



Metro

Metropolitan Transportation Authority

One Gateway Plaza
Los Angeles, CA 90012-2952

213.922.2000 Tel

32

**OPERATIONS COMMITTEE
NOVEMBER 17, 2005**

SUBJECT: TRUCKS WITH CREW CAB AND UTILITY BODY

ACTION: RECOMMENDATION FOR AWARD

RECOMMENDATION

Authorize the Chief Executive Officer to award a firm fixed price contract under Bid No. OP-34341719 with Reynolds Buick/Pontiac/GMC Trucks, Inc., the lowest responsive and responsible bidder for five trucks with crew cab and utility body in the amount of \$634,345, inclusive of sales tax.

RATIONALE

This procurement is for five replacement utility bodied trucks that have crew cabs and hi-rail configuration. These trucks are replacing vehicles that are currently in our fleet that have met the requirement of seven years and or 125,000 miles. These trucks are used to travel on the light and heavy rail lines to perform wayside maintenance, inspection and repairs. They are equipped with special axles that guide the trucks on the track as they travel down our right-of-ways.

Locations throughout our light rail lines and all of the heavy rail line can only be accessed by using these specially configured trucks. The crew cab configuration makes them more efficient to operate due to the reduction in the amount of vehicles required to transport the track workers to their service locations.

FINANCIAL IMPACT

Funding of \$634,345 for this equipment is included in the FY06 budget in Project #208004, Rail Support Replacement Non-Revenue Vehicles, in cost center 3434, Non-Revenue Operations. This award is within the approved life-of-project budget of \$1.8 million.

ALTERNATIVES CONSIDERED

The alternative is to keep the existing trucks and continue to invest labor and parts into vehicles that are in need of constant repair and in deteriorating condition.

This option is not desirable due to the trucks age, mileage and condition. Investing additional funds to maintain these trucks is not cost effective and will not contribute to their re-sale value.

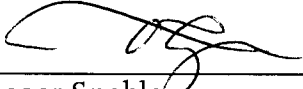
ATTACHMENTS

- A. Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors
- A-3 Bid Tabulation

Prepared by: Kitty Jones, Senior Buyer
Harold Torres, Equipment Maintenance Supervisor



For John B. Catoe, Jr.
Deputy Chief Executive Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

TRUCKS WITH CREW CAB AND UTILITY BODY

1.	Contract Number: OP-34341719		
2.	Recommended Vendor: Reynolds Buick/Pontiac/GMC Trucks, Inc.		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$634,345	Recommended Price: \$634,345	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Firm-Fixed Price		
5.	Procurement Dates:		
	A. Issued: July 28, 2005		
	B. Advertised: August 16, 2005		
	C. Pre-proposal Conference: None		
	D. Proposals Due: August 30, 2005		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: September 12, 2005		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 0%	Date Small Business Evaluation Completed: N/A	
	B. Small Business Commitment: 0% Details are in Attachment A-2		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 21	Bids/Proposals Picked up: 0	Bids/Proposals Received: 2
8.	Evaluation Information:		
	A. Bidders/Proposers Names: Reynolds Buick/Pontiac/GMC Trucks, Inc Maurice J. Sopp & Son	<u>Bid/Proposal Amount:</u> \$634,345 \$654,913	<u>Best and Final Offer Amount:</u>
	B. Evaluation Methodology: Procurement is in compliance with Procurement policies and procedures.		
9.	Protest Information:		
	A. Protest Period End Date: November 22, 2005		
	B. Protest Receipt Date: TBD		
	C. Disposition of Protest Date: TBD		
10.	Senior Buyer: Kitty Jones	Telephone Number: (213) 922-1081	
11.	Project Manager: Harold Torres	Telephone Number: (562) 658-0231	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

TRUCKS WITH CREW CAB AND UTILITY BODY

A. Background on Contractor

Reynolds Buick/Pontiac/GMC Trucks, Inc., located in Covina, CA, has been in business for 90 years. Reynolds Buick/Pontiac/GMC Trucks, Inc. principal business is the sales and service of automobiles and trucks. Prior contracts with Metro have been for dump trucks, cargo vans, ½-ton pick up trucks and mini vans. They have earned other contracts with the County of Los Angeles, County Sanitation Districts, Metropolitan Water District and the City of Los Angeles Departments of Water & Power and General Services.

B. Procurement Background

In accordance with Metro Procurement Policies and Procedures, Vehicle Technology performed a technical evaluation of the 2 bids received. The low bid submitted by Reynolds Buick/Pontiac/GMC Trucks, Inc. was determined to be in full compliance with the specifications.

Vehicles are scheduled to be delivered in May 2006. The warranty is for a period of three-years or 36,000 miles, or the manufacturer's standard warranty, whichever is greater.

C. Evaluation of Proposals

In accordance with Procurement Policies and Procedures, technical and procurement evaluations have been performed on the 2 bids received.

Bidder #1 Reynolds Buick/Pontiac/GMC Trucks, Inc., in the amount of \$634,345, is in full compliance to the technical specifications and bid requirements.

Bidder #2: Maurice J. Sopp & Son, in the amount of \$654,913, is in full compliance to the technical specifications and bid requirements.

The low bid submitted by Reynolds Buick/Pontiac/GMC Trucks, Inc. was determined to be in full compliance with all of the bid specifications and requirements.

D. Cost/Price Analysis Explanation of Variances

The recommended price of \$634,345 has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidder.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS
TRUCKS WITH CREW CAB AND UTILITY BODY**

PRIME CONTRACTOR

Reynolds Buick/Pontiac/GMC Trucks, Inc.

Small Business Commitment

0% Bid Goal

Total Commitment 0%

Other Subcontractors

None

**BOARD REPORT ATTACHMENT A-3
BID TABULATION**

TRUCKS WITH CREW CAB AND UTILITY BODY

Bids Out: 07/28/05 Total 21
 Bids Opened: 08/30/05 Total 2
 Advertisement Date(s): 08/16/05
 Newspaper: Daily News

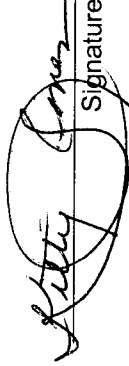
Description	Est. Qty	Unit	Unit Price	Total Price	Unit Price	Total Price
Trucks with Crew Cab and Utility Body	5	ea	\$117,200	\$586,000	\$121,000	\$605,000.00
		Sub Total		\$586,000		\$605,000.00
		Sales Tax 8.25 %		\$48,345		\$49,912.50
		Total Bid Price		\$634,345		\$654,912.50

Reynolds
Buick/Pontiac/GMC
Trucks, Inc.**

Maurice J. Sopp & Son

I hereby certify **Reynolds Buick/Pontiac/GMC Trucks, Inc.** as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of **\$634,345.**

11-2-05
Date


Signature

**Reynolds unit price has been revised to correspond with additional unit pricing that was submitted within the technical requirements in the bid which vendor should have added to the unit price on the bid form.