competition in the following four designated industry groups (DIGs) --Construction, Refuse Systems and related services, Architectural and Engineering services, including surveying and mapping, and Nonnuclear Ship Repair. All solicitations for these four DIGs must be designated for full and open competition unless they are set-aside for the 8(a) program or sole source.
- b. A test of enhanced small business participation in ten agency targeted industry categories (TICs). Each participating agency is required to select its own TICs. See attachment for the Department of Transportation's (DOT) ten TICS.



The DOT is committed to assisting all interested small businesses to participate fully in this program. To help accomplish this, the DOT is compiling lists of: (1) ESBs with capability in one or more of the four DIGs, (2) Small businesses that have capabilities in one or more of the ten TICS, and (3) Small businesses interested in a joint venture in order to participate in the ten TIC expansion program. If any small business desires to be included on any of these lists, please submit a written request to the Office of Small and Disadvantaged Business Utilization, Department of Transportation, 400 Seventh Street, S.W., Room 9410, Washington, D.C. 20590. If you have any questions regarding this program, you may call (202) 366-1902.

INDUSTRY NAME	FPDS Codes*
<ul> <li>(1) Lease/Rental General Purposes Automatic Data Processing</li> <li>(ADP)</li> </ul>	<b>W07</b> 0
(2) System Engineering Services Only	R414
(3) Maintenance Engine/Turbine and Maintenance, Repair Rebuilding of Weapons	J028 J010
(4) Radar Equipment and Navigation & Navigational Aids R&D	5840 AT30
(5) Radio/TV Communication Equipment (Except Airborne)	5820
(6) Automatic Data Processing, Central Processing Unit (ADP, CPU), Analog	7020
(7) Rescue Vessels	3732
(8) Automatic Data Processing (ADP) Accessorial Equipment	7035
<ul> <li>(9) Automatic Data Processing (ADP) Teleprocessing and System Development &amp; Programming Service</li> </ul>	D305 D302
(10) Lease/Rental Facilities	X119

DOT's Te	n Targeted	Industry	Categories	(TIC's)
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\*FPDS codes - Federal Procurement Data System Product and Service Codes



# *Contracting for Oil Spill and Chemical Incident Response*

# A Role for Minority and Disadvantaged Small Business Working for the U.S. Coast Guard

There are numerous opportunities for private contractors to assist the Coast Guard in it's Marine Environmental Response mission of responding to oil and hazardous chemical spills on the nation's coastline and along inland rivers. The Coast Guard is one of two agencies (EPA is the other) who are specifically tasked with immediate response to oil spills and hazardous chemical incidents throughout the country. With passage of the Oil Pollution Act of 1990 (OPA 90), Congress mandated a much more active role for the Coast Guard, with a \$1 Billion fund to support that role.

The Coast Guard has many trained and highly qualified personnel in this field, but since the service acquired this mission in 1972 it has always depended on private contractors, working for those Coast Guard men and women, to actually clean up the oil or remove the hazardous materials. Each year the Coast Guard hires contractors in hundreds of spills, spending millions of dollars to assist it in this important national goal.

The Coast Guard uses Basic Ordering Agreements (BOAs) as a prelude to actual contracts. In oil and chemical spill response, time is critical, and it is in neither the Coast Guard's nor the Contractor's interest to advertise, negotiate, and then sign a contract before the contractor starts providing assistance to the Coast Guard's On-Scene-Coordinator, or OSC. BOAs allow pre-contract negotiation and agreement on prices, capabilities available, response times, payment terms, and other relevant contract provisions. Then, if a spill occurs in the contractor's operating area, his capabilities match those the OSC requires; and the contractor agrees to respond; the contract can be entered into immediately. The Coast Guard OSC may activate such a contract over the phone with the BOA contractor. Then a Coast Guard contracting officer contacts the company to confirm the activation of the BOA and provide prompt written confirmation by express courier, fax, or other suitable means.

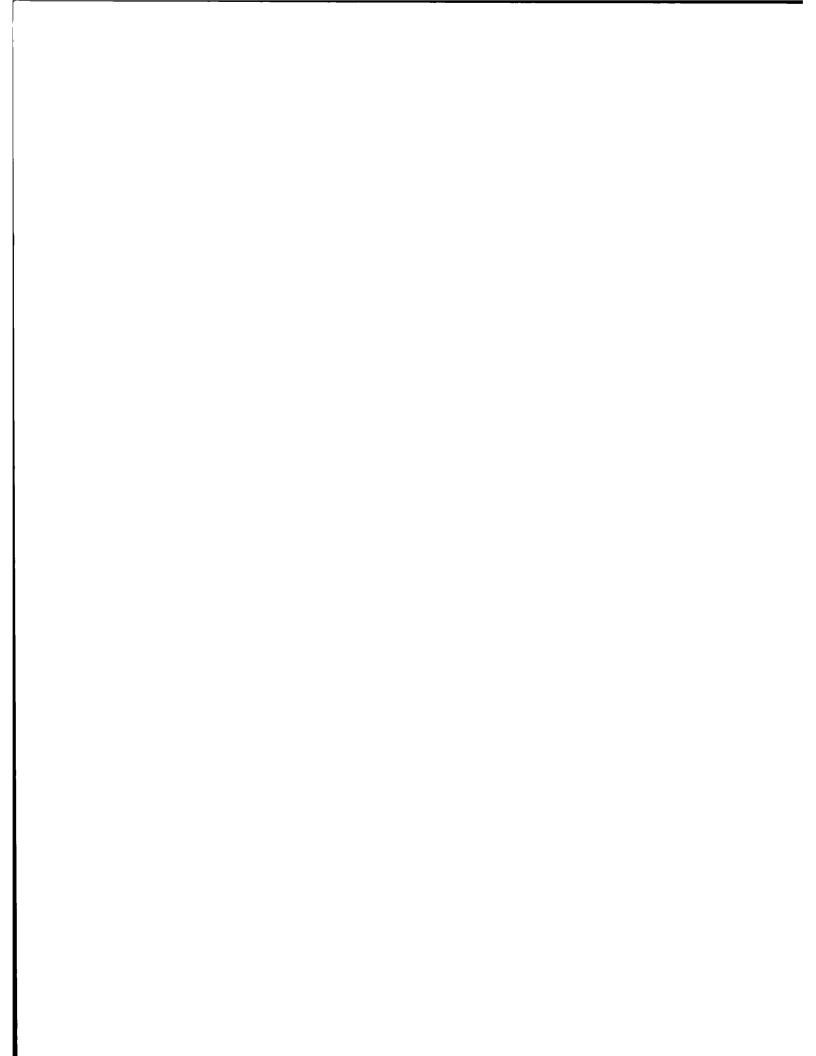
What services is the Coast Guard looking for? We can use contractors for: cleanup; disposal; providing equipment, not only boom, skimmers, and vacuum trucks but also earth moving equipment, protective clothing for workers, decontamination facilities, trailers for field offices, even IRM equipment; administrative support of the OSC's efforts; claims processing for people or firms damaged by an oil spill; and a host of other services.

For more information on how to "Get on the CG's BOA List," call:

Dani Wildason	Procurement Management Division, CGHQ	(202) 267-1154
Eleanor Deegan	Atlantic Area Contracting Branch	(212) 668-7102
Robert Towsend	Pacific Area Contracting Branch	(510) 437-3009

USCG National Pollution Funds Center, Arlington, VA





SUBCONTRACTING DIRECTORY



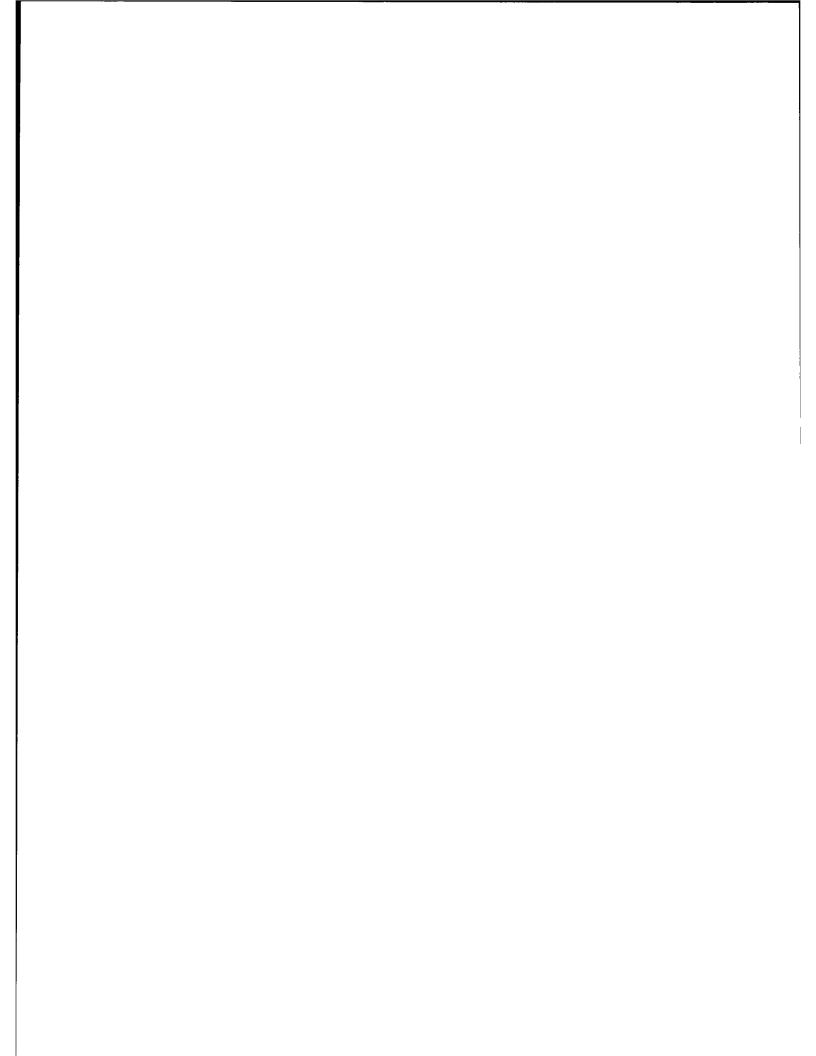
U.S. DEPARTMENT OF TRANSPORTATION Office of Small and Disadvantaged Business Utilization

# SMALL BUSINESS

# SUBCONTRACTING OPPORTUNITIES

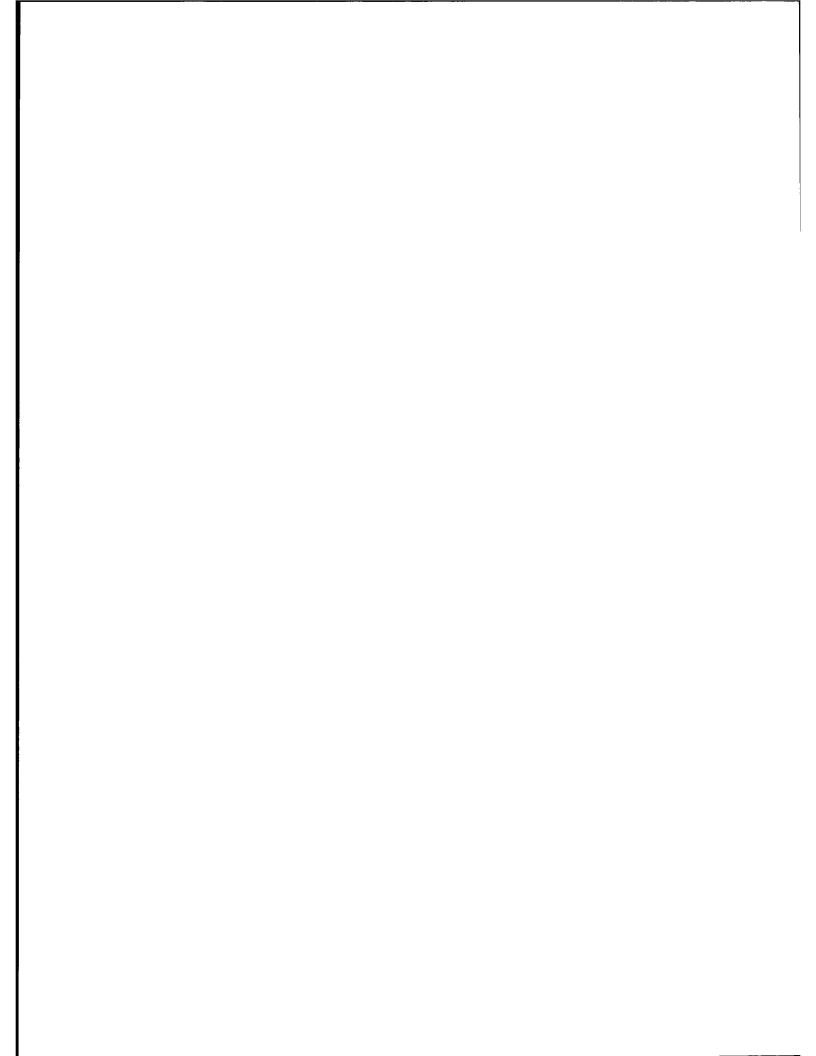
# DIRECTORY

FISCAL YEAR 1995



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# FOREWORD

The U.S. Department of Transportation (DOT) consists of seven Administrations representing various transportation modes, plus the U.S. Coast Guard, St. Lawrence Seaway Development Corporation, and the Office of the Secretary. DOT is responsible for transportation safety improvements and enforcement, international transportation agreements and the continuity of transportation services in the public's interest. Departmental contracting activities are governed by the Federal Acquisition Regulations (FAR). The FAR implements various statutes and regulations, such as dealing with small business and fair labor practices. Recognizing that small business concerns often do not have the ability to perform as a prime contractor on certain large contracts, DOT promotes the involvement of small businesses at the subcontract level.

The DOT's Office of Small and Disadvantaged Business Utilization (OSDBU) is one of four offices directly responsible to the Secretary of Transportation and the Deputy Secretary. The OSDBU was established in accordance with Public Law 95-507, an amendment to the Small Business Act and the Small Business Investment Act of 1958.

The OSDBU's mission is to provide policy direction for Minority, Women-Owned and Small and Disadvantaged Business Enterprise (MBE/WBE/DBE) participation in the DOT direct procurement and Federal financial assistance activities. The OSDBU operates short-term lending and bonding assistance programs and monitors all DOT procurement activities that involve the participation of MBE/WBE/DBE, including the procurements of DOT financial assistance recipients, namely, state and local transportation agencies.

Additional information concerning OSDBU programs may be obtained by contacting:

OSDBU Department of Transportation Room 9414 400 7th Street, S.W. Washington, D.C. 20590 Telephone: (202) 366-1902 (202) 366-2852

Pursuant to Public Law 95-507, large prime contractors receiving Federal contract awards valued over \$500,000 (\$1 million for construction) are required to establish plans and goals for subcontracting with small business and small disadvantaged business firms.

This directory is published as a marketing aid for small, minority, disadvantaged and women entrepreneurs seeking subcontracting opportunities with DOT prime contractors. In this directory, you will find listings of DOT prime with approved subcontracting plans and goals. It identifies: (1) DOT agencies and its liaison officers, (2) contract numbers, (3) prime contractor's name and address, (4) company's subcontracting liaison representative and telephone numbers, and (5) project titles or descriptions.

Contact should be made with the company's subcontracting liaison representative, who has knowledge of the contractor's plans and goals. This person can inform you as to how your firm may join their subcontracting vendor team.



# FEDERAL AVIATION ADMINISTRATION

The Federal Aviation Administration (FAA) is responsible for promoting aviation safety, operating and maintaining a common system of air navigation and air traffic control for both military and civilian aviation, and fostering the growth of civil aeronautics at home and abroad. The FAA purchases equipment, supplies, and supporting spare parts in the aircraft, communications, air navigations, and air traffic control fields.

Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officer:

Inez C. Williams Federal Aviation Administration Room 929, AXQ-4 800 Independence Avenue, S.W. Washington, D.C. 20591 Telephone: (202) 267-8881

Frederick L. Dendy Small and Disadvantaged Business Analyst Federal Aviation Administration Room 929, AXQ-4 800 Independence Avenue, S.W. Washington, D.C. 20591 Telephone: (202) 267-7454

FAA Active	Contracts	with	Subcontracting	Plans
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CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFA01-93-C-00063	Norden Systems 75 Maxess Road Melville, NY 11747	Henry Banach (516) 845-2543	Airport Surface Detection Equipment (ASDE-3) and Ancillary Items
DTFA01-92-C-00037	Wilcox Electric 2001 N.E. 46th St. Kansas City, MO 64116	James Esposito (816) 459-4500	MLS Cat II/III Development
DTFA01-92-C-00038	Raytheon Company 1001 Boston Post Marlboro, MA 01752	David Larochelle (508) 440-6720	MLS Cat II/III Development
DTFA01-93-C-00046	Vitro Corporation 45 West Guide Drive Rockville, MD 20850-1160	R.J. Davis (301)-738-4711	Technical Assistance Contract (TAC)



DTFA01-84-C-00017	Martin Marietta Corp. Air Traffic Control Div. 475 School Street, SW Stop DC 2800	Nick Cantwell (202) 646-2260	Systems Engineering for Integration Mail Contracts
DTFA01-83-C-20027	Westinghouse Electric P.O. Box 1693 Mail Stop B375 Baltimore, MD 21203	J. E. Morrill (301) 765-7155	Radar Equipment, Airport Surveillance Radars
DTFA01-85-C-00002	Westinghouse Electric Unisys Corporation (J.V.) Box 1897 Friendship Site Baltimore, MD 21203	J. E. Morrill (301) 765-7155	Mode-S Sensors, Ancilliary Equip. P.O. Data, and Training
DTFA01-85-C-00030	IBM Corporation 704 Quince Orchard Road Gaithersburg, MD 20879	C. A. Pavelko (703) 367-7374	Computer Support Systems for Host Computer Contract



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFA01-81-C-10039	E-Systems, Inc. Garland Division	Barbara H. Osborn (214)272-0515	Phase II of Flight Service Automation System (FSAS) Hardward
DTFA01-85-C-00054	Norden Systems 75 Maxess Road Melville, NY 11747	Henry Banach (516) 845-2543	Airport Surface Detection Equip- ment (ASDE-3) and Ancillary Items
DTFA01-86-C-00006	Unisys Corporation Computer Systems Corp. P.O. Box 64525 St. Paul, MN 55164-0525	Michael Farrell (612) 456-7181	Sustain N.Y. Tracon System
DTFA01-88-C-00037	Westinghouse Electric Corp. P.O. Box 1897 Baltimore, MD 21203	J.E. Morrill (301) 765-7155	Provide Joint Procurement FAA/ USAF of Long Range Road
DTFA01-88-C-00035	Harris Corporation P.O. Box 37 Melbourne, FL 32902	L.A. Innis (407) 242-5552	Design & Develop Weather Message Switch Ctr. System
DTFA01-88-C-00042	IBM Corporation 9201 Corporate Blvd. Rockville, MD 20950	J.S. Bremmerman (703) 367-6313	Acquisition of Advanced Automation
DTFA01-85-C-00019	AT&T Technologies, Inc. Guilford Center Greensboro, NC 27420	Julie Patterson (919) 279-4545	Radio Communica- tions Link Facilities (RCL)
DTFA01-88-C-00024	Teledyne Controls 1233 West Olympic Blvd. Los Angeles, CA	David Frieden (213) 820-4616 ext. 2301	Runway Visual Range System (RSV)



FAA Active	Contracts	with	Subcontracting	Plans
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CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFA01-88-C-00039	Raytheon Company 2 Wayside Road Burlington, MA 01803	Paul Plein (202) 863-1690 Capital Gallery	Technical Support Service Contract (TSSC)
DTFA01-89-C-00002	Raytheon Company 430 Boston Post Road Wayland, MA 01778	David Larochelle (508) 440-6720	102 Terminal Doppler Weather Radar System
DTFA01-89-C-00036	Harris Corporation P.O. Box 9100 Melbourne, FL 32902	L.A. Innis (407) 729-2421 (407) 242-5552	Provide ACQ Thru NADIN and PSN
DTFA01-89-C-00043	Harris Corporation P.O. Box 98000 Melbourne, FL 32902	Lisa Innis (407) 242-5552	Meteorologist Weather Processor
DTFA01-89-C-00055	E-Systems Incorporated P.O. Box 660023 Dallas, TX 75266	Barbara Osborn (214) 272-0515	MIFC Implemen- tation Techn. Support Services
DTFA01-89-C-00058	Unisys Corporation P.O. Box 64525 St. Paul, MN 55164	John Nikolai (612) 456-7703	Interim Support Plan- Solid State Memory, Full Digital ARTS Display
DTFA01-93-D-03001	PHH Homequity 249 Danbury Road. Witton, CT 06897	Peter Black (203) 834-8603	Departmental Relocation Services
DTFA01-90-C-00025	RSI 1501 Moran Road Sterling, VA 20166	Douglas Diamond (801) 531-6914	Tactical Air Navigation (TACAN)
DTFA01-90-C-00050	Wilcox Electric, Inc. 2001 N.E. 46th Street Kansas City, MO 64116	J.V. Esposito (816) 459-4500	Very High Omni- directional/Distance Measure Systems
DTFA01-90-C-00013	TRW, Inc. Systems Integration Group One Federal Systems Park Dri Fairfax, VA 22033	(703) 734-6178 ive	E.F. Bell Systems Engineering & Technical Assistance
DTFA01-90-D-00009	AT&T Information 2 Choke Cherry Road Rockville, MD 20850	Clyde Jackson (202) 457-2714	Office Automation & Technology Services (OATS)



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFA01-89-C-00053	Wilcox Electric N.E. 46th St. Kansas City, MO	James Esposito (816) 459-4500	Solid State Radar 2001 Beacon Decoder Systems
DTFA01-90-C-00044	Norden Systems, Inc. 75 Maxess Road Melville, NY 11747	Richard Lehmer (516) 845-2543	Tech. Support for the AMASS Prototype
DTFA01-90-C-00057	Unisys Corporation P.O. Box 517 Paoli, PA	M. T. McIlvaine (612) 456-2552	Support of ARTS IIA
DTFA01-91-C-00035	Wilcox Electric Co. 2001 N.E. 46th St. Kansas City, MO 64116	James Cotton, Jr. (816) 453-2600 ext. 5337	Category II/III Instrument Landing Systems (ILS)
DTFA01-91-C-00029	Wilcox Electric Co. 2001 N.E. 46th St. Kansas City, MO 64116	Robert Glover (816) 453-2600	Category I Instrument Landing Systems
DTFA01-90-C-00012	Wilcox Electric Co. 2001 N.E. 46th Street Kansas City, MO 64116	James Cotton (816) 459-4337 ext. 5337	Microwave Landing Systems (MLS) - FAR 171 (2 Buy)
DTFA01-91-C-00021	Allied-Signal Corporation Bendix Communications Division 1300 Joppa Road Baltimore, MD 21204	Michale Velle (301) 583-4482	Microwave Landing Systems (MLS) - FAR 171 (2-26 Buy)
DTFAO1-85-C-00049	Norden Systems, Inc P.O. Box 5300 Norwalk, CT 06856	Richard Lehmer (516) 845-2543	SSR/DMTI
DTFA01-92-C-00019	Bendix Commun. Div 1300 Joppa Road Baltimore, MD 21204	R. J. Myers (410) 583-4419	PRM PROD.
DTFA01-92-D-00009	EDS 13600 EDS Drive Herndon, VA 22071	Bill Smart (703) 742-2734	Computer Resources Nucleus (CORN)
DTFA0A-92-D-00004	Harris Corp. P.O. Box 91000 Melbourne, FL 32902	Kimberly Metten (407) 729-2461 (407) 729-2421	Voice Switching and Control System



# FEDERAL HIGHWAY ADMINISTRATION

The Federal Highway Administration (FHWA) direct contracting program is divided into two parts.

The Headquarters Office of Contracts and Procurement awards all FHWA R&D contracts and all contracts for services and equipment in support of FHWA highway planning, training, and related support services. It also provides procurement services to the Office of Motor Carriers (OMC) in support of the OMC safety and motor transportation mission.

The FHWA Federal Lands Highway Office awards direct contracts for survey, design, and construction of forest highways, park roads and parkways, Indian Reservation roads, and other roadways that provide access to or within Federal lands. These contracts are awarded by three division offices located in Sterling, Virginia; Denver, Colorado; and Vancouver, Washington. Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officer:

Frank Waltos Federal Highway Administration Room 4404 400 7th Street, S.W. Washington, D.C. 20590 Telephone: (202) 366-4205

CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFH68-93-C-00005	Gibbons and Reed Company 1000 Warm Springs Rd. Salt Lake City, UT 84116	Abdi Fatemi (801) 532-5159	UT PRA-NABR 500(2) Road rehabilitation San Juan Co., UT
DTFH68-92-C-90016	Ames Construction, Inc. 1801 S. 51st Avenue Phoenix, AZ 58043	Jeff Williams (612) 435-7106	AZ PFH & RS 39-1(4) Road Construction Pima Co., AZ
DTFH68-92-C-90018	David A. Mowat Company P.O. Box 2339 Kirkland, WA 98083	William P. Ott (206) 827-7393	CA PRA-SEQU 100(1) Bridge replacement Sequoia N.P.
DTFH68-92-C-90004	David A. Mowat Company P.O. Box 2339 Kirkland, WA 98083	William P. Ott (206) 827-7393	CA PRA-YOSE 12(1) Bridge replacement Yosemite N.P.



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFH68-93-C-00004	Martech USA, Inc. 8540 Younger Creek Dr., #2 Sacramento, CA 95828	William B. Nicholson (916) 387-8008	CA PRA-YOSE 17(1) Road rehabilitation Yosemite N.P.
DTFH68-92-C-90013	Corn Construction Company P.O. Box 29797 Albuquerque, NM 87199	Dennis Kirkland (505) 822-1776	NM FLH 1352(10) Road rehabilitation Rio Arriba Co., NM
DTFH68-92-C-90014	Twin Mountain Construction Co. P.O. Box 30128 Albuquerque, NM 87190	Marty J. Ward (505) 884-9715	NM PFH 12-3(5) Road rehabilitation Sandoval Co., NM
DTFH68-92-C-90020	Harper Contracting, Inc. 4655 West 5415 South Kearns, UT 84118	Dennis Jones (801) 966-5938	UT PFH & FLH 5-2(1) Roadway reconstruction Wasatch Co., UT
DTFH68-92-C-90017	Ralph L. Wadsworth Construction Co., Inc. 1776 S. Main Street Salt Lake City, UT 84115	Kip Wadsworth (801) 486-2376	UT PRA-ZION 10(2) Two bridges and tunnel enlargement Zion N.P.
DTFH68-93-C-00009	Twin Mountain Construction Co. P.O. Box 30128 Albuquerque, NM 87190	Chuck Schweiger (505) 884-9715	NM PLH 1352(11) Road rehabilitation & bridge widening Rio Arriba Co., NM
DTFH68-93-C-00012	Kulchin-Condon & Associates 1840 Embarcadero Oakland, CA 94604	Peter Rutsch (510) 534-3400	CA PRA-GOGA 105(1) Tunnel rehabilitation Golden Gate National Recreation Area
DTFH68-93-C-00006	D.H. Blattner & Sons, Inc. P.O. Box 37 Avon, MN 56310	Richard Christensen (612) 356-7351	SD FH 26-2(3) Road reconstruction Mead Co., SD
DTFH68-93-C-00013	Roy E. Ladd, Inc. P.O. Box 992750 Redding, CA 96099	Craig Wiseman (916) 241-6102	CA PLH & PFH 4-1(11) Road reconstruction Trinity Co., CA



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFH70-93-C-00004	Max J. Kuney Company North 120 Ralph Road P.O. Box 4008 Spokane, WA 99202- 0008	Monte Geiger (509) 535-0651	WA PRA MORA 10(1) Bridge Construction Laughingwater Creek Bridge Lewis County, WA
DTFH70-93-C-00009	Barnard Construction 701 Gold Avenue Bozeman, Montana 59715	William Steiner (406) 586-1995	ID DPI 188(1) & PFH 30-1(1) Road construction Salmon-Montant State Line Lemhi County, ID
DTFH70-92-C-00018	Washington Construction Co. P. O. Box 8989 Missoula, Montana 59807	Tom Stewart (406) 523-1201	MT PFH 19-1(3) Road construction Darby-Lost Trail Hwy Ravalli County, MT
DTFH70-93-C-00027	Progressive Contractors, Inc. 20610 48th Avenue West Lynwnood, WA 98036	Jeri Oman (206) 774-5380	WA PFH 12-(5) Road construction National Park Hwy Snoqualmie N.F.
DTFH70-93-C-00024	General Construction P.O. Box 24506 Seattle, WA 98124- 0506	R.C. Heater (206) 368-6300	WA FLH 410(31) Bridge Construction Deadwood Creek Bridge Snoqualmie N.F.
DTFH70-93-C-00022	Washington Construction Co. P.O. Box 8989 Missoula, Montana 59807	Tom Stewart (406) 523-1201	WY PRA YELL 13(1) Road Construction East Entrance Road Yellowstone N.P.
DTFH70-93-C-00018	H-K Contractors, Inc. P.O. Box 51450 Idaho Falls, Idaho 83405	Kurt Hansen (208) 523-6600	WY PRA YELL 10(9) & 16(1) Road Construction Norris-Canyon Road Yellowstone N.P.
DTFH71-90-C-00001	Ogden Environmental (Edge) 3325 Perimeter Hill Drive Nashville, TN 37211	Randy Laine (615) 333-0630	Design Consultants



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFH71-90-C-00002	KCI Technologies 540 E. Belvedere Avenue, Suite 203 Baltimore, MD 21212	Joseph Blaney (410) 532-1764	Design Consultants
DTFH71-90-C-00026	Concrete General, Inc. 8000 Beechcraft Ave. Gaithersburg, MD 20879	Michael Miller (301) 948-4450	NPS-SUIT 1BC13 Roadway Rehabilitation Prince George's Co., Maryland
DTFH71-91-C-00004	S.A. Healy/Lodigiani JV 9600 West 47th Street McCook, IL 60525	Giorgio Petrangelli (708) 485-0857	NPS-CUGA 25E4 Tunnel Construction Claiborne Co., TN and Bell Co., KY
DTFH71-91-C-00021	PCL Civil Constructors, Inc. 7025 N.W. 4th Street Plantation, FL 33317	Wayne Reeder (305) 587-4725	NPS-NATR 1A2 Bridge Construction Williamson Co., TN
DTFH71-91-C-00024	Shirley Contracting Corp. 8435 Backlick Road Lorton, VA 22079-1498	Heidi Ficken (703) 550-8100	BW 1D15 Bridge and Road Rehab. Prince Georges Co., MD
DTFH71-92-C-00008	Fort Myer Construction Co., 2237 33rd Street, NE Washington, DC 20018	Lewis Shrensky (202) 636-9535	BW 1D16,E13,F15 Bridge and Road Rehab. Prince George Co., MD
DTFH71-92-C-00018	Shirley Contracting Corp. 8435 Backlick Road Lorton, VA 22079-1498	Kenneth Betz (703) 550-8100	NPS-GWMP 1A61 Roadway Rehabilitation Arlington Co., VA
DTFH71-92-C-00030	P. Flanigan & Sons, Inc. 2444 Loch Raven Road Baltimore, MD 21218	David Nesbitt Jr. (410) 467-5900	BW 1F16,G14,J15 Roadway Rehabilitation Anne Arundel Co. MD
DTFH71-92-C-00031	Fort Myer Construction Co. 2237 33rd Street, NE Washington, DC 20018	Lewis Shrensky (202) 636-9535	NPS-GWMP 100A24 Bridge Rehabilitation Montgomery Co., MD
DTFH71-93-C-00003	Charles Blalock & Sons, Inc. P.O. Box 4750 Sevierville, TN 37864	Bryan Blalock (615) 453-2808	PRA-FOOT 15A26 Road and Bridge Rehab. Sevier Co., TN



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFH71-93-C-00009	Crowder Construction Company P.O. Box 4986 Spartanburg, SC 29305	Bob Halton (704) 372-3541	PRA-FOOT 15A27 Acceleration lane & Retaining Wall Construction Sevier Co., TN
DTFH71-93-C-00013	Archer-Western Contractors, Inc. 3200 Franconia Road Alexandria, VA 22310	Mattie Sowers (703) 329-0972	NPS-SUIT 1CD14 Roadway Reconstruction Prince Georges Co., MD
DTFH61-86-C-00036	University of Pittsburgh Grants and Contracts Administration 350 Theckery Hall Pittsburgh, PA 15260	James R. Herring, Jr. (412) 624-3973	Research and Development Services
DTFH61-86-C-00071	Texas A&M Research Foundation P.O. Box 3578 College Station, TX 77843	Diane Hassel (409) 845-8609	Research and Development Services
DTFH61-90-C-00030	Hughes Aircraft Co. Ground Systems Group 1901 W. Malvern Ave. Fullerton, CA 92634	S.J. Patterson (714) 732-3921	R&D study"In-Vehicle Safety Advisory and Warning System"
DTFH61-90-C-00084	The Pennsylvanis State University 120 South Burrows St. University Park, PA 16801	H. James Dunlop (814) 865-7561	R&D Study"Dynamic Vehicle Forces on Pavements"
DTFH71-90-C-00026	Concrete General, Inc. 8000 Beechcraft Avenue Gaithersburg, MD 20879	Michael J. Miller (301) 948-4450	NPS-SUIT 1BC13 Road reconstruction Prince Georges Co., MD



# FEDERAL RAILROAD ADMINISTRATION

The Federal Railroad Administration (FRA) monitors the safety activities of the nation's railroads through regulations, compliance inspections, and accident investigations. Research includes safety improvement, freight and passenger vehicle systems, freight and passenger economics, and railroad management. From the Washington, D.C. offices, research contracts requiring engineering, economics, and management disciplines are awarded in such areas as vehicle aerodynamics and dynamics, safety systems, intermodal equipment, passenger safety and comfort, equipment utilization, and management information. A small number of ADP service contracts, along with supplies, office equipment and services are awarded. Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officer:

Miles Washington, Jr. Federal Railroad Administration Room 8125 400 - 7th Street, S.W. Washington, D.C. 20590 Telephone: (202) 366-9753

CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTFR53-93-C-00001	Association of American Railroad P.O. Box 11130 Pueblo, CO 81001	Ed Walsh (719) 584-0534	Railroad Testing Research
DTFR53-90-C-00042	IIT Research Institute 10 West 35th Street Chicago, IL 60616	Bobbette Ash (312) 567-4566	Railroad Research Technical Assistance



## MARITIME ADMINISTRATION

The Maritime Administration (MARAD) is responsible for promoting, developing, and maintaining a United States Merchant Marine capable of meeting the nation's shipping needs for both domestic and foreign commerce and the national security. MARAD assists the maritime community in the areas of ship design and construction, development of advanced transportation systems and equipment, and promotion of the use of U.S. flag vessels. Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officer:

> Rita C. Thomas Maritime Administration Room 7310 400 - 7th Street, S.W. Washington, D.C. 20590 Telephone: (202) 366-5757

MARAD Active Contracts v	with .	Subcontracting	Plans
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CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTMA91-94-C-00015	Marine Safety International, Ind Marine Air Terminal LaGuardia Airport Flushing, NY 11371	c Kenneth Motschwiller (718) 565-4140	Ship Handling Simulation Research Studies
DTMA91-92-C-20035	DAKA Inc. One Corporate Place 55 Ferncroft Road Danvers, MA	Ralph Lembo (203) 932-7185	Food Service
DTMA91-93-C-00029	The Ryan Company, Inc. 116 E. Howard Street Quincy, MA 02169	David Variscoa (617) 878-2800	Electrical Upgrade of 100 Ships at JRRF
DTMA91-93-C-00057	American Presidents Line 1579 Middle Harbor Road 2nd Floor Oakland, CA 94607	James A. Bilund (415) 272-8865	Ship Manager
DTMA91-93-C-00063	American Presidents Line 1579 Middle Harbor Road 2nd Floor Oakland, CA 94607	James A. Bilund (415) 272-8865	Ship Manager
DTMA91-93-C-00066	American Presidents Line 1579 Middle Harbor Road 2nd Floor Oakland, CA 94607	James A. Bilund (415) 272-8865	Ship Manager



DTMA91-93-C-00067	American Presidents Line 1579 Middle Harbor Road 2nd Floor Oakland, CA 94607	James A. Bilund (415) 272-8865	Ship Manager
DTMA91-93-C-00069	American Presidents Line 1579 Middle Harbor Road 2nd Floor Oakland, CA 94607	James A. Bilund (415) 272-8865	Ship Manager
DTMA91-93-C-00046	Interocean Management 3 Parkway, Suite 1300 Philadelphia, PA 19102-1378	John Grace (215) 569-4550	Ship Manager
DTMA91-93-C-00055	Interocean Management 3 Parkway, Suite 1300 Philadelphia, PA 19102-1378	John Grace (215) 569-4550	Ship Manager
DTMA91-93-C-00068	Interocean Management 3 Parkway, Suite 1300 Philadelphia, PA 19102-1378	John Grace (215) 569-4550	Ship Manager
DTMA91-93-C-00036	OMI Ship Management 90 Park Avenue New York, NY 10016	William Hogg 212-297-2126	Ship Manager
DTMA91-93-C-00037	OMI Ship Management 90 Park Avenue New York, NY 10016	William Hogg 212-297-2126	Ship Manager
DTMA91-93-C-00038	OMI Ship Management 90 Park Avenue New York, NY 10016	William Hogg 212-297-2126	Ship Manager
DTMA91-93-C-00039	OMI Ship Management 90 Park Avenue New York, NY 10016	William Hogg 212-297-2126	Ship Manager



# NATIONAL HIGHWAY TRAFFIC SAFETY ADMINISTRATION

The National Highway Traffic Safety Administration (NHTSA) is responsible for reducing deaths, injuries, and economic loses resulting from traffic accidents. This is accomplished by setting and enforcing safety performance standards for motor vehicles, and through grants to State and local governments to enable them to organize, develop, and implement their highway safety programs more effectively. NHTSA investigates safety defects in motor vehicles; sets and enforces fuel economy standards; provides assistance to programs in the States and local communities to reduce the threat of drunk drivers; promotes the use of safety belts and child safety seats, and provides consumer information on motor vehicle safety and the comparative crashworthiness of new cars.

Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officer:

Richard Dixon National Highway Traffic Safety Administration Room 5301 400 - 7th Street, S.W. Washington, D.C. 20590 Telephone: (202) 366-9563

CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTNH-22-91-C-07003	Battelle Memorial Institute Columbus Division 505 King Avenue Columbus, OH	Gail Engel (614) 424-7091	Heavy Vehicle Driver
DTNH22-92-C-07003	University of Michigan (UMTRI)	Jimmy Myers (313) 763-0235	Heavy Vehicle Crash Avoidance
DTNH22-93-C-07261	Contraves, Inc 5902 Breckenridge Parkway Tampa, FL 33610-4233	Charles P. Carrol	National Advanced (813) 628-6100Driving
DTNH22-93-C-17261	TRW Avionics One Rancho Carmel San Diego, CA	William Meyers (619) 592-3064	National Advartced Driving
DTNH22-93-D-07009	WCG 11 DuPont Circle, Ste 900 Washington, D.C. 20036-1	Dianne M. Acton (202) 797-7800 271	Occupant Restraint Use Surveys Support
DTNH22-92-C-07083	Carnegie Mellon University 5000 Forbes Avenue Pittsburgh, PA 15213	Tony Giarnella (412)268-2043	Run-Off Road Counter- measures
DTNH22-93-C-07024	Arvin Calspan Corp. 4455 Genesee Street Buffalo, NY	Richard Daley (716) 631-6768	Intersection Collision Avoidance Using IVHS Countermeasures



DTNH22-93-C-07034

Arvin Calspan Corp. 4455 Genesee Street Buffalo, NY Richard Daley (716) 631-6768

National Accident Sampling System



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#### RESEARCH AND SPECIAL PROGRAMS ADMINISTRATION

The Research and Special Programs Administration (RSPA) has the responsibility to plan, develop, initiate, and manage programs in all fields of transportation research and development. It maintains the capability to perform research and analysis in transportation planning and socioeconomic effects, program management, and technological support in response to requests for line participation in DOT policy formulations. RSPA also develops and maintains vital statistics and a related transportation information data base. Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officers:

Keith J. O'Neill	Eileen Norcott or Mary Vitiello		
Research and Special Programs	Volpe National Transportation		
Administration	Systems Center (Volpe Center)		
Room 8321	Room 252		
400 - 7th Street, S.W.	Kendall Square		
Washington, D.C. 20590	Cambridge, MA 02142		
Telephone: (202) 366-5513	Telephone: (617) 494-2389		

CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTRS57-89-C000155	Science Applications International, Corp 10260 Campus Point Dr. San Diego, CA 92121	S.Q. Duntley (616) 535-7443	Systems Engineering Support
DTRS57-90-C-00104	Arvin/Calspan Advanced Technology Center P.O. Box 400 Buffalo, NY 14225	R.J. Daley (716) 631-6876	Light Vehicle Crash Tests
DTRS57-92-D-00077	Unisys Government Systems Inc. 8008 West Park Drive McLean, VA 22102	Anthony T. Horn (703) 556-5000	Technical Support Services for the Volpe Center
DTRS57-93-C-00026	Arthur D. Little, Inc. Acorn Park 128 Wheeler Road Cambridge, MA 02140	Helen McDonald (617) 498-5642	Multiple Contractor Resource Base - Functional Area: VGT
DTRS57-93-D-00027	Battelle Memorial Inst. 505 King Avenue Columbus, OH 43201	Gail Engel (614) 424-7091	Multiple Contractor Resource Base - Functional Area: VGT
DTRS57-93-D-00029	Martin Marietta Corp. 475 School Street, SW Washington, DC 20024	Junetta M. Rowley (202) 646-6907	Multiple Contractor Resource Base - Functional Area: VGT
DTR\$57-93-D-00030	PRC, Inc. 2121 Crystal Drive Suite 200 Arlington, VA 22202	Rebecca Krausman (703) 620-8770	Multiple Contractor Resource Base - Functional Area: VGT



## Research and Special Programs Administration

DTRS57-93-D-00057	Battelle Memorial Inst. 505 King Avenue Columbus, OH 43201	Gail Engel (614) 424-7091	Multiple Contractor Resource Base - Functional Area: ISE
DTRS57-93-D-00059	Intermetrics, Inc. 733 Concord Avenue Cambridge, MA 02138	Charles D'Ambrosio (617) 661-1840	Multiple Contractor Resource Base - Functional Area: ISE
DTRS57-93-D-00060	Science Applications International Corp. 10260 Campus Point Dr San Diego, CA 92121	Mary Ann Anelli (703) 749-8794	Multiple Contractor Resource Base - Functional Area: ISE
DTRS57-93-D-00061	Systems Research & Applications Corp. 2000 15th Street, N.W. Arlington, VA 22201	Kathleen Keenan (703) 558-4700	Multiple Contractor Resource Base - Functional Area: ISE
DTRS57-93-D-00062	The Analytical Sciences Corp. 55 Walkers Brook Dr. Reading, MA 01867	L.J. Green (617) 942-2000	Multiple Contractor Resource Base - Functional Area: ISE
DTRS57-93-D-00063	TRW, Systems Integration Group One Space Park Redondo Beach, CA 90278	P. D. Pratt (310) 764-3929	Multiple Contractor Resource Base - Functional Area: CNS
DTRS57-93-D-00067	Arinc Research Corp. 2551 Riva Road Annapolis, MD 21401	Michael DiGeorge (410) 266-4000	Multiple Contractor Resource Base - Functional Area: CNS
DTRS57-93-D-00071	Stanford Telecommns. 1761 Business Center Dr. Reston, VA 22090	Larry Luper (703) 359-9000	Multiple Contractor Resource Base - Functional Area: CNS
DTRS57-93-D-00072	The Analytical Sciences Corp. 55 Walkers Brook Dr. Reading, MA 01867	L. J. Green (617) 942-2000	Multiple Contractor Resource Base - Functional Area: CNS
DTRS57-93-D-00094	Arthur D. Little, Inc. Acorn Park 128 Wheeler Road Cambridge, MA 02140	Helen McDonald (617) 498-5642	Multiple Contractor Resource Base - Functional Area: ORA
DTRS57-93-D-00095	Battelle Memorial Inst. 505 King Avenue Columbus, OH 43201	Gail Engel (614) 424-7091	Multiple Contractor Resource Base - Functional Area: ORA
DTRS57-93-D-00096	Booz, Allen & Hamilton, Inc. 8283 Greensboro Drive McLean, VA 22102	Kevin M. Barry (703) 902-5710	Multiple Contractor Resource Base - Functional Area: ORA



## Research and Special Programs Administration

DTRS57-93-D-00098	ICF, Inc. 9300 Lee Highway Fairfax, VA 22031	Stephen M. Sorett (703) 934-3345	Multiple Contractor Resource Base - Functional Area: ORA
DTRS57-93-D-00099	PRC, Inc. 12005 Sunrise Valley Dr. MS C. 104 Reston, VA 12005	Rebecca Krausman (703) 620-8770	Multiple Contractor Resource Base - Functional Area: ORA
DTRS57-93-D-00100	Science Applications International Corp. 10260 Campus Point Drive San Diego, CA 92121	Calvin L. Freeman (703) 821-4304	Multiple Contractor Resource Base - Functional Area: ORA
DTRS57-93-D-00101	The Analytical Science Corp. 55 Walkers Brook Dr. Reading, MA 01867	L.J. Green (617) 942-2000	Multiple Contractor Resource Base - Functional Area: ORA
DTRS57-93-D-00111	Environmental Trans- portation Consultants 1900 M Street, N.W. Suite 800 Washington, D.C.	Richard Gongaware (202) 467-2101	Architect & Engineer Environmental Support Services
DTRS56-94-C-00006	NJIT 323 Martin Luther King B Newark, NJ 07102	Ronald Tuckman lvd 201-596-3070	Pipeline Infrastructure Studies



#### FEDERAL TRANSIT ADMINISTRATION

The Federal Transit Administration (FTA) administers programs under the Urban Mass Transportation Act of 1964 (as amended), providing Federal financial assistance for the development of efficient and coordinated mass transit systems throughout the nation. UMTA is responsible for the planning, engineering, and designing of urban mass transportation projects, as part of a comprehensively planned development of an urban area.

Additional information regarding FTA's activities may be obtained from: the Office of Small and Disadvantaged Business Utilization Liaison Officer or the Office of Procurement and Third Party Contract Review.

Lucy Jackson Office of Procurement and Third Party Review Federal Transit Administration 400 7th St, S.W., Room 7405 Washington, D.C. 20590 Telephone: (202)366-4980

#### COMPANY NAME S.B. LIAISON PROJECT CONTRACT NUMBER AND ADDRESS OFFICER DESCRIPTION DTUM60-88-C-41015 Fluor Transportation Willis E. Project Management & Infrastructure, Inc. Oversight of UMTA Bartholomew 3333 Michelson Drive (714) 975-2000 Capital Grant Irvine, CA 92730 Projects DTUM60-88-C-41014 Hill International, Inc. Bob Belfi Project Management Garden Plaza Building (609) 871-5800 Oversight of UMTA P.O. Box 397 Capital Grant Willingboro, NJ 08046 Projects DTUM60-88-C-41016 Morrison-Knudsen Ken Sears Project Management Engineers, Inc. (305) 375-1950 Oversight of UMTA 180 Howard Street Capital Grant San Francisco, CA 94105 Projects DTUM60-88-C-41019 STV/Seelye, Stevenson, John Welsh Project Management Value Oversight of UMTA (212) 777-4400 225 Park Avenue, South Capital Grant New York, NY 10003 Projects DTUM60-88-C-41024 Daniel, Mann, Johnston Albert Gravallese Project Mangement & Mendenhall (202) 467-2000 Oversight of UMTA 1900 Central Savings Capital Grant 201 North Charles Street Projects Baltimore, MD 21201



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTUM60-88-C-41023	Day & Zimmerman/Stone & Weber (A Joint Venture) 1818 Market Street Philadelphia, PA 19103	Steven Freelander (215) 975-6685	Project Mangement Oversight of UMTA Capital Grant Projects
DTUM60-89-C-41004	Parsons, Brinckeroff, Quade & Douglas, Inc. 460 Spring Park Place Herndon, VA 22070	Mike Goode (703) 478-0070	Project Management Oversight of UMTA Capital Grant Projects
DTUM60-88-C-41018	CRS Constructors, Inc. 1275 K Street, N.W. Washington, DC 22070	Steve Wilson (703) 528-1300	Project Management Oversight of UMTA Capital Grant Proj.
DTUM60-88-C-41017	DeLeuw Cather & Co. 1133 15th Street, N.W. Washington, DC 20005-4006	Jack Roadhouse (202) 775-3300	Project Management Oversight of UMTA Capital Grant
DTUM60-88-C-41021	Urban Engineers and O'Brien Kreitzberg & Assoc. 300 N. 3rd Street Philadelphia, PA 19106	Joseph McAttee (215) 922-8080	Project Management Oversight of UMTA Capital Grant Projects
DTUM60-91-C-41004	Charles River Associates, Clarendon St. Boston, MA 02116-5092	Ellen Kelly (617) 266-0500	Technical Support 200 in area of Program and Evaluation
DTUM60-91-C-41024	Booz-Allen & Hamilton Inc. 4330 East-West Highway Bethesda, MD 20814-440:55	Mike Buckel (301) 986-5000	Technical Support Transit Equipment and Technology Research
DTUM60-91-C-41025	Battelle Memorial 505 King Avenue Columbus, OH 43201	Gloria Miller (614) 424-3998	Technical Support Transit Equipment and Technology Research
DTUM60-91-C-41026	KPMG Peat Marwick 8150 Leesburg Highway Vienna, VA 22182	Ray Ellis (703) 893-1740	Technical Support in area of Transit Technology Research
DTUM60-91-C-41027	EG & G Dynatrend, Inc. 21 Cabot Road Woburn, MA 01101	Catherine Sterchele (617) 932-0952	Technical Support Capital Project Development, Financing, Private Sector Participation



#### UNITED STATES COAST GUARD

The United States Coast Guard (USCG) is responsible for enforcing Federal laws on the high seas and U.S. navigable waters, including drug smuggling and fisheries laws. It perform search and rescue missions, administers the merchant marine safety program, directs the boating safety program, conducts polar operations and enforces pollution control. In addition, the Coast Guard, in its role as a military service, maintains a reserve to augment its ranks during wars or national emergencies. Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officers:

John Kyle United States Coast Guard Room 5119 2100 - 2nd Street, S.W. Washington, D.C. 20593 Telephone: (202) 267-1154

CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
A. Headquarters			
DTCG23-84-C-50001	Prime Computer, Inc. 1377 Piccard Drive Rockville, MD 20850	Ronald J. Morin (617) 655-8000	R&D Service
DTCG23-85-C-20045	RCA Service Route 38 Cherry Hill, NJ 08358	E.P. White (609) 338-6518	Aerostate System
DTCG23-87-C-20038	Donjon Marine Company 1250 Liberty Avenue Hillside, NJ 07205	John White (201) 964-8812	Demolition Removal
DTCG23-87-C-20041	Rockwell International Corp. 400 Collins Road Mail Station 169-201 Cedar Rapid, IO 52498	Karen Postel (319) 395-4357	Test Equipment
DTCG23-87-C-20026	GTE Products Corporation 100 Electrical Prod. Danvers, MA 01923	William Staubitz (617) 777-1900	Power Supplies
DTCG23-89-C-20008	Analytical Sciences Corp 55 Walkers Brook Drive Reading, MA 01867.	L.J. Green (617) 942-2000	ONSCEN
DTCG23-87- <b>B-6</b> 0006	Basil/Trataros P.O. Box 990-USCG Kodiak, AK 99619	Donald Reid (907) 487-4007	Construction



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTCG23-88-R-30008	Textron Marine System 6800 Plaza Drive New Orleans, LA 70712	David Diaz (505) 245-6600	Motor Life Boat
DTCG23-86-R-30010	Motorola Inc. 2100 E. Elliott Road Tempe, AZ 85282	Nellie Reid (602) 897-3020	Radar Parts
DTCG23-88-B-20032	Power Plus of America 1605 Lakes Parkway Lawrenceville, GA 30243	Ronald Putt (404) 447-0757	Battery Ass'y
DTCG23-90-R- HCH0012	Xerox Information Systems 250 N. Halstead Street P.O. Box 7018 Pasadena, CA 91109	Rohini Sodha (818) 351-2351	Service/Maintenance for XMP500
DTCG23-89-R-10025	Flight Safety Int'l, Inc. Marine Air Terminal LaGuardia Airport Flushing, NY 11371	Kenneth Motschwiller (718) 565-4140	Pilot/Maintenance Training
DTCG23-89-R-20004	Raytheon Marine Company Hudson, NH 03051	Juanita Brown	
DTCG23-90-R-20016	CASA Aircraft USA, Inc. Construcciones Aeronauticas Rey Francisco - 4 Madrid, 28008 SPAIN	Lauren D. Fennell (703) 802-1000	

## B. Maintenance and Logistics Command (Pacific)

DTCG85-89-C-55101	Pacific Drydock and Repair Copmpany 321 Embarcadero Oakland, CA 94606	Ed Kettwig (415) 893-7020	Drydock/Ship Repair
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CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTCG85-88-C-55079	Todd Pacific Shipyard Corporation P.O. Box 3806 Seattle, WA 98124	Dennis Morgan (206) 623-1635	Ship Repair and Dockside
DTCG85-90-C-55270	Todd Pacific Shipyard Corporation P.O. Box 3806 Seattle, WA 98124	Dennis Morgan (206) 623-1635	Ship Repair and Dockside
DTCG89-89-B-70032	Motorola Inc. 2100 E. Elliot Road Tempe, AZ 85282	Nellie Reid (602) 897-3020	Maintenance of UHF/FM Sites
C. Aircraft Repair a	nd Supply Center		
DTCG38-85-R-00008	Garrett Engine Division 111 S. 34th Street P.O. Box 5217 Phoenix, AZ 85010	Joanne Shossler (602) 231-4214	ATF3 Engine Spares
DTCG38-87-R-00044	Allied Signal Aerospace Co. 2525 West 190th Street Torrance, CA 90509	Elaine Smith (213) 512-2624	Spare Parts
TCG38-87-R-00044	Garrett Engine Division 111 S. 34th Street P.O. Box 5217 Phoenix, AZ 85010	Joanne Shossler (602) 231-4214	ATF3 Engine Spares
DTCG38-88-R-00010	Hughes Aircraft Co. 6155 El Camino Road Carlsbad, CA 92009	J. Bkuchman (619) 931-3507	Tube and Coil Assembly
DTCG38-88-R-00018	Rockwell International Corp. 400 Collins Road Mail Station 12-10 Cedar Rapids, IO 52498	Gretchen Blocker (319) 395-3320	Avoinics Equipment Repairs
DTCG38-88-R-00038	Rockwell International Corp. 400 Collins Road Mail Station 12-10 Cedar Rapids, IO 52498	Gretchen Blocker (319) 395-3320	SRR Spares and Test Equipment



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTCG38-88-R-00016	Allied Signal Aerospace Co. 2525 West 190th Street Torrance, CA 90509	Elaine Smith (213) 512-2624	HU25A
DTCG38-88-C-00042	Garrett Engine Division 111 S. 34th Street P.O. Box5217 Phoenix, AZ 85010	Joanne Shossler (602) 231-4214	ATF3 Engine Spares
DTCG38-88-C-00044	Textron Lycoming Avco Corp. 550 Main Street Stratford, CT 06497	H.W. Belock (717) 327-7167	LTS101 Engine
DTCG38-88-C-00020	Garrett Engine Division 111 S. 34th Street P.O. Box 5217 Phoenix, AZ 85010	Joanne Shossler (602) 231-4214	ATF3 Engine Spares
DTCG38-88-R-00031	Textron Lycoming Avco Corp. 550 Main Street Stratford, CT 06497	H.W. Belock (717) 327-7167	LTS101 Engine
DTCG38-89-D-00056	Western Aircraft Maintenance, Inc. 4444 Aeronica Street Boise, ID 83705	Larry Crocket (208) 388-8688	Overhaul Main Gearbox
DTCG38-88-B-00018	Honeywell, Inc. Military Avionics Div. 6300 Olson Memorial Highway P.O. Box 888 Minneapolis, MN 55440	Teresa A. Stachowiak (612) 593-4143	Avionics Repair
DTCG38-89-R-00001	Garrett Engine Division 111 S. 34th Street P.O. Box 5217 Phoenix, AZ 05010	Joanne Schlosser (602) 231-4214	ATF3 Engine Repair/Overhaul



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTCG38-90-R-00007	Textron Lycoming Avco Corp. Williamsport Plant Williamsport, PA 17701	C.M. Lebet (717) 327-7223	LTS101 Engine Materials/Services
DTCG38-87-C-00057	Textron/Lycoming 652 Oliver Street Williamsport, PA 17701	H.W. Belock (717) 323-6181	Aircraft Engines
DTCG38-88-R-00016	<ul> <li>Allied Signal Aerospace Co.</li> <li>Airesearch, Tucson Div.</li> <li>7831 Business Park Dr.</li> <li>Tucson, AZ 85743-9622</li> </ul>	Kevin O'Kane (602) 744-5030	HU25A
DTCG38-88-R-00012	Pacific Scientific Co. Electro Kinetics Div. P.O. Box 1500 402 East Gutierrez Street Santa Barbara, CA 93102	William A. Carter (805) 963-2055	HU25A & HH65A Inventory/Replacement Parts
DTCG38-89-R-00011	Garrett Auxilliary Power Div. 2739 E. Washington St. P.O. Box 5227 Phoenix, AZ 85010		APU Engines Service/Repair
DTCG38-89-R-00005	Hamilton Standard Div. One Hamilton Road Mail Stop 2-M-O Windsor Locks, CT 06096-1010	Charles M. Becker (203) 654-2446	
DTCG38-88-R-00050	Western Aircraft Maintenance, Inc. 4444 Aeronic Street Boise, ID 83705	Larry Crocket (208) 388 8688	Overhaul Main Gearbox
DTCG38-89-R-00034	Unisys Corporation Government Systems Div. 8008 Westpark Drive McLean, VA 22102	Murray Schooner	
		1	



CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
D. Coast Guard Ya	rd		
DTCG40-88-C-10007	C.G. Yard Sewage Connection Cox Creek Water Reclamation Facilities Baltimore, MD 20785	John Scarborough (303) 760-7740	Sewage Construction
DTCG40-88-C-20014	General Motors Corporation 3044 West Grand Blvd. Detroit, MI 48202	John Haines (313) 556-3439	Auto Parts
DTCG40-88-C-20056	Earle M. Jorghensen Co. 8531 E. Karginal Way Seattle, WA 24026	J.A. Morgan (206) 762-1100	Casting/Seals Machining
DTCG40-89-R-20065	MTU North America 10450 Corporate Drive Sugar Land, TX 77478	Volker Rathmann	Propulsion System
DTCG40-90-C-10022	Cummins Engine Company, Inc. Mail Code 50117 Box 3005 Columbus, IN 47202- 3005	Lewis R. Maurer	Diesel Engines
E. Facility Design a	nd Construction Cent	er (Atlantic)	
DTCG47-89-C-00001	Midway Excavators RFD #2 Route 150 South Hampton, NH 03827	Ronald C. Summer (603) 394-7664	
F. Facility Design a	nd Consturction Cent	er (Pacific)	
DTCG50-89-C-66013	CDK Contracting Company 800 South Hutton Farmington, NM 87401	Lydia Brannin (505) 327-5168	Construction of 3 LORAN Stations
DTCG50-90-B-65102	Dawson Construction Company P.O. Box 309 Bellingham, WA 98227	Don Lindsay (206) 734-8130	Cargo Wharf Repair

#### **OFFICE OF THE SECRETARY**

The Office of the Secretary (OST) procures a wide variety of services and equipment. Economic and management alalyses are procured to support local, national and international transportation-related topics such as commercial space transportation. OST procures Federal Information Processing (FIP) resources to support the Transportation Computer Center which is a Government owned Contractor operated facility. In addition, OST procures services and supplies to support the DOT's telecommunication requirements."

