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34

**OPERATIONS COMMITTEE
JULY 19, 2007**

SUBJECT: COMPUTER-TELEPHONY EQUIPMENT FOR TRANSIT SECURITY

ACTION: AUTHORIZE SINGLE-SOURCE AWARD TO AT&T PUBLIC SAFETY SOLUTIONS

RECOMMENDATION

A. The Board finds that there is only a single source of procurement for computer-telephony equipment and purchase is for the sole purpose of duplicating the computer-telephony equipment already in use. The Board hereby authorizes the purchase of computer-telephony equipment, pursuant to Public Utilities Code section 130237.

Requires Two-Thirds Vote

B. Authorize the Chief Executive Officer to award a firm fixed price contract, Contract No. PS39602045, to AT&T Public Safety Division for the purchase of a six-position computer-telephony system for an amount not to exceed \$259,145.07 inclusive of sales tax.

ISSUE

Authorization of a single-source award to AT&T Public Safety Solutions will provide the Los Angeles County Sheriff's Department (LASD) with the computer-telephony standard adopted county-wide since 1997 by LASD dispatch and Los Angeles County Metropolitan Transit Authority (Metro) Bus Operations Control. Currently, there are 147 call-taking positions installed at 21 patrol stations and the Sheriff's Communications Center. Additionally, 24 positions are in operation at Metro Bus Operations Control.

Plant-CML is the manufacturer of the equipment already in use by LASD and Bus Operations Control for telephone-based dispatching. AT&T Public Safety Solutions is the local service provider for this type of equipment.

On January 20, 2006, the Governor's Office of Homeland Security (OHS) announced the award of \$2,176,200 in grant number 2005-GB-T5-002 to Metro Rail. CP#204063 (Harden the ROC) and CP#202209 (ATMS Bus GPS for LASD Dispatch-ROC) are two of five projects

in this grant. This project is part of the Revised Operations Committee # 29, March 16, 2006 Board Report as issue “additional security enhancements [to be] put in place at the Rail Operations Center”.

POLICY IMPLICATIONS

There are no policy implications with this action.

OPTIONS

Since the Board has already approved this project and has previously accepted the Department of Homeland Security (DHS) grant, Metro is obligated to implement and complete this development project within the DHS designated time frame to have all deliverables completed and disseminated to transit agencies nationwide by December 30, 2007. The following alternatives have also been considered:

- A. Maintain the status quo and continue to utilize the Metro provided telephone system for Transit Security. This alternative is not recommended. LASD and most of the other county police departments use Plant-CML brand computer-telephony equipment as the standard for safety and security telephone communications. Continuing to utilize the Metro telephone system requires Transit Security personnel to be trained on non-standard equipment. Also, the Metro telephone system does not provide the 9-1-1 telephone system integration and other advanced features to which personnel are accustomed.
- B. Undertake a competitive design-build procurement process. This alternative is not recommended for several reasons. LASD and Metro have already set as the standard and placed into service the Plant-CML brand computer-telephony technology. The State of California has already selected AT&T Public Safety as the lowest price, responsive provider of Plant-CML brand equipment as part of a competitive bid process for the 9-1-1 Telephone System supply contract. AT&T is already responsible for build-out of the LASD county-wide 9-1-1 telephone system.

FINANCIAL IMPACT

The funding of \$149,146 for this product is included in the FY08 budget in cost center 2610, System Security & Law Enforcement under project 204063, Rail Facility Enhancements-Harden the ROC, Line Item 53102, Acquisition of equipment and \$110,000 under project 202209, ATMS Bus GPS for LASD Dispatch-ROC, Line Item 53102, Acquisition of equipment.

A recurring operating cost for the lease of 9-1-1 data lines, digital ALI subscriber lines, and backup telephone lines will be included in LASD’s operating budget.

DISCUSSION

Metro has been awarded a DHS grant for the purpose of enhancing the ability to provide security for the Metro Bus and Rail Systems.

The recommendations under consideration will provide LASD with telephone dispatch communications capabilities aligned with existing LASD and Metro telephone systems. This technology includes computer-based telephone call-taking positions (computer-telephony technology), ability to retrieve and graphically display map-based caller information, equipment redundancy, and integration into the county 9-1-1 system.

The DHS-funded capital project will also provide LASD with full access to real-time and recorded Metro Rail video, integration of Metro Rail Video into the Los Angeles County Regional Intelligent Transportation Systems architecture, access to Bus Operations ATMS functions, and upgraded perimeter security at the Metro Rail Central Control Facility.

Role of Metro

Metro will administer this project as part of the Metro Capital Program. Metro will also provide technical project management and engineering.

Role of LASD

LASD provides security and patrol services for all Metro Rail and Metro Buses operating within the County of Los Angeles.

Effective and efficient telephone communications capabilities are vital to the management of Metro Rail and Bus Operations security. A new telephone system must be purchased to bring in line the LASD dispatch center located at the Rail Central Control Facility with other LASD and Metro security dispatch centers.

Role of AT&T Public Safety

The local service provider, AT&T Public Safety Services, is recommended as the single-source to procure, install, deliver and initially maintain the computer-telephony equipment at the Metro Central Control Facility. They are currently assigned the build-out of the LASD county-wide computer-telephony system. This is the only company who can provide the level of service required to ensure a seamless integration with the existing installations.

