

### OPERATIONS COMMITTEE JANUARY 15, 2009

SUBJECT: TURBOCHARGERS

ACTION: AWARD CONTRACT FOR TURBOCHARGERS

### **RECOMMENDATION**

Authorize the Chief Executive Officer to award a 36-month, firm fixed price contract under Bid Number 09-0005 to the following lowest responsive, responsible bidders for turbochargers in an amount not to exceed \$5,750,565, inclusive of sales tax and two one-year options.

- A. LC Turbo, Inc. for line item #1 for a total contract value of \$3,470,376 inclusive of sales tax;
- B. Valley Power Systems Inc., for line item #2 for a total contract value of \$1,472,057 inclusive of sales tax; and
- C. Custom Turbo Rebuilding, Inc., for line item #3 for a total contract value of \$706,986 inclusive of sales tax.

### **RATIONALE**

A turbocharger is a component that compresses the air going into the engine to provide extra power and burn the mixture of fuel in the cylinders more efficiently. All of the engines in our bus fleet need a turbocharger to operate. With us operating several types of engines in our fleet, several different models of turbochargers will be required. A turbocharger's life cycle is affected by a number of conditions including variable loads, engine types, pulse width stepper valve failures, etc. The warranty period for these turbochargers is one-year. This procurement will provide us with a supply of turbochargers at the lowest cost, and ensure they are available to avoid interruptions in service.

Since the contract to be awarded is a "requirements type" agreement up to the specified quantity for a specific duration of time there is no obligation or commitment to order any or all of the turbochargers that may be required. The bid quantities are estimates only, with deliveries to be ordered and released as required.

The turbochargers will be maintained in inventory and managed by Material Management. Each of the Service Sector operating divisions will maintain turbochargers in their stock rooms based on their individual consumption requirements. As the turbochargers are issued the appropriate Sector's budget project numbers and accounts are charged.

### FINANCIAL IMPACT

The funding of \$799,000 for turbochargers is included in the FY09 budget under multiple bus operating cost centers and various operating projects under Line Item 50441, Parts – Revenue Vehicle. Since this is a multi-year contract, the cost center managers and Chief Operations Officer will be accountable for budgeting the cost in future fiscal years. In FY08, a total amount of \$2,211,932 was expended on this category.

### **ALTERNATIVES CONSIDERED**

The alternative is not to award the contract and continue to procure turbochargers on an asneeded basis at a higher cost. This approach is not recommended since it does not provide a commitment from the suppliers to ensure availability and price stability.

### **ATTACHMENTS**

- A. Procurement Summary
- A-1. Procurement History
- A-2. List of Subcontractors
- B. Bid Tabulation

Prepared By: T. Allen, Procurement Planning Administrator
J. Roberts, Deputy Executive Officer, Operations

Carolyn Flowers
Chief Operations Officer

Roger Snoble Chief Executive Officer

# BOARD REPORT ATTACHMENT A PROCUREMENT SUMMARY

## **TURBOCHARGERS**

1.	Contract Number: 09-0005					
2.	Recommended Vendors:					
	LC Turbo, Inc. 2446 Main	Street Ste.	N, Chula Vista, C	CA 919	11	
	Valley Power Systems, Inc.					
	Custom Turbo Rebuilding,					
3.	Cost/Price Analysis Informa					
	Bid/Proposed Price:		Estimated A	mount	:	
	\$5,750,565		\$5,750,565			
	B. Details of Significant Var	iances are	in Attachment A-1	1.D		
4.	Contract Type: Fixed Price					
5.	Procurement Dates:					
	A. Issued: 8/21/08					
	B. Advertised: 8/22/08					
	C. Pre-bid Conference: N/A	A				
D. Proposals/Bids Due: 10/7/08						
E. Pre-Qualification Completed: N/A						
	F. Conflict of Interest Form Submitted to Ethics: Yes					
6.	Small Business Participation	n: 05%			· ************************************	
	A. Bid/Proposal Goal: 0%		Date Small Busi	ness Ev	valuation Completed:	
	5% goal recommended				1	
	Small Business Commitment:					
7.	Invitation for Bid/Request for Proposal Data:					
					Proposals Received:	
		up:				
~	21		21		6	
8.	Evaluation Information:		I —		1- 1- 1-00	
	A. Bidders/Proposers Nar	nes:	<u>Bid/Proposal</u>		Best and Final Offer	
			Amount:		Amount: N/A	
	W.H. D Contains Inc.		¢ = =02 007			
	Valley Power Systems, Inc.		\$ 5,583,907 \$ 6,554,731			
	LC Turbo, Inc.		\$ 6,554,731			
	Muncie Transit Supply		\$ 6,783,788 \$ 6,994,955			
	Custom Turbo Rebuilding,	\$ 7,268.701				
	DEPO	\$12,094,306				
Brighton Cromwell, LLC \$12,094,306  B. Evaluation Methodology: Selection of the lowest responsive, responsi				responsible bidder		
0	Protest Information:					
<b>ツ</b> .						
A. Protest Period End Date: 1/20/09  B. Protest Receipt Date: N/A						
	C. Disposition of Protest Date: N/				/.EHV	
10.	Contract Administrator:	aic. IN/A	Telephone Nur	nber:		
10.	Tanya Allen		213/922-1018	HUCI.		
11.	Project Manager:		Telephone Nur	nber		
11.				11001.		
	Cathy Kaminski		213/922-5713			