Additional information may be obtained from the Office of Small and Disadvantaged Business Utilization Liaison Officer:

Cynthia R. Blackmon Procurement Operations Division Office of the Secretary 400 - 7th Street, S.W., Room 9413 Washington, D.C. 20590 Telephone: (202) 366-4968

CONTRACT NUMBER	COMPANY NAME AND ADDRESS	S.B. LIAISON OFFICER	PROJECT DESCRIPTION
DTOS59-94-C-00420	GTE 14012 Parkeast Circle Chantilly, VA 22021	Pete Reed 703-802-1500	Telecommunication Provide full support to the internet phone system for all three DOT Buildings
DTOS59-91-D-00184	Research Triangle Institute P.O. Box 12194 Research Triangle Park, NC 27709-2194	J. M Davis (919) 541-7021	Safety Analysis and System Support for the Office of Commercial Space Transportation (OCST) in order to license, promote and encourage development of the US Commercial Space Launch industry.
DTOS59-91-D-00190	ICF Incorporated 9300 Lee Highway Fairfax, VA 22031- 1207	J. Robert Lyke (703) 934-3777	Provide risk management techniques to support OCST's policies and procedures for the Commercial Space Launch industry.
DTOS59-91-D-00263	Kaman Science Corporation 1500 Garden of the Gods Road Colorado Springs, CO 80907-3430	W. Ray Durrance (719) 599-1455	Provide research on space operations, space environments, launch vehicle and payload design as they pertain to safety.



CONTRACT NUMBER	COMPANY NAME	S.B. LIAISON	PROJECT
	AND ADDRESS	OFFICER	DESCRIPTION
DTOS59-93-C-00029	CBIS	Barbara B. Righter (703) 222-1526	Facilitates Management for the Transportation Computer Center.



PROCUREMENT FORECAST

#### PREFACE

Public Law 100-656, Section 501 requires that The Department of Transportation (DOT), along with other Federal agencies make available its Procurement Forecast to the Small Business Administration and to interested business owners. This forecast is for informational and marketing purposes only and does not constitute a specific offer or commitment by the DOT to fund in whole or in part any of the procurements referenced herein.

Any questions regarding the planned procurements, should be directed to the Small and Disadvantaged Business Utilization Liaison Personnel listed on page i.

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#### Headquarters Small and Disadvantaged Business Liaison Officers:

Office of the Secretary (OST)

Cynthia R. Blackmon, Room 9413 Telephone: (202) 366-4968 400 7th Street, S.W. Washington, D. C. 20590

#### Federal Aviation Administration (FAA)

Inez Williams, Room 929 Telephone: (202) 267-8881

Fred Dendy, Room 929 Telephone: (202) 267-7454 800 Independence Ave., S.W. Washington, D.C. 20591

800 Independence Ave., S.W. Washington, D.C. 20591

#### United States Coast Guard (USCG)

Ms Dani Wildason, Room 5208 Telephone: (202) 267-2499 2100 2nd Street, S.W. Washington, D.C. 20593

#### Federal Highway Administration (FHWA)

Frank J. Waltos, Room 4404 Telephone: (202) 366-4205 400 7th Street, S.W. Washington, D. C. 20590

#### Federal Railroad Administration (FRA)

Miles S. Washington, Jr., Room 8125 Telephone: (202) 366-9753 400 7th Street, S.W. Washington, D. C. 20590

#### National Highway Traffic Safety Administration (NHTSA)

Richard L. Dixon, Room 5301 Telephone: (202) 366-9563 400 7th Street, S.W. Washington, D. C. 20590

#### Federal Transit Administration (FTA)

Dale C. Moore Johnson, Room 7405 Telephone: (202) 366-4980 400 7th Street, S.W. Washington, D.C. 20590

400 7th Street, S.W. Washington, D. C. 20590

Geraldine Head, Room 7412 Telephone: (202) 366-4018 Rita Thomas, Room 7310 Telephone: (202) 366-5757

400 7th Street, S.W. Washington, D. C. 20590

## Research and Special Programs Administration (RSPA)

Keith J. O'Neill, Room 8321 Telephone: (202) 366-5513

400 7th Street, S.W. Washington, D. C. 20590

Mary Vitiello, VNTSC Telephone: (617) 494-2389

Kendall Square Cambridge, Massachusetts 02142

Saint Lawrence Seaway Development Administration (SLSDA)Linda HardingP. O. Box 520Telephone: (315) 764-3236Massena, New York 13662

#### PROCUREMENT OFFICE CODES AND MAILING ADDRESSES

#### FEDERAL AVIATION ADMINISTRATION

- O1 Federal Aviation Administration Contracts Division (ASU-300)
   800 Independence Avenue, SW. Washington, DC 20591
- O2 Federal Aviation Administration Mike Monroney Aero. Center Office of Acquisition, AMQ100 P.O. Box 25082
  6500 South MacArthur Blvd. Oklahoma City, OK 73125
- 03 Federal Aviation Administration FAA Technical Center Logistics Division (ACM-500) Atlantic City Airport, NJ 08405
- 04 Federal Aviation Administration Alaskan Region Logistics Division (AAL-50)
   222 W. 7th Avenue Anchorage, AK 99513
- 05 Federal Aviation Administration Eastern Region Logistics Division (AEA-50) Fitzgerald Federal Bldg No. 111 JFK International Airport Jamaica, NY 11430
- O6 Federal Aviation Administration Southern Region Logistics Division (ASO-50) 3400 Norman Berry Drive Atlanta, GA 30344
- 07 Federal Aviation Administration Southwest Region Logistics Division (ASW-50) 4400 Blue Mound Road Fort Worth, TX 76106

- 08 Federal Aviation Administration Western/Pacific Region Logistics Division (AWP-50) P.O. Box 92007 Worldway Postal Center Los Angeles, CA 90009
- 09 Federal Aviation Administration Central Region Logistics Division (ACE-50)
  601 E. 12th Street, Federal Bldg. Kansas City, MO 64106
- 11 Federal Aviation Administration Northwest/Mountain Region Logistics Division (ANM-50)
  1601 Lind Avenue, SW. Renton, WA 98055
- 12 Federal Aviation Administration New England Region Logistics Division (ANE-50)
  12 New England Executive Park P.O. Box 510 Burlington, MA 01803
- 14 Federal Aviation Administration Great Lakes Region Logistics Division (AGL-50)
  2300 East Devon Avenue Des Plaines, IL 60018
- FEDERAL HIGHWAY ADMINISTRATION
- 61 Federal Highway Administration Washington Office
  Office of Contracts and Procurement (HCP-20)
  400 7th Street, SW., Room 4404
  Washington, DC 20590

- 62 Federal Highway Administration Region One Clinton Avenue & N. Pearl Street Room 719 Albany, NY 12207
- 63 Federal Highway Administration Region Three
  Federal Building, Room 1633
  31 Hopkins Place
  Baltimore, MD 21201
- 64 Federal Highway Administration Region Four 1720 Peachtree Rd, NW., S.200 Atlanta, GA 30367
- 65 Federal Highway Administration Region Five 18209 Dixie Highway Homewood, IL 60430
- 66 Federal Highway Administration Region Six
  819 Taylor Street, Room 8A00 Fort Worth, TX 76102
- 67 Federal Highway Administration Region Seven
  6301 Rockhill Road
  P.O. Box 19715
  Main Post Office
  Kansas City, MO 64141
- 68 Federal Highway Administration Central Federal Lands Hwy Div.
  555 Zang Street P.O. Box 25246 Denver, CO 80225
- 69 Federal Highway Administration Region Nine
  211 Main Street, Room 1100 San Francisco, CA 94105
- Federal Highway Administration Western Federal Land Hwy Div Contracts and Procurement Unit 610 East Fifth Street Vancouver, WA 98661-3893

- 71 Federal Highway Administration Eastern Federal Lands Hwy Div.
   21400 Ridgetop Circle, Rm 309 Loudoun Technical Center Sterling, VA 22170
- 72 Federal Highway Administration Region Ten KOIN Center, Suite 600
  222 S.W. Columbia Street Portland, OR 97201
- 73 Federal Highway Administration Region Eight
  555 Zang Street, Room 400 Lakewood, CO 80228
- NATIONAL HIGHWAY TRAFFIC SAFETY ADMINISTRATION
- 22 National Highway Traffic Safety Administration
  Office of Contracts and Procurement (NAD-30)
  400 7th Street, SW.
  Washington, DC 20590
- UNITED STATES COAST GUARD
- 23 Commandant (G-ACS-4)
  U.S. Coast Guard
  Policy and Review Branch
  2100 Second St., SW., Rm 5218
  Washington, DC 20593-0001
- 24 Commander (aop) First Coast Guard District 408 Atlantic Avenue Boston, MA 02210-2209
- 25 Commander (afo)
  Second Coast Guard District
  1222 Spruce Street
  St. Louis, MO 63103-2838

- 26 Commanding Officer National Strike Force Coordination Center
  1023 U.S. 17 South, Suite 1 Elizabeth City, NC 27909
- 27 Commander (afp)
  Fifth Coast Guard District
  Federal Building
  431 Crawford Street
  Portsmouth, VA 23704-5004
- 28 Commander (aos-2)
  Seventh Coast Guard District
  Brickell Plaza Federal Building
  909 SE First Avenue Rm 6102
  Miami, FL 33131-3050
- 29 Commander (ao)
  Eighth Coast Guard District
  Hale Boggs Fed. Bldg, Rm 1210
  501 Magazine Street
  New Orleans, LA 70130-3396
- 30 Commander (ao-3) Ninth Coast Guard District 1240 East 9th Street Cleveland, OH 44199-2060
- 31 Commander (aop-1)
  Eleventh Coast Guard District
  Union Bank Building
  400 Oceangate Blvd, Suite 603
  Long Beach, CA 90822-5399
- 32 Commanding Officer
   U.S. Coast Guard Research
   & Development Center
   Avery Point
   Groton, CT 06340-6096
- 33 Commander (ao-2)
   Thirteenth Coast Guard District
   Jackson Federal Building
   915 Second Avenue
   Seattle, WA 98174-1067
- 34 Commander (aop)
  Fourteenth Coast Guard District
  Prince Kalanianaole Fed. Bldg
  300 Ala Moana Blvd, 9th Floor
  Honolulu, HI 96850-4982

- 35 Commander (aop) 17th Coast Guard District P.O. Box 3-5000 Juneau, AK 99802-1217
- 36 Commanding Officer (f)
  U.S. Coast Guard Supply Center
  707 East Ordnance Road
  Baltimore, MD 21226-1741
- 37 Commanding Officer
  U.S. Coast Guard
  Resident Inspector Office
  c/o Robert E. Derecktor of R.I.
  Coddington Cove Building 2
  Middletown, RI 02840-1090
- 38 Commanding Officer
   U.S. Coast Guard
   Aircraft Repair & Supply Center
   Contract Analysis Sec., Bldg. 63
   Elizabeth City, NC 27909-5001
- 39 Superintendent (fcp)
  U.S. Coast Guard Academy
  15 Mohegan Avenue
  New London, CT 06320-4195
- 40 Commanding Officer
   U.S. Coast Guard Supply Center
   Curtis Bay
   Procurement Branch, Bldg. 86
   Baltimore, MD 21226-1796
- 41 Commanding Officer (fcp)
   U.S. Coast Guard
   Reserve Training Center
   Yorktown, VA 23690-5000
- 42 Commanding Officer (fcp) US Coast Guard Training Center Cape May, NJ 08204-5002
- 43 Commander (f) U.S. Coast Guard Activities, Europe PSC 802 Box 50 FPO AE 09499-1400

- 44 U.S. Coast Guard BUSL Project Resident Office c/o Maritime Contractors 201 Harris Avenue Bellingham, WA 98225
- 45 Commanding Officer (fcp)
  U.S. Coast Guard
  Resident Inspector Office, Bath
  100 Commercial Street
  Portland, ME 04101-4712
- 46 Commander National Pollution Funds Center U.S. Coast Guard
  4200 Wilson Blvd., Suite 1000 Arlington, VA 22203-1804
- 47 Commanding Officer (fcp)
  U.S. C. G. Facilities Design/ Construction Center (Atlantic)
  5505 Robin Hood Road, Suite K Norfolk, VA 23513-2400
- 48 Commanding Officer (fcp)
   U.S. Coast Guard
   Aviation Training Center
   Mobile, AL 36608-9682
- 49 Commanding Officer (fcp)
  U.S. C. G. Training Center
  599 Tomales Road
  Petaluma, CA 94952-5000
- 50 Commanding Officer (fcp)
  U.S. C. G. Facilities Design/ Construction Center (Pacific)
  915 Second Avenue, Rm 2664 Seattle, WA 98174-1011
- 51 Commanding Officer (f) U.S. Coast Guard Pay and Personnel Center (PPC) Federal Building 444 S.E. Quincy Street Topeka, KS 66683-3591
- 76 Commanding Officer
   U.S. C. G. Western Regional Recruiting Center, Bldg 2
   NAVSTA Puget Sound Seattle, WA 98115-5007

- 77 Commanding Officer
  U.S. C. G. Eastern Regional Recruiting Center
  1226 Progressive Drive, S.102
  P.O. Box 2370
  Chesapeake, VA 23320-2370
- 78 Commanding Officer
  U.S. C. G. Central Regional Recruiting Center
  7151 North Linbergh Blvd.
  Hazelwood, MO 63042-2039
- 79 Commanding Officer
  U.S. Coast Guard
  Information System Center (ISC)
  7323 Telegraph Road
  Alexandria, VA 22310-3999
- 80 Commander (vpl)
   U.S. Coast Guard Maintenance/
   Logistics Command Atlantic
   Vessels Division
   Governors Island, Bldg. 400
   New York, NY 10004-5098
- 81 Contracting Officer
  U.S. Coast Guard
  Civil Engineering Unit, NY
  Building 107, Governors Island
  New York, NY 10004-5098
- 82 Contracting Officer
  U.S. Coast Guard
  Civil Engineering Unit, Miami
  Brickell Plaza, Federal Building
  909 SE First Avenue
  Miami, FL 33131-3050
- 83 Contracting Officer
  U.S. Coast Guard
  Civil Engineering Unit, Cleveland
  1240 East 9th Street
  Cleveland, OH 44199-2060
- 84 Commander (f) Maintenance and Logistics Command - Atlantic Finance Division Governors Island, Bldg. 333 New York, NY 10004-5098

- 85 Commander (v) Maintenance and Logistics Command - Pacific Coast Guard Island Alameda, CA 94501-5100
- 86 Contracting Officer
  U.S. Coast Guard
  Civil Engineering Unit, Honolulu
  Prince Kalanianaole Fed. Bldg
  300 Ala Moana Blvd, 8th Floor
  Honolulu, HI 96850-4892
- 87 Contracting Officer
  U.S. Coast Guard
  Civil Engineering Unit, Juneau
  P.O. Box 3-5000
  Juneau, AK 99802-1217
- 88 Contracting Officer
  U.S. Coast Guard
  Civil Engineering Unit, Oakland
  2000 Embarcadero, Suite 200
  Oakland, CA 94606-5000
- 89 Commander (fcp) Maint./Logistics Cmd Pacific Coast Guard Island Alameda, CA 94501-5100
- 90 Commanding Officer
   U.S. Coast Guard
   Finance Center
   1430A Kristina Way
   Chesapeake, VA 23320-8917
- G1- Commanding Officer
  Civil Engineering Unit,
  Providence
  300 Metro Center Blvd.
  Warwick, RI 02886
- G2- Commanding Officer Atlantic Strike Team Box 68 Fort Dix, NJ 08640-0068
- G3- Commanding Officer
  U.S. Coast Guard Operations
  Systems Center
  P.O. Box 1358
  Martinsburg, WV 25401

- G4- Commanding Officer
  U.S. Coast Guard PMRO
  c/o Avondale Industries, Inc.
  5100 River Rd., Stop 128
  Avondale, LA 70094-2793
- G5- Commanding Officer U.S. C. G. PRO Marinette 1600 Ely Street Marinette, WI 54143-2434
- G6- Commanding Officer
   U.S. Coast Guard
   Aviation Technical Training
   Center
   Elizabeth City, NC 27909-5003

#### FEDERAL RAILROAD ADMINISTRATION

 53 - Federal Railroad Administration Office of Procurement (RAD-30)
 400 7th Street, SW, Room 8222
 Washington, DC 20590

#### SAINT LAWRENCE SEAWAY DEVELOPMENT CORP.

- 55 Saint Lawrence Seaway Development Corporation Contracting Officer 180 Andrews Street P.O. Box 520 Massena, NY 13662-0520
- RESEARCH AND SPECIAL PROGRAMS ADMIN
- 56 Research and Special Programs Administration
  Office of Contracts and
  Procurement (DMA-30)
  400 7th Street, SW., Room 8321
  Washington, DC 20593-0001
- 57 Research and Special Programs Administration Volpe National Transportation Systems Center Acquisition Division (DTS-85) Kendall Square Cambridge, MA 02142

#### OFFICE OF THE SECRETARY

59 - Office of the Secretary Procurement Ops, Div (M-64) 400 7th Street, SW., Room 9413 Washington, DC 20590

#### FEDERAL TRANSIT ADMINISTRATION

 60 - Federal Transit Administration Office of Procurement, 3rdParty Contract Review (TAD-40) 400 7th Street, SW. Washington, DC 20590

#### MARITIME ADMINISTRATION

- 91 Maritime Administration Headquarters
  Office of Acquisition (MAR-380)
  400 7th Street, SW., Room 7310
  Washington, DC 20590
- 92 Maritime Administration Procurement Office South Atlantic Region
  7737 Hampton Blvd., Bldg. 4D, Suite 211
  Norfolk, VA 23505
- 93 Maritime Administration Procurement Office Central Region Canal Place One 365 Canal Street, Suite 2590 New Orleans, LA 70130-1137
- 94 Maritime Administration Procurement Office Western Region
  211 Main Street, Room 1112 San Francisco, CA 94105
- 95 U.S. Merchant Marine Academy Procurement Office Furuseth Hall, Room 212 Kings Point, NY 11024-1699

97 - Maritime Administration Headquarters
Office of Ship Construction (MAR-720)
400 7th Street, SW.
Washington, DC 20590

# FEDERAL AVIATION ADMINISTRATION (FAA)

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
New England Region (ANE-50) Hart (617) 238-7669	Procurement for Construction SIC Code: 0000 Construct ATCT, Hanscom AFB, Bedford Mass Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Bedford, MA	Sequence Number: 96-01-01 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: 8(a) Non Competitive Set Aside: 8(a)	NA NA
New England Region (ANE-50) Granberg (617) 238-7657	Procurement for Construction SIC Code: 0000 Construct ATCT, Manchester, N.H. Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Manchester, NH	Sequence Number: 96-01-02 Est. RFP Release: 2/96 Est. A ward Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	NA NA
New England Region (ANE-50) Granberg (617) 238-7657	Procurement for Construction SIC Code: 0000 Construct ATCT, Windsor Locks, Conn. Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Windsor Locks, CN	Sequence Number: 96-01-03 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	NA NA
New England Region (ANE-50) Bento (617) 238-7658	Procurement for Construction SIC Code: 0000 Boston Consolidated TRACON Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Boston, MA	Sequence Number: 96-01-04 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	NA NA
New England Region (ANE-50) Bento (617) 238-7658	Procurement for Construction SIC Code: 0000 Cooling tower and chiller replacement, Boston ARTCC, Nashua,N.H. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Boston, MA	Sequence Number: 96-01-05 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Other	NA NA
Eastern Region (AEA-50) Paveglio (718) 553-3052	Procurement for Construction SIC Code: 0000 Syracuse ATCT & TRACON relocation Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Syracuse, NY	Sequence Number: 96-01-06 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Eastern Region (AEA-50) Paveglio (718) 553-3052	Procurement for Construction SIC Code: 0000 Washington, DC ARTCC automation wing rehabilitation Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Leesburg, VA	Sequence Number: 96-01-07 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Alaskan Region (AAL-50) Shaw (909) 553-3052	Procurement for Professional Equipment SIC Code: 0000 Equipment for Merrill ATCT and base building Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Anchorage, AK	Sequence Number: 96-01-08 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Alaskan Region (AAL-50) Shaw (909) 553-3052	Procurement for Repair Services SIC Code: 0000 Remove/Clean/replace fuel storage tanks at selected FAA sites Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Anchorage, AK	Sequence Number: 96-01-09 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Alaskan Region (AAL-50) Shaw (909) 553-3052	Procurement for Construction SIC Code: 0000 Phase I of Bethel housing construction project Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Bethel, AK	Sequence Number: 96-01-10 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Management Services SIC Code: 0000 Perform analysis on FAA data in order to develop and test safety critical performance measures Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-11 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
FAA Technical Center (ACM-500) Wright (609) 485-5137	Procurement for Health Services SIC Code: 0000 IAA with DOE for computational modeling & simulation to support the uncontained debris mitigation research Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-12 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Other Set Aside: Other	
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Trace chemical component and subsystems research and development for collectors: improved canine and testing materials; methods for new threats Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-13 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: To Be Determined Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Management Services SIC Code: 0000 Application development and computer operations Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-14 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Establish an engineering and test services contract to support the DUAT/FSAS programs Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-15 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
FAA Technical Center (ACM-500) Laytn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Air/Ground communications support Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-16 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
FAA Technical Center (ACM-500) Laytn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Support for the Satellite Navigation Program Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-17 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
FAA Technical Center (ACM-500) Laytn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Satellite communication support (COMSAT) Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-18 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Engineering and software support for the TCAS program Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-19 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Engineering support services for ACT-410 Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-20 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Architect/Engineering services for utility functions and projects at the Technical Center Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-21 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotistion Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

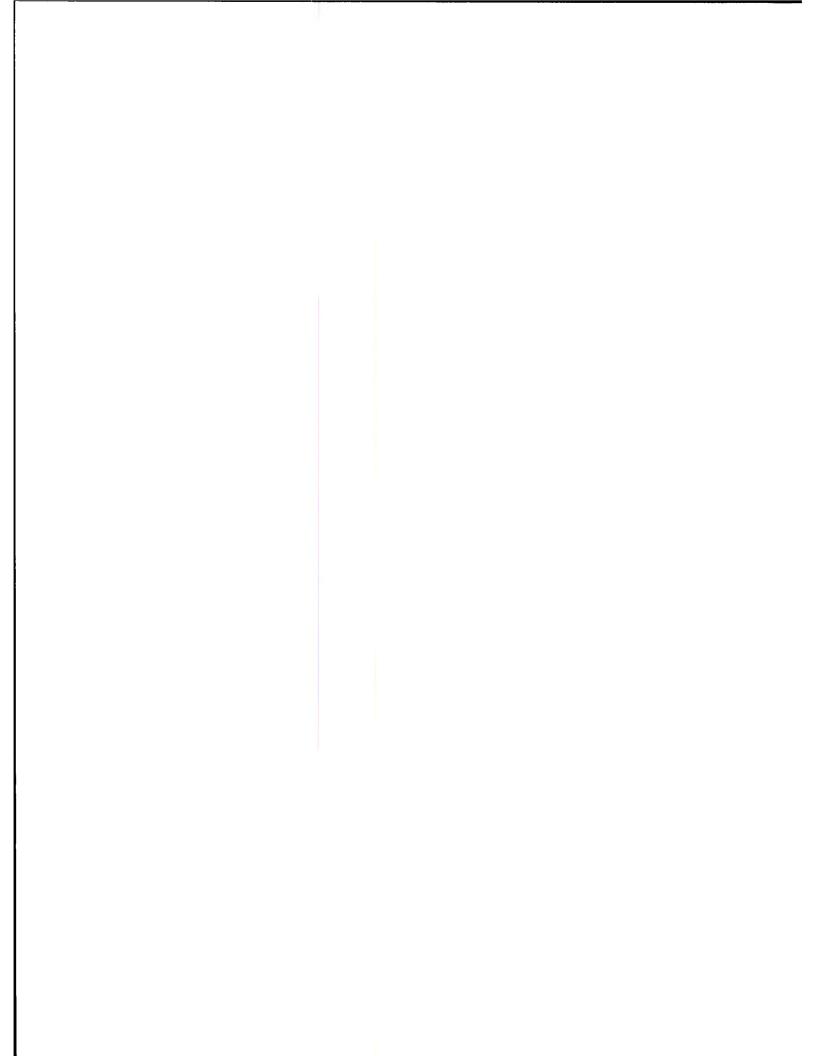
## U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996

Federal Aviation Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
FAA Technical Center (ACM-500) Latyn (609) 485-6320	Procurement for Engineering Services SIC Code: 0000 Architect and engineering for building functions and projects at the Technical Center Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Atlantic City, NJ	Sequence Number: 96-01-22 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Mike Monroney Aero. Center (AMQ-100) Doerksen (405) 954-4571	Procurement for Management Services SIC Code: 0000 Operations and maintenance for the Mike Monroney Aeronautical Center Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Oklahoma City, OK	Sequence Number: 96-01-23 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Mike Monroney Aero. Center (AMQ-100) Cox (405) 954-4574	Procurement for Construction SIC Code: 0000 Radar infrastructure construction Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Oklahoma City, OK	Sequence Number: 96-01-24 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Mike Monroney Aero. Center (AMQ-100) King (405) 954-5165	Procurement for Miscellaneous Durable Good SIC Code: 0000 ACEPS battery life extension Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Oklahoma City, OK	Sequence Number: 96-01-25 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Mike Monroney Aero. Center (AMQ-100) Griffith (405) 954-5328	Procurement for Miscellaneous Durable Good SIC Code: 0000 Analogue multiplexer Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Oklahoma City, OK	Sequence Number: 96-01-26 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Mike Monroney Aero. Center (AMQ-100) Wilson (405) 954-6109	Procurement for Engineering Services SIC Code: 0000 Technical support services for Avistion Standards Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Oklahoma City, OK	Sequence Number: 96-01-27 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Mike Monroney Aero. Center (AMQ-100) Sparkman (405) 954-7822	Procurement for Engineering Services SIC Code: 0000 Support services for AFS-400 Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Oklahoma City, OK	Sequence Number: 96-01-28 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Contracts Division (ASU-300) Munno (202) 376-6546	Procurement for Manufacturing SIC Code: 0000 Production phase of the High availability Basic Tower Control Computer Complex Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location: Gaithersburg, MD	Sequence Number: 96-01-29 Est. RFP Release: 3/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	Loral Corp.
Contracts Division (ASU-300) Green (202) 376-6289	Procurement for Manufacturing SIC Code: 0000 FSAS Operational and Supportability Implementation System/ FSAS Computer Replacement Program Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location:	Sequence Number: 96-01-30 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Contracts Division (ASU-300) Green (202) 376-6289	Procurement for Manufacturing SIC Code: 0000 Direct User Access Terminal Services Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location:	Sequence Number: 96-01-31 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Contracts Division (ASU-300) Guida (202) 267-8493	Procurement for Management Services SIC Code: 0000 Services at Auxilliary Flight Service Stations Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location:	Sequence Number: 96-01-32 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western/Pacific Region (AWP-50) Strickler (310) 297-1669	Procurement for Construction SIC Code: 0000 Construction of a new ait traffic control tower, Hawthorne, California Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Hawthorne, CA	Sequence Number: 96-01-33 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western/Pacific Region (AWP-50) Strickler (310) 297-1669	Procurement for Construction SIC Code: 0000 Construction at the Oakland Air Route Traffic Control Center data system rehabilitation modification Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Oakland, CA	Sequence Number: 96-01-34 Est. RFP Release: 3/96 Est. Award Date: 1/97 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western/Pacific Region (AWP-50) Strickler (310) 297-1669	Procurement for Construction SIC Code: 0000 Construction of a new ARSR-4 Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Ajo, AZ	Sequence Number: 96-01-35 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

UNITED STATES COAST GUARD (USCG)



## U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996

United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 System Design Support to Integrate the Standard Shipboard RADAR (SSR) into the Command Display and Control (COMDAC) replacement system. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1A001 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 7370 Development Software and Development Tools Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1A002 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 DGPS Deployable Suite Mobile Unit: Require two mobile units capable of executing the deployment of DGPS Broadcast Equipment to remote sites for interim operations. Each unit will be a trailer type platform with full power and environmental control capabilities. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1A003 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 GPS Satellite Simulator for testing DGPS equipment, including Reference Stations, Integrity Monitors, and User Equipment. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 1A004 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Hardware to support the Automated Dependent Surveillance (ADS) prototype development to be implemented in various ports as VTS upgrades. The hardware will consist of shipboard and landbase ADS/GPS transceivers and other supporting equipment. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 1A006 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Hardware consisting of FDDI cards, Serial I/O boards, and other VME equipment that will support a hardware configuration to a 7431 HP embedded controller for the VTS upgrade project. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 1A007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Hardware to support the Surface Search Radar (SSR) Integration at various VTS ports. This hardware will be Network routers, bridges, multiplexor ethernet cards, FDDI cards, cables, and other network devices to allow the SSR to be installed. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 1A008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Equipment necessary to upgrade the Sequent mini-computer (S2000/50) to operate as the development and back-up suite for the Law Enforcement Information System at the Operations Systems Center in Martinsburg, WV. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1 A009 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Teleconference/video equipment for the Operations Systems Center located in Martinsburg, WV. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1A010 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Shore-to-ship INMARSAT Services Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 1A011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 7370 Technical Support Services to convert office automation files (word processing, spreadsheet, e-mail, graphics, etc.) from CTOS to Windows NT environment. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 1A012 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Evaluate hazards associated with confined space entry aboard ships outside shipyards, including a historical evaluation of casualties on both inspected and uninspected vessels. Evaluate confined space entry programs presently being used in the marine industry. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B002 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	

United States Coast Guard

Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Procurement for Services SIC Code: 0000 Support Services for Regulatory and Economic Analyses for Licensing of Officers of Towing Vessels, revision of the Licensing and MMD Regulations. Analyses will be based upon the requlatory revisions and will require studies and reports for Coast Guard use in understanding the impact of changes on small businesses. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 1B003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Procurement for Supplies SIC Code: 0000 Optical imaging upgrades. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B004 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Procurement for Services SIC Code: 7370 Recruiting System modifications (minor re-engineering). Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B005 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Procurement for Supplies SIC Code: 0000 T3 Communications Line. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 1B006 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Procurement for Supplies SIC Code: 0000 Radiobeacon Transmitters for differential GPS site upgrades. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 1B007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Procurement for Services SIC Code: 7370 Develop data base for all lighthouse electronic equipment. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B008 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
	Procurement for Services SIC Code: 0000         Support Services for Regulatory and Economic Analyses for Licensing of         Officers of Towing Vessels, revision of the Licensing and MMD Regulations.         Analyses will be based upon the requlatory revisions and will require studies         and reports for Coast Guard use in understanding the impact of changes on         small businesses.         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code:       0000         Optical imaging upgrades.       Estimated Value:         Estimated Value:       \$50,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code:       7370         Recruiting System modifications (minor re-engineering).       Estimated Value:         Estimated Value:       \$50,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code:       0000         T3 Communications Line.       Estimated Value:         Estimated Value:       \$500,000 to \$1999,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code:       0000         Radiobeacon Transmitters for differential GPS site upgrades.       Estimated Value: </td <td>Procurement for Services SIC Code: 0000         Support Services for Regulatory and Economic Analyses for Licensing of Officers of Towing Vessels, revision of the Licensing and MMD Regulations. Analyses with be based upon the regulatory revisions and will require studies and reports for Coast Guard use in understanding the impact of changes on small businesses.       Sequence Number: 1B003         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 0000       Optical imaging upgrades.         Estimated Value:       \$50,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 7370       Sequence Number: 1B004         Revuiting System modifications (minor re-engineering).       Set Aside: \$4(a)         Estimated Value:       \$50,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 0000       \$13 Communications Line.         Estimated Value:       \$10,000,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 0000       Suppression         Radiobeacon Transmitters for differential OPS site upgrades.       Sequence Number: 1B006         Estimated Value:       \$1,000,000 to \$19,999,999         Anticipated Location:       Washington, DC      &lt;</td>	Procurement for Services SIC Code: 0000         Support Services for Regulatory and Economic Analyses for Licensing of Officers of Towing Vessels, revision of the Licensing and MMD Regulations. Analyses with be based upon the regulatory revisions and will require studies and reports for Coast Guard use in understanding the impact of changes on small businesses.       Sequence Number: 1B003         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 0000       Optical imaging upgrades.         Estimated Value:       \$50,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 7370       Sequence Number: 1B004         Revuiting System modifications (minor re-engineering).       Set Aside: \$4(a)         Estimated Value:       \$50,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 0000       \$13 Communications Line.         Estimated Value:       \$10,000,000 to \$199,999         Anticipated Location:       Washington, DC         Procurement for Supplies SIC Code: 0000       Suppression         Radiobeacon Transmitters for differential OPS site upgrades.       Sequence Number: 1B006         Estimated Value:       \$1,000,000 to \$19,999,999         Anticipated Location:       Washington, DC      <

## U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Develop a power supply that can produce 15 to 25 amps at 12 to 24 volts DC. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B009 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Test reliability of ACMS with a two-way Satellite Communication link in Sitka, Alaska. Perform cost study to change out all lighthouse monitoring links. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B010 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Related equipment, software, and spare parts in support of Low Energy Aids Control Monitoring Systems. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B011 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Related equipment, software, and spare parts in support of Lighthouse Power Controllers. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 1B012 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 7370 Technical on-site support and maintenance for Coast Guard Headquarters standard and non-standard computers and IRM equipment including training on the various software of the computers. LAN and WAN, configuration management. This requirement is planned for Tribally-owned 8(a) set-aside. Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Washington, DC	Sequence Number: 2A001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Workforce Management: Air Station Manpower Tracking. Develop a user friendly mechanism for capturing manhours expended on the myriad of tasks performed at Coast Guard Air Stations. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2A002 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	

United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 HC130 Service Life Extension Plan Study for avionics/electrical improvements and upgrades. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2A003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Initial provisioning for RG-8 Twin Aircraft, to include spare TCM GIO-550 engines, tooling associated with new engines and airframe requirements. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2A004 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Personnel, facilities, and equipment required to test recreational boats for compliance with safe loading, safe powering, and flotation safety standards. Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Washington, DC	Sequence Number: 2A005 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	MCA Research, Inc.
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Thermographic Inspection of USCG controlled LORAN Stations to detect equipment failures or imminent failures based on heat given off by the equipment. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2A006 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Electronic Charting and Information System for two Polar Icebreakers and Electronic Charting System to the Domestic Icebreakers. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2A007 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Replace the Iceberg Data Management and Prediction System utilized by the International Ice Patrol. DMPS is the primary tool for predicting iceberg drift and deterioration, preparation of ice warnings for transatlantic shipping, and integration of new sighting data with icebergs being modeled. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2A008 Est. RFP Release: 3/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

## U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies S/C Code: 0000 Portable diving recompression chambers. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2A009 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 DGPS Fiberglass equipment enclosures to house radio beacon reference station equipment. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2A010 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 7370 Software Support Services for the redesign of the Search and Rescue Simulator (SARSIM). Note: Current SARSIM is developed in SIMSCRIPT II programming language. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 2A011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Automation/improvement to "Local Notice to Mariners" Publication. Develop automated information system to improve the process of producing and distributing this publication. Must have knowledge of nautical charting (paper and electronic), familiarization with NOAA and Defense Mapping Agency charting operations. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 2A012 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 7370 Aviation Logistics Maintenance Information System (ALMIS) - operation/maintenance/development Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Washington, DC	Sequence Number: 2A013 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	TAMSCO
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Requirements analysis and feasibility study to determine hardware, software, and technical support services needed to implement an automated GSA Rent Information Management System which will operate on the Coast Guard's new Standard Workstation III platform. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	

United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Solar Charge Controllers for use at solar powered lighthouses. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B002 Est. RFP Release: 4/96 Est. Award Date: 2/97 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 12 Volt Signal Lamps. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B003 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Shipboard trash compactors for cutters. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 2B004 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Preventive and remedial maintenance for the VAX hardware and software located at the Coast Guard Finance Center. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B005 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Special Agent Replacement Handguns. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B006 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Upgrade of audio system in Commandant's Situation Room. Estimated Value: Less than \$50,000 Anticipated Location: Washington, DC	Sequence Number: 2B007 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Sequent Hardware maintenance. Estimated Value: Less than \$50,000 Anticipated Location: Washington, DC	Sequence Number: 2B008 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 United States Coast Guard

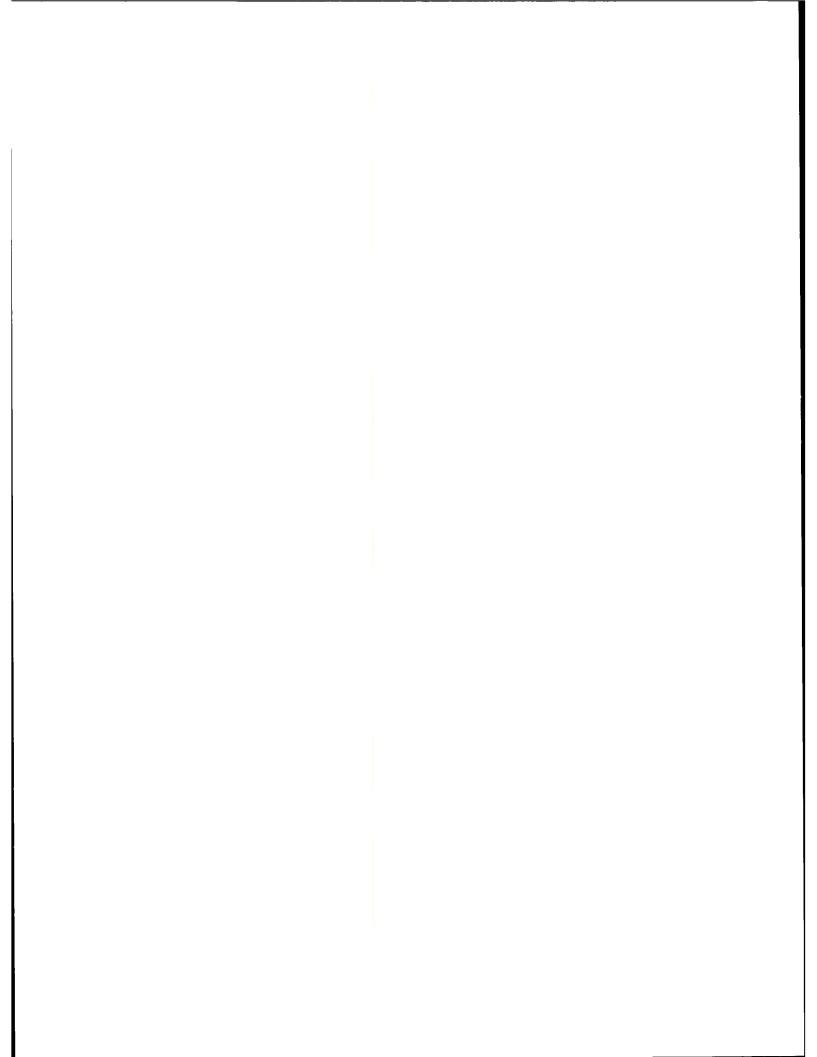
Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 AP News Wire Estimated Value: Less than \$50,000 Anticipated Location: Washington, DC	Sequence Number: 2B009 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Renovate Command Center. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B010 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Renovate Commandant Situation Room Audio Visual Suite. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Portable laptop computers. (Possible GSA buy) Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 2B012 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 0000 Fisheries Measurement of Effectiveness/Customer Survey. Development, execution, and analysis of customer survey to obtain feedback on the effectiveness of the Coast Guard Fisheries Law Enforcement Program. Estimated Value: Less than \$50,000 Anticipated Location: Washington, DC	Sequence Number: 2B013 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Services SIC Code: 7370 Special applications designed to provide management information and decision support for the Contingency Workforce Planning and Management System (Reserve Component Mgt). Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 2B014 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	

United States Coast Guard

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Traffic Collision Avoidance System (TCAS) I A Kits. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Washington, DC	Sequence Number: 3B001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Commandant (G-ACS-4) Danielle Wildason - SADBUS (202) 267-2499	Procurement for Supplies SIC Code: 0000 Norwegian Crewing Concept Development (NORCREW). Design and construction of live-aboard multi-mission small boats to replace select Coast Guard Units. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Washington, DC	Sequence Number: 3B002 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	



