



Metro

Metropolitan Transportation Authority

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**OPERATIONS COMMITTEE
JANUARY 19, 2006**

SUBJECT: RAIL SEAT REUPHOLSTERY

ACTION: APPROVE CONTRACT AWARD

RECOMMENDATION

Authorize the Chief Executive Officer to award a five-year fixed unit rate contract under Bid No. OP39402532 to Sardo Bus & Coach Upholstery the lowest responsive and responsible bidder for Metro Red, Blue, Green and Gold line fleet seat reupholstery/repair services for an amount not to exceed \$412,213.

RATIONALE

Wear and tear on the rail seat components as well as acts of vandalism necessitate an ongoing effort on the part of Rail Facilities Services Maintenance to repair and refurbish these rail cars to provide safe and clean interiors for the riding public.

The initial phase of this project will refurbish the Metro Red and Blue line fleets in their entirety by reupholstering these seats in the same fabric now used on the Metro Green and Gold lines. The Metro Red line seats will also have foam padding added to the seat inserts for comfort. The Metro Blue, Green and Gold line seats already have foam padding in place, which will be replaced with new padding. Staff anticipates completing 12,272 seat inserts on the Metro Red line and 10,488 seat inserts on the Blue line as well as an additional 200 seat inserts for the Metro Green and Gold lines during the first year of the contract.

In years two through five of the contract, staff estimates the contractor will reupholster/repair 300- 400 seat inserts per year for each of the Metro Rail Lines. This projection is based on historical data and driven by Metro's Graffiti Zero Tolerance Policy. This program will result in uniform, graffiti resistant, long-wearing interiors throughout Metro's rail fleets.

In support of fleet refurbishment Metro Rail Fleet Services Engineering developed specifications based on Metro's requirements for passenger comfort and safety. The contractor will perform the reupholstery services in accordance with Metro's specifications and Rail Fleet Services schedule requirements.

FINANCIAL IMPACT

The funding of \$82,442 for this product/service is included in the FY06 budget in cost center 3940, Rail Fleet services under projects 300007 Light Rail Maintenance and 300009 Heavy Rail Maintenance. Since this is a multi-year contract, the cost center manager and Deputy Chief Executive Officer will be accountable for budgeting the cost in future years. In FY05, \$59,678 was expended on this line item.

ALTERNATIVES CONSIDERED

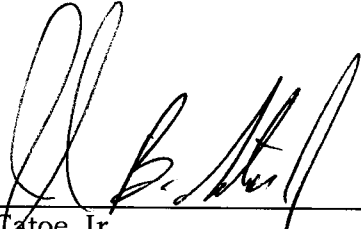
One alternative is to perform the seat reupholstery in house using Rail Fleet Services personnel. This would require procurement of special tooling, fixtures and the hiring and training of additional staff. The lead-time for staffing and expenses to set up an in-house capability to perform this work is not feasible at this time.

Another alternative is not to perform the refurbishment. This would compromise passenger comfort and result in increased vandalism costs. Unscheduled repairs on a component-by-component basis would result in higher expenditures for Metro versus a scheduled and planned program.

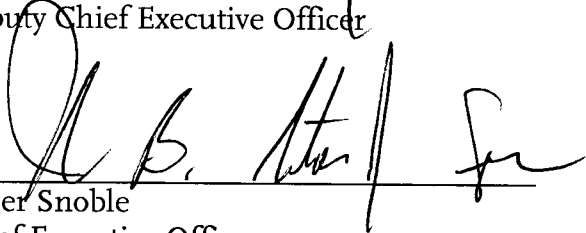
ATTACHMENTS

- A. Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors
- A-3 Bid Tabulation

Prepared by: Dave J. Kubicek, Deputy Executive Officer, Rail Operations, Fleet Services
James A. Nolan, Contract Administrator



John B. Catoe, Jr.
Deputy Chief Executive Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

RAIL SEAT REUPHOLSTERY

1.	Contract Number: OP39402532		
2.	Recommended Vendor: Sardo Bus & Coach Upholstery		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$412,213	Recommended Price: \$412,213	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Fixed Unit Rate		
5.	Procurement Dates:		
	A. Issued: August 16, 2005		
	B. Advertised: August 16, 2005		
	C. Pre-proposal Conference: September 1, 2005		
	D. Proposals Due: October 31, 2005		
	E. Pre-Qualification Completed: November 28, 2005		
	F. Conflict of Interest Form Submitted to Ethics: December 7, 2005		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 5% DBE Goal	Date Small Business Evaluation Completed: November 15, 2005	
	B. Small Business Commitment: 10.06% Details are in Attachment A-2		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 13	Bids/Proposals Picked up: 19	Bids/Proposals Received: 5
8.	Evaluation Information:		
	A. Bidders/Proposers Names:	<u>Bid/Proposal Amount:</u>	<u>Best and Final Offer Amount:</u>
	Sardo Bus & Coach Upholstery	\$412,212.40	N/A
	Baszile Metals Service	\$418,048.00	
	Goodwill of Southern California	\$431,664.48	
	Molina Gaskets	\$463,200.58	
	Kustom Seating Upholstery, Inc.	\$664,603.56	
	B. Evaluation Methodology: Selection of lowest responsive, responsible bidder		
9.	Protest Information:		
	A. Protest Period End Date: January 23, 2005		
	B. Protest Receipt Date:		
	C. Disposition of Protest Date:		
10.	Contract Administrator: James A. Nolan	Telephone Number: 922-1033	
11.	Project Manager: Dave Kubicek	Telephone Number: 922-3340	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