## BOARD REPORT ATTACHMENT A-1 PROCUREMENT HISTORY

#### **TURBOCHARGERS**

### A. Background on Contractor

The responsive and responsible low bidder, LC Turbo, Inc. for line item 1 is located in Chula Vista, CA and has been in the turbocharger business, since 1993. LC Turbo, Inc. has distributed turbochargers parts to San Diego Metropolitan System, Orange County Transportation Authority, First Transit, Veolia Transportation, and Robertson Trucking.

The responsive and responsible low bidder, Valley Power Systems, Inc. for line item 2 is located in City of Industry, CA and has been in the bus parts business, since 1984. Valley Power System, Inc. has distributed bus parts, service and sales for heavy duty diesel engines and transmissions. Valley Power Supply, Inc. has distributed parts to Riverside Transit, Santa Cruz Metro; Santa Monica Big Blue Bus. In the past, Valley Power Systems, Inc. has provided satisfactory service and delivery of transit parts to us.

The responsive and responsible low bidder, Custom Turbo Rebuilding, Inc. for line item 3 is located in Santa Fe Springs, CA and has been in the bus parts business since 1968. Custom Turbo Rebuilding, Inc. has distributed bus parts to Orange County Transportation Authority, and the County of San Bernardino. In the past, Custom Turbo Rebuilding, Inc. has provided satisfactory service and delivery of transit parts to us.

### B. Procurement Background

Evaluation of the six bids received was based on our approved manufacturer part numbers. Bidder #5 DEPO and Bidder #6 Tec of California were determined to be non-responsive to the solicitation requirements as set forth below in Section C.

The Diversity and Economic Opportunity Department recommended a 0% Disadvantaged Anticipated Levels of Participation (DALP) participation goal for this procurement.

### C. Evaluation Criteria

Technical review and selection of the lowest responsive, responsible bidder.

Bidder #1 Valley Power Systems, Inc. in the amount of \$5,583,907 is in full

compliance to the technical and the bid specifications.

Bidder #2 LC Turbo Inc. in the amount of \$6,554,731 is in full compliance to the

technical and the bid specifications.

Bidder #3 Muncie Transit Supply in the amount of \$6,783,788 is in full compliance to the technical and the bid specifications.

Bidder #4 Custom Turbo Rebuilding, Inc. in the amount of \$6,994,955 is in full compliance to the technical and the bid specifications.

Bidder #5 DEPO in the amount of \$7,268,701 is in full compliance to the technical and the bid specifications for line items 1 and 2. On line item 3, Bidder is non-responsive because they did not submit documentation for an approved equal.

Bidder #6 Tec of California in the amount of \$12,094,306 is non-responsive because they did not include certification forms and the Bidder Statement.

## D. Cost/Price Analysis Explanation of Variances

The recommended bid price of \$5,750,565 has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidders. Price savings based on historical figures is \$153,460.

## BOARD REPORT ATTACHMENT A-2 LIST OF SUBCONTRACTORS

## **TURBOCHARGERS**

PRIME CONTRACTORS - LC Turbo, Inc.

Valley Power Systems Inc. Custom Turbo Rebuilding, Inc.