# FEDERAL HIGHWAY ADMINISTRATION (FHWA)



Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 CONTRACT FOR ACCOUNTING PERSONNEL – CONTRACT SERVICES Contract employees to assist in the areas of accounting reports and accounts payable. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 FISCAL MANAGEMENT INFORMATION SYSTEM (FMIS) TRAINING Develop and present a training course concerning the FMIS system. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 HERS MAINTENANCE & ENHANCEMENTS This project includes three related activities: 1. Maintaining the Highway Economic Requirements System (HERS), including developing and updating technical documentation, revisions to the system code as required, and implementing model enhancements. 2. HERS sensitivity analysis which includes identification of critical variables and assumptions and recommendation of system improvements. 3. Quick turn- around economic analysis/evaluation which provides the on-going capability to respond to HERS-related questions and special analysis of issues such as induced travel and pricing. The product is a working model with documentation, reports describing analysis designed to validate and better understand the policy implications of model conclusions and periodic documents intended to extend and/or explain the model's applicability. <i>Estimated Value:</i> \$500,000 to \$999,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 31-20-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 INTERNATIONAL TECHNOLOGY SCANNING PROGRAM This contract will provide for a firm to manage the logistical arrangements for the FHWA Technology Scanning Program. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 32-10-5168 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ESTIMATING LOCAL GOVERNMENT IMPROVEMENT TYPE DATA FHWA collects improvement type data from local governments through the States as part of the FHWA 534 capital outlay and maintenance data set. It is difficult, however, to get complete reporting of these data because of the sheer number of local government units and the expense of data collection. The objective of this project is to develop an estimating procedure that will give the FHWA a basis to supplement and adjust the data obtained from the local governments. The procedures developed by this contract will be used by the Office of Policy to assist in the preparation of local finance data published in Highway Statistics and used by staff within the Office of Highway Statistics and used by the Office of Policy to improve analyses involving local finance issues. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 33-01-6002 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ESTIMATING PROCEDURES FOR PRIVATE SECTOR FUNDING OF HIGHWAYS FHWA collects information on expenditures for highways from State and local governments. A large portion of the investment in highways is made by the private sector. There is no obvious way that these data can be collected from either the public sector or directly from those in the private sector making the investments. The objective of this project is to develop an estimating procedure that will give the FHWA supplemental information on private investment in highways for use in preparing analyses dealing with highway finance. The procedures developed by this contract will be used by the Office of Policy to assist in the preparation of State and local finance data published in Highway Statistics and used by staff within the Office of Policy to improve analyses involving local finance issues. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Cffice (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPMENT OF NEXT GENERATION STATE-OF-THE-ART HPMS SOFTWARE Develop a computer systems design and implementation plan. Develop user friendly HPMS computer record construction and maintenance capability, including editing/review features for use by the States, MPOs, and FHWA. Develop an integrated HPMS that includes areawide Template data to edit mileage, travel, accident data, etc. Integrate the features of a data manager for maximum flexibility and preparation of data tabulations from HPMS for publications and apportionments, etc. Incorporate the latest technologies such as electronic data transmission, client/server interfacing, CD-ROM, etc., in receiving and sharing data among all data suppliers, users, and customers. New and very efficient user friendly software packages to serve States and FHWA in preparing, reviewing, processing, analyzing, summarizing the data furnished for publications such as "Highway Statistics," the biennial needs reports to Congress, and data users throughout the transportation community and general public. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 33-01-6006 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 MAINTAINING HPMS TO MEET CUSTOMER NEEDS Continuing enhancements to HPMS data base will require refinements to existing information programs, analytical simulations, and display capabilities. Analysis of the proposed NHS, the GIS (linear reference information), highway travel in nonattainment areas, congestion, pavement management, Interstate System maintenance condition, accidents, etc., are among the items that could require modifications to meet our customers' needs. In addition, any revisions whether proposed by the HPMS Steering Committee or others (i.e., analytical models, new pavement items, etc.) will require additional testing and analysis. The HPMS data base supports a detailed analyses of the dynamic changes to highway investment through monitoring of many independent data items to measure the performance of the highways. The revised data specifications, computer software, analytical products, etc., are primarily intended for HPP, HPM, and HEP, but are also available to serve all HPMS customer needs. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 33-01-6007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 COMPARATIVE ANALYSES OF CURRENT ANNUAL TRAVEL ESTIMATES FURNISHED BY STATES FOR URBANIZED AREAS VIA HPMS AND THAT DEVELOPED BY THE MPOS AS PART OF THE SEC. 134 PLANNING PROCESS Comparisons will be made between the urbanized area annual travel estimates developed by the 4-stage modeling process employed by the MPOs as part of the Sec. 134 planning process and that furnished for the same urbanized areas by the States as part of the annual HPMS data submittals. This work will involve the comparison of travel estimates for about 6 to 10 urbanized areas as selected by the COTRs. Comparability and consistency among travel estimates are of paramount importance for various transportation planning, air quality and numerous outher uses of these data. Any differences in travel estimates noted by the researcher will be identified by source and/or cause (i.e., methodology, number of annual traffic counts, etc.). Recommended procedures for making comparisons between MPO- and HPMS- derived travel estimates shall also be a product of this effort. Assessments of the consistency and comparability between HPMS travel estimates for urbanized areas and those developed and used by the MPOs for planning and air quality purposes. The results of this work will be of considerable value to all data users, including Congress, FHWA, EPA, the States, MPOs, and the general public. <i>Estimated Value:</i> \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 REVISION AND UPDATE OF TRAFFIC MONITORING GUIDELINES The contractor will review current traffic monitoring literature, guidelines, research findings, and develop an updated set of traffic monitoring guidelines. The revised guidelines will be used to update the Traffic Monitoring Guide and will establish the FHWA program recommendations for traffic monitoring. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6009 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 PREPARATION OF A TRAVEL TIME DATA COLLECTION GUIDE This project will build on the results of the Standardized Travel Time Surveys project which tested several methodologies for collecting travel time data. Further analyses of the results will be conducted and a handbook with software and detailed instructions for data collection and reduction will be produced. The handbook and software will benefit States and MPOs for congestion management systems. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPMENT AND IMPLEMENTATION OF TRAFFIC DATA STORAGE AND PROCESSING INFRASTRUCTURE The increase in traffic data collection due to TMS/H systems will directly impact our present data collection programs and requires an updated data storage and processing infrastructure. This research will investigate possible solutions and provide the optimal cost/benefit option, it will include integration of the monthly Traffic Volume Trends report into one system which is compatible with the Vehicle Travel Information System. The query and reporting features will be expanded. The fully integrated system will then be implemented. This builds on earlier work which developed analysis software for microcomputers. An integrated traffic data processing and storage system will be implemented. This builds on earlier work which developed analysis software for microcomputers. An integrated traffic data processing and storage system will be implemented. Availability of this resource by FHWA regions, divisions, State DOTs, MPOs, and policy and program analysts in both the public and private sectors through CTIPS and other measn is feasible. The integrated system will also be used by FHWA headquarters personnel for producing the Traffic Volume Trends and other associated reports and queries. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 33-01-6012 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 TEST OF REMOTE SENSING FOR TRAFFIC MONITORING This project will test and compare traffic monitoring via remote sensing and other devices during the same time frame. Methods of expanding traffic monitoring counts from these devices to estimate total urban travel will be explored. The final report from this project will enable State and local governments to use remote sensing images for collection and corroboration of traffic counts and estimation of total urban travel. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6013 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 APPLICATION OF NEURAL NETWORKS TO VEHICLE CLASSIFICATION This project will produce a model of vehicle classification data collection including a vehicle, pavement, and sensor effects. A prototype generic vehicle classification algorithm will then be produced. The model and vehicle classification algorithm will benefit State and local agencies in collecting vehicle classification data for ISTEA management systems and Federal reporting. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6014 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DATA DISSEMINATION THROUGH ELECTRONIC AND ALTERNATIVE MEDIA This project will involve an ongoing analysis, evaluation and implementation of techniques for reporting, accessing and disseminating highway statistics and related databases through electronic means. Technologies ranging from use of magnetic media to telecommunication services and CD ROM will be evaluated and exploited to accomplish wide dissemination of data. The implementation of these technologies will provide for wider access and greater ease of data manipulation. Implementation methods that best satisfy the requirements of FHWA customers at all levels of government and the rpivate sector for electronic dissemination of "Highway Statistics" and other data maintained by the Office of Highway Information Management. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6016 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPMENT OF A MODEL TRAFFIC MONITORING PROGRAM AND IMPROVED TOOLS The contractor will review and evaluate the traffic monitoring programs of several States/MPOs and develop a model program with associated processes and software. The evaluation will encompass the traffic volume, vehicle classification, WIM, vehicle occupancy, and related programs. Organization, data collection mechanisms, resource allocation, statistical procedures, equipment inventories, data processing systems, and program costs will be studied. A comprehensive model program borrowing the best from the individual programs examined will be developed. Procedures will be specified and software to implement developed or specifications provided. The States and MPOs are required to implement traffic monitoring systems. This project will search for the best programs and develop a model of good practice with software to help implement it. The product will be made available to other States to help improve their traffic monitoring programs. <i>Estimated Value:</i> \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6018 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Cffice (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ANALYSIS OF TRAFFIC CHARACTERISTICS DATABASES Exploratory analysis of traffic databases including HPM's (traffic volume, vehicle classification, truck WIM) and LTPP's to extract information regarding traffic characteristic trends, differences and similarities between areas, States, functional systems; to detect data anomalies; to attempt to explain differences found in terms of traffic patterns, changes in transportation patterns, or temporal variation; to establish the ability of the data to support on-going programs such as congestion management in urban areas, or to define traffic characteristics on the NHS, or freight movements on arterial corridors, or even the ability to support analysis of specific geographical areas of interest depending on the location of the data stations. Assess the degree to which data programs meet the established program guidelines from FHWA or AASHTO, the representativeness of current databases, the capability to support current data needs, and provide recommendations for improvement. A report describing the available databases, and information gains resulting from the data to define the sources of variation in traffic characteristics. The report will provide definition of differences due to geography, highway system, site, temporal variation, etc., and an assessment of the data necessary to meet current highway program needs. The project will help traffic data collection professionals to determine what current data capabilities are and to identify areas where trade-offs are necessary by a better assessment of data gaps, anomalies, or other problems. The results will help State/MPO decision-making regarding resource allocation to maximize the ability of the data to meet current needs. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 33-01-6019 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 TIME SERIES ANALYSIS OF LIGHT VEHICLE TRAVEL AND REGISTRATIONS On a state-by-state basis for the period 1971-1995, provide the number and associated travel for the following 2-axle, 4-tire vehicles: small, intermediate and larg autos; small and large pickups, small and large utility vehicles; mini and large vans. The data series will be valuable in accident evaluation, investment analysis, highway design and travel trend analysis. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 33-01-6020 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 REPORT & TECHNICAL REFERENCE CENTERS Provide for the operation of the R&T Report & Technical Reference Centers. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 40-10-6101 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ELECTRONIC SUPPORT SERVICES - 95-R-00152 Provide on-site electronic support services at TFHRC. This includes design, fabrication, wiring, calibration/repair of electronic instrumentation used in other TFHRC laboratories and associated electronic support services as requested through task work orders. Management and administrative responsibility for this work will rest with the IVHS Research Division, HSR-10. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 40-10-6102 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SUPPORT OF AASHTO MATERIALS REFERENCE LABORATORY (AMRL) This contract will provide support for the AASHTO Materials Reference Lab (AMRL), which inspects test equipment, observes test procedures, and distributes proficiency samples associated with highway construction and maintenance operations by State highway and FHWA laboratories. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 40-10-6103 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 RENOVATION OF FAIRBANK BUILDING Stage 3 of the Fairbank Building renovation including the remaining laboratories not completed under Stages 1 and 2. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 40-10-6104 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SUPPORT SERVICES FOR THE STRUCTURES LABORATORIES The contractor shall be responsible for or assist with fabrication instrumentation and experimentation of structures and structural components including materials and fracture analysis, data acquisition and report preparation. Work will be conducted in the structures laboratories, materials laboratory and offices operated by the Structures division. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6000 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SOIL NAILING A comprehensive design manual will be developed from research data and information gathered under previous research studies that analyzed case history field measurement data obtained to verify and refine new design and analysis methods. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6005 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 IMPROVEMENT OF SOFT ORGANIC GROUND Develop a test site at a heavily instrumented embankment on a peat deposit and use the observed performance data to evaluate and improve existing analytical models of mechanical behavior. Study will result in a manual of practical guidelines for designing embankments on soft organic ground. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SEISMIC BEHAVIOR OF MICROPILE SYSTEMS Conduct model studies on micropiles to investigate thier seismic behavior under axial and lateral loadings in selected types of engineering applications. Analytical parametric studies will also be done to simulate seismic behavior. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6009 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DURABILITY OF GEOSYNTHETICS (PART II) An evaluation of current lab and field investigation methods for predicting the durability of geosynthetic materials when used as reinforcement elements in retaining walls and embankments will develop prediction techniques for long term strength loss from creep, chemical aging, and constructin damage due to installation. <i>Estimated Value:</i> \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EXCAVATION DEFORMATION ANALYSIS An assessment of field measurements and construction observations at the Boston Central Artery and San Francisco Muni Turnaround projects will be made to determine imporved design procedures for excavation deformation analysis. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6014 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 FRP BRIDGE DECKS: FIRST STAGE FIELD EVALUATION Field evaluation studies of fiber reinforced plastic deck segment designs developed in previous FHWA and ARPA studies will be conducted. The study will use full- size FRP deck sections, installed in highway pavements, to validate previous design recommendations for wheel-load distribution and wearing surfaces. X- and V- sections with thin overlays and 2-in. polymer concrete overlays will be directly compared. This study will form the basis for the development of specifications for wearing surface and truck wheel load distribution design for modular FRP bridge decks. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6020 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 BEHAVIOR OF ADHESIVELY-BONDED STRUCTURAL SYSTEMS Phase I: Develop surface preparation and field application specifications for adhesive- adherend systems used on highway bridges. Phase II: Develop a design specification for adhesive-adherend systems based on combined results of Phase I (for recommended adhesion performance) and prior study which will have developed recommended cohesion performance specs. Phase III: Conduct field evaluation studies of adhesive-adherend system designs developed under Phase II. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6021 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 CORROSION INHIBITORS IN CONCRETE Investigate the long term performance of newly developed corrosion inhibitors to extend the srevice life of new construction. Currently calcium nitrite is used as an admixture to reduce the corrosive environment in concrete. Other admixtures will be investigated to determine their affect on epoxy coated and black bars. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6023 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 METRIC BOLTS FOR HIGHWAY BRIDGES With the use of metric bolts, current AASHTO bridge specifications for strength and installation of standard bolts must be changed to reflect the differences in size of bolt and threads. This study will address the specification issues needed for the installation of metric bolts. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6024 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 FEASIBILITY OF NEW STEEL BRIDGE DESIGN CONCEPTS USING HIGH PERFORMANCE STEEL Conduct laboratory evaluations and analytical studies on new, innovative high performance steel bridge systems and components to prove their suitability for implementation. This work will provide essential background data to insure that new bridge designs will perform as intended before construction is attempted. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6025 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 HIGH PERFORMANCE CONCRETE BRIDGE PROJECT-REGION 10 Cooperate with Region 10 to provide support for the delta costs associated with the design, construction, and monitoring of performance of a new bridge using high performance concrete. Estimated Value: \$2:00,000 to \$499,959 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6026 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 NEW TECHNIQUES AND METHODS FOR BMS Develop system architecture to integrate appropriate forms of nondestructive evaluation obtained data into existing bridge management systems. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6027 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 BEHAVIOR OF HOLLOW CONCRETE BOX PIERS At the present time, many bridge designs involve piers and cable stay pylons with hollow concrete box sections. Neither the AASHTO Standard nor LRFD specifications address or provide design criteria for this type of section. Recent experimental work on hollow concrete box sections in uniaxial bending has been conducted and relevant parameters quantified. However, the more prevalent type of bending in the real design world, biaxial, has not been thoroughly investigated experimentally to correlate with theoretical analysis. A two year experimental program on the effects of biaxial bending along with the present data on uniaxial bending will provide a sound basis for making presentations and recommendations to the AASHTO Bridge Committee for consideration for inclusion in AASHTO Specifications. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6028 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 FIELD USE OF SYSTEMS FOR LOCAL NDE An extensive field test and inspection program of highway bridges will be conducted by bridge inspection personnel. Considerable effort will be devoted to critical, hard to inspect components, i.e., welds, coverplates, hanger and pin connections, prestressing tendors. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6029 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 LEAD PAINT REMOVAL - BRIDGE DEMONSTRATION This study will identify cost elements of lead paint removal operations; it will define regulatory compliance monitoring requirements; and it will develop responsive procurement and operation specification documentation. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6030 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 BRIDGE COATINGS SPECIAL PROJECT Activities will be initiated to develop and promote the use of selected bridge coating systems. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6031 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 HIGHWAY EVALUATION USING NDE TECHNOLOGY This study will investigate the application of NDE technologies for monitoring and evaluating infrastructure facilities. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6032 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 NDE INSTRUMENTATION DEVELOPMENT FOR INFRASTRUCTURE APPLICATION This study will develop NDE instrumentation for use in the evaluation of infrastructure facilities. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6033 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 APPLICATION OF NON-LINEAR DYNAMICS TO STRUCTURAL VIBRATION ANALYSIS Non-linear dynamics or chaos theory is an advanced method of analyzing motion data to identify characteristics patterns. This may prove to be a more sensitive method of detecting changes in bridge conditions than conventional resonant frequency model analysis. The study will consist of the application of commercial software to data sets of vibrations from fatigued structures. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6034 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 NON-ELECTROCHEMICAL METHODS FOR CORROSION SENSING IN REINFORCED CONCRETE Evaluate advanced nondestructive methods for sensing corrosion of steel in reinforced concrete. These methods such as acoustic emissions, thermal wave/microwave imaging or high-resolution magnetic imaging, could avoid the limitations of conventional methods which are based on electrochemistry. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6035 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 METHODS FOR MEASURING FATIGUE STATE OF STEEL Evaluate methods the measuring the state of fatigue in steel. These methods could detect changes in the microstructure of steel that favor development of fatigue cracks. They include ultrasound dispersion, magnetic Barkhausen noise, position spectroscopy, etc. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-10-6036 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ACCELERATED EVALUATION OF CRM ASPHALT PAVEMENTS This study will validate the structural and mixture design procedures for CRM asphalt pavements. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 LABORATORY EQUIPMENT ACQUISITION This activity will provide for the replacement of old equipment and the purchase of new equipment as necessary to maintain state-of-the-art testing capabilities in the pavements/materials labs at the TFHRC. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6002 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 PORTLAND CEMENT CONCRETE RHEOLOGY AND WORKABILITY This study will investigate existing and new methods to evaluate the rheology, placeability, workability, and finishability of PCC. Guidelines will be developed for use by SHAs and construction contractors. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 OPTIMIZING MATERIALS AND MIX DESIGN FOR HIGH PERFORMANCE CONCRETE FOR HIGHWAYS This study will develop a set of recommendations and guidelines for optimizing PCC materials and mix designs for a range of highway applications and exposure conditions. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6004 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SUPPORT SERVICES FOR THE PAVEMENTS/MATERIALS LABS '96 This contract will provide for support services for the pavements/materials labs at the TFHRC. Qualified engineers, chemists, and technicians will be provided as necessary. Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6005 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPMENT OF PERFORMANCE-BASED TESTS AND SPECIFICATIONS This study will develop and validate performance-based tests and specifications with an emphasis on those items needed to implement Superpave. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6006 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 FIELD TESTING OF CRM ASPHALT PAVEMENTS This study will provide field performance data on in-service crumb rubber modified asphalt pavements. The data will be used to help validate CRM design methods. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 WASTE MATERIALS SPECIAL PROJECT Activities will be initiated to help develop and promote the use of promising, non-hazardous waste materials in highway construction and maintenance applications. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6008 Est. RFP Fielease: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20)	Procurement for Services SIC Code: 0000	Sequence Number: 41-20-6009	i i
Frank J. Waltos	IMPACTS OF SIGNIFICANT WASTE MATERIALS UTILIZED IN	Est. RFP Release: 2/96 Est. Award Date: 4/96	
(202) 366-4205	HIGHWAY CONSTRUCTION This study will provide for the evaluation of selected waste materials used in highway construction. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ANTI-ICING TECHNOLOGY DEVELOPMENT Activities will be initiated to develop and promote the latest anti-icing technology. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6010 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 REGIONAL SEMINARS: GUIDELINES FOR USE OF WASTE MATERIALS IN PAVEMENT CONSTRUCTION Seminars will be developed and conducted on the use of waste materials in pavement construction. The intent will be to provide the latest information on the subject, and to promote the most appropriate uses of the materials. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-20-6011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ENVIRONMENTAL ENCLOSURE FOR THE ACCELERATED LOADING FACILITY This project will provide for the fabrication of two moveable environmental enclosures for FHWA accelerated loading facilities. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 COMPACTION REQUIREMENTS IN PERFORMANCE-RELATED SPECIFICATIONS FOR HMA CONSTRUCTION This study will examine the variability in compaction levels obtained on typical HMA projects under current specifications; it will establish relationships between compaction levels and common distresses; and it will develop compaction requirements for inclusion in prototype PRS systems. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6002 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 VEHICLE COMPONENT TESTING DEVICE This contract provides for the design and installation of a vehicle component testing device in the Annex Structures Lab at TFHRC. This specially designed tire-suspension test device will be used to investigate the dynamic tire force output and tire contact stress under different load levels, suspension systems, tire types, and road profiles. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 TIRE PAVEMENT INTERFACE PRESSURE PATTERNS This study will develop tire pressure patterns from rolling dynamic load tests and simulations. A system will be developed to tie measured traces form dual and single tire operations to truck-pavement interaction models. Adjustments will be made in the load equivalency for these conditions. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6004 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 RECONSTRUCTION OF THE FHWA TEST ROAD The FHWA Test Road provides information on real pavement behavior under moving constant and dynamic traffic loads. This information is used in establishing heavy vehicle truck size and weight policy. The road, constructed in 1989, now needs to be reconstructed and reinstrumented so that it can be used to evaluate new, road- friendly trucks. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6005 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ROUND ROBIN VALIDATION OF PAVEMENT ANALYSIS/DESIGN MODELS A significant number of mechanistic pavement response models have been developed, and all claim to yield real pavement behavior. The Ohio test road and the FHWA's ALF and test road will provide data to model owners of they can execute their models and results can be realistically compared. This will allow the owners to make the required revisions based on the limitations and/or discrepancies observed. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6006 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 MODEL OF COMBINED PAVEMENT DAMAGE This study provides for the validation and integration of the Truck-Pavement Interaction (TPI) component submodels. Emphasis will be placed on the development of simplified and user- friendly software, as well as guidelines for implementation and necessary training. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 COST EFFECTIVENESS OF QUALITY ASSURANCE PROGRAMS This study will investigate the costs associated with quality and recommend the most cost-effective QA procedures and strategies. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SUPPORT SERVICES FOR THE FEDERAL HIGHWAY ADMINISTRATION ACCELERATED PAVEMENT TESTING This contract will provide support services for FHWA's accelerated pavement testing program. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6009 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 VALIDATION OF SHRP ASPHALT AND ASPHALT MIXTURE SPECIFICATIONS USING ACCELERATED PAVEMENT TESTING State planning and research pooled-fund study 176. This study will use the Indiana DOT's accelerated pavement tester to validate specific issues associated with Superpave. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6010 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 VALIDATION OF PERFORMANCE-RELATED CONCEPTS FOR PCC PAVEMENTS This project will provide for the collection of data from completed PCC paving projects in order to validate the performance relationships used in performance-related specifications (PRS). Field trials of the PRS will be conducted to evaluate their effectiveness. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 VERIFICATION, CALIBRATION, AND DEVELOPMENT OF MECHANISTIC RIGID PAVEMENT DESIGN PROCEDURES This study provides for the evaluation of mechanistic-empirical, rigid pavement structural subsystems (JCP-1, RISC, PMARP, and PCA) with laboratory tests and FHWA data bases. Mechanistic erosion, pumping, faulting, and shoulder distress models will be developed. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6012 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 LTPP REGIONAL CONTRACTOR CONTRACTS Provide for new LTPP regional contracts to continue field work on LTPP test sites. Estimated Value: Less than \$50,000 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6013 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 LTPP PAVEMENT TECHNICAL ASSISTANCE CONTRACT Provide technical assistance in the area of pavement engineering to the LTPP program and 4 LTPP regional contractors for the continuation of the LTPP proram. Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6014 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 LONG TERM PAVEMENT PERFORMANCE - DATA ANALYSIS The scope of work provided under this procurement shall encompass: 1) provision of assistance to the FHWA in coordinating and integrating the overall LTPP data analysis program; 2) preparation of detailed preliminary statements of work for specific analysis projects; 3) the conduct of LTPP data analyses (i.e., the production of products) by the successful offeror. Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 41-30-6015 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 AN EXPERT SYSTEM FOR HIGHWAY SAFETY ANALYSIS This study will develop an expert system for highway safety analysis. The expert system will be an interactive system that uses available data to indentify high hazard locations, estimates the possible causes of the problem, guides supplemental field data collection, and assists the user in selecting appropriate countermeasures. The development of the system will be guided by a team of experts in safety analysis, human factors, highway engineering, etc., and will utilize a combination of highway safety research, expert opinion, and current practice. The expert system will be developed to work in conjunction with a GIS to allow access, integration and display of the data. <i>Estimated Value:</i> \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPMENT, MAINTENANCE AND OPERATION OF HSIS-III This study will provide for the continued development and operation of the FHWA Highway Safety Information System (HSIS) and the HSIS Laboratory at the Turner-Fairbank Highway Research Center. The focus of this effort will be to maintain the existing nine State database by annually acquiring data from each participating State; to improve the user-friendliness and accessibility of the system; and to utilize the HSIS in support of FHWA safety research, other FHWA Offices (OHS, OMC, Engineering, etc.), NCHRP, and other sponsored research. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6009 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EVALUATION OF SAFETY IMPROVEMENTS FOR INTERSECTION DESIGN The objective of this proposed pool-fund study is (1) to establish the relationship between intersection accidents and geometric design features and (2) to evaluate the effectiveness of selected safety improvements at high hazard locations. Various intersection types, such as 3-leg (T), 4-leg (normal), 4-leg (offset or skewed) and multileg will be studied. Data will be collected and/or obtained, for a sample of the above intersection types, on area type (urban or rural), type of traffic control, accidents, geometrics, and traffic. Accident reduction factors will be developed for various improvements. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6019 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SIDE IMPACT-FINALIZATION OF TEST PROCEDURES AND PRELIMINARY COUNTERMEASURES Develop test procedures and criteria for measuring the severity of side impact crashes into narrow objects. These procedures will be used to provide an objective method of measuring the safeness of roadside safety hardware under side impact collisions with motor vehicles. Earlier work indicates FHWA should use NHTSA's Measures of Effectiveness (MOE's) for measuring severity. This research will serve as input into the development of countermeasures. It will also make a limited investigation into the technical feasibility of developing roadside hardware countermeasures. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6020 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 VALIDATION OF ENCROACHMENT FREQUENCY/RATE The objective of this study is to validate and adjust the base or average encroachment rates used in encroachment probability models. Current benefit/cost models used by the States to select appropriate roadside safety treatments are based on very questionable encroachment rates. Two approaches are under evaluation - one calculates the encroachment rate from accident models and one attempts to measure encroachment directly. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6021 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 APPLICATION OF INNOVATIVE APPROACH TO IDENTIFYING PROBLEM LOCATIONS IN NY STATE In a current FHWA research study, an innovative approach is being used to identify and rank problem locations on two-lane rural roads in New York State. The statistical approach exercises Empirical Bayes concepts and has required significantly more years of accident data than typically used. This effort will implement the innovative approach to New York's entire State system and address several practical issues identified in the current research study. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6022 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	<b>H</b>
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 RECOVERY AREA DISTANCE RELATIONSHIP FOR HIGHWAY ROADSIDE The objective of HCHRP 17-11 Determination of Safe/Cost Effective Roadside Slope: and Clear Distances is to develop relationships between recovery-area distance and roadway and roadside safety features, vehicle factors, encroachment parameters, and traffic conditions for the full range of highway functional classes and design speeds. A prior 1995 study, "Validation of Encroachment Frequency/Rate" will be used to jointly allow the collection of additional trajectory data for use in other NCHRP and FHWA studies. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6023 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 INTERSECTION MODEL The objective of this study is to expand the Accident Analysis Module in the Interactive Highway Safety Design Model (IHSDM) to include intersections in rural and urban areas representing various geometric configurations and traffic control. The main source of the data will be the Highway Safety Information System. Some field data collection may be required. Accident rates for the various intersection types will be developed. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6024 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 BETA TESTING OF VEHICLE DYNAMICS & SPEED PROFILE MODEL The objective of this study is to evaluate the Vehicle Dynamics Module and the Speed Profile Model of the Interactive Highway Safety Design Model. Two or more State DOT's will evaluate the modules. Based on the evaluations appropriate revisions will be made to the modules. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-20-6025 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DRIVER PERCEPTION OF HIGHWAY HAZARDS This study is part of the driver characteristics portion of the Human Factors Highway Safety Research Program. It is needed to determine waht operational and geometric features and cues drivers use to identify hazards in the highway environment so the computerized prototype highway driver module can be correctly designed. Driver safety experts have identified hazard perception as an important research area requiring more emphasis. For example, a yellow hazard beacon, installed to warn drivers of a dangerous intersection may be misinterpreted by drivers to mean they have the right-of-way in a controlled intersection. In addition, drivers in a left lane may misinterpret a permissive green signal phase as a protected green signal phase. Laboratory and field studies will be conducted to identify measures to aid drivers in detecting and appropriately responding. <i>Estimated Value:</i> \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-30-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DRIVER PERFORMANCE MODELS FOR ITS DISPLAYS Deployment of ITS technologies will result in drivers using in-vehicle auditory and visual information systems. Candidate systems need to be evaluated during the early phases of design development relative to effectiveness and safety. This study will result in a robust computer-based model which can be used to predict driver performance for a variety of information display systems. The products of this task will be: (1) a model usable by FHWA Human Factors personnel; (2) user documentation, so that others can use the model; (3) system documentation, so that new systems can be set up at new sites; and (4) non-proprietary source code, so that other researchers and system developers can use the model. <i>Estimated Value:</i> \$1,000,000 to \$1,999,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 42-30-6002 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank I. Walton (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPMENT OF PROTOTYPE DRAVER MODELS FOR HIGHWAY DESIGN A prototype system to aid highway designers in the development and evaluation of new highway designs will be produced. The prototype system will entail the following steps: identification of designers' information requirements; analysis of the highway design process; integration of driver behavioral characteristics; evaluation and selection of existing technology in the areas of driver models, computer aided design, and simulation; development and integration of the prototype system; and highway design studies to exercise the prototype system. A graphical user interface will be developed to permit candidate geometric designs to be studied as a function of single or multiple vehicle exposures. Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-30-6006 Est. RFP Release: 2/96 Est. Award Dane. 4956 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 RAILROAD-HIGHWAY CRADE CROSSING SYSTEMS RESEARCH Research is to be conducted on new/additional warning device/systems for providing information to motorists. Systems to be considered include: (1) driver advanced sign for active vs. passive warning system at crossing, (2) informaation on direction of approaching train, and (3) special warnings for high-speed train crossings. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-30-6012 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Procurement for Services SIC Code: 0000 OPTIMIZING CHANGEABLE MESSAGE SIGN DESIGN AND USE This study will identify and determine the tradeoffs among factors affecting Changeable Sign readability (e.g., message length, character size, driving speed) and factors affecting sign cost (e.g., sign type and size), in order to maximize cost/benefit for a given application and placement. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-30-6026 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 DEVELOPMENT OF NEW TECHNOLOGY FOR HIGHWAY SAFETY This study is to implement one or more of the roadside traffic control advisory systems being developed under the collision avoidance system feasibility contract with ERA. This will be to an intersection system to alert left-turning vehicles when it is not safe to turn, and for side-street vehicles when it is not safe to enter. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 42-30-6027 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 NIH COURSE #13027- URBAN DRAINAGE DESIGN UPDATE Update existing course materials to include latest changes in the technology and change to metrics. Present 80 sessions over five years. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 43-10-6002 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Other	
Procurement for Services SIC Code: 0000 NHI COURSE #13056- CULVERT DESIGN Present 80 sessions of a new four- day course that has been pilot tested. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 NHI COURSE #13070- SEISMIC RETROFITTING OF BRIDGES Present 80 sessions of a new five-day course developed as a part of research at NCEER. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6004 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
	Procurement for Services SIC Code: 0000         OPTIMIZING CHANGEABLE MESSAGE SIGN DESIGN AND USE This         study will identify and determine the tradeoffs among factors affecting         Changeable Sign readability (e.g., message length, character size, driving speed)         and factors affecting sign cost (e.g., sign type and size), in order to maximize         cost/benefit for a given application and placement.         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Target City for Procurement, XX         Procurement for Services SIC Code:       0000         DEVELOPMENT OF NEW TECHNOLOGY FOR HIGHWAY SAFETY This         study is to implement one or more of the roadside traffic control advisory         systems being developed under the collision avoidance system feasibility         contract with ERA. This will be to an intersection system to alert left-turning         vehicles when it is not safe to turn, and for side-street vehicles when it is not safe         to enter.         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Target City for Procurement, XX         Procurement for Services SIC Code:       0000         NIH COURSE #13027- URBAN DRAINAGE DESIGN UPDATE Update       existing course materials to include latest changes in the technology and change         to metrics. Present 80 sessions over five years.       Estimated Value:       \$200,00	Procurement for Services SIC Code: 0000       Sequence Number: 42-30-6026         OPTIMIZING CHANGEABLE MESSAGE SIGN DESIGN AND USE This study will identify and determine the tradeoffs among factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (e.g., message length, character size, driving speed) and factors affecting sign readshifty (for procurement, XX       Sequence Number: 42-30-6027         Procurement for Services SIC Code: 0000       Star, RPP Release: 296       Ext. RPP Release: 296         Procurement for Services SIC Code: 0000       Star, Size of the roadside traffic control advisory systems being developed under the collision avoidance system feasibility contract whites that it is not safe to enter.       Sequence Number: 43-10-6002         Procurement for Services SIC Code: 0000       Star, RPP Release: 296       Ext. Award Date: 4/96         NIH COURSE #13070- URBAN DRAINAGE DESIGN UPDATE Update existing course materials to include later changes in the technology and change to metrics. Present 80 sessions of a new four-day course that has been pilot tested.       Sequence Number: 43-10-6002         Procurement for Service

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Highway Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 NHI COURSE #13355- TRANSPORTATION ALTERNATIVES DURING RECONSTRUCTION- UPDATE Update existing course materials to include latest changes in the technology and traffic management strategies. Present 60 sessions over a five year period. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6005 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 HOT MIX ASPHALT MATERIALS & MIX DESIGN Develop and present a four-day course on materials and mix design procedures for first line paving supervisors of States and contractors. This course is a part of the joint AASHTO/Industry/FHWA training program. Present 60 sessions over a five year period. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6006 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services S/C Code: 0000 HOT MIX ASPHALT PRODUCTION FOR PLANT PERSONNEL Develop and present a three-day course on the plant production of Hot Mix Asphalt for contractor and State plant personnel. This course is a part of the joint AASHTO/Industry/FHWA training program. Present 10 sessions over a five year period. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SUBSURFACE UTILITY ENGINEERING Develop and present a one-day course for State and utilities personnel to enhance the effectiveness and cooperation that must exist for a successful highway project in the crowded urban street ROW. Present 50 sessions over five years. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 TRAFFIC NOISE MODEL & TRAFFIC NOISE SOFTWARE TRAINING COURSE Develop and present a two or three day course for designers and team leaders to explain noise prediction modeling and the software techniques available. Present 60 sessions over five year period. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6009 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ROADSIDE VEGETATION MANAGEMENT Develop and present a two day course on management of roadside plantings, preparation of management plans, site analysis, and techniques to accomodate regional variations in climate and soils. Present 60 sessions over a five year period. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6010 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 HIGHWAY RUNOFF & ITS EFFECT ON WATER QUALITY Redesign and update an early course on water quality protection, assessing the potential for adverse impacts, mitigation planning, design of special drainage features. Present 60 sessions over a five year period. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 INTELLIGENT TRANSPORTATION SYSTEMS (ITS) DEPLOYMENT BENEFITS & COSTS Develop and present a one day course to introduce deployment concepts of ITS. Present the course 100 times over a five year period. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6012 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOPING (ITS) PARTNERSHIPS Develop and present a two day course to encourage government/industry partnerships on ITS projects. Present 50 sessions over five year period. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6013 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 INNOVATIVE PROCUREMENTS FOR (ITS) CONTRACTS Develop and present a two day course to explain the alternate approaches to contracting for the services, supplies, equipment, and joint ventures that will make up the ITS program. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6014 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Highway Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 STATEWIDE TRAFFIC AND LAND USE FORECASTING Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6015 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 FREIGHT PLANNING PROCEDURES Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 43-10-6016 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 IMPROVING REAL ESTATE PROGRAM EFFECTIVENESS Contractors will expand upon previous research results to provide technical assistance to further effectiveness and efficiency of federal and state real estate program management techniques and productivity measures. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 64-10-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SPEED LIMIT CRITERIA The criteria used to establish speed limit will be marketed and field tested under a variety of conditions. The criteria to establish speed limits were developed under a 1993-94 study. Preliminary work is now underway with Region 8 to locate suitable locations for the field testing. The final product will be a report documenting the results of the field tests and guidelines for use by States. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 72-20-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 APPLICATION OF HIGHWAY-HIGHWAY INTERSECTION TRAFFIC CONTROL DEVICES TO RAIL-HIGHWAY INTERSECTIONS The research would: (1) Determine if the "message" being conveyed to motorists at railway highway intersections, using current warning devices, is consistent with their expected behavior response, and if not, determine how the "message" should be changed; and (2) Assess the similarities and differences of railway highway intersections with highway intersections and determine if application of highway intersections. The product would be: Recommendations for improved traffic control devices at railway-highway intersections. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 72-20-6003 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 COOPERATIVE AGREEMENT WITH OPERATION LIFESAVER, INC. DTFH61-92=X-00010 To carry out a public information and education program to reduce auto and train crashes at rail highway crossings. Promotional and training materials; improved driver performance at rail highway crossings; reductions in the number of accidents, deaths, and injuries at rail highway crossings. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 72-20-6004 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 MARKETING & COMMUNICATIONS SUPPORT Provide administrative and program support services to COTR and marketing team. Activities include providing administrative support for exhibit program; providing input into market analyses; writing and editing; and graphic layout and design. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-11-6011 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 LTAP PRODUCT AND MARKETING SUPPORT SERVICES Refurbish existing free-standing exhibits the LTAP program that have wom-out; development of LTAP informational materials for meeting/functions/conferences; development of interactive computer software kiosk programs; and informational materials to enhance LTAP products. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-11-6013 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Highway Administration

Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Procurement for Services SIC Code: 0000 CORROSION DETECTION IN REINFORCED CONCRETE STRUCTURES AND FIELD MANAGEMENT OF CONCRETE MIXES Workshop to showcase new technology advancement in "corrosion detection of reinforced concrete structures" and "field management of concrete mixes." These showcases will give state personnel hand on use of product in evaluating their use in the field. For use by government engineers and inspectors. Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-22-6001 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 TECHNICAL SERVICE CONTRACT WITH INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE Technical support and coordination of advanced technology patrol car, clearinghouse on new/innovative technology for accident data collection and other activities that build highway safety partnerships with the enforcement community. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-31-6007 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 APPLICATION OF NEW AUTOMATIC TRUCK WARNING SYSTEM This effort is for the resources to install additional automatic truck warning systems at locations where truck rollover accidents have been experienced. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-31-6008 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 TECHNOLOGIES FOR COMPLIANCE WITH TRAFFIC CONTROL DEVICES To develop a communications plan to change driver attitudes toward compliance with a traffic control device to be determined. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-31-6009 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 PUBLIC OUTREACH PROGRAM TO IMPROVE WORK ZONE SAFETY To develop a work zone safety campaign designed to educate the public about the hazards of work zones and alter drive attitudes toward compliance with Work Zone traffic controls. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 74-31-6010 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
	Procurement for Services SIC Code: 0000         CORROSION DETECTION IN REINFORCED CONCRETE STRUCTURES         AND FIELD MANAGEMENT OF CONCRETE MIXES Workshop to         showcase new technology advancement in "corrosion detection of reinforced         concrete structures" and "field management of concrete mixes." These         showcases will give state personnel hand on use of product in evaluating their         use in the field. For use by government engineers and inspectors.         Estimated Value:       \$3,000,000 to \$4,999,999         Anticipated Location:       Target City for Procurement, XX         Procurement for Services SIC Code: 0000       TECHNICAL SERVICE CONTRACT WITH INTERNATIONAL         ASSOCIATION OF CHIEFS OF POLICE Technical support and coordination       of advanced technology patrol car, clearinghouse on new/innovative technology         for accident data collection and other activities that build highway safety       partnerships with the enforcement community.         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Target City for Procurement, XX         Procurement for Services SIC Code: 0000       APPLICATION OF NEW AUTOMATIC TRUCK WARNING SYSTEM This         effort is for the resources to install additional automatic truck warning systems at locations where truck rollover accidents have been experienced.         Estimated Value:       \$200,000 to \$499,999         Anticipated Location:       Target Cit	Procurement for Services SIC Code: 0000       Sequence Number: 74-22-6001         CORROSION DETECTION IN REINFORCED CONCRETE STRUCTURES       Sequence Number: 74-22-6001         AND FIELD MANAGEMENT OF CONCRETE MIXES Workshop to showcase new technology advancement in "corrosion detection of reinforced concrete structures" and "field management of concrete mixes." These showcases will give state personnel hand on use of product in evaluating their use in the field. For use by government engineers and inspectors.       Sequence Number: 74-31-6007         Estimated Value: 53.00.000 to 54.99.99.99       Anticipated Location: Target City for Procurement, XX       Sequence Number: 74-31-6007         Procurement for Services SIC Code: 0000       TECHNICAL SERVICE CONTRACT WITH INTERNATIONAL ASSOCIATION OF CHEPS for PLICE Technical support and coordination of advanced technology patrol car, clearingbouse on new/innovative technology patrol car, clearingbouse on new/innovative technology patrol car, clearingbouse on new/innovative technology for accident data collection on 10 doer activities that build highway safety patrieneships with the enforcement community.       Sequence Number: 74-31-6008         Estimated Value: 520,000 to 5499.999       Sequence Number: 74-31-6008       Sequence Number: 74-31-6008         Procurement for Services SIC Code: 0000       Sequence Number: 74-31-6008       Sequence Number: 74-31-6008         Estimated Value: 520,000 to 5499.999       Sequence Number: 74-31-6008       Sequence Number: 74-31-6008         Estimated Value: 520,000 to 5499.999       Sequence Number: 74-31-6008       Sequence Number: 74-31-6008 </td

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EFFECTIVENESS OF CMV DRIVER TRAINING Measurement of effectiveness of CMV driver training standards for all drivers subject to FMCSRs. Two-year study would develop methods for data collection & measurement of effectiveness & analysis of training programs. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-1 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 CRASH CHARACTERISTICS BY MOTOR CARRIER Analysis of crash data to determine if there is significant relationship between types & severity of crashes & the type of motor carrier involved. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-11 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 IMPLEMENT EFFECTIVE ALTERNATIVES FOR PERIODIC CARRIER CENSUS FILE UPDATE Implementation of results of contractual work to identify & evaluate methods for updating motor carrier information. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-12 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 MCSAP GRANT STANDARDIZATION & AUTOMATION Work to automate & standardize State MCSAP grant applications, reporting, quarterly reports, & vouchering systems. Research would assess feasibility of automating & standardizing, as well as generate recommendations & modeling applications to evaluate the effectiveness of different procedures to reduce burden on States & OMC. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-14 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EFFECTIVENESS OF FINES & PEANLTIES Assessment of the factors which get motor carriers to comply with FMCSRs to determine if the impact of various factors varies with the type, size and/or location of carriers. Also, to assess the impact of inconsistent fine assessment for similar violations from State to State. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-15 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Highway Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EFFECTIVENESS OF ON-SITE REVIEWS & ENFORCEMENT Evaluation of inconsistencies among Fed/State compliance & enforcement activities, with consideration of activities having greatest benefit on improving problem motor carrier operations. Study would access if inconsistencies are in fact unacceptable, and identify best practices. Also, recommendations for staff training, better procedures, and more effective measurements. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-16 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EVALUATE SHIPPER IMPACT ON CARRIER & DRIVER HOURS-OF- SERVICE VIOLATIONS Two-phased study to (1) assess the feasibility of such a study, including design work, and (2) evaluate the extent to which shippers/receivers/jobbers' demands on motor carriers result in driver violations of HOS regulations. Research would include assessment of economic motivations for carriers' acceptance of such shipments & their ability to negotiate such requests without loss of business. Also, research would include evaluation of need for better enforcement regulations. The results would be used to substantiate any proposed legislation, if appropriate. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-18 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 IMPLEMENT ONE-STOP OPERATIONS Project would work to establish one-stop operations that combine IFTA, IRP, hazardous material and oversize- overweight permitting. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-19 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 GRADUATED TRAINING OF CMV DRIVERS Study of concept of issuing provisional, restricted drivers' licenses to CMV operators. New CMV drivers would be limited to certain hours/operations/cargoes. Increasing responsibility would come with improve proficiency & attainment of designated periods of error-free, safe operations. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-2 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 PHASE III, ZERO-BASE REGULATORY REVIEW Preparation of rulemakings addressing definitions, driver & vehicle requirements, motor carrier operations, and administrative procedures. Includes preparation and issuance of NPRMs addressing these activities & requesting comment for public docket. Comments will be applied to development of final language for new regualtions. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-20 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 IMPLEMENT NAFT A REQUIREMENTS Assessment & development of operational strategies and recommendations made by the International Chiefs of Polic Association Study re: implementation of NAFTA. Research would: develop electronic data transfer model to supplement U.S., Mexican & Canadian compliance & enforcement programs; and look at specific border compliance & enforcement issues (e.g., Haz Mat, waste disposal). Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-21 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 THIRD-PARTY REVIEWS Assessment of feasibility of OMC use of outside surces to conduct Crs on freight and passenger motor carriers, in order to define and evaluate the advantages/disadvantages of this concept, with interest of both government & industry addressed. Research would: (1) assess feasibility in terms of benefits and effectiveness; (2) determine 3rd party reviewer qualification criteria, whereby certification & monitoring along with any quantitative measurement devices would be established; (3) conduct pilot program; & (4) incorporate full-blown effort into existing OMC safety programs. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-22 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 STRESS CAUSED BY PRESSURE IN ELLIPTICAL & NON-CIRCULAR TANKS Development of process to determine stresses in cargo tanks built in elliptical shapes. New process will be incorporated into emerging guidelines that will be used by field staff to investigate cargo tank manufacturers, as well as provide engineering calculations to determine compliance with the cargo tank specifications of FMCSRs. Final outputs will include: engineering calculations, a Finite Element Analysis, and modeling to support the findings. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-23 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	

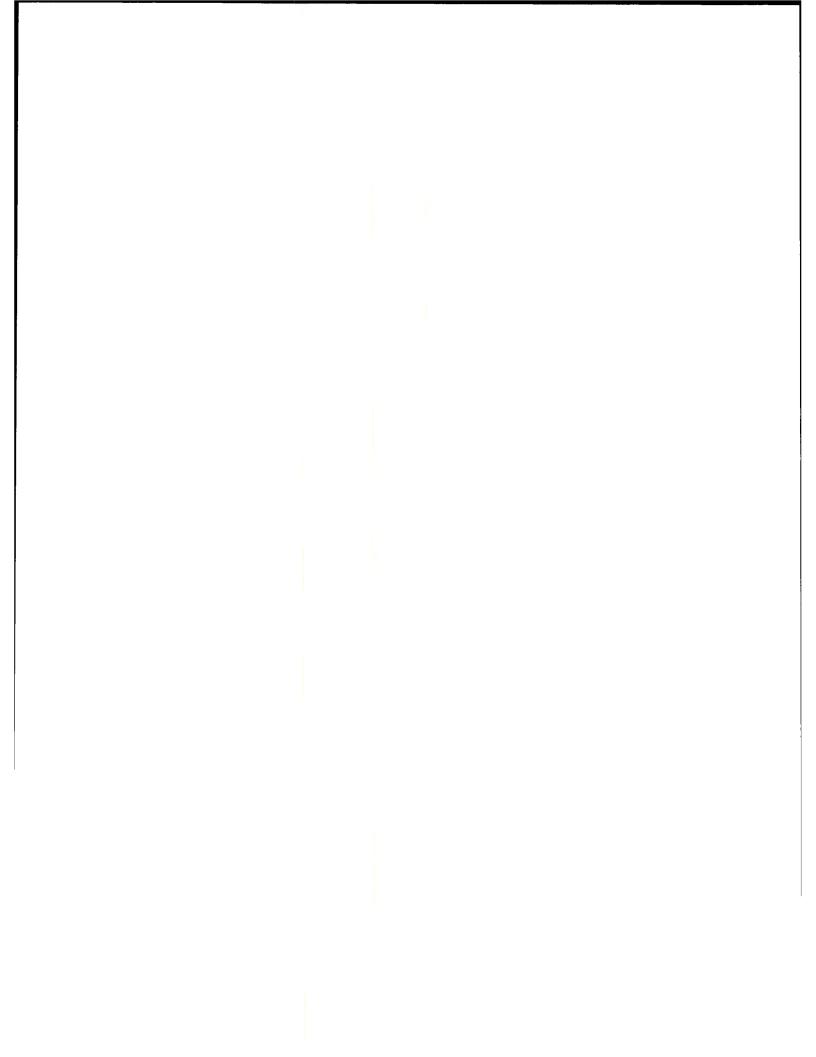
#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Highway Administration

Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Procurement for Services SIC Code: 0000 DESIGN FINITE ELEMENT ANALYSIS (FEA) PROGRAM FOR CARGO TANK EVALUATION Manufacturers of specification cargo tanks use FEA as documentation that their designs meet the applicable specifications. OMC needs to be able to independently verify the accuracy of this docuementation. Also, for complex geometric cargo tank designs, FEA is the only practical way to analyze stresses to determine compliance. Research will measure the current abilities of the OMC to properly evaluate the FEA presented during a review of a cargo tank manufacturer and repair facility, and conduct its own FEA analysis of cargo tank designs. The resulting computer analysis of cargo designs will become cornerstone of cargo tank manufacturer enforcement program, providing OMC with technological foundation for recalls of defective tanks, while providing support in civil and criminal lawsuits. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: OMC 96-24 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SJC Code: 0000 DESIGN & PILOT ALTERNATIVE ROADSIDE INSPECTION TECHNOLOGIES Development, evaluation, and application of brake testing devices, based on work being undertaken by Battelle Corp. for the OMC. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-27 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 EFFECT ON DRIVER FATIGUE OF LOADING/UNLOADING CMV Evaluation of impact of loading/unloading of cargo on alertness of CMV operators. Controlled field experiment. Drivers now performing l/u would be recruited & tested. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-3 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Procurement for Services SIC Code: 0000 LOCAL/SHORT HAUL DRIVER FATIGUE Assessment of level of alertness of drivers on 5-day week schedules in local operations. Study would use appropriate technologies from OMC's baseline Driver Fatigue research. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-4 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
	<ul> <li>Procurement for Services SIC Code: 0000</li> <li>DESIGN FINITE ELEMENT ANALYSIS (FA) PROGRAM FOR CARGO TANK EVALUATION Manufacturers of specification cargo tanks use FEA as documentation that their designs meet the applicable specifications. OMC needs to be able to independently verify the accuracy of this documentation. Also, for complex geometric cargo tank designs, FEA is the only practical way to analyze stresses to determine compliance. Research will measure the current abilities of the OMC to properly evaluate the FEA presented during a review of a cargo tank manufacturer and repair facility, and conduct its own FEA analysis of cargo tank designs. The resulting computer analysis of cargo designs will become cornerstone of cargo tank manufacturer enforcement program, providing OMC with technological foundation for recalls of defective tanks, while providing support in civil and criminal lawsuits.</li> <li>Estimated Value: \$200,000 to \$499,999</li> <li>Anticipated Location: Target City for Procurement, XX</li> <li>Procurement for Services SIC Code: 0000</li> <li>DESIGN &amp; PILOT ALTERNATIVE ROADSIDE INSPECTION TECHNOLOGIES Development, evaluation, and application of brake testing devices, based on work being undertaken by Battelle Corp. for the OMC.</li> <li>Estimated Value: \$100,000 to \$399,999</li> <li>Anticipated Location: Target City for Procurement, XX</li> <li>Procurement for Services SIC Code: 0000</li> <li>EFFECT ON DRIVER FATIGUE OF LOADING/UNLOADING CMV Evaluation of impact of loading/unloading of cargo on alertness of CMV operators. Controlled field experiment. Drivers now performing Vu would be recruited &amp; tested.</li> <li>Estimated Value: \$1,000,000 to \$1,999,999</li> <li>Anticipated Location: Target City for Procurement, XX</li> <li>Procurement for Services SIC Code: 0000</li> <li>EFFECT ON DRIVER FATIGUE OF LOADING/UNLOADING CMV Evaluation of impact of loading/unloading of cargo on alertness of CMV operators. Controlled field expe</li></ul>	Procurement for Services SIC Code: 0000       Sequence Number: OMC 96-24         Est RFP Release: 296       Est Award Date: 496         Solicitation Type:       Competitive - Limited or Full & Open         to be able to independently verify the accuracy of this documentation. Also, for       Competition Type:       Competitive - Limited or Full & Open         to be able to independently verify the accuracy of this documentation. Also, for       Competitive - Limited or Full & Open         to be able to independently verify the accuracy of this documentation. Also, for       Competitive - Limited or Full & Open         to be able to independently verify the accuracy of this document the current abilities of       Competitive - Limited or Full & Open         to competitive groups of the accuracy of this document the current abilities of       Competitive - Limited or Full & Open         tark manufacturer and regain facility, and conduct is own FEA analysis of       Cargo tark analysis of cargo designs will         become concenstone of cargo tark manufacturer enforement program,       Procurement for Services SIC Code: 0000         DESIGN & PLIOT ALTERNATIVE ROADSIDE INSPECTION       Sequence Number: OMC 96-27         Ext. MPP Release: 296       Est. Award Date: 496         Solicitation Type:       Competitive - Limited or Full & Open         Sequence Number: OMC 96-3       Est. Nerr Release: 296         Ertimated Value:       S1000.000 to S1999.99         An

Federal Highway Administration

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 SLEEPER BERTH USAGE & FATIGUE Either as stand-alone or in conjunction with Loading/Unloading study, study would assess impact of sleeper berth sleep on level of driver alertness. The effect of irregular schedules operated by such drivers included in the research. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-5 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 DEVELOP IMPROVED CARGO SECUREMENT STANDARDS (FOLLOW- UP TO FY '94-'95 ONTARIO STUDY) Evaluation of results of Ontario study, with performance of needed additional research on specific findings & recommendations. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-6 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 EVALUATE PROVISION OF PARTS & ACCESSORIES Evaluation of problem motor carriers & drivers have because of absence, on replacement equipment, of information about the manufacturer, recommended tolerances, standards, characteristics of replacement parts, or even model numbers. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-7 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	
Washington Office (HCP-20) Frank J. Waltos (202) 366-4205	Procurement for Services SIC Code: 0000 ACCIDENT COUTERMEASURES & ETA Research would extend & replace current ETA efforts to include: identifying & implementing useful programs & operational tools for reducing the risk of accidents; developing educational materials; & identifying & providing needed assistance to motor carriers. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: OMC 96-8 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Other	



# FEDERAL RAILROAD ADMINISTRATION (FRA)

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Railroad Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement (RAD-30) Linda Delph (202) 366-0446	Procurement for Office Equipment SIC Code: 0000 Network Support and PC Maintenance - Network support, PC maintenance, and small systems development. Contract will be for a 1-year period with 2 optional years. There is an incumbent 8(a) firm presently under contract. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-1 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: To Be Determined Set Aside: 8(a)	Hi-Tech International, Inc. DTFR53-92-C-00021
Office of Procurement (RAD-30) Garold Thomas (202) 366-0468	Procurement for Construction SIC Code: 0000 ATCS Evaluation - Evaluate the safety implications, from an ergonomics perspective, of the equipment to be placed in the locomotiiv cab to accomplish positive train separation. The determination of whether this will require a contract or an agreement with VNTSC remains to be made. In any case, the use of RALES for necessary tests is anticipated. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-10 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	
Office of Procurement (RAD-30) Donald Gray (202) 366-0454	Procurement for Services SIC Code: 0000 Improved Wayside Suspension System Detection - Research results and developments obtained from various individual wayside component inspection efforts, including wayside truck inspection, wayside wheel inspection and advanced wayside roller bearing detection, will be integrated into a prototype wayside evaluation system through a series of full-scale experiments to assess the feasibility of utilizing a single-point roll-by train suspension inspection/detection system. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-11 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Other Competition Type: Non Competitive Set Aside: Other	AAR DTFR53-93-C-00001
Office of Procurement (RAD-30) Thomas P. Woll (202) 366-0540	Procurement for Construction SIC Code: 0000 Automated 1-800 Crossing Trouble Report System and Crossing Inventory Program Data Maintenance - Development of hardware and software, and implementation of an automated 1-800 crossing trouble report system; and crossing inventory data maintenance; and continued development/refinement of software programs supporting the crossing inventory update process. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-2 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	N/A

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Railroad Administration

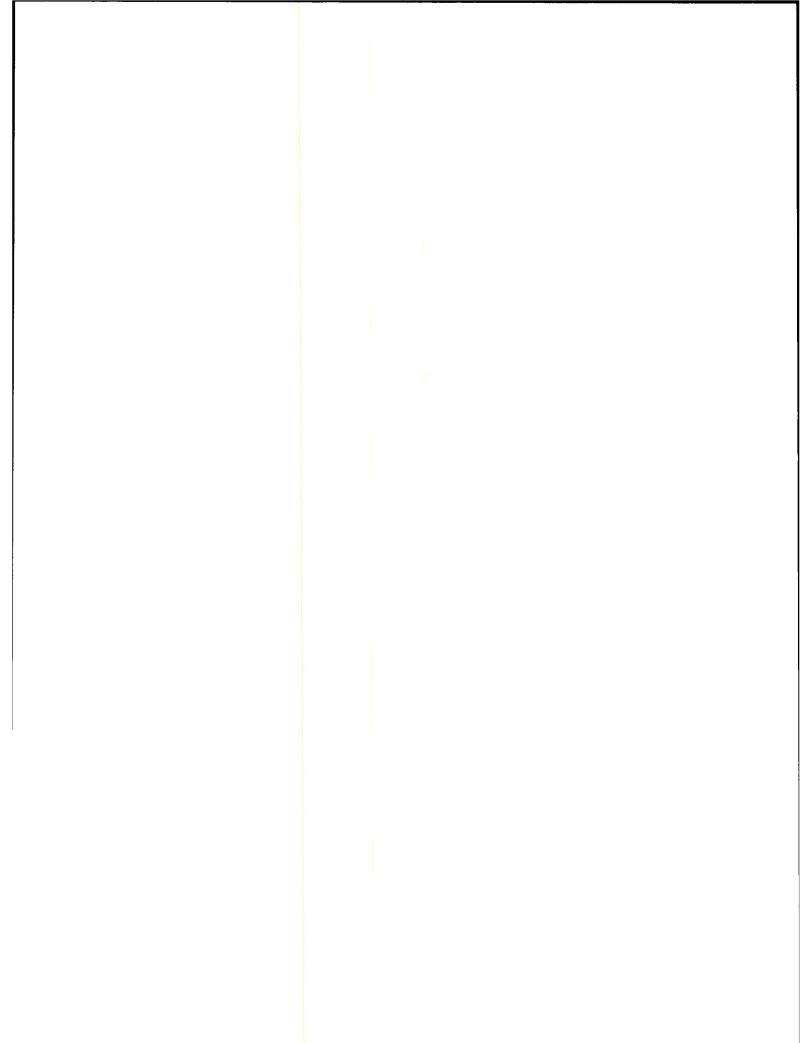
Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement (RAD-30) Jose S. Pena (202) 366-5637	Procurement for Construction SIC Code: 0000 Non-hydrostatic Non Destructive Testing/Evaluation of Tank Cars - This project will analyze the benefits/cost of using (other than hydrostatic testing) non-destructive evaluation (NDE) techniques for determining the structural integrity (remaining life) of tank cars. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-3 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Other	Assoc. of American Railroads DTFR53-93-C-00001
Office of Procurement (RAD-30) Alice Alexander (202) 366-6158	Procurement for Construction SIC Code: 0000 Customer-Focused Tools for Planning High-Speed Ground Transportation - Expenses, Ancillary Revenues, and Externalities - This contract builds on the work already completed for the Commercial Feasibility Study (CFS) of High- Speed Ground Transportation. It will provide supplemental documentation for operations and maintenance expense estimation. In addition, it will further document and rrefine the modeling efforts for expenses, ancillary revenues, and external costs and benefits so as to make these models more user-friendly, i.e., readibly accessible to our customersthe States and othersas they plan high- speed rail systems. The contract will also include, if possible, direct contractor assistance to States in designing planning studies. <i>Estimated Value:</i> \$200,000 to \$499,999 <i>Anticipated Location:</i> Target City for Procurement, XX	Sequence Number: 53-4 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	
Office of Procurement (RAD-30) Alice Alexander (202) 366-6158	Procurement for Construction SIC Code: 0000 Evaluation of Next Generation HSR Technology Demonstrations - This contract is to develop a methodology for evaluating the technology demonstrations for advanced train controls, a high-speed non-electric locomotive, grade crossing hazards, and other innovative projects for the Next Generation High-Speed Rail Program. The methodology will include the development of criteria and standards. In addition, the contract is to evaluate these projects and the program using the methodologies developed. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-5 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	
Office of Procurement (RAD-30) Garold Thomas (202) 366-0468	Procurement for Construction SIC Code: 0000 Dispatcher Training Evaluation - In light of dispatcher center consolidations, increased span of dispatcher control and the advancing technology used in dispatch operations: (1) review dispatcher training programs and training outcomes of major railroads; (2) identify minimum recommended requirements for initial and refresher training; and (3) recommend steps to be taken to advance from current status to recommended levels. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-6 Est. RFP Release: 4/96 Est. Award Date: 4/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Railroad Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement (RAD-30) Alice Alexander (202) 366-6158	Procurement for Construction SIC Code: 0000 Customer-Focused Tools for Planning High-Speed Ground Transportation - Demand/Ridership and Capital Costing - This contract builds on the work already completed for the Commercial Feasibility Study (CFS) of High-Speed Ground Transportation. It will provide supplemental documentation for demand/ridership estimation and capital costing. In addition, it will further document and refine the modeling efforts on these and related topics, such as HSGT system definition, so as to make these models more user-friendly, i.e., readily accessible to our customersthe States and othersas they plan high- speed rail systems. The contractor will also include, if possible direct contractor assistance to States in designing planning studies. <i>Estimated Value:</i> \$200,000 to \$499,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-7 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: To Be Determined Competition Type: To Be Determined Set Aside: Not Applicable	
Office of Procurement (RAD-30) Garold Thomas (202) 366-0468	Procurement for Construction SIC Code: 0000 Enginemen Stress and Fatigue: Napping Strategies - Using RALES, data from Phase II of Enginemen Stress and Fatigue, and information available from FAA research on napping strategies - determine effectiveness of planned napping in the maintenance of locomotive engineer vigilance. The following two approaches are to be evaluated: (1) napping while the train is waiting in sidings; and (2) napping while under way, with two qualified engineers in the cab. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-8 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Other Competition Type: Non Competitive Set Aside: Other	IIT Research Institute
Office of Procurement (RAD-30) Garold Thomas (202) 366-0468	Procurement for Construction SIC Code: 0000 Enginemen Stress and Fatigue: Vigilance Monitoring - Using available video technology to "observe and record" eye activity and body attitude, and adapting computer technology that is believed capable of analyzing this information to predict loss of vigilance, develop a device for full-time monitoring of locomotive engineer vigilance and alerting engineers and dispatchers. Tests and validation will be conducted on RALES. Estimated Value: Less than \$50,000 Anticipated Location: Target City for Procurement, XX	Sequence Number: 53-9 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Other Competition Type: Non Competitive Set Aside: Other	IIT Research Institute

# NATIONAL HIGHWAY TRAFFIC SAFETY

## ADMINISTRATION (NHTSA)



National Highway Traffic Safety Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Contracts and Procurement (NAD-30) Bob Chan/Tina Frazier (202) 366-1814	Procurement for Services SIC Code: 8734 Conduct full scale vehicle frontal crash testing for the New Car Assessment Program (NCAP) Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Washington, DC	Sequence Number: Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	TRC, MGA, Calspan DTNH22-90-D-02121,12121,22121
Office of Contracts and Procurement (NAD-30) Joan Harris (202) 366-1631	Procurement for Services SIC Code: 8732 Conduct study to determine effectivenss of out-of-hospital emergency medical care on patient outcome. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 6420RB Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) Phil Paull (202) 366-4769	Procurement for Services SIC Code: 7371 This contract will provide imaging and text retrieval development, network support, oracle database administration and oracle retrieval development, unix administration and conversion Wang Image Files to an Hewlett Packard 9000 computer. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NAD-40-01 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Contracts and Procurement (NAD-30) Robin Esser (513) 666-4511	Procurement for Engineering Services SIC Code: 8700 Renewal of Center of Excellance Contract with the Ohio State University. Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Columbus, OH	Sequence Number: NRD-20 Est. RFP Release: 2/96 Est. Award Date: 1/97 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	Ohio State University DTNH22-92-D-08002
Office of Contracts and Procurement (NAD-30) Tina Morgan (202) 366-0183	Procurement for Services SIC Code: 8700 This contract will provide the National Center for Statistics and Analysis (NCSA) with contractor staff with the necessary skills to perform computer programming, quality control and documentation for the State Data Program. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NRD-31-01 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	Hi-Tech International, Inc. DTNH22-91-D-07129

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 National Highway Traffic Safety Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Contracts and Procurement (NAD-30) Barry Eisemann (202) 366-5367	Procurement for Services SIC Code: 8700 This effort will provide NCSA with continuous ADP support for the Fatal Accident Reporting System (FARS). This support consists of maintaining an existing micro-computer based data entry system that is updated annually; periodic collection of the data; maintaining and devising reports that monitor both the status of data entry by the states, and the quality of data entered; the development and maintenance of analysis file building processes; a Hotline that serves as a focal point to help the states with any hardware/software problems; data retreival system; and the participation of the entire contractor staff in the annually, system wide training sessions.	Sequence Number: NRD-32-01 Est. RFP Release: 2/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	Information Dynamic Inc. DTNH22-92-C-07070
Office of Contracts and Procurement (NAD-30) Michael Goodman (202) 366-5677	Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Procurement for Engineering Services SIC Code: 8700 The proposed Driver Data Management System will allow researchers to carry out a wide range of data reduction activities within a single platform. Data collected using NHTSA's Data Acquisition System for Crash Avoidance Research (DASCAR) will be reduced and analyzed within the data management system. This system is based on an existing system developed for the Air Force call Test PAES (Test Planning, Analysis and Evaluation System) which is currently undergoing modifications to incorporate a ground vehicle data capability. Estimated Value: \$200,000 to \$499,999 Anticipated Location:	Sequence Number: NRD-52-01 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Other	NA NA
Office of Contracts and Procurement (NAD-30) Terry T. Anderson (202) 366-5235	Procurement for Management Services SIC Code: 8700 The contractor shall provide Independent Validation & Verification, Quality Assurance and Program Assessment on the development, implementation and support of the Office of Safety Assurance information systems. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: NSA-10-01 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Contracts and Procurement (NAD-30) Henrietta Moseley (202) 366-9570	Procurement for Engineering Services SIC Code: 8700 Motor vehicle compliance testing by an independent testing laboratory to the requirements of Federal Motor Vehicle Safety Standard No. 214, Side Impact Protection. Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: National, XX	Sequence Number: NSA-31 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	MGA Research Corp DTNH22-93-C-02047

U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 National Highway Traffic Safety Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Contracts and Procurement (NAD-30) Henrietta Moseley (202) 366-9570	Procurement for Engineering Services SIC Code: 8700 Child restraint compliance testing by an independent testing laboratory to the requirements of Federal Motor Vehicle Safety Standard No. 213, Child Restraint Systems. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: National, XX	Sequence Number: NSA-32 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	CALSPAN CORPORATION DTNH22-92-C-01097
Office of Contracts and Procurement (NAD-30) Joan Harris (202) 366-1361	Procurement for Services SIC Code: 8732 Create guidelines to assist older drivers (and their friends and family) to determine the extent that their capabilities require changes in their driving habits. Provide clear recommendations on what changes are appropriate for which functional impairments and under what circumstances the driver should seek an assessment of his/her driving performance by a qualified evaluator or licensing authority. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NTS-31-01 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) John Eberhard (202) 366-5595	Procurement for Services SIC Code: 8732 Numerous researchers are developing tools to assess driving performance of people experiencing limitations of their functional capacity due to aging. This project will identify recently created screening and assessment procedures and determine the degree to which procedures are suitable for use by licensing agencies in making decisionsabout license denial or restrictions. Project also includes a pilot test. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: NTS-31-02 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) John F. Oates, Jr. (202) 366-2730	Procurement for Services SIC Code: 8732 Previous NHTSA research will identify problems that impede the processing, conviction, etc. of drivers who violate various BAC limits. This project will assess the feasibility of programs designed to address those problems. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NTS-32-01 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) Marv Levy (202) 366-5597	Procurement for Services SIC Code: 8732 This project will examine the feasibility of usingadvances in technology to alert enforcement personnel that a motorist is driving without a valid operators license (e.g., driving on a suspended license). Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NTS-32-02 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 National Highway Traffic Safety Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Contracts and Procurement (NAD-30) Amy Berning (202) 366-5599	Procurement for Business Services SIC Code: 8732 Develop media messages for the general public that support anti-DWI standards of behavior. Pretest the messages to determine whether they are clearly understood and are likely to produce the desired behaviors. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NTS-32-03 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) John F. Oates, Jr. (202) 366-2730	Procurement for Business Services SIC Code: 8732 Previous NHTSA research will have assessed public acceptance of various BAC limits. This study will determine what messages and approaches are effective in communicating the BAC limits to the general motoring public. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NTS-32-04 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) Amy Berning (202) 366-5599	Procurement for Business Services SIC Code: 8732 Determine acceptable alternative transportation strategies for getting people to and from drinking events to keep impaired people from driving. Assess the feasibility of the selected strategies and field test the most promising strategy. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: NTS-32-05 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (NAD-30) Richard Compton (202) 366-2699	Procurement for Services SIC Code: 8732 Many existing and new traffic safety programs developed and implemented at the local state level have not been evaluated to determine their effectiveness. This procurement would place research and evalution firms under contact for quick turn-around ability to collect data and evalute new and innovative programs. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: NTS-33-01 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
	Page: 5		

# FEDERAL TRANSIT ADMINISTRATION (FTA)

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Transit Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 New competitive task order type contract for support to the Office of Policy Development on the productivity, performance, and cost-effectiveness of transit. Tasks could include development of new methods for assessing the costs and benefits of transit investments or programs and new methods for assessing the data needed for such evaluations. It is anticipated that the contract will be a three-year, incrementally funded contract. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: National, XX	Sequence Number: TBP-01 Est. RFP Release: 1/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Hickling Corporation DTFT60-94-C-41012
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 New competitive task order type contract for support for the Office of Policy Development on data and methods for assessing transit investment requirements for use in reports to Congress on transit conditions, performance, and needs. The contract would include collection and assembly of data on transit conditions and performance and the development and management of analytical tools for estimating transit investment requirements using cost-benefit principles. It is anticipated that the contract will be a three-year, incrementally funded contract. Estimated Value: \$500,000 to \$999,999 Anticipated Location: National, XX	Sequence Number: TBP-02 Est. RFP Release: 1/96 Est. Award Date: 1/97 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Booz-Allen & Hamilton DTUM60-94-C-41008
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services S/C Code: 7371 Contract for services in support of DAFIS, ECHO, and DOTS; automated financial systems for TBP-20. It is anticipated that the contract will have a period of performance of 5 years, with options for renewal each year. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TBP-03 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	MATCOM2 DTUM60-93-C-41002
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 7378 Renewal purchase order for annual maintenance services for Datapoint hardware for TBP-20 in support of the automated financial systems. This hardware is part of the minicomputer platform which is used by the support contractors and financial staff. Estimated Value: Less than \$50,000 Anticipated Location: Wash. Metro Area, DC	Sequence Number: TBP-04 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Said, Inc.

