



Metro

**OPERATIONS COMMITTEE
FEBRUARY 15, 2007**

SUBJECT: 3-AXIS PNEUMATIC PERSONNEL LIFTS

ACTION: AWARD CONTRACT

RECOMMENDATION

Authorize the Chief Executive Officer to award a firm fixed price contract under Bid No. OP-34101916 to Peterson Hydraulics, Inc., the only responsive and responsible bidder for fourteen 3-axis pneumatic personnel lifts in the amount of \$470,703, inclusive of sales tax.

RATIONAL E

The Metro Support Services Center (MSSC) Paint Shop uses 3-axis personnel lifts to sand, prepare and paint Metro buses. In FY07, the Paint Shop is scheduled to complete 300 paint jobs. In FY08, MSSC would like to request budget funding to complete a minimum of 350 paint jobs in an effort to expedite updating the Metro Bus fleet with the new paint scheme.

The 3-axis personnel lifts are designed for medium to heavy duty environments and allow multi-axis directional movement of travel for precise positioning. The drive systems on these lifts have protective covers and devices to limit build-up of contaminants such as paint overspray. The multi-axis movement and protection from contaminants promotes a safe and ergonomic work environment for Metro personnel.

Currently, MSSC has twelve 3-axis personnel lifts in the two main paint bays and two 3-axis personnel lifts in the trim up/trim down bay which were installed at MSSC, formerly known as the Regional Rebuild Center, in 1987. These fourteen lifts are twenty years old and eight of these lifts are no longer operational due to lack of parts availability from the manufacturer to service and repair this equipment. The remaining six lifts are not reliable and can no longer be maintained. This procurement is requesting fourteen 3-axis personnel lifts to replace each lift in order to ensure Metro Painters can work safely and efficiently. Painters are currently utilizing ladders to reach the upper part of the bus and this is a safety concern.

The fourteen personnel lifts should be operational by June 30, 2007. This equipment is critical to maintaining the appearance of Metro buses. There is a one-year warranty on the lifts after Metro acceptance of the equipment.

FINANCIAL IMPACT

The funding of \$470,703 for this equipment is included in the FY07 budget in cost center 3410, RRC Administration, under account 53012, Acquisition of Equipment. This procurement is proposed to be funded in capital projects 203009 and 203010, FY06 Replace Regional Rebuild Center Shop Equipment and FY07 Replace Regional Rebuild Center Shop Equipment, with local funds.

ALTERNATIVES CONSIDERED

Staff is currently using ladders to elevate personnel to a height sufficient to sand, mask and prepare buses for paint application. This method is not the best use of labor resources and poses safety concerns for employees.

The subcontracting of bus painting is not permitted under the existing Amalgamated Transit Union Labor Agreement.

Not proceeding with the current proposal will negatively impact the appearance of Metro buses by limiting the number of buses the MSSC can paint.

ATTACHMENTS

- A. Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors
- A-3 Bid Tabulation

Prepared by: Cary Stevens, Equipment Maintenance Manager
Kitty Jones, Senior Buyer

Carolyn Flowers

Carolyn Flowers
Interim Chief Operations Officer

Roger Snoble

Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

3-AXIS PNEUMATIC PERSONNEL LIFTS

1.	Contract Number: OP-34101916		
2.	Recommended Vendor: Peterson Hydraulics, Inc.		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$470,703.00	Recommended Price: \$470,703.00	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Firm-Fixed Price		
5.	Procurement Dates:		
	A. Issued: August 8, 2006		
	B. Advertised: August 16, 2006		
	C. Pre-proposal Conference: None		
	D. Bids Due: November 1, 2006		
	E. Pre-Qualification Completed: N/A		
	F. Conflict of Interest Form Submitted to Ethics: January 9, 2007		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 0%	Date Small Business Evaluation Completed: N/A	
	B. Small Business Commitment: 0% Details are in Attachment A-2		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 11	Bids/Proposals Picked up: 0	Bids/Proposals Received: 1
8.	Evaluation Information:		
	A. Bidders/Proposers Names: Peterson Hydraulics, Inc.	<u>Bid/Proposal Amount:</u> \$470,703	<u>Best and Final Offer Amount:</u> N/A
	B. Evaluation Methodology: Selection of the lowest responsive, responsible bidder in compliance with MTA Procurement policies and procedures.		
9.	Protest Information:		
	A. Protest Period End Date: February 20, 2007		
	B. Protest Receipt Date: TBD		
	C. Disposition of Protest Date: TBD		
10.	Senior Buyer: Kitty Jones	Telephone Number: (213) 922-1081	
11.	Project Manager: Cary Stevens	Telephone Number: (213) 922-25855	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

3-AXIS PNEUMATIC PERSONNEL LIFTS

A. Background on Contractor

Peterson Hydraulics, Inc, located in Gardena, CA, has been in business for 20 years. The principal business of Peterson Hydraulics, Inc. is the sale and service of vehicle maintenance equipment for fleet and transit operations, including Orange County Transportation Authority, North County Transit District, Blue Bus, Long Beach Transit, City of Los Angeles, Montebello Transit, Norwalk Transit, Foothill Transit, Omni Transit, County of Los Angeles and Culver City.

B. Procurement Background

Invitation for Bid (IFB) No. OP-34101916 was released on August 8, 2006 and advertised on August 16, 2006. The bid deadline was November 1, 2006. One firm, Peterson Hydraulics, Inc. submitted a bid prior to the stated deadline.

The Diversity & Economic Opportunity Department (DEOD) did not recommend a DBE goal for this procurement. Based on industry practice, the Prime (Peterson Hydraulics, Inc.) is expected to complete the scope of work. However, pursuant to the DBE Program, if Peterson Hydraulics, Inc. utilizes the services of subcontractors, they are expected to afford maximum opportunities to DBE firms in all subcontracting and supply services areas throughout the life of the contract.

C. Evaluation of Proposals

The solicitation is in compliance with Metro Procurement policies and procedures and Peterson Hydraulics, Inc. was found in full compliance to the technical and bid specifications.

Staff inquiries of the other potential firms indicated that the firms could not meet the requirements of the technical specifications in a cost effective manner.

D. Cost/Price Analysis Explanation of Variances

The recommended unit price has been determined to be fair and reasonable based upon price analysis conducted by Metro's Estimating Department staff. The large difference between the estimated price and bid price is because the estimated price was for equipment only and does not include sales tax, shipping and installation costs. Further additional requirements were added to lift specifications which required additional engineering and were not included in the estimated price.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

3-AXIS PNEUMATIC PERSONNEL LIFTS

PRIME CONTRACTOR

Peterson Hydraulics, Inc.

Small Business Commitment

0% Bid Goal

Other Subcontractors

None

Total Commitment 0%

**BOARD REPORT ATTACHMENT A-3
BID TABULATION**

3-AXIS PNEUMATIC PERSONNEL LIFTS

Bids Out: 08/08/06 Total 11
 Bids Opened: 11/01/06 Total 1
 Advertisement Date(s): 08/16/06
 Newspaper: Daily News

Peterson Hydraulics, Inc.

Item No.	Description	Qty	Unit	Unit Price	Total Price
1	Lifts - 3-Axis Pneumatic Personnel	14	Ea	\$31,862.00	\$446,068.00
Sub Total					\$446,068.00
Sales Tax 8.25 %					\$24,635.00
Total Bid Price					\$470,703.00

PHOTOS OF CURRENT LIFTS

