

OPERATIONS COMMITTEE JULY 21, 2005

SUBJECT: SAFETY GLOVES

ACTION: AWARD CONTRACT FOR SAFETY GLOVES

### **RECOMMENDATION**

Authorize the Chief Executive Officer to award a 24-month, firm fixed price contract under Bid Number 05-0005 to Coast to Coast Safety Inc., the lowest responsive, responsible bidder for safety gloves in an amount not to exceed \$551,821.00, inclusive of sales tax and one-year option.

### **RATIONALE**

Safety gloves are surgical-grade, latex-free synthetic rubber gloves used to protect hands from harmful primer, prep and adhesive chemicals. These gloves are used in various departments, particularly Maintenance and General Services and serve as protection from the various cleaners, oils, and greases that are used for the upkeep and maintenance of the revenue fleet and maintenance of the facilities. The procurement of gloves will ensure that Metro has available the necessary safety products required for the proper handling of various materials, and continuity of supply at the lowest cost during this contract period.

The safety gloves will be maintained in inventory and managed by Material Management. Each of the Service Sector operating divisions and Rail divisions maintain safety gloves in their stock rooms based on their individual consumption requirements. As the gloves are issued, the appropriate Sector's budget project numbers and accounts are charged.

### **FINANCIAL IMPACT**

The funding of \$184,000 for safety gloves is included in the FY06 budget in Cost Centers 3503, 3508, 3515, 3601, 3609, 3706, 3707, 3710, 3802, 3805, 3818, under Project Numbers 301008, 302008, 303008, 304008, and 305008 Bus Maintenance, Line Item 50431 and Rail Cost Centers 3941, 3942, 3943, and 3944 under project numbers 300022, 300033, 300044, and 300055, Line Item 50215. Since this is a multi-year contract, the Cost Center Managers and Deputy Chief Executive Officer will be accountable for budgeting the cost in future fiscal years. In FY05 \$219,493 was expended in this category.

### **ALTERNATIVES CONSIDERED**

The alternative is not to award the contract and continue to procure safety gloves on an asneeded basis at a higher cost. This approach is not recommended since it does not guarantee a fixed price or provide a commitment from the suppliers or the manufacturer to ensure availability.