Federal Transit Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 7371 Renewal of annual maintenance services for Datapoint hardware for TBP-20 in support of the automated financial systems. This hardware is part of the minicomputer configuration which is used by the support contractors and financial staff. Estimated Value: Less than \$50,000 Anticipated Location: National, XX	Sequence Number: TBP-05 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Other	Datapoint Corporation
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 Modification to existing contracts to provide additional funding to continue assistance to TCR staff in conducting desk audit and on-site investigations of discrimination complaints. This consultant assistance will be needed to reduce the volume of ADA-related complaints, and to monitor the progress FTA transit recipients have made in meeting compliance timeframes for key stations and paratransit service requirements as covered in their voluntary compliance agreements. Incremental funding no competition anticipated. Estimated Value: \$500,000 to \$999,999 Anticipated Location: National, XX	Sequence Number: TCR-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Procurement of technical writer(s) to assist the FTA Office of Civil Rights in updating guidelines provided Grantees and Transit Vehicle Manufacturers. These circulars have not been revised since 1988, and they address compliance requirements FTA-funded recipients should follow in administering their external civil rights programs known as: Title VI, DBE, and EEO. In addition, a new circular will be written to address the compliance requirements of the 1990 Americans with Disabilities Act (ADA). The circulars will be updated to include new transportation planning and interagency coordination requirements called for in the 1991 Intermodal Surface Transportation Efficiency Act, the 1994 Executive Order mandating Environmental Justice strategies, and adaptation to the joint FTA/FHWA planning regulations. When revised, the circulars will be distributed to the FTA grant recipients. <i>Estimated Value:</i> \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TCR-02 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Transit Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 7371 Procurement of technical expertise from information system analysts to assist TCR in reconfiguring its data collection processes. TCR has in place several different software applications to collect, compile, and store statistical data regarding the performance of FTA grant recipients in administering external civil rights programs; i.e., ADA, DBE, EEO, and Title V1. The current applications need to be reviewed, analyzed, and upgraded in order to conform with the programming specifications of the new Electronic Grant-Making System (EGS) and the 1990's edition of GMIS. The TCR data collection system serves as FTA's national databank to analyze civil rights statistics and trends; however, it has not been properly evaluated during the past four years. Upgrading the software programs will safeguard the accuracy and integrity of the statistical data that TCR submits to Departmental officials to be included in reports to Congress. <i>Estimated Value:</i> \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TCR-03 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Issuance of task order type contract, possibly multiple awards, to provide technical support to TPL staff in the areas of travel demand forecasting and environmental impact assessment. Support consists of technical assistance to grantees, training and review of project planning studies. This project will replace existing contracts used for this support. Estimated Value: \$500,000 to \$999,999 Anticipated Location: National, XX	Sequence Number: TPL-01 Est. RFP Release: 3/96 Est. Award Date: 3/97 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Issuance of task order type contract, possibly multiple awards, to provide technical support to TPL staff in the areas of financial assessment and cost estimation. Support consists of technical assistance to grantees, training and project planning studies. This project is necessary to replace existing contracts used for this support. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPL-02 Est. RFP Release: 3/96 Est. Award Date: 3/97 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	

Federal Transit Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Acquisition of a contractor to develop state planning reviews for the planning program. The resulting review reports will be evaluated by the FTA Office of Planning to ascertain the degree to which the states' administration of the planning program is resulting in the appropriate level of attention for National Emphasis areas; Federal requirements are adhered to; and if the states' administration of the planning program is resulting in the development of projects. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPL-03 Est. RFP Release: 3/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Technical Support for Turnkey Demonstration Program - Augment FTA's staff capabilities in the implementation of turnkey demonstration program in providing technical assistance, outreach, documentation of each phase of the project. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPL-04 Est. RFP Release: 3/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Turnkey Demonstration Oversight and Project Evaluation Program oversight to provide data compilation and analysis monitoring, evaluation, and final reporting on the BART Airport. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPL-05 Est. RFP Release: 3/96 Est. Award Date: 3/97 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Livable Communities Initiative Continuance of program support in the areas of promotion materials, design and conduct of town meetings and workshops, technical assistance and implementation of LCI planning and design principles and concepts. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPL-06 Est. RFP Release: 3/96 Est. Award Date: 3/97 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	Planners Coll / Gardner Cnsht DTFT60-95-C-41003 & 41008

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Transit Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Program Support for Innovative Finance – Continuance of technical assistance in innovative finance, specifically direct financial and advisory assistance to transit agencies involved in FTA's innovative financing initiative. FTA program support is needed for the regional offices, advisory and technical support at conferences, workshops, roundtables, and on-site technical assistance. The contractor will write facts and financial guidelines. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPL-07 Est. RFP Release: 2/96 Est. Award Date: 2/97 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	KPMG Peat Marwick DTUM60-91-C-41026
Office of Procurement, 3rd Party Review (TAD-40) Donna L. Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8999 Risk Assessment – Contract to produce final results of insurance liability expense and claims data for selected transit agencies and the risk management techniques for major capital development transit projects. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPL-08 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	Abacus Technology Corporation DTFT60-94-C-41010
Office of Procurement, 3rd Party Review (TAD-40) IDonna Abbett ((202) 366-4980	Procurement for Business Services SIC Code: 8742 Systematic audits will be conducted to assess existing security practices of public and private transit agencies. FTA will invite requests from transit agencies for site specific audits of security problems. Estimated Value: \$500,000 to \$999,999 Anticipated Location: National, XX	Sequence Number: TPM-01 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 Development and dissemination of technical assistance information to ensure full understanding of the final drug and alcohol rules. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPM-02 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, ? J Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 Procurement to facilitate the continuation of the performance of Triennial Reviews. Current contracts are due to expire 9/30/96. It is anticipated that selection of three 8(a) contractors for a period of five years each will take place. Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: National, XX	Sequence Number: TPM-03 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Conpetition Type: 8(a) Competitive Set Aside: 8(a)	BozAll/ATEMgmt/Battelle/KPMG

Federal Transit Administration

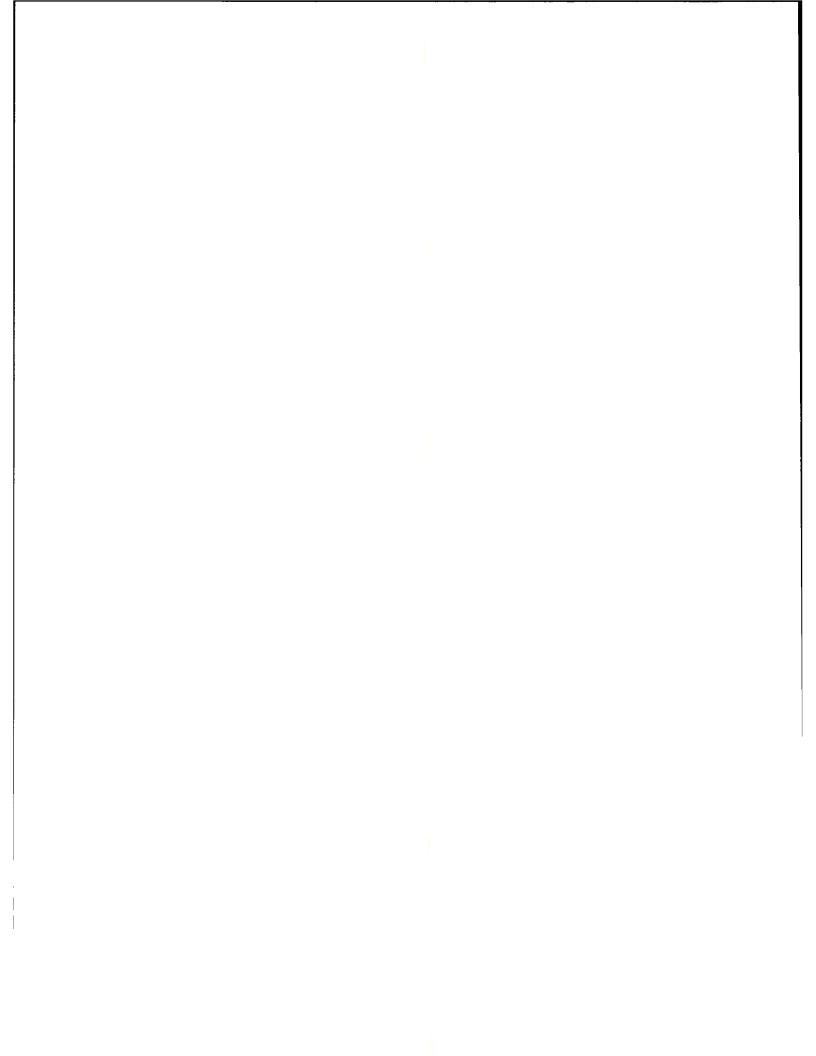
Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 Provide support to TPM in arranging and conducting a wide variety of conferences, seminars, meetings, and presentations, and in preparing and disseminating reports and other information. Estimated Value: \$500,000 to \$999,999 Anticipated Location: National, XX	Sequence Number: TPM-04 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8742 Use of pertinent Section 15 data for use by triennial review contractors and the development of a tracking system for oversight compliance reviews. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Wash. Metro Area, DC	Sequence Number: TPM-05 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 Validate and upgrade the SES computer model, originally developed in the mid- 1970's, so that its use as a design tool may provide the industry with current and update information regarding heat and smoke during fires. A fire/life safety handbook will be prepared to accompany the model. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPM-06 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project provides technical performance profiles to the regional personnel and triennial review contractors for use as an overview of each grantee's performance. These profiles are used during the Triennial Review Program's desk reviews and site visits. These performance profiles serve as a support to the FTA's Oversight Program and is necessary to evaluate grantee's effectiveness, efficiency, and overall management. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPM-07 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	MATCOM2
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project will replicate successful innovative community based transit security programs. It will use a solicitation process and limit each such program to \$100,000. The demonstrations are aimed at assisting selected transit operators obtain expertise on these programs. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPM-08 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Federal Transit Administration

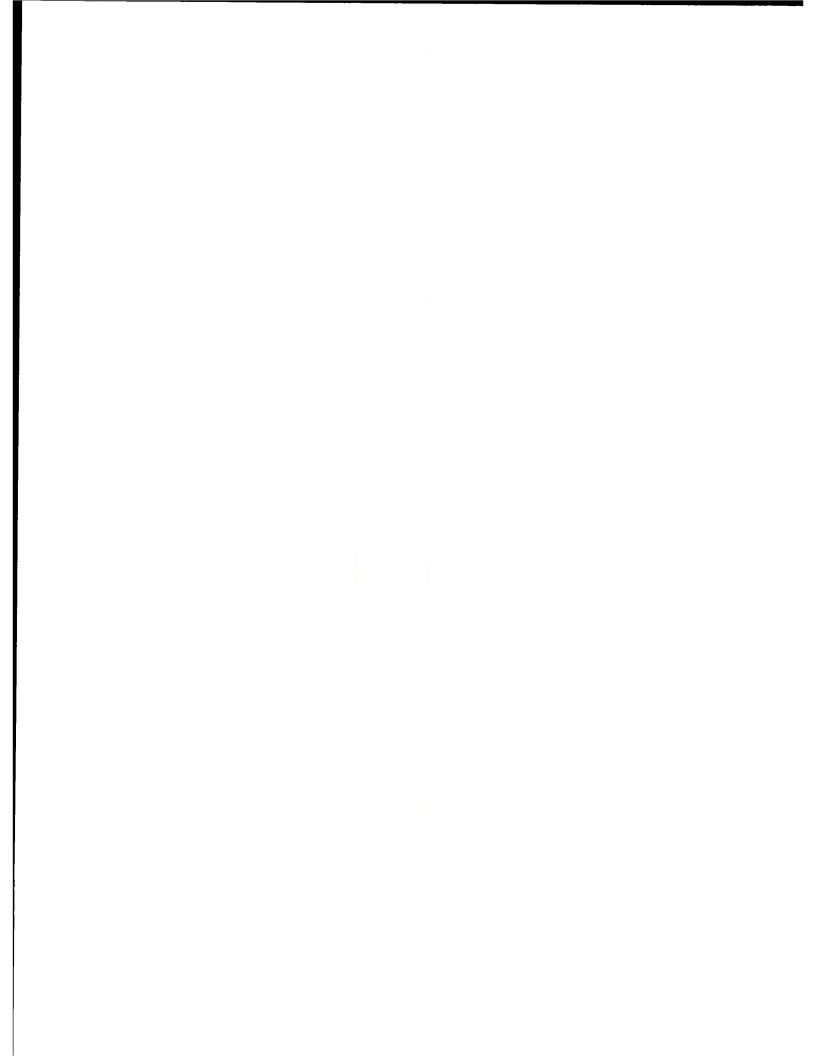
Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project funds a national safety and security conference to bring transit professionals, Federal, State, and local officials, and industry experts together to include them in FTA's initiatives and action plans to enhance safety and security in transit operations. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPM-09 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project provides for development of and revision to FTA sponsored training courses, conduct of safety and security workshops, assistance to transit in guideline implementation, and preparation of long term training plans. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Wash. Metro Area, DC	Sequence Number: TPM-10 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Computer Comms & Graphics Ass.
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project provides for a demonstration at one or more transit authorities for anti-terrorist planning to prevent or reduce the impact of a terrorist event. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPM-11 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project will provide guidelines for use in the transit industry for selecting materials based on latest fire technology. This will lessen the adverse effects of vehicle fires by updating materials selection guidelines by providing information from recent materials testing. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPM-12 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 This project is to develop a seminar for transit agency professionals to understand the State Safety Oversight Rule. It will include an overview of the oversight process from initial stages through implementation. The audit process and reviews by the State, as well as the State Oversight Rules requirement will be reviewed and oversight actions for accidents/hazardous conditions and follow-up corrective actions will be addressed. Estimated Value: \$50,000 to \$199,999 Anticipated Location: National, XX	Sequence Number: TPM-13 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

Federal Transit Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Procurement, 3rd Party Review (TAD-40) Donna Abbott (202) 366-4980	Procurement for Business Services SIC Code: 8748 Comprehensive Analysis of Alternative-Fueled Vehicle Safety Hazards and Operations and Recommendations to Reduce Risk. This supports a comprehensive fault-free risk analysis for alternative fueled transit vehicles, the facilities where they are fueled, maintained, and stored, and their operations and maintenance activities. Estimated Value: \$200,000 to \$499,999 Anticipated Location: National, XX	Sequence Number: TPM-14 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	



## MARITIME ADMINISTRATION (MARAD)



Maritime Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 8748 National Maritime Enhancement Institutes Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-130-01 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	National Maritime Enhancement
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 8748 Provide evaluations and advice concerning present and future uses of ocean and coastal resources and issues affecting ability of the nations marine and maritime industries to operate safety and competitively. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-130-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	National Academy of Sciences DTMA91-94-G-00003
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 8748 Transportation Research Board Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-130-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 8748 Vessel Piloting Cooperative Program Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-250-01 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	American Pilots'Association DTMA91-H-00039
Headquarters Office of Acquisition (MAR-380) John Carr (202) 366-5757	Procurement for Services SIC Code: 0000 Computer Aided Operational Resources Facility - Cooperative Agreement Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-250-02 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Joyce Harris (202) 366-5757	Procurement for Health Services SIC Code: 8011 Medical Examinations for James River Reserve Fleet Employees. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-310-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Small Business	Mary Immaculate Hospital DTMA91-91-C-10037

#### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Maritime Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 7376 ADP Technical Support - Combined Services Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-340-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Headquarters Office of Acquisition (MAR-380) Rita Jackson (202) 366-5757	Procurement for Services SIC Code: 7372 ADP Technical Support - PC/Network Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-340-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: Not Applicable	Pragmatics, Inc. DTMA91-93-C-00024
Headquarters Office of Acquisition (MAR-380) Rita Jackson (202) 366-5757	Procurement for Services SIC Code: 7372 ADP Technical Support - PC/Applications Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-340-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Office Equipment SIC Code: 0000 Bay State Computer Rental Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-340-04 Est. NFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	Bry State Computers Inc. DEMAQL-94-LOOD28
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Office Equipment SIC Code: 0000 Bay State Computer Rental Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-340-05 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	Bay State Computers Inc. DTMA91-94-L-00028
Headquarters Office of Acquisition (MAR-380) Rita Thomas (202) 366-2802	Procurement for Supplies SIC Code: 0000 General supplies and services - office furniture, software, hardware, court reporting publications, subscriptions, ruber stamps, maintenance agreements, analysis, etc. Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-380-01 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Other Competition Type: SB Competitive Set Aside: Small Business	

Maritime Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) John Carr (202) 366-5757	Procurement for Services SIC Code: 0000 Trade Data (Piers) Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-450-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 7375 Lloyds Vessel Movement Files Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-450-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	Lloyds Maritime Infor. Service DTMA91-92-C-200077
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 7375 Lloyds Ship Particulars Files Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-450-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Ann Danzi (202) 366-5757	Procurement for Services SIC Code: 4731 Professional Agents Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-500-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Other Set Aside: Small Business	
Headquarters Office of Acquisition (MAR-380) John Carr (202) 366-5757	Procurement for Services SIC Code: 0000 Maintenance and Repair Estimates Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-500-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Headquarters Office of Acquisition (MAR-380) Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 0000 Ship Operations Cooperative Program Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-500-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Ship Operations Coop. Program DTMA91-93-G-00012
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Transportation SIC Code: 4412 New Acquisitions - Multiple Vessels Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location: Washington, DC	Sequence Number: 91-610-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-02 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Fort McHenry Shipyard DTMA91-92-D-200021
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-03 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Commodore's Point Terminal DTMA91-D-200009
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-04 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Mobile Dock DTMA91-92-D-200019
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-05 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Fort McHenry Shipyard
Headquarters Office of Acquisition (MAR-380) Ben Burnowski I (202) 366-5757	Procurement for Services SIC Code: 4499 Provide laybeths for Ready Reserve Force Vessels Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Texas Sealift Terminal DTMA91-92-D-200022
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estinated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-07 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Violet Dock Port DTMA91-92-D-200023
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-08 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Virginia Maritime DTMA91-92-D-200024

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-09 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Sperry Ocean Port DTMA91-92-D-200033
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-10 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Commodores Point Terminal DTMA91-92-D-200009
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-11 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Moon Engineering DTMA91-93-D-00032
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-12 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Atlantic Diving DTMA91-93-D-00002
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 Provide layberths for Ready Reserve Force Vessels Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-13 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Ben Burnowski (202) 366-5757	Procurement for Services SIC Code: 4499 New Layberthing - Multiple Vessels Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-14 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Frank Critelli (202) 366-1883	Procurement for Services SIC Code: 8711 Technical and Engineering Support - IDIQ Estimated Value: \$2,000,000 to \$2,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-15 Est. RFP Release: 4/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: 8(a)	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) John Weigand (202) 366-2627	Procurement for Services SIC Code: 8734 Fleetwide Chemical Treatment and Analysis Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-16 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Margan (202) 366-0433	Procurement for Services SIC Code: 8734 Fleetwide Oil Sampling and Analysis Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-17 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Sealed Dioding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Analytical Services & Material DTMA91-95-C-00053
Headquarters Office of Acquisition (MAR-380) Frank Bajowski (202) 366-0911	Procurement for Services SIC Code: 4412 Reinstate Ships Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-610-18 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Wayne Cutrell (202) 366-2656	Procurement for Services SIC Code: 8711 Engineering Support Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-611-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Headquarters Office of Acquisition (MAR-380) Wayne Cutrell (202) 366-2656	Procurement for Services SIC Code: 8711 Logistics Support/Spare Parts for Ready Reserve Fleet Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-614-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: 8(a) Non Competitive Set Aside: 8(a)	Shepard Patterson & Assoc. Inc DTMA91-95-C-00024
Headquarters Office of Acquisition (MAR-380) Frank Bajowski (202) 366-5757	Procurement for Educational Services SIC Code: 0000 Training at Navy War College Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-620-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Small Business	
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8711 Technical Representative Services Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-700-01 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	Sherikon, Inc. DTMA91-94-C-00014

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) John Carr (202) 366-5757	Procurement for Services SIC Code: 4499 Classification or certification of vessels. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	American Bureau of Shipping DTMA91-90-C-00015
Headquarters Office of Acquisition (MAR-380) John Carr (202) 366-5757	Procurement for Services SIC Code: 8711 Architect and Engineering Support Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Shipyard Robotics
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-04 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Avondale Shipyards DTMA91-94-H-00049
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project (Med Sized Containers) Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-05 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Halter Marine Inc. DTMA91-94-H-00026
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project (23,000 DWT Tanker) Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Halter Marine Inc. DTMA91-94-H-00027
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project (E-CAT Design) Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-07 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Halter Marine Inc. DTMA91-94-H-00039

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project (Mod. Tanker Consortium) Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-08 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-09 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Marine Mgmt. Systems
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-10 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Martin Marietta
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-11 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Cybo Robotics DTMA91-94-H-00019
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-12 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	UCSD
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-13 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Structural Composites
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-14 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	McDermott-Stern DTMA91-94-H-00035

Maritime Administration

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitilization Project Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-15 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Nichols Brothers
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-16 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Halter Fast Ferry
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-17 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Alabama Shipyard DTMA91-94-H-00054
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-18 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Bender
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project - Coordinated development of the system procedures and technologies needed to compete in global shipbuilding marked, specifically, cruise ships. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-19 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	NASSCO DTMA91-94-H-00005
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 8732 Maritech/Shipbuilding Revitalization Project - Coordinated development of the systems procedures and technologies needed to complete in global shipbuilding market, and in particular to develop the vehicle carrier design. project. Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-20 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	NASSCO DTMA91-94-H-00041

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Krista French (202) 366-5757	Procurement for Services SIC Code: 0000 Maritech/Shipbuilding Revitalization Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Washington, DC	Sequence Number: 91-720-21 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Phase 1 - Improve competitiveness of supplier base in the international marketplace. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Phase 1 - Develop training aids to support transition from military to commercial design and contruction. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Produce a computer-based design and cost estimating model for second-tier shipyards. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Assessment and improvement of hull blasting and cleaning equipment. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-04 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Evaluate bulb flats as an alternative method of structural stiffening. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-05 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Phase 1B - Alleviate environmental issues affecting competitiveness of ship repair industry. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Conduct conferences, seminars and workshops Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-07 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Prepare design and construction specification for unit blast and coating shop. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-08 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Develop design and construction specification of automated pipe fabrication facility. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-09 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Convert selected ASTM standards to ISO standards. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-10 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Tracey Ford (202) 366-5757	Procurement for Services SIC Code: 0000 Establish maritime industry multiplier and effect to the local and national economy. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-750-11 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Other Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Headquarters Office of Acquisition (MAR-380) Delores Hagan (202) 366-5757	Procurement for Services SIC Code: 0000 Recipient comprised of 5 companies that work together as CHCP to support and promote new concepts for the carriage of cargo through identification, development and application of new technologies. Estimated Value: \$200,000 to \$499,999 Anticipated Location: Washington, DC	Sequence Number: 91-810-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	Cargo Handling Cooperative MA-CA-10014

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Headquarters Office of Acquisition (MAR-380) John Carr (202) 366-5757	Procurement for Services SIC Code: 0000 Environmental Audit & Support Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 91-820-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Transportation SIC Code: 4492 Vessel Towing Service Estimated Value: \$500,000 to \$999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-01 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Transportation SIC Code: 4492 Vessel Towing Services Estimated Value: \$500,000 to \$999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$500,000 to \$999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-03 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-04 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-05 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 0000 TAVB Program - Wright Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 0000 Ship Manager/General Agent Fees Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-07 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 0000 Ship Managers/General Agent Fees Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-08 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Supplies SIC Code: 0000 Supplies and Services in Simplified Acquisition Estimated Value: \$500,000 to \$999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-09 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: SB Competitive Set Aside: Small Business	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Transportation SIC Code: 0000 Fleet Craft Maintenance Estimated Value: \$50,000 to \$199,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-10 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Supplies SIC Code: 0000 Major Supplies Estimated Value: \$500,000 to \$999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-11 Est. RFP Release: 2/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation Estimated Value: \$200,000 to \$499,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-12 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-13 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-14 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
South Atlantic Region Glen Spears (804) 441-3245	Procurement for Services SIC Code: 0000 James River Reserve Fleet Shore Crane Service Estimated Value: \$50,000 to \$199,999 Anticipated Location: Norfolk, VA	Sequence Number: 92-15 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 4492 Vessel Towing Service Estimated Value: \$500,000 to \$999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 4492 Vessel Towing Service Estimated Value: \$500,000 to \$999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$500,000 to \$999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location: New Orleans, LA	Sequence Number: 93-04 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$50,000,000 to \$150,000,000 Anticipated Location: New Orleans, LA	Sequence Number: 93-05 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 0000 Ship Manager/General Agent Fees Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 0000 Ship Manager/General Agent Fees Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-07 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 0000 Ready Reserve Fleet Facilities - NOLA WHARF Upgrade Estimated Value: \$200,000 to \$499,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-08 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 4491 Ready Reserve Fleet (Beaumont TX) Pier Repairs Estimated Value: \$200,000 to \$499,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-09 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 0000 Environmental Compliance Estimated Value: \$50,000 to \$199,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-10 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: 8(a) Competitive Set Aside: 8(a)	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 0000 Fleet Craft Maintenance - Beaumont Reserve Fleet Estimated Value: \$50,000 to \$199,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-11 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Supplies SIC Code: 0000 Supplies and Services in Simplified Acquisition Estimated Value: \$50,000 to \$199,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-12 Est. RFP Release: 1/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Supplies SIC Code: 0000 Major Supplies Estimated Value: \$500,000 to \$999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-13 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation (Notices/No) Estimated Value: \$200,000 to \$499,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-14 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: 8(a) Competitive Set Aside: 8(a)	
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation (Notices/No) Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-15 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	

Maritime Administration

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Central Region Bruce Lohfink (504) 589-6915	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation (Notices/No) Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: New Orleans, LA	Sequence Number: 93-16 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 4492 Vessel Towing Services Estimated Value: \$500,000 to \$999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 4492 Vessel Towing Services Estimated Value: \$500,000 to \$999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 3731 Ship Repairs Estimated Value: \$500,000 to \$999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-04 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 3731 Ship Repair Estimated Value: \$10,000,000 to \$49,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-05 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	

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Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 0000 TAVB Program - CURTISS Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Western Fiegion Chifford Whitheld (415) 744-2924	Procurement for Construction SIC Code: 1541 Office Renovation - Suisun Bay Reserve Fleet Estimated Value: \$500,000 to \$999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-07 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 0000 Ship Manager/General Agent Fees Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-08 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 0000 Ship Manager/General Agent Fees Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-09 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Supplies SIC Code: 0000 Supplies and Services in Simplified Acquisition Estimated Value: \$500,000 b \$999,9'99 Anticipated Location: San Francisco, CA	Sequence Number: 94-10 Est. RFP Release: 1/96 Est. Award Date: 4/96 Selicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 0000 Fleet Craft Maintenance - Suisun Bay Reserve Fleet Estimated Value: \$50,000 to \$199,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-11 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Western Region Clifford Whitfield (415) 744-2924	Procurement for Supplies SIC Code: 0000 Major Supplies Estimated Value: \$500,000 to \$999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-12 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation (Notices No) Estimated Value: \$200,000 to \$499,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-13 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation (Notices No) Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-14 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 3731 Ship Activation/Deactivation (Notices No) Estimated Value: \$5,000,000 to \$9,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-15 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: SB Competitiveness Demonstration Program	
Western Region Clifford Whitfield (415) 744-2924	Procurement for Services SIC Code: 1731 Electrical Upgrade - Suisun Bay Reserve Fleet Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: San Francisco, CA	Sequence Number: 94-16 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: 8(a)	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0782 Grounds Maintenance Services Estimated Value: \$500,000 to \$999,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-01 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 U.S. Merchant Marine Academy Refuse Removal Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-02 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 7342 Extremination Services Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-03 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 7381 Security Guard Services Estimated Value: \$200,000 to \$499,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-04 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: 8(a) Non Competitive Set Aside: 8(a)	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Fire/Security Maintenance Estimated Value: \$200,000 to \$499,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-05 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 7211 Laundry Services Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-06 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Other Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 U.S Merchant Marine Academy Heating Fuel Estimated Value: \$200,000 to \$499,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-07 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Management Services SIC Code: 0000 ADP Facilities Maintenance Estimated Value: \$200,000 to \$499,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-08 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 M/N Simulator Training Estimated Value: \$200,000 to \$499,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-09 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Health Services SIC Code: 0000 Health Services M/N Estimated Value: \$500,000 to \$999,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-10 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Larboring Services Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-11 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 HVAC/Pneumatic Maintenance Estimated Value: \$500,000 to \$999,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-12 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Radar Simulator Maintenance Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-13 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Bowditch & Gibbs Halls A/C Chiller Estimated Value: \$200,000 to \$499,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-14 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Labor Surplus Area (LSA)	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Commercial Equipment SIC Code: 0000 Fulton Hall Salt Water Cooling Equipment Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-15 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

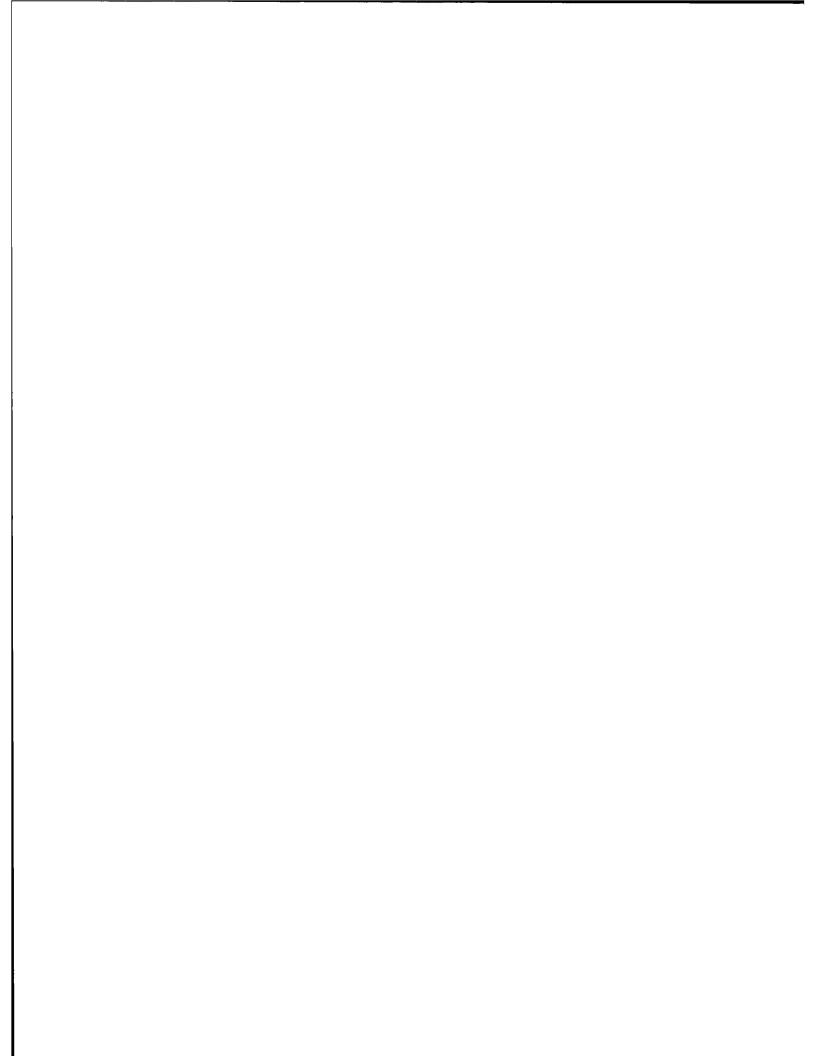
Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Commercial Equipment SIC Code: 0000 Wiley Hall - New Transformer Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-16 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Commercial Equipment SIC Code: 0000 High Tension Transformers Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-17 Est. RFP Release: 2/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Automated Library Retrieval Maintenance Estimated Value: \$50,000 to \$199,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-18 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: SB Competitiveness Demonstration Program	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Educational Services SIC Code: 0000 Physics Instructor Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-19 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Educational Services SIC Code: 0000 Marine Transportation Instructor Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-20 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Management Services SIC Code: 0000 U.S. Merchant Marine Academy Rep. Coordinator Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-21 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Recreation Services SIC Code: 0000 Barstow Museum/Patio Foundation - Recreation Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-22 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Repair Services SIC Code: 1761 Patten Clinic Roof Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-23 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Repair Services SIC Code: 1771 Parking Area Repair - Furuseth Hall Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, VA	Sequence Number: 95-24 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 1721 Miscellaneous Painting Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-25 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Repair Services SIC Code: 1741 Miscellaneous Masonry Services Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-26 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Flagstone Replacement - Wiley Hall Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-27 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Services SIC Code: 0000 Quarters "C" Windows Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-28 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Small Business	

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Educational Services SIC Code: 0000 A/E Feasibility Study Barracks Utility System Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-29 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Labor Surplus Area (LSA)	
U.S. Merchant Marine Academy Frank Todesco (516) 773-5258	Procurement for Engineering Services SIC Code: 0000 A/E Design for Chillers Dowditch/Gibbs Hall Estimated Value: Less than \$50,000 Anticipated Location: Kings Point, NY	Sequence Number: 95-30 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Labor Surplus Area (LSA)	
U.S. Merchant Marine Academy Delores Hagans (202) 366-5757	Procurement for Services SIC Code: 0000 Custodial Services Estimated Value: \$500,000 to \$999,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-31 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy John Carr (202) 366-5757	Procurement for Services SIC Code: 0000 Food Services Estimated Value: \$3,000,000 to \$4,999,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-32 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
U.S. Merchant Marine Academy Krista French (202) 366-5757	Procurement for Services SIC Code: 0000 Ship Simulator Installation Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Kings Point, NY	Sequence Number: 95-33 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	

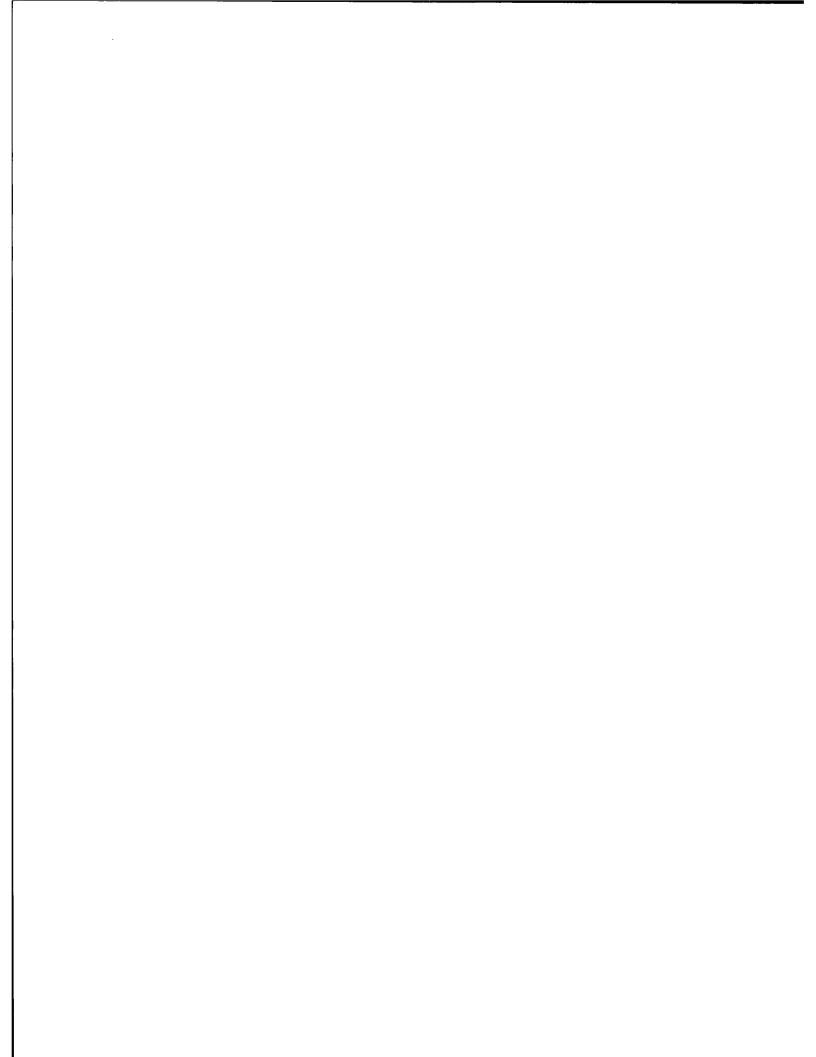
# RESEARCH AND SPECIAL PROGRAMS

# ADMINISTRATION (RSPA)

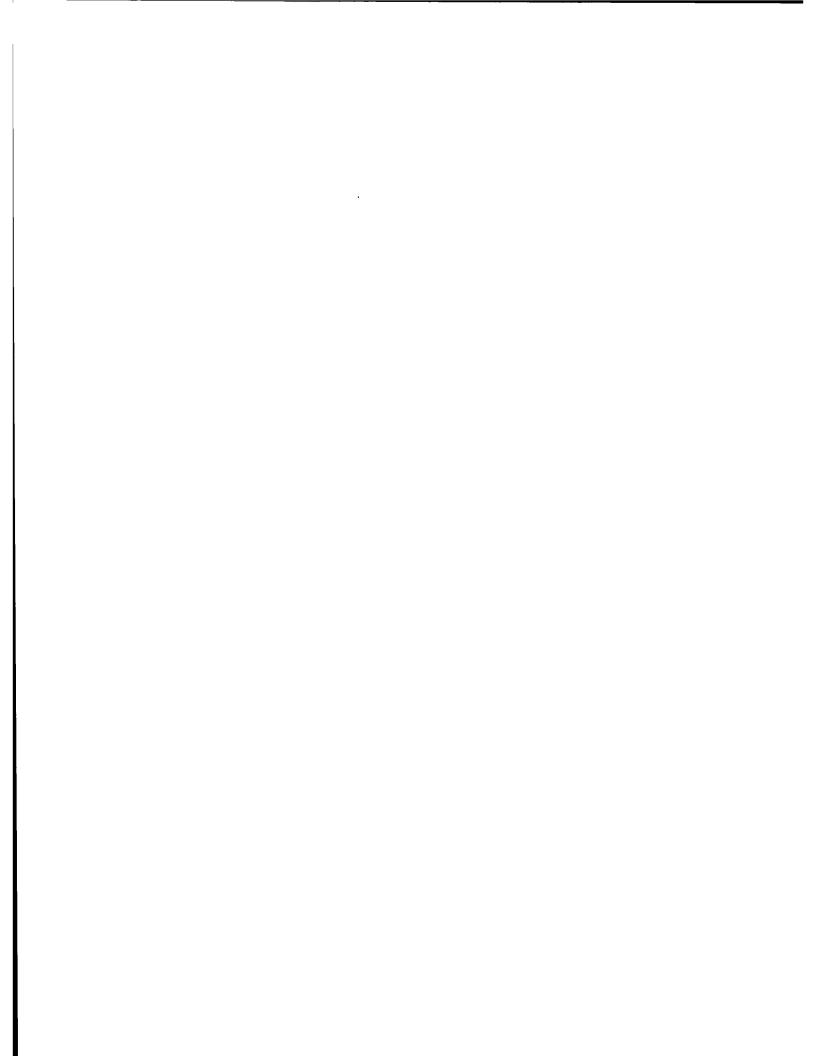


### U. S. Department of Transportation Direct Procurement Forecast for Fiscal Year 1996 Research and Special Projects Administration

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Office of Contracts and Procurement (DMA-30) Keith J. O'Neill (202) 366-5513	Procurement for Management Services SIC Code: 0000 Office of Pipeline Safety - OPA Response Plan Review Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 956-6076 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Office of Contracts and Procuremen: (DMA-30) Keith J. O'Neill (202) 366-5513	Procurement for Engineering Services SIC Code: 0000 Office Of Pipeline Safety - Non-Destructive Testing Research Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 956-6083 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	
Office of Contracts and Procurement (DMA-30) Keith J. O'Neill (202) 366-5513	Procurement for Business Services SIC Code: 0000 Office of Pipeline Safety National Advertising Campaign Estimated Value: \$500,000 to \$999,999 Anticipated Location: Washington, DC	Sequence Number: 956-6087 Est. RFP Release: 3/96 Est. Award Date: 4/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (DMA-30) Keith J. O'Neill (202) 366-5513	Procurement for Engineering Services SIC Code: 0000 Office of Pipeline Safety Mapping System Estimated Value: \$1,000,000 to \$1,999,999 Anticipated Location: Washington, DC	Sequence Number: 956-6088 Est. RFP Release: 2/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (DMA-30) Keith O'Neill (202) 366-5513	Procurement for Services SIC Code: 0000 (Conversion of Microfilm & Hard copy HAZMAT reports to electronic images. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 957-9603 Est. RFP Release: 1/96 Est. Award Date: 1/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	
Office of Contracts and Procurement (DMA-30) Keith O'Neill (202) 366-5513	Procurement for Management Services SIC Code: 0000 Develop policy on Emergency Preparation. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 958-6016 Est. RFP Release: 1/96 Est. Award Date: 2/96 Solicitation Type: Negotiation Competition Type: 8(a) Competitive Set Aside: 8(a)	
Office of Contracts and Procurement (DMA-30) Keith O'Neill (202) 366-5513	Procurement for Educational Services SIC Code: 0000 Regional Team Training assistance. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 958-6018 Est. RFP Release: 1/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	



# ST. LAWRENCE SEAWAY DEVELOPMENT CORPORATION (SLSDC)



Saint Lawrence Seaway Development Corporation

Procurement Office and Point of Contact	Description of Procurement	Procurement Planning Information	Incumbent Contractor and Current Contract Number (if available)
Contracting Officer Linda M. Harding (315) 764-3244	Procurement for Engineering Services SIC Code: 7371 Develop GPS based Vessel Traffic Services computer software to track vessels in the U.S. Section of the Seaway. This will be an interagency agreement with Volpe National Transportation Systems Center. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Washington, DC	Sequence Number: 01 Est. RFP Release: 3/96 Est. Award Date: 3/96 Solicitation Type: Negotiation Competition Type: Non Competitive Set Aside: Not Applicable	Volpe National Trans. Center N/A
Contracting Officer Linda M. Harding (315) 764-3244	Procurement for Supplies SIC Code: 5045 Supply Computer equipment and hardware including seventy-five (75) portable shipboard GPS units for the GPS Based Vessel Traffic Services System. Estimated Value: \$50,000 to \$199,999 Anticipated Location: Massena, NY	Sequence Number: 02 Est. RFP Release: 4/96 Est. Award Date: 4/96 Solicitation Type: Sealed Bidding Competition Type: Competitive - Limited or Full & Open Set Aside: Not Applicable	N/A N/A

# **C. DOT ASSISTANCE PROGRAMS**

DBEPROG.DBE	The DOT Disadvantaged Business Enterprise Program
HIWAYLAW.DBE	Intermodal Surface Transportation Efficiency Act of 1991
AIRLAW.DBE	Airport and Airway Improvement Act (AAIA) of 1992.
DBECERT.DBE	State DBE Certification Officers
DBERAIL.DBE	DBE Liaison Officers Title V Railroads

# The DOT Disadvantaged Business Enterprise Program Fact Sheet

The Department of Transportation has had in effect for more than 12 years a policy of assisting businesses owned and controlled by minorities and women in participating in contracting opportunities created by DOT financial assistance programs. During FY 1992 these entrepreneurs received over \$2.48 billion or 13.62 percent of highway, transit, air and rail contracts from DOT-assisted State and local transportation agencies.

#### Background

The Department, through its operating administrations, distributes approximately \$18 to over \$22 billion annually to help finance thousands of projects across the country. Approximately 85% of the assistance dollars is for construction. The major portion of the construction funds is allocated to State highway and transportation agencies for highway construction. The balance is provided to local public transit and airport authorities and a few railroad companies for mass transit, airport facilities and railroads.

In 1983, Congress enacted the first disadvantaged business enterprise (DBE) statutory provision. This provision required the Department to ensure that at least 10% of the funds authorized for the highway and transit financial assistance programs be expended with DBEs. In 1987, Congress reauthorized and amended the statutory DBE program. In the transportation legislation of that year, Congress, among other changes, added women to the groups presumed to be disadvantaged. Since 1987 DOT has established a single DBE goal, encompassing both firms owned by women and minority group members.

Primarily three major DOT operating administrations are involved in the DBE program. They are the Federal Highway Administration, the Federal Aviation Administration and the Federal Transit Administration. The DOT disadvantaged business enterprise program is carried out by state and local transportation agencies under the rules and guidelines in the Code of Federal Regulations Title 49 Part 23.

#### How the Program Works

Among other things, the DOT Disadvantaged Business Enterprise (DBE) regulations require recipients of DOT Federal financial assistance, namely, state and local transportation agencies, to establish goals for the participation of disadvantaged entrepreneurs and certify the eligibility of DBE firms to participate in their DOT-assisted contracts.

Each DOT-assisted State and local transportation agency is required to negotiate an annual DBE goal with the DOT. Then these DOT-assisted agencies evaluate each of their DOT-assisted contracts throughout the year and establish contract specific DBE subcontracting goals for each contract. The level of DBE subcontracting goals may vary from their approved DBE goal however, at the end of the year the amount of contract/subcontract awards to DBEs must meet and hopefully exceed their agencies approved DBE goal. Nationwide, the achievement average over 13% of total expenditures.



In order for small disadvantaged firms, including those owned by minorities and women to participate in the DOTassisted contracts of State and local transportation agencies they must apply for and receive certification as a DBE. If the small disadvantaged businesses already have 8(a) certification from the Small Business Administration (SBA) then the DOT-assisted State and local transportation agencies should accept this certification as indication of the firm's social and economic disadvantaged status. However, the DOT-assisted agency will still have to evaluate the firms status as a small business concern using the SBA and DOT size standards prior to certifying the firms as DBEs.

Typical DBE certification criteria used by DOT-assisted agencies include but are not limited to on-site visits, personal interviews, licenses, analysis of stock ownership, listings of equipment, analysis of bonding capacity, listings of work completed, resume of principal owners, financial capacity, and type of work preferred. More information on certification can be obtained from the local certifying authority.

State Departments of Highways and Transportation (SDH&T) receive supportive services funds from the Federal Highway Administration to help increase DBE participation in Federal-aid highway contracts. The SDH&T may decide to use the funds inhouse to provide the supportive services or hire consultants. Supportive services whether done by the State agency or consultants help DBE's to compete in winning contracts. The services include research and development, training, and on site-technical assistance, business management assistance, estimating assistance, and assistance in obtaining necessary financing and bonding.

The Civil Rights Offices and individuals listed below are responsible for their Operating Administration's (OA) Disadvantaged Business Enterprise (DBE) program.

#### DBE Representative

 FAA
 David Micklin, (202) 267-3270

 FHWA
 George Duffy (202) 366-1586

 FRA
 Miles Washington (202)366-9753

 FTA
 Akira Sano (202) 366-0796

#### Civil Rights Office Director

Fanny Rivera, Acting Asst. Administrator 267-3264 Edward W. Morris, Director 366-0693 Miles Washington, Director 366-9753 Akira Sano, Acting Director, 366-4018



Intermodal Surface Transportation Efficiency Act of 1991

(PL 102-240, December 18, 1991)

Section 1003(b) Disadvantaged Business Enterprises.

(1) GENERAL RULE.--Except to the extent that the Secretary determines otherwise, no less than 10 percent of the amounts authorized to be appropriated under titles I (other than part B), III, VC and VI of this Act shall be expended with small business concerns owned and controlled by socially and disadvantaged individuals.

(2) DEFINITIONS.-- For purpose of this subsection, the following definitions apply:

(A) SMALL BUSINESS CONCERN.-- The term "small business concern" has the meaning such term has under section 3 of the Small Business Act (15 U.S.C. 632); except that such term shall not include any concern or group of concerns controlled by the same socially and economically disadvantaged individual or individuals which have an average annual gross receipt over the proceeding 3 fiscal years in excess of \$15,370,000, as adjusted by the Secretary for inflation.

(B) SOCIALLY AND ECONOMICALLY DISADVANTAGED INDIVIDUALS.- The term "socially and economically disadvantaged individuals" has the meaning such term has under section 8(d) of the Small Business Act (15 U.S.C. 637(d)) and relevant subcontracting regulations promulgated pursuant thereto; except that women shall be presumed to be socially and economically disadvantaged for purposes of this subsection.

(3) ANNUAL LISTING OF DISADVANTAGED BUSINESS ENTERPRISES.-- Each state shall annually survey and compile a list of the small business concerns referred to in paragraph (1) and the location of such concerns in the State and notify the Secretary, in writing, of the percentage of such concerns which are controlled by women, by socially and economically disadvantaged individuals (other than women), and by individuals who are women and are also otherwise socially and disadvantaged individuals.

(4) UNIFORM CERTIFICATION.--The Secretary shall establish minimum uniform criteria for State governments to use in certifying whether a concern qualifies for purposes of this subsection. Such minimum uniform criteria shall include but not be limited to on-site visits, personal interviews, licenses, analysis of stock ownership, listing of equipment, analysis of bonding capacity, listing of work completed, resume of principal owners, financial capacity, and type of work preferred.

(5) STUDY -- The Comptroller General shall conduct a study of the Disadvantaged Business Enterprise Program of the Federal Highway Administration.



# Airport and Airway Improvement Act (AAIA) of 1992

DBE Provisions - Sections 505(d) and 511(a)(17) and (h)

Section 505(d). Disadvantaged Business Enterprises.

(1) GENERAL RULE. Except to the extent that the Secretary determines otherwise, not less than 10 percent of the amounts made available under subsection (a) in a fiscal year beginning after September 30, 1987, shall be expended with small business concerns owned and controlled by socially and economically disadvantaged individuals.

(2) DEFINITIONS. For purposes of this subsection:

(A) SMALL BUSINESS CONCERN. The term "small business concern" has the meaning such term has under section 3 of the Small Business Act (15 U.S.C. 632); except that such term shall not include any concern or group of concerns controlled by the same socially and economically disadvantaged individual or individuals which has average annual gross receipts over the preceding 3 fiscal years in excess of 16,015,000, as adjusted by the Secretary for inflation.

(B) SOCIALLY AND ECONOMICALLY DISADVANTAGED INDIVIDUALS. The term "socially and economically disadvantaged individuals" has the meaning such term has under section 8(d) of the Small Business Act (15 U.S.C. 637(d)) and relevant subcontracting regulations promulgated pursuant thereto; except that women shall be presumed to be socially and economically disadvantaged for purposes of this subsection.

