

Award Contract for Contract Bus Services

Operations Committee

May 15, 2008



Metro

North Region Contract Award

- **Contract Awarded to: Veolia Transportation**
- **Contract term: five years**
- **Amount: not-to-exceed \$64,330,054**
- **Payment: hourly rate for actual revenue service hours operated, less fare revenues**
- **Fuel costs: to be reimbursed separately on a monthly basis**
- **Other: additional liquidated damages for failure to meet standards**

North Region Contract Procurement Process

- **Utilized Best Value-Explicit Factors procurement method**
- **Included older buses in the current fleet due for retirement, which required two hourly rates**
- **Ensured vendor proposals were technically responsive and included:**
 - **site visits to confirm operational functionality**
 - **oral interviews to verify experience of proposed management team**
 - **reference checks to substantiate successful past performance**

North Region Contract Procurement Process

RFP Evaluation-

The evaluation criteria for this procurement was weighted as follows:

- Price 35%
- Operating methodology/workplan 20%
- Past Performance 15%
- Qualifications of the firm 10%
- Qualifications of the staff 10%
- Compliance with California Labor Code 10%

Veolia Transportation – Company Background

- **Company founded in 1935; named Veolia Transportation in 2005 after a series of mergers and acquisitions**
- **Operates in 27 countries with 72,000 employees**
- **Also operates taxi, rail and paratransit systems throughout Europe and North America**

Veolia Transportation – Proposal Strengths

- **Detailed facility/site plan and a thorough permitting and construction schedule for their facility**
- **Knowledge of the maintenance issues involved in the existing fleet**
- **Complied with California Labor Code 1070-1074 and a retention bonus for all operators and mechanics working for the present contractor**
- **Committed to 10.75% on their Disadvantaged Enterprise Anticipated Level of Participation (DALP)**

Veolia Transportation - Service Start-up

- **Meet with both outgoing and incoming operators on transition arrangements to take place upon Board approval**
- **Prepare to begin construction of their new facility just north of downtown**
- **Hire and conduct bus operator training to start in early summer**
- **Begin service on August 3, 2008**