### **ATTACHMENTS**

A Procurement Summary

A-1 Procurement History

A-2 Bid Tabulation

Prepared By: E. Eng, Buyer

Kathy Kaminski, Inventory Control Manager

John B. Catoe, Jr.
Deputy Chief Executive Officer

Roger Snoble Chief Executive Officer

# BOARD REPORT ATTACHMENT A PROCUREMENT SUMMARY

## **SAFETY GLOVES**

Contract Number: 05-0	005			
Recommended Vendor:				
		S. Wilmington	Avenue	. Long Beach, CA
90810	•	8		
Cost/Price Analysis Info	ormation:			
		Estimated	Amour	nt:
\$364,466		\$ 800,000	)	
B. Details of Significant	Variances	are in Attachme	ent A-1.	D
Contract Type: Fixed Pr	rice		-	
Procurement Dates:				
A. Issued: 1/27/05				
B. Advertised: 1/27/05				
D. Proposals/Bids Due:	6/10/05			
		/A		
F. Conflict of Interest Fo	orm Submi	tted to Ethics: `	Yes	
Small Business Particip	ation: 0%			
		Date Small Bu	siness	Evaluation
No goal recommended		Completed:		
		_		
Small Business Commi	tment: No	goal recommen	ıded	
Notifications Sent:	Bids/Prop	osals Picked	Bids	Proposals Received:
98	up:	98		15
<del></del>				
A. Bidders/Proposers N	lames:	, -		Best and Final
		Amount:		Offer Amount:
1 0 0 0		<b>*</b> * * * * * * * * * * * * * * * * * *		<u>N/A</u>
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	THICOS	· ·		
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1	v Inc			
	, 1110.	\$005,520		
, , , , , , , , , , , , , , , , , , ,	turing	\$838.614		
Inc.	<del>-</del>	,		
	Recommended Vendor: Coast to Coast Safety, 90810  Cost/Price Analysis Info 1. Bid/Proposed Price: \$364,466  B. Details of Significant Contract Type: Fixed Price: A. Issued: 1/27/05  B. Advertised: 1/27/05  B. Advertised: 1/27/05  B. Advertised: 1/27/05  C. Pre-bid Conference: D. Proposals/Bids Due: E. Pre-Qualification Conformation: A. Bid/Proposal Goal: No goal recommended  Small Business Comminum Invitation for Bid/Requestion A. Bid/Proposal Goal: No goal recommended  Small Business Comminum Invitation for Bid/Requestion A. Bidders/Proposers Note The Home Depot State Coast Safety 2. California Glove Coast Safety 3. All Safety Products 4. The Home Depot State Coast Safety 5. Morton Safety Co. 6. Medicine Chest Ser 7. Sandler Bros. 8. Extreme Safety 9. Coast to Coast Safety 9. Coast to Coast Safety 10. Uniforms Manufactor 11. Uniforms Manufactor 12. Coast Safety 13. Coast Safety 14. Bid 15. Coast Safety 16. Coast Safety 17. Sandler Bros. 18. Extreme Safety 19. Coast to Coast Safety 10. Uniforms Manufactor 10. Uniforms Manufactor 10. Uniforms Manufactor 11. Coast to Coast Safety 12. Coast Safety 13. Coast Safety 14. Coast Safety 15. Coast Safety 16. Coast Safety 16. Coast Safety 17. Coast Safety	Cost/Price Analysis Information:  1. Bid/Proposed Price: \$364,466  B. Details of Significant Variances Contract Type: Fixed Price Procurement Dates: A. Issued: 1/27/05 B. Advertised: 1/27/05 C. Pre-bid Conference: 2/10/05 D. Proposals/Bids Due: 6/10/05 E. Pre-Qualification Completed: N F. Conflict of Interest Form Submi Small Business Participation: 0% A. Bid/Proposal Goal: 0% No goal recommended  Small Business Commitment: No  Invitation for Bid/Request for Prop Notifications Sent: 98 Evaluation Information: A. Bidders/Proposers Names:  1. Coast to Coast Safety Inc. 2. California Glove Co. 3. All Safety Products Inc. 4. The Home Depot Supply 5. Morton Safety Co. 6. Medicine Chest Services 7. Sandler Bros. 8. Extreme Safety 9. Coast to Coast Safety Inc. (Alt Bid) 10. Uniforms Manufacturing	Recommended Vendor: Coast to Coast Safety, Inc, 21730 S. Wilmington 90810  Cost/Price Analysis Information:  1. Bid/Proposed Price: \$364,466 \$800,000  B. Details of Significant Variances are in Attachmed Contract Type: Fixed Price Procurement Dates: A. Issued: 1/27/05 B. Advertised: 1/27/05 C. Pre-bid Conference: 2/10/05 D. Proposals/Bids Due: 6/10/05 E. Pre-Qualification Completed: N/A F. Conflict of Interest Form Submitted to Ethics: Small Business Participation: 0% A. Bid/Proposal Goal: 0% No goal recommended  Small Business Commitment: No goal recomment Invitation for Bid/Request for Proposal Data: Notifications Sent: 98	Recommended Vendor: Coast to Coast Safety, Inc, 21730 S. Wilmington Avenue. 90810  Cost/Price Analysis Information:  1. Bid/Proposed Price: \$800,000  B. Details of Significant Variances are in Attachment A-1. Contract Type: Fixed Price Procurement Dates: A. Issued: 1/27/05  B. Advertised: 1/27/05  C. Pre-bid Conference: 2/10/05  D. Proposals/Bids Due: 6/10/05  E. Pre-Qualification Completed: N/A  F. Conflict of Interest Form Submitted to Ethics: Yes Small Business Participation: 0% A. Bid/Proposal Goal: 0% No goal recommended  Invitation for Bid/Request for Proposal Data: Notifications Sent: Bids/Proposals Picked up: 98  Evaluation Information: A. Bidders/Proposers Names: Bid/Proposal Amount:  1. Coast to Coast Safety Inc. \$551,821 2. California Glove Co. \$571,026 3. All Safety Products Inc. \$579,135 4. The Home Depot Supply \$576,147 5. Morton Safety Co. \$594,072 6. Medicine Chest Services \$638,030 7. Sandler Bros. \$658,549 8. Extreme Safety \$800,204 9. Coast to Coast Safety Inc. \$800,204 9. Coast to Coast Safety Inc. \$805,326 (Alt Bid) 10. Uniforms Manufacturing \$838,614

	11. Gale Supply Co.	\$866,781
	12. Stag Enterprise, Inc.	\$869,342
	13. Morton Safety Co.	\$898,789
	14. Fisher Scientific Company	\$973,048
	15. Aracent Health Care	\$1,395,556
	B. Evaluation Methodology: Selecti bidder.	on of the lowest responsive, responsible
9.	Protest Information:	
	A. Protest Period End Date: July 20	), 2005
	B. Protest Receipt Date: N/A	
	C. Disposition of Protest Date: N/A	A
10.	Contract Administrator:	Telephone Number:
	Elizabeth Eng	213/922-2166
11.	Project Manager:	Telephone Number:
	Cathy Kaminski - Inventory	213/922-5713
i	John Adams - Quality Assurance	213/922-5893

## BOARD REPORT ATTACHMENT A-1 PROCUREMENT HISTORY

#### SAFETY GLOVES

### A. Background on Contractor

The responsive and responsible low bidder, Coast to Coast Safety Inc., is located in Long Beach, California, and has been in the safety supplies business since 1989. Coast to Coast Safety Inc. also specializes in OSHA compliance, fall protection and safety surveys. Coast to Coast Safety Inc. has provided safety supplies to other agencies including, El Dorado County, Los Angeles County Sanitation, Public Works, Sheriff's, City of Los Angeles DWP, Harbor, LAX, and City and County of San Diego. In the past, Coast to Coast Safety Inc. has provided satisfactory service and delivery of safety products to Metro.

### B. Procurement Background

In accordance with Procurement Policies and Procedures, the bids submitted were evaluated by Quality Assurance for compliance to the technical specifications. Evaluation of the fifteen (15) bids received was based on Metro approved technical specifications. The apparent low bidder, Coast to Coast Safety Inc., was determined to be the lowest responsive, responsible bidder for this solicitation as set forth in Section C.

The Diversity and Economic Opportunity Department did not recommend a participation goal for this procurement.

### C. Evaluation Criteria

Technical review and selection of the lowest responsive, responsible bidder.