(3) ANNUAL LISTING OF DISADVANTAGED BUSINESS ENTERPRISES. State or airport sponsor shall annually survey and compile a list of the small business concerns referred to in paragraph (1) and the location of such concerns in the State.

(4) UNIFORM CERTIFICATION. The Secretary shall establish minimum uniform criteria for State governments and airport sponsors to use in certifying whether a concern qualifies for purposes of this subsection. Such minimum uniform criteria shall include but not be limited to on-site visits, personal interviews, licenses, analysis of stock ownership, listing of equipment, analysis of bonding capacity, listing of work completed, resume of principal owners, financial capacity, and type of work preferred. [49 U.S.C. App. 2204]

#### Section 511(a)(17)

The airport owner or operator will take such action as may be necessary to ensure that, to the maximum extent practicable, at least 10 percent of all businesses at the airport which sell food, beverages, printed materials, or other consumer products or which provide ground transportation, baggage carts, automobile rentals, or other consumer services to the public are small business concerns (as defined by the Secretary by regulation) owned and controlled by socially and economically disadvantaged individuals (as defined under section 505(d)(2XB)).



#### Section 511(h)(b) Administration of DBE Assurance.

(1) MANAGEMENT CONTRACTS. In administering subsection (a)(17) of this section, an airport owner or operator is authorized to meet the overall percentage goal established under such subsection by including businesses operated through management contracts and subcontracts. The dollar amount of a management contract and subcontract with a DBE firm shall be added to the total of DBE participation in airport concessions and to the base from which the airport's overall percentage goal is calculated. The dollar amount of management contracts and subcontracts with non-DBE firms and the gross revenues of business activities to which management contracts and subcontracts pertain shall not be added to this base.

(2) PURCHASE OF GOODS AND SERVICES. Except as provided in subsection (h)(3), an airport owner or operator may meet the overall percentage goal established under subsection (a)(17) of this section by including the purchase from DBEs of goods or services used in businesses conducted on the airport, provided that good faith efforts shall be made by the airport owner or operator and the businesses conducted on the airport to explore all available options to achieve, to the maximum extent practical, compliance with such goal through direct ownership arrangements, including, but not limited to, joint ventures and franchises.

#### (3) PROVISION FOR CAR RENTAL FIRMS.

(A) In complying with subsection (a)(17) of this section, an airport owner or operator shall include the revenues of car rental firms on the airport in the base from which the overall percentage goal set forth in such subsection is calculated.

(B) An airport owner or operator may require a car rental firm to meet any requirement imposed under subsection (a)(17) of this section through the purchase or lease of goods or services from DBE's. In the event an airport owner or operator requires the purchase or lease of goods or services from DBE's, a car rental firm shall be permitted to meet such requirement by including purchases or leases of vehicles from any vendor that qualifies as a small business concern (as defined by the Secretary by regulation) owned and controlled by socially and economically disadvantaged individuals (as defined under section 505(d)(2)(B)).

(C) Nothing in this subsection or subsection (a)(17) of this section shall require a car rental firm to change its corporate structure to provide for direct ownership arrangements in order to meet the requirements of such subsection or subsection (a)(17).

#### (4) GENERAL PROVISIONS.

(A) Nothing in this subsection or subsection (a)(17) shall preempt any State or local law, regulation, or policy enacted by the governing body of an airport owner or operator, or the authority of any State or local government or airport owner or operator to adopt or enforce any law, regulation, or policy relating to DBE's.

(B) An airport owner or operator shall be permitted to afford opportunities for small business concerns owned and controlled by socially land economically disadvantaged individuals to participate through direct contractual agreement with such concerns.

(5) EXCLUSION OF AIR CARRIER SERVICES. Air carriers in providing passenger or freight-carrying services and other businesses that conduct aeronautical activities at an airport shall not be included in the overall percentage goal set forth in subsection (a)(17) of this section for participation of small business concerns at the airport.



# State DBE Certification Officers

#### Alabama

Ms. Susan Lecroy DBE Certification Alabama Department of Transportation 1409 Coliseum Boulevard, N-101 Montgomery, Alabama 36130-3050 (800) 247-3618

### Alaska

Ms. Paula Bostwick Manager - DBE Certification Alaska DOT P.O. Box 196900 Anchorage, Alaska 99519-6960 (907) 762-4269

### Arizona

Mr. Eddie Edison Office of Affirmative Action DBE Certification Arizona DOT 1739 W. Jackson Street Phoenix, Arizona 85007-3213 (602) 255-7761

### Arkansas

Ms. Peggy Martin-Hall Mr. Howard Jackson DBE Certification Arkansas State Highway and Transportation Department P.O. Box 2261 Little Rock, Arkansas 72203 (501) 569-2259/2288

### California

Ms. Deborah Robertson DBE Certification Manager CALTRANS Division of Civil Rights 1120 N Street, Room 2545 Sacramento, California 95814 (916) 657-5055

### Colorado

Ms. Bernetta Collins Administrator, DBE Certification Office Colorado Department of Regulatory Agencies 1560 Broadway, Suite 1530 Denver, Colorado 80202 (303) 894-2355

# Connecticut

Mr. Michael Lennon Affirmative Action Officer DBE Certification Connecticut DOT Contract Compliance Unit 2800 Berlin Turnpike Newington, Connecticut 06131 (203) 594-2168

### Delaware

Mr. Willie E. Jones EEO Liaison Officer Delaware DOT Highway Administration Building U.S. Route 113, Bay Road P.O. Box 778 Dover, Delaware 19903 (302) 739-4359



#### District of Columbia Ms. Glenda Payne EEO Specialist District of Columbia Department of Public Works Office of Contract Administration 2000 14th Street, NW, 5th Floor Washington, DC 20009 (202) 939-8780

### Florida

Ms. Linda Walker DBE Certification Florida DOT Minority Programs Office 3717 Apalachee Parkway Suite G Tallahassee, Florida 32311 (904) 921-7383

### Georgia

Mr. Charles French, Asst. Administrator DBE Certification Georgia DOT No. 2 Capitol Square, Rm 262 Atlanta, Georgia 30334 (404) 656-5323

### Hawaii

Mr. Daniel Iyo Management Analyst, DBE Certification PPB-DBE Office 869 Punchbowl Street, Room 306 Honolulu, Hawaii 96813 (808) 587-2135

### Idaho

Mr. Martin Montgomery DBE Coordinator State of Idaho ITD DBE Supportive Services Office P.O. Box 7129 Boise, Idaho 83707 (208) 334-8567

### Illinois

Ms. Beverly Herrin DBE Certification Section Manager Illinois DOT 2300 South Dirksen Parkway, Rm. 319 Springfield, Illinois 62764 (217) 782-5490

### Indiana

Ms. Charlotte Leavell DBE Certification Manager Department of Administration Minority Business Development Indiana Government Center, South 402 W. Washington Street, Room 474 Indianapolis, Indiana 46204 (317) 233-3742

### lowa

Ms. Sharon Nail-Magee EEO Administrator lowa DOT Project Development Division, Contracts Office 800 Lincoln Way Ames, lowa 50010 (515) 239-1427

### Kansas

Ms. Sandra Greenwell MBE Liaison Officer Kansas DOT Docking Office Building Topeka, Kansas 66612 (913) 296-7940

### Kentucky

Mr. Alvin Q. Wilson Minority Business Reviewer Kentucky Transportation Cabinet State Office Building, Room 904 501 East High Street Frankfort, Kentucky 40622 (502) 564-3601



### Louisiana

Ms. Carla H. Bankston Compliance Programs Section, Room 222 Louisiana DOT & Development P.O. Box 94245 Baton Rouge, Louisiana 70804-9245 (504) 379-1382

### Maine

Ms. Jackie LaPerriere Secretary, Office of Equal Opportunity Employee Relations Maine DOT Transportation Building, SHS-16 Augusta, Maine 04333 (207) 287-3576

### Maryland

Mr. John Covert Deputy Director, MBE Maryland DOT P. O. Box 8755--#10 Elm Road BWI Airport, Maryland 21240 (800) 544-6056

### Massachusetts

Ms. Nedra White DBE certification State Office of Minority & Women Business Salton Stall Building, Room 1303, 100 Cambridge St. Boston, Massachusetts 02202 (617) 727-8692

# Michigan

Mr. Fred Watson Certification Coordinator Office of Equal Opportunity Michigan DOT 3222 S. Martin Luther King Blvd Lansing, Michigan 48910 (517) 373-3284

# Minnesota

Mr. Johnnie Burns Administrative Assistant Minnesota DOT, EEO Contract Management Office 395 John Ireland Blvd., Mail Stop 170 St. Paul, Minnesota 55155 (612) 297-1376

### Mississippi

Mr. Jim N. Smith DBE Coordinator Mississippi Dept. of Transportation Contract Administration Division P.O. Box 1850 Jackson, Mississippi 39215-1850 (601) 359-7738/7700

# Missouri

Ms. Sharon Cagel EEO Administrator Missouri Highway and Transportation Department P.O. Box 270 Jefferson City, Missouri 65102 (314) 751-2859

# Montana

Ms. Misty Hammerbacker DBE Program Specialist Montana Department of Transportation Civil Rights Bureau - DBE Program 2701 Prospect Avenue P.O. Box 201001 Helena, Montana 59620-1001 (406) 444-6337

# Nebraska

Mr. Larry Hanus EEO Officer Nebraska Department of Roads/ Construction Division/MBO Central Office Building, Room 105 1500 Highway 2, P.O. Box 94759 Lincoln, Nebraska 68509 (402) 479-4514

# Nevada

Mr. James Crawford Contract Compliance Officer Nevada DOT 1263 South Stewart Street Carson City, Nevada 89712 (702) 687-5497



#### New Hampshire

Ms. Linda Murphy DBE Coordinator New Hampshire DOT Labor Compliance Office P.O. Box 483 Concord, New Hampshire 03302-0483 (603) 271-6754

### New Jersey

Ms. Linda Errico DBE Certification Coordinator New Jersey DOT P.O. Box CN600 Trenton, New Jersey 08625 (609) 530-2130

### New Mexico

Mr. Lance Lalich DBE Certification New Mexico State Highway & Transportation Department 1596 Pacheco Street, Aspen Plaza, S. 107 Santa Fe, New Mexico 87505 (505) 827-1776

### New York

Mr. Emery W. Moore DBE Compliance Specialist New York State DOT EEO Office, Development & Compliance State Office Campus, Building 4, Rm. G16 Albany, New York 12232 (518) 457-1128

### North Carolina

Mr. Richard Chrisawn DBE Compliance Group North Carolina DOT Office of Civil Rights 401 Oberlin Road Raleigh, North Carolina 27605 (919) 733-2300

#### North Dakota

Mr. Doug Dunford Civil Rights Officer North Dakota DOT 608 East Boulevard Avenue Bismarck, ND 58505-0700 (701) 328-2899

### Ohio

Ms. Karen Crago or Mr. Brian Moore DBE Supportive Services Office of Contracts Ohio DOT 25 South Front Street, Room 118 Columbus, Ohio 43216 (614) 728-8498, 466-2159, (800) 459-3778

### Oklahoma

Ms. Rhonda Trotter DBE Reviewer Oklahoma DOT 200 NE. 21st Street Oklahoma City, Oklahoma 73105 (405) 521-2094

### Oregon

Ms. Cheri Tebeau-Harrell Lead Certification Specialist Office of Minority Women & Emerging Small Business 350 Winter Street, NE, L&I Bldg Salem, Oregon 97310 (503) 378-5651

### Pennsylvania

Mr. Jim O'Hara DBE Assistant Pennsylvania DOT Chief Counsel & Investigations Section 519 Transportation & Safety Bldg Harrisburg, Pennsylvania 17120 (717) 787-7014



#### Puerto Rico Amnue Delmoral DBE Certification DOT and Public Works Highway and Transportation Authority P.O. Box 42007 San Juan, Puerto Rico 00940-2007 (809) 729-1562

Rhode Island Mr. Charles Newton DBE Certification, MBE Office Rhode Island DOT 1 Capitol Hill, 3rd Floor Providence, Rhode Island 02908 (401) 277-6253

South Carolina Mr. Moses Ashford Senior Certification Analyst South Carolina DOT P.O. Box 191 Columbia, South Carolina 29202 (803) 737-1372

### South Dakota Mr. Dennis W. Hull Civil Rights Officer South Dakota DOT 700 East Broadway Pierre, South Dakota 57501-2586

### Tennessee

(605) 773-4085

Ms. Marcia Patterson Certification Manager Tennessee DOT James K. Polk Building--Suite 400 505 Deaderick Street Nashville, Tennessee 37243-0347 (615) 741-3681

### Texas

Mr. Efrem Casarez, Director Business Opportunities Section R.D. Brown, DBE Certification Texas Department of Transportation Dewitt C. Greer State Highway Bldg. 125 E. 11th Street Austin, Texas 78701-2483 (512) 463-6161/8870

Utah

Mr. Charles K. Larson DBE Coordinator Utah DOT 4501 South 2700 West Salt Lake City, Utah 84119-5998 (801) 965-4208

Vermont

Mr. Leo Trudel DBE Officer Vermont Agency of Transportation 133 State Street Montpelier, Vermont 05633 (802) 828-2683

Virginia Ms. Doretha Davis DBE Certification EEO Office Virginia DOT 1401 East Broad Street, Room 1403 Richmond, Virginia 23219 (804) 786-3761

Washington

Mr. James Medina DBE Certification Office of Minority & Women Business Enterprises P.O. Box 41160 Olympia, Washington 98504-1160 (360) 753-9693, 705-7085



West Virginia Ms. Patti Bowles or Mr. Bob Smith EEO Division West Virginia Division of Highways 1900 Kanawha Blvd. Charleston, West Virginia 25305 (304) 558-3862

### Wisconsin

Ms. Joanne Couey DBE Programs Assistant Wisconsin DOT DBE Program - Room 451 4802 Sheboygan Avenue, P.O. Box 7916 Madison, Wisconsin 53707-7916 (608) 266-6961

### Wyoming

Ms. Nora Lyon DBE Program Analyst Wyoming DOT P.O. Box 1708 Cheyenne, Wyoming 82003-1708 (307) 777-4457



# **Railroad Administration DBE Program Contacts**

### Title V Railroad Liaison Officers

#### AMTRAK

Mr. Roscoe Swann Director, Minority Business Office Amtrak 400 North Capitol Street, Northwest Washington, D.C. 20001 (202) 906-4110

### Columbus and Greenville Railway

Mr. Gene Swindoll Federal Project Accountant Columbus and Greenville Railway P. O. Box 6000 Columbus, Mississippi 39703 (601) 329-7730

### Consolidated Rail Corporation

Ms. Cynthia Miller Manager, Minority Vendor Program Consolidated Rail Corporation 2 Commerce Sq, Floor 7B Philadelphia, Pennsylvania 19101 (215) 209-5080

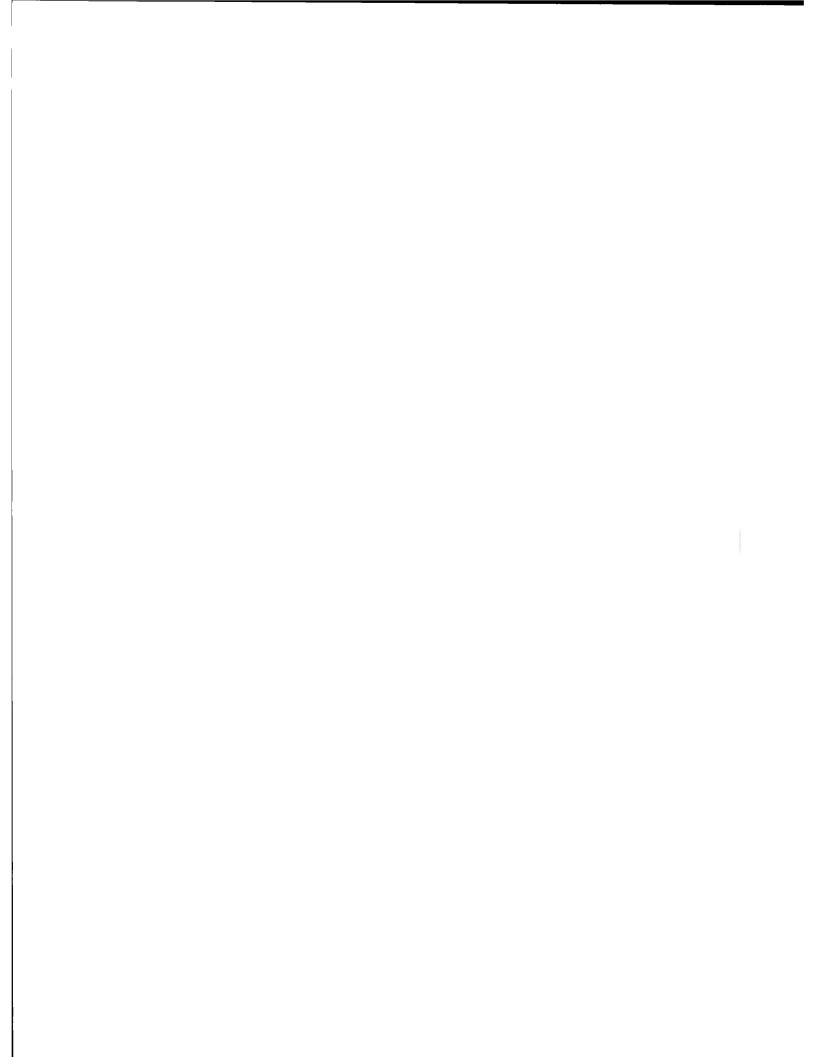
### C.P. Rail System

Mr. Michael J. Glass MBE Liaison Officer Soo Line Building Box 530 Minneapolis, Minnesota 55440 (612) 337-8765

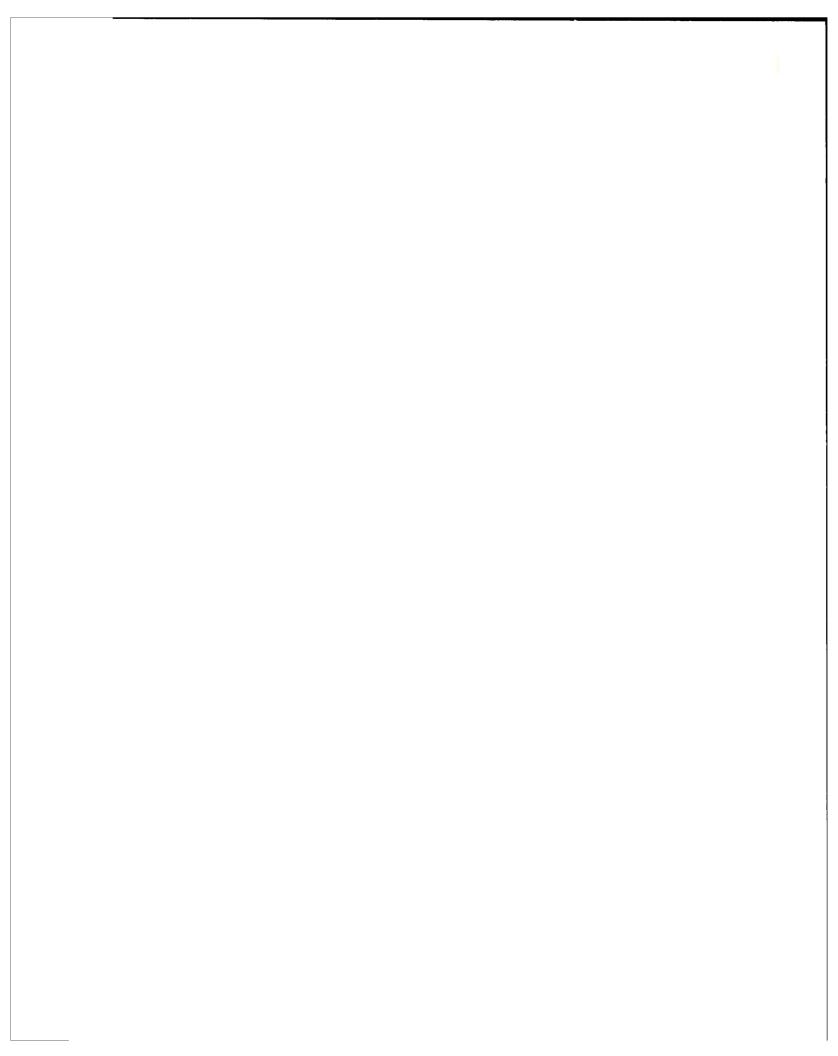
### Union Pacific Railroad

Mr. Arthur L. Young Director, EEO/AA Union Pacific Railroad 1416 Dodge Street, Rm 231 Omaha, Nebraska 68179 (402) 271-5000 (402) 271-4435





LENDFACT.DBE	DOT Short-Term Lending Program (Fact Sheet)
STLQUEST.DBE	Most Often Asked Questions about the DOT Short-Term Lending Program
BONDFACT.DBE	DOT Bonding Assistance Program (Fact Sheet)
BNDQUEST.DBE	Most Often Asked Questiona about the DOT Bonding Assistance Program



# Department of Transportation Short Term Lending Program

# Program Goal

The Short Term Lending Program offers certified minority, women-owned and disadvantaged business enterprises (DBEs) an opportunity to obtain short term working capital for transportation-related projects at prime interest rates.

### Program Structure

The program provides revolving lines of credit to finance accounts receivable arising from transportation-related contracts. The maximum line of credit is \$500,000. The primary collateral is assignment of the proceeds of the contracts. Borrowings under the lines of credit are to meet the short term costs of performing the contract(s) being financed and may not be used for the following purposes: equipment purchases or other long term uses; refinance of existing debt; payment of non-current taxes; distributions or payments to stockholders.

### Program Administration

The Program is administered by the U.S. Department of Transportation's (DOT) Office of Small and Disadvantaged Business Utilization (OSDBU) in conjunction with three minority banks under cooperative agreements with the U.S. DOT. Establishment of a line of credit requires concurrence by both DOT and one of the banks.

# Loan Application

Loan applications may be obtained from the U.S. DOT/Minority Business Resource Center. Completed applications may be forwarded to U.S. DOT/MBRC.

### Required Information

Loan applications include a list of information items to be furnished. Among them are the following:

- Business financial statements for the past three years, prepared by an independent accountant
- Business income tax returns
- Cash flow projections
- Current Agings of Accounts Receivable and Accounts Payable
- Company and contract performance history

### Application Assistance

Firms may consider utilizing the services of the U.S. Department of Commerce's Minority Business Development Centers or the State Supportive Services Programs as possible sources for assistance or guidance in preparing loan applications. The program will also accept loan applications developed by private resources and organizations.



# Certification

Certification of DBE status is performed by recipients of federal transportation funds under DOT guidelines (49 CFR, Part 23). Information is available through the DBE liaison office of each state and possession, and the address of each may be obtained from DOT. No additional certification is required for firms certified by the U.S. Small Business Administration under Section 8(a) of the U.S. Small Business Act.

### For Further Information

U.S. Department of Transportation Office of Small and Disadvantaged Business Utilization S-40 Minority Business Resource Center 400 Seventh Street, S.W., Room 9410 Washington, DC 20590 Telephone: (800) 532-1169 (202) 366-2852

November 1995



# Most Often Asked Questions About the Department of Transportation Short Term Lending Program

Many minority, women-owned and disadvantaged business enterprises (DBEs) which are qualified to perform transportation-related contracts have experienced difficulty in obtaining short term working capital to perform work under those contracts. In response, the U.S. Department of Transportation (DOT) Short Term Lending Program (STLP) was developed by the Office of Small and Disadvantaged Business Utilization (OSDBU) and is administered in conjunction with three minority banks under cooperative agreements with DOT to offer revolving lines of credit at prime interest rates to finance accounts receivable of transportation-related contracts.

The following questions and answers have been developed as a guideline to the program qualifications and procedures:

# **Q:** What type of loan is provided by the DOT STLP?

A: Short term working capital is provided in the form of a revolving line of credit for which the primary collateral is accounts receivable arising from the contracts or subcontracts being financed.

Proceeds from the line of credit are for the short term performance of the contract and may not be used for the following purposes: equipment purchases or other long term uses; refinance of existing debt; payment of non-current taxes; distributions or other payments to stockholders. The maximum line of credit is \$500,000.

# **Q:** Who can apply for the DOT STLP?

A: Any company which has or is in the process of obtaining a transportation-related contract and has current certification as a DBE by any agency applying DOT certification requirements or by the U.S. Small Business Administration Section 8(a) program may apply for a line of credit under the STLP.

# **Q:** Where can my company obtain certification as a DBE?

A: Certification of DBE status is performed by recipients of federal transportation funds under DOT guidelines (49 CFR, Part 23). Information is available through the DBE liaison office of each state and possession, and the address of each may be obtained from DOT. No further certification is required for firms certified by the U.S. Small Business Administration under Section 8(a).

# **Q:** What is a transportation-related contract?

A: A transportation-related contract is a prime contract or a subcontract for the maintenance, rehabilitation, restructuring, improvement, or revitalization of any of the nation's modes of transportation with any Federal, State or local transportation agency or with any public or commercial provider of transportation of any Federal, State or local transportation agency.

# **Q:** How long a period can a line of credit cover?

A: A line of credit normally covers a period of up to one year, and one or more renewals may be requested.



# **Q:** How are funds borrowed and repaid under the line of credit?

A: Funds may be borrowed against each invoice of the contract(s) being financed. Repayment occurs as the project owner or prime contractor pays the invoice. The check is made payable to the borrower and to the bank and is sent to the bank which administers the line of credit, where the amount borrowed is deducted and the balance is transmitted to the borrower.

# **Q:** How is the interest rate determined?

A: Borrowing under the line of credit bear interest at a prime rate of interest that is defined as New York Prime as published daily in the Wall Street Journal, adjusted on the first day of each calendar month for that month.

**Q**: How does my company apply?

A: An application may be obtained by contacting the OSDBU or by calling 1-800-532-1169 or (202) 366-2852. Completed applications are forwarded to OSDBU.

**Q:** What types of information must be included with the application?

A: The application includes a list of information items which must be furnished. Among them are the following:

- Business financial statements for the past three years, prepared by an independent accountant
- Business income tax returns
- Cash flow projections
- Current agings of accounts receivable and accounts payable
- Company and contract performance history

# **Q:** Where can I obtain assistance in preparing the application package?

A: Firms may consider utilizing the services of the U.S. Department of Commerce's Minority Business Development Centers or the State Supportive Services Programs as possible sources for assistance or guidance in preparing application packages. The STLP will also accept application packages developed by private resources and organizations.

**Q:** Who makes the decision for a line of credit application?

A: Decisions are made by both the bank and by DOT.

**Q**: Can my company apply if it does not currently have a transportation-related contract?

A: A company may apply for loan readiness status if it has identified a specific transportationrelated contract it is working to obtain. The decision will be on a preliminary basis and will be subject to review after the contract is obtained. The preliminary decision will remain in effect for a period of 90 days. If the contract award has not occurred by the end of the 90 days, the company may submit updated financial information and request that the loan readiness status be extended.

For more specific Information on the Short Term Lending Program please contact:

U.S. Department of Transportation Office of Small and Disadvantaged Business Utilization S-40 Minority Business Resource Center 400 Seventh Street, S.W. Room 9410 Washington, D.C. 20590 Telephone: (800) 532-1169 (202) 366-2852



# Department of Transportation Bonding Assistance Program

## Program Goal

The Bonding Program offers certified minority, women-owned and disadvantaged business enterprises (DBEs) an opportunity to obtain bid, payment and performance bonds for transportation-related projects.

### Program Structure

The Program provides 80% guarantees to participating sureties. The maximum bond amount is \$1,000,000 per project. Bond approval and issuance are performed solely by the sureties.

### Program Administration

The Program is administered by the U.S. Department of Transportation's (DOT) Office of Small and Disadvantaged Business Utilization (OSDBU). Funding for the guarantees is provided by DOT's OSDBU, the Federal Highway Administration and the Federal Transit Administration.

### Bond Application

Bond applications may be obtained from the U.S. DOT/Minority Business Resource Center (MBRC). Completed applications may be forwarded to U.S. DOT/MBRC.

### Required Information

Bond applications include a list of information items to be furnished. Among them are the following:

- Business financial statements for the previous two years, prepared by an independent accountant
- Company and contract performance history
- Uncompleted contracts schedule
- References from banks, suppliers and agencies/contractors
- Bid/proposal solicitations

### Application Assistance

Firms may consider utilizing the services of the U.S. Department of Commerce's Minority Business Development Centers or the State Supportive Services Programs as possible sources for assistance or guidance in preparing bond applications. The Program will also accept bond applications developed by private resources and organizations.



### Certification

Certification of DBE status is performed by recipients of federal transportation funds under DOT guidelines (49 CFR, Part 23). Information is available through the DBE liaison office of each state and possession, and the address of each may be obtained from DOT. No additional certification is required for firms certified by the U.S. Small Business Administration under Section 8(a) of the U.S. Small Business Act.

### For Further Information

U.S. Department of Transportation Office of Small and Disadvantaged Business Utilization S-40 Minority Business Resource Center 400 Seventh Street, S.W., Room 9410 Washington, DC 20590 Telephone: (800) 532-1169 (202) 366-2852



# Most Often Asked Questions About the Department of Transportation Bonding Assistance Program

The DOT Bonding Assistance Program offers certified minority, women-owned and disadvantaged business enterprises (DBEs) an opportunity to obtain bid, payment and performance bonds up to \$1,000,000 per transportation-related project.

The following questions and answers have been developed as a guideline to the program qualifications and procedures:

# **Q:** Who can participate in the DOT Bonding Assistance Program?

A: The DOT Bonding Assistance Program is available to any company which holds or is in the process of obtaining a transportation-related contract and is certified as a DBE by any agency applying DOT certification requirements. It also applies to any firm certified as an 8(a) firm by the U.S. Small Business Administration.

### **Q:** What types of bonds are available?

A: Bid, payment and performance bonds are all available through the DOT Bonding Assistance Program. Contracts up to \$1,000,000 can be supported.

# **Q:** Is there any fee involved?

**A:** All bonds issued through the DOT Bonding Assistance Program shall not exceed a standard fee of the three (3) percent and shall be determined by the surety or managing general agent (MGA). All fees shall be paid directly to the surety or MGA by the DBE.

# **Q:** How do I apply?

**A:** An application may be obtained by contacting the OSDBU or by calling 1-800-532-1169 or (202) 366-2852. Completed applications are forwarded to the OSDBU.

# **Q:** What type of information needs to be included with the application?

**A:** The bond package must include all information contained in the application form and exhibits or an explanation for any omission(s). Basic information includes:

- Business financial statements for past two years.
- Uncompleted contracts schedule
- References from banks, suppliers and agencies/contractors for which contracts were performed.
- History of the company



**Q:** Where can I obtain assistance in preparing the application package?

A: Firms may consider utilizing the services of the U.S. Department of Commerce's Minority Business Development Centers and the State Supportive Services Programs as possible sources for assistance or guidance in preparing a bond application package. The program will also accept bond packages developed by private resources and organizations.

# **Q:** Who makes the final decision for bonding approval?

A: The DOT reviews the application for completeness, and ensures the firm meets the basic eligibility requirements. The firm has an opportunity to correct any deficiencies before the application is sent to a surety. The surety company performs the final underwriting and either issues the bid, performance or payment bond, or denies it. Decisions for the issuance of all bonds are the right and sole responsibility of the surety. DOT provides an 80% guarantee to the surety against losses.

### **Q:** Can I apply more than once?

**A:** If the application is not approved, the applicant will be sent a letter identifying the areas of weakness in the application. When these deficiencies are addressed, another application may be submitted. Applicants previously issued a bond may apply for additional bonds. Graduation is eventually expected.

**Q:** If I have more than one transportationrelated contract, can I have more than one bond application?

A: Yes, applicants may request bonds in support of each transportation-related contract.

# **Q:** Can I apply for bond readiness?

A: Bond readiness will be performed by the OSDBU for firms interested in seeking transportation-related contracts. Bond readiness will consist of a complete package review and preliminary underwriting. The OSDBU will maintain bond packages with the current financial data for a period of 90 days, at which time the DBE will be requested to update any part or the overall bond package.

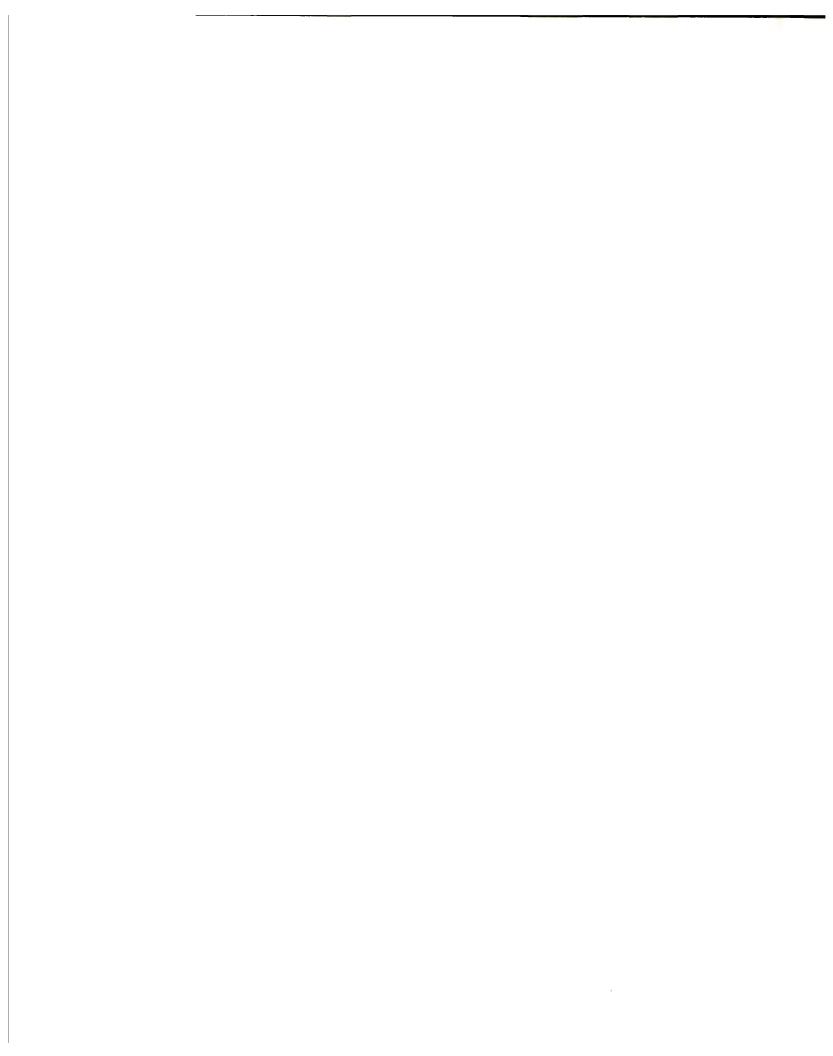
For more specific information on the Bonding Assistance Program please contact:

U.S. Department of Transportation Office of Small and Disadvantaged Business Utilization S-40 Minority Business Resource Center 400 Seventh Street, S.W. Room 9410 Washington, D.C. 20590 Telephone: (800) 532-1169 (202) 366-2852



# D. DOT SOLICITATION MAILING LIST APPLICATION PACKAGES

SF129GEN.129	Solicitation Mailing List Applications
<b>FEBBS</b> .129	Federal Electronic Bulletin Board System
NIC129.129	The DOT National Information Clearinghouse (NIC)
SICCODE.129	Standard Industrial Classsification (SIC) Codes



# PART 53-FORMS

SOLICITATION P	MAILING LI	ST AP	PLICATION	-	OF APPLICATION	2. DATE	FORM	APPROVED OM8. NO. 9000-0002
NOTE: Please complete	all items or	n this fe	ocm. Insert N/A In	and the second s		e reverse for la	nstructions.	0000-0002
Public reporting burden for searching existing data s suggestions for reducing to Management and Budget, Pi	ources, gatherin	the FAR S	maintaining the data lecretariat (VRS), Offi	neede ce of l	d, and completing and rederal Acquisition Polis	sponse, including the creviewing the creviewing the creve, GSA, Washingt	the time for ollection of on, DC 20405	reviewing instructions information, including and to the Office of
3. NAME AND ADDRESS OF SUBMITTED (include ZIP	FEDERAL AGEN	NCY TO V	WHICH FORM IS		4. NAME AND ADDRESS	OF APPLICANT (	Include count	y and ZIP code)
S. TYPE OF ORGANIZATION	(Check one)				6. ADDRESS TO WHICH	SOLICITATIONS	ARE TO BE N	AILED (If different
INDIVIDUAL	NON-P	ROFIT OF	GANIZATION		than item 4)			
PARTNERSHIP			INCORPORATED	F:				
		7	NAMES OF OFFIC	CERS,	OWNERS, OR PARTN	ERS		
A. PRESIDENT		E	. VICE PRESIDENT			C. SECRETARY		
						1		
D. TREASURER		E	. OWNERS OR PARTN	IERS				
. AFFILIATES OF APPLICA	NT (Names, 100	cations an	nd nature of affiliation	n. See	definition on reverse.)			
	NAME				OFFICIAL CAPACITY		TELE. NO.	(Include area code)
11A. SIZE OF BUSINESS (S			118. AVERAGE NUM (Including affil CALENDAR QU	iates) I	OR FOUR PRECEDING	11C. AVERAGE A		OR RECEIPTS
SMALL BUSINESS	SMALL							
12. TYPE OF OWNERSHIP		00	13. TYPE OF BUSINE	ESS (Se	e definitions on reverse	1		
reverse) (Not applicable businesses)	work			R	REGULAR DEALER			DEALER
DISADVANTAGED	BUSIN	D	ESTABLISHMEN	T	REGULAR DEALER	DEVELO	PMENT	
14. DUNS NO. (If evenable	)				15. HOW LONG IN PI	RESENT BUSINESS?		
16	FLOOR SPA	CE /0				17. NET W	OBTH	
A. MANUFACTURING	. FLUUH SPA	B. WARE			A. DATE		AMOUNT	
	18. SI	ECURITY	CLEARANCE (If ap	pplicab	le, check highest cle	arance authorized	d)	
FOR	TOP SECRET	SECRET	CONFIDENTIAL C.	. NAME	S OF AGENCIES WHICH	GRANTED SECURI	TY CLEARAN	CES (Include dates)
A. KEY PERSONNEL								
B. PLANT ONLY CERTIFICATION - I ce any person (or concer otherwise declared inel	n) in any co igible by any	agency	with the applica	nt 85	a principal or offic	er, so far as i	is known,	is now debarred (
19. NAME AND TITLE OF	the second s		SIGN (Type or print)	)	20. SIGNATURE			21. DATE SIGNED
					1			
NSN 7540-01-152-8088 Previous edition usable	E	KP IRATIO	N DATE: 9-30-91		129- 107	STAND	ARD FORM	129 (REV. 6-90 FAR (48 CFR) 53.214(

### FEDERAL ACQUISITION REGULATION (FAR)

#### INSTRUCTIONS

Persons or concerns wishing to be added to a particular agency's bidder's mailing list for supplies or services shall file this properly completed and certified Solicitation Mailing List Application, together with such other lists as may be attached to this application form, with each procurement office of the Federal agency with which they desire to do business. If a Federal agency has attached a Supplemental Commodity list with instructions, complete the application as instructed. Otherwise, identify in Item 10 the equipment, supplies, and/or services on which you desire to bid. (Provide Federal Supply Class or Standard Industrial Classification codes, if available.) The application shall be submitted and signed by the principal as distinguished from an agent, however constituted.

After placement on the bidder's mailing list of an agency, your failure to respond (submission of bid, or notice in writing, that you are unable to bid on that particular transaction but wish to remain on the active bidder's mailing list for that particular item) to solicitations will be understood by the agency to indicate lack of interest and concurrence in the removal of your name from the purchasing activity's solicitation mailing for items concerned.

SIZE OF BUSINESS DEFINITIONS (See Item 11A.)

a. Small business concern - A small business concern for the purpose of Government procurement is a concern, including its affiliates, which is independently owned and operated, is not dominant in the field of operation in which it is competing for Government contracts, and can further qualify under the criteria concerning number of employees, average annual receipts, or the other criteria, as prescribed by the Small Business Administration. (See Code of Federal Regulations, Title 13, Part 121, as amended, which contains detailed industry definitions and related procedures.)

b. Affiliates - Business concerns are affiliates of each other when either directly or indirectly (i) one concern controls or has the power to control the other, or (ii) a third party controls or has the power to control both. In determining whether concerns are independently owned and operated and whether or not affiliation exists, consideration is given to all appropriate factors including common ownership, common management, and contractual relationship. (See Items 8 and 11A.)

c. Number of employees - (Item 11B) in connection with the determination of small business status, "number of employees" means the average employment of any concern, including the employees of its domestic and foreign affiliates, based on the number of persons employed on a full-time, part-time, temporary or other basis during each of the pay periods of the preceding 12 months. If a concern has not been in existence for 12 months, "number of employees" means the average employment of such concern and its affiliates during the period that such concern has been in existence based on the number of persons employed during each of the pay periods of the period that such concern has been in business.

TYPE OF OWNERSHIP DEFINITIONS (See Item 12.)

a. "Disadvantaged business concern" - means any business concern (1) which is at least 51 percent owned by one or more socially and economically disadvantaged individuals; or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more socially and economically disadvantaged individuals; and (2) whose management and daily business operations are controlled by one or more of such individuals.

b. "Women-owned business" - means a business that is at least 51 percent owned by a woman or women who are U.S. citizens and who also control and operate the business.

TYPE OF BUSINESS DEFINITIONS (See item 13.)

a. Manufacturer or producer - means a person (or concern) owning, operating, or maintaining a store, warehouse, or other establishment that produces, on the premises, the materials, supplies, articles or equipment of the general character of those listed in Item 10, or in the Federal Agency's Supplemental Commodity List, if attached.

b. Service establishment - means a concern (or person) which owns, operates, or maintains any type of business which is principally engaged in the furnishing of nonpersonal services, such as (but not limited to) repairing, cleaning, redecorating, or rental of personal property, including the furnishing of necessary repair parts or other supplies as a part of the services performed.

c. Regular dealer (Type 1) - means a person (or concern) who owns, operates, or maintains a store, warehouse, or other establishment in which the materials, supplies, articles, or equipment of the general character listed in Item 10, or in the Federal Agency's Supplemental Commodity List, if attached, are bought, kept in stock, and sold to the public in the usual course of business.

d. Regular dealer (Type 2) - In the case of supplies of particular kinds (at present, petroleum, lumber and timber products, machine tools, raw cotton, green coffee, hay, grain, feed, or straw, agricultural liming materials, tea, raw or unmanufactured cotton linters and used ADPE), Regular dealer means a person (or concern) satisfying the requirements of the regulations (Code of Federal Regulations, Title 41, 50-201.101(a) (2)) as amended from time to time, prescribed by the Secretary of Labor under the Walsh-Healey Public Contracts Act (Title 41, U.S. Code 35-45), For coal dealers see Code of Federal Regulations, Title 41, 50-201.804(a).

 COMMERCE BUSINESS DAILY - The Commerce Business Daily, published by the Department of Commerce, contains information concerning proposed procurements, sales, and contract awards. For further information concerning this publication, contact your local Commerce Field Office.

# Solicitation Mailing List Applications

The Commerce Business Daily (CBD) is the most reliable form of information on potential contracting activities of the government. As a rule, all DOT procurement requirements over \$25,000 are advertised in the CBD. In addition, procurement offices may establish solicitation mailing lists for commonly purchased products or services.

The prescribed form for requesting inclusion in a solicitation mailing list or bidder's list, is the Standard Form 129 commonly known as the SF 129. The SF 129 may be used by all federal agencies and allows prospective contractors to provide general information about the company and the product or services it provides.

Two main coding systems are used by the government to classify procurement requirements and industries. The Standard Industrial Classification (SIC) and the Federal Procurement Data System (FPDS) codes. The SIC codes primarily describe industries and the FPDS is primarily used to classify requirements. In addition, because of the specialized nature of their procurement requirements and/or their automated systems, procurement office may develop specialized coding system(s). Since each coding system is unique, care must be taken to show which code is which when completing the SF129.

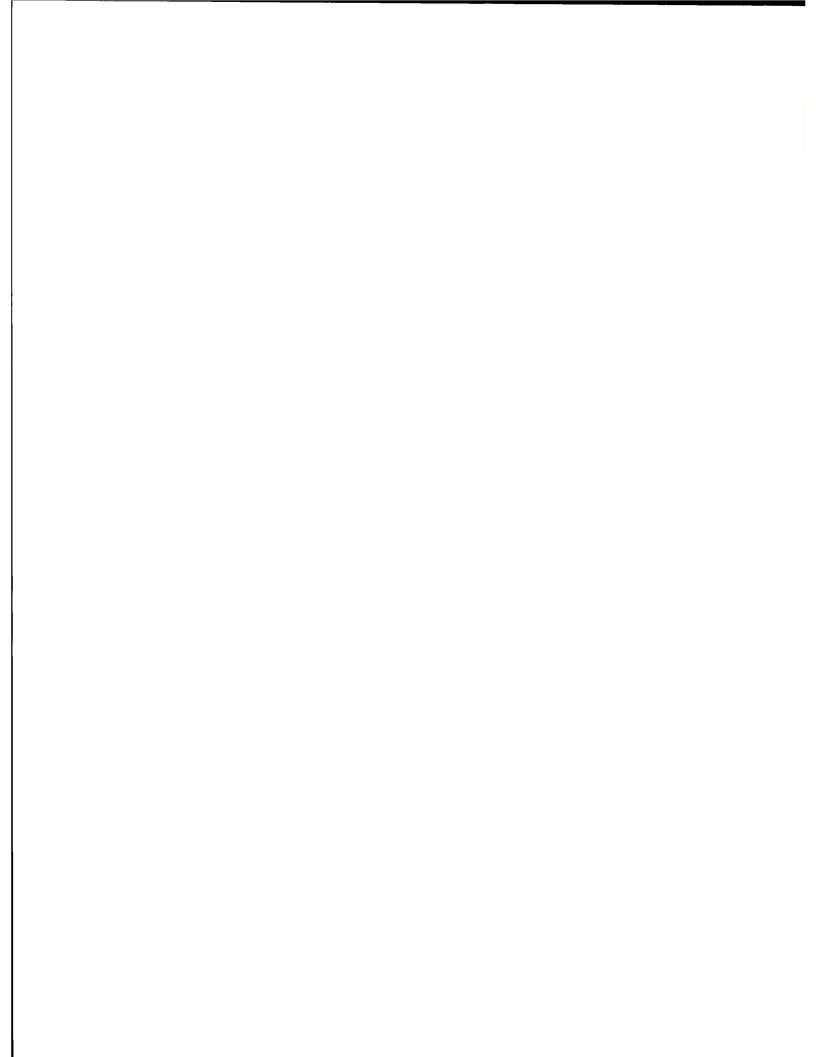
Each procurement office within DOT operating administrations except the Federal Transit Administration (FTA) and Federal Railroad Administration (FRA) maintains a Bidder's Mailing List. A separate SF 129 must be used for each procuring activity. The Bidder's List is used for planning purposes and to match procurement opportunities with companies that may be able to provide the specific products or services required. However, it must be emphasized that inclusion in a particular mailing list does not guarantee receipt of a solicitation.

For purposes of filling out the Standard Form 129, it is recommended that except where otherwise indicated, both the FPDS code and SIC codes be used in addition to a brief description of the company's capabilities. Also, care must be taken to provide any other codes prescribed by the procuring activity for classifying prospective contractors within their source list. It is important that you indicate only those products and/or services in which your company possess the competence to perform satisfactorily. It is to your advantage to take a realistic approach to your capabilities.

If you desire, you may submit along with the SF129 additional information which briefly describes the company's capabilities. Brevity of information will expedite handling and is advisable. Firms placed on a mailing list are expected to respond to any notice received. Firms failing to respond may be removed from that particular mailing list.

The Federal Highway Administration (FHWA) operates a dial-up, computer-based Electronic Bulletin Board System (FEBBS) containing information on various program activities of the FHWA (refer to the page on FEBBS).





# Federal Highway Administration - Federal Electronic Bulletin Board System (FEBBS)

# **FEBBS**

The Federal Highway Administration (FHWA) operates a dial-up, computer-based Electronic Bulletin Board System (FEBBS) containing information on various program activities of the FHWA. FEBBS is organized by Conferences, each representing specific program activity areas. One such conference is titled "Contracts and Procurement." This Conference contains a forecast of planned procurements and information on procurement requirements for which solicitation packages are currently available.

### **Communication Needs**

FEBBS is available 24 hours a day, 7 days a week. FEBBS supports 300, 1200, 2400, and 9600 baud operation.

The telecommunication parameters based on 2400 baud and 9600 baud operation are:

SPEED:	2400	9600
TELEPHONE:	202-366-3764	202-366-3175
PARITY:	None	None
DATA BITS:	8	8
STOP BITS:	1	1
DUPLEX:	Full	Full

# Logging into FEBBS

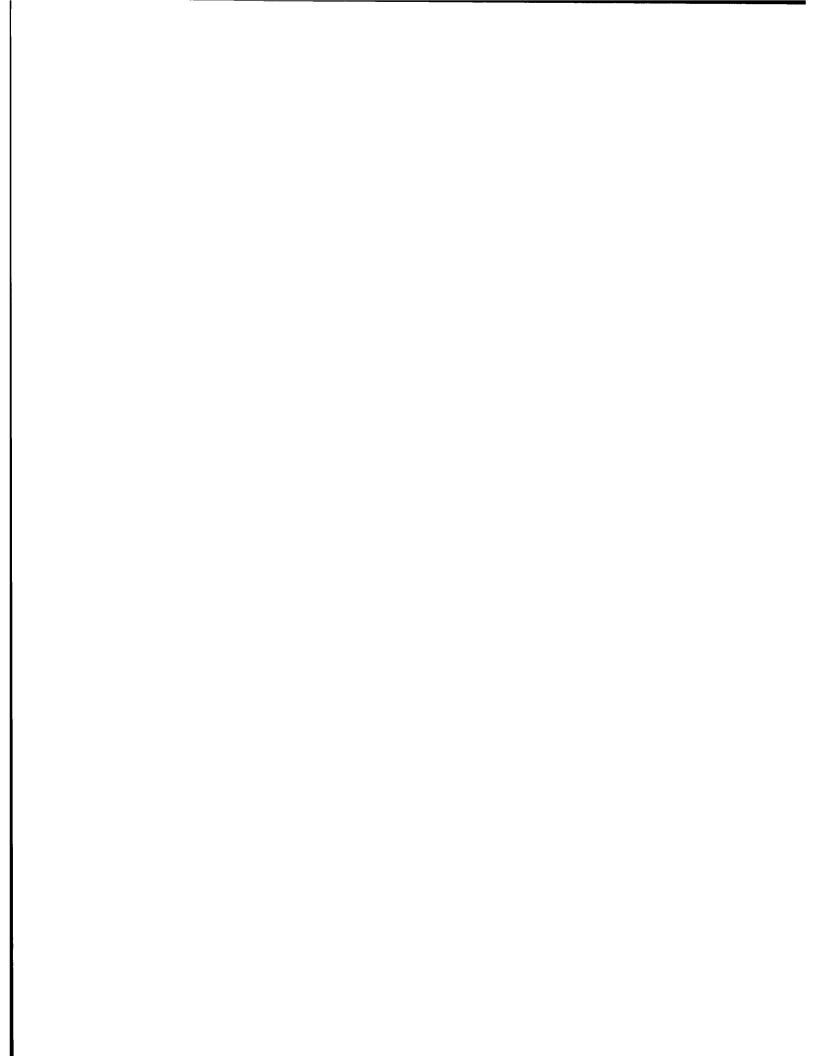
FEBBS can be called through a modem on your computer. When logging into FEBBS, you will be prompted for your first name, last name, city you are calling from and FEBBS password.

# New User Registration

Each new user will need to register with FEBBS. Until you register, you cannot see (nor access) the menu items. To a new user, the Main Menu of the FEBBS has as its first name:  $\langle R \rangle$  egister. The registration procedure is very simple; you enter your name, title, phone number, and office address. Each new user will be prompted to assign themselves a password. The password is limited to 8 alpha/numeric characters (no spaces), and is <u>case-sensitive</u>; that is, small and CAPITAL letters are not equivalent.

In addition to the user information noted above, FEBBS will ask you for information about the computer or terminal you are using. When asked, tell it that the screen width is 80 columns wide and that you want the display to pause after every 24 lines. (These settings apply to most users).





# National Information Clearinghouse (NIC) - OSDBU SF129 Supplement

# Fact Sheet

The National Information Clearinghouse (NIC) is a computerized data base management system which helps the U.S. Department of Transportation's Office of Small and Disadvantaged Business Utilization (OSDBU) maintain a list of small businesses assisted and to disseminate information of interest to our constituency, including information on procurement opportunities.

Some DOT operating administrations use the Federal Procurement Data system for classifying their procurement opportunities as well as potential mailing list sources. The FPDS is the coding system prescribed for collecting, developing and disseminating procurement data in the federal government. The Commerce Business Daily uses that system in the categorization of procurement listings. This systems is very comprehensive, however, somewhat limited since it is normally used to describe the predominant nature of a specific procurement action rather than the nature of the industry that can perform the action.

In an attempt to automate the matching process for procurement opportunities, OSDBU has chosen to use the SIC coding system to classify companies entered into the NIC. This system has been used by SBA to determine small business size standards, to certify firms under the 8(a) program and for other purposes. A full description of industry categories and definitions can be found in the S.I.C. Coding book issued by Office of Management and Budget.

How does the matching process work?

OSDBU relies on information received from the various DOT organizations and tries to notify potential contractors who have submitted information to us, based on a random computer matching process using Standard Industrial Classification codes or other key words provided by potential contractors. It is important to note that while this matching process can be viewed as an added marketing tool, in no way it is to be construed as an alternative to watching the CBD or to requesting to be included on other DOT procuring activities's mailing list.

To be included in the NIC a firm must submit a SF129 Solicitation Mailing List Application and the attached supplement. To extent practical, both the SIC codes and the FPDS codes should be used. However, it is critical that at least the proper Standard Industrial Classification code be used in order for the NIC matching process to be effective. Summary list of these codes is available from OSDBU.



# DOT SF-129 Supplement

This supplemental questionnaire to Standard Form 129 has been developed by the Department of Transportation's Office of Small and Disadvantaged Business Utilization (OSDBU) primarily to include small firms on the National Information Clearinghouse (NIC) data base. The use of this supplement is optional. Since DOT Operating Administrations (OA) require similar information for their source lists, the supplement can be used as an attachment to the SF 129. Please contact the OA small business liaison officer to inquire about additional forms or codes that may be required.

Answer all questions. Indicate "N/A" if question does not pertain to your firm.

