



**OPERATIONS COMMITTEE
MAY 18, 2006**

SUBJECT: METRO GREEN/GOLD RAIL LINE BRAKE PADS

ACTION: AWARD CONTRACT FOR METRO GREEN AND GOLD LINE BRAKE PADS

RECOMMENDATION

Authorize the Chief Executive Officer to award a 24-month firm fixed price requirements contract under Bid Number 06-0002 to Railroad Friction Products, Corp., the lowest responsive and responsible bidder for Green/Gold Rail Line Brake Pads, for an amount not-to-exceed \$216,000.

RATIONALE

This Inventory Management procurement is a 24-month agreement to purchase brake pads for the 52 Siemens Green/Gold Line P2000 light rail vehicles. The rail brake pads will provide material required to support the Rail Fleet Services Maintenance Program. Every 5,000 miles the P2000 fleet brake pads are inspected as part of the Rail Fleet Services Maintenance Program.

Rail vehicles that have worn brake pads that require replacement are removed from revenue service and are scheduled for brake pad replacement. The replacement rail brake pads are set up in inventory so that they are available for Rail Fleet Services to replace immediately to prevent rail cars from being out of revenue service for a protracted length of time. Staff estimates that Metro will use approximately 3,600 brake pads per year.

This procurement will provide Metro the continuity of supply of rail brake pads at the lowest cost and ensure that brake pads are available to support the P2000 light rail fleet, and thus prevent rail vehicles from being out of revenue service for brake pads over the next 24-months.

FINANCIAL IMPACT

The funding of \$ 54,000 for rail brake pads will be expended in the FY06 budget in Cost Center Numbers, 3943/3944-Green Line Fleet Services and Gold Line Fleet Service, Project Numbers 300033 Green Line Project and 300055 Gold Line Project, Line Item 50441, Parts.

Since the rail brake pads will be delivered in multi-years, the cost center managers and Deputy Chief Executive Officer will be accountable to budget the cost in future fiscal years.

ALTERNATIVES CONSIDERED

The alternative is not to award the contract and procure the brake pads on an as-needed basis. This strategy is not recommended since it does not provide a commitment from the supplier to ensure the availability, timely delivery, continued supply and a guaranteed fixed price for the rail brake pads.

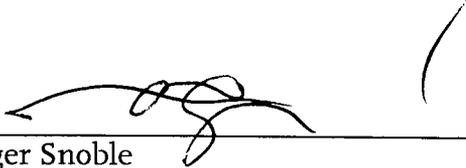
ATTACHMENTS

- A Procurement Summary
- A-1 Procurement History
- A-2 Bid Tabulation

Prepared By: Sherri Jackson, Sr. Buyer
Cathy Kaminski, Material Planning Manager



John B. Catoe, Jr.
Deputy Chief Executive Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

VARIOUS GREEN/GOLD RAIL LINE PARTS

1.	Contract Number: 06-0002		
2.	Recommended Vendor: Railroad Friction Products, Corp, P.O. Box 1349, Laurinburg, NC, 28353		
3.	Cost/Price Analysis Information:		
	1. Bid/Proposed Price: \$216,000	Estimated Amount: \$ 300,000	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Fixed Price		
5.	Procurement Dates:		
	A. Issued: 8/30/05		
	B. Advertised: 8/29/05		
	C. Pre-bid Conference: 9/6/05		
	D. Proposals/Bids Due: 10/11/05		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: Yes		
6.	Small Business Participation: 0%		
	A. Bid/Proposal Goal: 0% No goal recommended	Date Small Business Evaluation Completed:	
	Small Business Commitment: No goal recommended		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent:	Bids/Proposals Picked up: 12	Bids/Proposals Received: 3
8.	Evaluation Information:		
	A. Bidders/Proposers Names:	<u>Bid/Proposal Amount:</u>	<u>Best and Final Offer Amount:</u> N/A
	1. JMA Rail Product	\$194,256	
	2. Railroad Friction Product, Corp.	\$216,000	
	3. Bremskerl	\$284,400	
	B. Evaluation Methodology: Selection of the 2 nd lowest responsive, responsible bidder. The low bidder did not meet "Buy America" requirement.		
9.	Protest Information:		
	A. Protest Period End Date: 5-24-06		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Sherri Jackson	Telephone Number: 213/922-1025	
11.	Project Manager: Cathy Kaminski – Inventory Management	Telephone Number: 213/922-5713	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

GREEN/GOLD RAIL LINE BRAKE PADS

A. Background on Contractor

Railroad Friction Products Corporation has been in business since 1954. Railroad Friction manufactures Cobra high-friction and low-friction composition brake shoes, specialty shoes, and disc brake linings for freight, locomotive and transit vehicles. Their customers include New York City Transit Authority, Metro North and New Jersey Transit. The parent company of Railroad Friction Products is WABTEC which has been in business since 1869.

Railroad Friction Products, Corp. has provided satisfactory service and products to Metro.

B. Procurement Background

In accordance with Procurement Policies and Procedures, a technical evaluation was performed. The apparent low bidder, JMA Rail Products did not meet the Buy America requirements. The 2nd bidder Railroad Friction Products Corporation was determined to be the lowest responsive, responsible bidder for this solicitation.

The Diversity and Economic Opportunity Department did not recommend a goal for this procurement.

C. Evaluation Criteria

Technical review and selection of the lowest responsive, responsible bidder.

Bidder #1 JMA Rail Products did not meet the Buy America requirements and therefore was ineligible for award.

Bidder #2 Railroad Friction Products Corporation was the lowest responsive responsible bidder and was found to be in compliance with the terms and conditions of the bid.

Bidder #3 Bremskerl was found to be in compliance with the terms and conditions of the bid.

D. Cost/Price Analysis Explanation of Variances

The recommended bid price of \$216,000 has been determined to be fair and reasonable, based upon adequate price competition, and selection of the lowest responsive and responsible bidder.

Bid No.: 060002 Rail Brake Pads Green/Gold Line

Bids Out: 08/30/05 Total 12
 Bids Opened: 10/11/05 Total 4
 Advertisement Date(s): 08/26/05
 Newspaper: Daily News

Item No.	Description	Est. Qty	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	
1	Brake Pads	7,200	ea	\$26.98	\$194,256.00	\$30.00	\$216,000.00	\$39.50	\$284,400.00	
				Total Bid Price	\$194,256.00		\$216,000.00		\$284,400.00	
				JMA Rail Products*		Railroad Friction Products Corp.		Railroad Friction Products Corp. (Duplicate)		Bremserl

I hereby certify Railroad Friction Corporation as being the lowest responsive, responsible bidder and recommend the award to them for total price of \$216,000.00.

4/1/06
 Date


 Signature

*JMA Rail Products did not meet the Buy America requirements.