- Bidder #1 Coast to Coast Safety Inc., in the amount of, \$551,821, is in full compliance to the technical and the bid specifications.
- Bidder #2 California Glove Co., in the amount of, \$571,026, is in full compliance to the technical and the bid specifications.
- Bidder #3 All Safety Products Inc., in the amount of, \$579,135, is in full compliance to the technical and the bid specifications.
- Bidder #4 The Home Depot Supply, in the amount of, \$576,147, is in full compliance to the technical and the bid specifications.
- Bidder #5 Morton Safety Co., in the amount of, \$594,072, is in full compliance to the technical and the bid specifications.

- Bidder #6 Medicine Chest Services, in the amount of, \$638,030, is in full compliance to the technical and the bid specifications. Bidder #7 Sandler Bros., in the amount of, \$658,549, is not in full compliance to the technical and the bid specifications. Bidder #8 Extreme Safety, in the amount of, \$800,204, is in full compliance to the technical and the bid specifications. Bidder #9 Coast to Coast Safety Inc., in the amount of, \$805,326, is in full compliance to the technical and the bid specifications. Bidder #10 Uniforms Manufacturing Inc., in the amount of, \$838,614, is in full compliance to the technical and the bid specifications. Bidder #11 Gale Supply Co., in the amount of, \$866,781, is not in full compliance to the technical and the bid specifications. Bidder #12 Stag Enterprise, Inc., in the amount of, \$869,342, is not in full compliance to the technical and the bid specifications.
- Bidder #13 Morton Safety Co., in the amount of, \$898,789, is in full compliance to the technical and the bid specifications.
- Bidder #14 Fisher Scientific Company, in the amount of, \$973,048, is not in full compliance to the technical and the bid specifications.
- Bidder #15 Aracent Health Care, in the amount of, \$1,395,556, is not in full compliance to the technical and the bid specifications.

## D. Cost/Price Analysis Explanation of Variances

The recommended bid price of \$551,821 has been determined to be fair and reasonable, based upon adequate price competition, and selection of the lowest responsive and responsible bidder. The recommended bid unit rate will result in a total savings/cost avoidance over a three-year period of \$523,654 from current prices. The difference in pricing is based on increased competition.

Medicine Chest Services	Total Price		\$247.50	\$33	69		\$70,785.00	\$390,307.50	\$32,200.37	\$422,507.87		\$126.25	\$16,412.50	\$68,175.00	\$78,275.00		\$199,096.25	\$16,425.44	\$215,521.69	\$638,029.56
Wed	Unit		\$4.95	1			L					\$5.05	\$5.05	\$5.05	\$5.05	1				
Morton Safety Co. (1st bid)	Total Price		\$228.00	\$20	₩			8	\$29,663.37	\$389,219.37		\$120.00	\$15,600.00		\$74,400.00	\$34,320.00	\$189,240.00	\$15,612.30	\$204,852.30	\$594,071.67
	Unit		\$4.56	\$4.56	\$4.56	\$4.56	\$4.56					\$4.80	\$4.80	\$4.80	\$4.80	\$4.80				
The Home Depot Supply	Total Price		\$225.00	\$29,250.00	\$121,500.00	\$139,500.00	\$64,350.00	\$354,825.00	\$29,273.06	\$384,098.06		\$112.50	\$14,625.00	\$60,750.00	\$69,750.00	\$32,175.00	\$177,412.50	\$14,636.53	\$192,049.03	\$576,147.09
The Hom	Price		\$4.50	\$4.50	\$4.50	\$4.50	\$4.50					\$4.50	\$4.50	\$4.50	\$4.50	\$4.50				
All Safety Products, Inc.	Total Price		\$224.50	\$29,185.00	\$121,230.00	\$139,190.00	\$64,207.00	\$354,036.50	\$29,208.01	\$383,244.51		\$114.75	\$14,917.50	\$61,965.00	\$71,145.00	\$32,818.50	\$180,960.75	\$14,929.26	\$195,890.01	\$579,134.52
All Safety	Unit Price		\$4.49	\$4.49	\$4.49	\$4.49	\$4.49					\$4.59	\$4.59	\$4.59	\$4.59	\$4.59				
California Glove Co.	Total Price	Video Til dis	\$223.00	\$28,990.00	\$120,420.00	\$138,260.00	\$63,778.00	\$351,671.00	\$29,012.86	\$380,683.86		\$111.50	\$14,495.00	\$60,210.00	\$69,130.00	\$31,889.00	\$175,835.50	\$14,506.43	\$190,341.93	\$571,025.79
Califor	Unit		\$4.46	\$4.46	\$4.46	\$4.46	\$4.46					\$4.46	\$4.46	\$4.46	\$4.46	\$4.46				
Coast to Coast Safety Inc. (1st bid)	Total Price	44.	\$213.50	\$27,755.00	\$115,290.00	\$132,370.00	\$61,061.00	\$336,689.50	\$27,776.88	\$364,466.38		109.75	14,267.50	59,265.00	68,045.00	31,388.50	\$173,075.75	\$14,278.75	\$187,354.50	\$551,820.88
Coast to	Unit		\$4.27	\$4.27	\$4.27	\$4.27	\$4.27					\$4.39	\$4.39	\$4.39	\$4.39	\$4.39				
	Unit		×	BX	æ	×	BX	4 Month	8.25 %	Total 24 Month		BX	BX	BX	BX	BX	Month	8.25 %	Month	тотац
98   15   15	Gty Oty		50	6,500	27,000	31,000	14,300	Sub Total 24 Month	Sales Tax 8.25 %	Total 24		25	3,250	13,500	15,500	7,150	Sub Total 12 Month	Sales Tax 8.25 %	Total 12 Month	GRAND TOTAL
Bids Out: 01/27/05 Total Bids Opened: 06/10/05 Total No Bids: 1 Advertisement Date(s): 01/27/05 Newspaper: Daily News	n Description	24 MONTH	Glove - Small, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - Medium, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	No/Low etter,	2", 8 MIL, Xam Glove or R/BOX	IIL, ove or	Suk	S		12 MONTH	Glove - Small, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - Medium, 12", 8 Mil., No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - Large, 12", 8 Mil., No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - X-Large, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - XX-Large, 12", 8 Mil., No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Sut	S		
	Item No.		-	2	က	4	5					-	2	က	4	ည				