The pricing for equipment and services will be per the terms of the competitively bid State 9-1-1 supply schedule MPA #54159, contract number 5-06-58-12 awarded to AT&T Public Safety.

NEXT STEPS

The Contracting Officer will issue a contract to AT&T Public Safety Solutions to complete the delivery and installation of the Plant-CML equipment by December 2007.

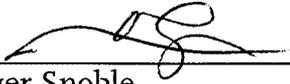
ATTACHMENTS

- A Procurement Summary
- A-1 Procurement History
- A-2 List of Subcontractors

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Carolyn Flowers
Interim Chief Operations Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

COMPUTER-TELEPHONY EQUIPMENT FOR TRANSIT SECURITY

1.	Contract Number: PS39602045		
2.	Recommended Vendor: AT&T Public Safety Solutions		
3.	Cost/Price Analysis Information:		
	A. Bid/Proposed Price: \$259,145.07	Recommended Price: \$259,145.07	
	B. Details of Significant Variances are in Attachment A-1.D		
4.	Contract Type: Firm Fixed Price		
5.	Procurement Dates: May 30, 2007		
	A. Issued: N/A		
	B. Advertised: N/A		
	C. Pre-proposal Conference: N/A		
	D. Proposals Due: June 22, 2007		
	E. Pre-Qualification Completed: June 12, 2007		
	F. Conflict of Interest Form Submitted to Ethics: June 12, 2007		
6.	Small Business Participation:		
	A. Bid/Proposal Goal: 0%	Date Small Business Evaluation Completed: May 18, 2007	
	B. Small Business Commitment: N/A		
7.	Invitation for Bid/Request for Proposal Data:		
	Notifications Sent: 1	Bids/Proposals Picked up: 1	Bids/Proposals Received: 1
8.	Evaluation Information:		
	Proposers Names: AT&T Public Safety Solutions	<u>Bid/Proposal Amount:</u> \$259,145.07	<u>Best and Final Offer Amount:</u> \$259,145.07
	B. Evaluation Methodology: Selection of lowest responsive, responsible bidder. Details are in Attachment A-1.C		
9.	Protest Information:		
	A. Protest Period End Date: N/A		
	B. Protest Receipt Date: N/A		
	C. Disposition of Protest Date: N/A		
10.	Contract Administrator: Mark Lu	Telephone Number: 213-922-4689	
11.	Project Manager: Charles Weissman	Telephone Number: 323-563-5232	

**BOARD REPORT ATTACHMENT A-1
PROCUREMENT HISTORY**

COMPUTER-TELEPHONY EQUIPMENT FOR TRANSIT SECURITY

A. Background on Contractor

AT&T Public Safety Solutions is a sub-division of AT&T Inc., the largest communications holding company in the United States and worldwide by revenue. Its global headquarter is located in San Antonio, Texas. AT&T's roots stretch back to 1876, with Alexander Graham Bell's invention of the telephone and the founding of the company that became AT&T.

AT&T is recognized as the leading worldwide provider of IP-based communications services to businesses, as well as the leading U.S. provider of wireless, high speed Internet access, local and long distance voice, and directory publishing and advertising services. Currently AT&T Inc. is providing the Los Angeles County Metropolitan Transportation Authority (Metro) with telephone and Internet service.

AT&T Public Safety Solutions is the installer and service provider for the Los Angeles County Sheriff's Department's Plant Vesta Pallas 9-1-1 emergency phone system.

B. Procurement Background

On May 30, 2007, Metro sent a Request for Proposal to AT&T Public Safety Solutions (AT&T), a single source equipment and service provider who is assigned to provide 9-1-1 services to the Los Angeles region. On June 18, 2007, AT&T submitted a firm fixed price proposal, utilizing the price for the equipment and services specified in California State Master Purchase Agreement Number 5-06-58-12. The three-year Master Purchase Agreement with two one-year optional extensions was awarded to AT&T in September 5, 2006 through competitive bidding.

The purpose of this Master Purchase Agreement is to provide a purchasing vehicle for 9-1-1 Telephone Systems Software, Equipment, and Services for all state and local government agencies. California State Public Contract Code § 10298 allows local agencies such as Metro to acquire goods, information technology, and services under California State Mater Purchase Agreements. FTA Circular 4220.1E, 7.e allows subordinate governmental agencies to buy from established schedules using state government contracts.

The Diversity & Economic Opportunity Department (DEOD) did not recommend a Disadvantaged Business Enterprise (DBE) goal for this procurement. Based on industry practice, the Prime (AT&T) is expected to complete the entire scope with its own workforce. However, if AT&T utilizes the services of subcontractors, they are expected to afford maximum opportunities to DBE firms in all subcontracting and supply services areas throughout the life of the contract.

C. Evaluation of Proposals

The proposal from AT&T was in full compliance with the technical specifications.

D. Cost/Price Analysis Explanation of Variances

The recommended price has been determined to be fair and reasonable based on the proposed price currently in the California State Master Purchase Agreement pricing schedule, which was bid competitively.

**BOARD REPORT ATTACHMENT A-2
LIST OF SUBCONTRACTORS**

COMPUTER-TELEPHONY EQUIPMENT FOR TRANSIT SECURITY

PRIME CONTRACTOR – AT&T Public Safety Solutions

Small Business Commitment

Other Subcontractors

N/A

N/A

Total Commitment 0.0%

