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Metropolitan Transportation Authority

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**OPERATIONS COMMITTEE
AUGUST 17, 2006**

SUBJECT: CONTRACT NO. PS-6810-1346 WITH ENTERNET BUSINESS SYSTEMS

ACTION: APPROVE CONTRACT MODIFICATION NO. 4 IN THE AMOUNT OF \$175,000 FOR CONTINUED SYSTEM DEVELOPMENT SERVICES IN SUPPORT OF TRANSITSAFE™s

RECOMMENDATION

Authorize the Chief Executive Officer to execute contract modification No. 4 to Contract No. PS-6810-1346 with Enternet Business Systems to provide consulting services to Metro for the on-going implementation and consultation of the integrated Transitsafe™s and Vehicle Accident Monitoring Systems (VAMS), in the amount not-to-exceed \$175,000, increasing the Total Contract Value from \$402,999 to \$577,999.

RATIONALE

TransitSafe™s is Metro's web-based incident/accident reporting system used to capture data on industrial injuries, vehicle incidents, and accidents for bus, rail, and non-revenue cost centers. The system encompasses every department at Metro, capturing approximately 10,000 incidents/accidents each fiscal year. Employees directly involved in incidents enter data and information into TransitSafe™s system themselves. Supervisors, who conduct follow-up investigations of accidents to gather facts and other pertinent data, also utilize the system to enter the results of their findings. This eliminates both the need for data entry by other personnel and the need for data interpretation by a third-party. Therefore, TransitSafe™s results in significant cost savings. The online system is accessed via desktop computers and kiosks, resulting real-time paperless incident and accident data reports and automatically generating state, local, and Metro forms that were previously captured only on paper. With this concept, TransitSafe™s facilitates the production of management reports, trends analyses, and adhoc reporting.

TransitSafe™s has been operational for the past three years as a result of a collaboration between the Corporate Safety and Information Technology Systems (ITS) staff and Metro's Enternet business consultant. Utilizing this database, Corporate Safety has been able to respond to requests by Executive staff with comprehensive and accurate data. Prior to FY04 this was not possible.

Corporate Safety is requesting an increase to the contract value in the amount of \$175,000 to maintain Enternet's support of TransitSafe™s through FY07. FY07 will be the last year for the Enternet consultant services and the one –year option in the existing contract will not be exercised. During this last year of the consultant's services, the final system integration modification and enhancements to TransitSafe™s will be completed. The consultant will provide technical services and project management during a major upgrade of Transitsafe™s that is required to bring the system into compliance with the Office of Inspector General security measures, streamline entry of vehicle accident data, and resolve programmatic deficiencies within the application.

As the sole in-house technical expert on TransitSafe™s and the agency's existing Vehicle Accident Management System (VAMS), the consultant will continue to evaluate and advise the best course of action for the year-end ownership transition of the system from Corporate Safety to ITS.

IMPACTS TO OTHER CONTRACTS

This action does not impact any other contract.

FINANCIAL IMPACT

Funding of \$175,000 for this service is included in the FY07 budget in Department 6810, Corporate Safety, under project numbers 300011, 300022, 300033, 300044 and 300055 for Bus and Rail Operations in line item 50316 Professional and Technical Services. In FY06, \$402,995 was expended for this service.

ALTERNATIVES CONSIDERED

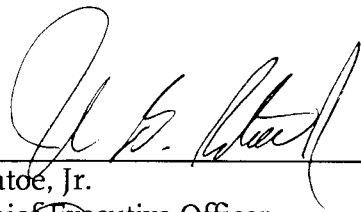
One alternative is not to authorize the amendment. This is not recommended as the utilization of the TransitSafe™s system has proven to be an effective and important tool for gathering, trending and analyzing incident/accident data. Additionally, if this modification is not approved, it will directly delay the implementation of upgrades to the TransitSafe™s system.

A second alternative would be to compete this contract. This action is not recommended due to the need for immediate upgrades to the TransitSafe™s system. Should Metro elect to re-procure this service, it would significantly delay implementation of the required upgrades. Staff estimates the delay at approximately six months.