Stag Enterprise, Inc.	Total Brice	ב ב ב	\$339.50	\$44 135 00	\$183,330.00	\$210.490.00	00.760,76\$	\$535,391.50	\$44,169.80	\$579.561.30		\$169.75	\$22 067 50	\$91 665 00	\$105.245.00	\$48,548.50	\$267,695.75	\$22,084.90	\$289,780.65	\$869,341.95
Stag Ent	Unit		\$6.79	62.9%	\$6.79	86.79	\$6.79					\$6.79	62.9\$	62.9\$		\$6.79			•	
Gale Supply Co.	Total Price	- Otal - IICC	\$338.50	\$44 005 00	\$182,790.00	\$209.870.00	\$96,811.00	\$533,814.50	\$44,039.70	\$577.854.20	,	\$169.25	\$22,002.50	\$91.395.00	\$104,935.00	\$48,405.50	\$266,907.25	\$22,019.85	\$288,927.10	\$866,781.29
Gale	Unit	3	\$6.77	22 9\$	\$6.77	\$6.77	\$6.77					\$6.77	\$6.77	\$6.77	\$6.77	\$6.77				
Uniforms Manufacturing Inc.	Total Price	200	\$327.50	\$42.575.00	\$176,850.00	\$203.050.00	\$93,665.00	\$516,467.50	\$42,608.57	\$559.076.07		\$163.75	\$21.287.50	\$88,425.00	\$101,525.00	\$46,832.50	\$258,233.75	\$21,304.28	\$279,538.03	\$838,614.10
Uniform	Price	3	\$6.55	\$6.55	\$6.55	\$6.55	\$6.55					\$6.55	\$6.55	\$6.55	\$6.55	\$6.55				
Coast to Coast Safety Inc.	Total Price	201	\$314.50	\$40.885.00	\$169,830.00	\$194,990.00	\$89,947.00	\$495,966.50	\$40,917.24	\$536,883.74		\$157.25	\$20.442.50	\$84.915.00	\$97,495.00	\$44,973.50	\$247,983.25	\$20,458.62	\$268,441.87	\$805,325.60
Coast to (	Unit		\$6.29	\$6.29	\$6.29	\$6.29	\$6.29					\$6.29	\$6.29	\$6.29	\$6.29	\$6.29				
Extreme Safety	Total Price		\$312.50	\$40,625.00	\$168,750.00	\$193,750.00	\$89,375.00	\$492,812.50	\$40,657.03	\$533,469.53		\$156.25	\$20,312.50	\$84,375.00	\$96,875.00	\$44,687.50	\$246,406.25	\$20,328.52	\$266,734.77	\$800,204.30
EX	Price Price		\$6.25	\$6.25	\$6.25	\$6.25	\$6.25					\$6.25	\$6.25	\$6.25	\$6.25	\$6.25				
Sandler Bros.	Total Price		\$258.00	\$33,280.00	\$138,240.00	\$158,720.00	\$75,075.00	\$405,573.00	\$33,459.77	\$439,032.77		129.00	16,640.00	69,120.00	79,360.00	37,537.50	\$202,786.50	\$16,729.89	\$219,516.39	\$658,549.16
San	Unit		\$5.16	\$5.12	\$5.12	\$5.12	\$5.25					\$5.16	\$5.12	\$5.12	\$5.12	\$5.25				
	Ç		BX	BX	) W	×	BX	4 Month	8.25 %	Month !		ВХ	BX	X8	BX	ВХ	2 Month	8.25 %	Month	тотац
	Est. Otv		50	6,500	27,000	31,000	14,300	Sub Total 24 Month	Sales Tax 8.25 %	Total 24 Month		25	3,250	13,500	15,500	7,150	Sub Total 12 Month	Sales Tax 8.25 %	Total 12 Month	GRAND TOTAL
	m Description	24 MONTH	Glove - Small, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX		Ī		Glove - XX-Large, 12", 8 Mil., No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX				12 MONTH	Glove - Small, 12", 8 Mil., No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - Medium, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - Large, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - X-Large, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX	Glove - XX-Large, 12", 8 MIL, No/Low Powder, Exam Glove or Better, Nitrile, 25 PR/BOX				
	Item No. Des	24 N	Glove - Small, 1. Powder, Exam C 1 Nitrile, 25 PR/BC	Glove - Medium, No/Low Powder, 2 Better, Nitrile, 25	Glove - Large, 12 Powder, Exam G 3 Nitrile, 25 PR/BC	Glove - X-Large, No/Low Powder, 4 Better, Nitrile, 25	Glove - XX-Large No/Low Powder, 5 Better, Nitrile, 25				12 M	Glove - Small, 12 Powder, Exam G 1 Nitrile, 25 PR/BO		Glove - Medium, No/Low Powder, 2 Better, Nitrile, 25						

