



Metro

Metropolitan Transportation Authority

One Gateway Plaza
Los Angeles, CA 90012-2952

213.922.2000 Tel
metro.net

4]

**OPERATIONS COMMITTEE
SEPTEMBER 20, 2007**

SUBJECT: HI-RAIL STAKE BED TRUCK WITH ARTICULATED CRANE

ACTION: AUTHORITY TO NEGOTIATE AND AWARD

RECOMMENDATION

A. The Board finds that the single bid received for one hi-rail stake bed truck with articulated crane under Public Utilities Code section 130232 has been rejected and may be purchased at a lower price on the open market and authorize the purchase of one hi-rail stake bed truck with articulated crane on the open market pursuant to Public Utilities Code Section 130233.

Requires Two-Thirds Vote

B. Authorize the Chief Executive Officer to award a firm fixed price contract to the firm that can offer the best price and availability for one hi-rail stake bed truck with articulated crane for a firm fixed amount not to exceed \$250,000 inclusive of sales tax.

ISSUE

On February 8, 2007, Metro issued Invitation for Bid (IFB) No. OP34341989 to supply one stake bed truck with articulated crane. Market research indicated that vehicles of the type Metro requires are difficult for dealers to obtain because of the requirement for hi-rail gear which has to be supplied from only one of two manufacturers. In addition, a number of technical problems must be addressed to allow hi-rail work vehicles of this type to operate safely on Metro's varied rail lines.

A single bid was received, and was determined to be non-compliant with the bid requirements for failing to offer an approved chassis system. It is therefore necessary to conduct discussions with this firm and others to ensure Metro's requirements are reasonable in the industry, maximize competition, and obtain the best available pricing.

Open market purchase, pursuant to Public Utilities Code section 130233, should result in greater competition and more favorable pricing for Metro.

POLICY IMPLICATIONS

Negotiating in the open market for this vehicle provides the greatest opportunity for ensuring Metro's specifications match the industry's capabilities and for achieving the most favorable pricing. The specialty characteristics of this type of vehicle are better suited to this acquisition approach.

OPTIONS

The alternative considered is to not purchase this vehicle and continue using the existing equipment. This approach is not desirable because the vehicle being replaced is currently out of commission. Due to the age, mechanical and physical condition of the vehicle, the cost of repairs would be extremely high. Additionally, the vehicle was involved in an accident that resulted in it sustaining severe frame damage that is beyond repair.

FINANCIAL IMPACT

Funds for this action are included in the budget under Cost Center 3434, Non-Revenue Operations, Account Code 53106, and Project 208017, Rail Support Replacement Non-Revenue Vehicles.

DISCUSSION

Rail Track Operations has a requirement for one flat bed utility truck that is equipped with a heavy lift crane that is mounted transversely behind the cab. This vehicle is also equipped with hi-rail gear so that it can travel directly on our light and heavy rail lines. This vehicle configuration provides Rail Track the ability to carry heavy items such as ties, clips and track segments to remote sites along the rail lines to provide the staff to perform necessary planned and unplanned repairs. This vehicle has the additional ability to remove debris from the lines that are a result of line accidents or overgrown foliage.

This vehicle has met and exceeded the Federal Transit Administration replacement guidelines, as well as, Metro's GEN-16 guidelines of 7 years or 125,000 mile replacement model. This vehicle was purchased in 1987 and was in service for 19 years prior to removal from service. Metro has realized a considerable value from this vehicle for the years of service it has performed. This vehicle will be salvaged per FTA guidelines and local Southern California Air Quality Management District requirements.

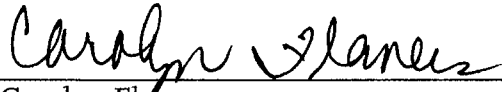
NEXT STEPS

The Contracting Officer will issue a Request for Proposal and negotiate with all known firms who may reasonably fulfill the Metro requirement for this truck at a fair and reasonable price.

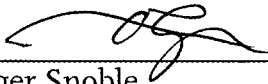
ATTACHMENT(S)

- A. Procurement Summary
- B. Bid Tabulation

Prepared by: Harold Torres, Asst. Equipment Maintenance Manager
Kitty Jones, Senior Buyer



Carolyn Flowers
Chief Operations Officer



Roger Snoble
Chief Executive Officer

**BOARD REPORT ATTACHMENT A
PROCUREMENT SUMMARY**

HI-RAIL STAKE BED TRUCK WITH ARTICULATED CRANE

| | | | |
|-----|--------------------------------------------------------------------------|--------------------------------------------------|--------------------------------------------|
| 1. | Contract Number: OP-34341989 | | |
| 2. | Recommended Vendor: None | | |
| 3. | Cost/Price Analysis Information: | | |
| | A. Bid/Proposed Price: N/A | Recommended Price: N/A | |
| | B. Details of Significant Variances are in Attachment A-1.D | | |
| 4. | Contract Type: Firm Fixed Price | | |
| 5. | Procurement Dates: | | |
| | A. Issued: February 8, 2007 | | |
| | B. Advertised: April 4, 2007 | | |
| | C. Pre-bid Conference: N/A | | |
| | D. Bids Due: May 1, 2007 | | |
| | E. Pre-Qualification Completed: N/A | | |
| | F. Conflict of Interest Form Submitted to Ethics: 4/19/07 | | |
| 6. | Small Business Participation: | | |
| | A. Bid Goal: 0% | Date Small Business Evaluation Completed: N/A | |
| | B. Small Business Commitment: N/A | | |
| 7. | Invitation for Bid Data: | | |
| | Notifications Sent: 22 | Bids Picked up: 0 | Bids Received: 1 |
| 8. | Evaluation Information: | | |
| | <u>A. Bidders Names:</u> Reynolds Buick/Pontiac/GMC Truck, Inc. | <u>Bid Amount:</u> \$231,806.55 | <u>Best and Final Offer Amount:</u> N/A |
| | B. Evaluation Methodology: N/A. | | |
| 9. | Protest Information: | | |
| | A. Protest Period End Date: September 25, 2007 | | |
| | B. Protest Receipt Date: None | | |
| | C. Disposition of Protest Date: N/A | | |
| 10. | Contract Administrator: Kitty Jones | Telephone Number: 213-922-1081 | |
| 11. | Project Manager: Harold Torres | Telephone Number: 562-658-0231 | |

**LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY
 BID TABULATION**

Bid No: OP34341989 – Stake Bed Truck with Articulated Crane

Bids Out: 02/08/07 Total 22
 Bids Opened: 05/01/07 Total 1
 Advertisement Date(s): 04/04/07
 Newspaper: Daily News

| Item No. | Description | Qty | Unit | Unit Price | Total Price |
|-----------------|------------------------------------------|-----|------|--------------|--------------|
| 1 | Truck – Stake Bed with Articulated Crane | 1 | ea | \$214,140.00 | \$214,140.00 |
| Sub Total | | | | | \$214,140.00 |
| Sales Tax 8.25% | | | | | \$17,666.55 |
| Total Bid | | | | | \$231,806.55 |

Reynolds
 Buick/Pontiac/GMC Truck,
 Inc.