1. Name and Address of Company (Include 9 digit Zip Code)	2. Mailing Address (if Different)
3. Contact Person and Title	4. Telephone No.
5. Federal Identification Number	6. FAX Number

Yearly Average Sales \$ \_\_\_\_\_ Number of Employees \_\_\_\_\_

Is more than 51% of the firm women-owned? Yes No

Is more than 51% of the firm minority-owned? Yes \_\_\_\_ No \_\_\_\_ If Yes specify the Ethnic Group \_\_\_\_\_\_

Is this firm certified as Disadvantaged Business Enterprise (DBE) under the DOT regulations (49 CFR 23) Yes No By Whom

Is this firm certified under Section 8(a) by the Small Business Administration? Yes \_\_\_\_ No \_\_\_

NATURE OF THE FIRM'S BUSINESS:

SIC Code	Description	SIC Code	Description
	· · ·		

FPDS Code	Description	FPDS Code	Description

OTHER CODE - SPECIFY WHICH DOT OPERATING ADMINISTRATION:

Code	Description	Code	Description



# Standard Industrial Classification (SIC) Codes

The following is a summary listing of the Standard Industrial Classification Codes (SIC Codes) by major industry groups, followed by the numerical listing of SIC Codes with applicable size standards. For a complete listing of all industries comprising each SIC code refer to the Standard Industrial Classification Manual published by the Office of Management and Budget. For a summary listing of SIC codes by industries and applicable size standards, refer to the Federal Acquisition Regulations (FAR) Subpart Part 19.1

Titles and Descriptions of Industries By Major Industry Groups

### Major Group

Division A. Agriculture, Forestry and Fishing

- 01. Agricultural production crops
- 02. Agricultural production livestock
- 07. Agricultural services
- 08. Forestry
- 09. Fishing, hunting, and trapping

### Division B. Mining

- 10. Metal mining
- 12. Coal mining
- 13. Oil and gas extraction
- 14. Mining and quarrying of nonmetallic minerals, except fuels

# Division C. Construction

- 15. Building construction general contractors and operative builders
- 16. Heavy construction other than building construction contractors
- 17. Construction special trade contractors

# Division D. Manufacturing

- 20. Food and kindred products
- 21. Tobacco products
- 22. Textile mill products
- 23. Apparel and other finished products made from fabrics and similar materials
- 24. Lumber and wood products, except furniture
- 25. Furniture and fixtures
- 26. Paper and allied products



- 27. Printing, publishing, and allied industries
- 28. Chemicals and allied products
- 29. Petroleum refining and related industries
- 30. Rubber and miscellaneous plastics products
- 31. Leather and leather products
- 32. Stone, clay, glass, and concrete products
- 33. Primary metal industries
- 34. Fabricated metal products, except machinery and transportation equipment
- 35. Industrial and commercial machinery and computer equipment
- 36. Electronic and other electrical machinery and equipment, except computer equipment
- 37. Transportation equipment
- 38. Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
- 39. Miscellaneous manufacturing industries

# Division E. Transportation, Communications, Electric, Gas and Sanitary Services

- 40. Railroad transportation
- 41. Local and suburban transit and interurban highway passenger transportation
- 42. Motor freight transportation and warehousing
- 43. U. S. Postal Service
- 44. Water transportation
- 45. Transportation by air
- 46. Pipelines, except natural gas
- 47. Transportation services
- 48. Communications
- 49. Electric, gas, and sanitary services

### Division F. Wholesale Trade

- 50. Wholesale trade durable goods
- 51. Wholesale trade nondurable goods

### Division G. Retail Trade

- 52. Building materials, hardware, garden supply, and mobile home dealers
- 53. General merchandise stores
- 54. Food stores
- 55. Automotive dealers and gasoline service stations
- 56. Apparel and accessory stores
- 57. Home furniture, furnishings, and equipment stores
- 58. Eating and drinking places
- 59. Miscellaneous retail



- 60. Depository institutions
- 61. Nondepository credit institutions
- 62. Security and commodity brokers, dealers, exchanges, and services
- 63. Insurance carriers
- 64. Insurance agents, brokers, and service
- 65. Real estate
- 67. Holding and other investment offices

# Division I. Services

- 70. Hotels, rooming houses, camps, and other lodging places
- 72. Personal services
- 73. Business services
- 75. Automotive repair, services, and parking
- 76. Miscellaneous repair services
- 78. Motion pictures
- 79. Amusement and recreation services
- 80. Health services
- 81. Legal services
- 82. Educational services
- 83. Social services
- 84. Museums, art galleries, and botanical and zoological gardens
- 86. Membership organizations
- 87. Engineering, accounting, research, management, and related services
- 89. Miscellaneous services



# Small Business Size Standards by Standard Industrial Classification (SIC) Codes (Effective April 22, 1994)

											 AGE
	Agriculture(SIC										
	Mining(SIC										
с.	Construction(SIC	1521	-	1799)							4
D.	Manufacturing(SIC	2011	-	3999)							5
Ε.	Transportation, Communication,										
	Electric, Gas & Sanitary Svc(SIC	4011	-	4971)							16
F.	Wholesale Trade(SIC	5012	-	5199)			•			•	18
	Retail Trade(SIC										
н.	Finance, Insurance, Real Estate. (SIC	6021	-	6799)	•				•		22
I.	Services(SIC	7011	-	8999)		•			•		24

#### New SIZE STANDARDS BY SIC INDUSTRY Effective April 22, 1994

(* = NEW	DESCRIPTION	SIZE
SIC CODE IN 1987,		STANDARDS IN NUMBER OF
NOT USED	(N.E.C.= Not Elsewhere Classified)	EMPLOYEES OR
IN 1972)		IN MILLION
IN 1972)		OF DOLLARS

For all industries not specifically listed in this table, except for those in Divisions I (Services) and J (Public Administration, which is not eligible for SBA or Federal Procurement programs) of the SIC System, the size standard is \$5.0 million in annual receipts.

FOOTNOTES ARE IN PARENTHESES. SEE FOOTNOTES

#### **DIVISION A -- AGRICULTURE**

MAJOR GROUP 01--AGRICULTURAL PRODUCTION--CROPS

	+AGRICOLIURAL PRODUCTIONCROPS	
0111 0112 0115 0116 0119 0131	Wheat	0.5(1) 0.5 0.5 0.5 0.5 0.5
0132	Tobacco	
0134	Irish Potatoes \$	0.5
0139	Field Crops, Except Cash Grains, N.E.C \$	
0161 0171	Vegetables and Melons       \$         Berry Crops       \$	
0172	Grapes	
0173	Tree Nuts \$	0.5
0174 0175	Citrus Fruits \$ Deciduous Tree Fruits \$	
01/5		0.5

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SIC Codes/Size Standards 1

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0179   0181 0182 0191	Fruits and Tree Nuts, N.E.C Ornamental Floriculture Nursery Products Food Crops Grown Under Cover General Farms, Primarily Crop	· · · · · · · ·	\$0.5 \$0.5 \$0.5
MAJOR GROUP	02LIVESTOCK AND ANIMAL SPECIALTIES		
0211 0212 0213 0214 0219 0241 0251 0252 0253 0254 0259 0271 0272 0273 0279	Beef Cattle Feedlots (Custom) Beef Cattle, Except Feedlots Hogs General Livestock, Except Dairy and Poultry Dairy Farms Broiler, Fryer, and Roaster Chickens Chicken Eggs Turkeys and Turkey Eggs Poultry Hatcheries Poultry Hatcheries Poultry and Eggs, N.E.C. Fur-Bearing Animals and Rabbits Horses and Other Equines Animal Aquaculture Animal Specialties, N.E.C General Farms, Primarily Livestock and Animal Specialties		\$100009000000000 \$\$\$00000000000000000000
MAJOR GROUP	07AGRICULTURAL SERVICES		
0711 0721 0722 0723 0724	Soil Preparation Services Crop Planting, Cultivating, and Protecting Crop Harvesting, Primarily by Machine Crop Preparation Service for Market, Except Cotton Ginning Cotton Ginning		\$5.0 \$5.0 \$5.0 \$5.0 \$5.0
0741 0742 0751 0752 0761 0762 0781 0782 0783	Veterinary Services for Livestock Veterinary Services for Animal Specialties Livestock Services, Except Veterinary Animal Specialty Services, Except Veterinary Farm Labor Contractors and Crew Leaders Farm Management Services Landscape Counseling and Planning Lawn and Garden Services Ornamental Shrub and Tree Services		\$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0
MAJOR GROUP	08FORESTRY		
0811 0831	Timber Tracts Forest Nurseries and Gathering of Forest Products		\$5.0 \$5.0
	Forestry Services 09FISHING, HUNTING, AND TRAPPING		
0912 0913 0919 0921 0971	Finfish Shellfish Miscellaneous Marine Products Fish Hatcheries and Preserves Hunting and Trapping, and Game Propagation		\$3.0 \$3.0 \$3.0 \$3.0 \$3.0 \$3.0



# DIVISION B -- MINING

MAJOR GROUP 10METAL MINING				
1011 1021 1031 1041 1044 1061 1081 1094 1099	Iron Ores Copper Ores Lead and Zinc Ores Gold Ores Silver Ores Ferroalloy Ores, Except Vanadium Metal Mining Services Uranium-Radium-Vanadium Ores Miscellaneous Metal Ores, N.E.C.	· · · · · · · · · · · · · · · · · · ·	500 500 500 500 500 500 \$5.0 \$5.0 500	
MAJOR GROUP 12COAL MINING				
1221* 1222* 1231* 1241*	Bituminous Coal and Lignite Surface Mining Bituminous Coal Underground Mining Anthracite Mining Coal Mining Services	· · · · · · · ·	500 500 500 \$5.0	
MAJOR GROUP 13OIL AND GAS EXTRACTION				
1311          1321          1381          1382          1389	Crude Petroleum and Natural Gas Natural Gas Liquids Drilling Oil and Gas Wells Oil and Gas Field Exploration Services Oil and Gas Field Services, N.E.C.		500 500 500 \$5.0	
MAJOR GROUP	14MINING AND QUARRYING OF NONMETALLIC MINERALS,		FUELS	
1411          1422          1429          1442          1445          1455          1459          1474          1475          1479          1481          1499	Dimension Stone Crushed and Broken Limestone Crushed and Broken Granite Crushed and Broken Granite Crushed and Broken Stone, N.E.C. Construction Sand and Gravel Industrial Sand Kaolin and Ball Clay Clay, Ceramic, and Refractory Minerals, N.E.C. Potash, Soda, and Borate Minerals Phosphate Rock Chemical and Fertilizer Mineral Mining, N.E.C. Nonmetallic Minerals Services, Except Fuels Miscellaneous Nonmetallic Minerals, Except Fuels		500 500 500 500 500 500 500 500 500 500	



#### DIVISION C--CONSTRUCTION

MAJOR GROUP 15BUILDING CONSTRUCTIONGENERAL CONTRACTORS				
AND OPERATIVE BUILDERS				
1521	General Contractors Single-Family Houses	\$17.0		
1522	General Contractors Residential Buildings,			
1322	Other Than Single-Family	\$17.0		
1531	Operative Builders	\$17.0		
1541	General Contractors Industrial Buildings and			
TD4T	Warehouses	\$17.0		
1542	General Contractors - Nonresidential Buildings,			
1342	Other Than Industrial Buildings and Warehouses	\$17.0		
	other man maustrial buriangs and watchouses			
MA.TOP 16	HEAVY CONSTRUCTION OTHER THAN			
	BUILDING CONSTRUCTION CONTRACTORS			
	Highway and Street Construction, Except			
1011	Elevated Highways	\$17.0		
1622	Bridge, Tunnel, and Elevated Highway Construction	\$17.0		
1623	Water, Sewer, Pipeline, and Communications			
1025	and Power Line Construction	\$17.0		
1629	and Power Line Construction	\$17.0		
1629	Dredging and Surface Cleanup Activities	\$13 5(2)		
1029	bredging and burrace creanup Activities			
MAJOR GROUP 17CONSTRUCTIONSPECIAL TRADE CONTRACTORS				
1711	Plumbing, Heating, and Air-Conditioning	\$7.0		
1721	Painting and Paper Hanging	\$7.0		
1731	Electrical Work	\$7.0		
1741	Masonry, Stone Setting, and Other Stone Work	\$7.0		
1742	Plastering, Drywall, Acoustical and			
1,10	Insulation Work	\$7.0		
1743	Terrazzo, Tile, Marble, and Mosaic Work	\$7.0		
1751	Carpentry Work	\$7.0		
1752	Floor Laying and Other Floor Work, N.E.C	\$7.0		
1761	Roofing, Siding, and Sheet Metal Work	\$7.0		
1771	Concrete Work	\$7.0		
1781	Water Well Drilling	\$7.0		
1791	Structural Steel Erection	\$7.0		
1793	Glass and Glazing Work	\$7.0		
1794	Excavation Work	\$7.0		
1795	Wrecking and Demolition Work	\$7.0		
1796	Installation or Erection of Building			
	Equipment, N.E.C.	\$7.0		
1799	Special Trade Contractors, N.E.C.	\$7.0		
	Base Housing Maintenance20	\$7.0		
	+	+		



#### DIVISION D--MANUFACTURING(3)

MAJOR GROUE	20 FOOD AND KINDRED PRODUCTS	L
2011	Meat Packing Plants	500
2013	Sausages and Other Prepared Meat Products	500
2015*	Poultry Slaughtering and Processing	500
2021	Creamery Butter	500
2022	Natural, Processed, and Imitation Cheese	500
2023	Dry, Condensed, and Evaporated Dairy Products .	500
2024	Ice Cream and Frozen Desserts	500
2026	Fluid Milk	500
2032	Canned Specialties	1,000
2033	Canned Fruits, Vegetables, Preserves, Jams, and Jellies	500(4)
2034	Dried and Dehydrated Fruits, Vegetables,	
2035	and Soup Mixes Pickled Fruits and Vegetables, Vegetable Sauces	500
	and Seasonings, and Salad Dressings	500
2037	Frozen Fruits, Fruit Juices, and Vegetables	500
2038	Frozen Specialties, N.E.C	500
2041	Flour and Other Grain Mill Products	500
2043	Cereal Breakfast Foods	1,000
2044	Rice Milling	500
2045	Prepared Flour Mixes and Doughs	500
2046	Wet Corn Milling	750
2047	Dog and Cat Food	500
2048	Prepared Feeds and Feed Ingredients for	
	Animals and Fowls, Except Dogs and Cats	500
2051	Bread and Other Bakery Products, Except Cookies	
	and Crackers	500
2052	Cookies and Crackers	750
2053*	Frozen Bakery Products, Except Bread	500
2061	Cane Sugar, Except Refining	500
2062	Cane Sugar Refining	750
2063	Beet Sugar	750
2064*	Candy and Other Confectionery Products	500
2066	Chocolate and Cocoa Products	500
2067	Chewing Gum	500
2068*	Salted and Roasted Nuts and Seeds	500
2074	Cottonseed Oil Mills	500
2075	Soybean Oil Mills	500
2076	Vegetable Oil Mills, Except Corn, Cottonseed,	1 000
0.077	Animal and Marine Fats and Oils	1,000
2077		500
2079	Shortening, Table Oils, Margarine, and Other Edible Fats and Oils, N.E.C	750
2082	Malt Beverages	500
2083	Malt	500
2084	Wines, Brandy, and Brandy Spirits	500
2085	Distilled and Blended Liquors	750
2086	Bottled and Canned Soft Drinks and Carbonated Waters	500
2087	Flavoring Extracts and Flavoring Syrups, N.E.C.	500
2091	Canned and Cured Fish and Seafoods	500
2092	Prepared Fresh or Frozen Fish and Seafoods	500
2095	Roasted Coffee	500
2096*	Potato Chips, Corn Chips, and Similar Snacks	500
2097	Manufactured Ice	500
	•	



SIC Codes/Size Standards 5

2098	Macaroni, Spaghetti, Vermicelli, and Noodles	500
2099	Food Preparations, N.E.C	500
MAJOR GROUE	21TOBACCO PRODUCTS	
2111	Cigarettes	1,000
2121	Cigars	500
	Chewing and Smoking Tobacco and Snuff	500
2141		
	22TEXTILE MILL PRODUCTS	
		F
2211	Broadwoven Fabric Mills, Cotton	
2221	Broadwoven Fabric Mills, Manmade Fiber and Silk	500
2231	Broadwoven Fabric Mills, Wool (Including	
	Dyeing and Finishing)	500
2241	Narrow Fabric and Other Smallwares Mills:	
	Cotton, Wool, Silk and Manmade Fiber	500
2251	Women's Full-Length and Knee-Length Hosiery,	
	Except Socks	500
2252	Hosiery, N.E.C	500
2253	Knit Outerwear Mills	500
2254	Knit Underwear and Nightwear Mills	500
2257	Weft Knit Fabric Mills	500
2258	Lace and Warp Knit Fabric Mills	500
2259	Knitting Mills, N.E.C.	500
2259	Finishers of Broadwoven Fabrics of Cotton	1,000
2261	Finishers of Broadwoven Fabrics of Manmade	
2202		500
	Fiber and Silk	500
2269	Finishers of Textiles, N.E.C.	500
2273*	Carpets and Rugs	500
2281	Yarn Spinning Mills	500
2282	Yarn Texturizing, Throwing, Twisting, and	
	Winding Mills	500
2284	Thread Mills	500
2295	Coated Fabrics, Not Rubberized	1,000
2296	Tire Cord and Fabrics	1,000
2297	Nonwoven Fabrics	500
2298	Cordage and Twine	500
2299	Textile Goods, N.E.C	500
		•
MAJOR GROUI	P 23APPAREL AND OTHER FINISHED PRODUCTS MADE FRO SIMILAR MATERIALS	OM FABRICS AND
	+	+
2311	Men's and Boys' Suits, Coats and Overcoats	500
2321	Men's and Boys' Shirts, Except Work Shirts	500
2322	Men's and Boys' Underwear and Nightwear	500
2323	Men's and Boys' Neckwear	500
2325*	Men's and Boys' Separate Trousers and Slacks	500
2326*	Men's and Boys' Work Clothing	500
2329	Men's and Boys' Clothing, N.E.C.	500
2331	Women's, Misses', and Juniors' Blouses	
2002	and Shirts	500
2335	Women's, Misses', and Juniors' Dresses	500
2337	Women's, Misses', and Juniors' Suits, Skirts,	
233/	and Coats	500
2220	Women's Misses and Juniors Outorwoon NEC	
2339	Women's, Misses', and Juniors' Outerwear, N.E.C	500
2341	Women's, Misses', Children's, and Infants'	500
2242	Underwear and Nightwear Brassieres, Girdles, and Allied Garments	
2342		
2353*	Hats, Caps, and Millinery	500

2361	Girls', Children's, and Infants' Dresses, Blouses, and Shirts		500
2369	Girls', Children's, and Infants' Outerwear,		
	N.E.C		500
2371	Fur Goods Dress and Work Gloves, Except Knit and	• • • • • •	500
	All-Leather		500
2384	Robes and Dressing Gowns		500
2385	Waterproof Outerwear		500
2386	Leather and Sheep-Lined Clothing Apparel Belts		500 500
2387 2389	Apparel and Accessories, N.E.C.		500
2389	Curtains and Draperies		500
2392	Housefurnishings, Except Curtains and Draperies		500
2392	Textile Bags		500
2394	Canvas and Related Products		500
2395	Pleating, Decorative and Novelty Stitching,		
2000	and Tucking for the Trade		500
2396	Automotive Trimmings, Apparel Findings, and		
	Related Products		500
2397	Schiffli Machine Embroideries		500
2399	Fabricated Textile Products, N.E.C		500
MAJOR GROUI	24LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE		
2411	Logging		500
2421	Sawmills and Planing Mills, General		500
2426	Hardwood Dimension and Flooring Mills		500
2429	Special Product Sawmills, N.E.C		500
2431	Millwork		500
2434	Wood Kitchen Cabinets		500
2435	Hardwood Veneer and Plywood		500
2436	Softwood Veneer and Plywood		500
2439	Structural Wood Members, N.E.C.		500
2441	Nailed and Lock Corner Wood Boxes and Shook		
2441			500
2448	Wood Pallets and Skids		500
2448 2449	Wood Pallets and Skids		500 500
2448 2449 2451	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes		500 500 500
2448 2449 2451 2452	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components		500 500 500 500
2448 2449 2451 2452 2491	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving		500 500 500 500 500
2448 2449 2451 2452 2491 2493*	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving Reconstituted Wood Products		500 500 500 500 500 500
2448 2449 2451 2452 2491	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving Reconstituted Wood Products Wood Products, N.E.C	· · · · · · · · · · · · · · · · · · ·	500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving Reconstituted Wood Products Wood Products, N.E.C.	· · · · · · · · · · · · · · · · · · ·	500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving Reconstituted Wood Products Wood Products, N.E.C	· · · · · · · · · · · · · · · · · · ·	500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499 MAJOR GROUN	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving Reconstituted Wood Products Wood Products, N.E.C 25FURNITURE AND FIXTURES		500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499 MAJOR GROUN	Wood Pallets and Skids Wood Containers, N.E.C Mobile Homes Prefabricated Wood Buildings and Components Wood Preserving Reconstituted Wood Products Wood Products, N.E.C 25FURNITURE AND FIXTURES Wood Household Furniture, Except Upholstered		500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499 MAJOR GROUN 2511 2512	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499 MAJOR GROUN 	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 MAJOR GROUN 	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493* 2499 MAJOR GROUN 	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 MAJOR GROUN 	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 MAJOR GROUN 	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 MAJOR GROUN 	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521 2522	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521 2521 2521	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521 2521 2521	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521 2521 2521 2521 2521 2521 2521	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521 2521 2521 2521 2521 2521 2521	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500 500 500
2448 2449 2451 2452 2491 2493 * 2499 2499 2511 2512 2514 2515 2517 2519 2521 2521 2521 2521 2521 2541	<pre>Wood Pallets and Skids</pre>		500 500 500 500 500 500 500 500



MAJOR GROUP	26PAPER AND ALLIED PRODUCTS	
2611	Pulp Mills	750
2621	Paper Mills	
2631	Paperboard Mills	750
2652	Setup Paperboard Boxes	500
2653	Corrugated and Solid Fiber Boxes	500
2655	Fiber Cans, Tubes, Drums, and Similar Products	500
2656*	Sanitary Food Containers, Except Folding	
2657*	Folding Paperboard Boxes, Including Sanitary	
2671*	Packaging Paper and Plastics Film, Coated	
20/1	and Laminated	500
2672*	Coated and Laminated Paper, N.E.C.	500
2673*	Plastics, Foil, and Coated Paper Bags	500
2674*	Uncoated Paper and Multiwall Bags	500
2675*	Die-Cut Paper and Paperboard and Cardboard	500
2676*	Sanitary Paper Products	500
2677*	Envelopes	500
2678*	Stationery, Tablets, and Related Products	500
2679*	Converted Paper and Paperboard Products, N.E.C	500
MAJOR GROUP	27PRINTING, PUBLISHING, AND ALLIED INDUSTRIES	
2711		
	Printing	500
2721	Periodicals: Publishing, or Publishing	
	and Printing	500
2731	Books: Publishing, or Publishing and Printing .	500
2732	Book Printing	500
2741	Miscellaneous Publishing	500
2752	Commercial Printing, Lithographic	500
2754	Commercial Printing, Gravure	500
2759*	Commercial Printing, N.E.C	500
2761	Manifold Business Forms	500
2771	Greeting Cards	500
2782	Blankbooks, Looseleaf Binders and Devices	500
2789	Bookbinding and Related Work	500
2791	Typesetting	500
2796*	Platemaking and Related Services	500
		+
MAJOR GROUP	28CHEMICALS AND ALLIED PRODUCTS	
	Alkalies and Chlorine	_ '
2813	Industrial Gases	1,000
2816	Inorganic Pigments	1,000
2819	Industrial Inorganic Chemicals, N.E.C	1,000
2821	Plastics Materials, Synthetic Resins, and Nonvulcanizable Elastomers	750
2822	Synthetic Rubber (Vulcanizable Elastomers)	1,000
2823	Cellulosic Manmade Fibers	1,000
2824	Manmade Organic Fibers, Except Cellulosic	1,000
2833	Medicinal Chemicals and Botanical Products	750
2834	Pharmaceutical Preparations	
2835*	In Vitro and In Vivo Diagnostic Substances	
2836*	Biological Products, Except Diagnostic	500
	Substances	500
2841	Soap and Other Detergents, Except Specialty	
	Cleaners	750
2842	Specialty Cleaning, Polishing, and Sanitation	
	Preparations	500
2843	Surface Active Agents, Finishing Agents,	



2044	Sulfonated Oils, and Assistants	500
2844	Perfumes, Cosmetics, and Other Toilet Preparations	500
2851	Paints, Varnishes, Lacquers, Enamels, and Allied Products	500
2861	Gum and Wood Chemicals	500
2865	Cyclic Organic Crudes and Intermediates, and	
	Organic Dyes and Pigments	750
2869	Industrial Organic Chemicals, N.E.C	1,000
2873	Nitrogenous Fertilizers	1,000
2874	Phosphatic Fertilizers	500
2875	Fertilizers, Mixing Only	500
2879	Pesticides and Agricultural Chemicals, N.E.C	500
2891	Adhesives and Sealants	500
2892	Explosives	750
2893	Printing Ink	500
2895	Carbon Black	
2899	Chemicals and Chemical Preparations, N.E.C	
1	· · · · · · · · · · · · · · · · · · ·	+
MAJOR GROUI	29PETROLEUM REFINING AND RELATED INDUSTRIES	
2911	Petroleum Refining	•
2951	Asphalt Paving Mixtures and Blocks	500
2952	Asphalt Felts and Coatings	
2992	Lubricating Oils and Greases Products of Petroleum and Coal, N.E.C	500
2999	Products of Petroleum and Coal, N.E.C	500
MAJOR GROUN	2 30RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS	
3011	Tires and Inner Tubes	
3021	Rubber and Plastics Footwear	1,000(8)
3052*	Rubber and Plastics Hose and Belting	500
3053*	Gaskets, Packing, and Sealing Devices	500
3053*	Molded, Extruded, and Lathe-Cut Mechanical	
3061	Rubber Goods	500
3069	Fabricated Rubber Products, N.E.C	500
3081*	Unsupported Plastics Film and Sheet	500
3082*	Unsupported Plastics Profile Shapes	500
3082*	Laminated Plastics Plate, Sheet, and Profile	
	Shapes	500
3084*	Plastics Pipe	500
3085*	Plastics Bottles	500
3086*	Plastics Foam Products	500
3087*	Custom Compounding of Purchased Plastics Resins	500
3088*	Plastics Plumbing Fixtures	
3089*		
	-	
MAJOR GROUI	9 31LEATHER AND LEATHER PRODUCTS	
3111	Leather Tanning and Finishing	
3131	Boot and Shoe Cut Stock and Findings	500
3142	House Slippers	500
3143		500
3144	Women's Footwear, Except Athletic	500
3149	Footwear, Except Rubber, N.E.C.	500
3151	Leather Gloves and Mittens	500
3161	Luggage	500
3171	Women's Handbags and Purses	500
3172	Personal Leather Goods, Except Women's Handbags	
	and Purses	500
3199	Leather Goods, N.E.C	500

	32STONE, CLAY, GLASS, AND CONCRETE PRODUCTS	
+	+	
3211	Flat Glass	1,000
3221	Glass Containers	750
3229	Pressed and Blown Glass and Glassware, N.E.C	750
3231	Glass Products, Made of Purchased Glass	500
3241	Cement, Hydraulic	750
3251	Brick and Structural Clay Tile	500
3253	Ceramic Wall and Floor Tile	500
3255	Clay Refractories	500
3259	Structural Clay Products, N.E.C.	500
3261	Vitreous China Plumbing Fixtures and China	
	and Earthenware Fittings and Bathroom	
	Accessories	750
3262	Vitreous China Table and Kitchen Articles	500
3263	Fine Earthenware (Whiteware) Table and	
5200	Kitchen Articles	500
3264	Porcelain Electrical Supplies	500
3269	Pottery Products, N.E.C.	500
3271	Concrete Block and Brick	500
3272	Concrete Products, Except Block and Brick	
3273		
	Ready Mixed Concrete	500
3274	Lime	500
3275	Gypsum Products	1,000
3281	Cut Stone and Stone Products	500
3291	Abrasive Products	500
3292	Asbestos Products	<b>7</b> 50
3295	Minerals and Earths, Ground or Otherwise Treated	500
3296	Mineral Wool	750
3297		750
3299	Nonmetallic Mineral Products, N.E.C	500
	2 33PRIMARY METAL INDUSTRIES	
2210	1	
3312	Steel Works, Blast Furnaces (Including Coke Ovens), and Rolling Mills	1 000
3313	Electrometallurgical Products, Except Steel	
3315	Steel Wiredrawing and Steel Nails and Spikes	750
3316	Cold-Rolled Steel Sheet, Strip, and Bars	1,000
	Steel Pipe and Tubes	1,000
3317		1,000
3321	Gray and Ductile Iron Foundries	500
3322	Malleable Iron Foundries	500
3324	Steel Investment Foundries	
3325	Steel Foundries, N.E.C.	500
3331	Primary Smelting and Refining of Copper	1,000
3334	Primary Production of Aluminum	1,000
3339	Primary Smelting and Refining of Nonferrous	
3341	Metals, Except Copper and Aluminum Secondary Smelting and Refining of Nonferrous	750
	Metals	500
3351	Rolling, Drawing, and Extruding of Copper	750
3353	Aluminum Sheet, Plate, and Foil	750
3354	Aluminum Extruded Products	750
3355	Aluminum Rolling and Drawing, N.E.C	750
3356	Rolling, Drawing, and Extruding of Nonferrous Metals, Except Copper and Aluminum	
3357	Drawing and Insulating of Nonferrous Wire	
3363*	Aluminum Die-Castings	1,000
3364*	Nonferrous Die-Castings, Except Aluminum	500
3365*	Aluminum Foundries	500
		500
3366*	Copper Foundries	500

2260	Nonferrous Foundries, Except Aluminum and	I
3369	Copper	500
3398	Metal Heat Treating	750
3399	Primary Metal Products, N.E.C	750
		+
	34FABRICATED METAL PRODUCTS, EXCEPT MACHINERY EQUIPMENT	
+		····· 1,000
3411 3412	Metal Shipping Barrels, Drums, Kegs, and Pails	500
3421	Cutlery	500
3423	Hand and Edge Tools, Except Machine Tools	
	and Handsaws	500
3425	Saw Blades and Handsaws	500
3429	Hardware, N.E.C.	500
3431	Enameled Iron and Metal Sanitary Ware	750
3432	Plumbing Fixture Fittings and Trim	500
3433	Heating Equipment, Except Electric and Warm Air Furnaces	500
3441	Fabricated Structural Metal	500
3442	Metal Doors, Sash, Frames, Molding, and Trim	500
3443	Fabricated Plate Work (Boiler Shops)	500
3444	Sheet Metal Work	500
3446	Architectural and Ornamental Metal Work	500
3448	Prefabricated Metal Buildings and Components	500
3449	Miscellaneous Structural Metal Work	500
3451	Screw Machine Products	500
3452	Bolts, Nuts, Screws, Rivets, and Washers	500
3462 3463	Iron and Steel Forgings Nonferrous Forgings	500
3465	Automotive Stampings	500
3466	Crowns and Closures	500
3469	Metal Stampings, N.E.C.	500
3471	Electroplating, Plating, Polishing, Anodizing,	
	and Coloring	500
3479	Coating, Engraving, and Allied Services, N.E.C.	500
3482	Small Arms Ammunition	1,000
3483	Ammunition, Except for Small Arms	1,500
3484 3489	Small Arms	500
3491*	Industrial Valves	500
3492*	Fluid Power Valves and Hose Fittings	500
3493	Steel Springs, Except Wire	500
3494	Valves and Pipe Fittings, N.E.C	500
3495	Wire Springs	
3496	Miscellaneous Fabricated Wire Products	1
3497	Metal Foil and Leaf	
3498 3499	Fabricated Pipe and Pipe Fittings Fabricated Metal Products, N.E.C	
3499	Fabricated Metal Products, N.E.C	
MAJOR GRO	DUP 35 INDUSTRIAL AND COMMERCIAL MACHINERY AND	COMPUTER EQUIPMENT
3511	Steam, Gas, and Hydraulic Turbines, and	1
	Turbine Generator Set Units	1,000
3519	Internal Combustion Engines, N.E.C	1,000
3523	Farm Machinery and Equipment	500
3524	Lawn and Garden Tractors and Home Lawn and	
2523	Garden Equipment	500
3531 3532	Construction Machinery and Equipment Mining Machinery and Equipment, Except Oil	750
JJJ2	and Gas Field Machinery and Equipment	500
	and	

3533	Oil and Gas Field Machinery and Equipment		500
3534	Elevators and Moving Stairways		500
3535	Conveyors and Conveying Equipment		500
3536	Overhead Traveling Cranes, Hoists, and		500
3330	Monorail Systems		E 0 0
2525	Monorall Systems Must and		500
3537	Industrial Trucks, Tractors, Trailers, and		
	Stackers		750
3541	Machine Tools, Metal Cutting Types		500
3542	Machine Tools, Metal Forming Types		500
3543*	Industrial Patterns		500
3544	Special Dies and Tools, Die Sets, Jigs and		
	Fixtures, and Industrial Molds		500
3545	Cutting Tools, Machine Tool Accessories, and		
	Machinists' Precision Measuring Devices		500
3546	Power-Driven Handtools		500
3547	Rolling Mill Machinery and Equipment		500
			500
3548*	Electric and Gas Welding and Soldering		
	Equipment		500
3549	Metalworking Machinery, N.E.C		500
3552	Textile Machinery		500
3553	Woodworking Machinery		500
3554	Paper Industries Machinery		500
3555	Printing Trades Machinery and Equipment		500
3556*	Food Products Machinery		500
3559	Special Industry Machinery, N.E.C.		500
3561	Pumps and Pumping Equipment		500
3562	Ball and Roller Bearings		750
3563	Air and Gas Compressors		500
			500
3564	Industrial and Commercial Fans and Blowers		500
	and Air Purification Equipment		500
3565*	Packaging Machinery		500
3566	Speed Changers, Industrial High-Speed Drives,		
	and Gears		500
3567	Industrial Process Furnaces and Ovens		500
3568	Mechanical Power Transmission Equipment, N.E.C.		500
3569	General Industrial Machinery and Equipment,		
	N.E.C		500
3571*	Electronic Computers	1	,000
3572*	Computer Storage Devices	1	.000
3575*	Computer Terminals	1	
3577*	Computer Peripheral Equipment, N.E.C.	1	
3578*	Calculating and Accounting Machines, Except		,000
3370	Electronic Computers	1	000
3579	Office Machines, N.E.C.		
		1	
3581	Automatic Vending Machines		500
3582	Commercial Laundry, Drycleaning, and Pressing		
	Machines		500
3585	Air-Conditioning and Warm Air Heating Equipment		
	and Commercial and Industrial Refrigeration		
	Equipment		750
3586	Measuring and Dispensing Pumps		500
3589	Service Industry Machinery, N.E.C		500
3592	Carburetors, Pistons, Piston Rings, and Valves		500
3593*	Fluid Power Cylinders and Actuators		500
3594*	Fluid Power Pumps and Motors		500
3596*	Scales and Balances, Except Laboratory		500
3599	Industrial and Commercial Machinery and		
	Equipment, N.E.C.		500
	Equipment, R.B.C	•••••	

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MAJOR GROUE	P 36ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND EXCEPT COMPUTER EQUIPMENT	COMPONENTS,
3612 3613	Power, Distribution, and Specialty Transformers Switchgear and Switchboard Apparatus	
3621	Motors and Generators	1,000
3624	Carbon and Graphite Products	
		i
3625*	Relays and Industrial Controls	
3629	Electrical Industrial Apparatus, N.E.C	500
3631	Household Cooking Equipment	750
3632	Household Refrigerators and Home and Farm Freezers	1,000
3633	Household Laundry Equipment	1,000
3634	Electric Housewares and Fans	750
3635	Household Vacuum Cleaners	750
3639	Household Appliances, N.E.C.	500
3641	Electric Lamp Bulbs and Tubes	1,000
	Current-Carrying Wiring Devices	500
3643		500
3644	Noncurrent-Carrying Wiring Devices	
3645	Residential Electric Lighting Fixtures	500
3646	Commercial, Industrial, and Institutional	
	Electric Lighting Fixtures	500
3647	Vehicular Lighting Equipment	500
3648	Lighting Equipment, N.E.C	500
3651	Household Audio and Video Equipment	750
3652	Phonograph Records and Prerecorded Audio	
	Tapes and Disks	750
3661	Telephone and Telegraph Apparatus	1,000
3663*	Radio and Television Broadcasting and	1 1,000
3003~	Communications Equipment	750
2000	Communications Equipment, N.E.C.	
3669*		
3671	Electron Tubes	750
3672*	Printed Circuit Boards	500
3674	Semiconductors and Related Devices	500
3675	Electronic Capacitors	500
3676	Electronic Resistors	500
3677	Electronic Coils, Transformers, and Other	
	Inductors	500
3678	Electronic Connectors	500
3679	Electronic Components, N.E.C	500
3691	Storage Batteries	500
3692	Primary Batteries, Dry and Wet	1,000
3694	Electrical Equipment for Internal Combustion	
	Engines	750
3695*	Magnetic and Optical Recording Media	
3699	Electrical Machinery, Equipment, and	, 1,000
3033	Supplies, N.E.C.	750
		1 /50
MAJOR GROUI	9 37TRANSPORTATION EQUIPMENT	•
		<b>T</b>
3711	Motor Vehicles and Passenger Car Bodies	1,000
3713	Truck and Bus Bodies	500
3714	Motor Vehicle Parts and Accessories	750
3715	Truck Trailers	500
3716	Motor Homes	1,000
3721	Aircraft	1,500
3724	Aircraft Engines and Engine Parts	1,000
3728	Aircraft Parts and Auxiliary Equipment, N.E.C.	1,000(17)
3731	Shipbuilding and Repair of Nuclear Propelled	1 1,000(1/)
	Ships	1,000
	Shipbuilding of Nonnuclear Propelled Ships and	
	i surpourtaing of nonnactear rioperica buips and	1



Nonpropelled Ships         1,000           Ship Repair (Including Overhauls and Conversions) Performed on Nonnuclear Propelled and Nonpropelled Ships East of the 108         1,000           Ship Repair (Including Overhauls and Conversions) Performed on Nonnuclear Propelled and Nonpropelled Ships West of the 108         1,000           3732         Boat Building and Repairing         500           3743         Railroad Eguipment         1,000           3751         Motorcycles, Bicycles, and Parts         500           3761         Guided Missile and Space Vehicles         1,000           3764         Guided Missile and Space Vehicle Propulsion         1,000           3761         Guided Missile and Space Vehicle Parts and         1,000           3795         Traks and Tank Components         1,000           3795         Tanks and Tank Components         1,000           3795         Tanks and Tank Components         1,000           3812*         Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments         500           3821*         Laboratory Apparatus and Purniture         500           3823         Industrial Instruments and Appliances         500           3824         Totalizing Fluid Meters and Councing Devices         500           3825         Instruments for Measuring o			
Conversions) Performed on Nonnuclear Propelled and Nonpropelled Ships East of the 108         1,000           Ship Repair (Including Overhauls and Conversions) Performed on Nonnuclear Propelled and Nonpropelled Ships West of the 108         1,000           3732         Boat Building and Repairing         1,000           3743         Railroad Equipment         1,000           3751         Motorcycles, Bicycles, and Parts         500           3764         Guided Missile and Space Vehicle Propulsion         1,000           3764         Guided Missile and Space Vehicle Parts and Auxiliary Equipment, N.E.C         1,000           3795         Tranks and Tank Components         1,000           3795         Tranks and Campers         500           3795         Tranks And Tank Components         1,000           3791         Laboratory Apparatus and Furniture         500           3812*         Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments         750           3821*         Laboratory Apparatus and Furniture         500           3823         Industrial Instruments for Measurement, Display, and Control of process Variables; and Related Products         500           3824         Totalizing Fluid Meters and Counting Devices.         500           3825*         Laboratory Analytical Instruments         50		Nonpropelled Ships	1,000
Conversions) Performed on Nonnuclear Propelled and Nonpropelled ships West of the 108		Conversions) Performed on Nonnuclear Propelled and Nonpropelled Ships East of the 108	1,000
3732       Boat Building and Repairing       500         3743       Railroad Equipment       1,000         3751       MotorcyCles, Bicycles, and Parts       500         3761       Guided Missiles and Space Vehicles       1,000         3764       Guided Missile and Space Vehicle Propulsion       1,000         03764       Guided Missile and Space Vehicle Parts and       1,000         3755       Guided Missile and Space Vehicle Parts and       1,000         3795       Tanks and Tank Components       500         MAJOR GROUP 38MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS;       PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS         3812*       Search, Detection, Navigation, Guidance,       750         3821*       Laboratory Apparatus and Purniture       500         3821       Laboratory Apparatus and Purniture       500         3824       Totalizing Fluid Meters and Counting Devices       500         3824       Totalizing Fluid Meters and Counting Devices       500		Conversions) Performed on Nonnuclear Propelled and Nonpropelled Ships West of the 108	
3743       Railroad Equipment			
3769       Guided Missile and Space Vehicle Parts and Auxiliary Equipment, N.E.C       1,000         3792       Travel Trailers and Campers       500         3795       Tanks and Tank Components       1,000         3799       Transportation Equipment, N.E.C       500         MAJOR GROUP       38MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS; PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS         3812*       Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments       750         3821*       Laboratory Apparatus and Furniture       500         3823       Industrial Instruments for Regulating Residential and Control of Process Variables; and Related Products       500         3824       Totalizing Fluid Meters and Counting Devices       500         3825       Instruments for Measuring and Testing of Electricity and Electrical Signals       500         3824       Laboratory Analytical Instruments       500         3825       Measuring and Controlling Devices, N.E.C       500         3841       Surgical and Medical Instruments and Apparatus       500         3842       Optical Instruments and Related       500         3843       Dental Equipment and Supplies       500         3844       X Ray Apparatus and Tuhes and Related       500         3844 </td <td>3743 3751 3761</td> <td>Railroad Equipment Motorcycles, Bicycles, and Parts Guided Missiles and Space Vehicles Guided Missile and Space Vehicle Propulsion</td> <td> 1,000  500  1,000</td>	3743 3751 3761	Railroad Equipment Motorcycles, Bicycles, and Parts Guided Missiles and Space Vehicles Guided Missile and Space Vehicle Propulsion	1,000 500 1,000
Auxiliary Equipment, N.E.C.1,0003792Travel Trailers and Campers5003795Tanks and Tank Components1,0003799Transportation Equipment, N.E.C.500MAJOR GROUP38MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS; PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS3812*Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments7503821*Laboratory Apparatus and Furniture5003822Automatic Controls for Regulating Residential and Control of Process Variables; and Related Products5003823Industrial Instruments for Measurement, Display, and Control of Process Variables; and Electricity and Electrical Signals5003824Totalizing Fluid Meters and Counting Devices5003825Instruments for Measurements5003826*Laboratory Analytical Instruments5003829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003844Surgical and Medical Instruments and Apparatus5003844*X-Ray Apparatus and Tubes and Related Irradiation Apparatus5003845*Electromedical and Electrotherapeutic Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003851Ophthalmic Goods5003851Ophthalmic Goods5003851Ophthalmic Goods5003851Ophthalmic Goods500	3769		1,000
3795       Tanks and Tank Components       1,000         3799       Transportation Equipment, N.E.C.       500         MAJOR GROUP       38MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS; PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS         3812*       Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments       750         3821*       Laboratory Apparatus and Furniture       500         3822       Automatic Controls for Regulating Residential       500         3823       Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products       500         3824       Totalizing Fluid Meters and Counting Devices       500         3825       Instruments for Measurement, Display, and Control of Process Variables; and Related Products       500         3826*       Laboratory Analytical Instruments       500         3827*       Optical Instruments and Lenses       500         3844       Surgical and Medical Instruments and Apparatus       500         3844       Vrhopedic, Prosthetic, and Surgical Appliances and Supplies       500         3844*       X-Ray Apparatus and Tubes and Related Irradiation Apparatus       500         3851       Ophthalmic Goods       500         3861       Photographic Equipment and Supplies       500 </td <td>5705</td> <td>Auxiliary Equipment, N.E.C</td> <td></td>	5705	Auxiliary Equipment, N.E.C	
MAJOR GROUP 38MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS; PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS         3812*       Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments       750         3821*       Laboratory Apparatus and Furniture       500         3822       Automatic Controls for Regulating Residential       500         3823       Industrial Instruments for Measurement, Display, and Conmercial Environments and Appliances       500         3824       Totalizing Fluid Meters and Counting Devices       500         3825       Instruments for Measurement, Display, and Control of Process Variables; and Related Products       500         3826*       Laboratory Analytical Instruments       500         3827*       Optical Instruments and Lenses       500         3841       Surgical and Medical Instruments and Apparatus       500         3843       Dental Equipment and Supplies       500         3844*       X-Ray Apparatus and Tubes and Related       500         3845*       Electrocical and Electrotherapeutic Apparatus       500         3861       Photographic Equipment and Supplies       500         3845*       Electromedical and Electrotherapeutic Apparatus       500         3861       Photographic Equipment and Supplies       500         38		Travel Trailers and Campers	500
MAJOR GROUP 38MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS; PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS         3812*       Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments       750         3821*       Laboratory Apparatus and Furniture       500         3823       Laboratory Apparatus for Regulating Residential       500         3823       Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products       500         3824       Totalizing Fluid Meters and Counting Devices       500         3825       Instruments for Measuring and Testing of Electricity and Electrical Signals       500         3827*       Optical Instruments and Apparatus       500         3842       Orthopedic, Prostheic, and Surgical Appliances and Supplies       500         3844       Surgical and Medical Instruments and Apparatus       500         3843       Dental Equipment and Supplies       500         3844*       Electromedical and Electrotherapeutic Apparatus       500         3851       Opthcalmic Goods       500         3864*       Electromedical and Electrotherapeutic Apparatus       500         3864*       Electromedical and Electrotherapeutic Apparatus       500         3861       Photographic Equipment and Supplies       500	3799	Transportation Equipment, N.E.C.	500
3812*       Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments       750         3821*       Laboratory Apparatus and Furniture       500         3822       Automatic Controls for Regulating Residential       500         3823       Industrial Instruments for Measurement, Display, and Control of Process Variables, and Related Products       500         3824       Totalizing Fluid Meters and Counting Devices       500         3825       Instruments for Measuring and Testing of Electricity and Electrical Signals       500         3826*       Laboratory Analytical Instruments       500         3827*       Optical Instruments and Lenses       500         3841       Surgical and Medical Instruments and Apparatus       500         3842       Orthopedic, Prosthetic, and Surgical Appliances and Supplies       500         3843       Dental Equipment and Supplies       500         3844*       X-Ray Apparatus and Tubes and Related Irradiation Apparatus       500         3845*       Electromedical and Electrotherapeutic Apparatus       500         3845*       Electromedical and Electrotherapeutic Apparatus       500         3841       Dental Equipment and Supplies       500         3841       Dental Equipment and Supplies       500         3843       Den	MAJOR GROUI	PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES	S AND CLOCKS
Instruments7503821*Laboratory Apparatus and Furniture5003822Automatic Controls for Regulating Residential and Commercial Environments and Appliances5003823Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products5003824Totalizing Fluid Meters and Counting Devices5003825Instruments for Measuring and Testing of Electricity and Electrical Signals5003826*Laboratory Analytical Instruments5003829Measuring and Controlling Devices, N.E.C.5003829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related Irradiation Applaratus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003873Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500		Search, Detection, Navigation, Guidance,	
3821*       Laboratory Apparatus and Furniture			750
3822       Automatic Controls for Regulating Residential and Commercial Environments and Appliances       500         3823       Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products	3821*	Laboratory Apparatus and Furniture	
3823Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products5003824Totalizing Fluid Meters and Counting Devices5003825Instruments for Measuring and Testing of Electricity and Electrical Signals5003826*Laboratory Analytical Instruments5003829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003843Orthopedic, Prosthetic, and Surgical Appliances and Supplies5003844*X-Ray Apparatus and Tubes and Related Irradiation Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelry' Findings and Materials, and Lapidary Work500		Automatic Controls for Regulating Residential	
3824Totalizing Fluid Meters and Counting Devices5003825Instruments for Measuring and Testing of Electricity and Electrical Signals	3823	Industrial Instruments for Measurement, Display, and Control of Process Variables; and	
3825Instruments for Measuring and Testing of Electricity and Electrical Signals5003826*Laboratory Analytical Instruments5003827*Optical Instruments and Lenses5003829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003842Orthopedic, Prosthetic, and Surgical5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003914Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500	3824		
3826*Laboratory Analytical Instruments5003827*Optical Instruments and Lenses5003829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003842Orthopedic, Prosthetic, and Surgical5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related5001rradiation Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003914Jewelry, Precious Metal5003914Jewelers' Findings and Materials, and Lapidary Work5003915Jewelers' Findings and Materials, and Lapidary Work500		Instruments for Measuring and Testing of	
3827*Optical Instruments and Lenses5003829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003842Orthopedic, Prosthetic, and SurgicalAppliances and Supplies5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related5003845*Electromedical and Electrotherapeutic Apparatus5003851Ophthalmic Goods5003861Watches, Clocks, Clockwork Operated Devices, and Parts5003911Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500	3826*		
3829Measuring and Controlling Devices, N.E.C.5003841Surgical and Medical Instruments and Apparatus5003842Orthopedic, Prosthetic, and Surgical Appliances and Supplies5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related Irradiation Apparatus5003851Electromedical and Electrotherapeutic Apparatus5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003911Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500			
3842Orthopedic, Prosthetic, and Surgical Appliances and Supplies5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related Irradiation Apparatus5003845*Electromedical and Electrotherapeutic Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003911Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500			
Appliances and Supplies5003843Dental Equipment and Supplies5003844*X-Ray Apparatus and Tubes and Related Irradiation Apparatus5003845*Electromedical and Electrotherapeutic Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003911Jewelry, Precious MANUFACTURING INDUSTRIES5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500		Surgical and Medical Instruments and Apparatus Orthopedic, Prosthetic, and Surgical	500
3844*X-Ray Apparatus and Tubes and Related Irradiation Apparatus5003845*Electromedical and Electrotherapeutic Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts5003911Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500		Appliances and Supplies	500
Irradiation Apparatus5003845*Electromedical and Electrotherapeutic Apparatus5003851Ophthalmic Goods5003861Photographic Equipment and Supplies5003873Watches, Clocks, Clockwork Operated Devices, and Parts500MAJOR GROUP 39MISCELLANEOUS MANUFACTURING INDUSTRIES5003911Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel Ware5003915Jewelers' Findings and Materials, and Lapidary Work500		Dental Equipment and Supplies	
3851Ophthalmic Goods		Irradiation Apparatus	500
3861       Photographic Equipment and Supplies       500         3873       Watches, Clocks, Clockwork Operated Devices, and Parts       500         MAJOR GROUP 39MISCELLANEOUS MANUFACTURING INDUSTRIES       500         3911       Jewelry, Precious Metal       500         3914       Silverware, Plated Ware, and Stainless Steel Ware	3845*		
3873       Watches, Clocks, Clockwork Operated Devices, and Parts			
and Parts       500         MAJOR GROUP 39MISCELLANEOUS MANUFACTURING INDUSTRIES       500         3911       Jewelry, Precious Metal       500         3914       Silverware, Plated Ware, and Stainless Steel       500         Ware       500       500         3915       Jewelers' Findings and Materials, and       500			500
MAJOR GROUP 39MISCELLANEOUS MANUFACTURING INDUSTRIES         3911       Jewelry, Precious Metal		and Parts	
3911Jewelry, Precious Metal5003914Silverware, Plated Ware, and Stainless Steel500WareWare5003915Jewelers' Findings and Materials, and500Lapidary Work500	MAJOR GROU	P 39MISCELLANEOUS MANUFACTURING INDUSTRIES	
3914Silverware, Plated Ware, and Stainless Steel Ware			
3915 Jewelers' Findings and Materials, and Lapidary Work 500		Silverware, Plated Ware, and Stainless Steel	
	3915	Jewelers' Findings and Materials, and	
3331   MUSICAI INSTITUTENES 500	2021		
	···· ±000	MUSICAL INSTITUTION	



3942			500
3944	Games, Toys, and Children's Vehicles, Except		500
	Dolls and Bicycles		
3949	Sporting and Athletic Goods, N.E.C		500
3951	Pens, Mechanical Pencils, and Parts		500
3952	Lead Pencils, Crayons, and Artists' Materials .		500
3953	Marking Devices		500
3955	Carbon Paper and Inked Ribbons		500
3961	Costume Jewelry and Costume Novelties, Except		
	Precious Metal		500
3965*	Fasteners, Buttons, Needles, and Pins		500
3991	Brooms and Brushes		500
3993	Signs and Advertising Specialties		500
3995	Burial Caskets		500
3996	Linoleum, Asphalted-Felt-Base, and Other		
	Hard Surface Floor Coverings, N.E.C.		750
	Manufacturing Industries, N.E.C		500
	+	+	



## DIVISION E -- TRANSPORTATION, COMMUNICATIONS ELECTRIC, GAS, AND SANITARY SERVICES

011	Railroads, Line-Haul Operating	1,500
013	Railroads, Line-Haul Operating Railroad Switching and Terminal Establishments	500
	P 41LOCAL AND SUBURBAN TRANSIT AND INTERURBAN HIGHWAY PASSENGER TRANSPORTATION	
111	Local and Suburban Transit	\$5.0
119	Local Passenger Transportation, N.E.C	\$5.0
121	Taxicabs       Intercity and Rural Bus Transportation	\$5.0 \$5.0
141	Local Bus Charter Service	
142	Bus Charter Service, Except Local	\$5.0
151	School Buses	
173*	Terminal and Service Facilities for Motor Vehicle Passenger Transportation	\$5.0
	+	+
AJOR GROU	P 42MOTOR FREIGHT TRANSPORTATION AND WAREHOUSING	+
212	Local Trucking Without Storage	\$18.5(
213	Trucking, Except Local	\$18.5
214	Local Trucking With Storage	\$18.5 \$18.5
215* 221	Courier Services, Except by Air Farm Product Warehousing and Storage	\$18.5
222	Refrigerated Warehousing and Storage	\$18.5
225	General Warehousing and Storage	\$18.5
226	Special Warehousing and Storage, N.E.C	\$18.5
231	Terminal and Joint Terminal Maintenance Facilities for Motor Freight Transportation	\$5.0
	P 44WATER TRANSPORTATION(8)	
		+
412	Deep Sea Foreign Transportation of Freight	500
424*	Deep Sea Domestic Transportation of Freight Freight Transportation on the Great Lakes	500
	St. Lawrence Seaway	500
449*	Water Transportation of Freight, N.E.C	500
481*	Deep Sea Transportation of Passengers, Except	
482*	by Ferry Ferries	500
489*	Water Transportation of Passengers, N.E.C	500
491*	Marine Cargo Handling	
492*	Towing and Tugboat Services	\$5.0
493*	Marinas	\$5.0
499*	Water Transportation Services, N.E.C	\$5.0
	P 45TRANSPORTATION BY AIR(8)	
512*	Air Transportation, Scheduled	<b>T</b>
513*	Air Courier Services	1,500(
522*	Air Courier Services Air Transportation, Nonscheduled	1,500(
581*	Airports, Flying Fields, and Airport Terminal Services	

4612 4613 4619	Crude Petroleum Pipelines Refined Petroleum Pipelines Pipelines, N.E.C	1,500 \$25.0
	47TRANSPORTATION SERVICES	
4724* 4725* 4729* 4731* 4741* 4783 4785* 4789	Travel Agencies Tour Operators Arrangement of Passenger Transportation, N.E.C. Arrangement of Transportation of Freight and Cargo Rental of Railroad Cars Packing and Crating Fixed Facilities and Inspection and Weighing Services for Motor Vehicle Transportation Transportation Services, N.E.C.	\$1.0(10) \$5.0 \$5.0 \$18.5 \$5.0 \$18.5 \$5.0 \$18.5
MAJOR GROUP	2 48COMMUNICATIONS	
4812* 4813* 4822 4832 4833 4841* 4899	Radiotelephone Communications Telephone Communications, Except Radiotelephone Telegraph and Other Message Communications Radio Broadcasting Stations Television Broadcasting Stations Cable and Other Pay Television Services Communications Services, N.E.C.	1,500 \$5.0 \$5.0 \$10.5 \$11.0 \$11.0
MA.TOR GROUE	9 49ELECTRIC, GAS, AND SANITARY SERVICES	
4911 4922 4923	Electric Services (22) Natural Gas Transmission Gas Transmission and Distribution	4 million megawatt hrs. \$5.0 \$5.0
4924 4925	Natural Gas Distribution Mixed, Manufactured, or Liquefied Petroleum Gas Production and/or Distribution	500 \$5.0
4931          4932          4939          4941          4952          4953          4959          4961          4971	Electric and Other Services Combined Gas and Other Services Combined Combination Utilities, N.E.C. Water Supply Sewerage Systems Refuse Systems Sanitary Services, N.E.C. Steam and Air-Conditioning Supply Irrigation Systems	
49/1		



#### DIVISION F -- WHOLESALE TRADE

(Not Applicable to Government procurement of supplies. The nonmanufacturer size standard of 500 employees shall be used for purposes of Government procurement of supplies.) MAJOR GROUP 50--WHOLESALE TRADE---DURABLE GOODS \_\_\_\_\_+ Automobiles and Other Motor Vehicles ...... 100 5012 .... Motor Vehicle Supplies and New Parts ..... . . . . . . . 100 5013 .... 5014 .... ..... Tires and Tubes ..... 100 5015\* ... Motor Vehicle Parts, Used ..... 100 5021 .... Furniture ..... 100 ..... 100 Homefurnishings ..... 5023 .... 100 5031 .... Lumber, Plywood, Millwork, and Wood Panels .... . . . . . . 5032\* ... Brick, Stone, and Related Construction Materials . . . . . . 100 Roofing, Siding, and Insulation Materials ..... 100 5033\* ... . . . . . . Construction Materials, N.E.C. ..... 100 5039 .... . . . . . . Photographic Equipment and Supplies ..... 100 5043 .... . . . . . . 5044\*.... . . . . . . 100 Office Equipment ..... Computers and Computer Peripheral Equipment 5045\* ... and Software ..... 100 . . . . . . Commercial Equipment, N.E.C. ..... 5046\* ... . . . . . . 100 5047\* ... Medical, Dental, and Hospital Equipment 100 and Supplies ..... . . . . . . Ophthalmic Goods ..... . . . . . . 100 5048\* ... Professional Equipment and Supplies, N.E.C. ... 100 5049\* ... . . . . . . Metals Service Centers and Offices ..... 100 . . . . . . 5051 .... 5052 .... Coal and Other Minerals and Ores ..... . . . . . . 100 Electrical Apparatus and Equipment, Wiring 5063 ... Supplies, and Construction Materials..... 100 . . . . . . Electrical Appliances, Television and Radio Sets 100 5064 .... . . . . . . Electronic Parts and Equipment, N.E.C. ..... . . . . . . . 100 5065 .... 5072 .... 100 Hardware ..... . . . . . . 5074 .... Plumbing and Heating Equipment and Supplies (Hydronics) ..... . . . . . . 100 Warm Air Heating and Air-Conditioning Equipment 5075 .... and Supplies ..... 100 . . . . . . Refrigeration Equipment and Supplies ..... . . . . . . 100 5078 .... 5082 .... Construction and Mining (Except Petroleum) Machinery and Equipment ..... 100 . . . . . . 100 Farm and Garden Machinery and Equipment ..... 5083 .... . . . . . . Industrial Machinery and Equipment ..... 100 5084 .... . . . . . . 5085 .... Industrial Supplies ..... 100 . . . . . . 5087 .... Service Establishment Equipment and Supplies ... 100 . . . . . . Transportation Equipment and Supplies, Except 5088 .... Motor Vehicles 100 . . . . . . 5091\* ... Sporting and Recreational Goods and Supplies 100 . . . . . . Toys and Hobby Goods and Supplies ..... 100 5092\* ... . . . . . . 5093 .... Scrap and Waste Materials ..... 100 . . . . . . 5094 .... Jewelry, Watches, Precious Stones, and Precious Metals ..... . . . . . . 100 . . . . . . 5099 .... Durable Goods, N.E.C. ..... 100 MAJOR GROUP 51--WHOLESALE TRADE---NONDURABLE GOODS | Printing and Writing Paper ..... 100 5111 .... Stationery and Office Supplies ..... 5112 .... 100 5113 .... Industrial and Personal Service Paper ...... 100 Drugs, Drug Proprietaries, and Druggists' 5122 .... Sundries ..... 100

5131*	Piece Goods, Notions, and Other Dry Goods	 100
5136	Men's and Boys' Clothing and Furnishings	 100
5137	Women's, Children's, and Infants' Clothing	
	and Accessories	 100
5139	Footwear	 100
5141	Groceries, General Line	 100
5142	Packaged Frozen Foods	 100
5143	Dairy Products, Except Dried or Canned	 100
5144	Poultry and Poultry Products	 100
5145		 100
5145	Confectionery	 
	Fish and Seafood	 100
5147	Meats and Meat Products	 100
5148	Fresh Fruits and Vegetables	 100
5149	Groceries and Related Products, N.E.C	 100
5153	Grain and Field Beans	 100
5154	Livestock	 100
5159	Farm-Product Raw Materials, N.E.C	 100
5162*	Plastics Materials and Basic Forms and Shapes .	 100
5169*	Chemical and Allied Products, N.E.C.	 100
5171	Petroleum Bulk Stations and Terminals	 100
5172	Petroleum and Petroleum Products Wholesalers,	 
52/2	Except Bulk Stations and Terminals	 100
5181	Beer and Ale	 100
5182	Wine and Distilled Alcoholic Beverages	 100
5191		 100
	Farm Supplies	 
5192*	Books, Periodicals, and Newspapers	 100
5193*	Flowers, Nursery Stock, and Florists' Supplies	 100
5194	Tobacco and Tobacco Products	 100
5198	Paints, Varnishes, and Supplies	 100
5199	Nondurable Goods, N.E.C	 100

#### DIVISION G -- RETAIL TRADE

(Not Applicable to Government procurement of supplies. The nonmanufacturer size standard of 500 employees shall be used for purposes of Government procurement of supplies.)