Est. Oly   Unit   Price   Total Price   Price   Total Price   Total Price   Total Price   Price   Total Price	24 N  25 Small, 12  25 PR/BO)  25 25 PR/BO)  26 - Large, 12  47 Exam Gli  25 SPR/BO)  25 SPR/BO)  25 SPR/BO)  26 - X-Large, 12  25 PR/BO)  26 - Small, 12  46 Exam Gli  25 SPR/BO)  26 - Small, 12  46 Exam Gli  25 SPR/BO)  26 - Small, 12  46 Exam Gli  25 PR/BO)  26 - Large, 12  46 Exam Gli  27 PR/BO)  28 - Small, 12  46 Exam Gli  27 PR/BO)  28 - Small, 12  46 Exam Gli  27 PR/BO)  28 - Small, 12  46 Exam Gli  27 PR/BO)  28 - Small, 12  46 Exam Gli  46 Exam Gli  47 Exam Gli  48 Exam Gli	icription  MONTH  WONTH  WONTH  WA  X  X  12", 8 Mil., No/Low love or Better, X  X  X  12", 8 Mil., No/Low love or Better, X  12", 8 Mil., No/Low love or Better, X  12", 8 Mil., No/Low love or Better, X  X  12", 8 Mil., No/Low love or Better, X  Nowe or Better, X  Nowe or Better, X  Sut	50 50 6,500 27,000 31,000 14,300 o Total 24 Total 24	Month Month		\$347.50 \$45,175.00 \$187,650.00 \$215,450.00		\$46 \$206	2	Total Price
50         BX         \$6.95         \$347.50         \$7.60         \$380.00         \$10.85           6,500         BX         \$6.95         \$45,175.00         \$7.60         \$380.00         \$10.85           27,000         BX         \$6.95         \$45,175.00         \$7.60         \$205,200.00         \$10.85           31,000         BX         \$6.95         \$215,450.00         \$7.60         \$205,200.00         \$10.85           14,300         BX         \$6.95         \$215,450.00         \$7.60         \$205,200.00         \$10.85           14,300         BX         \$6.95         \$215,450.00         \$7.60         \$10.85         \$10.85           14,300         BX         \$6.95         \$215,450.00         \$7.60         \$10.85         \$10.85           21,000         BX         \$7.16         \$10.00         \$10.85         \$10.00         \$10.00           13,500         BX         \$7.16         \$10.980.00         \$7.60         \$17.00         \$11.00           15,500         BX         \$7.16         \$10.980.00         \$7.60         \$10.00         \$11.00           15,500         BX         \$7.16         \$51,090.00         \$7.60         \$10.00         \$11.00	24 N  Small, 12; 14 Ler, Exam Gli, 25 PR/BO)  Medium, 7 der, Exam Gli, 25 PR/BO)  Large, 12; 12 PR/BO)	WONTH  ", 8 Mil., No/Low love or Better, X 12", 8 Mil., No/Low love or Better, X X X Number or Setter, X X X Sut	50 6,500 27,000 31,000 14,300 o Total 24 Total 24	Month	\$6.09 60	\$347.50 \$45,175.00 \$187,650.00 \$215,450.00		\$46		
NolLow   Secondary   Seconda	12 PR/80) 3 - Small, 12 4r, Exam Gli, 25 PR/80) 5 - Large, 12 4r, Exam Gli, 25 PR/80) 5 - X-Large, 12 4r, Exam Gli, 25 PR/80) 6 - XX-Large, 12 7r Exam Gli, 12 8 - Small, 13 8 - Small,	I', 8 MIL, No/Low love or Better, X 12", 8 MIL, No/Low love or Better, X Y 12", 8 MIL, No/Low love or Better, X X X X X X X X X X A 12", 8 MIL, No/Low love or Better, X X Sut Sut Sut AONTH	50 6,500 27,000 31,000 14,300 Total 24 Total 24	Month	80 80 80 80 80 80 80 80 80 80 80 80 80 8	\$347.50 \$45,175.00 \$187,650.00 \$215,450.00		\$45		
6,500         BX         \$6.95         \$45,175.00         \$7.60         \$49,400.00         \$10.85           27,000         BX         \$6.95         \$187,650.00         \$7.60         \$205,200.00         \$10.85           31,000         BX         \$6.95         \$215,450.00         \$7.60         \$205,200.00         \$10.85           14,300         BX         \$6.95         \$215,450.00         \$7.60         \$108,680.00         \$10.85           D Total 24 Month         \$546,210.62         \$49,438.95         \$49,438.95         \$10.00         \$11.00           25         BX         \$7.16         \$179.00         \$7.60         \$100.00         \$11.00           3,250         BX         \$7.16         \$10.980.00         \$7.60         \$100.00         \$11.00           13,500         BX         \$7.16         \$10.980.00         \$7.60         \$10.00         \$11.00           15,500         BX         \$7.16         \$10.980.00         \$7.60         \$10.00         \$11.00           15,500         BX         \$7.16         \$10.980.00         \$7.60         \$10.00         \$11.00           15,500         BX         \$7.16         \$10.400         \$7.60         \$10.00         \$11.00 </td <td>12 PR/BO) 3 - Large, 12' 4r, Exam Gli 4r, Exam Gli 5 - 25 PR/BO) 5 - 25 PR/BO) 6 - X-Large, 12' 7 - 25 PR/BO) 