**Small Business Commitment** 

**Other Subcontractors** 

N/A

N/A

**Total Commitment** 

0%

	Bids Bids Adve New	Bids Out: Bids Opened Advertisemer Newspaper:	Bids Out: 08/21/08 Total 21 Bids Opened: 10/07/08 Total <u>6</u> Advertisement Date(s): 08/22/08 Newspaper: Daily News			Valley Syster	Valley Power Systems, Inc.	LC Tu	LC Turbo, Inc.	Muncie Rec Su	Muncie Reclamation and Supply
L_=	tem_	MTA					C	C S		0 2 2 2	0 7 7
~	No.	Code	Description	à	2	Unit Price	l otal Price	Unit Price	lotal Price	ADUL PRICE	- Otal File
			12 MONTH								
<u> </u>	-	179448	179448 Turbocharger - Assembly Series 50G TK Series	398	EA	\$3,087.74	\$1,228,920.52	\$2,685.00	\$1,068,630.00	\$3,100.00	\$1,233,800.00
L	2	177534	Turbocharger Asm – GT35 1.04 A/R Electronic Waste Gate Exhaust 550G Eng. Model 6047MKG8 Only	127	EA	\$3,464.24	\$439,958.48	\$3,845.00	\$488,315.00	\$4,347.75	\$552,164.25
_	┼┈	137130	137130 Turbocharger - L10 Bravo CNG (4500-6600)	117	EA	no Bid	\$0.00	\$3,944.00	\$461,448.00	\$2,064.35	\$241,528.95
Ш				Sub Total	otal		\$1,668,879.00		\$2,018,393.00		\$2,027,493.20
			Sales	Sales Tax 8.25%	%5%		\$137,682.52		\$166,517.42		\$167,268.19
<u> </u>			Tot	Total 12 Month	ıth		\$1,806,561.52		\$2,184,910.42		\$2,194,761.39
<u> </u>			OPTION 1 - 12 MONTH								
L	-	179448	179448 Turbocharger – Assembly Series 50G TK Series	398	EA	\$3,180.38	\$1,265,791.24	\$2,685.00	\$1,068,630.00	\$3,193.00	\$1,270,814.00
<u> </u>		177534	Turbocharger Asm – GT35 1.04 A/R Electronic Waste Gate	127	Ε.Α.	\$3 568 17	\$453 157 59	\$3.845.00	\$488,315,00	\$4,478.18	\$568,728.86
	ر ا	137130	Turbocharger – L10 Bravo CNG (4500-6600)	11/2	E	no Bid	\$0.00	\$3,944.00	\$461,448.00	ш	\$248,774.76
11	1			Sub Tota	otal		\$1,718,948.83		\$2,018,393.00		\$2,088,317.62
			Sale	Sales Tax 8.25%	%53		\$141,813.28		\$166,517.42		\$172,286.20
<u></u>			Total Option 1 - 12 Month	- 12 Mc	nth		\$1,860,762.11		\$2,184,910.42		\$2,260,603.82
11			OPTION 2 - 12 MONTH								
<b></b>	-	179448	179448 Turbocharger - Assembly Series 50G TK Series	398	EA	\$3,275.79	\$1,303,764.42	\$2,685.00	\$1,068,630.00	\$3,288.79	\$1,308,938.42
<u> </u>	^	177534	Turbocharger Asm – GT35 1.04 A/R Electronic Waste Gate 177534 Exhaust 550G Eng. Model 6047MKG8 Only	127	EA	\$3,675.21	\$466,751.67	\$3,845.00	\$488,315.00	\$4,612.53	\$585,791.31
1	+	137130	Turbocharger - L10 Bravo CNG (4500-6600)	117	EA	no Bid	\$0.00	\$3,944.00	\$461,448.00	\$2,190.07	\$256,238.19
Ш				Sub Tota	otal		\$1,770,516.09		\$2,018,393.00		\$2,150,967.92
			Sale	Sales Tax 8.25%	25%		\$146,067.58		\$166,517.42		\$177,454.85
			Total Option 2 - 12 Month	2 - 12 Mc	ıt l		\$1,916,583.67		\$2,184,910.42		\$2,328,422.77
<u> </u>			GRA	GRAND TOTAL	J.		\$5,583,907.29		\$6,554,731.27		\$6,783,787.99