MAJOR GROUP 52-- BUILDING MATERIALS, HARDWARE, GARDEN SUPPLY, AND MOBILE HOME DEALERS 5211 .... | Lumber and Other Building Materials Dealers ... | ..... \$5.0 5231 .... | Paint, Glass, and Wallpaper Stores ....... | ...... \$5.0 5251 .... | Hardware Stores ..... \$5.0 5261 .... Retail Nurseries, Lawn and Garden Supply Stores | ..... \$5.0 5271 .... | Mobile Home Dealers .....\$9.5 MAJOR GROUP 53--GENERAL MERCHANDISE STORES \_\_\_\_\_\_\_ 5311 .... | Department Stores ..... \$20.0 
 5331
 Variety Stores
 \$8.0

 5399
 Miscellaneous General Merchandise Stores
 \$5.0
 Variety Stores ..... MAJOR GROUP 54 -- FOOD STORES 5411 .... | Grocery Stores ..... \$20.0 5421\* ... Meat and Fish (Seafood) Markets, Including Freezer Provisioners ..... ....\$5.0 ....\$5.0 5431 .... Fruit and Vegetable Markets ..... 5441 ....Candy, Nut, and Confectionery Stores ......\$5.05451 ....Dairy Products Stores .....\$5.05461\* ...Retail Bakeries .....\$5.05499 ....Miscellaneous Food Stores .....\$5.0 MAJOR GROUP 55--AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS \_\_\_\_\_\_ 5511 ....Motor Vehicle Dealers (New and Used) .....5521 ....Motor Vehicle Dealers (Used Only) .... .... \$21.0 .... \$17.0 5531Auto and Home Supply Stores5541Gasoline Service Stations .... \$5.0 ....\$6.5 5551Boat Dealers5561Recreational Vehicle Dealers5571Motorcycle Dealers5599Automotive Dealers, N.E.C. (12) .... \$5.0 ....\$5.0 .... \$5.0 .... \$5.0 MAJOR GROUP 56 -- APPAREL AND ACCESSORY STORES 5611 .... | Men's and Boys' Clothing and Accessory Stores . | ..... \$6.5 5621 .... | Women's Clothing Stores ..... ....\$6.5 5632\* ... Women's Accessory and Specialty Stores ..... .... \$5.0 5641 .... Children's and Infants' Wear Stores ..... .... \$5.0 5651 .... | Family Clothing Stores ..... ....\$6.5 
 5661
 Shoe Stores
 \$6.5

 5699
 Miscellaneous Apparel and Accessory Stores
 \$5.0
 MAJOR GROUP 57 -- HOME FURNITURE, FURNISHINGS, AND EQUIPMENT STORES 5712 .... | Furniture Stores ..... | .... \$5.0 5713 .... Floor Covering Stores ..... .... \$5.0 5714 .... | Drapery, Curtain, and Upholstery Stores ..... ....\$5.0 5719Miscellaneous Homefurnishings Stores57.05722Household Appliance Stores56.55731\*Radio, Television, and Consumer Electronics



5734* Co 5735* Re	Stores	\$6.5 \$5.0 \$5.0
MAJOR GROUP 58	EATING AND DRINKING PLACES	
5812 Fo 5813 Dr	ating Places, Except Food Service, Institutional	\$5.0 \$15.0 \$5.0
5921       Li         5932*       Us         5941       Sp         5942       BC         5943       St         5944       Je         5945       Hc         5946       Ca         5947       Gi         5948       Lu         5949       Se         5961       Ca         5963       Di         5983       Fu         5984       Li         5983       Fu         5984       Li         5983       Fu         5984       Li         5983       Fu         5984       Li         5993       Fu         5994       Ne         5993       Ne         5994       Ne         5995*       Op         5999       Ne	rug Stores and Proprietary Stores iquor Stores	\$5.0         \$5.0 <t< td=""></t<>



# DIVISION H -- FINANCE, INSURANCE, AND REAL ESTATE(13)

MAJOR 60 DEPOSITORY INSTITUTIONS	
6021*National Commercial Banks6022State Commercial Banks6029*Commercial Banks, N.E.C.6035*Savings Institutions, Federally Chartered6036*Savings Institutions, Not Federally Chartered6061Credit Unions, Federally Chartered6062Credit Unions, Not Federally Chartered6081Branches and Agencies of Foreign Banks6082Foreign Trade and International Banks6091Nondeposit Trust Facilities6099Functions Related to Depositor Banking, N.E.C.	\$100 Million(14) \$100 Million(14)
MAJOR GROUP 61NONDEPOSITORY INSTITUTION	
6141Personal Credit Institutions6153Short-Term Business Credit Institutions, Except Agriculture6159Miscellaneous Business Credit Institutions6162Mortgage Bankers and Loan Correspondents6163Loan Brokers	\$5.0 \$5.0 \$5.0 \$5.0 \$5.0
MAJOR GROUP 62SECURITY AND COMMODITY BROKERS, DEALERS, EXCHANGES AND SERVICES	+
6211Security Brokers, Dealers and Flotation Companies6221Commodity Contracts Brokers and Dealers6231Security and Commodity Exchanges6282Investment Advice6289Services Allied With the Exchange of Securities or Commodities, N.E.C.	\$5.0 \$5.0 \$5.0 \$5.0
MAJOR GROUP 63INSURANCE CARRIERS	
6311Life Insurance6321Accident and Health Insurance6324Hospital and Medical Service Plans6331Fire, Marine, and Casualty Insurance6351Surety Insurance6361Title Insurance6371Pension, Health and Welfare Funds6399Insurance Carriers, N.E.C.	
MAJOR GROUP 64INSURANCE AGENTS, BROKERS, AND SERVICE	
6411   Insurance Agents, Brokers, and Service	\$5.0
MAJOR GROUP 65REAL ESTATE	,
6512Operators of Nonresidential Buildings6513Operators of Apartment Buildings6514Operators of Dwellings Other Than ApartmentBuildings	\$5.0 \$5.0
6515       Operators of Residential Mobile Home Sites          Leasing of Building Space to Federal Government         by Owners	



6517          6519          6531          6541          6552          6553	Lessors of Railroad Property Lessors of Real Property, N.E.C. Real Estate Agents and Managers Title Abstract Offices Land Subdividers and Developers, Except Cemeteries Cemetery Subdividers and Developers	
MAJOR GROUE	67HOLDING AND OTHER INVESTMENT OFFICES	,
6712 6719 6722 6726	Offices of Bank Holding Companies Offices of Holding Companies, N.E.C Management Investment Offices, Open-End Unit Investment Trusts, Face-Amount Certificate Offices, and Closed-End Management Investment Offices	
6732 6733	Educational, Religious, and Charitable Trusts Trusts, Except Educational, Religious, and Charitable	\$5.0 \$5.0
6792 6794 6798 6799	Oil Royalty TradersPatent Owners and LessorsReal Estate Investment TrustsInvestors, N.E.C.	\$5.0 \$5.0 \$5.0 \$5.0
+++		



# DIVISION I -- SERVICES(16)

MAJOR GROUP	70HOTELS, ROOMING HOUSES, CAMPS, AND OTHER LODG	ING PLACES
	Hotels and MotelsRooming and Boarding HousesSporting and Recreational CampsRecreational Vehicle Parks and CampsitesOrganization Hotels and Lodging Houses, onMembership Basis	\$5.0 \$5.0 \$5.0 \$5.0 \$5.0
	72PERSONAL SERVICES	
1		
7211 7212	Power Laundries, Family and Commercial Garment Pressing, and Agents for Laundries and Drycleaners	\$10.5 \$5.0
7213	Linen Supply	\$10.5
7215	Coin-Operated Laundries and Drycleaning	\$5.0
7216	Drycleaning Plants, Except Rug Cleaning	\$3.5
7217	Carpet and Upholstery Cleaning	\$3.5
7218	Industrial Launderers	\$10.5
7219	Laundry and Garment Services, N.E.C	\$5.0
7221	Photographic Studios, Portrait	\$5.0
7231	Beauty Shops	\$5.0
7241	Barber Shops	\$5.0
7251		\$5.0
7261		\$5.0
7291*		\$5.0
7299	Miscellaneous Personal Services, N.E.C	
MAJOR GROUP	<pre>? 73BUSINESS SERVICES</pre>	
7311		
7312	Outdoor Advertising Services	\$5.0
7313	Radio, Television, and Publishers' Advertising Representatives	\$5.0
7319	Advertising, N.E.C	\$5.0
7322*	Adjustment and Collection Services	\$5.0
7323*	Credit Reporting Services	\$5.0
7331	Direct Mail Advertising Services	\$5.0
7334*	Photocopying and Duplicating Services	\$5.0
7335*	Commercial Photography	\$5.0
7336*	Commercial Art and Graphic Design Secretarial and Court Reporting Services	\$5.0
7338* 7342	Disinfecting and Pest Control Services	\$5.0 \$5.0
7342	Building Cleaning and Maintenance Services, N.E.C	\$12.0
7352*	Medical Equipment Rental and Leasing	\$5.0
7353*	Heavy Construction Equipment Rental and Leasing	\$5.0
7359*	Equipment Rental and Leasing, N.E.C.	\$5.0
7361	Employment Agencies	\$5.0
7363*	Help Supply Services	\$5.0
7371*	Computer Programming Services	\$18.0
7372	Prepackaged Software	\$18.0
7373*	Computer Integrated Systems Design	\$18.0
7374	Computer Processing and Data Preparation and Processing Services	\$18.0
7375*	Information Retrieval Services	\$18.0
7376*	Computer Facilities Management Services	\$18.0
7377*	Computer Rental and Leasing	\$18.0
7378*	Computer Maintenance and Repair	\$18.0



7379          7381*          7382*          7383*          7384*          7389*	Computer Related Services, N.E.C Detective, Guard, and Armored Car Services Security Systems Services News Syndicates Photofinishing Laboratories Business Services, N.E.C.(21)	\$18.0 \$9.0 \$9.0 \$5.0 \$5.0 \$5.0	
MAJOR GROUP	75AUTOMOTIVE REPAIR, SERVICES, AND PARKING		
7513 7514* 7515* 7519 7521* 7532*	Truck Rental and Leasing, Without Drivers Passenger Car Rental Passenger Car Leasing Utility Trailer and Recreational Vehicle Rental Automobile Parking Top, Body, and Upholstery Repair Shops and Paint Shops		
7533* 7534 7536* 7537* 7538 7539 7542 7549	Automotive Exhaust System Repair Shops Tire Retreading and Repair Shops Automotive Glass Replacement Shops Automotive Transmission Repair Shops General Automotive Repair Shops Automotive Repair Shops, N.E.C. Carwashes Automotive Services, Except Repair and Carwashes	\$5.0 \$10.5 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0	
,	76MISCELLANEOUS REPAIR SERVICES		
7622 7623 7629 7631	Radio and Television Repair Shops Refrigeration and Air-Conditioning Service and Repair Shops Electrical and Electronic Repair Shops, N.E.C. Watch, Clock, and Jewelry Repair	\$5.0 \$5.0 \$5.0 \$5.0	
7641 7692 7694 7699	Reupholstery and Furniture Repair Welding Repair Armature Rewinding Shops Repair Shops and Related Services, N.E.C.	\$5.0 \$5.0 \$5.0 \$5.0 \$5.0(17)	
	9 78MOTION PICTURES		
7812* 7819 7822* 7829 7832 7833 7841*	Motion Picture and Video Tape Production Services Allied to Motion Picture Production Motion Picture and Video Tape Distribution Services Allied to Motion Picture Distribution Motion Picture Theaters, Except Drive-In Drive-In Motion Picture Theaters Video Tape Rental	\$21.5 \$21.5 \$21.5 \$5.0 \$5.0 \$5.0 \$5.0	
MAJOR GROUE	MAJOR GROUP 79AMUSEMENT AND RECREATION SERVICES		
7911 7922 7929	Dance Studios, Schools, and Halls Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services Bands, Orchestras, Actors, and Other	\$5.0	
7933 7941 7991* 7993 7996 7997 7999	Entertainers and Entertainment Groups Bowling Centers Professional Sports Clubs and Promoters Physical Fitness Facilities Coin-Operated Amusement Devices Amusement Parks Membership Sports and Recreation Clubs Amusement and Recreation Services, N.E.C	\$5.0 \$5.0	



MAJOR GROUP	80HEALTH SERVICES	
	Offices and Clinics of Doctors of Medicine	
8021	Offices and Clinics of Dentists	\$5.0
8031	Offices and Clinics of Doctors of Osteopathy	\$5.0
8041	Offices and Clinics of Chiropractors	\$5.0
8042	Offices and Clinics of Optometrists	\$5.0
8043*	Offices and Clinics of Podiatrists	\$5.0
8049	Offices and Clinics of Health Practitioners, N.E.C	\$5.0
8051	Skilled Nursing Care Facilities	
		\$5.0
8052*	Intermediate Care Facilities	\$5.0
8059	Nursing and Personal Care Facilities, N.E.C	\$5.0
8062	General Medical and Surgical Hospitals	\$5.0
8063	Psychiatric Hospitals	\$5.0
8069	Specialty Hospitals, Except Psychiatric	\$5.0
8071	Medical Laboratories	\$5.0
8072	Dental Laboratories	\$5.0
8082*	Home Health Care Services	\$5.0
8092*		\$5.0
8093*	Specialty Outpatient Facilities, N.E.C.	\$5.0
8099*	Health and Allied Services, N.E.C.	
	Realth and Allied Services, N.E.C	
	81LEGAL SERVICES	
MAJOR GROUP	81LEGAL SERVICES	
	Legal Services	
8111 j	Legal Services	
	82EDUCATIONAL SERVICES	
MAJOR GROUP	82EDUCATIONAL SERVICES	
8211		
8221	Colleges, Universities, and Professional Schools	
8222	Junior Colleges and Technical Institutes	\$5.0
8231	Libraries	\$5.0
8243	Data Processing Schools	\$5.0
8244	Business and Secretarial Schools	\$5.0
8249	Vocational Schools, N.E.C.	
8299	Schools and Educational Services, N.E.C.	
8299	Flight Training Services	
MAJOR GROUP	83SOCIAL SERVICES	
8322*	Individual and Family Social Services	\$5.0
8331	Job Training and Vocational Rehabilitation	
0001	Services	\$5.0
0251	Child Day Came Conviged	
8351	Child Day Care Services	\$5.0
8361		
8399		\$5.0
	84MUSEUMS, ART GALLERIES, AND BOTANICAL AND ZOO	
	Management of a large state of the state of	
	Museums and Art Galleries	
	Arboreta and Botanical or Zoological Gardens	
MAJOR GROUP	86MEMBERSHIP ORGANIZATIONS	
8611	Business Associations	\$5.0
8621	Professional Membership Organizations	\$5.0
8631	Labor Unions and Similar Labor Organizations	\$5.0
8641	Civic, Social, and Fraternal Associations	
8651		-
	Political Organizations	\$5.0
8661		\$5.0
8699	Membership Organizations, N.E.C	\$5.0



MAJOR GROUP	2 87 ENGINEERING, ACCOUNTING, RESEARCH, MANAGEME SERVICES	ENT, AND RELATED
	Engineering Services:	
	Military and Aerospace Equipment and Military Weapons	\$20.0
	Contracts and Subcontracts for Engineering Services Awarded Under the National Energy Policy Act of 1992	\$20.0
	Marine Engineering and Naval Architecture	\$13.5
	Other Engineering Services	\$2.5
8712* 8713* 8721* 8731*	Architectural Services (Other Than Naval) Surveying Services Accounting, Auditing, and Bookkeeping Services Commercial Physical and Biological Research: (18)	\$2.5 \$2.5 \$6.0
	Aircraft	1,500
	Aircraft Parts, and Auxiliary Equipment, and Aircraft Engines and Engine Parts	1,000
	Space Vehicles and Guided Missiles, their Propulsion Units, their Propulsion Units Parts, and their Auxiliary Equipment and Parts	1,000
	Other Commercial Physical and Biological Research	500
	Commercial Economic, Sociological, and Educational Research Noncommercial Research Organizations Testing Laboratories Management Services Management Consulting Services Public Relations Services Facilities Support Management Services(19) Base Maintenance(20) Business Consulting Services, N.E.C.	\$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0 \$5.0
MAJOR GROUP 89 SERVICES, NOT ELSEWHERE CLASSIFIED		
8999	Services, N.E.C.	



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#### FOOTNOTES

1. Size standards preceded by a dollar sign (\$) are in millions of dollars of annual receipts. All others are in number of employees unless specified otherwise.

2. SIC code 1629--Dredging: To be considered small, a firm must perform the dredging of at least 40 percent of the yardage with its own dredging equipment or equipment owned by another small dredging concern.

3. SIC Division D -- Manufacturing: "Rebuilding on a factory basis or equivalent." For rebuilding machinery or equipment on a factory basis, use SIC code applicable for new manufactured product. The appropriate size standard is not limited to manufacturers. Ordinary repair services or preservation operations, however, are not considered rebuilding activities.

4. SIC code 2033:For purposes of Government procurement for food canning and preserving under SIC code 2033, the standard of 500 employees shall be exclusive of agricultural labor as defined in Section (k) of the Federal Unemployment Tax Act, 68A Stat. 454, 26 U.S.C. (I.R.C. 1954) 3306.

5. SIC code 2911:For purposes of Government procurement, the firm may not have more than 1,500 employees, nor may it have more than 75,000 barrels per day capacity. This capacity may be measured in terms of either crude oil or bona fide feedstocks or both, but the sum total of the various petroleum-based inputs into the process may not exceed 75,000 barrels. In addition to the direct-owned capacity of the concern in question, counted capacity will include any leased facilities or any facilities made available to the concern under an arrangement such as (but not limited to) an exchange agreement or a throughput, or other form, or processing agreement (whereby another party processes the concern's own crude or feedstocks). Such an arrangement would have the same effect as though such facilities had been leased, and this would have to be included in the concern's own capacity. The total product to be delivered in the performance of the contract must be at least 90 percent refined by the successful bidder from either crude oil or bona fide feedstocks.

6. SIC code 3011:For purposes of Government procurement, a firm is small for bidding on a contract for pneumatic tires within Census Classification codes 30111 and 30112, provided that:

(1) the value of tires within Census Classification codes 30111 and 30112 which it manufactured in the United States during the previous calendar year is more than 50 percent of the value of its total worldwide manufacture,

(2) the value of pneumatic tires within Census Classification codes 30111 and 30112 which it manufactured worldwide during the preceding calendar year was less than 5 percent of the value of all such tires manufactured in the United States during said period, and

(3) the value of the principal product which it manufactured or otherwise produced, or sold worldwide during the preceding calendar year is less than 10 percent of the total value of such products manufactured or otherwise produced or sold in the United States during said period.

7. SIC code 4212: The component "Garbage and Refuse, Collecting and Transporting, Without Disposal" shall have a size standard of \$6.0 million. This is the same size standard as SIC code 4953, Refuse Systems.

8. Offshore Marine Services: The applicable size standard shall be \$20.5 million for firms furnishing specific transportation services to concerns



engaged in offshore oil and/or natural gas exploration, drilling production, or marine research; such services encompass passenger and freight transportation, anchor handling, and related logistical services to and from the work site or at sea.

9. SIC codes 4512, 4513, and 4522: Includes passenger or cargo transportation requiring the use of one or more helicopters or fixed-wing aircraft. This does not include offshore marine transportation services as defined in footnote 8.

10. SIC codes 4724 and 6531:As measured by total revenues, but excluding funds received in trust for an unaffiliated third party, such as bookings or sales subject to commissions. The commissions received would be included as revenue.

11. SIC code 4953: "Garbage and Refuse, Collecting and Transporting, Without Disposal," a component of SIC code 4212, has the same size standard as SIC code 4953.

12. SIC code 5599:For retail firms whose principal line of business is the retail sale of aircraft, a \$7.5 million size standard shall apply.

13. Most in Division H:Finance, Insurance and Real Estate--are excluded from SBA assistance.

14. Major Group 60: As measured by total assets.

15. Major Group 65--Leasing of building space to the Federal Government by Owners: For the purpose of Government procurement, a size standard of \$15.0 million in gross receipts is established for owners of building space that is leased to the Federal Government. The standard for these procurements shall apply to the owner of the property and not to those acting as an agent for the owner. There is no size standard concerning the agent in a leasing arrangement.

16. Division J--Services: For all industries not specifically listed in this division, the size standard is \$5.0 million.

17. SIC codes 7699 and 3728:Contracts for the rebuilding or overhaul of aircraft ground support equipment on a contract basis will be classified under SIC code 3728.

18. SIC code 8731: For research and development contracts requiring the delivery of a manufactured product, the appropriate size standard to use is that of the manufacturing industry in which the specific products is classified.

Research and Development, as defined in the SIC Manual, means laboratory or other physical research and development on a contractor fee basis. Research and development for purposes of size determinations does not include the following: economic, educational, engineering, operations, systems, or other nonphysical research; or computer programming, data processing, commercial and/or medical laboratory testing.

For purposes of the Small Business Innovation Research (SBIR) program only, a different definition has been established by law. See Section 121.7 of these regulations.

Research and development for guided missiles and space vehicles includes evaluation and simulation, and other services requiring thorough knowledge of complete missiles and spacecraft.



19. Facilities Management, a component of SIC code 8744, has the following definition: Establishments, not elsewhere classified, which provide overall management and the personnel to perform a variety of related support services in operating a complete facility in or around a specific building, or within another business or Government establishment. Facilities management means furnishing three or more personnel supply services which may include, but are not limited to, secretarial service, typists, telephone answering, reproduction or mimeograph service, mailing service, financial or business management, public relations, conference planning, travel arrangements, word processing, maintaining files and/or libraries, switchboard operation, writers, bookkeeping, minor office equipment maintenance and repair, use of information systems (not programming), etc.

20. SIC code 8744: If one of the activities of base maintenance, as defined below, can be identified with a separate industry, and that activity (or industry) accounts for 50 percent or more of the value of an entire contract, then the proper size standard shall be that for the particular industry, and not the base maintenance size standard.

"Base Maintenance" constitutes three or more separate activities. The activities may be either service or special trade construction related activities. As services, these activities must each be in a separate industry. These activities may include, but are not limited to, such separate maintenance activities as Janitorial and Custodial Service, Protective Guard Service, Commissary Service, Fire Prevention Service, Safety Engineering Service, Messenger Service, and Grounds Maintenance and Landscaping Service. If the contract involves the use of special trade contractors (plumbing, painting, plastering, carpentering, etc.), all such specialized special trade construction activities will be considered a single activity, which is Base Housing Maintenance. This is only one activity of base maintenance and two additional activities must be present for the contract to be considered base maintenance. The size standard for Base Housing Maintenance is \$7 million, the same size standard as for Special Trade Contractors.

21. The size standard for map drafting services, mapmaking (including aerial), and photogrammetric mapping services, part of SIC code 7389, is \$3.5 million.

22. Million megawatt hours.



# **E. TECHNICAL ASSISTANCE SOURCES**

MBDC.TAS	MBDA Minority Business Development Centers
SBA7(J).TAS	SBA Management & Technical Assistance 7(J) Program
DODPTA.TAS	DOD Procurement Technical Assistance (PTA) Cooperative Agreement Program

# Minority Business Development Agency (MBDA)

#### United States Department of Commerce

## Minority Business Development Centers

MBDA'S nationwide network of minority business development centers (MBDCs) counsel minority business individuals on accounting, administration, business planning, inventory control, negotiations, referrals, networking, construction contracting and subcontracting, marketing and on SBA's 8(a) certification to participate in minority setaside contracting opportunities with the Federal Government. They provide managerial and technical assistance for bonding, bidding, estimating, financing, procurement, international trade, franchising, acquisitions, mergers, joint ventures and leveraged buyouts. MBDCs facilitate the formation and expansion and generate opportunities for minority owned firms. The location of the MBDCs are subject to change annually. Please call the nearest MBDA Regional or District Office in your immediate area for updates.

# Minority Business Development Centers

ALASKA MBDC Mary Spellens Alaska Village Initiative 1577 C Street Plaza, Ste 304 Anchorage, AK 99501 Tel: (907) 274-5400

#### ALBUQUERQUE MBDC Paul Vosburgh NEDA 718 Central Avenue, S.W. Albuquerque, NM 87102 Tel: (505) 843-7114

ARIZONA IBDC Kenny Robbins Nat'l Ctr. for Amer. Indian Enterprise Devel. 953 E. Juanita Avenue Mesa, AZ 85204 Tel: (602) 545-1298

ATLANTA MBDC Harry Zacharia Kendall Square Association 75 Piedmont Avenue, Ste. 256 Atlanta, GA 30303 Tel: (404) 586-0973 AUGUSTA MBDC Kelley Mckie CSRA Business League, Inc. 1394 Laney Walker Blvd. Augusta, GA 30901 Tel: (706) 722-0994

#### AUSTIN MBDC Steve Villegas

H. V. Villegas & Company 1524 S. Intl. Hwy 35, Ste. 218 Austin, TX 78704 Tel: (512) 447-0800

# BAKERSFIELD MBDC

Ralph Martinez Bakersfield MBDC 1706 Chester Avenue, Suite 407 Bakersfield, CA 93301 Tel: (805) 633-2787

#### BALTIMORE MBDC

Sonia Stockton John Milligan, CPA 301 N. Charles Street, Ste. 902 Baltimore, MD 21201 Tel: (410) 752-7400



BATON ROUGE MBDC Warren O. Birkett, Jr. Wybirk & Associates, Inc. 2036 Woodale Blvd., Ste. D Baton Rouge, LA 70806 Tel: (504) 924-0186

#### BIRMINGHAM MBDC Myrtis Myles Gilchrist & Company 1732 5th Avenue N. Birmingham, AL 35203 Tel: (205) 251-2040

#### BOSTON MBDA R.K. Shelley Swartz 10 Causeway Street, Suite 418 Boston, MA 0222-1041 Tel: (617) 565-6850

BROOKLYN MBDC Gibrel Mustesa Boone, Young & Associates, Inc. 30 Flatbush Avenue, Suite 423 Brooklyn, NY 11217 Tel: (718) 522-5880

BROWNSVILLE MBDC Herman I. Orellana Corporate America Research Assoc., Inc. (CARA) 2100 Boca Chica Blvd, Suite 301 Brownsville, TX 78521 Tel: (210) 546-3400

BUFFALO MBDC Selom Adjogah Resource Planning Associates, Inc. 570 East Delavan Avenue Buffalo, NY 14211 Tel: (716) 895-2218

CALIFORNIA IBDC Maurice Begay Nat'l Ctr. for Amer. Indian Enterprise Devel. 9650 Flair Drive, Ste. 303 El Monte, CA 91731 Tel: (818) 442-3701

#### CHARLESTON MBDC Henry Rivers

DESA, Inc. 4 Carriage Lane, S. 201 Charleston, SC 29403 Tel: (803) 937-0011

#### CHARLOTTE MBDC

Strideep Patnaik Charlotte Area Business League 700 E. Stonewall Street, Ste. 360 Charlotte, NC 28202 Tel: (704) 334-7522

#### CHEROKEE NABDC

Roxanne Williams Eastern Band of Cherokee Indians 70 Woodfin Place, Ste 305-Park Place Offices Ashville, NC 28801 Tel: (704) 252-2516

#### CHEROKEE NABDC

Ronald Blythe Eastern Band of Cherokee Indians P.O. Box 1200 Cherokee, NC 28719 Tel: (704) 497-9335

#### CHICAGO MEGA CENTER Brian Laperriere Burgos & Associates, Inc. 105 West Adams Street, 7th Floor Chicago, IL 60603 Tel: (312) 977-9190

CLEVELAND MBDC Mark Batson City of Cleveland-Office of Equal Opportunity 601 Lakeside, Ste 335 Cleveland, OH 44114 Tel: (216) 664-4150

COLUMBIA MBDC Furman Miller DESA, Inc. 2111 Bull Street Columbia, SC 29201 Tel: (803) 779-5905



#### COLUMBUS MBDC

Edward G. Dawson Minority Assistance Corporation 233 12th Street, S. 621, P.O. Box 1696 Columbus, Ga 31902-1696 Tel: (706) 324-4253

CONNECTICUT MBDC Ronald V. Williams W. & R. LLC 194 Capen Street Hartford, CT 06120 Tel: (203) 247-9203

# CORPUS CHRISTI MBDC

Arnold Alaniz 3649 Leopard, Suite 514 Corpus Christi, TX 78408 Tel: (512) 887-7961

DALLAS MBDC Claude Bailey DODD & Associates, LTD 501 Wynnewood Village Shopping Ctr, #202 Dallas, TX 75224 Tel: (214) 943-4095

# DAYTON MBDC

Marvin Merritt University of Dayton 32 N. Main Street, S. 1001 Dayton, OH 45402 Tel: (513) 228-0290

DENVER MBDC Sara Fuentes Denver Minority Business Development Group 930 West 7th Avenue Denver, CO 80204 Tel: (303) 623-5660

DETROIT MBDC Kevin Lauderdale Detroit Minority Development Center 645 Griswald, Suite 2156 Detroit, MI 48226 Tel: (313) 963-6232 EL PASO MBDC Javier Almrida NEDA 6068 Gateway East, Suite 200 El Paso, TX 79905 Tel: (915) 774-0626

FAYETTEVILLE MBDC Susan Jones-Monroe Fayetteville Business & Professional League P.O. Box 1387, 114 1/2 Anderson Street Fayetteville, NC 28302 Tel: (910) 483-6398

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#### GREENVILLE MBDC Allen Bristow Boone, Young & Associates, Inc. 211 Century Drive, Ste 100-D Greenville, SC 29607 Tel: (803) 271-8753

# HONOLULU MBDC

Briand Achong Grant-Thornton, Inc. 1132 Bishop St. Ste 1000 Honolulu, HI 96813-3652 Tel: (808) 531-6232

# HOUSTON MBDC

James J. Smith Grant-Thornton, Inc. 1200 Smith Street, Suite 2870 Houston, TX 77002 Tel: (713) 650-3831



## INDIANAPOLIS MBDC

Addison Simpson Indiana State Minority Business Section 402 W. Washington, IGCS, Rm W474 Indianapolis, IN 46204 Tel: (317) 232-3073

JACKSON MBDC Robert Sanchez Jackson MBDC 5285 Galaxie Drive, Ste. A Jackson, MS 39206 Tel: (601) 362-2260

JACKSONVILLE MBDC Jean Pettis Boone, Young & Associates, Inc. 218 W. Adams, Exchange Bldg., Ste. 300 Jacksonville, FL 32202-3508 Tel: (904) 353-3826

KANSAS CITY MBDC Stanley L. Peeples Grant-Thornton, Inc. 1101 Walnut Street, Ste. 1900 Kansas City, MO 64106-2143 Tel: (816) 471-1520

LITTLE ROCK MBDC Phillip W. Harris Little Rock MBDC 100 S. Main, # 438 N. Little Rock, AR 72201 Tel: (501) 682-9100

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MAYAGUEZ MBDC Yolanda Valez Yolanda Valez de Garcia Consultants, Inc. P.O. Box 3146, Marina Station Mayaguez, PR 00681 Tel: (809) 833-7783

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MIAMI MBDC Richard Martinez Kendall Square Associates 1200 N.W. 78th Ave., Ste. 301 Miami, FL 33126 Tel: (305) 591-7355

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MINNESOTA MBDC Rick Wuori The Native American Bus. Dev. Center P.O. Box 217 (Facility Center, Tract 33) Cass Lake, MN 56633-0217 Tel: (218) 335-8583



MOBILE MBDC Margaret Debose Gilchrist & Company, Inc. 801 Executive Park Drive, Ste. 102 Mobile, AL 36606 Tel: (334) 471-5165

NASHVILLE MBDC Marilyn Robinson Brown & Robinson Computerized Acct. Services 14 Academy Place, Ste. 2 Nashville, TN 37210-2026 Tel: (615) 255-0432

NASSAU/SUFFOLK MBDC Eric Burgos Burgos & Associates, Inc. 150 Broad Hollow Road, Ste. 304 Melville, NY 11747 Tel: (516) 549-5454

NEW MEXICO IBDC Amadeo Fahje All Indian Pueblo Council, Inc. 3939 San Pedro, N.E./P.O. Box 3256 Albuquerque, NM 87190-3256 Tel: (505) 889-9092

NEW ORLEANS MBDC Angelo Edwards Wyberk & Associates, Inc. 10001 Lake Forest Blvd, Ste. 408 New Orleans, LA 70127 Tel: (504) 523-5400

NEW BRUNSWICK MBDC Edward Tobasson Interracial Council for Business Opportunity 390 George Street, Suite 410 New Brunswick, NJ 08901 Tel: (908) 249-5511

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NORTH DAKOTA IBDC Dennis Huber United Tribes Educational Technical Center 3315 University Drive Bismarck, ND 58504 Tel: (701) 255 6849

OKLAHOMA MBDC Dennis Dowell T3RC Associates 5727 E. 21st Street, Suite 102 Tulsa, OK 74114 Tel: (918) 743-1115

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PONCE MBDC Mantel L. Prats M. L. Prats & Associates 19 Salud Street Ponce, PR 00731 Tel: (809) 840-8100

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SAN DIEGO MBDC Dr. Charles Shockley C. Shockley & Associates, Inc. 7777 Alvarado Road, Ste. 310 La Mesa, Ca 91941 Tel: (619) 668-6232

SAN JUAN MBDC Juan Rivera Bigas Asociacion Productos De Puerto Rico 122 Eleanor Roosevelt Street Hato Rey, PR 00919 Tel: (809) 753-8484

SANTA BARBARA MBDC Larry Schatzaman Fontaine, Quintanilla & Associates 22 N. Milpas, Suite H Santa Barbara, CA 93103 Tel: (805) 965-2611

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WILLIAMSBURG/BROOKLYN MBDC Zvi Kestenbaum ODA Economic Development Association 12 Heyward Street Brooklyn, NY 11211 Tel: (718) 522-5620

### The 7(j) Management and Technical Assistance Program

#### U.S. Small Business Administration

#### The Program

Under the Management and Technical Assistance 7(j) Program, SBA is authorized to enter into grants, cooperative agreements and/or contracts with qualified individuals, for profit firms, state and local governments, educational institutions, Indian tribes and nonprofit organizations, in order to provide management and technical aid to SBA clients. SBA clients are those individuals or enterprises eligible for assistance under Sections 7(i) and 7(j) or the Small Business Act. SBA maintains and provides these services for small firms as required.

Management and technical assistance available to SBA clients includes, but is not limited to, bookkeeping and accounting services, production, engineering and technical advice, feasibility studies, marketing analyses and advertising expertise, limited legal services and specialized management training. Many of these services are free.

#### Eligibility to Receive Assistance

In general, eligible recipients include SBA's 8(a) certified firms, socially and economically disadvantaged persons, and/or those businesses operating in areas of low income or high unemployment, or owned by low income individuals.

#### How to Apply to Receive Assistance

Individuals interested in receiving technical or management assistance should contact the nearest SBA office and ask for SBA Form 641 Request for Counseling. The form provides SBA with basic information on the individual and his/her business.

#### How to Apply to Provide Assistance

#### Competitive Awards

Announcements requesting proposals to provide management and technical assistance in a particular fiscal year are made prior to the beginning of that fiscal year (October 1). SBA typically makes at least three announcements, against which interested offerors may submit proposals. Each announcement will contain information regarding the types of assistance needed and how to apply. Notices of these announcements are published in the Commerce Business Daily.

Criteria for proposal submissions will be contained in the announcements. Proposals, as a minimum, should contain the methods and approach to be used, the tasks proposed, milestones to be accomplished, organizational capability and personnel expertise.



#### Unsolicited Proposals

Those individuals or firms with innovative concepts which they believe will provide certain unique methods for assisting minority business development may submit unsolicited proposals in accordance with procedures listed in Subpart 15.5 -Unsolicited Proposals- in the Federal Acquisition Regulations.

Unsolicited proposals with a national scope should forward the submission to the Director Office Management and Technical Assistance Small Business Administration, Washington D.C. 20416;

Unsolicited proposals to be conducted in a specific geographical area should be submitted to the appropriate SBA regional administrator.

Unsolicited proposals will receive consideration for funding after obligations in response to announcements are made.

#### Qualifications for Assistance Providers

Professional management assistance firms must meet the standards stated in the management and technical assistance program announcement, against which a proposal will be submitted. Potential offerors must have been in business for at least one year before the closing date for receipt of proposals and have a staff capacity to perform at least 50 percent of the work.

#### Additional Information

To be considered as an assistance provider, the individual, organization or firm can request that its name be added to our mailing list to receive future program announcements, or Request for Proposals (RFP) by completing Standard Form 129, *Solicitation Mailing List Application*. The form should be marked <u>7(j) Bidder's List</u> and forwarded to the Small Business Administration Office of Procurement and Grants Management, Grants Management Branch, Washington, D.C. 20416.

If additional information is desired, please contact the director, Director Office of Financial and Management Assistance.

#### Awardee Determination

Awards are made based upon availability of funds. Awardees are determined by an evaluation team of SBA specialists knowledgeable of Agency goals and federal regulations governing the 7(j) program. Criteria such as quality, staff capability, previous experience and effectiveness in performance are used in the evaluation. Award announcements are sent by mail or published in the *Commerce Business Daily*.

Issued by: Office of Public Communications Revised: June 1988



### Department of Defense Procurement Technical Assistance Program

#### Fact Sheet

The Department of Defense Procurement Technical Assistance (DoD PTA) program was established by Congress in the FY 1985 DoD Authorization Act to assist state and local governments and other private nonprofit entities in establishing or maintaining PTA activities to help business firms market their goods and services to the DoD. In FY 1991 the PTA program was extended to offer assistance to firms wishing to market any Federal agency.

The PTA centers are funded by the DoD Defense Logistics Agency (DLA) and local or state funding, and for the most part, the services are free to businesses.

Cooperative agreement awards are made and administered by the Defense Contract Management District (DCMD) Small Business Offices. All awards are made competitively for a twelve-month period unless extended.

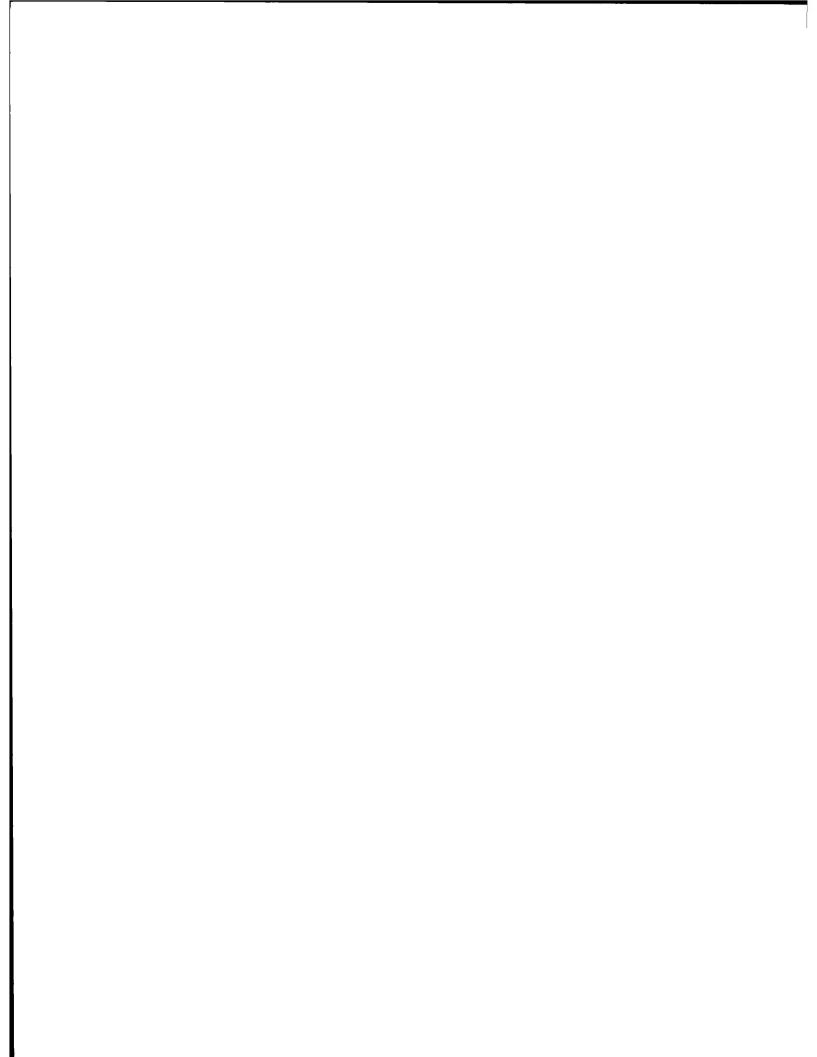
PTA centers are on the local scene, and give day to day professional guidance and assistance to business firms who wish to market their products and/or services to Federal agencies. The assistance is provided through telephone calls, correspondence, or personal discussions.

The PTA services include, but is not limited to, providing advice and assistance regarding marketing opportunities or technical assistance in areas such as:

- (A) Matching the firm's products and/or services with that being purchased by Federal agencies;
- (B) Obtaining specifications;
- (C) Preparing requests to be placed on solicitation mailing lists;
- (D) Preparing offers; and
- (E) Providing post award assistance in areas such as production, quality system requirements, finance, engineering and transportation.
- (F) Distribution of publications and referring firms to other sources for advice and assistance.

For further information on the PTA program, contact the Defense Logistic Agency's OSDBU Office at (703) 767-3400.





# F. GENERAL INFORMATION

OSDBUDIR. TAS	Directors of OSDBU
SBAPUR.DOT	Procurement Center Representatives, Washington DC area
NHTSAFE.GEN	NHTSA Safework: Small Businesses and Highway Traffic Safety
SBA8(a).GEN	SBA Section 8(A) ProgramFact Sheet
PASS.GEN	SBA Procurement Automated Source Selection (PASS)
25QUEST.GEN	Twenty-Five Most Asked Questions About Federal Procurement
8AQUEST.GEN	The Most Frequently Asked Questions About The 8(a) Program

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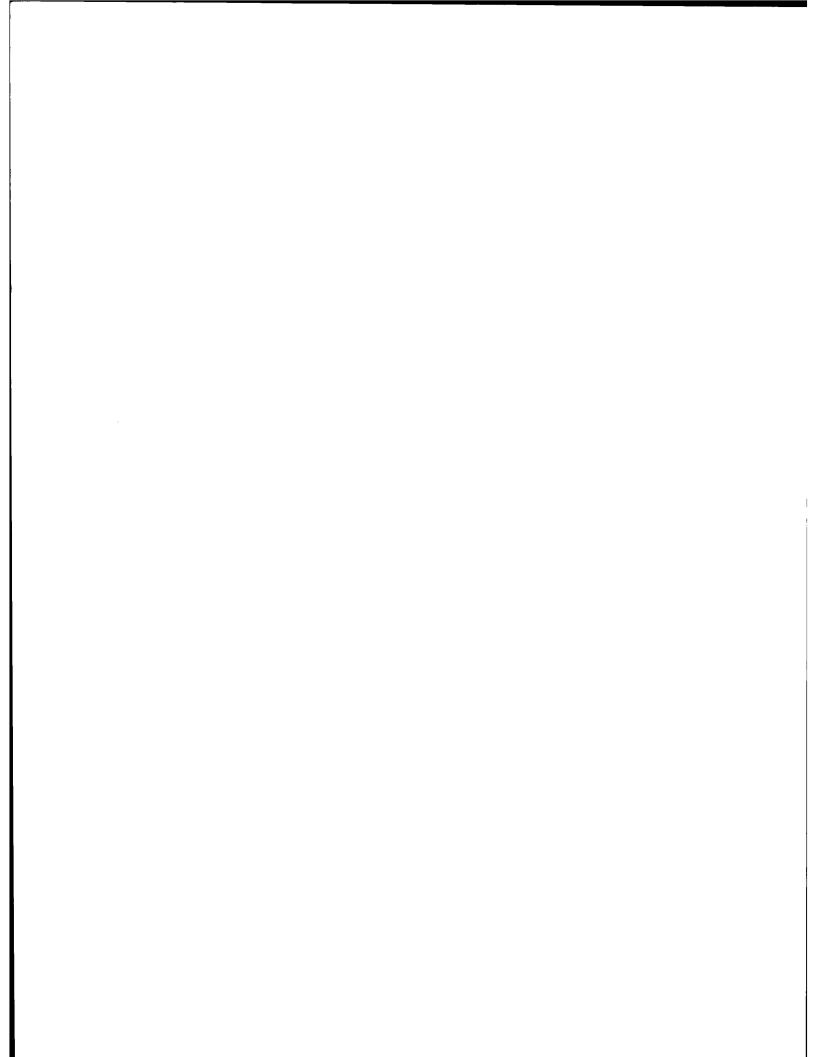
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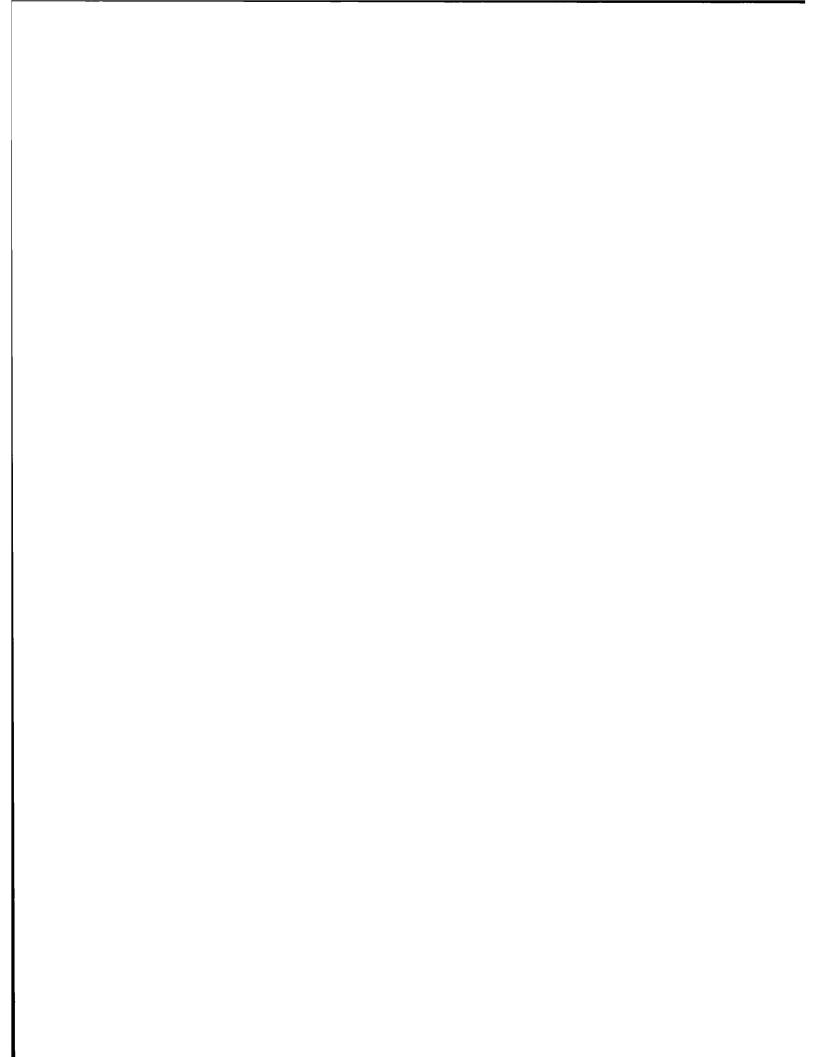
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### NHTSA Safework: Small Business and Highway Traffic Safety

For employers large and small, motor vehicle crashes are the number one cause of lost time at work, on the-job fatalities and debilitating injuries. Consider these facts concerning the casualties on our highways each year:

 $\cdot$  Three out of four deaths, and more than half the injuries suffered by workers in 1987, occurred off the-job. Two thirds of off-the-job deaths and over one third of the off-the-job injuries involve motor vehicles.

• A serious automobile crash involving an employee results in sizeable direct and indirect costs.

• The cost of each motor vehicle crash can add up to thousands of dollars. For the nation, the costs of these crashes were more than \$74 billion in 1986: \$27.4B for property damage; \$16.4B for lost productivity, \$4.1B for medical costs, and \$26.3B for other costs such as insurance, legal, emergency service and other expenses.

Think again of what it means when employees become casualties on-the-job. How will employees, family members, and the company, make it through the tragedy? What about medical and legal expenses to the family and the firm? How long will it take to find someone new? How much will it cost to replace company equipment involved?

#### Take a Closer Look

These statistics show that traffic safety problems, such as drinking and driving, not using safety belts, and speeding can no longer be ignored. Because motor vehicle crashes can represent significant economic losses to small firms, taking steps to reduce them makes good business sense. These steps can:

- · Reduce human and property losses
- · Lower accident rates, both on and off-the-job
- · Lower medical and disability insurance costs
- · Increase productivity
- · Improve relationships between employees and employers

#### What Works?

Corporations and other organizations promoting traffic safety have found that the following elements are common to a successful program.

· A strong management commitment to traffic safety, from the chief executive officer on down.



- A requirement (written policy) that all employees will not drink and drive, will use their safety belts, and will follow traffic laws while operating or riding in a motor vehicle on company business.
- · Educational information to inform employees of the company policy.
- · An incentive program to encourage support of traffic safety.

While it's helpful to look at what other firms are doing, it is important to tailor your program to your situation.

#### Getting Started

The Department of Transportation, which sponsors a variety of financial and assistance programs of interest to small firms, also offers help to companies, trade associations, and other private and public sector organizations, on highway safety.

This information can help you convince employees and their families that highway safety is in their best interest.

#### Related Services

NETS: Network of Employers for Traffic Safety. The Department is a member of NETS, a coalition of manufacturing and service companies, and public agencies, that sponsor traffic safety programs. If you would like information on projects in your area sponsored by NETS, please write to:

NETS Executive Secretary 1140 Connecticut Avenue NW Suite 804 Washington, DC 20036

AUTO SAFETY HOTLINE: (800) 424-9393. This toll-free telephone number, operated by the Department, provides callers with information on motor vehicle safety recalls, safety defect investigations, new car crash test results, and other safety topics. If you have safety problems with your motor vehicles, tires, or automotive equipment, please share your experiences with us by calling the Hotline.