7 - 25 PR/BO) 8 - Small, 12' 8</td> <td>love or Better,  X X X X i., 8 Mil., No/Low love or Better, X 12", 8 Mil., No/Low love or Better, X X 12", 8 Mil., No/Low love or Better, X X NO/Low Sut Sut</td> <td>6,500 27,000 31,000 14,300 7 Total 24 Total 24</td> <td>X8 X8 X8 X8 Worth</td> <td>80 80 80 80 80 80 80 80 80 80 80 80 80 8</td> <td>\$45,175.00 \$187,650.00 \$215,450.00</td> <td></td> <td>\$206</td> <td></td> <td>\$542.5</td>	12 PR/BO) 3 - Large, 12' 4r, Exam Gli 4r, Exam Gli 5 - 25 PR/BO) 5 - 25 PR/BO) 6 - X-Large, 12' 7 - 25 PR/BO) 7 - 25 PR/BO) 8 - Small, 12' 8	love or Better,  X X X X i., 8 Mil., No/Low love or Better, X 12", 8 Mil., No/Low love or Better, X X 12", 8 Mil., No/Low love or Better, X X NO/Low Sut Sut	6,500 27,000 31,000 14,300 7 Total 24 Total 24	X8 X8 X8 X8 Worth	80 80 80 80 80 80 80 80 80 80 80 80 80 8	\$45,175.00 \$187,650.00 \$215,450.00		\$206		\$542.5
27,000         BX         \$6.95         \$187,650.00         \$7.60         \$205,200.00         \$10.85           31,000         BX         \$6.95         \$215,450.00         \$7.60         \$225,600.00         \$10.85           14,300         BX         \$6.95         \$215,450.00         \$7.60         \$235,600.00         \$10.85           14,300         BX         \$6.95         \$215,450.00         \$7.60         \$108,680.00         \$10.85           La Total 24 Month         \$548,007.50         \$7.60         \$108,680.00         \$11.00           Sales Tax 8.25         BX         \$7.16         \$179.00         \$7.60         \$10.00         \$11.00           13,500         BX         \$7.16         \$23,270.00         \$7.60         \$10.00         \$11.00           15,500         BX         \$7.16         \$10,980.00         \$7.60         \$10,000         \$11.00           15,500         BX         \$7.16         \$11,94.00         \$7.60         \$10,000         \$11.00           15,500         BX         \$7.16         \$11,94.00         \$7.60         \$14,79.00         \$11.00           15,500         BX         \$7.16         \$10,980.00         \$7.60         \$24,719.49         \$10.00 <td>12 Nam Gli 25 PR/80) 3, 25 PR/80) 3 - X-Large, 1 4er, Exam Gli 3, 25 PR/80) 4. 25 PR/80) 4. 25 PR/80) 4. 25 PR/80) 6 - Small, 12 4er, Exam Gli 3, 25 PR/80) 6 - Medium, 7 4er, Exam Gli 3, 25 PR/80) 6 - Medium, 7 4er, Exam Gli 3, 25 PR/80) 6 - Large, 12 4er, Exam Gli 4e</td> <td>", 8 MIL, No/Low Nove or Better, X 12", 8 MIL, No/Low Nove or Better, X 12", 8 MIL, No/Low Nove or Better, Sut Sut</td> <td>27,000 31,000 14,300 Total 24 Total 24</td> <td>BX BX Month</td> <td>\$6.95 \$6.95</td> <td>\$187,650.00</td> <td>1 1 1</td> <td></td> <td>l</td> <td>\$70.525.0</td>	12 Nam Gli 25 PR/80) 3, 25 PR/80) 3 - X-Large, 1 4er, Exam Gli 3, 25 PR/80) 4. 25 PR/80) 4. 25 PR/80) 4. 25 PR/80) 6 - Small, 12 4er, Exam Gli 3, 25 PR/80) 6 - Medium, 7 4er, Exam Gli 3, 25 PR/80) 6 - Medium, 7 4er, Exam Gli 3, 25 PR/80) 6 - Large, 12 4er, Exam Gli 4e	", 8 MIL, No/Low Nove or Better, X 12", 8 MIL, No/Low Nove or Better, X 12", 8 MIL, No/Low Nove or Better, Sut Sut	27,000 31,000 14,300 Total 24 Total 24	BX BX Month	\$6.95 \$6.95	\$187,650.00	1 1 1		l	\$70.525.0
31,000 BX \$6.95 \$215,450.00 \$7.60 \$7.00 \$10.85  14,300 BX \$6.95 \$215,450.00 \$7.60 \$108,680.00 \$10.85  Lotal 24 Month \$548,007.50 \$7.60 \$108,680.00 \$10.85  Total 24 Month \$559,218.12 \$549,438.95  Total 12 Month \$5110,980.00 \$7.60 \$17,00 \$11.00  7,150 BX \$7.16 \$110,980.00 \$7.60 \$17,00 \$11.00  7,150 BX \$7.16 \$51,194.00 \$7.60 \$4,340.00 \$11.00  Sales Tax 8.25 % \$52,228.35  Total 12 Month \$282,283.00 \$7.60 \$324,719.48  Total 12 Month \$305,571.35  Total 12 Month \$305,571.35  Total 12 Month \$305,571.35  Total 12 Month \$589,789.47  Total 12 Month \$305,571.35  Total 12 Month \$588,789.47  Total 12 Month \$5898,789.47  Total 12 Month \$5898,789.47  Total 12 Month \$5898,789.47  Total 12 Month \$588,789.47  Total 12 Month \$588,789.47  Total 12 Month \$588,789.47  Total 12 Month \$5898,789.47  Total 12 Month \$5898,789.47  Total 12 Month \$588,789.47  Total 12 Month \$588,789.47  Total 12 Month \$5898,789.47	12 N Y-Large, 1 ler, Exam Gluer, Exam Glue	12", 8 MIL, No/Low Nove or Better, 12", 8 MIL, No/Low Nove or Better, X X Sut Sut	31,000 14,300 Total 24	BX BX Month	\$6.95 \$6.95	\$215,450.00	I I			\$292 950 0