Turbochargers

∞

6

m m < Z	Bids Out: 08/21/08 Bids Opened: 10/07/08 Advertisement Date(s): 0	Bids Out: <u>08/21/08</u> Total <u>21</u> Bids Opened: <u>10/07/08</u> Total <u>6</u> Advertisement Date(s): <u>08/22/08</u> Newspaper: Daily News		<u> </u>	Custom Turbo Rebuilding, Inc.	Turbo ng, Inc.	Depo/Leon	Depo/Leonard Sanchez	Brighton Cr	Brighton Cromwell, LLC
No.	MTA Item Code	Description	Qty L	UM Unit Price	Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
		12 MONTH								
٢	179448 Tui		398 E	EA \$3,3	\$3,374.62	\$1,343,098.76	\$3,439.98	\$1,369,112.04	\$6,118.00	\$2,434,964.00
,	Tur 177534 Exi	Turbocharger Asm – GT35 1.04 A/R Electronic Waste Gate Exhaust 550G Eng. Model 6047MKG8 Only	127 E	EA \$3,7	\$3,791.24	\$481,487.48	\$3,864.66	\$490,811.82	\$6,697.00	\$850,519.00
<u>س</u>		Turbocharger - L10 Bravo CNG (4500-6600)	117 E	EA \$1,7	\$1,753.39	\$205,146.63	\$1,781.54	\$208,440.18	\$2,211.00	\$258,687.00
			Sub Total	tal	0,	\$2,029,732.87		\$2,068,364.04		\$3,544,170.00
		Sales	Sales Tax 8.25%	%9		\$167,452.96		\$170,640.03		\$292,394.03
_		Tota	Total 12 Month	th		\$2,197,185.83		\$2,239,004.07		\$3,836,564.03
		OPTION 1 - 12 MONTH								
<u> </u>	179448 Tu	179448  Turbocharger - Assembly Series 50G TK Series	398	EA \$3,5	\$3,577.09	\$1,423,681.82	\$3,715.18	\$1,478,641.64	\$6,424.00	\$2,556,752.00
,	177534 Ex		127 E	EA \$4,0	\$4,018.71	\$510,376.17	\$4,173.83	\$530,076.41	\$7,031.00	\$892,937.00
1 6	137130 Tul	Turbocharger L10 Bravo CNG (4500-6600)	117	EA \$1,8	\$1,858.59	\$217,455.03	\$1,924.06	\$225,115.02	\$2,321.00	\$271,557.00
			Sub Tota	tai		\$2,151,513.02		\$2,233,833.07		\$3,721,246.00
L		Sales	Sales Tax 8.25%	%5		\$177,499.82		\$184,291.23		\$307,002.80
L		Total Option 1 - 12 Month	- 12 Mor	ıth	,	\$2,329,012.84		\$2,418,124.30		\$4,028,248.80
		OPTION 2 - 12 MONTH								
	179448 Tu	179448 Turbocharger – Assembly Series 50G TK Series	398	EA \$3,7	\$3,791.72	\$1,509,104.56	\$4,012.39	\$1,596,931.22	\$6,745.00	\$2,684,510.00
^	177534	Turbocharger Asm – GT35 1.04 A/R Electronic Waste Gate 177534 Exhaust 550G Eng. Model 6047MKG8 Only	127	EA \$4,2	\$4,259.83	\$540,998.41	\$4,507.74	\$572,482.98	\$7,382.00	\$937,514.00
1 6	137130	Turbocharger - L10 Bravo CNG (4500-6600)	117	EA \$1,9	\$1,970.11	\$230,502.87	\$2,077.98	\$243,123.66	\$2,437.00	\$285,129.00
<u></u>			Sub Total	ital		\$2,280,605.84		\$2,412,537.86		\$3,907,153.00
L_		SaleS	Sales Tax 8.25%	2%		\$188,149.98		\$199,034.37		\$322,340.12
		Total Option 2 - 12 Month	- 12 Moi	ıth		\$2,468,755.82		\$2,611,572.23		\$4,229,493.12
		GRAI	GRAND TOTAL	1F		\$6,994,954.50		\$7,268,700.61		\$12,094,305.94

I hereby certify LC Turbo, Inc., Valley Power Systems, Inc., Custom Turbo Rebuilding Inc. as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of \$5,750,565.

2/15/08 Date

Signature