U.S. Government Printing Office: 1990 275--248



### The Small Business Administration's Section 8(a) Program

#### The Program

The 8(a) Contracting and Business Development Program, started in 1968, is named for the section of the Small Business Act from which it derives its authority. Through the 8(a) program, small companies owned by socially and economically disadvantaged persons can obtain Federal Government contracts and other assistance in developing their businesses.

Under the 8(a) program, SBA act as a prime contractor and enters into all types of Federal Government contracts with other government departments and agencies. In its role as a prime contractor, SBA negotiates subcontracts for the performance of those contracts with small companies in the 8(a) program. Generally, contracts with an anticipated award value, including options, of less than \$5 million for manufacturing Standard Industrial Classification (SIC) codes and \$3 million for all other SIC codes are awarded on a non-competitive basis, and contracts in excess of those amounts are awarded after competition among eligible 8(a) participants.

#### Purpose

The purpose of the 8(a) program is to:

- 1. Foster business ownership by individuals who are socially and economically disadvantaged.
- 2. Promote the competitive viability of such firms by providing contract, financial, technical and management assistance.
- 3. Clarify and expand the program for the procurement by the United States of articles, equipment, supplies, services, materials, and construction from small businesses owned by socially and economically disadvantaged individuals.
- 4. Increase the number of small businesses owned and controlled by socially and economically disadvantaged individuals from which the United States may purchase equipment, products and services.

#### Eligibility

Applicants for 8(a) program participation must meet certain requirements which include, but are not limited to, the following criteria:

1. Ownership. To participate in the 8(a) program, a business must be at least 51 percent unconditionally owned by either

a. An individual(s) who is a citizen of the United States [specifically excluding resident alien(s)] and determined to be socially and economically disadvantaged, or



b. An economically disadvantaged Indian Tribe, Alaskan native corporation, or Hawaiian organization.

2. Social Disadvantage. Socially disadvantaged individuals are those who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as a member of a group without regard to their individual qualities.

- a. Members of Designated Groups: Absent evidence to the contrary the following individuals are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Native Americans (American Indians, Eskimos, Aleuts and Native Hawaiians); Asian Pacific Americans (persons with origins from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, U.S. Trust Territory of the Pacific Islands (Republic of Palau), Commonwealth of the Northern Mariana Islands, Laos, Cambodia (Kampuchea) Taiwan, Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Republic of the Marshall Islands, Federated States of Micronesia, Macao, Hong Kong, Fuji, Tonga, Kiribati, Tuvalu, and Nauru), Subcontinent Asian Americans (persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldive Islands and Nepal) and members of other groups designated from time to time by SBA.
- b. Individuals not members of the above-named groups establish their social disadvantage on the basis of clear and convincing evidence, including the following elements:

(i) The individual's social disadvantage must stem from his or her color, national origin, gender, physical handicap, long term residence in an environment isolated from the mainstream of American society, or other similar cause beyond the individual's control.

(ii) The individual must demonstrate that he or she has personally suffered social disadvantage, not merely claim membership in a nondesignated group which could be considered socially disadvantaged.

(iii) The individual's social disadvantage must be chronic, longstanding and substantial, not fleeting or insignificant

(iv) The individual's social disadvantage must be rooted in treatment which he or she has experienced in American society, not in other countries.

(v) The individual's social disadvantage must have negatively impacted on his or her entry into, and/or advancement in, the business world.

**3. Economic Disadvantage**. Economically disadvantaged individuals are socially disadvantaged individuals whose ability, to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities, as compared with others in the same or similar line of business and competitive market area who are not socially disadvantaged.

In determining the degree of economic disadvantage, consideration is given to the following: (1) the personal financial condition of the individual(s) claiming disadvantaged status, including the individual's access to capital and credit; (2) the financial condition of the business; and (3) the applicant's access to capital credit and markets. An individual whose personal net worth exceeds \$250,000, excluding his/her ownership interest in the applicant firm and equity in his/her personal residence, will not be considered economically disadvantaged for purposes of program entry.

4. Control and Management Eligible businesses' management and daily business operations must be controlled by individual(s) determined to be socially and economically disadvantaged, and such individual(s) must be engaged in the daily management and operation of the business. The individual must have management or technical expertise directly related to the primary SIC Code of the business.



5. Size Standard. In order to be eligible to participate in the 8(a) program, a firm must qualify as a small business (as defined for the purpose or government procurement in Section 121 of the SBA Rules and Regulations). The applicable size standard will be based on the primary industry classification of the business.

6. Potential for Success. SBA will approve a business for program participation only when it finds that the applicant firm has been in business in its primary industry classification for two full years as evidenced by revenues shown on filed tax returns, and possesses the potential for success.

7. Ineligible Businesses. Brokers, packagers and franchises are ineligible for 8(a) program participation.

8. Term of Program Participation. Every 8(a) certified business participates in the program for nine years from the date an applicant is certified as a program participant

The term is divided into two stages: a four-year developmental stage, and a five-year transitional stage. A variety or program benefits are available during both stages.

Other Assistance Available. Financial assistance is available through the Agency's many lending programs, including the 8(a) loan program for eligible certified firms. The Agency provides advance payments when justified, on 8(a) contracts to cover extraordinary start-up costs on these contracts. Contractors in the program can receive a wide range of assistance in managing their firms, including pamphlets, individual counseling, seminars and professional guidance. In addition, these companies may be eligible to receive the bonding necessary to perform on government contracts through the Surety Bond Guarantee Program or, in special circumstances, a waiver of the bonding requirement

#### How to Apply

Any individual or business has the right to apply for Section 8(a) assistance, whether or not there is an appearance of eligibility. Applications for admission must be filed and approved cases must be serviced in the SBA district office serving the territory in which the principal place of business of the applying firm is located Principal place of business means the location at which the business records of the firm are maintained and the location at which the individual who manages the concern's day-today operations spends the majority of his/her working hours.

#### Additional Information

Contact the SBA office nearest you for further information. Check your local telephone directory under U.S. Government for the telephone number, or call the SBA Answer Desk at 1-800-827-5722.

SBA Revised: March 1990



### The Procurement Automated Source System (PASS)

#### U.S. Small Business Administration

In 1977, Congress authorized the U. S. Small Business Administration (SBA) to establish the Procurement Automated Source System (PASS).

Each work day, Federal acquisition centers and their major prime contractors award contracts and subcontracts valued at millions of dollars for which small business concerns may compete. The PASS system was developed to assist small businesses in their efforts to obtain a fair share of Government contracts and subcontracts.

Presently, PASS utilizes information in the form of a computerized directory which describes the profiles of over 140,000 small businesses which are interested in competing for federal procurements. Included in the data bank are over 26,000 minority- owned businesses, 27,000 female-owned firms and well over 40,000 veteran-owned businesses.

Company profiles are "on-line" in the fields of research and development, manufacturing, construction, services, Standard Industrial Codes (SIC), Federal Supply Codes/Commodity Product Service Code(s) and Quality Assurance. The aforementioned are just a few of the categories in which PASS users may instantly obtain a printout of selected small businesses having related capabilities.

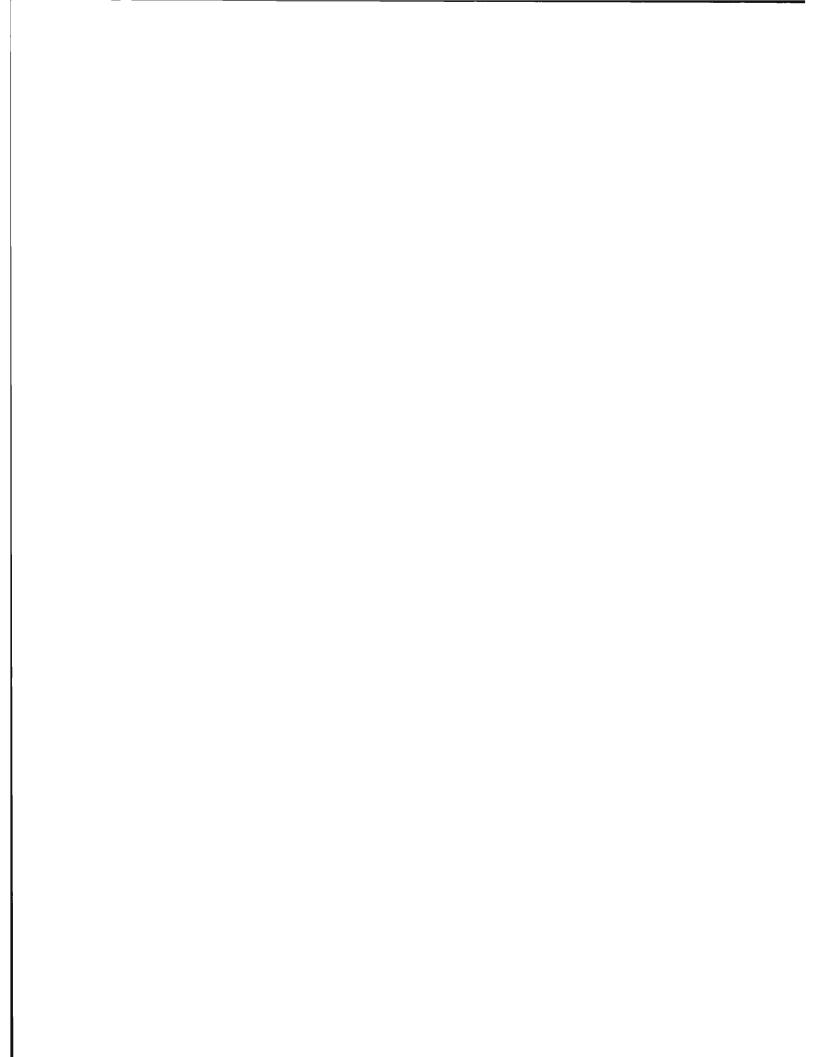
There is no cost for listing your company in PASS. As an automated directory, we believe that the more companies contained therein, the more valuable the directory. The information you provide to us will be entered into PASS.

Remember, PASS was established and designed to supplement your regular marketing and sales efforts. Entering your company's profile does not assure contracting opportunities, but as the marketplace grows more complex, your business should explore every possible opportunity to discover new and expanded marketing areas.

You can obtain a PASS form at any SBA office. When you provide the data, please be as complete and accurate as you can in describing your company and its capabilities.

Federal agencies and prime contractors who are interested in "direct access" and/or further information contact the PASS Hotline at 1-(800)-231-PASS





### The 25 Most Asked Questions About Federal Procurement

#### Preface

The U.S. Federal Government is the world's largest purchaser of goods and services. Selling to the Federal Government can be a tremendous opportunity for small businesses. The Small Business Administration has developed the *Twenty-five Most Asked Questions About Federal Procurement* publication to assist small business concerns to better understand Federal procurement. If you have further questions, please do not hesitate to contact the nearest Small Business Administration regional office.

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#### 1. Define a small business and the certification process.

For the purposes of SBA procurement assistance, a concern generally is considered small if it is independently owned and operated, is not dominant in its field of operation and can further qualify under the criteria set forth in the SBA Small Business Size Standards Regulation set forth in Title 13, Part 121 of the Code of Federal Regulations. In making a detailed definition, SBA may use these criteria, among others: number of employees, annual receipts, affiliates or other applicable factors. In submitting a bid or proposal on a Government procurement, a concern which meets the criteria in the Regulation may represent or self-certify that it is a small business for the particular procurement involved. Under Federal Acquisition Regulations (FAR) the specific size criterion for a procurement must be stated in the solicitation. For information on specific industry classifications (manufacturing, construction, services, transportation, refined petroleum products, and research, development and testing) and refinements of the general definition of a "Small Business," contact the nearest SBA regional office.

#### 2. What is Standard Form (SF) 129, Solicitation Mailing List Application?

Standard Form 129 (SF-129), Solicitation Mailing List Application, is designed for use by persons or concerns wishing to be added to a particular agency's bidders mailing list for equipment, supplies, materials and/or services. A properly completed SF-129 shall be filed with each procurement office of the Federal agency with which a concern desires to do business. Applicants are encouraged to complete an SF-129, leaving the "NAME AND ADDRESS OF FEDERAL AGENCY TO WHICH FORM IS SUBMITTED" section blank, and the "SIGNATURE" space blank, so that it may be reproduced and then signed and distributed to different agency procurement offices. There are two publications that tell where and how to use the SF-129 and give some information about Government procurement procedures: (1) "U.S. Government Purchasing and Sales Directory," available from the Superintendent of Documents, US Government Printing Office, Washington, D.C. 20402, and (2) "Selling to the Military," available from most Department of Defense installations or Department of Defense, Washington, D.C. 20301.

After placement on the bidders mailing list of an agency, failure to respond to an invitation for bid (IFB) (either by submission of bid, or notice in writing that the firm is unable to bid on that particular transaction but wishes to remain on the active bidders mailing list for that particular item), may result in removal of the firm's name from the mailing list.

# 3. Use of "U.S. Government Purchase and Sales Directory" - How do I identify who in the Government buys my product?

To identify which Government agencies buy specific products or services, the section listing items purchased by civilian and military agencies must be consulted. If the product or service is not specifically identified in the listings, then a search should be made for a broad classification in which it is most likely to be included.

When the product or service or the broad class of which it is a part has been located, it should be noted that the name of the product or service is followed by one or more numbers. The purchasing office, military or civilian, designated by these numbers can be identified by referring to the appropriate listing of purchasing offices which is located immediately after the product or service listings in the directory. Part II of the directory contains the listings for military purchasing offices. The listings for civilian purchasing offices are located in Part IV

In addition to the material discussed above, the directory contains other information which may be of interest to prospective contractors to the Government. This includes general information on selling to the Government, information about local purchasing, research and development, Government specifications, property sales, applicable forms and a listing of Government offices from which procurement assistance may be obtained.



# 4. Contract Payments - Why isn't interest automatic after 30 days in accordance with the Prompt Payment Act (PL 97-177)?

Under the Prompt Payment Act, interest now begins after 30 days. The Act previously allowed a grace period of an additional 15 days, but this grace period was eliminated on April 1, 1990. This presumes delivery, acceptance and invoicing is in accordance with the contract terms. The time period begins when a proper invoice is received in the paying office. The interest rate is set by the Treasury Department and is published in the Federal Register every six-months.

NOTE: In the near future, payments by U.S. Treasury will all be made by Electronic Funds Transfer (EFT) directly to financial institutions. Contact your bank for its impact on your commercial accounts.

# 5. Explain subcontracting procedures and opportunities in the Federal acquisition process.

One of the greatest opportunities that small and small disadvantaged businesses have for participating in Government procurement, other than contracting directly with an agency, is through subcontracting with firms that have contracts with civilian or military agencies. Opportunities in the subcontracting field are often overlooked by small businesses and small disadvantaged business firms.

Federal contracts which exceed \$1,000,000 in the case of a contract for the construction of any public facility, or \$500,000 in the case of all other contracts, and which offer subcontracting possibilities, require that contractors which are not small businesses submit a subcontracting plan which becomes part of the contract. The plan includes percentage goals for the utilization of small business concerns and small disadvantaged business concerns. Large business contractors are required to designate a Small Business Liaison officer who administers the subcontracting programs. These programs are designed to assist small and small disadvantaged business concerns by affording them the opportunity to participate in Government work as subcontractors.

The Commerce Business Daily is useful in identifying firms which offer subcontracting opportunities in that they have received a recent Federal contract for a specific product or service. In addition, SBA publishes a "Subcontracting Directory" of all of these prime contractors, which includes their address, a description of their product lines, and the name and telephone number of an initial contact point for a small firm desiring to become a subcontractor. This subcontracting directory is available from all SBA regional offices.

#### 6. What is PASS? How will it benefit my business?

PASS (Procurement Automated Source System) is a national automated directory of small suppliers of goods and services. Presently, it lists profiles of well over 200,000 companies, including over 37,000 minority-owned and 48,000 women-owned firms.

PASS provides benefits to both buyers and suppliers. It enables procurement offices to quickly identify companies meeting their procurement needs. At the same time, it provides small businesses with a valuable marketing avenue for entering the Federal marketplace or expanding their existing Federal contracts.

By listing your firm in PASS, you can increase your marketing opportunities. PASS is actively used by purchasing officials from industry and the public sector to find potential suppliers of goods and services. Although no one can guarantee new business, listing your firm in PASS is an effective addition to your regular marketing and sales efforts.



Listing your company in PASS is free. To qualify for PASS, your firm must be an established, independently-owned small business operating in the United States. To register your company's profile in PASS, obtain a PASS COMPANY PROFILE form from your nearest SBA office.

#### 7. Commerce Business Daily - What is it, how is it used, and how do I get it?

The Commerce Business Daily (CBD) is a publication that is printed and issued each Government business day. It is a daily list of U.S. Government invitations for bids (IFB), requests for proposals (RFP), contract awards, subcontracting leads, sales of surplus property and foreign business opportunities. Federal Acquisition Regulation (FAR) 5.201 requires all Federal agencies to synopsize in the CBD any proposed contract actions expected to exceed \$25,000 (\$10,000 for non-competitive requirements). Contract awards in excess of \$25,000 are also synopsized in a separate section of the CBD.

Since the FAR requires the publication of a CBD synopsis 15 days prior to issuing a solicitation, small and small disadvantaged businesses can review the CBD for prime contract and subcontracting opportunities. The CBD synopsis includes the name and address of a contact in the agency processing the acquisition. Only Monday's issuance contains a published list of the numbered notes referenced in each synopsis.

A SB/SDB can subscribe to the CBD for \$261 a year (1st Class Mailing); or \$208 a year (2nd Class Mailing). A six month "Trial Subscription" is available for \$130 (1st Class) or \$104 (2nd Class). Send remittance to Superintendent of Documents, Government Printing Office, Washington, D.C. 20402-9325. If you want to review a CBD, almost all libraries maintain copies on file and many Government procurement agencies maintain copies on file in their Small Business Offices.

# 8. Are there any special procurement programs and preferences for women-owned businesses?

In most agencies women-owned businesses are counted but do not receive preferential treatment. However, three major agencies do give special preferences for women-owned businesses.

The Department of Energy's Superconducting Super Collider Project, through Public Law 101-101, includes women in their definition of economically and socially disadvantaged individuals for purposes of a set-aside. There is a 10% set-aside requirement for that project and that set-aside flows down to all subcontracts.

NASA has also defined women-owned businesses as socially and economically disadvantaged in the NASA Plan, which outlines their proposals to broaden the base of small businesses supporting their procurement actions. By Public Law 101-144, NASA has been tasked by Congress with a goal of 8% of the total value of prime contracts and subcontracts to be awarded to socially and economically disadvantaged firms, which includes women-owned businesses.

The third agency that gives women-owned businesses special treatment is the Department of Transportation. However, this preference only applies to contracts awarded by each state from money awarded by the Federal Government under the Surface Transportation Act (Highway Trust Fund). This Act requires that the state certify women-owned businesses, as they do socially and economically disadvantaged firms. Your State Department of Transportation can provide details on your state's certification process.



#### 9. What is the 8(a) Program?

The 8(a) Business Development Program provides Federal Government contracts and other assistance to small businesses owned by socially and economically disadvantaged individuals. Under 8(a) Program authority, SBA enters into contracts with other Federal agencies to supply goods and services, and subcontracts the actual performance of the work to 8(a) Program participants.

To participate in the 8(a) Program, a small business must be at least 51 percent unconditionally owned, controlled and managed by either an individual(s) who is a socially and economically disadvantaged citizen of the United States; or an economically disadvantaged Indian tribe, including an Alaskan Native Corporation or an economically disadvantaged native Hawaiian organization.

Socially disadvantaged individuals are those who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as members of a group without regard to their individual qualities. In the absence of evidence to the contrary, the following individuals are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Asian Pacific Americans, Asian Indian Americans, Subcontinent Asian Americans and Native Americans. Individuals who are not members of the above named groups may establish their social disadvantage on the basis of clear and convincing evidence.

Economically disadvantaged individuals are socially disadvantaged individuals whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities. Program applicants must also demonstrate that they have the potential to succeed in the 8(a) Program, including demonstrated managerial or technical expertise and adequate financial resources.

The program term for 8(a) participants is nine years, beginning on the date of 8(a) Program certification. This term is divided into two stages: a four-year developmental stage, and a five-year transitional stage. A variety of program benefits are available during both stages.

Certification for participation in the 8(a) Program is not a guarantee of contract awards. SBA can only pledge its best efforts to support the business development of participant firms.

# 10. What is a Certificate of Competency (COC)? Can I get one before I submit my bid or proposal? If I don't get a COC this time, will it hurt my chances in the future to get one?

A COC is a written instrument issued by SBA to a Government contracting officer, certifying that a small business concern possesses the capability or eligibility (with respect to the Walsh-Healy Public Contracts Act) to perform all or part of a specific Government procurement or sales contract.

The COC procedure is only available to small business concerns whose otherwise successful bid or proposal on a specific procurement or sale is rejected by the contracting officer based on a finding that the firm is a non-responsible contractor and/or ineligible under Section 35(a) of the Walsh-Healy Public Contracts Act (41 USC 35(a)). A Certificate of Competency applies only to the specific procurement in question. A firm's failure to apply for a COC or the denial of a COC has no impact on future COC actions.

### 11. Protests -What is the procedure to protest size and other protests to the Contracting Officer?

<u>Size Protest</u>: Any offeror or other interested party (other than a large business) may protest the small business representation of an bidder or offeror on a small business set aside contract. In order to affect a specific solicitation,

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a protest must be timely. To be timely, a protest must be received by the contracting officer within five business days after bid opening. With respect to negotiated procurements a protest must be received by the contracting officer within five business days after receipt of the special notification from the contracting officer that identified the apparently successful offeror. Protests must also have specificity to be valid; simple allegations that another firm is not small are insufficient to constitute a protest. Some factual grounds for the allegation must be included.

<u>Other Than Size Protests</u>: Contracting officers will consider all protests or objections to the award of a contract, whether submitted before or after award. If a protest is oral and the matter cannot be resolved, written confirmation of the protest will be requested. The protestor will be notified in writing of the final decision of the written protest.

#### Explain a protest to GAO (General Accounting Office)

Any interested party may file a protest with GAO. Usually protests are filed by disappointed bidders or offerors or by potential bidders or offerors. GAO, however, will also consider protests filed by others who have some legitimate interest in the particular action.

A GAO bid protest is initiated by filing a written protest with GAO's Office of General Counsel. A copy of the protest must, within one day, be provided to the official designated in the solicitation or the contracting officer in lieu of such designation. GAO then requests a report on the matter from the procuring agency. When the agency report is received, a copy is provided to the protestor who is given the opportunity to comment. Other parties may also be provided with copies of the protest and the agency report for comment. In some cases an informal conference may be held in which the protestor and others are afforded an opportunity to present their views directly to GAO attorneys responsible for the case. GAO then considers the facts and issues raised by the protest and issues a decision in the name of the Comptroller General. A copy of the decision is sent to the protestor, to interested parties, and to any agency involved. The agency normally takes action in accordance with the decision. Processing time from date of receipt of the protest to date of decision usually takes approximately 60 to 90 working days, depending on urgency and complexity. Contract awards or performance is normally suspended during this time period. In order to be considered timely, a protest to the GAO must be filed within 10 days after the protestor becomes aware of the adverse action. Protests concerning solicitations, such as on restrictive specifications, must be filed prior to bid opening or the deadline for receipt of proposals.

#### 12. What is a qualified product? How are new introduced?

"Qualified Product" means an item has been examined and tested for compliance with specification requirements and qualified for inclusion in a qualified product list.

Qualification is the process by which products are obtained from manufacturers or distributors, examined and tested for compliance with specification requirements, then included in a list of qualified products. Generally, qualification is performed in advance, at the contractor's expense, and independently of any specific procurement action. Qualification of a supplier or manufacturer's product is through the medium of a specification issued by the activity designated as responsible for development and maintenance of the specification and any qualified product list.

Specifications requiring a qualified product are included in the following publications:

- a. Index of Federal Specifications and Standards FPMR 101-29.1;
- b. Department of Defense Index of Specifications and Standards.

Instructions concerning qualification procedures are included in the following publications:

a. Federal Standardization Handbook, FPMR 101-29, Chanter IV;



b. Defense Standardization Manual 4120.3M. Chapter IV, as <u>amended by Military Standards 961 and 962.</u>

The publications listed above are available and sold to the public by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20407. Firms interested in obtaining specifications pertaining to Federal civilian agencies may obtain their publications from the General Services Administration, Specification Section (WFSIS), Washington, D.C. 20407. Firms interested in obtaining specification pertaining to Defense agencies may obtain the publications from the Standardization Documents Order Desk, Building 4D, 700 Robbins Avenue, Philadelphia, Pennsylvania 29111-5094.

All inquiries and requests for qualification of products should be submitted to the activity named in Section 6 of the applicable specification noted above. Additional opportunities for qualification, before solicitation, are synopsized in the <u>Commerce Business Daily</u>.

In summary, any interested party desiring to qualify their product should:

- a. Check the Commerce Business Daily (CBD) publication for opportunities to qualify specific products;
- b. Contact the procuring agency responsible for the product for specific information relative to qualification requirements;
- c. Obtain the applicable specification from the sources, i.e., Government Printing Office, General Services Administration or Naval Publications and Forms Center;
- d. Perform, at your expense, the qualification tests required by the applicable specification;
- e. Submit evidence of the qualification tests to the agency identified in the specification. Introducing New Products. Any organization or person interested in introducing a new product into the Federal procurement system, prior to any requirement by the Federal procuring agencies, can do so by either of two methods:
  - (1) Submission of an unsolicited proposal to the Federal agency responsible for the item;
  - (2) by having the product included in the New Item Introductory Schedule (NIIS) through any of the General Services Administration (GSA) Business Service Centers.

An unsolicited proposal is a written offer to perform a unique task or effort, submitted to the Government, by an offeror, without solicitation by the Government, with the objective of obtaining a contract. Interested parties are encouraged to contact the agency responsible for the overall mission for free written information regarding preparation and submission of unsolicited proposals.

The NIIS is used to introduce new or improved products into the Federal supply system. Potential suppliers submit GSA Form 1171, Application for Presenting New Articles, to any General Services Administration (GSA) Business Service Center. A listing of the GSA Business Service Centers can be found in various publications including the "U.S. Government Purchasing and Sales Directory." (Ref: FAR 38.102-3, FAR 15.500 & FAR 48.1)

#### 13. General Contract Administration Problems. What about abandoning a contract?

If a contractor abandons a contract or fails to satisfactorily perform a contract, the contracting officer may terminate the contract for default and charge the contractor the excess reprocurement cost, i. e., whatever the difference is between the original contract price and the ultimate cost to the Government.



#### 14. What is the difference between responsiveness and responsibility?

<u>Responsiveness</u> - Bids submitted in a sealed bid procurement will be considered only if they comply in all material aspects with the invitation for bids. Such compliance is called "responsiveness" and is not a concept directly applicable to negotiated procurements. The fairly strict requirements of responsiveness represent an effort to ensure that all bidders stand on an equal footing and that the integrity of the sealed bidding system is maintained. A bid is an offer submitted at the invitation of the Government but the invitation tells bidders, in terms as precise as possible, what they may offer. Any offer (bid) that deviates in a material respect from what the Government wants, according to the invitation, will be rejected as nonresponsive.

<u>Responsibility</u> - Awarding contracts on the basis of price alone can be false economy if unsatisfactory performance results. Prospective contractors are required to demonstrate affirmatively their ability to perform in a satisfactory manner. Before making an award, the contracting officer must have information that indicates clearly that the awardee meets all applicable standards of responsibility.

Minimum standards require adequate financial resources or the ability to obtain them, ability to meet the delivery or performance schedule, a satisfactory record of performance, and a satisfactory record of integrity. A prospective contractor must also be otherwise qualified and eligible for award, i.e., only manufacturers or regular dealers qualify for award subject to the Walsh-Healy Public Contracts Act.

#### 15. How does a firm obtain military specifications, drawings and technical data?

Specifications not included in a solicitation may be obtained from:

Standardization Documents Order Desk Building 4D 700 Robbins Avenue Philadelphia, PA 29111-5094

#### 16. What are progress payments? How do I get them?

Progress payments are payments to the contractor in recognition of progress toward complete performance, usually based on incurred authorized costs. A clause in the solicitation will give notice of the availability or non-availability of progress payments. Requests to the contracting officer to include progress payments should be separate from bids and should be made before time of bid opening to permit amendment of the solicitation. General grounds for inclusion are:

Contractor will be unable to deliver first performance milestone or product for a substantial time (normally four months); and, the contractor will have to make expenditures for performance which will have significant impact on working capital. See FAR 32.502-1.



#### 17. What is an IFB, an RFP and an RFQ?

There are two ways Federal purchasing agents throughout the country buy what the Government needs. They are:

- a. Sealed Bid Invitation for Bids; and
- b. Buying by Negotiation Request for Proposals or Request for Quotations.

Invitation for Bids - IFB. When advertising for bids, a purchasing agency sends an Invitation for Bids (IFB) to firms that have been placed on its bidders list and anyone who requests one. IFBs may be listed in the <u>Commerce Business</u> <u>Daily</u> and posted at Federal installations as well. The IFB includes instructions and specifications for preparing bids. Typically, they will include:

A description of specifications for the product or service to be bought. Under no circumstances should a bidder substitute something he or she thinks might be just as good. Unless the company's product can match the exact requirements of the specifications, the bid will be considered non-responsive.

<u>Delivery schedule and Packaging/shipping requirements</u>. These requirements must be met exactly as stated; Sometimes there are special conditions attached on a supplementary sheet. Study all conditions carefully and make sure you can meet all of the requirements.

Payment schedule and terms. This is extremely important. All costs to the bidder should be computed very carefully.

<u>Standard contract provisions and clauses</u>. Examples are clauses or provisions relating to default, changes, and disputes. These are binding to the contractor and should be understood clearly.

<u>Deadline for submitting bids</u>. The deadline is strictly adhered to. The Government may disqualify any bids received after the deadline.

<u>Date and time of bid opening</u>. Bids are opened in public at the agency purchasing office for sealed bidding, but not in negotiated procurements.

<u>Contract Award</u>. When the bids are opened, the bidder quoting the lowest price wins the contract if the bid is <u>responsive</u> and if the bidder is qualified as a <u>responsible</u> firm.

When sealed bids are not suitable or possible, the Government may buy what it needs through negotiation. Such instances are prescribed by law and applicable regulations. Examples are:

- a. When adequate specifications of a product or service are not possible to draft;
- b. When the product or service is experimental, developmental, or of a research nature;
- c. Small purchases which are made through the negotiation process. Purchases under \$25,000 are "set-aside" for small businesses if more than one small firm having adequate capabilities is able to bid on the requirement with reasonable price quotations. Request for Proposals RFP. In buying by negotiation, a purchasing agency sends a Request for Proposals (RFP) to firms on its bidders list and to anyone who requests one. RFPs may be listed in the Commerce Business Daily and posted at Federal installations as well. Like an IFB, the RFP describes the products or services desired, the delivery time and other terms of the contract. As with the IFB solicitation process, there is a strict deadline for submitting a response to the RFP.



Proposals submitted must respond to the requirements of the RFP and normally require the offerors price, descriptions of the offerors product or service, resources to be used in performing the work, applicable capabilities of the offerors firms and the contract terms acceptable to the offeror. After reviewing all of the proposals received, the contracting agency's purchasing officers conduct negotiations with those offerors whose offer falls within a competitive range. The process of negotiations allows the agency to analyze, question, explore and bargain with respect to costs, performance, delivery time and methods of payment. The Government, however, generally reserves the right to award a contract on the basis of proposals received, without negotiation; therefore, a small business firm should not rely on an opportunity to change price during negotiations.

<u>Contract Award</u>. The contract award is decided through evaluations and negotiations after proposals have been received and reviewed. Award is made to the offeror whose final offer is the most fair and reasonable to both parties. It is not required that the recipient of the award have the lowest price. Evaluation factors, if other than price, must be listed in the solicitation.

<u>Request for Quotations - RFQ.</u> The Request for Quotations, Standard Form 18 (SF-18), is designed for use in obtaining price, delivery, and related information from suppliers. This form is available for use by all agencies, and is normally used to submit written quotations for small purchases, but it may also be used for large purchases. A quotation is not an offer; consequently, it cannot be accepted by the Government to form a binding contract. Therefore, issuance by the Government of an order for supplies or services in response to a supplier's-quotation does not establish a contract. The order is an offer by the Government to the supplier to buy certain supplies or services upon specified terms and conditions. A contract comes into being when the supplier accepts the offer by performance of the work.

#### 18. Understanding of quality requirements. What is an acceptable quality program?

ANSWER: Government contracts operate on the principle of "supplier responsibility." Quality is one of the three important elements of successful Government contracts; i.e. quality, price, and timely delivery. An acceptable quality program will be in writing and will be available to the Government representative. It will include:

- a. An organization chart which clearly depicts the place of quality control functions.
- b. Persons performing quality control functions, their responsibilities, and authority in dealing with the Government on contracts.
- C. A flow chart of production.
- d. Inspection stations, inspection procedures, test methods, statistical techniques, formation of lots, lot sizes, collection of samples, sample sizes, frequency of sampling, acceptance/rejection criteria, identification of lots, segregation of lots, disposition of rejected lots, corrective action, and procedures for recording results of inspection.
- e. Calibration of equipment, frequency, procedures, traceability to standards and record.
- f. Samples of quality control forms, tags, charts, labels and any other written matter used to control quality.

The Government representative evaluates the contractor's quality program and may disapprove any aspect which does not achieve the objectives specified in the quality assurance standard required in a particular contract solicitation, e.g. FED-STD-368 (for civilian agencies), MIL-I-45208, MIL-Q-9858, and ANSI/ASME NQA-L.

These quality assurance standards are available upon request, as follows:



- FED-STD-368 Any GSA Business Service Center

 MIL-I-45208 Standardization Documents Order Desk
 MIL-Q-9858 Building 4D 700 Robbins Avenue

Philadelphia, PA 29111-5904 ANSI/ASME NQA-1 American National Standard Institute

> 1430 Broadway New York, NY 10018

#### 19. What are small business set-asides?

ANSWER: A small business set-aside is a method of acquiring goods or services for use by the Federal Government whereby participation in the acquisition is restricted exclusively to small business concerns. Large businesses cannot participate; thus small business is assured of receiving a contract. The criterion for a small business set-aside is, essentially, reasonable <u>expectation</u> that sufficient (two or more companies) small business competition exists to meet the requirement to obtain the goods or services at fair and reasonable prices. A small business set-aside is not appropriate where only one small business is expected to participate (bid). Usually the contracting officer of the procuring activity determines if the criterion for a set-aside is met. SBA can intercede and assist the contracting officer in making a determination to initiate a set-aside.

A different form of set aside, the Small Disadvantaged Business Set-Aside, was implemented by Public Law (PL) 99-661. Under this statute, the Department of Defense (DOD) is mandated to reserve 5% of their procurement dollars for small disadvantaged business (SDB) firms. This SDB set-aside program is preferred over other setasides in all DOD procurements, except for those acquisitions processed under Section 8(a) of the Small Business Act.

NOTE: Public Law 100-656, Title VII, Small Business Competitiveness Demonstration Program, eliminated small business set-asides for the period January 2, 1989, through December 31, 1992, for certain designated industry groups (DIGs); however, acquisitions within those DIGs may still be set aside for Section 8(a) awards or under the DOD SDB set-aside program: DIGs for Construction, except dredging; Refuse Systems and Related Services; Architect and Engineering Services; and Non-Nuclear Ship Repair.

# 20. What assistance can SBA provide in resolving production, technical and contract problems?

ANSWER: While SBA can sometimes use its offices to help resolve specific contract administration problems, the assistance is limited by legal prohibition against assisting in claims against the Government; by the absence of authority over such issues; and, by the limited personnel resources. Often, however, contractors may be referred to the Service Corps of Retired Executives (SCORE) for volunteer assistance at no cost to the contractor.

#### 21. What Pre-Award Survey preparation/guidance is available?

ANSWER: The booklet, "Preaward Survey Information for Prospective Government Offerors" is published by the Defense Logistics Agency (DLA), Department of Defense. Ask any DLA Small and Disadvantaged Business Utilization specialist to help obtain a copy.

#### 22. What is the SBIR Program?

ANSWER: The Small Business Innovation Research (SBIR) Program was derived from the enactment of Public Law 97-219, the Small Business Innovation Development Act, for the purpose of stimulating SB/SDB technological innovation; to use small businesses to meet Federal R & D needs; encourage the participation by disadvantaged and minority persons in technological innovation; and increase private sector commercialization derived from Federal R & D. The program is conducted in three phases. Phase I solicits proposals from SB/SDB on topics which the different agencies determined to need R & D effort. Phase II is funded to further develop the proposed ideas that are selected. Phase III is conducted by the small business firm (including joint-ventures or R & D partnerships) to pursue commercial application of the R & D conducted in Phase I & II.

#### 23. Can SBA help me obtain a facility security clearance?

ANSWER: The SBA cannot issue or decide upon security clearances related to work performed for other agencies. We can assist with information and guidance as to the procedural requirements. Specifics will vary with the nature of the individual contracts involved; however, the following general information may be of use in getting started in an effective manner:

It should be noted that the contracting officer has the primary responsibility for dissemination of security requirements. Details of the activities required of the contracting officer are spelled out in FAR 4.401 Definitions, FAR 4.402 General, FAR 4.403 Responsibilities of Contracting Officers, and FAR 4.404 Contract Clauses.

In summary form, the contracting officer is required to:

- (1) Review the proposed solicitation to determine whether access to classified information may be required;
- (2) Include the appropriate Security Requirements clauses in thesolicitation;
- (3) Inform contractors and subcontractors of the security classifications and requirements;

There are two broad categories of regulations which may be encountered. The Department of Defense (DOD) has incorporated all the requirements applying to its operations into the Defense Industrial Security Program (DISP) which is administered by the Defense Investigative Service, 1900 Half Street, S.W., Washington, D.C. 20324. The program is implemented by the following DOD publications:

Industrial Security Regulation, DOD 5220.22-R

Industrial Security Manual, DOD 5220.22-M

For those agencies having their own security program, it is necessary to identify the details of their individual requirements.



In most cases, a review of the solicitation and discussion with the contracting officer will resolve the question at hand. if assistance beyond that point is needed, then contact the Procurement Assistance Division within the nearest SBA Regional office.

#### 24. How do I find out about small purchase opportunities and procedures?

ANSWER: Small Purchase Procedures are spelled out in the Federal Acquisition Regulations (FAR), Section 13. Generally speaking, small purchases are a simplified method that the Government uses to acquire supplies, equipment and services up to a value of \$25,000. Purchases are made after seeking informal oral or written quotations generally from one to three vendors, depending on the dollar value of the required supplies or service. Small Purchases estimated to be less than \$25,000 are not advertised in the <u>Commerce Business Daily</u>. If offerors are interested in seeking business, they must make the buyer aware of their business and its products. This can be accomplished by personal visits to the procurement office or by mailing a company brochure or products list to the procurement office, addressed to the attention of "Small Purchase Section" or to an individual buyer if his/her name is known. A good way to become familiar with this operation is to contact Small and Disadvantaged Business Utilization specialists (SADBUS) at purchasing offices. The best way to become familiar with small purchase procedures is to obtain a listing of Purchasing (Contracting) offices in the area (the yellow pages of the telephone book is a good place to start) and start making calls, either in person (preferred) or via the telephone.

Contact agencies outside the local area via mail and furnish a products list of the company. The old axiom, "You have to make calls to get results," is very applicable to the Small Purchase area of Government buying.

#### 25. How do I get a 'DUNS' identification number and why?

Note: DUNS or Data Universal Numbering System is an identifying number assigned by Dun and Bradstreet to commercial establishments. This numbering system has been replaced by the Federal Contractor Establishment Code. This code is to be obtained by Contracting Officers for every federal contractor.

### The Most Frequently Asked Questions About the 8(a) Program

#### 1. What is the 8(a) program?

The 8(a) program takes its name from Section 8(a) of the Small Business Act. The Act as amended by Congress created the 8(a) program so that the Small Business Administration (SBA) could assist small companies owned and operated by socially and economically disadvantaged persons to develop their businesses. One of the business development tools of the 8(a) program is the award of Federal contracts. Under the program, SBA acts as a prime contractor and enters into all types of contracts with other Federal Government departments and agencies. In its role as a prime contractor SBA then awards subcontracts for the performance of those contracts with small companies in the 8(a) program.

#### 2. How do I apply to the 8(a) program?

The first step in seeking certification with the 8(a) program is to contact the local SBA district office serving your area. An SBA representative will answer your general questions over the telephone, and set up an appointment with you to go over the various application forms which need to be completed.

The following forms and documentation are required to be submitted for an eligibility determination:

- a. Form SBA 101A, "8(a) Personal Eligibility Statement"
- b. Form SBA 1010B, "Business Eligibility Statement"
- c. Form SBA 413, "Personal Financial Statement"
- d. Form SBA 912, "Statement of Personal History"
- e. Fingerprint Card, FD 258
- f. Business Organization Information
- g. Federal Income Tax Returns
- h. Business Financial Statements
- i. History of the Business
- j. Organization Chart
- k. Resumes
- 1. Financing Arrangements
- m. Bonding Information
- n. Arrangements for Business Premises
- o. Arrangements for Business Equipment
- p. Licenses
- q. Management, Consulting or Other Agreements
- r. Schedule of Business Insurance
- s. Information Regarding Affiliates



# 3. Do I need someone to prepare my 8(a) application package? Will I increase my chances of being approved if I use a specific business consultant?

You do not need to pay anyone to prepare your 8(a) application. SBA has attempted to design the application forms so that any small business person can provide the required information. If you wish, you may have a consultant assist you with the application. However, please be advised that no one can guarantee that an application for 8(a) program participation will be approved. The application process is intended to assure that each applicant receives a fair, unbiased review, free from any favoritism or influence. To this end, any irregularities in the application review process should be immediately referred to the SBA Inspector General.

#### 4. Who are socially and economically disadvantaged individuals?

<u>Socially disadvantaged</u> individuals are those who have been subjected to racial or ethnic prejudice or cultural bias because of their identities as members of groups without regard to their individual qualities. The social disadvantage must stem from circumstances beyond their control. In the absence of evidence to the contrary, the following individuals are presumed to be socially disadvantaged: Black Americans; Hispanic Americans; Native Americans (American Indians, Eskimos, Aleuts, and Native Hawaiians); Asian Pacific Americans (persons with origins from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, U.S. Trust Territory of the Pacific Islands (Republic of Palau), Commonwealth of the Northern Mariana Islands, Laos, Cambodia (Kampuchea), Taiwan; Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Republic of the Marshall Islands, Federated States of Micronesia, Macao, Hong Kong, Fiji, Tonga, Kiribati, Tuvalu, or Nauru; Subcontinent Asian Americans (persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands or Nepal); and members of other groups designated from time to time by the SBA.

In addition, an individual who is not a member of one of the above-named groups must establish his/her individual social disadvantage on the basis of clear and convincing evidence.

<u>Economically disadvantaged</u> individuals are socially disadvantaged individuals whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities, as compared to others in the same or similar line of business and competitive market area who are not socially disadvantaged. Economic disadvantage must be proved by the applicant.

#### 5. Can a woman-owned business be certified as an 8(a) firm?

A Woman-owned business may be recognized as a "socially disadvantaged firm" if the owner is a member of one of the groups for which social disadvantage is presumed. If the woman is not a member of one of the groups for which social disadvantage is presumed, she must establish her individual disadvantage on the basis of clear and convincing evidence that she has suffered discriminatory treatment because of her gender and that this treatment has impeded her entry into or advancement in the business world. SBA will entertain any relevant evidence but will give particular emphasis to discriminatory practices suffered in the areas of education, employment and the business world.

#### 6. What is a SIC code?

A sic code is the Standard Industrial classification (SIC) code number as listed in the Standard Industrial Classification Manual published by the office of Management and Budget. SIC codes are used by the Federal Government to identify and classify specific categories of business that represent the main line of business of a firm. SBA has established its size standards based on SIC codes.



#### 7. What is the SBA's definition of a small business?

SBA defines a small business as one that is independently owned and operated and is not dominant in its field. Depending on the industry, size standard eligibility is based on the average number of employees for the preceding 12 months or on sales volume averaged over a three year period. Examples of Agency general size standards include the following:

Manufacturing	Maximum number of employees may range from 500 to 1500, depending on the type of product manufactured.
Wholesaling	Maximum number of employees may not exceed 100.
Services	Annual receipts may not exceed \$3.5 to \$14.5 million, depending on the particular service being provided.
Retailing	Annual receipts may not exceed \$3.5 to \$13.5 million, depending on the particular product being provided.
General Construction	General construction annual receipts may not exceed \$9.5 to \$17 million, depending on the type of construction.
Special Trade Construction	Annual receipts may not exceed \$7 million.
Agriculture	Annual receipts may not exceed \$0.5 to \$3.5 million, depending on the agricultural product.

# 8. If my grandmother was a member of one of the ethnic groups designated by 13 C.F.R. 124.105(a) (i.e. Native American), does that automatically make me a member of that ethnic group?

No. You must personally identify yourself with the group culturally, socially and/or racially. It is not enough that your grandmother identified herself as Native American, since your identification with a particular group is in question and not that of your grandmother.

#### 9. Are Portuguese-Americans presumed to be socially disadvantaged?

Yes. SBA defines "Hispanic American" to include among others, individuals whose origins are from the Iberian peninsula, which encompasses Portugal and Spain.

# 10. Do I have to be in business for two years in order to be eligible for the 8(a) program?

Normally yes. However a waiver of the two year rule may be granted, if a company meets certain criteria. The waiver criteria are: (A) the individual or individuals upon whom eligibility is to be based must have substantial and demonstrated business management experience; (B) the prospective program participant must have demonstrated technical expertise to carry out its business plan with a substantial likelihood for success; (C) the prospective program participant must have adequate capital to carry out its business plan; (D) the prospective program participant must have a record of successful performance on contracts from governmental and nongovernmental sources in the primary industry category in which the prospective program participant is seeking program certification; and (E) the program participant must have or be able to demonstrate its ability to timely obtain the personnel, facilities, equipment and any other requirements needed to perform such contract.



#### 11. How long does the 8(a) application process take?

After the completed application is returned to the District Office, the firm should receive a decision in about 105 to 125 days. The District office has 15 days to review the application for completeness. If there is a problem, the applicant will have 15 additional days to correct mistakes and/or provide additional information, and the District Office has 5 days to re-check the application. The application will then be submitted to the Regional Division of Program Certification & Eligibility (DPCE). If the DPCE determines the application is complete, a final decision regarding 8(a) Program eligibility should be made within 90 days of SBA's determination that the application is complete.

#### 12. What rights does a Program applicant have if their application is declined?

Each program applicant has the right to request that SBA reconsider a declined application. During the reconsideration process, the applicant may submit additional or changed information. If an application is declined after reconsideration, a new application will not be accepted until twelve months from the date of the reconsideration decision.

In addition, if an application is declined solely on issues of social disadvantage, economic disadvantage, ownership and/or control, the declined applicant may appeal the decline decision to SBA's Office of Hearings and Appeals. The office of Hearings and Appeals will examine the decline decision only to see if it was arbitrary, capricious or contrary to law. No new or changed information will be considered during the appeal process.

# 13. After a company is 8(a) certified, how long does it take before its first contract is awarded?

A newly certified firm is not eligible for 8(a) contracts until it has submitted and received SBA approval for its business plan. After the firm has an approved plan, the length of time before its first 8(a) contract award will vary based on the success of the firm's marketing efforts. While SBA will make every effort to assist a firm with its marketing efforts, the 8(a) program is essentially a self marketing program and SBA cannot guarantee 8(a) contract awards.

#### 14. Explain the business plan requirement.

Promptly after certification, a program participant must submit a business plan which must be approved by a business opportunity specialist prior to the program participant being eligible for 8(a) program benefits. The submitted plan must include the following data:

- a. An analysis of market potential.
- b. An analysis of the program participant's strengths and weaknesses.
- c. Specific targets, objectives, and goals for business development.
- d. A transition management plan.
- e. Estimates of contract awards pursuant to section 8(a), and from other sources.

In addition each program participant must annually review its currently approved business plan with its business opportunity specialist, and must also forecast its needs for contract awards under section 8(a) for the next program year.

#### 15. How long can a company participate in the 8(a) program?

Program participation is divided into two stages: The <u>developmental stage</u> and the <u>transitional stage</u>. For firms approved for 8(a) program participation after November 15, 1988, the developmental stage shall be 4 years and the transitional stage shall be 5 years.

The developmental stage is designed to assist participants to overcome their economic disadvantage by providing such assistance as may be necessary and appropriate to enable them to access relevant markets and strengthen their financial and managerial skills.

The transitional stage follows the developmental stage and is designed to assist participants to overcome, insofar as possible, the remaining elements of economic disadvantage and to prepare participants for leaving the 8(a) program.

#### 16. What types of assistance is available to 8(a) program participants?

The type of assistance available to a program participant, is dependent on its stage of development. The following assistance is available to eligible program participants during the developmental stage:

- a. Sole source and competitive 8(a) contract support.
- b. Financial assistance under the 8(a) loan program.
- c. A maximum of two exemptions from the requirements of the Walsh-Healy Act.
- c. A maximum of five exemptions from the requirements of the Miller Act.
- d. Financial assistance from SBA for skills training or upgrading for employees or potential employees.
- e. The transfer of technology or surplus property owned by the United States to program participants by grant.
- f. Training sessions to enhance program participant's skills in the area of business principles.

The following assistance is available to eligible program participants during the transitional stage:

- a. Sole source and competitive 8(a) contract support.
- b. Financial assistance under the 8(a) loan program.
- c. The transfer of technology or surplus property owned by the United States to program participants by grant.
- d. Training sessions to enhance program participant's skills in the area of business principles.
- e. Assistance from procuring agencies in forming joint ventures.
- f. Training and technical assistance in business planning to help ensure the firm's successful transition from the 8(a) program to the competitive market.

#### 17. What is a "requirement"?

A requirement is a contract opportunity from a Federal procuring agency to acquire articles, equipment, supplies, services, materials or construction work.

#### 18. What is the 8(a) loan program?

It is a specific program created by Public Law 100-656 which provides loans for 8(a) program participants. Loans can be made directly by SBA or through lending institutions under the SBA's immediate participation or guaranty loan programs.



The maximum SBA guaranty of a loan secured from a private lending institution is \$750,000. The SBA's share of direct or immediate participation loans is limited to \$150,000. Loan recipients must use the proceeds within a reasonable time for plant construction, conversion or expansion, including acquisition of equipment, facilities, machinery, supplies or materials.

Loans can also be used for working capital to manufacture products, equipment, supplies or material. Only manufacturers are eligible for working capital loans. Loan proceeds cannot be used to pay debts.

#### 19. Summarize the types of assistance available to an 8(a) firm.

The SBA basically provides 8(a) program participants with three types of assistance: financial, contractual, and management/ technical assistance.

#### 20. What are SSB/Cs?

SSBIC stands for Specialized Small Business Investment Company. SSBICs were formally known as MESBICs (Minority Small Business Investment Companies). SSBICs provide assistance to small firms owned by socially and economically disadvantaged persons.

To assure that equity and venture capital are available for growth, expansion and modernization of small firms, SBA provides long term loans, debt securities and equity securities through the SSBIC program.

SSBICs also provide managerial assistance to small businesses, focusing on small firms with financing needs that under normal circumstances prevent them from receiving financing from traditional sources.

#### 21. What in the 7(j) program?

The 7(j) program refers to section 7(j) of the Small Business Act. Section 7(j) empowers SBA to obtain and maintain a qualified cadre of individuals and organizations to provide management and technical assistance to socially and economically disadvantaged individuals, businesses owned by those individuals, and individuals and businesses located in low income and/or high unemployment areas. The 7(j) program does not provide financial resources to program clients, but pays the 7(j) service provider using a grant or cooperative agreement mechanism.

#### 22. How does one apply to receive 7(j) assistance?

Persons interested in receiving technical or management assistance should contact the nearest SBA office and complete a form requesting counseling, which provides SBA with basic information on the individuals and the business, and on the assistance being sought.

#### 23. How does one apply to provide 7(j) assistance?

Individuals can request to be placed on SBA's 7(j) Bidder's Mailing List to receive program announcements. Typically three times a Fiscal Year, SBA issues announcements requesting proposals (RFPs) to provide management and technical assistance. Interested offerors who have been in business for at least one year before the proposal closing date may submit proposals under these RFPs.



#### 24. What in PASS and why is it important to 8(a) companies?

PASS stands for Procurement Automated Source System. The PASS system was developed to assist small businesses in their efforts to obtain a fair share of government contracts and subcontracts.

PASS utilizes information submitted by the firms to create a computerized directory which describes the profiles of over 165,000 small businesses which are interested in competing for Federal and private sector procurements. Over 30,000 minority owned businesses are included in the data bank.

Company profiles are on-line by industry (i.e. research and development, manufacturing, construction, services, Standard Industrial Codes (SIC), Federal Supply Codes/Commodity/ Product Service Code(s) and Quality Assurance).

PASS was established and designed to supplement regular marketing and sales efforts. Entering a company's profile does not assure contracting opportunities.

A PASS form can be obtained at any SBA office. The completed SBA Form 1167 should be returned to SBA. There is no cost for inclusion in the PASS system.

#### 25. What is the SBDC program?

The Small Business Development Center (SBDC) Program is designed to provide management assistance and counseling to present and prospective small business owners. SBDCs in effect, offer one stop assistance to small businesses. There is at least one SBDC in each state. It should be noted that assistance is not limited to 8(a) program participants.

SBDC assistance is tailored to the local community and the needs of individual clients. Each center develops services in cooperation with local SBA District Offices to ensure statewide coordination of other available resources. Assistance from an SBDC is available to anyone interested in starting, improving, or expanding a small business.

#### 26. How does SBA assist 8(a) companies with bonding?

The Surety Bond Guarantee Program is designed to assist small and emerging contractors who cannot obtain surety bonds through regular commercial channels.

Any contract bond (bid, performance or payment) is eligible for SBA guarantee if the bond is: (1) Covered by the Contracts Bonds section of the Surety Association of America Rating Manual; (2) Required by the invitation to bid; or (3) Executed by a surety company that is either acceptable to the US Treasury or otherwise qualified by the SBA.

The SBA guarantees surety companies against a percentage of losses sustained on contracts up to \$1.25 million in face value. Additional information may be obtained from SBA's Regional Offices.

#### 27. Does the SBA offer loans or grants?

SBA does not provide grants. It does however offer several loan programs. The one most frequently associated with the 8(a) program, is commonly called the "8(a) Loan Program." It provides loans to 8(a) program participants (See question 16, for a summary of this program).



The SBA has a number of other specialized loan programs:

- a. Business Loans
- b. Small General Contractors Loans
- c. Loans For The Handicapped
- d. Loans For Firms In Low Income Areas
- e. Export Revolving Line Of Credit Loan
- f. International Trade Loans
- g. Veterans Loan Program

Additional information on the above mentioned programs may be obtained from any of SBA's District Offices.

#### 28. What are "advance payments?"

Advance payments are cash disbursements made by SBA to an 8(a) concern prior to, or during the performance of a specific 8(a) subcontract, based on anticipated performance on the part of the 8(a) concern under the particular 8(a) subcontract. They are repaid from the contract proceeds. Advance payments are made for the purpose of assisting the 8(a) concern in meeting the financial requirements for performance of the 8(a) subcontract. SBA will not consider providing advance payments until it has determined that no other form of financing is available or acceptable to support performance of the 8(a) subcontract.

### 29. Are there any penalties associated with the 8(a) Program resulting from a participant's misrepresentations?

Yes. Anyone who misrepresents the status of any concern or person as a small business concern or small business concern owned and controlled by socially and economically disadvantaged individuals in order to obtain benefits, is subject to punishment by a fine of not more than \$500,000 or by imprisonment for not more than 10 years, or both.

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