14,300         BX         \$6.95         \$99,385.00         \$7.60         \$108,680.00         \$10.85           Lb Total 24 Month         \$548,007.50         \$549,438.95         \$49,438.95         \$10.85           Sales Tax 8.25 %         \$45,210.62         \$49,438.95         \$10.00           Total 24 Month         \$593,218.12         \$648,698.95         \$10.00           25         BX         \$7.16         \$179.00         \$7.60         \$10.00         \$11.00           13,500         BX         \$7.16         \$23,270.00         \$7.60         \$10.600.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         \$17,800.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         \$102,600.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         \$100,600         \$11.00           15,500         BX         \$7.16         \$51,194.00         \$7.60         \$100,600         \$11.00           20	12 N 12 PR/BO) 12 PR/BO) 12 N 12 N 9 - Small, 12 4er, Exam Gli 2, 25 PR/BO) 9 - Medium, 4er, Exam Gli 5, 25 PR/BO) 9 - Large, 12 4er, Exam Gli 6 - Large, 12 6 - Large, 12	iove or Better,  X  Sut	14,300 Total 24 ales Tax Total 24	BX	\$6.95	\$99,385.00	1 11 1			\$336.350.0
Sales   Tax 8.25 %   S548,007.50   S599,260.00   S45,210.62   S49,438.95   S45,210.62   S49,438.95   S45,210.62   S49,438.95   S7.16   S7.16   S7.16   S7.16   S7.16   S7.10	12 N 12 N 3 - Small, 12' der, Exam Gli 2, 25 PR/BO) 9 - Medium, ' der, Exam Gli 9, 25 PR/BO) 9 - Large, 12' der, Exam Gli	1     1 1	Total 24 ales Tax Total 24	Month						\$155,155.00
Sales Tax 8.25 %         \$445,210.62         \$49,438.95           Total 24 Month         \$593,218.12         \$648,698.95           25         BX         \$7.16         \$179.00         \$7.60         190.00         \$11.00           3,250         BX         \$7.16         \$23,270.00         \$7.60         24,700.00         \$11.00           13,500         BX         \$7.16         \$110,980.00         \$7.60         102,600.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00           15,500         BX         \$7.16         \$110,980.00         \$7.60         54,340.00         \$11.00           10,150         BX         \$7.16         \$51,194.00         \$7.60         54,719.48         \$24,719.48           10,10         BX         \$7.30         \$23,282.283.00         \$24,719.48         \$10,700.00           10,1         BX         \$2305,571.35         \$24,719.48         \$10,700.00	12 N 9 - Small, 12' Iter, Exam Gli, 25 PR/BO) 9 - Medium, '' der, Exam Gli, 25 PR/BO) 9 - Large, 12' Iter, Exam Gli		ales Tax Total 24			\$548,007.50		\$599,260.00		\$855,522.50
Total 24 Month         \$593,218.12         \$648,698.95         \$926           25         BX         \$7.16         \$179.00         \$7.60         190.00         \$11.00         \$33,250         \$83,23,270.00         \$7.60         24,700.00         \$11.00         \$33,250         \$33,250         \$11.00         \$11.00         \$33,250         \$11.00	12 N 12 N 12 Small, 12 12 PR/BO) 12 S PR/BO) 13 S PR/BO) 14 S PR/BO) 15 S PR/BO) 16 S PR/BO) 17 S PR/BO) 18 S PR/BO) 19 S PR/BO) 19 S PR/BO) 19 S PR/BO) 19 S PR/BO) 19 S PR/BO) 10 S PR	MONTH	Total 24	8.25 %		\$45,210.62		\$49,438.95		\$70,580.61
25       BX       \$7.16       \$179.00       \$7.60       190.00       \$11.00         3,250       BX       \$7.16       \$23,270.00       \$7.60       24,700.00       \$11.00       \$31.46         13,500       BX       \$7.16       \$96,660.00       \$7.60       102,600.00       \$11.00       \$146         15,500       BX       \$7.16       \$110,980.00       \$7.60       117,800.00       \$11.00       \$176         15,500       BX       \$7.16       \$110,980.00       \$7.60       117,800.00       \$11.00       \$176         15,500       BX       \$7.16       \$110,980.00       \$7.60       117,800.00       \$11.00       \$776         15,500       BX       \$7.16       \$51,194.00       \$7.60       54,340.00       \$11.00       \$78         15,500       BX       \$7.16       \$51,194.00       \$7.60       54,340.00       \$11.00       \$36         15,500       BX       \$7.16       \$51,194.00       \$7.60       54,719.48       \$36       \$36         15,500       BX       \$7.16       \$1,396       \$324,719.48       \$1,396       \$1,396         10,11       BX       \$1,396       \$1,396       \$1,396       \$1,396       <	12 M 9 - Small, 12 fer, Exam Gli, 2, 25 PR/BO) 9 - Medium, 4er, Exam Gli, 25 PR/BO) 9 - Large, 12 4er, Exam Gli	MONTH		Month		\$593.218.12		\$648.698.95		\$926 103 1