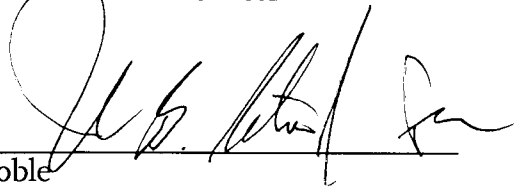
ATTACHMENTS

- A. Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors

Prepared by: Andrea Burnside, Managing Director Corporate Safety and Training



John B. Catoe, Jr.
Deputy Chief Executive Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

**MODIFICATION NO. 4 TO CONTRACT NO. PS-6810-1346 WITH ENTERNET SYSTEMS,
INC.**

Contract Number: PS-6810-1346		
Recommended Vendor: Enternet Business Systems		
Cost/Price Analysis Information:		
Bid/Proposed Price: \$ 68.82/hr (\$175,000 NTE)	Recommended Price: \$ 68.82/hr (\$175,000 NTE)	
B. Details of Significant Variances are in Attachment A-1.D		
Contract Type: Time-and-Material		
Procurement Dates:		
A. Issued:		
B. Advertised: N/A		
C. Pre-proposal Conference: N/A		
D. Proposals Due:		
E. Pre-Qualification Completed: Pending		
F. Conflict of Interest Form Submitted to Ethics:		
Small Business Participation:		
A. Bid/Proposal Goal: DEOD did not recommend a goal for this procurement.	Date Small Business Evaluation Completed: N/A	
Small Business Commitment: 0% Details are in Attachment A-2		
Invitation for Bid/Request for Proposal Data:		
Notifications Sent: Non-competitive	Bids/Proposals Picked up: N/A	Bids/Proposals Received:
Evaluation Information:		
A. Bidders/Proposers Names: Enternet Business Systems, Inc.	Bid/Proposal Amount: \$ 68.82/Hr	Best and Final Offer Amount: N/A
B. Evaluation Methodology: Describe Methodology Details are in Attachment A-1.C		
Protest Information:		
A. Protest Period End Date: N/A		
B. Protest Receipt Date: N/A		
C. Disposition of Protest Date: N/A		
Contract Administrator: Pat Lane-Goodson	Telephone Number: 922-4639	
Project Manager: Phillip Thomas	Telephone Number: 922-2608	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

**MODIFICATION NO. 3 TO CONTRACT NO. PS6810-1346 WITH ENTERNET BUSINESS
SYSTEMS**

A. Background on Contractor

Founded in 1999, Enternet, located in Edison, New Jersey, provides computer-programming services to various industries. Enternet has provided satisfactory Oracle technical expertise to Metro since March 2003. Enternet's other customers include AT&T, IBM, Chase Manhattan/JP Morgan, Citi-Corp, and Bell Atlantic.

B. Procurement Background

This is a non-competitive modification to an existing contract. Under the current Time-and-Material contract, Enternet Systems has been providing technical expertise for the on-going implementation of the integrated Transitsafe™ and Vehicle Accident Monitoring Systems (VAMS). This contract action facilitates continued maintenance and enhancements to proprietary software products.

The initial contract period of performance began on March 24, 2003. Contract Modification Number 1 extended the period of performance to December 31, 2003, and Modification Number 2 extended the contract period through June 30, 2004. Modification No. 3 extended the period of performance to June 30, 2005, with an optional period of performance through June 30, 2006. This action provides additional period of performance and funds required to complete the project through June 30, 2007.

The Diversity & Economic Opportunity Department (DEOD) did not recommend a Disadvantage Business Enterprise (DBE) participation goal for this project, as it is a non-competitive contract action.

C. Evaluation of Proposals

This is a follow-on effort to a non-competitive contract action. As such, no other proposals were solicited.

D. Cost/Price Analysis Explanation of Variances

The recommended price of \$68.82 per hour has been determined to be fair and reasonable based upon the Independent Cost Estimate and Price Analysis performed by Metro's Estimating Department. This rate incorporates an escalation of 3.5% per year per Engineering News Record data for 3-1/2 years resulting in this proposed rate.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

**MODIFICATION NO. 4 TO CONTRACT NO. PS6810-1346 WITH ENTERNET BUSINESS
SYSTEMS**

PRIME CONTRACTOR – Enternet Business

Small Business Commitment

Other Subcontractors

Not Applicable

Not Applicable