



REVISED
OPERATIONS COMMITTEE
NOVEMBER 17, 2005

SUBJECT: THREE-AXLE HEAVY DUTY TRACTOR

ACTION: RECOMMENDATION FOR AWARD

RECOMMENDATION

Authorize the Chief Executive Officer to award a firm-fixed price contract under Bid No. OP-34341720 with Westrux International, Inc., the lowest responsive and responsible bidder for 2 three-axle heavy duty tractors in the amount of \$215,434, inclusive of sales tax.

RATIONALE

This procurement is for 2 three-axle Heavy Duty Tractors used to haul forty-foot delivery trailers. This tractor-trailer combination is used daily by our Materials department to transport parts and supplies to the various Metro locations throughout Los Angeles County. These heavy-duty tractors are traditional diesel trucks used to move large quantities of materials in trailers on our freeways and deliver to locations such as our operating divisions and rail yards.

These tractors are being purchased as replacements for two, currently owned heavy-duty tractors that are nine and fourteen years old. The nine-year old tractor is experiencing an excessive number of failures, each increasing in severity and cost. The fourteen-year old tractor has an engine, transmission, and several hydraulic and pneumatic hoses that need to be replaced.

With the procurement of these new tractors, Metro will incur no additional operational costs and will see a significant reduction in maintenance of these vehicles. The new three axle heavy-duty tractors are under a three-year or 36,000 mile warranty, whichever comes first.

FINANCIAL IMPACT

The funding of \$215,434 for this equipment is included in the FY06 budget in cost center 3434, Non-Revenue Operations in capital project number 208002, line item 53106 and task 10.001.

This award is within the approved life-of-project budget of \$2,600,000.


ALTERNATIVES CONSIDERED

The alternative is to continue using the existing three-axle heavy-duty tractors. This option is not recommended because the existing tractors are not reliable and require constant and costly repair.

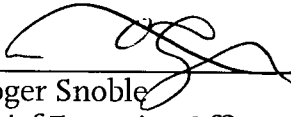
ATTACHMENTS

- A. Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors
- A-3 Bid Tabulation

Prepared by: Kitty Jones, Senior Buyer
Harold Torres, Equipment Maintenance Supervisor



John B. Catoe, Jr.
Deputy Chief Executive Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

THREE-AXLE HEAVY DUTY TRACTOR

1.	Contract Number: OP-34341720		
2.	Recommended Vendor: Los Angeles Freightliner <u>Westrux International Authority</u>		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$215,434	Recommended Price: \$215,434	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Firm-Fixed Price		
5.	Procurement Dates:		
	A. Issued: July 22, 2005		
	B. Advertised: August 13, 2005		
	C. Pre-proposal Conference: None		
	D. Proposals Due: August 23, 2005		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: August 30, 2005		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 0%	Date Small Business Evaluation Completed: N/A	
	B. Small Business Commitment: 0% Details are in Attachment A-2		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 12	Bids/Proposals Picked up: 0	Bids/Proposals Received: 2
8.	Evaluation Information:		
	A. Bidders/Proposers Names: Los Angeles Freightliner Westrux International Authority	<u>Bid/Proposal Amount:</u> *\$204,851 \$215,434 *Non-compliant	<u>Best and Final Offer Amount:</u>
	B. Evaluation Methodology: Procurement is in compliance with Procurement policies and procedures.		
9.	Protest Information:		
	A. Protest Period End Date: November 22, 2005		
	B. Protest Receipt Date: TBD		
	C. Disposition of Protest Date: TBD		
10.	Senior Buyer: Kitty Jones	Telephone Number: (213) 922-1081	
11.	Project Manager: Harold Torres	Telephone Number: (562) 658-0231	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

THREE-AXLE HEAVY DUTY TRACTOR

A. Background on Contractor

Westrux International, Inc., located in Santa Fe Springs, CA, has been in the business of selling, leasing, renting, providing automotive parts and servicing of medium and heavy-duty trucks for 30 years. This is the first contract that Westrux International Inc. has received from Metro and a vendor performance evaluation will be conducted to determine if vendor performance has been satisfactory at the completion of the procurement. Westrux International, Inc. has acquired other major contracts with the Cities of Redondo Beach, Whittier and Torrance; Southern California Edison and the U. S. Forest Service (Fire Division).

B. Procurement Background

Invitation for Bid No. OP-34341720 was issued on July 22, 2005 and advertised on August 13, 2005. Bids were opened on August 23, 2005 and 2 bids were received. Two firms, Los Angeles Freightliner and Westrux International, Inc. submitted bids before the stated deadline. The apparent low bid from Los Angeles Freightliner was determined to be non-responsive because of exceptions taken to the air compressor and warranty sections of the technical requirements.

The Diversity & Economic Opportunity Department did not recommend a DBE goal for this procurement because there were no subcontracting opportunities.

C. Evaluation of Bids

In accordance with Procurement Policies and Procedures, technical and procurement evaluations were performed for the 2 bids received.

Bidder #1 Los Angeles Freightliner, in the amount of \$204,851, is non-responsive.

Bidder #2 Westrux International Authority, in the amount of \$215,434 is responsive.

Vehicles are scheduled to be delivered in late March 2005. The warranty is for a period of three-years or 36,000 miles, or the manufacturer's standard warranty, whichever is greater.

D. Cost/Price Analysis Explanation of Variances

The recommended price of \$215,434 has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidder.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS
THREE-AXLE HEAVY DUTY TRACTOR**

PRIME CONTRACTOR

Westrux International, Inc.

Small Business Commitment

0% Bid Goal

Other Subcontractors

None

Total Commitment 0%

**BOARD REPORT ATTACHMENT A-3
BID TABULATION**

THREE-AXLE HEAVY DUTY TRACTOR

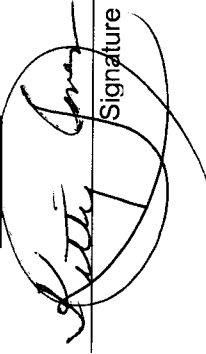
Bids Out: 07/22/05 Total 12
 Bids Opened: 08/23/05 Total 2
 Advertisement Date(s): 08/13/05
 Newspaper: Daily News

Description	Est. Qty	Unit	Los Angeles Freightliner		Westrux International, Inc.	
			Unit Price	Total Price	Unit Price	Total Price
Tractor - Three-Axle Heavy Duty	2	ea	\$94,600.00	\$189,200.00	\$99,507.75	\$199,015.50
Sub Total				\$189,200.00		\$199,015.50
Sales Tax 8.25 %				\$15,609.00		\$16,418.78
California Tire Fee				\$42.00		
Total Bid Price				\$204,851.00		\$215,434.28

I hereby certify Westrux International, Inc. as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of \$215,434.28.

11-2-05

Date


 Signature