RAIL SEAT REUPHOLSTERY

A. Background on Contractor

Sardo Bus & Coach Upholstery is located in Gardena, California and has been in the upholstery business for twenty-two years, including twenty years experience in bus, and railcar refurbishment. Sardo has a 10,000 square foot facility and a staff of fifty-seven employees. Sardo has provided satisfactory service to LACMTA, Santa Monica Transit, Long Beach Transit, Torrance Transit, SEPTA, Broward County and various other agencies across the United States.

B. Procurement Background

This procurement was conducted in accordance with Procurement Policies and Procedures applicable to competitive sealed bid procurements. Invitation for Bid No. OP39402532 was advertised and issued August 16, 2005. Sixteen bid packages were picked up and five bids were received before the bid opening date of October 31, 2005.

The Diversity and Economic Opportunity (DEOD) recommended a DBE goal of 5% for this project.

C. Evaluation of Proposals

All bids were evaluated in accordance with Procurement Policies and Procedures, and Sardo Bus & Coach Upholstery was determined to be the lowest responsive and responsible bidder. Sardo was found to be technically qualified to perform all work in accordance with Metro's specifications.

In addition to Sardo, Baszile Metals Service, Molina Gaskets and Goodwill of Southern were determined to be responsive, responsible bidders. Kustom Seating Upholstery was found to be non-responsive because they did not complete the Prequalification process and also failed to comply with the DBE goal.

D. Cost/Price Analysis Explanation of Variances

The recommended price of \$412,213, has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive, responsible bidder.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

RAIL SEAT REUPHOLSTERY

PRIME CONTRACTOR – Sardo Bus & Coach Upholstery

Small Business Commitment

Baszile Metals Service

Total Commitment 10.6%

Other Subcontractors

Holdsworth of North America
Chestnut Ridge Foam
Adhesive Solutions

BID TABULATION


Item No.	Description	Est. Qty	Unit	Sardo Bus & Coach Upholstery		Baszlie Metals Svc.		Goodwill Southern Cal.		Molina Gaskets		Kustom Seating Upholstery, Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Base Contract													
1	69 MBL LRV Cars x 76 Seat Back Plate inserts per car = 5,244 seat pans to be reupholstered	5,244	ea	\$14.89	\$78,083.16	\$14.40	\$75,513.60	\$14.55	\$76,300.20	\$16.35	\$85,739.40	\$21.95	\$115,105.80
2	69 MBL LRV cars x 76 Seat Pan Inserts per car = 5,244 Back Plates to be reupholstered	5,244	ea	\$14.89	\$78,083.16	\$14.40	\$75,513.60	\$15.25	\$79,971.00	\$17.27	\$90,563.88	\$23.79	\$124,754.76
3	104 MRL HRV Cars x 59 Back Plate Inserts Per Car = 6,136 Back Plates to be reupholstered	6,136	ea	\$14.89	\$91,365.04	\$16.40	\$100,630.40	\$16.74	\$102,716.64	\$16.38	\$100,507.68	\$23.70	\$145,423.20
4	104 MRL HRV cars x 59 Seat Pan Inserts per car = 6,136 Seat Pans to be reupholstered	6,136	ea	\$14.89	\$91,365.04	\$16.40	\$100,630.40	\$16.74	\$102,716.64	\$17.17	\$105,355.12	\$27.05	\$165,978.80
5	52 Metro Green/Gold Lines = Approximately 200 Back Plates per year to be reupholstered	200	ea	\$14.89	\$2,978.00	\$14.40	\$2,880.00	\$14.55	\$2,910.00	\$16.49	\$3,298.00	\$23.05	\$4,610.00
6	52 Metro Green/Gold Lines = Approximately 200 Seat Pans per year to be reupholstered	200	ea	\$14.89	\$2,978.00	\$14.40	\$2,880.00	\$15.25	\$3,050.00	\$18.89	\$3,778.00	\$26.76	\$5,352.00
Base Contract Total					\$344,852.40		\$358,048.00		\$367,664.48		\$389,242.08		\$561,224.56
Year 2													
1	MBL LRV 2 nd Yr. = approximately 150 Seat Back Plate inserts to be reupholstered	150	ea	\$15.63	\$2,344.50	\$14.40	\$2,160.00	\$14.78	\$2,217.00	\$17.50	\$2,625.00	\$22.28	\$3,342.00
2	MBL LRV 2 nd Yr. = approximately 150 Seat Pan Inserts to be reupholstered	150	ea	\$15.63	\$2,344.50	\$14.40	\$2,160.00	\$15.48	\$2,322.00	\$17.64	\$2,646.00	\$24.15	\$3,622.50
3	MRL HRV 2 nd Yr. = approximately 150 Seat Back Plate Inserts to be reupholstered	150	ea	\$15.63	\$2,344.50	\$16.40	\$2,460.00	\$16.47	\$2,470.50	\$17.09	\$2,563.50	\$24.05	\$3,607.50