25         BX         \$7.16         \$179.00         \$7.60         190.00         \$11.00         \$33           3,250         BX         \$7.16         \$23,270.00         \$7.60         24,700.00         \$11.00         \$34           13,500         BX         \$7.16         \$96,660.00         \$7.60         102,600.00         \$11.00         \$146           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00         \$76           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00         \$76           15,500         BX         \$7.16         \$51,194.00         \$7.60         117,800.00         \$11.00         \$78           15,500         BX         \$7.16         \$51,194.00         \$7.60         54,340.00         \$11.00         \$78           Sales Tax 8.25 %         \$23,288.35         \$23,288.35         \$24,719.48         \$446           Total 12 Month         \$305,571.35         \$324,719.48         \$1,396           GRAND TOTAL         \$898,789.77         \$324,719.48         \$1,396	12. Small, 12. fer, Exam Glr, Exam Glr, Exam Glr, 25 PR/BO) 15. 25 PR/BO) 16. Exam Glr, Exam Glr									
3,250         BX         \$7.16         \$23,270.00         \$7.60         24,700.00         \$11.00         \$36           13,500         BX         \$7.16         \$96,660.00         \$7.60         102,600.00         \$11.00         \$146           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00         \$176           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00         \$176           15,500         BX         \$7.16         \$51,194.00         \$7.60         54,340.00         \$11.00         \$78           15,500         BX         \$7.16         \$51,194.00         \$7.60         54,340.00         \$11.00         \$78           10	b - Medium, 1 ler, Exam Gli b, 25 PR/BO) e - Large, 12 der, Exam Gl	.", 8 MIL, No/Low   love or Better,	25	BX BX	\$7.16	\$179.00		190 00		\$275.0
13,500         BX         \$7.16         \$96,660.00         \$7.60         102,600.00         \$11.00         \$           15,500         BX         \$7.16         \$110,980.00         \$7.60         117,800.00         \$11.00         \$           7,150         BX         \$7.16         \$51,194.00         \$7.60         54,340.00         \$11.00         \$           bb         \$7.16         \$51,194.00         \$7.60         54,340.00         \$11.00         \$           bb         \$7.16         \$282,283.00         \$299,630.00         \$\$         \$\$           column         \$305,571.35         \$324,719.48         \$\$         \$\$           column         \$898,789.47         \$\$         \$\$         \$1,60	e - Large, 12 Jer, Exam Gl	12", 8 MIL, No/Low love or Better, X	3,250	ă	\$7.16	\$23,270.00		24.		\$35.750.0
15,500   BX   \$7.16   \$110,980.00   \$7.60   117,800.00   \$11.00	3, 25 PR/BO;	8 MIL, No/Low ve or Better,	13,500	X X	\$7.16	\$96,660.00				\$148.500.0
7,150         BX         \$7.16         \$51,194.00         \$7.60         54,340.00         \$11.00           Lb Total 12 Month         \$282,283.00         \$299,630.00         \$294,719.48         \$23,788.35         \$24,719.48         \$234,349.48         \$36,713.58         \$3898,789.47         \$3898,789.47         \$3898,789.47         \$3524,349.48         \$3524,349.4	e - X-Large, ' ler, Exam Glo e, 25 PR/BO)		15.500	BX	\$7.16	\$110,980.00	L	117.800.00		\$170 500 0
Sub Total 12 Month         \$282,283.00         \$299,630.00         \$           Sales Tax 8.25 %         \$23,288.35         \$24,719.48         \$           Total 12 Month         \$305,571.35         \$324,349.48         \$           GRAND TOTAL         \$898,789.47         \$973,048.43         \$1	e - XX-Large, ler, Exam Gl		7,150	- X	\$7.16	\$51,194.00	1			\$78,650.00
Sales Tax 8.25 %         \$23,288.35         \$24,719.48           Total 12 Month         \$305,571.35         \$324,349.48           GRAND TOTAL         \$898,789.47         \$973,048.43         \$1		Sub	Total 12	Month		\$282,283.00		\$299,630.00	<u> </u>	\$433,675.00
Total 12 Month \$305,571.35 \$324,349.48 GRAND TOTAL \$898,789.47 \$973,048.43 \$1		S	ales Tax	8.25 %		\$23,288.35		\$24,719.48		\$35,778.19
GRAND TOTAL \$898,789.47 \$973,048.43			Total 12	Month		\$305,571.35		\$324,349.48		\$469,453.19
	•		GRAND.	<b>TOTAL</b>		\$898,789.47		\$973,048.43		\$1,395,556.29

as being the lowest responsible bidder and recommend the award to them for total price, including sales tax, of \$551,821, 92