



**OPERATIONS COMMITTEE  
JULY 21, 2005**

**SUBJECT: HIGHWAY/RAIL EMERGENCY RESPONSE VEHICLE**

**ACTION: AWARD A CONTRACT FOR HIGHWAY/RAIL EMERGENCY RESPONSE VEHICLE**

**RECOMMENDATION**

Authorize the Chief Executive Officer to award a 4-month, firm fixed price contract under Bid No. OP34341666 with Mattman Specialty Vehicles, the lowest responsive and responsible bidder, for a High-Rail Emergency Response Vehicle in an amount not to exceed \$405,135 inclusive of sales tax.

**RATIONALE**

Metro has received a grant from the United States Department of Homeland Security to fund a vital anti-terrorism and security project for the transit riding public in Los Angeles County. Los Angeles County is the second most populated region in the United States, behind only the New York City – Northern New Jersey area; therefore, this anti-terrorism funding support is a critical component in our nation's overall homeland security effort. This comprehensive anti-terrorism program is structured in three main project areas containing a total of 19 project elements. When fully implemented, the 19 elements within this Homeland Security – Counter Terrorism program are designed to significantly increase the Los Angeles County Metropolitan Transportation Authority's readiness and capability to prevent and, if necessary, respond to, a potential terrorist attack.

One of these elements is the Highway/Rail Emergency Response Vehicle (HR-ERV). This custom-built utility truck will be used for a number of anti-terrorism applications. The main purpose is to have a situationally equipped emergency response vehicle capable of traveling on either the Light Rail or in Subway tunnels, under its own power, to handle system emergencies. Additionally, it will be used for rail security and anti-terrorism sweeps. This HR-ERV will be pre-stocked with law enforcement and fire department gear and special equipment. Equipment will include ladders, air bottles, rescue and extraction equipment, ropes, evacuation stretchers, EMT gear, fans, hose packs and light sets among other items. The unit will also have a 10,000 lb. service crane, a large air compressor and a 27.5 kW generator run off the truck transmission PTO. This multipurpose emergency response high rail vehicle will be a valuable asset to Metro and the Sheriff's and Fire Departments in anti-

## **FINANCIAL IMPACT**

The funding of \$405,135 for this vehicle is included in the FY06 budget under two cost centers, \$185,000 from a Homeland Security Grant under project 200018, cost center 2610, System Security, line item number 53106, Acquisition Of Service Vehicles and \$220,135 from cost center 3434, Non-Revenue Operations under project 208004, Rail Support Replacement Non-Revenue Vehicles, line item 53106, Acquisition Of Service Vehicles.

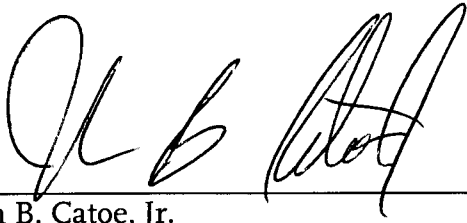
## **ALTERNATIVES CONSIDERED**

The alternative is to not purchase this equipment and continue with our status quo and response to emergencies with our current resources. This alternative is not recommended. The Board of Directors has previously approved this project when the Department of Homeland Security grant was accepted in 2003. Authorizing this purchase through the IFB process will complete the Board approved project.

## **ATTACHMENTS**

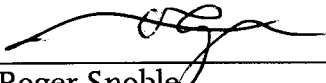
- A Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors

Prepared by: Harold Torres, Equipment Maintenance Supervisor  
David Vila, Contract Administration Manager



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John B. Catoe, Jr.  
Deputy Chief Executive Officer



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Roger Snoble  
Chief Executive Officer

**BOARD REPORT ATTACHMENT A  
PROCUREMENT SUMMARY**

**HIGHWAY/RAIL EMERGENCY RESPONSE VEHICLE**

1.	Contract Number: OP34341666		
2.	Recommended Vendor: Mattman Specialty Vehicles		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$ 405,135	Recommended Price: \$405,135	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: FFP-Firm Fixed Price		
5.	Procurement Dates:		
	A. Issued: April 20, 2005		
	B. Advertised: 04/15/05 & 05/09/05		
	C. Pre-proposal Conference: 04/27/05-Imperial Conference Room, Gateway Plaza		
	D. Proposals Due: Technical-05/09/05, Price-05/31/05		
	E. Pre-Qualification Completed: Exempt-item is commercially available as exempted in a previous Board report.		
	F. Conflict of Interest Form Submitted to Ethics: 06/20/05		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: Not Recommended	Date Small Business Evaluation Completed: N/A	
	Small Business Commitment: N/A		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent:	Bids/Proposals Picked up: 11	Bids/Proposals Received: 1
8.	Evaluation Information:		
	A. <u>Bidders Names:</u> Mattman Specialty Vehicles	<u>Bid/Proposal Amount:</u> \$405,135	<u>Best and Final Offer Amount:</u> NA
	B. Evaluation Methodology: Two Step IFB-Technically Acceptable/Lowest Price		
9.	Protest Information:		
	A. Protest Period End Date: 07/05/05		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Irene Patriotis	Telephone Number: Ext. 22137	
11.	Project Manager: Harold Torres	Telephone Number: Ext. 80231	

**BOARD REPORT ATTACHMENT A-1  
PROCUREMENT HISTORY**

**HIGHWAY/RAIL EMERGENCY RESPONSE VEHICLE**

**A. Background on Contractor**

Mattman Specialty Vehicles, located at 1004 Rancheros Drive in San Marcos, California, 92069 has been in business since 1983 providing tactical and command units for law enforcement agencies worldwide such as the California Highway Patrol, the Central Intelligence Agency, the Federal Bureau of Investigation and the Las Vegas Metro Police Department. They have no previous experience with LA County Metro.

**B. Procurement Background**

This sealed bid procurement was conducted under PUC 130232(f)(1) that allows for the purchase of equipment that exceeds \$40,000.

Both Metro and the supplier anticipated there would be more than one acceptable bid submitted, based on pre-solicitation market research and attendance at the pre-bid conference. Pricing reflects this anticipated competition.

The receipt of a sole bid in response to this IFB was due to the limited market for this type of specialized equipment as well as the ability of a qualified vendor to meet the Metro delivery requirement before the November grant funds expenditure deadline.

**C. Evaluation of Proposals**

This solicitation was evaluated in accordance with Procurement Policy, Chapter 7- Sealed Bidding for Two-step IFB's. The sole bidder's response was found to be acceptable to the vehicle requirements as stated in the technical specifications of the IFB document. This procurement was conducted in a full and open competitive environment.

**D. Price Analysis Explanation of Variances**

The recommended price has been determined to be fair and reasonable based upon the Price Analysis conducted by Metro Estimating Dept. staff, reconciling the elements of the bid price with the initial Independent Cost Estimate.

**BOARD REPORT ATTACHMENT A-2  
LIST OF SUBCONTRACTORS**

**HIGHWAY/RAIL EMERGENCY RESPONSE VEHICLE**

**PRIME CONTRACTOR – Mattman Specialty Vehicles**

**Small Business Commitment**

**N/A**

**Other Subcontractors**

**N/A**

**Total Commitment:       N/A**