4	MRL HRV 2 nd Yr. = approximately 150 Seat Pan Inserts to be reupholstered	150	ea	\$15.63	\$2,344.50	\$16.40	\$2,460.00	\$16.71	\$2,506.50	\$18.26	\$2,739.00	\$27.46	\$4,119.00
5	Metro Green/Gold Lines 2 nd Yr. = Approximately 200 Back Plates per year to be reupholstered	200	ea	\$15.63	\$3,126.00	\$14.40	\$2,880.00	\$14.78	\$2,956.00	\$16.49	\$3,298.00	\$23.40	\$4,680.00
6	Metro Green/Gold Lines 2 nd Yr. = Approximately 200 Seat Pans per year to be reupholstered	200	ea	\$15.63	\$3,126.00	\$14.40	\$2,880.00	\$15.48	\$3,096.00	\$18.89	\$3,778.00	\$27.16	\$5,432.00
	Year 2 Total				\$15,630.00		\$15,000.00		\$15,568.00		\$17,649.50		\$24,803.00
	Year 3												
1	MBL LRV 3 rd Yr. = approximately 150 Seat Back Plate Inserts to be reupholstered	150	ea	\$16.41	\$2,461.50	\$14.40	\$2,160.00	\$15.03	\$2,254.50	\$18.02	\$2,703.00	\$22.72	\$3,408.00
2	MBL LRV 3 rd Yr. = approximately 150 Seat Pan Inserts to be reupholstered	150	ea	\$16.41	\$2,461.50	\$14.40	\$2,160.00	\$15.73	\$2,359.50	\$18.16	\$2,724.00	\$24.63	\$3,694.50
3	MRL HRV in 3 rd yr. = approximately 150 Seat Back Plate Inserts to be reupholstered	150	ea	\$16.41	\$2,461.50	\$16.40	\$2,460.00	\$16.71	\$2,506.50	\$17.60	\$2,640.00	\$24.54	\$3,681.00
4	MRL HRV in 3 rd Yr. = approximately 150 Seat Pan Inserts to be reupholstered	150	ea	\$16.41	\$2,461.50	\$16.40	\$2,460.00	\$17.42	\$2,613.00	\$18.80	\$2,820.00	\$28.00	\$4,200.00
5	Metro Green/Gold Lines 3 rd Yr. = Approximately 200 Back Plates per year to be reupholstered	200	ea	\$16.41	\$3,282.00	\$14.40	\$2,880.00	\$15.03	\$3,006.00	\$18.01	\$3,602.00	\$23.86	\$4,772.00
6	Metro Green/Gold Lines 3 rd Yr. = Approximately 200 Seat Pans per year to be reupholstered	200	ea	\$16.41	\$3,282.00	\$14.40	\$2,880.00	\$15.73	\$3,146.00	\$20.48	\$4,096.00	\$27.70	\$5,540.00
	Year 3 Total				\$16,410.00		\$15,000.00		\$15,885.50		\$18,585.00		\$25,295.50

6	Metro Green/Gold Lines 5 th Yr. = Approximately 200 Seat Pans per year to be reupholstered	200	ea	\$18.09	\$3,618.00	\$14.40	\$2,880.00	\$16.24	\$3,248.00	\$21.09	\$4,218.00	\$29.68	\$5,936.00
	Year 5 Total				\$18,090.00		\$15,000.00		\$16,403.00		\$19,139.00		\$27,098.00
	TOTAL FOR 5 YEARS				\$412,212.40		\$418,048.00		\$431,664.48		\$463,200.56		\$664,603.56

I hereby certify 52160 Pas & Lead Upholstery as being the lowest responsive, responsible bidder and recommend the award to them for total price of \$ 412,212.40.

12/21/05
Date


Signature